





RAYTOWNCHAMBER.COM

AUGUST 2017

CHAMBER Connections

MISSION STATEMENT

The Raytown
Area Chamber
of Commerce
supports our
business community
to enhance
the quality of life
for our citizens.

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for more information

Follow the Chamber:







AUGUST MEMBERSHIP LUNCHEON

LEGISLATIVE LUNCHEON

WHEN: Wednesday, August 23, 2017
11:00 a.m. Networking & Registration, 11:30 a.m. Lunch,
Program begins at Noon
WHERE: Raytown Wellness Center Community Room

COST: \$16 per person

REGISTER HERE

LUNCHEON RSVP POLICY

➤ Registrations *must* be made by NOON on the Monday before luncheon.

➤ Cancellations will be accepted until 24 hours prior to the luncheon

Cancellation after 24 hours, or No-shows will be invoiced with a \$2.00 fee added.

SPONSORED BY:







Thursday, August 17 6:00-8:00 pm

Doors open at 5:15 (teams need to be checked in before 6)

Location: Extreme Grand Prix (6731 Blue Ridge Blvd, Raytown, MO 64133) *Drink & Food specials*

Individuals welcome!

1st Place – Cash prize

 2^{nd} & 3^{rd} Place – Prizes to be determined

\$5.00 per person up to a 5 member team (at least 2 to be called a team) Must pre-register and pay in advance Deanna Gossett - KC Trivia Geeks will be our Trivia Host

UN-PROFESSIONALS







2017 RAYTOWN CORPORATE SPONSORS









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THINKRAYTOWNFIRST.COM

Board of Directors

Carol Baker, Chair of the Board KCP&I

Rene Purtee, Chair Elect Arvest Bank

Chiki Thompson, Secretary/Treasurer Raytown Water Co.

Michelle Williams, Past Chair Mission of Hope Clinic

at Large Members

Jeff Bethel Dick Smith Ford

Board Members

Kaylie Baker Rok'it Advertising

Melissa Beall

Longview Funeral Home & Cemetery

Pam Clark Clark's Appliances

Linda Nelson MCC - Longview

Melvin Norrington

Madeline Romious AT&T

Dave Thurman ReeceNichols Real Estate

Brian Wagler ServPro of LS/Raytown/East KC

Tamara Wheeler United Consumers Credit Union

Tom Cole, Liaison City of Raytown

Dr. Allan Markley, Liaison Raytown Quality Schools

Chief Matt Mace, Liaison Raytown Fire Protection Dist.

Steve Guenther, Liaison Raytown Main Street Assoc.

Vicki Turnbow, President president@raytownchamber.com

Staff Email staff@raytownchamber.com

PRESIDENT'S CORNER

On July 14, The Board of Directors voted to approve Linda Nelson, MCC Longview to fill a vacancy on the Board for the Class of 2017. This position will expire on December 31. By email vote on July 19, the Board voted to approve a recommendation to move Dave Thurman, Reece Nichols from an at large position to fill the last vacancy for the Class of 2017.

The Nominating Committee will meet over the next month or two to put together the Class of 2020 and to set the Officers for 2018. The slate will be presented in the October newsletter with a vote of the membership in attendance at the October 25. We have received some great replies to the email about the memberships involvement with the Board of Directors. If you would like more information, contact me soon.

We are excited about being a part of the Raytown Rocks the Solar Eclipse on August 21. Take a long lunch and come out between 11:30-2:30. I will send out some additional information as it gets closer in regards to exact timing of the events for the day. Where will you be during the eclipse?

The first day of school is August 16 for the Raytown School District. Beware of the kids walking to school and watch those speeds in school zones.

Don't forget your Raytown Chamber is a resource for the business community. Please remember my door is always open. Vicki Turnbow, President

5K HISTORIC TRAIL RUN FOR EXCELLENCE

The RAYTOWN EDUCATIONAL FOUNDATION will host the 18th 5K RUN FOR **EXCELLENCE** in Raytown Saturday, October 21, 2017. The 5K Run/Walk begins at 8:30 a.m. from the track at Chittwood Stadium at Raytown High School, 6019 Blue Ridge Blvd.

