



www.raytownchamber.com

MISSION STATEMENT

The Raytown Area Chamber of Commerce supports our business community to enhance the quality of life for our citizens.

OCTOBER 2010

CHAMBER CONNECTIONS



COMMUNITY SPIRIT WEEKEND

October 15-16, 2010

Friday, October 15

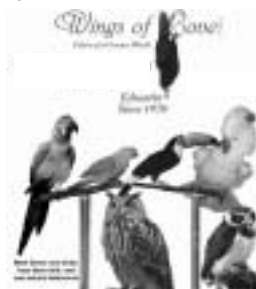
- **63rd Street Bridge Dedication Ceremony - 5:30 PM**
Celebrate the opening of the new 63rd Street Bridge in Downtown Raytown. The dedication ceremony will celebrate this exciting moment as the Mayor along with the Chamber of Commerce and the Raytown Main Street Association show off this important gateway into Raytown.
- **Raytown Schools Alumni Chili Supper - 6:00-7:30 PM**
\$5.00 Chittwood Building, southwest of the football stadium. First come, first served, first 100 people
- **Raytown High School vs. Raytown South High School Football Game - 7:00 PM**
Show your support for the Raytown schools by attending the annual Raytown versus Raytown South football game held in Downtown Raytown at Raytown High School Stadium. The stands will be filled with fans decorated in red and blue rooting for their favorite team.

Saturday, October 16

- **Raytown Educational Foundation Run for Excellence - 8:30 AM**
The Raytown Educational Foundation provides financial support for innovative educational projects and for academic incentives in Raytown Quality Schools. The Run for Excellence is the foundation's most successful fundraiser. What better way to help raise money for Raytown Quality Schools while enjoying some exercise with your family. www.raytowneducationalfoundation.org/index.html
- **Rugrats Arena on the Greenspace - 11:00 AM to 3:00 PM.**
Ages 5-12. Admission \$5 An event that was rained out at SummerFest is back and better than ever! Enjoy games, entertainment, crafts and all kinds of family fun. Hy-Vee will be on-site with food for purchase throughout the day.

RUGRATS STAGE

- 11:00-11:45 – Wings of Love
- 12:00-12:15 – Puppet Show
- 12:15-12:45 – Library Story Time
- 12:45-1:00 – Questions for the Raytown Mayor
- 1:00-1:30 – Stranger Danger
- 1:30-2:00 – Raytown Artist Association Demonstration



RELAY RACES

- 11:30-12:30 – Gunny Sack Races
- 12:30-1:30 – Water Balloon Toss with Coco
- 1:30-2:30 – Egg and Spoon Races

OTHER ACTIVITIES:

- 11:00-3:00 - Face painting, Bean bag toss, Door game
- 1:30-2:30 – Our Lady of Lourdes Puppet Making for the first 30 children to sign up
- 2:00-3:00 – Raytown Artist Association Art Project open to all children with paid admission

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PRESIDENT'S CORNER

Well it is that time of year again to begin the ad sales for the 2011 Chamber Directory and Community Profile. We are excited about how well the 2010 publication turned out and this year should be no exception. If you have not already updated your profile page, please do so and return it back as soon as possible. Also, when Kyle calls you asking about advertising in the directory, remember at least 1,000 directories are distributed throughout the year to new residents moving into Raytown. Real estate agents use them, the water company hands them out, hotels use them in their lobby among other organizations throughout the city. What a great way to advertise for just pennies per ad!

As of print time, the survey has been sent out to the membership and we hope to have a summary of the answers ready to share with the membership over the next few months. The Board of Directors will take this information with them to the Board Retreat in December in the hopes of putting together a 3 to 5 year plan for the Chamber. Please if you have not already completed the survey, stop and take the time to fill it out. If you did not receive it, please let me know.

In September, the Raytown Area Chamber of Commerce was presented a plaque and letter of appreciation from the U.S. Census Bureau. The plaque stated:

The U.S. Census Bureau hereby recognizes Raytown Area Chamber of Commerce as a valued partner and offers appreciation for your support in raising awareness of and inspiring participation in the 2010 Census. Your efforts help to achieve a complete and accurate census count have made a lasting impact on the nation.

