



MISSION STATEMENT  
The Raytown Area  
Chamber of Commerce  
supports our business community  
to enhance the quality of life  
for our citizens.

[www.raytownchamber.com](http://www.raytownchamber.com)

SEPTEMBER 2010

CHAMBER CONNECTIONS

## The Raytown Roast of **CASS CASSING**

The Raytown Area Chamber of Commerce would like to celebrate and honor our longtime friend and lifetime member, Cass Cassing by hosting a Raytown Roast on **Saturday, October 9, 2010**. Please join us for this evening of fun and humor!

The Raytown Roast will be held at the Holiday Inn Kansas City (formerly the Sheraton Hotel) located at 9103 E. 39<sup>th</sup> Street. The cost will be \$50.00 per person with doors opening at 5:30 for cocktails, dinner and roast beginning at 7:00 p.m. Dr. Henry Russell will be our Roast Master.

Throughout the evening, there will be a running program featuring photos of our honoree, as well as sponsored slides from those of you who want to show your support for the roasting of Cass. You may sponsor a slide on the Roast Reel for only \$25.00. These slides will feature your name or the name of your company, along with a short message of less than 90 characters. Contact the Chamber if you are interested in this unique opportunity to do your own individual roast of Cass.

Individual invitations have been mailed out but we wanted to make sure you mark your calendars and make plans to attend this event. You may also obtain a table of 10 with priority reserved seating for \$600.00. If you are interested in this special seating, please contact the Chamber by calling 816-353-8500. We will be requiring reservations and payment in advance.

We look forward to seeing you at this exciting and humorous evening!

OPEN SEATING - COCKTAIL ATTIRE - CASH BAR  
RSVP by September 24

### INSIDE THIS ISSUE:

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## PRESIDENT'S CORNER

Can you believe the year is almost over! The Chamber is busy preparing for the end of 2010 and the beginning of 2011. In the October newsletter, look for information in regards to the Small Business of the Year award and the Business of the Year award.

Membership surveys will be emailed out around the first part of September so please take the time to fill it out. We need to hear from you the member.

The tenant space downstairs is still available. It has been freshly painted and cleaned. If you know someone who is looking for great office space, send them to me. Work is also being done on the outside. It was desperately needed and we can't wait to see the finished product. A special thank you to Shamrock Cabinets for working on the railings here at the office.

Be watching for more information to come out about a grand opening/ribbon cutting at the new 63<sup>rd</sup> Street bridge sometime in October. Mark your calendars, the Raytown South vs. Raytown High football game will be held this year on Friday, October 15. What a great way to show school spirit by decorating your business in red and blue! If there is anything I can do, please do not hesitate to contact me. My door is always open, come by anytime!

*Vicki Turnbow, President*

## *A Special Thanks to All Our Golf Sponsors*

### TITLE SPONSOR



### HOLE IN ONE SPONSOR

Broome Cadillac

### BEVERAGE CART SPONSOR

Tom & Donna Gibbens  
Metro Spine & Rehab, PA

### LUNCH SPONSOR

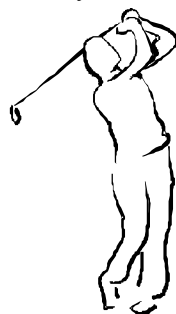
Dick Smith Ford

### PUTTING CONTEST SPONSOR

Advanced Eyecare

### HOLE SPONSORS

Chief Jim Lynch & Raytown Police Officers  
Benefit Fund  
Fun House Pizza & Pub  
Joel Lawson Advanced Wealth Strategies  
John & Judy Ness  
KCP&L  
Mr. Sign  
Raytown Gregory Animal Health Center  
SERC Physical Therapy  
Watkins Consulting



### GOLF CART SPONSOR

Blue Ridge Bank and Trust Co.  
Roc Fitness & Recreation  
Redford Construction, Inc.

