WWW.RAYTOWNCHAMBER.COM

**NOVEMBER 2014** 

# CONNECTIONS

# MISSION STATEMENT

The Raytown
Area Chamber
of Commerce
supports our
business community
to enhance
the quality of life
for our citizens.

### INSIDE THIS ISSUE:

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# **NOVEMBER MEMBERSHIP LUNCHEON**



# MIKE SANDERS JACKSON COUNTY EXECUTIVE

\*one week early due to Thanksgiving

- Networking begins at 11:00am, Lunch at 11:30am

WHERE: REAP Community Room, 9300 E. 75th Street \$15.00/person - cash/check/credit at the door - RSVP by Mon. Nov. 17

### **LUNCHEON RSVP POLICY**

Reservations *must* be made by NOON on the Monday before luncheon.

➤After the deadline, there will be a \$3.00 extra charge.

➤No shows will be invoiced with a \$2.00 fee added.

# **SPONSORED BY**



# 2015 RAYTOWN CHAMBER SPONSORSHIP OPPORTUNITIES

Sponsorship Packages offer your business an opportunity to choose a sponsorship that best fits your business needs and allows you to support the Raytown Chamber. The Raytown Chamber also offers a number of event sponsorships throughout the year.

Sponsorships provide you with additional exposure, cost effective marketing, community recognition and helping the Chamber fulfill its mission statement. It is a great way to show your community spirit to both your customers and potential customers by investing in your Chamber's future.



CORPORATE SPONSORSHIP \$1500.00 Only 5 available

PREMIER SPONSORSHIP \$750.00 Only 15 available

EXECUTIVE SPONSORSHIP \$350.00 Unlimited available

Contact Vicki Turnbow, Chamber President, for more information on the benefits of each sponsorship level <u>before November 15.</u>

# **2014 RAYTOWN CORPORATE SPONSORS**







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WWW.THINKRAYTOWNFIRST.COM

# THINK RAYTOWN FIRST

Do you want to know what is happening in Raytown?

Go to www.ThinkRaytownFirst.com and click on the Community Calendar. There is also a place to sign up to receive future emails about What's Happening in Raytown! The Community Survey is still on the website. We want to know what you know about Raytown. If you are on Facebook, please go out and like Think Raytown First and spread the word. Don't forget the Raytown Chamber also has a Facebook page and a Twitter account. Stay up to date on all that is happening in the Raytown Chamber as well as the community in general.

# Board of Directors

**Loretha Hayden**, Chair of the Board Lutfi's Fried Fish

Mark Smith, Chair Elect Dick Smith Ford

**Michelle Williams,** Secretary/Treasurer Mission of Hope Clinic

**Shawna Burns**, Past Chair Commerce Bank

# At Large Members

Jeff Hirst

Four Points by Sheraton

**Meshelle Bishop**Cornerstone Home Improvement

**Christopher S. Payne** Monopoly Acquisitions LLC

# Board Members

Kaylie Baker

Rok'it Advertising

Pam Clark

Pam Clark
Clark's Appliances

Pat Frtz

Public Water Supply Dist. #2

**Steve Mock** City of Raytown

Andy Powelson Civic Member

Rene Purtee Arvest Bank

Patrick Searcy

Power On Technologies

Bruce Stansberry

Liberty Tax Service

**Derek Ward** KCP&L

**Mahesh Sharma**, Liaison City of Raytown

**Dr. Allan Markley**, Liaison Raytown Quality Schools

**Steve Guenther**, Liaison Raytown Main Street Assoc.



**Vicki Turnbow**, President president@raytownchamber.com

**Kyle Phillips**, Operations Manager kphillips@raytownchamber.com

# PRESIDENT'S CORNER

As I write this month's President's Corner the Kansas City Royals are in the World Series and getting ready for game 6. I love driving around town and seeing all the marquee signs showing their support for the "boys in blue". Windows decorated in blue, shirts, flags and daily specials announcing their love for the Kansas City Royals and of course in Raytown announcing to the metro, Raytown Loves Baseball. I wish we could bottle this up and when things are getting us down, the weather has turned bitter cold, we could pull the bottle of "blue" sunshine out and brighten our day.