Adopt A Street

There are still several one mile sections of road in Raytown that needs to be adopted. So if you are interested in adopting a one mile section of road in Raytown, contact the Chamber office today.

If there is anything I can do, please do not hesitate to contact me. My door is always open, come by anytime!

Vicki Turnbow, President

The Raytown Chamber Board of Directors would like to introduce the 2011 Officers:

Chair of the Board - Pat Searcy, Power On Technologies

Chair Elect – Pat Ertz, Public Water Supply District #2

Treasurer – Shawna Burns, Commerce Bank

Secretary – Loretha Hayden, Lutfi's Fried Fish

Wanted: The Membership Development Committee is looking for 15 current Chamber members to help with a Membership Drive beginning October 20. What a great opportunity to get out and meet other businesses in the area by marketing the Chamber plus also talking about your own business. If you are interested please let Vicki know by either calling the office at 816-353-8500 or by sending her an email at president@raytownchamber.com. The group will meet on **Wednesday, October 20 at 8:00 a.m.** at the Chamber office. Information will be provided at this meeting.



Board of Directors

Ben Helt, Chair of the Board
Benetti's Coffee Experience

Patrick J. Searcy, Chair Elect
Power On Technologies

Pat Ertz, Treasurer
Public Water Supply District #2

Shawna Burns, Secretary
Commerce Bank

Dr. Tim Chirpich, Past Chair
Raytown Gregory Animal Health Cntr.

At Large Members

Ken Blom
Stratford Development Corporation

Bill Rabius
55 Raytown Partners

Rev. Dawn Weaks
Raytown Christian Church

Board Members

Kyle Batts
Batts Communications Service

Paula Fats Cannon
Blue Ridge Bank and Trust Co.

Pam Clark-McKinley
Clark's Appliances

Dr. David Fray
Fray Chiropractic Office

Jay Grimwood
Kansas City Baptist Temple

Loretha Hayden
Lutfi's Fried Fish

Andrew Loos
Missouri Funeral Care

Dr. Allan Markley
Raytown Quality Schools

John Ness
Associate Member

Peggy Sundquist
The UPS Store

Mahesh Sharma, Liaison
City of Raytown

Staff

Vicki Turnbow, President
president@raytownchamber.com

Kyle Phillips, Operations Manager
kphillips@raytownchamber.com



Business Spotlight on...

Edward Jones®

MAKING SENSE OF INVESTING

Financial Advisor: George N. Koepf
Address: 7314-A Raytown Road
Website: www.edwardjones.com
Founded: 1922
Employees: 2

Branch Office Admin.: Michele Shanahan-DeMoss
Phone: 816-353-3646 **Fax:** 866-462-7713
Email: George.koepf@edwardjones.com
Chamber Member since: 2007
Hours: M-F 8:30am-4:30pm, Evenings & Sat. by appt.

Services: Business retirement plans & 401K, simple IRA's, annuities, stocks, bonds, retirement plan rollovers and consolidation and life insurance.

Future Plans: To be the local resource where individuals and small businesses of Raytown can find the financial education needed to thrive.

Business Philosophy: When it comes to your financial future, it's important to work with someone who takes time to understand you and your situation. We take a step-by-step approach to identify your goals and develop specific strategies to help you achieve them. Contact me today and see how personal service can make a difference.

Our business is a Chamber Member because: As a participating member of the community, we feel it is our responsibility to give back to those who have helped make our business successful. The Raytown Area Chamber has been vital to our business.

MEMBER ADS

Joel Lawson Advanced Wealth Strategies

Joel Lawson, CWS®, RFC
 Comprehensive Wealth Management

Bus: 816.358.4966 Cell: 816.522.7816

www.Lawson1stFinancial.com * E Mail: jlaws@1stAllied.com

Todd LeSage Executive Resource Administrator
 Cell: 816.716.6067 * E Mail: tlesage@1stallied.com

Registered Representative Offering Securities through
 First Allied Securities Inc.- Member FINRA/SIPC
 Advisory Services through First Allied Advisory Services, Inc.
 An Advanced Equities Company



Access to Opportunities

M2M MEMBER 2 MEMBER DISCOUNT PROGRAM

Don't forget to check out the M2M (Member 2 Member) Discount Program participating businesses list on our website. www.raytownchamber.com

SUPPORT YOUR FELLOW CHAMBER MEMBERS!

