WWW.RAYTOWNCHAMBER.COM

MAY 2014

CONNECTIONS

MISSION STATEMENT

The Raytown
Area Chamber
of Commerce
supports our
business community
to enhance
the quality of life
for our citizens.

INSIDE THIS ISSUE.

11 4510 1 11 115 15501	•
Membership Luncheon, 2014 Corporate Sponsors	I
Think Raytown First!, President's Corner, Chamber Meet & Greet	2
Membership Drive, Member Market	3
Member Articles, Business Spotlight	4
Comcast Article, New Membership & Renewals	5
Members in the News	6
Member Events	7
Calandar	0



Follow us on:



MAY MEMBERSHIP LUNCHEON

LEGISLATIVE UPDATE



The Government Relations Committee has invited County, State, Federal officials to give updates on legislative issues.

The officials confirmed to speak are:

State Rep Tom McDonald, Dist. 28 State Rep Mike Cierpoit, Dist. 30 KC Mayor ProTem, Cindy Circo State Rep Noel Torpey, Dist. 29 Bob Spence, Jackson County 6th Dist.

Cory Dillon, Senior Regional Director for US Senator Claire McCaskill

WHEN: Wednesday, May 28, 2014

WHERE: The Bordner Event Center, 11950 E. 350 Hwy.

\$15.00 per person - cash/check/credit at the door - RSVP by FRIDAY MAY 23

SPONSORED BY:





LUNCHEON RSVP POLICY

➤ Reservations *must* be made by NOON on the Monday before luncheon.

➤ After the deadline, there will be a \$3.00 extra charge.

➤No shows will be invoiced with a \$2.00 fee added

2014 RAYTOWN CORPORATE SPONSORS



Advanced Eyecare Blue Springs Optical

COMCAST **BUSINESS**



PAGE 2 **MAY 2014**



www.ThinkRaytownFirst.com

Board of Directors

Loretha Hayden, Chair of the Board Lutfi's Fried Fish

Mark Smith, Chair Elect Dick Smith Ford

Michelle Williams, Secretary/Treasurer Hope Network of Raytown

Shawna Burns, Past Chair Commerce Bank

at Large Members

leff Hirst

Four Points by Sheraton

Meshelle Bishop

Cornerstone Home Improvement

Christopher S. Payne Monopoly Acquisitions LLC

Board Members

Kaylie Baker

Rok'it Advertising

Pam Clark

Clark's Appliances

Pat Frtz

Public Water Supply Dist. #2

Steve Mock

Mock Building Co.

Andy Powelson

PBI Industries Inc.-McDonald's

Rene Purtee

Arvest Bank

Patrick Searcy

Power On Technologies

Bruce Stansberry

Liberty Tax Service

Derek Ward

KCP&L

Mahesh Sharma, Liaison City of Raytown

Dr. Allan Markley, Liaison Raytown Quality Schools

Steve Guenther, Liaison Raytown Main Street Assoc.

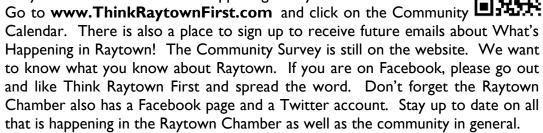


Vicki Turnbow, President president@raytownchamber.com

Kyle Phillips, Operations Manager kphillips@raytownchamber.com

THINK RAYTOWN FIRST

Do you want to know what is happening in Raytown?



PRESIDENT'S CORNER

With the deadline for the Each One Reach One Membership Drive fast approaching, we want to remind all our members to reach out to those businesses who are not Chamber members and try to get them to join! Over 500 letters were mailed to potential members the first part of April and a group of 15 volunteers made follow-up calls. Thank you to: Loretha Hayden, Pat Ertz, Michelle Williams, Rene Purtee, Irene Ferguson, Verletta Martin, ElizaBeth Clayton, Meshelle Bishop, Steve Meyers and Jeff Hirst. If you have a business you have been trying to get to join the Chamber and need some additional help, please do not hesitate to contact the Chamber office and someone from the Board of Directors, the Membership Services Committee or Staff can follow-up with them. Remember, we will be recruiting new members all year so even if a business does not join during the membership drive, they can join at any time!