If you haven't taken the time to listen to Talk Raytown, take a moment and tune in on Thursday's from Noon until 1:00 on 102.9 FM or 1140 AM. Each week, the Raytown Chamber will be able to give an opportunity to update the listeners on what has been happening within the business community. We will be able to announce some of the community events being held and hopefully be able to promote the positive and celebrate our successes. If you are interested in a radio commercial or being a guest on the show, please contact Diane Krizek, Raytown-Brooking Eagle at 816-313-0202. See you on the

Don't forget to stop by the After Hours
Networking, Thu. Nov. 6, at
SERVPRO of Lee's Summit!

My door is always open, come by anytime!

Vicki Turnbow, President



# 2015 MEMBERSHIP LUNCHEON SPONSORSHIPS AVAILABLE

As a luncheon sponsor you may serve as a host to greet the attendees and put information at each place setting. You will be given 5 minutes on the agenda to talk about your business. Your company will be listed in the monthly newsletter as well as on the web site under the calendar of events section. You may also provide the centerpieces or a give away for each person. Business cards are collected for a drawing if you would like to donate a door prize to be given away.

These business cards will be given to you after the luncheon for you to use as you see fit. The cost of the luncheon sponsorship is \$160.00 (Jan.-Feb.-April is \$210.00) and is invoiced at the beginning of the month. Please contact the Chamber office if your business would like to sponsor one of these 2015 Chamber Membership Luncheons.

March 25 - May 27 - June 24 - July 22 - Raytown Economic Development Update

August 26 - Legislative Luncheon September 23 - Raytown Quality Schools Update

October 28 - Chamber Annual Meeting November 18 - Jackson County Update

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# **HOST A NETWORKING EVENT AT YOUR BUSINESS!!!**

The Raytown Chamber is looking for businesses to host a networking event. The **Morning Coffee Networking** events are scheduled for the third Tuesday of each month and by hosting, you agree to provide the coffee from 7:30-8:30am. The **After Hours Networking** on the first Thursday of the month from 4:30-5:30pm for those who prefer an evening event. By hosting an After Hours you agree to provide some beverages/refreshments, of your choice. Listed below are the dates available and the sponsorship for each event is \$50.00.

By hosting a networking event you will be provided with 16 invitations (Printed by Chamber staff) to hand out to your customers or neighboring businesses, advertisement in the monthly newsletter, notification for 30 days in the weekly c-mail and a listing in the event calendar on the Chamber's website, www.raytownchamber.com. Morning Coffees/After Hours are offered on a first come first served basis.

# **2015 DATES AVAILABLE:**



**Morning Coffee** 

Feb. 17 - Mar. 17 - Apr. 21

May 19 - June 16 - July 14

Aug. 18 - Sept. 15 - Oct. 20 - Nov. 10

# **After Hours**

Feb. 5 - Mar. 5 - Apr. 2

May 7 - June 4 - Sept. 3

Oct. I - Nov. 5 - Dec. 3

### BLUE RIDGE AUTO-TRUCK PLAZA SERVES RAYTOWN COMMUNITY FOR 31 YEARS

Since 1983, Blue Ridge Mazda at 6824 Blue Ridge Blvd. has served Raytown and the surrounding communities. In 2008 we relocated our Mazda franchise to Lee's Summit. Blue Ridge-Auto Truck Plaza currently operates at the same Raytown location, under the same ownership. We offer sales and service for all makes and models of used vehicles. Our parts department and body shop provide additional services. We recently added U-Haul truck and trailer rental. As we celebrate our 31st anniversary Blue Ridge Auto-Truck Plaza wishes to thank the Raytown community for its business and continued support.

# MEMBER MARKET





# NEED A RENTAL HALL?

PARTIES ~ DANCES ~ RECEPTIONS ~ MEETINGS

SERVING THE GREATER KC AREA, THE HALL IS CONVENIENTLY LOCATED 1½ MILES SOUTH OF THE TRUMAN SPORTS COMPLEX ON BLUE RIDGE CUTOFF AT SNI-A-BAR ROAD.