Jim Flynn

358-1211



P.O. BOX 9425

RAYTOWN, MO 64133

Advertise your business to more than 400 Chamber Members in the CHAMBER CONNECTIONS.

Business Card or 1/4 Page Ad Space Available
 3 months or 1 year Run
 All ads must be black & white.
 All ads must be prepaid.
 Contact the Chamber for more information.

BOARD PROPOSES SLATE OF DIRECTORS FOR CLASS OF 2013

The Raytown Area Chamber of Commerce Board of Directors voted to propose the following slate of Directors to serve a 3-year term commencing January 1, 2011. The membership will vote on this slate at the October Chamber luncheon, which will be held on Wednesday, October 27, 2010 to be held at the Kansas City Baptist Temple located at 5460 Blue Ridge Cut-off.



Jodi Bell - Jodi Bell is the Executive Director for the Richard C. Green Sr. Family YMCA in Raytown Missouri. Jodi has been with the YMCA of Greater KC for the past 10 years. Through the many different YMCA locations and many different positions held within the organization, community involvement has always been a passion for her. In her time with the YMCA she has been a part of the Lee's Summit Chamber, the Blue Springs Chamber, where she was a Chamber Ambassador, the Independence Chamber, as a 2009 Independence Chamber LEAD Graduate and a current Raytown Chamber member. Jodi is very dedicated to the community and is excited to be a part of the Board of Directors. Jodi believes that no matter what your business needs may be working together with other organizations for the better of the community is how you build a better business and a better community. Ms. Bell currently resides in Lee's Summit with her 7 year old son Micha and 2 year old yellow lab Murphy.



Jim Birnbaum - has 30 years of experience with KCP&L and Aquila/UtiliCorp and his current position is Director of Revenue Management. During his tenure, he has held numerous positions, including District Operations Manager and Director of Economic Development for Missouri Public Service. Jim's past community involvement includes serving on the Warrensburg Chamber Board, The Warrensburg Rotary Board and the Warrensburg School District Board. Currently, Jim works at the KCP&L Raytown location and lives in Merriam, KS, with his wife Chris and their youngest son, Drew.



Shawna Burns - Shawna has been a Raytown resident since 1983 and she and her husband of seven years currently own a home in Raytown. She graduated from Raytown South High School 1993 and is working on obtaining her business degree. She is currently the branch manager of Commerce Bank at 67th and Blue Ridge Blvd and has been part of the Commerce Team for eleven years. She is also a member of the Raytown Parks Board.



Loretha Hayden - Loretha Hayden, along with her husband Tony are owners of Lutfi's Fried Fish-Raytown. In addition to her work at Lutfi's, she has been employed for the past 26 years with State Farm Insurance in the Claims Department. Loretha has four children Kizzy (Torrence), Ovonja, Verletta, Doretta and three grand-boys Torrence Jr., Iryn & DeAbriion. She is a faithful member of the Love United Missionary Baptist Church of KC and Rev. Clayborn Jones is her Pastor. Loretha has a Bachelors Degree from Baker University and completed a 4 year certification in Biblical Studies from Kansas City Baptist Temple Shepherd's School. In her "spare time" Loretha loves to shop.



Peggy Sundquist is the Co-Owner of The UPS Stores® of Raytown and Grandview. The Grandview store was purchased November 2004 and the Raytown store in February 2007. She is a Graduate of The University of Nebraska at Lincoln, and has extensive background in Sales and Customer Service. Much of that experience in is the Mail Industry, which makes ownership of 2 The UPS Stores® a natural fit. Peggy is married to her Business Partner, Tom Sundquist and they have a 10 year old daughter, Megan. She has greatly enjoyed being a member of the Board of Directors for the Raytown Chamber for the past two years and looks forward to continuing her service to the Raytown Business Community during the next term.