This course has been measured and certified by USA Track and Field. Our course begins on the track behind Raytown High School and continues northeast on Blue Ridge Boulevard to Woodson Road. It turns creating a loop returning along Blue Ridge Boulevard to finish on the track at Chittwood Stadium behind Raytown High School.



The cost to enter is \$30 adults and \$15 students through 12th grade in advance and \$35 the day of the race. There is a FREE Kids' Dash following the 5K in the Chittwood Stadium.Run/Walk Entry Forms are available at the Raytown Schools Educational Conference Center (350 Highway), Raytown Quality Schools Wellness Center (350 Highway), Raytown Quality Schools Administration Building (Raytown Road), Raytown Mid-Continent Library, Garry Gribble's Running Sports, Fit for Life, or on either of the following websites: www.raytowneducationalfoundation.org & www.active.com.

Additional information is available by calling Martha Cockerell at 816-268-7181 or email REF@raytownschools.org Information available at www.raytowneducationalfoundation.org

Many thanks to our sponsors who help make this event possible. Proceeds from this healthy, calorie-burning event will benefit the RAYTOWN EDUCATIONAL FOUNDATION that supporting grants, scholarships, and student recognition programs in Raytown Quality Schools.

Participants may pick-up Run/Walk Packets at the Chittwood Stadium behind Raytown High the day of the run beginning at 7:00 a.m. Run/Walk packets are also available for pickup FRIDAY before the run, October 20, from 3:30 p.m. - 6:00 p.m. in the lobby of RSECC located at 10750 East 350 Highway.

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Interested in having the *Business Brigade* visit your business? These visits provide a better understanding of what the business/ organization has to offer and hopefully will be educational and fun. Each month we will try to schedule at least two visits. During the visits, if allowed by the business, we hope to live stream on Facebook, post on Twitter and place some photos on Instagram! If you would like the *Business Brigade* to visit your business, please contact Vicki at 816-353-8500 or email her at

president@raytownchamber.com.

What a great way to show off your business to a small but mighty group of Chamber members!

MEMBER MARKET





NEED A RENTAL HALL?

PARTIES ~ DANCES ~ RECEPTIONS ~ MEETINGS

Serving the greater KC area, the Hall is conveniently located 1% miles south of the Truman Sports Complex on Blue Ridge Cutoff at Sni-A-Bar Road

OFFICE HOURS: Tue.~Sat. 8am~12pm

5101 Blue Ridge Cutoff 816-356-4962







BILL MAAS, CCIM

Industrial/Warehouse~Multi Family~Retail Investment~Sales & Leasing Full Service Commercial Real Estate

Business (816) 753-6000 Direct (816) 412-7392

Cell (913) 568-6875 Fax (816) 412-7401 605 West 47th St. • Suite 200 Kansas City, Missouri 64112 bmaas@blockandco.com www.blockandco.com

Raytown's Water Resort

Fun for the entire family!

At CoCo Key, relaxation meets enchantment, with the excitement of a 55,000 sq. ft. indoor water park, state-of-the-art arcade, and fun-filled activities just

for kids which include: Six thrilling body and raft water slides, Coconut Grove Adventure River, and more!



9103 East 39th Street Kansas City, Missouri 64133 Conveniently located across from the The Truman Sports Complex. http://www.cocokeykansascity.com Phone: 816-737-0200



Market your business to more than 400 Members in the CHAMBER CONNECTIONS.

Business Card or 1/4 Page Space Available
- 3 months or 1 year Run
All marketing may include a website link. All marketing must be prepaid.

Contact the Chamber for more information. You may also insert a full page brochure in the newsletter or buy a set of address labels to do a personal mailing. Earn your MBA in 12 months.
Summer classes begin soon.