OFFICE HOURS: TUE.~SAT. 8AM~12PM

5101 Blue Ridge Cutoff 816-356-4962

RICHEST PRODUCTIONS
www.RichestP.com

816-308-1495 8801 E. 63rd Street Raytown, MO 64133

Whether you want to capture your family's precious milestones or get striking images and video to market a product to your Customers, Richest Productions can make it happen. With today's ability to deliver your video message on the internet, or DVD, there's never been a better time to put the power of video to work for you!

Market your business to more than 400 Chamber Members in the CHAMBER CONNECTIONS.

Business Card or I/4 Page Space Available 3 months or I year Run

All marketing must be black & white. All marketing must be prepaid.

Contact the Chamber for more information.

You may also insert a full page brochure in the newsletter or buy a set of address labels to do a personal mailing.

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# GLOBAL November 17 - 23, 2014 Celebrate KC entrepreneurs, best in the world!

In 2013, Kansas City celebrated its biggest Global Entrepreneurship Week. A total of 62 activities were held across the metropolitan area, hosted by 100+ organizations and drawing more than 5,500

participants. Preparations are under way for more outstanding results this November when Global Entrepreneurship Week marks its seventh year.

Global Entrepreneurship Week is the world's largest celebration of the innovators and job creators who launch startups that bring ideas to life, drive economic growth and expand human welfare. One week each November, thousands of world-wide events and competitions inspire millions to engage in entrepreneurial activity while connecting them to potential collaborators, mentors and even investors. Throughout Global Entrepreneurship Week's six years it has expanded to over 130 countries—empowering 7,000,000+ participants through more than 19,000 activities. Powered by the Ewing Marion Kauffman Foundation, the initiative is supported by dozens of world leaders and 10,000 global partner organizations. For more information, visit www.kcsourcelink.com.

# **ROC Fitness Center Offers Silver Sneakers Program for Senior Citizens**

Have you been looking for a Silver Sneakers Program since the YMCA left Raytown? Look no further: the ROC Fitness Center, located inside First Baptist Raytown, 10500 East 350 Highway, offers the Silver Sneakers Program to Senior Citizens with either Humana or Coventry insurance. The Silver Sneakers exercise class offers a great cardio workout for all fitness levels, from beginner to advanced. One of the Silver Sneakers members, Judy, said, "The class is great for anyone, whether you are used to exercising or not. I have felt so much better since coming to the class!" The class is held every Tuesday and Thursday from 11:30am to 12:30pm in one of the ROC Fitness Centers exercise rooms. You must sign up through the ROC Fitness Center to participate in the Silver Sneakers Program. Call 816-268-1527or 816-778-1102 for more information on signing up and/or to have all your questions about the Silver Sneakers Program answered.

Besides experiencing the health benefits of the Silver Sneakers Program, participants also will find the ROC Fitness Staff engaging, friendly, and extremely helpful. An added benefit of the ROC Fitness Center is the Free walking track. The walking track is open to everyone, so if you are unsure of the cardio class, you can still exercise (and check out the class while you're there!) The facility offers a safe place for community seniors to work out and socialize. Special social activities for Silver Sneaker participants are held every three months. These include game days as well as themed events for Christmas, the Olympics, etc. The ROC Fitness Center hopes to see many more community seniors enjoying the benefits of the Silver Sneakers Program!





# Southeast Enterprises

6701 Booth





Rok'it
Advertising

10009 E. 67th Street



# **CHAMBER RENEWALS**

Four Points by Sheraton KC Sports Complex 2013 Jeff Hirst First Baptist Church of Raytown 1987 Carmen Kraus

Univ. of Central Missouri-Summit Center

2007 Vicki Orcutt, Rick Smetana

Select Physical Therapy 2013 Kelly Harris

©Tech Members 2008 David McGee

Power On Technologies 1994

Patrick & Shelly Searcy

Migraine Valley Farm 2012 Paul Broome Raytown Three Trails Kiwanis Club 2009

**○ Raytown Times 2013** Randy Battagler Brywood Centre-Tri-Land Properties, Inc.

**2010** Heather Johnson

ReDiscover 2003 Stewart Chase

Kansas City Zoo 2011

Julie Neemeyer, Randy Wisthoff

**MDL Technology LLC 2008** 

Mark Dryer, TJ Bloom

Monopoly Acquisitions, LLC 2012

Christopher Payne

CommunityAmerica Credit Union 2009 James Shoaf

Corlew Construction Co., Inc. 1978

Dick Corlew

**○A&D** Heating & Cooling Inc. 2012

Dave Parker

©Personal Care Dental Group 1977

Caroline Wolfer, Chris Barreca DDS, Rubelita James DDS, Pamela Richardson DDS

We would like to thank

our members who gave 110%.