CHAMBER RENEWALS

The Golf Doctor 1998 David G. Skitek
 ☺ **The Irish Pub House 2007** April Harrington
Benetti's Coffee Experience 2006
 Marcos Benetti, Ben Helt
 ☺ **Westhues Electric, Inc. 1991**
 Keith Westhues, James Westhues
Dun-Par Engineered Form Co. 1995
 Greg Dunn
 ☺ **Jack Nesbitt 1999**
 ☺ **Walmart 1991** Chuck Coppenbarger
Raytown Three Trails Kiwanis Club 2009
 David G. Skitek
 ☺ **Batts Communications Svc., Inc. 2008**
 Kyle Batts
 ☺ **Brighter Day Ministry 2009** Roz Brown
Yellow Rock Barn 2007 Jodie Smith
CommunityAmerica Credit Union 2009
 Kat Hnatyshyn
 ☺ **Fraternal Order of Police 2009**
 Mark Wasko, Rick Inglima, Paul Brooks,
 Mike Hawkins, Karen Maslanka

NEW CHAMBER MEMBERS

MID-CONTINENT PUBLIC LIBRARY RAYTOWN BRANCH

Susan Haley
 6131 Raytown Road
 Raytown MO 64133
 816-353-2052
 www.mymcpl.org
 shaley@mymcpl.org
 LIBRARY
 Recruited by Vicki Turnbow

Welcome!

Raytown Historical Society & Museum 2007
 Paul Whitney
St. Matthew's Episcopal Church 1999
 Rev. Gary Gilbertson

☺ *We would like to thank
our members who gave 110%.*

"CHARDONNAY, CABERNET, & CADILLAC"

is the 2nd Annual Wine Tasting Fundraiser Event
for the Rotary International Club
of Raytown, Missouri.

Saturday, October 23
Tickets are only \$15.00

Location is at Broome Cadillac,
11911 E. 40 Highway, Independence, Missouri.
*Proceeds to Benefit a "Service Above Self" Scholarship
and Rotary International World Eradication of Polio Campaign.*

There will be something for everyone: food, raffles,
silent auction, and lots of fun!

Beverages sponsored by Hy-Vee Raytown
Donations of auction and raffle items are greatly appreciated.
 For more information or direct ticketing,
 contact Donna Gibbens - donnagibbens@att.net

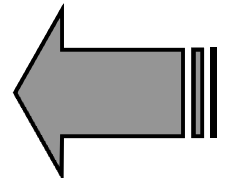
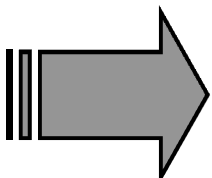
Raytown Rotary Seeking GSE Team Applicants

The Raytown Rotary Club encourages employed business people, professionals and educators between the ages of 25 - 40 to apply to participate in Rotary District 6040's 2011 Group Study Exchange program. The 5-member team will travel to Southern France for a unique cultural and vocational exchange sponsored by the Rotary Foundation. Tentative dates are March 27-April 27, 2011, for a program that provides an immersion experience that can improve French language skills and networking. Applicants cannot be related to a Rotarian. Travel, lodging and meals are covered for participants. For details about the program, contact Raytown Rotarian Tom Gibbens (tomgibbens@att.net.)

***Applications must be submitted
by October 8, 2010***

OFFICE SPACE FOR LEASE

Approximately 840 square feet
 Some Utilities paid - Some maintenance provided
 Terrific location - 5907 Raytown Trafficway
Space is perfect for office space



Call Vicki Turnbow at 816-353-8500 or email president@raytownchamber.com for more details

Our Members in the News



Holiday Inn Express & Suites, 8551 E. Blue Parkway, held a grand opening & ribbon cutting ceremony at the new hotel. The contemporary designed hotel offers daily breakfast, free internet access, indoor pool and whirlpool, business center, fitness room and meeting room for any event.



