





RAYTOWNCHAMBER.COM

JULY 2017

MISSION STATEMENT

The Raytown Area Chamber of Commerce supports our business community to enhance the quality of life for our citizens.

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for more information

Follow the Chamber:







JULY MEMBERSHIP LUNCHEON

RAYTOWN ECONOMIC DEVELOPMENT UPDATE

WHEN: Wednesday, July 26, 2017 11:00 a.m. Networking & Registration, 11:30 a.m. Lunch,

Program begins at Noon

WHERE: REAP 9300 E. 75th St, Raytown

COST: \$16 per person





LUNCHEON RSVP POLICY

CITY OF AYTOW]

▶ Registrations must be made by NOON on the Monday before luncheon.

➤ Cancellations will be accepted until 24 hours prior to the

Cancellation after 24 hours, or No-shows will be invoiced with a \$2.00 fee added.

CATERED BY:





HELP WANTED: OPERATIONS ASSISTANT

The Raytown Chamber of Commerce is looking for a part time employee to work a flexible schedule - approximately 20 hours per week. This position is the first contact with the members and the general public by phone and in person. The applicant must have great computer skills, proficient in Word, Excel, Publisher and Power Point, be a people person and must be able to pass a background check.

If you are interested in this position, please send a cover letter, resume and list of references to the Chamber office.

You may email the items to: Vicki Turnbow (president@raytownchamber.com)

Mail or hand deliver to:

Raytown Area Chamber of Commerce

5909 Raytown Trafficway

Raytown, MO 64133

The deadline for submission of resumes will be July 21, 2017.

RAYTOWN CORPORA'









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THINKRAYTOWNFIRST.COM

Board of Directors

Carol Baker, Chair of the Board KCP&L

Rene Purtee, Chair Elect Arvest Bank

Chiki Thompson, Secretary/Treasurer Raytown Water Co.

Michelle Williams, Past Chair Mission of Hope Clinic

Ot Large Members

Jeff Bethel Dick Smith Ford

Dave Thurman ReeceNichols Real Estate

Board Members

Kaylie Baker

Rok'it Advertising

Melissa Beall

Longview Funeral Home & Cemetery

Pam Clark

Clark's Appliances

Melvin Norrington KCP&L

Madeline Romious AT&T

Brian Wagler

ServPro of LS/Raytown/East KC

Tamara Wheeler

United Consumers Credit Union

Tom Cole, Liaison City of Raytown

Dr. Allan Markley, Liaison Raytown Quality Schools

Chief Matt Mace, Liaison Raytown Fire Protection Dist.

Steve Guenther, Liaison Raytown Main Street Assoc.



Vicki Turnbow, President president@raytownchamber.com

Staff Email

staff@raytownchamber.com

PRESIDENT'S CORNER

Have you ever wanted to be on a Board of Directors?

The Raytown Area Chamber of Commerce will be accepting applications from those Chamber members who would be interested in serving on the board of directors. There is currently one position open that expire on December 31, 2017 plus several eligible for a three year term beginning January 1, 2018.

If you are interested in getting more involved by being a board member, contact the Chamber and an application will be emailed to you. Questions, contact Vicki Turnbow at 816-353-8500 or email her president@raytownchamber.com.

I appreciate all the support the past several months and hope to be able to fill the front desk position soon. If you know someone that would fit the position posted on the front of the newsletter, please share this newsletter with them.

On page 10, please see the updated calendar for the remainder of the year. There are some great networking and community events coming soon. Thank you to Kevin Boji for the photo we have used on the front page of this newsletter.

Don't forget your Raytown Chamber is a resource for the business community. Please remember my door is always open.

Vicki Turnbow. President



Raytown Main Street Association Elects New President



The Raytown Chamber welcomes Scott Walz, newly elect-President of the

Raytown Main Street Association to the Chamber Board of Directors as a Liaison. Scott will assume his new position on July 1. This is Scott's second time as the RMSA President. He was part of the founding board in 2007. Scott has had a business, Internet Designs, an internet and social media marketing company, in Raytown since 2005. Scott now resides in Raytown, too!

Welcome, Dr. Matthew Goodwin!

Raytown Gregory Animal Health Clinic would like to introduce their newest doctor, Dr. Matthew Goodwin.

Stop by and welcome him to Raytown!



