



**RAYTOWNCHAMBER.COM** 

OCTOBER 2016

# CHAMBER Connections

#### MISSION STATEMENT

The Raytown
Area Chamber
of Commerce
supports our
business community
to enhance
the quality of life
for our citizens.

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Click on logos & links for more information

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#### **MEMBERSHIP LUNCHEON**



## **RQS Update** from Dr. Allan Markley

CHAMBER ANNUAL MEETING

During the October luncheon, the Chamber will conduct it's Annual Membership Meeting. As we prepare for the future, the 2017 Officers and the Class of 2019 will also be presented to you and voted on. Be sure to not miss this luncheon!

WHEN: Wed., October 26 Register online

Networking begins at 11:00am, Lunch at 11:30am

WHERE: RQS Wellness Center Community Room

10301 E. 350 Highway (▲ New Location ▲ ▲)

\$16.00/person - RSVP by Mon. Oct. 24

#### LUNCHEON RSVP POLICY

- ➤ Registrations must be made by NOON on the Monday before luncheon.
- Cancellations will be accepted until 24 hours prior to the luncheon. Cancellation after 24 hours, or No-shows will be invoiced with a \$2.00 fee added.

#### **SPONSORED BY:**



#### ROUND TABLE DISCUSSIONS WITH CHAIR ELECT

To help us prepare for 2017, Chair Elect Jeff Hirst would like to hear from you. All meetings will be held at the Chamber office (5909 Raytown Trafficway) and will include refreshments. This is a great way for you to meet the Chair and discuss with him your comments, suggestions or concerns. Chamber President, Vicki Turnbow will join in on the discussions.

Tue. Oct. 18 - 8:00-9:00am or Wed. Oct. 19 - 4:00-5:00pm

To confirm your day/time, contact the Chamber office at 816-353-8500 or email Vicki at <a href="mailto:president@raytownchamber.com">president@raytownchamber.com</a>

#### **2016 RAYTOWN CORPORATE SPONSORS**



**DICK SMITH** 





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#### Board of Directors

**Michelle Williams**, Chair of the Board Mission of Hope Clinic

**Jeff Hirst,** Chair Elect Adam's Mark Hotel & Conference Cntr.

**Rene Purtee,** Secretary/Treasurer Arvest Bank

Mark Smith, Past Chair Associate Member

#### At Large Members

Paula Cannon

Blue Ridge Bank and Trust Co.

Kris Peters

Raytown Emergency Assistance Program

#### Board Members

Kaylie Baker Rok'it Advertising

Melissa Beall

Longview Funeral Home & Cemetery

Pam Clark

Clark's Appliances

**Holly Grimwood** 

Raytown Emergency Assistance Program

**Charlotte Melson** 

Bickford Assisted Living

Madeline Romious

AI&I

**Chiki Thompson** 

Raytown Water Co.

Derek Ward

Tamara Wheeler

United Consumers Credit Union

**Mark Loughry**, Liaison City of Raytown

**Dr. Allan Markley**, Liaison Raytown Quality Schools

**Steve Guenther**, Liaison Raytown Main Street Assoc.



Vicki Turnbow, President president@raytownchamber.com

**Kyle Phillips**, Operations Manager kphillips@raytownchamber.com

#### PRESIDENT'S CORNER

Fall is upon us and with the first nine months of the year gone, 2017 is just around the corner. Towards the end of the month, you will receive a membership survey. Please take the time to fill out the survey. The survey will be set up so your answers will help guide the Membership Services when setting topics, bringing in speakers and seeing what is important to you the member. This month's newsletter is full of a lot of great news and announcements, please take a moment to update yourselves.

My door is always open, come by anytime!

Vicki Turnbow, President



The Raytown Area Chamber of Commerce Board of Directors voted at their September 8, 2016 board meeting to include **Loretha Hayden** as an independent contractor starting in November 2016 to help recruit new members.

Several individuals expressed interest in being the independent contractor and the board felt Loretha would have an excellent opportunity to help build the membership.