### ITEMS DONATED BY

Advanced Eyecare  
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Cass Cassing  
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Chinnery Evans & Nail, P.C.  
Chuck & Celia Wobbe  
Commerce Bank  
Dave & Shirley Wurth  
Dick's Sporting Goods  
Dirty Don's Bargain Center  
Golfsmith  
Kris & Vicki Turnbow  
L. T. Feagan, DDS  
John & Judy Ness  
Raytown Area Chamber of Commerce  
SERC Physical & Hand Therapy  
Tom & Donna Gibbens

### SPECIAL THANK YOU TO:

Royal Meadows Golf Course

**THE CHAMBER/ROTARY GOLF COMMITTEE  
& ALL THE VOLUNTEERS!**



## Board of Directors

**Ben Helt**, Chair of the Board  
Benetti's Coffee Experience

**Patrick J. Searcy**, Chair Elect  
Power On Technologies

**Pat Ertz**, Treasurer  
Public Water Supply District #2

**Shawna Burns**, Secretary  
Commerce Bank

**Dr. Tim Chirpich**, Past Chair  
Raytown Gregory Animal Health Cntr.

## At Large Members

**Ken Blom**  
Stratford Development Corporation

**Bill Rabius**  
55 Raytown Partners

**Rev. Dawn Weaks**  
Raytown Christian Church

## Board Members

**Kyle Batts**  
Batts Communications Service

**Paula Fats Cannon**  
Blue Ridge Bank and Trust Co.

**Pam Clark-McKinley**  
Clark's Appliances

**Dr. David Fray**  
Fray Chiropractic Office

**Jay Grimwood**  
Kansas City Baptist Temple

**Loretha Hayden**  
Lutfi's Fried Fish

**Andrew Loos**  
Missouri Funeral Care

**Dr. Allan Markley**  
Raytown Quality Schools

**John Ness**  
Associate Member

**Peggy Sundquist**  
The UPS Store

**Mahesh Sharma**, Liaison  
City of Raytown

## Staff

**Vicki Turnbow**, President  
president@raytownchamber.com

**Kyle Phillips**, Operations Manager  
kphillips@raytownchamber.com



Business Spotlight on...

## RAYTOWN HUMAN RELATIONS COMMISSION

**Address:** City Hall, Raytown, Missouri

**Phone Number:** 816-737-6059

**City Staff Contact:** Beth Linn

**Phone Number:** 816-358-8144

**HRC Secretary:** Kathie Schutte

**Founded:** As part of the citizen based strategic plan Raytown Reaching for Tomorrow, one of the key objectives identified in order to improve life in our community was to establish a formal group to promote diversity. A Task Force formed by then Mayor Sue Frank determined that the City needed a Human Relations Commission.

**Purpose:** The HRC seeks to eliminate and prevent discrimination, endeavors to eliminate prejudice, educates the public on diversity issues, and promotes positive relationships between people. We are dedicated to serving all people in the City of Raytown. If you believe you have experienced discrimination, please contact City Hall at the listed phone number for Human Relations Commission follow up.

**Future Plans:** The Human Relations Commission has recently accomplished the historic appointment of students representing both Raytown and Raytown South High Schools as voting members of the Commission. This is a first for Raytown, as normally any elected or appointed official must be of age in order to have a vote on any issue. We are very proud of this. We are also actively seeking more members to our Commission as we would very much like to participate in more educational opportunities in our community.

If you would like to be a member of this commission, please contact Beth Linn at City Hall.

## MEMBER ADS

### Joel Lawson Advanced Wealth Strategies

Joel Lawson, CWS<sup>®</sup>, RFC

Comprehensive Wealth Management

Bus: 816.358.4966 Cell: 816.522.7816

www.Lawson1stFinancial.com \* E Mail: jlawson@1stAllied.com

**Todd LeSage** Executive Resource Administrator  
Cell: 816.716.6067 \* E Mail: tlesage@1stallied.com

Registered Representative Offering Securities through  
First Allied Securities Inc.- Member FINRA/SIPC  
Advisory Services through First Allied Advisory Services, Inc.  
An Advanced Equities Company



Access to Opportunities

## M2M MEMBER 2 MEMBER DISCOUNT PROGRAM

Don't forget to check out the M2M (Member 2 Member) Discount Program participating businesses list on our website. [www.raytownchamber.com](http://www.raytownchamber.com)

**SUPPORT YOUR FELLOW CHAMBER MEMBERS!**

Jim Flynn

358-1211



P.O. BOX 9425

RAYTOWN, MO 64133

Advertise your business to more than 400 Chamber Members in the CHAMBER CONNECTIONS.