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Interested in having the *Business Brigade* visit your business? These visits provide a better understanding of what the business/ organization has to offer and hopefully will be educational and fun. Each month we will try to schedule at least two visits. During the visits, if allowed by the business, we hope to live stream on Facebook, post on Twitter and place some photos on Instagram! If you would like the *Business Brigade* to visit your business, please contact Vicki at 816-353-8500 or email her at

president@raytownchamber.com.

What a great way to show off your business to a small but mighty group of Chamber members!

MEMBER MARKET





NEED A RENTAL HALL?

PARTIES ~ DANCES ~ RECEPTIONS ~ MEETINGS

Serving the greater KC area, the Hall is conveniently located $1\frac{1}{2}$ miles south of the Truman Sports Complex on Blue Ridge Cutoff at SNI-A-Bar Road.

OFFICE HOURS: TUE.~SAT. 8AM~12PM

5101 Blue Ridge Cutoff 816-356-4962







BILL MAAS, CCIM

Industrial/Warehouse~Multi Family~Retail Investment~Sales & Leasing Full Service Commercial Real Estate

Business (816) 753-6000 Direct (816) 412-7392

Cell (913) 568-6875 Fax (816) 412-7401 605 West 47th St. • Suite 200 Kansas City, Missouri 64112 bmaas@blockandco.com www.blockandco.com

Raytown's Water Resort

Fun for the entire family!

At CoCo Key, relaxation meets enchantment, with the excitement of a 55,000 sq. ft. indoor water park, state-of-the-art arcade, and fun-filled activities just

for kids which include: Six thrilling body and raft water slides, Coconut Grove Adventure River, and more!



9103 East 39th Street Kansas City, Missouri 64133 Conveniently located across from the The Truman Sports Complex. http://www.cocokeykansascity.com Phone: 816-737-0200



Market your business to more than 400 Members in the CHAMBER CONNECTIONS.

Business Card or 1/4 Page Space Available
- 3 months or 1 year Run
All marketing may include a website link. All marketing must be prepaid.

Contact the Chamber for more information.

You may also insert a full page brochure in the newsletter or buy a set of address labels to do a personal mailing.

Earn your MBA in 12 months.
Summer classes begin soon.



Get started at Apply.CCIS.edu

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a Look at the Last 30 Days

Membership Luncheon - June 29, 2017

What a great luncheon! Thank you to Faulkner's Ranch for hosting the combination Grandview, South Kansas City and Raytown Chambers of Commerce June membership luncheon. Educate yourself on "A Better KCI".







After Hours Networking - June 1, 2017

















A.M. CONNECTIONS - JUNE 20, 2017











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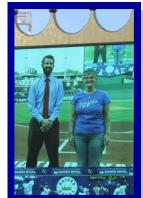


RAYTOWN NIGHT AT THE ROYALS



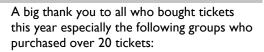
The Raytown Chamber celebrated Raytown Night at the Royals on Friday, June 2. The Royals played the Indians and won 4-0. Carol Baker, Chair of the Board, was able to throw out the first pitch and Matt Tholen, General Manager from Extreme Grand Prix was her catcher. President Vicki Turnbow received the groups 11th Captain's Club autographed signed baseball.











- Cornerstone Home Improvement
- Extreme Grand Prix
- Graceway
- Guenther Mills Keating Architects
- Public Water Supply District #2
- Raytown Area Chamber of Commerce
- **USA800**









Next year, the Chamber will celebrate 25 years of celebrating the Royals with some additional promotions leading up to the game. Be watching for updates through the Chamber's newsletter and social media pages.



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4th Annual

Schior Celebration



Saturday, September 23 5:00-8:00pm
The Point, 5600 Blue Ridge Cutoff

The Raytown Chamber wants to Celebrate
Raytown's Senior Citizens that are 55 & older!
We are inviting them to put on their Saddle Shoes,
Poodle Skirts & come enjoy great Music, Dancing,
Buffet Dinner, Door Prizes, Photo booth & Meet New Neighbors!

Help us put on a great event by choosing one of these sponsorship levels by **August 15!**

Sponsorship Opportunities:

□ Platinum Sponsor \$2,000 (Limit 3)

Sponsorship includes a company logo in all promotional material, plus it will be on the Chamber's website, Facebook & all emails regarding the event. Your company logo will be displayed on the sponsorship sign & in the event program. 1/2 page marketing space in the Chamber newsletter.