September
Morning Coffee at
Columbia
College
4240 Blue Ridge
Blvd.
Suite 400



MEGA CHAMBER OFFICE PARTY

6th Annual



Thursday, November 4th
5:00-7:00 pm

AT THE ARMACOST CAR MUSEUM
4200 E. 135th Street • Grandview, MD 64030

Meet Chamber of Commerce Members From
Blue Springs ♦ Grain Valley ♦ Grandview ♦ Harrisonville ♦ Independence
Lee's Summit ♦ Oak Grove ♦ Raymore ♦ Raytown ♦ South Kansas City

BUSINESS EXPO TABLES ♦ SPONSORSHIP OPPORTUNITIES AVAILABLE
FOOD ♦ DOOR PRIZES ♦ CASH BAR

Title Sponsor:

Catering Sponsor:

It's the *Ultimate* Networking Event of the Year!
DEADLINE FOR RSVP - OCTOBER 29!!!



Upcoming Member Events

MORNING COFFEE

Mark your calendars: Tues., October 19 - this month's "Morning Coffee" will be held at **Commerce Bank** at 6705 Blue Ridge Blvd. Come by anytime between **7:30 to 8:30 a.m.** to have a cup of coffee and network with other businesses within the community. An added bonus will be to see the business who has agreed to host the Morning Coffee and find out what they can offer to you.



OCTOBER MEMBERSHIP LUNCHEON

PLANNING YOUR CORPORATE GIVING



Presented by Phil Hanson,
President & CEO of
Truman Heartland Community Foundation

WHEN: Wednesday, October 27
- Networking begins at 11:00am, Lunch at 11:30am

Lunch Sponsor:

WHERE: Kansas City Baptist Temple,
5460 Blue Ridge Cutoff



\$13.00 per person - cash/check/credit at the door

LUNCHEON RSVP POLICY

- ▶ Reservations *must* be made by NOON on the Monday before luncheon.
- ▶ After the deadline, there will be a \$3.00 extra charge.
- ▶ No shows will be invoiced with a \$2.00 fee added.

KCBT is a multicultural church in the heart of Kansas City and Raytown; the city limit line actually runs through their facilities. Their recently completed 50,000 square foot campus expansion includes a new children education wing, expanded foyer, expanded bookstore, and the new Portico cafe.

The children education addition accommodates a rotational education model that targets different learning styles by providing flexibility with amenities such as auditorium space, play space, and education rooms. The addition includes a movie theater, performing arts theater, science room, two-story slide, and art room. State of the art audio/video equipment provides excellence in production as well as presentation. The addition also includes important safety features such as electronic check-in stations and a security monitoring system.

The new foyer addition welcomes members and guests by emphasizing the multi-generational makeup of KCBT's congregation. Guests and members can enter the new foyer by escalator, steps, or a slide. The expanded bookstore provides Christian resources for many areas of personal and community growth. Portico cafe provides a warm and welcoming environment where one can order a premium beverage and spend time with friends.

General Contractor - Pearce Construction Architect
Mantel Teeter Financing - First National Bank of Kansas



If you are interested in a ribbon cutting or after hours event for your business, please call 353-8500 or e-mail staff@raytownchamber.com and get it on the calendar.





5909 RAYTOWN TRAFFICWAY
RAYTOWN, MO 64133-3860

816-353-8500 FAX 816-353-8525
www.raytownchamber.com

Prsrtd Stnd
U.S. Postage Paid
Permit # 2316
Kansas City MO 64133

DATED MATERIAL

OCTOBER 2010

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
					1	2
3	4	5	6	7	8	9 Roast Of Cass Cassing
10	11 Columbus Day	12	13	14 7:15am Board of Directors Meeting	15 COMMUNITY SPIRIT ★★ WEEKEND ★★	
17	18	19  7:30am Morning Coffee	20 8:00am Membership Development Committee	21	22	23
24/31 	25 12:00pm ▶ DEADLINE ◀ For lunch Reservations	26	27 11:30am <u>MEMBERSHIP LUNCHEON</u>	28	29	30 