Business Card or 1/4 Page Ad Space Available  
3 months or 1 year Run  
All ads must be black & white.  
All ads must be prepaid.

*Contact the Chamber for more information.*

## Raytown Area Chamber of Commerce & Raytown Rotary Club



# GOLF TOURNAMENT



- Flight A** 1<sup>ST</sup> Place – Larry Hudgens, Wayne Gauger, Taylor Hudgens, Jack Draisey  
 2<sup>nd</sup> Place – Mitch Gillig, Larry Gillig, David Dykhouse, Ed Wells
- Flight B** 1<sup>st</sup> Place – Larry Reed, Kris Turnbow, Mike Apprill, Tim McCraw  
 2<sup>nd</sup> Place – Gary Gillihan, Cec Gillihan, Ian Gillihan, Gary Hightower
- Flight C** 1<sup>st</sup> Place – DeeDee Naumann, Stacey Corrado, Emily Parrish, Julie Becker  
 2<sup>nd</sup> Place – Paul Hanson, Steve Hanson, Kody Quick, Dan Hartman



Gary Hightower and Don Landers both made hole in one putts during the putting contest and split the pot – each taking home \$51.00. Don Landers was gracious enough to donate his portion back to the event. Congratulations to both and thank you to Don! Susan Braun won the women's longest drive, Rick Thode won the men's longest drive and Tim McCraw won the longest putt. A special thank you to all the sponsors and volunteers who came out to help make this tournament a success, we could not have done it without you.



### University of Central Missouri & The Small Business & Technology Development Center Present

## STARTING & MANAGING A SMALL BUSINESS IN MISSOURI

### You should attend:

- If you are thinking about starting a new business.
- If you have been in business only a short time.
- If you would like to have an overview of starting and managing a small business.

### What can you expect to learn?

- Participants will be introduced to the business planning process and the importance of planning and assessing the business environment.
- Participants will learn the different legal forms of business organization and the government regulations that affect their businesses in the State of Missouri.
- Participants will learn strategies to market their businesses and the forms of financing that are available to start their businesses.

Presenter: Kelly Dyer, Manager, Business Applications

### 2 DATES & LOCATIONS AVAILABLE

**Date:** September 10, 2010  
**Time:** 8:00 a.m.-5:00 p.m.  
**Place:** UCM Summit Center  
 850 N.W. Chipman Rd.  
 Lee's Summit, MO  
**Cost:** \$79 for first attendee  
 - \$39.50 for each additional person

**Date:** September 24, 2010  
**Time:** 8:00 a.m.-5:00 p.m.  
**Place:** University of Central Missouri  
 Fraternity Complex, Unit G  
 Warrensburg, MO  
**Cost:** \$69 for first attendee  
 - \$34.50 for each additional person



### REGISTER TODAY

Register by: Phone: 660-543-4402

Email: [sbtcd@ucmo.edu](mailto:sbtcd@ucmo.edu)