Company name listed in all promotional material, Chamber's website & event emails. Your company logo will be on the sponsorship sign event program. 1/4 page marketing space in Chamber newsletter.



Company name listed in all promotional material, on the Chamber's website, event emails, on the sponsorship sign & event program. 1/8 page marketing space in Chamber newsletter.

☐ Bronze Sponsor - \$250

Company name listed on the sponsorship sign & event program

□ Community Sponsor - \$100

Company name listed in the event program





PLATINUM SPONSORS:



Logtown Low	es Their Senione
web!	LUXXE.
The same	JE
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· The D.	Commanity!

Check your sponsorship level and return the form to the Chamber:						
Company Name	Contact Name					
Address, City, State, Zip Phone	Email					
Poyment Enclosed	Please send this completed form to the Raytown Area Chamber of Commerce along with your payment. 5909 Raytown Trafficway, Raytown, MO 64123.					
Call with a Credit Card	For questions, call \$16-353-8500 today! Deadline for Sponsorships is Aug. 15					



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CHAMBER RENEWALS

@ We would like to thank our members who gave 110%.

- © Better Business Bureau of Greater Kansas City 2006 David Buckley, Patty Fruehling, Dustin Johnson, Jennifer Large
- © Blue Ridge Auto Truck Plaza 1996 Willie Rickel and Teri Burton
- © City of Raytown 2007 Kathie Schutte, City Collector
- © City of Raytown 2015 Steve Meyers, Alderman Ward 4
- City of Raytown 2015 Jim Aziere, Alderman Ward 2 City of Raytown 1995 Tom Cole, Briana Burrichter Jason Hason, Ray Haydaripoor, Teresa Henry, Mayor Mike McDonough, Missy Wilson, Damon
- © D.W Newcomer's Floral Hills, Inc. 1972 Justin Scholz
- © Extreme Grand Prix 2013 Stacey Payne and Matt Tholen
- ©Lowe's Homecenters Inc. 2009 Amber Kash © Raytown Parks Department 1980 Kevin Boji Raytown Water Company 1995 Neal Clevenger
- and Chiki Thompson

 © Rick's Auto Clinic 2008 Rick Stangl, Shawn
 Stangl,
- Rebecca Stangl
- **○Westlake Ace Hardware 1995** Matt Beikman

NEW CHAMBER MEMBER

Stephen Losey Agency Stephen Losey 10801 E. 350 Hwy #A Raytown, MO 64138 913-648-1222 slosey@farmersagent.com Recruited by Pam Clark

Bonnaye Mims City of Raytown Alderman Ward 5 bonnaye64134@yahoo.com

Ryan Myers
City of Raytown
Alderman Ward 3
alderman_ryan_myers@raytown.mo.us



CARING FOR KIDS

Meet our newest team member, Porsche Seals. Porsche will be serving our Caring for Kids schools in the Kansas City, Missouri School District. She is native to Kansas City, MO, and currently resides in Raytown, MO. She and her husband of 13 years have four beautiful children.

For the last 13 years she has focused on investing in her children and also her community by serving on the Norfleet Elementary PTA board. She serves as the Praise and Worship Leader, Sunday School Teacher, and Back to School Event Coordinator of River's Edge Fellowship located in Raytown, MO. River's Edge has been involved in a successful Caring for Kids partnership for two years. She just completed her undergraduate degree in Applied Organizational Leadership. She is excited to be a part of the Caring for Kids team!



SPONSORS NEEDED FOR RAYTOWN ARTS & MUSIC FESTIVAL

The Raytown Parks is hosting the Raytown Arts and Music Festival August 26th at Kenagy Park (9608 E 79th ST, Raytown MO 64138), from 12:00PM - 7:00PM. We are looking for business sponsors in the \$50 - \$100 range for the event, and to cover the costs of our great music line up. The headlining band will be Brewer and Shipley who is celebrating their 50th Anniversary this year, along with the

bands Keith Lad and The Wildwood Boys. We will host many local artists at the event to show their work as well. There will be a free kids area with support from the Raytown First Baptist also.