**RAYTOWN ARTS COUNCIL** 

Alyse Stoll 816-353-3593

ajstoll@prodigy.net raytownarts.com

Not for Profit Organization

Recruited by Kyle Phillips

MIKE McDonough 816-304-0702

mcdonough01@comcast.net Individual Member

Recruited by Jim Lynch

# **NEW CHAMBER MEMBERS**

AMERICAN FAMILY INSURANCE-**R.BROOKS AGENCY Robert Brooks** 

816-737-8425 F 816-767-8627

10009 E. Bannister Rd.

Kansas City MO 64134

RBrooks@amfam.com

RBrooksAgency.com

Insurance

Recruited by Loretha Hayden

**BLUE RIDGE U-HAUL** Frank Mitchell

816-358-6500 F 816-358-7277

6824 Blue Ridge Blvd.

Raytown MO 64133

Blueridgeuhaul@yahoo.com

Blueridgeautos.com

Rental Truck

Recruited by Blue Ridge Auto-Truck Plaza



# BUSINESS SPOTLIGHT ON...

# **Corporate Headquarters:**

4200 Little Blue Parkway, Indep. MO 64057 816-358-5000

### Raytown Branch:

6202 Raytown Trafficway Raytown, MO 64133 816-743-6750

Founded: 1958 Email: pcannon@blueridgebank.net

Website: BlueRidgeBank.com

### Hours:

Raytown Branch Lobby: Mon-Fri 9am – 5pm, Sat. 9am – Noon Drive thru: Mon-Fri 8:30am – 6:30pm, Sat., 9am – Noon

**Services/Products:** Blue Ridge Bank offers a comprehensive

suite of bank and investment products and services to

individual, corporate and wealth management customers. We have recently added enhancements to our mobile banking product with mobile deposit and text banking.

Future Plans: We will continue to develop new products and services to meet the changing needs of our customers.

Business Philosophy: Blue Ridge Bank's philosophy is to serve the needs of our customers and the communities in which we serve. It is supported by offering financial products and services that help our customers succeed. We are active in the community and employees of the bank are involved in Chamber and other civic organizations.

Our business is a Chamber member because: We believe in investing in the areas we serve. The Chamber provides support to local businesses and we do the same. We are a locally-owned community bank and the leadership and guidance that the Chamber provides supports our mission.







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# Our Members in the News











Thank You to the MEGA Sponsors!













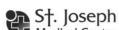






































Little Blue Elementary PTA wants to provide every student at Little Blue with a new pair of hat and gloves for the winter. Our fundraising goal for this project is \$2000 by December 1st. If you can donate in part or in full please contact Abby at littlebluepta.treasurer@gmail.com



# Join us for the Raytown Community Thanksgiving Service!

Monday, November 24th at 7:00 p.m. At the Raytown Emergency Assistance Program offices (9300 E. 75th Street) Sponsored by the Raytown Community Interfaith Alliance Please bring a bag of canned goods for the hungry.

The Sixth Annual Tribute & Thank You to All American Veterans will be held Sunday, November 9 in the auxiliary gymnasium at Raytown High School. The Raytown Community Band will play from 1:30 to 2:00pm & the program will begin at 2:00pm.

The public is invited to honor all of our veterans, veterans' widows & widowers. The ceremony will feature a fantastic color guard & presentation of a memorial wreath in memory of those veterans who have left us.

Missouri State Legislator Tom McDonald & Raytown Mayor David Bower will spotlight all veterans. During the social hour immediately following the ceremony, veterans are invited to set up appointments to record their service highlights.

Plan now to attend and bring a vet. For more information, call 816-353-3593. This event is sponsored by the Raytown Council on Aging, Raytown Arts Council, Raytown Retired Teachers Association & Marguerite McNair Chapter DAR.

Thanks to Raytown High School. The Kansas City Men's Chorus is directed by Noel Fulkerson & the Raytown Community Symphonic Band is directed by Eric Eckhoff.