With over 25 new members since the beginning of the year, please remember when you are needing a service go to the Chamber's website, www.raytownchamber.com and see if there is a member who can help you with what you need. If not, visit a Raytown area business first and let them know we would love to have them as a member.

Congratulations to all the graduating seniors - what a great accomplishment! I graduated in 1980 and still to this day, remember my graduation. Do you? Take a moment to think about it and smile! Have a great May!

Don't forget to stop by the After Hours Networking, Thu. May I, at Wing Stop at Blue Ridge Crossing, 11825 US 40 Highway Ste. C!

My door is always open, come by anytime!

Vicki Turnbow. President



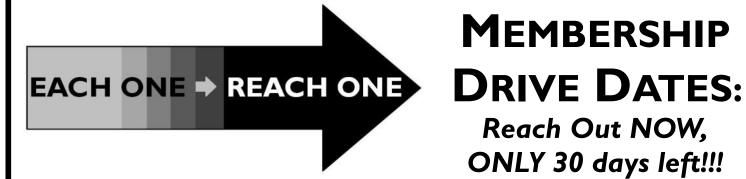
RAYTOWN CHAMBER MEET & GREET

New Members who have joined the Raytown Chamber since January I will be invited to a Chamber Meet and Greet on Thursday, June 19 from 4:30 to 6:30 pm. Extreme Grand Prix located at 6731 Blue Ridge Blvd. will host this event. We are asking current members to attend and help us welcome the



new members, please remember this is a business event. There will be a cash bar and refreshments available along with some great networking. watching for further information to be placed in the lune newsletter and in a Constant Contact Email. Reservations will be required.

PAGE 3 **MAY 2014**



MEMBERSHIP

Reach Out NOW, ONLY 30 days left!!!

- ⇒Bring in the most new members and receive \$500 Cash!
 - ⇒Bring in the second most and receive \$250!
 - →And the third most, \$100!
 - **⇒** Each member that brings in one member will be put into a drawing to receive one of three \$50.00 cash prizes.

At the March, April & May luncheons, everyone who brought in a new member that month, will be entered in a drawing for a gift!

- ⇒Please forward the membership packet that was emailed out, to anyone you feel would be a great Chamber member. They may also sign up at www.RaytownChamber.com under "Join Us". Printed packets are available for pickup at the Chamber office.
- ➡Winner's of the cash prizes will be announced at the June 25 membership luncheon.
- ⇒Each application received will be dated and if the recruited by space is left blank, staff will contact the company to see who they were recruited by.
- To be eligible for the cash prizes, the application and check for the full membership dues must be received before end of business May 30.
- ⇒Individual memberships, additional locations and full memberships will be counted as a new member. Additional reps are not eligible.
- ⇒Administrative fee of \$25.00 waived during the membership drive dates

Help us grow **OUR** Raytown Area Chamber of Commerce!

MEMBER



OFFICE BUILDING FOR SALE

6700 Raytown Road

Over 4,000 sq. ft. on main level, finished lower level. Perfect for accountants, engineers, dental or medical office. Two separate offices rented. Lower 200's.

Call Paula Hartman 816-591-8161 agentplh@gmail.com





NEED A RENTAL H

Parties ~ Dances ~ Receptions ~ Meetings

SERVING THE GREATER KC AREA, THE HALL IS CONVENIENTLY LOCATED 11/2 MILES SOUTH OF THE TRUMAN SPORTS COMPLEX ON BLUE RIDGE CUTOFF AT SNI-A-BAR ROAD.

OFFICE HOURS: TUE.~SAT. 8AM~12PM

5101 Blue Ridge Cutoff 816-356-4962 PAGE 4 MAY 2014

2014 Procurement Conference, sponsored by Senator Claire McCaskill, along with the Missouri Procurement Technical Assistance Centers and the UCM Small Business & Technology Development Center.