We do already have sponsorships for the event from Dick Smith Ford, Fun House Pizza, Saber Cycle, Teetering Rock Golf Course, KCP&L and Raytown Lees Summit Credit



Union. There is still time to support this great community event and get your business name on the sponsor banners. We hope to attract thousands of spectators who will appreciate the music and art that will be filling Kenagy Park on Saturday, August 26.

To get involved with this event, or to be a sponsor, contact the Raytown Parks Department by phone: 358 -4100, or by email: davet@raytownparks.com. This is going to be a big event in Raytown and we would love to have our local businesses show support by getting their business name on the sponsor banners and advertising that will go out to promote this awesome upcoming event.

Interested in playing in the Steve Mock Memorial Golf Tournament on Saturday, July 15? Contact Dave Parker at 816-225-8144 or Judy Haag 816-358-2865. Cost is only \$100.00 for a hole sponsor with an entry fee of \$70.00 per person. Tournament will be held at Teetering Rocks.



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The Southland Center for Advanced Professional Studies or Southland CAPS program is scheduled to launch in fall 2017. Southland CAPS will feature two different strands of learning opportunities for students during the 2017-2018 school-year, Animal Health Sciences and Technology Solutions. Each strand will better prepare students to meet the demands of the workforce. The CAPS model represents a collaboration between education, business, and community providing students with a unique and immersive experience.

Students in the Animal Health Sciences strand will travel to the Kansas City Zoo to learn from professionals about caring for and the health of large animals, marine animals, small animals, and service animals. Students will also dive into the broad scope of medical animal research and the ethics of animal testing. Students will meet each day in a room with viewing windows into the chimpanzee habitat.

The instructor for the Animal Health Sciences strand, Sara Sivils, has a wide-range of experience in working the areas of captive wild animal management, animal science, biology, fisheries, and wildlife. Sivils is an experienced educator and earned her Master of Arts in Teaching from Lindenwood University in St. Charles, Missouri.

Students in the Technology Solutions strand will have the opportunity to learn from professionals about computer networking, CIS and software development, website and app creation, and more. The Technology Solution strand will be located in the same building as the Raytown Schools Technology Department in the Raytown Schools Education and Conference Center.

The instructor for the Technology Solutions strand, Brenda Schaefer, has been teaching courses in Computer Science, hardware and software application, and other business related topics for the past 30 years. She is also experienced in teaching multiple programming languages. In addition to teaching, she has also worked for businesses in the private sector. Schaefer earned her master's degree in Instructional Design and Technology at Emporia State University in Emporia, Kansas.

More than 30 students have been accepted to Southland CAPS. School districts participating in CAPS program include Belton School District, Hickman Mills School District, Raymore-Peculiar School District, and Raytown School District.

Different from the vocational-technical education model, the CAPS model creates a unique opportunity for districts to reach students and to help them discover and prepare for their passions in life without duplicating or competing with pre-existing programs. Partnerships with other CAPS programs will provide students with networking opportunities and the chance to collaborate on projects with other students across the metro.

"The CAPS experience is such an innovative way for students to learn," Katie Zeiger, Coordinator of the Southland CAPS program, said. "Students will work with industry partners hands-on, learning more about problem-solving and meeting deadlines. They will essentially be test-driving their future careers to see if it is a good fit for them."

Companies and organizations from around the Kansas City metro have committed to being business partners with Southland CAPS or who support the program and are interested in becoming mentors, guest speakers, hosting internship/job shadowing experiences, or simply cheering on our development partners include American Royal, Bayer, Connections to Success, Economic Development for Jackson County, Fishtech, FitBark, H&H Color Lab, Kansas City Animal Life Science Institute, Kansas City Royals, Kansas City Startup Foundation, Kansas City Zoo, KC Animal Health Corridor, KC Digital Drive, KC Smartport, KC SourceLink, Lakeside Nature Center, Maple Woods Veterinary Technology, Missouri Conservation Department, Mozilla, Raymore Chamber of Commerce, Raytown Chamber of Commerce, Raytown School District Technology Department, Raytown-Gregory Animal Health Center, SEALIFE Aquarium, South Kansas City Chamber of Commerce, Stone Amp SEO, The Business Journals, University of Missouri – College of Veterinary Medicine, Wayside Waifs, and William Jewell College.