She has lived in Raytown for about 30 years and owned Lutfi's Fried Fish with her husband, Tony, since 2005. Loretha has spent 32 years

with State Farm Insurance and will be retiring at the end of this month. Loretha has served on the Chamber Board of Directors from 2009 through 2015. She held all four positions within the Executive Committee and in 2015 was named Chamber Person of the Year.

If you need to contact her, you can call her at 816-510-5243 or email her at lvhayden@sbcglobal.net.

## CITY OF RAYTOWN

## **Downtown Streetscape Ribbon Cutting Ceremony**

The \$1,150,000 capital improvement streetscape project in Downtown Raytown is complete & will be celebrated on

Wednesday October 5 at 3PM at the intersection of 63rd Street & Raytown Road.

The intent of this project has been to enhance the vehicular and pedestrian access of the heart of our city while also bolstering the aesthetic feel of the area.

The project provided:

- new signage and traffic signals
- decorative street lights
- eight foot tall limestone monuments
- landscaping improvements
- new/wider sidewalks
- reverse angle parking
- bike lanes

As the epicenter of our community, this is where we congregate, celebrate and commemorate. Now, the area is appropriately suited for such vital events and the growth of the business community.

# Raytown Downtown Streetscape Ribbon Cutting Please join the City of Raytown as we celebrate the completion of the Downtown Streetscape. Wednesday October 5, 2016 Ceremony to Begin Promptly at 3 PM 63rd Street & Raytown Road

The Ribbon Cutting Ceremony will feature commentary by Mayor Michael McDonough and Steve Guenther, President of the Raytown Main Street Association.

Questions regarding the ceremony and/or the project should be addressed to Tom Cole, Public Information Officer, tomc@raytown.mo.us or 816.674.0789.

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## LOOKING FOR AN AFFORDABLE WAY TO MARKET YOUR BUSINESS???

Production will start soon on the **2017 CHAMBER DIRECTORY & COMMUNITY PROFILE**. The Raytown Chamber distributes the directory in response to inquiries from prospective businesses and residents considering a move to our area. In addition, it is given to all current and prospective members, and is used by other businesses when they are looking for a reputable company to do business with. The directory is a high quality-marketing tool for the Chamber and it's members. You should have received information in the mail about marketing in the 2017 directory. Please take a few moments to learn of the promotional opportunity for your business.

## Please Notice This



To insure we have the correct information listed for your membership, please visit the Membership Registration page that was emailed and confirm the information in the directory is correct, by Oct. 15, 2016.

Also check out some of the other benefits to the new Member Only section!

The Raytown Area Chamber of Commerce also offers opportunities to market your business to Chamber members in the Chamber Connections (monthly emailed newsletter). All emails/websites listed in the marketing will have an active link. The business may provide the marketing piece or the Chamber is willing to design/create your new marketing space for you at an additional cost of \$75. You will receive a proof for approval.

If you have any questions, contact us at (816) 353-8500 or staff@raytownchamber.com.

#### MEMBER

#### MARKET





#### NEED A RENTAL HALL?

PARTIES ~ DANCES ~ RECEPTIONS ~ MEETINGS

Serving the greater KC area, the Hall is conveniently located 1% miles south of the Truman Sports Complex on Blue Ridge Cutoff at SNI-A-Bar Road.

OFFICE HOURS: TUE.~SAT. 8AM~12PM

5101 Blue Ridge Cutoff 816-356-4962



ONLY \$9 ONLY \$7

AND A FREE VACUUM!



8609 E 63rd St

just east of I-435

Expires 12/31/16 Not valid with other discounts or tokens.

Market your business to more than 400 Members in the CHAMBER CONNECTIONS.

Business Card or 1/4 Page Space Available

- 3 months or I year Run

All marketing may include a website link. All marketing must be prepaid.