Thursday, May 29, 2014 7:30 a.m. - 4:30 p.m.

Are you interested in selling your product or service to Government agencies or prime contractors? Learn how to do this and make contact directly with various government agencies and prime contractors at the 2014 Procurement Conference Thursday, May 29. A number of government agencies and private contractors will have exhibits and will be available to talk with you about contracting opportunities for your business.

Based on attendance and feedback received from attendees and exhibitors in the past, some updates are being made to improve the value of the conference even further. For your benefit, the content is being grouped into panels of similar types of services or buying activities. Although the panel titles are tentative, they are being formed along these lines: Panel I—How to Get Ready for Government Contracting (SBA Financing; Selling to the Government; Contract Pricing and Estimating; SBA Contracting Programs). Panel II—How to Get Contracts with Government Entities (Veterans Affairs; Contracting with the State of Missouri and Local Governments; Base and Post Contracting; Pricing the Contract). Panel III—How to be a Subcontractor: (Prime Contractors such as ATK, Boeing, or Northrup Grumman).

In the past, a large number of attendees participated in the conference, so make your reservation no later than May 24. The total cost, including lunch and all events, is \$60 per attendee.

Location

The conference will be held at the Elliott Union Building at the University of Central Missouri in Warrensburg, MO.

Contact Information

Shirley Krzesinski - Small Business & Technology Development Center - 660-543-4402 - sbtdc@ucmo.edu



Thank you to those Raytown Chamber Members who participated in the Eastern Jackson County Business Expo on April 24. This year, the

SEPARATE Yourself

Summit

Independence Chamber of Commerce invited Raytown Chamber, Grain Valley Chamber and the Grandview Chamber to participate as well. What a great turnout! Thank you to Alex Colley with the Independence Chamber for all her help!

Columbia College - Dick Smith Ford Heartland Cremation & Burial Society Rok'lt Advertising - Summit Media Solutions



EACH ONE → REACH ONE

NEW RAYTOWN CHAMBER MEMBERS

THE BUG MAN LLC **Jeff Braley**

1328 S. Noland Rd. Independence MO 64055 816-841-3880 F 816-886-7234 TheBugManLLC@gmail.com www.TheBugManLLC.com Services Recruited by Meshelle Bishop

STATE FARM INSURANCE **Reginald Green**

11571 E. 63rd Street Raytown MO 64133 816-356-1515 F 816-356-3783 Reginald@reginaldgreen.com www.reginaldgreen.com Insurance Recruited by Loretha Hayden

XTRA CARE ADULT DAY CARE CENTER Dr. Rose A. Iyewarun

6311 Evanston Ave. Raytown MO 64133 816-272-2533 F 816-298-1426 xtracareadultcare@gmail.com www.xtracareadultcare.com Services Recruited by self

SERC RAYTOWN Emily Parrish

4240 Blue Ridge Blvd., Ste. 515 Kansas City MO 64133 816-356-3018 F 816-353-0070 Eparrish@serctherapy.com www.serctherapy.com Health Care Services Recruited by Vicki Turnbow

MITCH CRAWFORD'S **HOLIDAY MOTORS** Mike Crawford

10807 E. State Route 350 Raytown MO 64138 816-356-9500 F 816-356-9535 jmcrawford@sbcglobal.net www.mitchcrawfordholidaymotors.com Automobile Dealers-New&Used Recruited by Kris Turnbow

INTERSTATE ROOFING **Eric Grengs**

401 Kansas Ave. Kansas City KS 66105 913-393-5997 egrengs@interstateroof.com www.interstateroof.com Roofing Recruited by website

WILLOW BEND VILLAS, LLC **Tracie Nichols**

3540 NE Ralph Powell Rd. Lee's Summit MO 64064 816-861-4070 F 816-373-1975 tracie@dalmarkgroup.com Retirement Community Recruited by Vicki Turnbow