"For some time, we felt that students south of the river were missing a valuable resource for career education planning and were at a disadvantage in comparison with their peers who had the opportunity to participate in CAPS programs," Raytown Superintendent Dr. Allan Markley said. "We decided to lead the charge to give our students a similar experience and knew that our colleagues in surrounding districts would support our effort to bring CAPS to the Southland. We are very excited to say that this is finally happening."

Southland CAPS will operate as an extension of the Raytown School District's Herndon Career Center.

For more information about Southland CAPS, please visit http://southlandcaps.yourcapsnetwork.org/ or follow Southland CAPS on Twitter: @SouthlandCAPS.

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Our Members in the News

COMCAST NBCUNIVERSAL AWARDS \$16,000 IN SCHOLARSHIPS TO KANSAS CITY AREA HIGH SCHOOL SENIORS



Comcast announced it has awarded \$16,000 in scholarships for the 2017-18 school year to 12 suburban Kansas City area students as part of its annual Leaders and Achievers® Scholarship Program. The program, funded by the Comcast Foundation, recognizes the best and brightest high school seniors for their community service, academic performance and leadership skills.

"Our Leaders and Achievers scholarship winners exemplify leadership and are committed to academic excellence and community service," said Ron Orlando, vice president, Comcast External Affairs. "We are honored to recognize their achievements and excited to support them as they continue their educational journeys."

A number of state legislators from Missouri and Kansas, as well as local civic and education officials, joined Comcast in recognizing the students at a special reception held Wednesday, June 14. Eleven recipients each received a \$1,000 Leaders & Achievers Scholarship award; in addition, Jordan Atkins, a graduate of Raytown High School, was awarded a \$5,000 Comcast Founders scholarship, named in honor of Ralph J. Roberts, Founder and Chairman Emeritus of Comcast Corporation.

The Comcast Leaders and Achievers program provides scholarships to students who strive to achieve their full potential, who are catalysts for positive change in their communities, who are involved in their schools, and who serve as models for their fellow students. The philosophy behind the program is to give young people every opportunity to prepare for the future and to engage them in their communities. The program also demonstrates the importance of civic involvement, and the value placed on civic involvement by the business community.

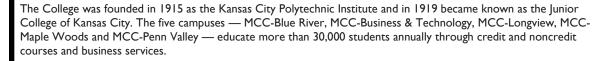
This year, the program will award more than \$2 million in scholarships to more than 2,000 students across the country to help them pursue higher education. Jordan Atkins; graduated Raytown High School; attending Oklahoma Baptist University, Shawnee, Oka.

BEATTY NAMED CHANCELLOR OF METROPOLITAN COMMUNITY COLLEGE

The Raytown Chamber welcomes Dr. Kimberly Beatty the eighth chancellor of the Metropolitan Community College. Dr. Beatty succeeded Mark James who retired at the end of June.

Dr. Beatty comes to MCC with 28 years of teaching and administrative experience in higher education, including 21 years of progressive leadership experience at community colleges in California, Virginia and Texas. Dr. Beatty has also served as a tenured associate professor in English. A three-time graduate of Morgan State University in Baltimore, she holds a B.A. and M.A. in English and an Ed.D. in higher education, with a specialization in community college leadership.

Metropolitan Community College is Kansas City's oldest and largest public institution of higher education, and the fourth largest public college or university in Missouri. Enrollment is about 18,000 credit students a semester.







The **Raytown Arts Council** is presenting their 20th Anniversary Summer Musical, *Ian Fleming's Chitty Chitty Bang Bang!*

This year's play will be directed by David Lush and tickets are on sale now!

- You may buy your tickets at Raytown Hy-Vee or online at RaytownArts.com/tickets
- Tickets are \$8.00 each or \$10.00 at the door
- Show times are:

July 21, 22, 28 and 29 at 7:30 p.m. with matinees at July 23 and 30 at 2:00 p.m.

The musical will be at Raytown South High School, 8211 Sterling Avenue, Raytown, MO 64138

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Upcoming Chamber Events

AUGUST MEMBERSHIP LUNCHEON

- Annual Legislative Luncheon
- Cost will be \$16.00 per person.
- August 23, 2017 to be held at Raytown Wellness Center
- 11:00 (Networking & Registration); 11:30 to Noon (Lunch); Noon to 1:00 (Program)
- This luncheon is sponsored by:

AT&T, KCP&L, LaClede/MGE

A.M. CONNECTIONS NETWORKING

The next "A.M. Connections" will be July 18 held at **LONGVIEW FUNERAL**. Come by anytime between 7:30 to 8:30am ONNECTIONS for coffee & network with other



businesses within the community. An added bonus will be to see the business who has agreed to sponsor the event and find out what they can offer to you!