Get started at Apply.CCIS.edu

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a Look at the Last 30 Days

A.M. Connections - July 18, 2017









Thank you Melissa Beall and her crew for hosting the July A.M. Connections. They had some great yummy breakfast treats for all to enjoy.

Membership Services - July 19, 2017

The Membership Services Committee met at the Chamber office to make their retention calls to current members. They were able to thank them for being members and remind them about upcoming networking opportunities.









Summer Lunch Ministry - July 21,2017



Several of the Raytown Chamber Board of Directors volunteered at Raytown Christian Church to pack lunches for the Summer Lunch Ministry.

The group packed 520 sack lunches in 45 minutes.



July Membership Luncheon - July 26, 2017







Thank you to Crane Brewing for sponsoring the July Membership luncheon. Tom Cole, City Administrator, gave those in attendance an update on the #coolthingshappening in Raytown.

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Come Join the KC CHIEFS for... RAYTOWN CHAMBER DAYS

THURSDAY, AUGUST 31ST
VS. TENNESSEE TITANS

SUNDAY, NOVEMBER 26TH

SUNDAY, DECEMBER 24TH

ALL ORDERS MUST BE

RECEIVED & PAID IN ADVANCE OF THE GAME

TICKETS WILL BE DELIVERED TO THE CHAMBER

THE WEEK OF THE GAME

(8USJECT TO AVAILABILITY)



Tickets for the Raytown Chamber Days

Contact the Raytown Chamber at 816 -353 -8500 or staff@raytownchamber.com Fax: 816 -353 -8525



NAME		Raytown Chamber Day Tickets		
ORGANIZATION ADDRESS				# tickets @ \$30 =
DAY PHONE	STATECELL PHONE			# tickets @ \$30 =
Date of Purchase: _ PAYMENT OPTIONS Cash Check pa				# tickets @ \$30 =
Credit Card # Exp	Security Code			TOTAL =

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4th Annual

Schior Celebration



Saturday, September 23 5:00-8:00pm
The Point, 5600 Blue Ridge Cutoff

The Raytown Chamber wants to Celebrate
Raytown's Senior Citizens that are 55 & older!
We are inviting them to put on their Saddle Shoes,
Poodle Skirts & come enjoy great Music, Dancing,
Buffet Dinner, Door Prizes, Photo booth & Meet New Neighbors!

Help us put on a great event by choosing one of these sponsorship levels by **August 15!**

Sponsorship Opportunities:

□ Platinum Sponsor \$2,000 (Limit 3)

Sponsorship includes a company logo in all promotional material, plus it will be on the Chamber's website, Facebook & all emails regarding the event. Your company logo will be displayed on the sponsorship sign & in the event program. 1/2 page marketing space in the Chamber newsletter.



Company name listed in all promotional material, Chamber's website & event emails. Your company logo will be on the sponsorship sign event program. 1/4 page marketing space in Chamber newsletter.



Company name listed in all promotional material, on the Chamber's website, event emails, on the sponsorship sign & event program. 1/8 page marketing space in Chamber newsletter.

☐ Bronze Sponsor - \$250

Company name listed on the sponsorship sign & event program

□ Community Sponsor - \$100

Company name listed in the event program





PLATINUM SPONSORS:



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· · The F		Commanity

Company Name	Contact Name
Address, City, State, Zip	
Phone	Email
Phone Poyment Endosed	Please send this completed form to the Raytown Area Chamber of Commerce
PARTY IN COMMENTANT OF THE PARTY IN	S3(874)



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CHAMBER RENEWALS

@ We would like to thank our members who gave 110%.