HERTZ RENT A CAR **Billy Jones**

9501 E. State Route 350 Raytown MO 64133 bjonesl@hertz.com www.hertz.com Rental Car Recruited by Mark Smith

LUTFI'S FRIED FISH - KC Tywanna Khalifah

1664 E. 63rd Street Kansas City MO 64110 816-921-0152 lutfisfriedfish@yahoo.co Restaurant Recruited by Loretha Hayden

BRIAN'S CAR CARE Brian & Peggy Johnson

6231 Raytown Rd. Raytown MO 64133 816-353-6360 F 816-353-6362 Brianscarcareraytown@gmail.com www.brianscarcareandtire.com Automobile Service & Repair Recruited by Rene Purtee

HEART OF AMERICA COUNCIL, BSA James Arcano, Anthony Escobar 10210 Holmes Rd.

Kansas City MO 64131 816-569-4941 James.arcano@scouting.org Anthony.escobar@scouting.org www.hoac-bsa.org Not for Profit Organization Recruited by Sue Frank

FITNESS CENTER AT THE ROC Terese McMurray

10500 E. State Route 350 Raytown MO 64138 816-268-1527 tmcmurray@firstbaptistraytown.com www.rocfitness.org Fitness & Recreation Recruited by Michelle Williams

MISSION OF HOPE CLINIC Michelle Williams

6303 Evanston Ave. Raytown MO 64133 816-356-4325 michelle.williams@missionofhopeclinic.com www.missionofhopeclinic.org Not for Profit Organization Recruited by Michelle Williams

SUTHERLAND'S LUMBER Mike Weber

6709 Blue Ridge Blvd. Raytown MO 64133 816-353-2221 F 816-353-4555 mweber@sutherlands.com www.Sutherlands.com **Retail Sales** Recruited by Pat Ertz

Welcome!

PAGE 5 MAY 2014

Comcast Surpasses One Million Wi-Fi Hotspots Across Nation Customers have more access, home and away, across multiple devices.

Comcast, whose Kansas City territory includes Independence, Raytown, Lee's Summit, Grandview and Olathe, today announced it has surpassed one million Wi-Fi hotspots across the nation. The company's **Xfinity WiFi** network, the largest in the U.S., allows customers to connect more devices and do more online, in more places and at any time. They also have an agreement that anywhere a Time Warner wi-fi hotspot is located, Comcast customers can use their mobile devices in that hotspot.

Xfinity WiFi Hotspots Fastest in the Nation

According to a recent report from Cisco Systems, Wi-Fi and mobile-connected devices will generate 68 percent of Internet traffic by 2017. At this pace, it is expected that U.S. consumers will download and upload more data on their smartphones or tablets in 2018 than they did on their laptops in 2013.

The Xfinity WiFi network is growing to support these trends in the following ways:

- **Outdoor Hotspots:** Comcast has placed Xfinity WiFi hotspots in public locations across the country, ranging from shopping centers and commuter stations to parks, sporting venues, beaches and boardwalks. Cities include San Francisco, Chicago, Boston, Philadelphia, Washington, D.C., and Atlanta as well as areas of New Jersey, Maryland, Virginia and Delaware.
- **Business Hotspots**: Most Comcast Business Internet customers are eligible to receive an Xfinity WiFi hotspot for no additional charge when they order service. This is a value-added feature that directly improves their patrons' experience. Examples include restaurants, cafes and bakeries, retail establishments and office waiting rooms.
- Neighborhood Hotspots: Recently, Comcast began providing residential customers with Xfinity Wireless Gateways the ability to have a second "xfinitywifi" signal (or SSID) in their home that is separate and distinct from their private and secure home Wi-Fi signal. This additional access point provides Xfinity Internet subscribers with a Wi-Fi signal without the need to share a homeowner's private network password. This service is included at no additional charge.

The **Xfinity WiFi App**, available for download on both **iOS** and **Android** devices, makes it easy to locate business and outdoor hotspots, or by visiting the hotspot finder map online at **www.xfinity.com/wifi**.