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## FROM THE RAYTOWN CHAMBER BOARD OF DIRECTORS & THE 2016 NOMINATING COMMITTEE

At the September 8, 2016 Board meeting, the Nominating Committee recommended approval of the Class of 2019 and the 2017 Officers. The Raytown Area Chamber of Commerce Board of Directors approved the 2017 Officers and the Class of 2019 as presented. The Class of 2019 will be presented at the Annual Meeting set for Wednesday, October 26, 2016 during the October membership luncheon. Those members in attendance will vote on the Class of 2019

#### 2017 OFFICERS:

CHAIR OF THE BOARD – Jeff Hirst, Adams Mark Hotel & Conference Center CHAIR ELECT – Rene Purtee, Arvest Bank

SECRETARY/TREASURER – Chiki Thompson, Raytown Water Co.

PAST CHAIR – Michelle Williams, Mission of Hope Clinic

#### **CLASS OF 2019**



Melissa Beall is a licensed funeral director and embalmer. Melissa has been a fully licensed funeral director since Nov. 2011 and a licensed embalmer since April 2012. Melissa holds her associate degree in Mortuary Science from Kansas City Kansas Community College, earned after completing her bachelor's degree in Psychology and Chemistry from UMKC. She furthered her education by completing her master's in Business Administration, MBA, in 2013 from the University of Phoenix to better help her understand the business side of the funeral industry. Melissa grew up in Lee's Summit, Mo. and is excited for the opportunity to help and educate the community. Melissa has been on the Board of Directors for the Raytown Chamber of Commerce since August of 2015, a member of the Lee's Summit Chamber of Commerce, Raymore Chamber of Commerce, and Grandview Chamber of Commerce, an active volunteer for Downtown Lee's Summit Main Street, and active in several committees throughout those communities.



Melvin Norrington, Jr. is originally from Oxford, Mississippi and in 1988 he moved to Kansas City, Kansas. Melvin graduated from F.L. Schlagle High School and went to the University of Missouri-Columbia. After 2 years in college he decided to enlist in the United States Army and obtained the rank of Sergeant. He spent 13 months in Iraq during Operation Iraqi Freedom III. After the military, he attended the University of Missouri-Kansas City where he received a Bachelor's Degree in Criminal Justice. Melvin is currently pursuing a Master's Degree in Security Management and is a Security Investigator for Kansas City Power & Light in their corporate security department. The past 4 year in his role at KCP&L he focuses on the protection of people, property and information. Before beginning at KCP&L, Melvin was a Police Officer for the City of Raytown and remains working as a Reserve Police Officer. In 2015, he was named Reserve Officer of the year for Raytown Police Department. Melvin is a coach for the Raytown Parks young boys' basketball program. Melvin is married to Autumn Norrington and they live in Independence with their 2 children with the 3<sup>rd</sup> on the way in November.



Rene Purtee joined Arvest Bank in 2012 after several years as a Branch Manager and Vice President at Union Bank in Kansas City. She has 29 years of experience in the banking industry including branch management, customer service management and training. Rene is a graduate of Central Missouri State University with a Bachelor's degree in Education. Rene is a proud graduate of Raytown South High School and is an active member of the Raytown community by serving on the Raytown Area Chamber of Commerce Board since January 2014. She is also a current board member of Raytown Educational Foundation, past President and current member of PEO Chapter IY and past President of Hickman Mills Educational Foundation. Rene received the Customer Excellence Leadership Award and was awarded Top Banking Center in 2000. Rene and her husband, Larry, have been married for 24 years and are the proud parents of two children, Marshall and Avery.



**Tamara Wheeler** grew up in Raytown and attended Archbishop O'Hara High School and Longview Community College. She has lived and worked in the area all her life and continues to volunteer in the Raytown area. She has been married for 19 years and has 2 children who attend Truman High School. She often spends her extra time volunteering at her children's school and events (girls golf and baseball). Since graduating from high school, she has worked continually in the financial and mortgage industry since graduation. She considers herself an important part of United Consumers Credit Union. She hopes to help Increase the growth of the chamber's membership, help with hosting of events and increasing the Raytown Chamber's exposure within the Raytown community.