- © Cosentino's Price Chopper 2002 Rick Carroll
- DSB Services, LLC 1988 D. Douglas Burson, Raymond Downing, Cynthia Strickland
- © EscapeThis.Place 2016 Manager
- © First Federal Bank of Kansas City (Raytown) 1984 Pam Bucklew
- ☺ Graceway 1995 Donna Bruce, John Baxter, Jay Grimwood

H&R Block 2001 DeAnn Gould-Lancaster **Knights of Columbus #4962 2012** John Hernandez

Lady's Sports Bar 2016 Verletta "Lady" Martin Lutfi's Fried Fish 2008 Loretha Hayden © Otto Car Wash 2016 Mark White Players Paradise 2012 Michael Spilker Shepherd's Center of Raytown 1992 Joyce Downing

○ Ward Technology 2015 Todd Ward, Crystal Ratterree

NEW CHAMBER MEMBERS

Individual Member
Boubacar Vilane
bouvilane@yahoo.com
Recruited by: Vicki Turnbow

Sword of Joy Consulting
Business/Employment Services
Tina Joy Cochran
7701 Harris Ave.
Raytown, MO 64138
816-258-0089
tinajoy@swordofjoy.com
Recruited by: Loretha Hayden

Merrill Lynch
Financial Services
Josh Morales
3401 College Boulevard
Leawood, KS 66211
913-906-5206
joshua.d.morales@ml.com
Recruited by: Brian DeMoss

True Provision
Business Lighting Services
Tim Truesdale
6222 Raytown Trafficway
#258
Raytown MO 64133
816-916-6829
tim.truesdale@gmail.com
Recruited by: Vicki Turnbow

RAYTOWN ARTS AND MUSIC FESTIVAL

The Raytown Parks is hosting the Raytown Arts and Music Festival August 26th at Kenagy Park (9608 E 79th ST, Raytown MO 64138), from 12:00PM - 7:00PM. The headlining band

will be Brewer and Shipley who is celebrating their 50th Anniversary this year, along with the bands Keith Lad and The Wildwood Boys. We will host many local artists at the event to show their work as well. There will be a free kids area with support from the Raytown First Baptist also. To get involved with this event contact the Raytown Parks Department by phone: 358 -4100, or by email:

davet@raytownparks.com.



KCP&L Looking for Environmental Projects

Are you part of a non-profit organization that has an idea for the environment? Let **KCP&L** know! We're looking for innovative environmental projects that help make a difference in our community. Fill out an online application by **August 4th** and help us Energize Our Environment!

How does the program work?

Have a member of the organization—who is over 18 years of age—submit a completed application by **August 4th.**

We'll review all the submissions and announce the approved projects by email and our website on **August 22nd**.
Approved projects will receive a **\$500**-

Approved projects will receive a \$500-\$3,000 grant.

If the project is approved, you can start Energizing Our Environment right away!

What kinds of projects are eligible?

Here are a few examples of what projects are eligible, but we encourage organizations to come up with their own ideas that impact our environment!

- -Environmental improvements to parks, trails, etc.
- -Planting trees in the community
- -Installation of recycling stations around the community

To apply visit: www.kcpl.com/energize



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CHAMBER OFFICE PARTY

4:30-7 P.M. THURSDAY, OCTOBER 26 AVILA UNIVERSITY MABEE FIELDHOUSE, 11901 WORNALL RD., KANSAS CITY

Join 300 of your Chamber colleagues for an evening of networking, vendor showcases, heavy hors d'oeuvres, a cash bar and a whole lot of fun. The sports-themed event also will feature fun contests, prizes and more, so start practicing those free throws!

Mega Chamber Sponsor: \$300

Includes 8' table, 4 reservations, logo on program and sponsor sign, recognition in 4 Chamber newsletters

Full Metro Expo Display: \$150 Early Bird (before Sept. 29) or \$175 Includes 8' table, 2 reservations

Half Metro Expo Display: \$75 Early Bird (before Sept. 29) or \$100 Includes half of 8' table and 1 reservation (shared table with another vendor)

Individual Registrations: \$20 in advance (by Oct. 20) or \$25 at the door

Deadline for sponsorships & expo displays is October 13

Add electricity to your booth space for \$20. Electricity is first come, first serve and vendor must provide extension cord. Have a floor display? Please let us know when registering.