**CHAMBER RENEWALS**☉ **Pro Foundation Technology 2009**

Dennis Morgan

☉ **Hy-Vee #1542 1994**

Susan Jones, Elaine Bryant

**Hillcrest Country Club 2007**

Kurt Everett

**UMB Bank 1994**

Anthony Cecena

**Royal Meadows Golf Course 2004****Certified Carpet Systems 1996**

Nancy Crites

**First Federal Bank 1984**

Traci Keck

**Shelter Insurance 1980**

Steve Meyers

☉ **American Family Insurance 2007**

Jim Lunn

☉ **Plaza Maintenance Products 2009**

Barbara Hurd

☉ **Bartlett & West, Inc. 2007**

Chris Hotop

**H&R Block 2001**

Sonya Lovelace

**Holiday Inn Express Hotel & Suites  
2008**

Mike Patel

**The Gold Doctor 1998**

David G. Skitek

☉ **Tech Members 2008**

David McGee

**NEW CHAMBER MEMBERS****ROC FITNESS & RECREATION****Samantha Stookey**

10500 E. State Route 350

Raytown, MO 64138

816-268-1527

info@fbroc.com

www.ROCFitness.org

NOT FOR PROFIT ORGANIZATION

Recruited by First Baptist

Church of Raytown

**T. WILLIAMS & ASSOCIATES****Tania Williams**

9509 E. 57th Street

Raytown, MO 64133

816-509-5933

t.williams.accountant@gmail.com

www.twilliams.vpweb.com

ACCOUNTING/TAXES

Recruited by website

*Welcome!*

☺ *We would like to thank our  
members who gave 110%.*

**CLASS ACT VENDING SERVICES**

6501 Hadley St. 356-2221

Free Coffee/Vending Service Assessment and  
additional 6 month price guarantee  
for new customers who are  
Raytown Chamber members.

A. Jack Knapp II classactvending@att.net

***CHECK OUT  
THESE NEW  
M2M DISCOUNT  
OFFERS!!!***

*The complete list is  
available on the  
Chamber's website!*

**HOLIDAY INN EXPRESS****-SPORT COMPLEX**

8551 E. Blue Pkwy. 997-9444

20% Off of Standard Guest Room Rate

Jimmy Griffin

Jimmy.g@thehiesportcomplex.com

**OFFICE SPACE FOR LEASE**

\$800 per month - Approximately 840 square feet  
Some Utilities paid - Some maintenance provided  
Terrific location - 5907 Raytown Trafficway

*Space is perfect for office space*

Call Vicki Turnbow at 816-353-8500 or email president@raytownchamber.com for more details

## *Our Members in the News*

### **YMCA WELCOMES NEW CEO**

*David Byrd comes to Kansas City from YMCA of Middle Tennessee*



**KANSAS CITY, Mo.** – In addition to celebrating 150 years in Kansas City this summer, the YMCA of Greater Kansas City also welcomes a new CEO. David Byrd recently became only the ninth president/CEO in the organization's local history. Byrd took over the post that was held by Gene Dooley, who retired after serving as president/CEO for the past 23 years.

Previously, Byrd served as chief operating officer for the large YMCA chapter of Middle Tennessee based in Nashville. His total of more than 30 years of YMCA experience also includes being president/CEO of YMCA of Greater Durham in Durham, N.C., and vice president of operations of Central Florida YMCA in Orlando, Fla.

"The YMCA of Greater Kansas City has such an incredible history and special legacy in this community. I intend to incorporate the past while looking forward to much success in the future," Byrd said.

During his first few months in Kansas City, Byrd's priorities are getting to know staff, volunteers and the community, and developing a shared vision for the YMCA of Greater Kansas City for the coming years.

"I really don't view my position as a job. Instead, I see it as a calling and my ministry," Byrd said. "I believe that I have a calling to ensure the YMCA in Kansas City remains a strong and vibrant organization for all residents in our community."

Byrd earned a masters degree in health education from the University of North Carolina in Charlotte and a bachelor's degree from High Point University in High Point, N.C. He and his wife, Jan Byrd, have two daughters and five grandchildren. He enjoys fly fishing, traveling, reading and spending time with family.

#### **About YMCA of Greater Kansas City**

Building strong kids, strong families and strong communities, the YMCA offers programs focusing on children and families, health and wellness, community development, sports development and swim lessons. Driven by a charitable mission and four core values of caring, honesty, respect and responsibility, the YMCA is committed to turning no one away due to inability to pay. Visit [www.kansascityymca.org](http://www.kansascityymca.org) for more information.