HOST A NETWORKING EVENT AT YOUR BUSINESS!!!

The Raytown Chamber is looking for businesses to host a networking event. The A.M. Connections Networking events are scheduled for the third Tuesday of each month and by hosting, you agree to provide the coffee from 7:30-8:30am. Listed below are the dates available and the sponsorship for each event is \$50.00.

The After Hours Networking events are scheduled for the first Thursday of the month from 4:30-5:30pm (unless a different day would be better for your business) for those who prefer an evening event. By hosting an After Hours you agree to provide some beverages/refreshments, of your choice. Contact the Chamber office if you are interested in an After Hours, the sponsorship for each event is \$50.00.

By hosting a networking event you will be provided with invitations to hand out to your customers or neighboring businesses, advertisement in the monthly newsletter, notification for 30 days in the weekly c-mail and a listing in the event calendar on the Chamber's website. Morning Coffees/After Hours are offered on a first come first served basis. If you are a business that does not have a location in Raytown and are interested in hosting an A.M. Connections or After Hours, contact the Chamber to see about hosting it at the Chamber office.



2017 A.M. CONNECTIONS AVAILABLE:

Oct. 17 - Nov. 7

THE CHAMBER LOOKING AHEAD...

AUGUST 2017

- I CHAMBER CLOSED
- 10 Board of Director's Meeting
- 15 A.M. Connections 6250 Raytown Trafficway
- 17 RYP Trivia Night (Extreme Grand Prix)
- 21 Eclipse Party (Downtown Raytown)
- 23 Membership Luncheon (Raytown Wellness Center)
- 30 Lunch and Learn (Raytown Wellness Center)

SEPTEMBER 2017

- 4 CHAMBER CLOSED
- 14 Board of Director's Meeting
- 19 A.M. Connections (Herndon Career Center)
- 23 Senior Celebration (The Point)
- 27 Membership Luncheon (Kansas City Zoo)
- 29 CHAMBER CLOSED

OCTOBER 2017

- 12 Board of Director's Meeting
- 25 Membership Luncheon (Raytown Wellness Center)
- 26 Mega Office Party (Avila University)

NOVEMBER 2017

- I Rok'lt Birthday Celebration
- 9 Board of Director's Meeting/Retreat
- 15 Membership Luncheon (Raytown Wellness Center)
- 15 After Hours (Raytown Emergency Assistance Program)
- 23 CHAMBER CLOSED
- 24 CHAMBER CLOSED

DECEMBER 2017

- 12 A.M. Connections (Chamber Office)
- 14 Board of Director's Meeting
- 25 CHAMBER CLOSED
- 26 CHAMBER CLOSED













Raytown Rocks the



August 21, 2017

11:30am-2:30 pm

Join us for good food and good fun!

On the

Greenspace Downtown

- Free Hot Dogs (while supply last)
- Hot dog eating contest
- Moon-pie eating contest
- 50/50 Raffle
- Eclipse glasses (for purchase)
- Dunk tank
- Concession Stand
- · Farmer's Market

SOLAR ECLIPSE GLASSES FOR SALE AT THE RAYTOWN CHAMBER!!!













JULY 2017

5909 RAYTOWN TRAFFICWAY RAYTOWN, MO 64133-3860

816-353-8500 FAX 816-353-8525 RaytownChamber.com

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
Check your weekly Chamber Connections C-mail for an up-to-date Calendar						I
2	3	4 CHAMBER CLOSED Happy Independence Day!	5	6	7 CHAMBER CLOSED	8
9	10	11	12	Board of Directors Mtg. 7:15am @ Chamber Office	I4 Senior Celebration 8:30am	15
16	17	AM Connections 7:30-8:30am ② Longview Funeral Home	Membership Services Retention Calls 10:30am	20	21	22
23	24	25	26 Membership Luncheon II:30am @ REAP Sponsored By:	27 CHAMBER CLOSED	28 CHAMBER CLOSED	29
30	31 CHAMBER CLOSED					