PARTICIPATING CHAMBERS

BELTON
BLUE SPRINGS
GRAIN VALLEY
GRANDVIEW
HARRISONVILLE
INDEPENDENCE
LEE'S SUMMIT
PECULIAR
PLEASANT HILL
RAYMORE
RAYTOWN
SOUTH KANSAS CITY

Visit raytownchamber.com to register for a sponsorship, expo display or individual registrations. No heels on the gym floor, please. Contact Vicki Turnbow at 816.353.8500 or staff@raytownchamber.com with questions.







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Our Members in the News

Great job **Mayor Mike McDonough** for representing Raytown on Channel 4 on the morning of July 19. Mayor McDonough presented Vicki Lawrence of "Mama's Family" a proclamation proclaiming July 19, 2017 as Vicki Lawrence Day.







Raytown Masonic Lodge #391 and Raytown Main Street Association

Featuring

Music, Drink, BBQ & Dogs

Raytown Main Street Assoc. Selling Food Friday 5pm-10 PM [or until we run out.]

Presents
Original Old Timer's

3rd Annual BBQ Competition



August 18-19

Categories:

Brisket, Ribs, Chicken, Pork, Sausage

Join us for food, friendship and fun!





6309 Overton Masonic Lodge



New Chapter Begins For Kansas City Hockey With The 2017-18 Season

A new chapter of Mavericks hockey begins with the 2017-18 season, one with a new name, new division and new NHL affiliation. Formerly the Missouri Mavericks, Kansas City's professional hockey team officially became the Kansas City Mavericks on June 1. While the official name of the team changed, the location will not – all home games remain at the Silverstein Eye Centers Arena in Independence.

In mid-July, the ECHL announced the new divisions for the 2017-18 season. Kansas City was placed with Cincinnati, Fort Wayne, Indy, Kalamazoo, Quad City and Toledo in the new Central Division of the Western Conference. The Mavericks will face divisional opponents 32 times in the upcoming season with 17 of those contests coming at home.

The new season also brought a new NHL affiliation, ending a two-year tenure as the ECHL partner of the New York Islanders. The Mavericks made the switch to team with the Calgary Flames and their AHL affiliate, the Stockton Heat. The new partnership was

announced on July 8 and promises to be a mutually beneficial agreement between the clubs.

The Mavericks open the 2017-18 campaign on the road at Tulsa on Friday, Oct. 13 at 7:05 p.m. and will begin their home schedule on Saturday, Oct. 28 against Wichita, also at 7:05 p.m. Season tickets remain on sale for the upcoming season. For all the latest on the Mavericks, follow the team on Twitter (@KC_Mavericks), Instagram (kcmavericks), Facebook (Kansas City Mavericks) and Snapchat (KCMavericks), download the team's free mobile app (Mavericks), and keep checking in to KCMavericks.com.

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Upcoming Chamber Events

September Membership Luncheon

- September 27, 2017 to be held at the Kansas City Zoo
- Cost will be \$16.00 per person and you will be able to attend the Zoo for free that day.
- Program will be a Zoo Update
- 11:00 (Networking & Registration); 11:30 to Noon (Lunch); Noon to 1:00 (Program)
- This luncheon is sponsored by: Raytown Three Trails Kiwanis Club

A.M. CONNECTIONS **NETWORKING**

The next "A.M. Connections" will be held at Block and Co.

(6250 Raytown Trafficway). Come by anytime between 7:30 to 8:30 a.m. CONNECTION. for coffee & to network with other



businesses within the community. An added bonus will be to see the business who has agreed to sponsor the event and find out what they can offer you!

HOST A NETWORKING EVENT AT YOUR BUSINESS!!!

The Raytown Chamber is looking for businesses to host a networking event. The A.M. Connections Networking events are scheduled for the third Tuesday of each month and by hosting, you agree to provide the coffee from 7:30-8:30am. Listed below are the dates available and the sponsorship for each event is \$50.00.