About Comcast Cable

Comcast Cable is the nation's largest video, high-speed Internet and phone provider to residential customers under the XFINITY brand and also provides these services to businesses. Comcast has invested in technology to build an advanced network that delivers among the fastest broadband speeds, and brings customers personalized video, communications and home management offerings. Comcast Corporation (Nasdaq: CMCSA, CMCSK) is a global media and technology company. Visit **www.comcastcorporation.com** for more information.

CHAMBER RENEWALS

Blue Ridge Presbyterian Church 2004 Rev. Pat Jackson

State Representative, Dist. 28, Tom McDonald 2012

Raytown Baseball Association 2013 Michael Spilker

©Leath & Sons, Inc. 2012 Jeff Leath Liberty Tax Service 2004

Bruce Stansberry

©Raytown Educational Foundation

1997 Martha Cockerell

Raytown Police Dept. 1995

Chief Jim Lynch, Marilyn Fleming

Raytown EMS 1995

Doug Jonesi, Kim LeSage

Mr. Sign 1988 Matt Smith

○Edgewood Manor Nursing Home1989 Shannon Wakeman

Affordable Elegance Catering 2009
Dee-Dee Stokes

©Learn A Lot Child Care Center 2013 Teresa Givens

⊕Perry D. Woolard 1985

Shafer Computer Service, Inc. 2009Gary Shafer

©Electrical Corporation of America 1978 Don Laffoon

Cornerstone Home Improvement 1998 Brenda Walters.

Brad Kleoppel, Meshelle Bishop

©River of Refuge 2012 Ron King

Saber Cycle 2008 Diane Krizek

©Raytown-Brooking Eagle 2013

Diane Krizek

Midwest Bookkeeping

& Tax Service 1982 Janet Downs

©Raytown Parks & Recreation

1980 Kevin Boji, Dave Turner

Friends of Raytown Parks

& Recreation, Inc. 2012 Bob Smith

©Dean Development 2001 Ron Dean

Westlake Ace Hardware 1995 Leroy Bridges

©Planet Fitness 2012 Seth Henson BDS-Business Data Services 2012 Shelley White

Beacon Press 2012 Craig Harris Bordner Installation Group Inc. 1990 lerry Fleenor

The Bordner Event Center 2011
Christina Calderon

○Raytown Masonic Lodge 2011 Hank Bedsaul

TLE-Earthworks & Exchange City 2012 Jeni Christian-Swafford

The Directors of the Raytown Fire Protection District are pleased to announce that **Matthew Mace** has been appointed as the fifth **Fire Chief** in the 70 year history of the



Fire District. His promotion will be effective on May 1, 2014. Matthew had been serving as the interim fire chief since October 22, 2013.

Matthew became a paramedic in 1995 and started working for Raytown EMS in 1996. He was hired by the Fire District as a Firefighter/Paramedic in 1999. In 2007, he was promoted to Fire Marshal.

Matthew is active in the community and resides in Raytown with his wife Rachelle and his children, Zachary and Claire.

The Directors cited his relationships with community leaders and organizations in addition to his knowledge of the Fire District and leadership during the interim period as factors in the decision to appoint him as the permanent fire chief.

Robert Palmer, President
Barb Schlapia, Vice Pres. — Willard Ross, Sec.

10%. We would like to thank our members who gave 110%.

PAGE 6 **MAY 2014**

Our Members in the News











Google Fiber Chamber Night was held at their event space in Westport. Information was given about the new installations happening in the area.



Welcome and Congratulations to Bobby Richest and Joshua Bennett! PAGE 7 MAY 2014

Upcoming Member Events

MAY MORNING COFFEE NETWORKING

The next "Morning Coffee" will be held at METCALF BANK, 4668 Blue Ridge Blvd. Come by anytime between 7:30 to 8:30 a.m. to have a cup of coffee and network with other businesses within the community. An added bonus will be to see the business who has agreed to host the Morning Coffee and find out what they can offer to you.