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#### PLATINUM SPONSORS:







#### **SILVER SPONSORS:**

HIDDEN LAKE CARE CENTER LONGVIEW FUNERAL HOME & CEMETERY

#### **BRONZE SPONSORS:**

Central Bank of the Midwest (IND) Phoenix Home Care & Hospice Raytown-Brooking Eagle Rok'it Advertising Village Hospice





#### **COMMUNITY SPONSORS:**

Advanced Eyecare - Country Financial First Federal Bank FSB - Raytown Hospice Partners Law Office of Aaron L. Love, PC Lutfi's Fried Fish-Raytown Michelle & Larry Williams Raytown Educational Foundation Raytown Mayor Mike McDonough Raytown Police Benefit Fund Raytown Water Cares - Visiting Angels Shamrock Cabinet & Fixture Corporation StoneRock Health Care - The Medicare Whisperer Westridge Gardens Rehabilitation & Care Center

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#### **NEW CHAMBER MEMBERS**

ESCAPETHIS.PLACE
David McGee
9507 E. 63<sup>rd</sup> Street
Raytown MO 64133
816-359-2372
joey@EscapeThis.Place
EscapeThis.Place
Sports/Recreation
Recruited by self

MORGANA'S
GLUTEN FREE BAKERY
Morgana Burke
9711 E. 63<sup>rd</sup> Street
Raytown MO 64133
816-313-5113
morganaskc@gmail.com
morganaskc.com
Bakery
Recruited by Pam Clark

THE WHOLE PERSON
Michael Riley,
Karen Gridley,
Twintenia Strother
3710 Main Street
Kansas City MO 64111
816-527-2204
mriley@thewholeperson.org
thewholeperson.org
Not for Profit
Recruited by Vicki Turnbow

BLUE RAIN ROOFING & RESTORATION David Lopez Raytown MO 64133 816-808-9985 bluerainroofing@gmail.com Home Improvement Recruited by Pam Clark

Welcome!

#### **CHAMBER RENEWALS**

First Federal Bank FSB - KC
2014 Brenda Class

Tech Members 2008
David McGee
MDL Technology LLC 2008
Mark Dryer, TJ Bloom
Missouri Mavericks
Professional Hockey 2009
lared Reid

Monopoly Acquisitions, LLC
 2012 Christopher Payne
 Shelter Insurance 1980
 Steve Meyers
 Raytown Historical Society
 Museum 2007 Jerry Wolfe
 Jimmy John's #1949-Raytown
 2013 Scott Hinz

The Irish Pub House 2007
April Harrington

Walmart 1991
Denise Levesque, Cheryl Pohlman

Edgewood Manor
Nursing Home 1989
Sue Jackson, Kelli Erecius

UNITED

**CONSUMERS** 

**CREDIT UNION** 

@ We would like to thank our members who gave 110%.



#### **BUSINESS SPOTLIGHT ON...**

**CHAMBER REP:** Kaylyn Morris, Tamara Wheeler **ADDRESS:** 8730 E 63rd St, Raytown, MO 64133

**PHONE:** (816) 325-6900

EMAIL: kaylynm@uccumo.com

WEB: <u>UCCUMO.com</u> FOUNDED: 1941 # EMPLOYEES: 75

CHAMBER MEMBER SINCE: 2003

Celebrating 75 years of "banking the credit union way!"

**HOURS:** Lobby M-F 9:30 am -5:30 pm, Sat 9:30am -12:30 pm Drive Thru M-F 7:00 am- 6:00 pm, Sat 8:30 am-12:30 pm

**SERVICES:** United Consumers Credit Union offers complete financial services, Free Checking, Savings, Automobile Loans, Mortgage Loans, FHA, VA and Conventional, CDs, IRAs and Youth Services

**FUTURE PLANS:** United Consumers Credit Union has expanded its Mortgage Loan Services and we are working on increasing our Business Services by providing Select Employee Group Memberships to area business owners.

**BUSINESS PHILOSOPHY:** United Consumers Credit Union exists to provide you with a safe, convenient place to save and to obtain loans at a reasonable rate. As a financial cooperative, we are not owned by a company, an individual or some distant corporation with little interest in you beyond your account balances. When you open an account with UCCU, you become a credit union member and an owner. You become a part of something better.