**Congratulations to Dick Smith Ford** for winning the 2010 Best of Business Kansas City Gold award from Ingram's Magazine. "Buy American that's the key. For those who do, Dick Smith Ford in Raytown speeds off with the Gold, the longtime dealership and steady staff giving excellent automotive service both before and after the sale."



August  
Morning Coffee  
at  
DLT Fitness  
Studio  
6217 Blue  
Ridge Blvd.



## Upcoming Member Events

### MORNING COFFEE

**Mark your calendars: Tues., September 21** - this month's "Morning Coffee" will be held at **Columbia College** at 4240 Blue Ridge Blvd. Suite 400. Come by anytime between **7:30 to 8:30 a.m.** to have a cup of coffee and network with other businesses within the community. An added bonus will be to see the business who has agreed to host the Morning Coffee and find out what they can offer to you.



## SEPTEMBER MEMBERSHIP LUNCHEON



## UPDATE FROM RAYTOWN QUALITY SCHOOLS

Presented by Dr. Allan Markley - Superintendent

**WHEN:** Wednesday, September 22  
- Networking begins at 11:00am, Lunch at 11:30am

**WHERE:** RQS Education & Conference Center,  
10750 E. State Route 350

\$13.00 per person - cash/check/credit at the door

*Lunch Sponsor:*  
**Commerce  
Bank**

#### LUNCHEON RSVP POLICY

- Reservations *must* be made by NOON on the Monday before luncheon.
- After the deadline, there will be a \$3.00 extra charge.
- No shows will be invoiced with a \$2.00 fee added.

### RIBBON CUTTING CEREMONY & GRAND OPENING

**Tues. Sept. 14 - 8am-6pm Ribbon Cutting at 9:00am  
Holiday Inn Express & Suites Sports Complex**  
- 8551 E. Blue Parkway Kansas City, MO 64114

Join us as we celebrate our Grand Opening of our Hotel to the KC Metro area and Raytown Area. Ribbon Cutting, Tours, food, prizes, etc. We welcome all Raytown Chambers to join us!

Please RSVP to Jimmy Griffin- Sales Manager  
at 816-997-9444 or email  
[jimmy.g@thehiesportcomplex.com](mailto:jimmy.g@thehiesportcomplex.com)

### 5K RUN FOR EXCELLENCE

**October 16, 2010 at 8:30 a.m. - Raytown High School**

\$15 Students through 12<sup>th</sup> grade - \$20 Adults - \$20 Virtual Runner

The RAYTOWN EDUCATIONAL FOUNDATION works in cooperation with Raytown Quality Schools to host the 10<sup>th</sup> **5K RUN FOR EXCELLENCE**. The proceeds of the event benefit the students of Raytown Schools through classroom/teacher grants, scholarships, and incentive programs.

Find entry forms, course map, and more information at  
[www.raytowneducationalfoundation.org](http://www.raytowneducationalfoundation.org)



*If you are interested in a ribbon cutting or after hours event for your business,  
please call 353-8500 or e-mail [staff@raytownchamber.com](mailto:staff@raytownchamber.com) and get it on the calendar.*






5909 RAYTOWN TRAFFICWAY  
RAYTOWN, MO 64133-3860

816-353-8500 FAX 816-353-8525  
www.raytownchamber.com

Prsrtd Stnd  
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Kansas City MO 64133

**DATED MATERIAL**

# SEPTEMBER 2010

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
			1	2	3	4
5	6	7	8	9 7:15am Board of Directors Meeting	10	11
12	13	14 9:00am Ribbon Cutting Ceremony Holiday Inn	15	16	17	18
19	20 12:00pm ►DEADLINE◄ For lunch Reservations	21 7:30am Morning Coffee 	22 11:30am MEMBERSHIP LUNCHEON	23	24	25
26	27	28	29	30		