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# Upcoming Member Events

# NOVEMBER MORNING COFFEE NETWORKING

The next "Morning Coffee" will be held at **HOME SKILLET CAFÉ**, **6225 BLUE RIDGE BLVD**. Come by anytime between **7:30 to 8:30 a.m.** to have a cup of coffee and network with other businesses within the community. An added bonus will be to see the business who has agreed to host the Morning Coffee and find out what they can offer to you.





Please join us at **Bickford Assisted Living**, 9110 E. 63rd Street, for our **Grand Re-Opening Ribbon Cutting** Celebrating our New Assisted Living License. **Tues. November 11 at 3:00pm.**All are welcome for food and drinks and to tour our newly remodeled home. Hope to see you there!



# **DECEMBER AFTER HOURS NETWORKING**

The event will be held at **EXTREME GRAND PRIX, 6731 BLUE RIDGE BLVD.** Come by anytime between **4:30 to 5:30 p.m.** to have a refreshment and network with other businesses within the community. An added bonus will be to see the business who has agreed to host the After Hours and find out what they can offer to you.

# RAYTOWN HOLIDAY LIGHTING CEREMONY

Fri. December 5 at 6:00pm

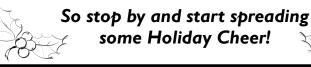
Downtown Raytown 63rd Street & Raytown Road

### SPONSORED BY

Raytown Main Street Association
City of Raytown ~ Raytown Parks & Recreation
Raytown Quality Schools ~ Raytown Area Chamber of Commerce

# DECEMBER MORNING COFFEE

Mark your calendars: Tues., Dec. 16 - this "Morning Coffee" will be a special HOLIDAY CELEBRATION held at the Raytown Area Chamber of Commerce, 5909 Raytown Trafficway. Come by anytime between 7:30 to 8:30 a.m. to have a cup of coffee and network with other businesses within the community. An added bonus will be to let us thank you for your membership over the past year!





# SOUTHEAST ENTERPRISES 2014-2015 HOLIDAY LIGHT RECYCLING DRIVE

The Holiday Light Recycling Drive, now entering its fourth year, grew from humble beginnings. In 2011, Southeast launched its first drive with the intent of providing work opportunities for its employees with developmental disabilities and diverting solid waste from local landfills. With limited time and resources, Southeast partnered with 11 Sutherland's locations to collect approximately

500 pounds of lights. In 2012 and 2013, Southeast aggressively pursued partnerships with a variety of schools, businesses, and organizations throughout the Great Kansas City Area. The response from the community was overwhelming and Southeast ultimately has collected over 70,000 lbs. pounds of light from over 165 different locations, the past two years.

How will these collected old holiday lights help Southeast Enterprises? Lights collected will provide employment opportunity for our employees. The light bulbs are clipped from the wire and separated. The wire then goes to City Scrap Metal to be recycled. The rebate we receive from the wire pays our employee wages. We use this work when other contract work is not available.

This year, Southeast is excited to build on its success and collect over 60,000 pounds of lights with the help from many sponsors and partners. If you're thinkin' green, sponsor or drop off your lights at any of participating locations! Check out where to find your local drop site visit **www.kcrecyclelights.com**.



816-353-8500 FAX 816-353-8525 www.RaytownChamber.com

RETURN SERVICE REQUESTED

Prsrtd Stnd U.S. Postage Paid Permit # 2316 Kansas City MO 64133

**DATED MATERIAL** 



# **NOVEMBER 2014**

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
Check your weekly Chamber Connections C-mail for an up-to-date calendar						I
2 DAYLIGHT SAVINGS	3	4	5 12:00pm Member Services - Recruitment Cmte.	After Hours 4:30pm	7	8
9	7:30am Morning Coffee	7:30am Morning Coffee 3:00pm Ribbon Cutting Ceremony	12	13 <b>7:15am</b> Board of Directors	14	15
16	17 12:00pm  ➤DEADLINE ← For lunch reservations	18	II:30am MEMBERSHIP LUNCHEON	20 8:30am Member Services - Retention Cmte.	21 <b>8am</b> Government Relations Committee	22
23/30	24	25	26	Chamber Closed	28 Chamber Closed	29