**OUR BUSINESS IS A CHAMBER MEMBER BECAUSE:** At United Consumers Credit Union, we believe that we are a "community of members and members of a community!" We strive to be productive community members by being a part of the local chambers to do what we can to make our community a better place for everyone.

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#### Our Members in the News

















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## Upcoming Member Events

#### CALLING ALL BUSINESS LEADERS!!! Raytown area students need your advice!

Raytown Success Academy is hosting 1/2 day of "Mock Interviews." They seek at least 15 area business leaders to participate. The date is Thursday, October 6, 2016 from 8:30-11 AM. A complimentary "thank you" lunch will follow. The purpose is to give high school students the opportunity to practice their interview skills. You will be asked to provide feedback to the students you interview. Forms and sample questions will be provided.

If your business is interested, please email William Grother at william.grother@raytownschools.org to register or get further information. THANK YOU!!!!!



#### **United Consumers Credit Union Shred Day!** October 22, 2016 9:00 AM - 12:00 PM **OPEN TO EVERYONE!**

Sensitive document shredding on site by SHRED IT of KC

Bring your bank statements, tax statements and any other sensitive paper documents. We will have attendants on site to assist you. All of your sensitive documents will be shredded immediately on site!

There will be a 4 box maximum restriction. Goodwill will also be on site accepting electronics for recycling.

Computer-Related Electronics that are accepted are as follows:

- Monitors
  - Computers (Desk & Laptop) Printers
- Scanners

Computer Mice

- Speakers
- Cords & Cables
- Ink & Toner Cartridges
- Keyboards • Software

- Microsoft-branded Webcams
- External or Internal Hard Drives

(UCCU, Dell and Goodwill do not accept liability for lost or confidential data or software. Donors are solely responsible for backing up valuable information and erasing sensitive data from the hard drive before donating.)

Southeast Enterprises is gearing up for the 2016-2017 HOLIDAY LIGHT RECYCLING DRIVE. The drive was launched in 2011 with the intent of providing work opportunities for its employees with intellectual and developmental disabilities as well as diverting solid waste from our local landfills. Due to the overwhelming response from the community Southeast has collected over 124,000 pounds or 62 tons of lights from over 165 different locations, the last five years. Southeast and its community partners are excited to build on the success of last year's drive and hope to collect and recycle over 50,000 pounds of holiday lights between 11/13/16 and 1/20/17 (Walmart locations will be accepting lights until 12/31/16). In addition to keeping holiday lights out of the landfill, we have the benefit of providing challenging work for over 160 employees with intellectual and developmental disabilities.

Look for our collection containers inside over 165 participating schools, businesses, recycling centers, and community organizations. If you are unable to find a drop location please feel free to bring them to our facility located on 67th St between Blue Ridge Cutoff and James A. Reed Rd, just off of MO 350 Hwy. 6701 Booth Ave Kansas City, MO 64133. Our hours are Monday through Friday from 7:30 am to 3:00 pm. If mailing lights to Southeast, please make sure to have PO BOX 9473 Kansas City, MO 64133 in the address or we will not receive your lights.

#### To Our Raytown Community,

I am very excited to be representing the community of Raytown this year! For the first time in history, in the more than 50 years of the Raytown Rotary Club's existence, Raytown is the home of the District Governor. I am honored to be serving through an international service organization. Raytown is taking the spotlight throughout our State and internationally by being the home of a Rotary District Governor.

I hope you will join me for Rotary District 6040's Conference and Foundation Dinner on November 5 at Embassy Suites KCI! We will have fabulous speakers such as author Clifton Taulbert, President's Representative Pam Russell, Past District Governor Elizabeth Usovicz, and Rotary Peace Scholar Eduardo da Costa. We will also offer breakout sessions on social media, youth exchange, a 2016 Peace Index session, and a Global Grant workshop, and project booths for your enjoyment and learning opportunities. Whenever and wherever Rotarians gather, we always have fun! I look forward to seeing you there! This event is open to the public and is guaranteed to be lots of fun!