The After Hours Networking events are scheduled for the first Thursday of the month from 4:30-5:30pm (unless a different day would be better for your business) for those who prefer an evening event. By hosting an After Hours you agree to provide some beverages/refreshments, of your choice. Contact the Chamber office if you are interested in an After Hours, the sponsorship for each event is \$50.00.

By hosting a networking event you will be provided with invitations to hand out to your customers or neighboring businesses, advertisement in the monthly newsletter, notification for 30 days in the weekly c-mail and a listing in the event calendar on the Chamber's website. Morning Coffees/After Hours are offered on a first come first served basis. If you are a business that does not have a location in Raytown and are interested in hosting an A.M. Connections or After Hours, contact the Chamber to see about hosting it at the Chamber office.

2017 A.M. CONNECTIONS AVAILABLE: Oct. 17

THE CHAMBER LOOKING AHEAD...

SEPTEMBER 2017

- 4 CHAMBER CLOSED
- 6 Membership Services Committee
- 7 After Hours (Crane Brewing)
- 14 Board of Director's Meeting
- 15 Government Relations Committee
- 19 A.M. Connections (Herndon Career Center)
- 23 Senior Celebration (The Point)
- 27 Membership Luncheon (Kansas City Zoo)
- 29 CHAMBER CLOSED

NOVEMBER 2017

- I Membership Services Committee
- I Rok'It 5th Birthday Celebration
- 7 A.M. Connections (Raytown Lee's Summit Credit Union)
- 9 Board of Director's Meeting
- 15 Membership Luncheon (Raytown Wellness Center)
- 15 After Hours (Raytown Emergency Assistance Program)
- 17 Government Relations Committee
- 23 CHAMBER CLOSED
- 24 CHAMBER CLOSED

OCTOBER 2017

- 4 Membership Services Committee
- 5 After Hours (Learn A Lot Day Care, KC Location)
- 12 Board of Director's Meeting
- 16 RYP Networking (Crane Brewing)
- 20 Government Relations Committee
- 25 Membership Luncheon (Raytown Wellness Center)
- 26 Mega Office Party (Avila University)

DECEMBER 2017

- 6 Membership Services Committee
- 12 A.M. Connections (Chamber Office)
- 14 Board of Director's Meeting / Retreat
- 15 Government Relations Committee
- 25 CHAMBER CLOSED
- 26 CHAMBER CLOSED











Raytown Rocks the



August 21, 2017

11:30am-2:30 pm

Join us for good food and good fun!

On the

Greenspace Downtown

- Free Hot Dogs (while supply last)
- Hot dog eating contest
- Moon-pie eating contest
- 50/50 Raffle
- Eclipse glasses (for purchase)
- Dunk tank
- Concession Stand
- · Farmer's Market

SOLAR ECLIPSE GLASSES FOR SALE AT THE RAYTOWN CHAMBER!!!













5909 RAYTOWN TRAFFICWAY RAYTOWN, MO 64133-3860

816-353-8500 FAX 816-353-8525 RaytownChamber.com

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
Check your weekly Chamber Connections C-mail for an up-to-date Calendar		CHAMBER CLOSED	Membership Services Committee Meeting 12:00 p.m. @ Chamber Office	3	4	5
6	7	8	9	Board of Directors Meeting 7:15 a.m. @ Chamber Office	11	12
13	14	A.M. Connections Bill Maas w/ Block & Co. CONNECTION 7:30A.M.	Raytown Quality School District First Day of School Senior Celebration 8:30 a.m. @ Chamber Office	Raytown Young Professionals Trivia Night 6:00 p.m. @ Extreme Grand Prix	Government Relations Committee Meeting 8:00 a.m. @ Chamber Office	19
20	Eclipse Party I 1:30 a.m. @ Downtown Raytown	22	August Membership Luncheon I I:00 a.m. @ Raytown Wellness Center	24	25	26
27	28	29	30 Lunch and Learn - Using Facebook to Better Your Business I 1:30 a.m. @ Raytown Wellness Center	31		