JUNE AFTER HOURS NETWORKING

This year we have added After Hours Networking on the first Thursday of the month: The event will be held at THE BORDNER EVENT CENTER, 11950 E. 350 Hwy. Come by anytime between 4:30 to 5:30 p.m. to have a refreshment and network with other businesses within the community. An added bonus will be to see the business who has agreed to host the After Hours and find out what they can offer to you.

JUNE MEMBERSHIP LUNCHEON

SPONSORED BY



TECHNOLOGY TRENDS FOR SMALL BUSINESSES

Presented by Sam Hassan, Dir. Of Marketing & Sales

What small businesses need to look out for to stay competitive, and how using smart technology will help grow your business.

WHEN: Wednesday, June 25, 2014
WHERE: REAP Conference Room, 9300 E. 75th Street
\$15.00 per person - cash/check/credit at the door - RSVP by Monday, June 23

RIBBON CUTTING CERMONY

Thu. May 15 4-7pm Ribbon at 5 Xtra Care Adult Daycare Center 6311 Evanston Ave.

Please Join Us! Party starts at 4:00! Come for African & American food, Wine, Beer, Beverages. Silent Auction Fundraiser* Plus Free Health Screenings, Networking, Music & Dancing (yes, dancing)

= Having Fun!

*Fund Raiser to help send Madeleine Sharp to Brazil on a 6 week mission trip to help 'Exodus Cry' fight against human trafficking during the World Cup. Donations are tax deductible.

Thank you in advance for joining us! Please add this to any event calendars you have - this is a huge place and we want a Big Party!!

RSVP to: Abayomi at Xtra Care: 816-272-2533 or xtracareadultcare@gmail.com

Also, Please let us know if you have a gift basket, auction item or any donation for Maddy! Come welcome them to the Raytown Chamber! Raytown Area Chamber of Commerce & Raytown Rotary Chil

GOLF TOURNAMENT

Flown

Area

MAY 30, 2014

TEETERING ROCKS GOLF COURSE

12040 E. 86TH STREET- KANSAS CITY, MO 64138 TOURNAMENT FORMAT:

- 11:00 a.m. Registration, lunch, putting contest, silent auction
- 1:00 p.m. Shot-gun start 4 person scramble multiple flights (no metal spikes, no denim attire, collared shirts required)
- Entry fee includes green fees, cart, lunch, awards reception,
- 3 drink tickets, and tee bags
- Silent auction ends 30 minutes after last team finishes
- Awards ceremony & reception immediately following tournament
- Prizes awarded to 1st, 2nd & 3rd in two flights

Sponsorships available.

Deadline to sign up is May 9!

Are you tied to your desk on May 30?
Do you have a meeting that you
just can't reschedule?
Not a golfer, but still want to participate?

DICK SMITH

TITLE SPONSOR

SIGN UP TO BE A *VIRTUAL GOLFER*!



RAYTOWN, MO 64133-3860

816-353-8500 FAX 816-353-8525 www.RaytownChamber.com

RETURN SERVICE REQUESTED

Prsrtd Stnd U.S. Postage Paid Permit # 2316 Kansas City MO 64133

DATED MATERIAL



MAY 2014

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
Check your weekly Chamber Connections C-mail for an up-to-date calendar				After Hours 4:30pm	2 Royals Ticket Sales END TODAY!	3
4	5	6 9:00am Golf Committee 11:30am Mbr. ServRecruitment	7	8 7:15am Board of Directors	9	10
П	12	13	14	I5 4-7pm Ribbon Cutting Ceremony Xtra Care Adult Daycare	ROYALS NIGHT	17
18	19	7:30am Morning Coffee	21	22	23 8:30am Mbr. ServRetention 12:00pm ➤DEADLINE For lunch reservations	24
25	26	27	11:30am MEMBERSHIP LUNCHEON	29	30 CHAMBER-ROTARY GOLF TOURNAMENT	31