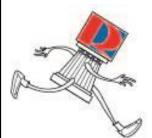
Kim LeSage, Rotary District Governor \*Contact kimlesage@sbcglobal.net for questions or sponsorship information

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## Upcoming Member Events

#### RAYTOWN EDUCATIONAL FOUNDATION RUN FOR EXCELLENCE - SATURDAY, OCTOBER 15 8:30 AM

Start at Chittwood Stadium. Adult entry fee = \$30. Student entry fee = \$15. Virtual Runner entry fee = \$30.



This course has been measured and certified by USA Track and Field. Our course begins on the track behind Raytown High School and continues northeast on Blue Ridge Boulevard to Woodson Road. It turns creating a loop returning to finish on the track at Chittwood Stadium.

Proceeds from this healthy, calorie-burning event will benefit the RAYTOWN EDUCATIONAL FOUNDATION that supporting grants, scholarships, and student recognition programs in Raytown Quality Schools.

Entry Forms are available at raytowneducationalfoundation.org

#### 30th Anniversary & Grand Opening of our New Trauma Services



Please join Two Rivers **Behavioral Health System** 5121 Raytown Rd., Oct. 25, 4-7pm

(Ribbon Cutting ceremony at 4:30) in celebration of more than 3 decades of providing Hope and Healing to children, adolescents and adults throughout Raytown.

#### NOVEMBER MEMBERSHIP LUNCHEON



#### FRANK WHITE JR. COUNTY EXECUTIVE

WHEN: Wed., Nov. 16 WHERE: ROS Wellness Center \$16.00/person - RSVP by Nov. 14

**LUNCHEON SPONSOR: Southeast Enterprises** 

#### 12th Annual MEGA CHAMBER OFFICE PARTY

THU. OCTOBER 27, 2016

4:30 - 7:00 PM



Join nearly 300 of your Chamber colleagues for an evening of networking, Metro Expo vendor showcases. heavy hors d'oeuvres, door prizes, cash bar & FUN! Explore this amazing venue and take a spin on the race track!

PARTICIPATING CHAMBERS:

Belton - Blue Springs - Grain Valley - Grandview - Harrisonville - Independence Lee's Summit - Peculiar - Pleasant Hill - Raymore - Raytown - South Kansas City Mega Chamber Sponsor: \$300 Deadline Oct. 14

Includes 8' table, 4 reservations, logo on program & sponsor sign, recognition in 4 Chamber newsletters (Grandview, Lee's Summit, Raytown, South Kansas City)

Full Metro Expo Display: \$150 Deadline Oct. 14

Includes 6' table. 2 reservations

Half Metro Expo Display: \$75 Deadline Oct. 14

Includes 3'sq. table, 1 reservation

Individual Reservations: \$20 each in advance

Deadline Oct. 21

Register at RaytownChamber.com

CHAMBER RACE SPECIAL: \$15/Race (tax incl. Reg. \$20) 7-9pm No children please



TITLE SPONSOR KCP&L







RAYTOWN, MO 64133-3860

816-353-8500 FAX 816-353-8525 RaytownChamber.com

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SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
Check your weekly Chamber Connections C-mail for an up-to-date Calendar	3	4	5 <b>I 2:00pm</b> Membership Services Committee	6	7	1/8
9	10 Columbus Day	11	12 3:00pm Senior Celeb. Task Force	7:15am Board of Directors	14	15
16 National Bosses Day	17	8:00am Round Table Discussion with the Chair	4:00pm Round Table Discussion with the Chair	20	8:00am Government Relations Committee	22
23	I 2:00pm ▶DEADLINE ← For lunch Reservations  United Nations Day	25 4-7pm Ribbon Cutting Ceremony @ Two Rivers Behavioral Health System	11:30am MEMBERSHIP LUNCHEON	MEGA CHAMBER OFFICE PARTY	28	29
30	31  Happy Hallaven					