





RAYTOWNCHAMBER.COM

MAY 2017

MISSION STATEMENT

The Raytown Area Chamber of Commerce supports our business community to enhance the quality of life for our citizens.

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Click on logos & links for more information

Follow us on:

MEMBERSHIP LUNCHEON

LEVERAGING LIBRARY RESOURCES FOR BUSINESS

Square One Small Business Services at Mid-Continent Public Library supports local entrepreneurs through access to information, programs, and opportunity. Whether owning a business is a brand new dream, or your life's work, MCPL is committed to helping you succeed. Our specialists will help you navigate the resources you need to compete in an ever-changing market. Square One Small Business Services and its programs are made possible through a generous grant by the Ewing Marion Kauffman Foundation.

Presented by Morgan Perry, Erika Massow, Hanna Taylor and Kelly Head

WHEN: Wednesday, May 24, 2017 11:00 Networking, 11:30 Lunch, Noon Program WHERE: REAP Community Room, 9300 E. 75th St., Raytown MO 64138





SPONSORED BY:

LUNCHEON RSVP POLICY

➤ Registrations must be made by NOON on the Monday before luncheon. Cancellations will be accepted until 24 hours prior to the luncheon. Cancellation after 24 hours, or No-shows will be invoiced with a \$2.00 fee added.











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THINKRAYTOWNFIRST.COM

Board of Directors

Carol Baker, Chair of the Board KCP&I

Rene Purtee, Chair Elect Arvest Bank

Chiki Thompson, Secretary/Treasurer Raytown Water Co.

Michelle Williams, Past Chair Mission of Hope Clinic

at Large Members

Jeff Bethel

Dick Smith Ford

Dave Thurman

ReeceNichols Real Estate

Board Members

Kaylie BakerRok'it Advertising

Melissa Beall

Longview Funeral Home & Cemetery

Pam Clark

Clark's Appliances

Jeff Hirst

Adam's Mark Hotel & Conference Cntr.

Melvin Norrington

Kris Peters

Raytown Emergency Assistance Program

Madeline Romious

AT&T

Brian Wagler

ServPro of LS/Raytown/East KC

Tamara Wheeler

United Consumers Credit Union

Tom Cole, Liaison City of Raytown

Dr. Allan Markley, Liaison Raytown Quality Schools

Chief Matt Mace, Liaison Raytown Fire Protection Dist.

Steve Guenther, Liaison Raytown Main Street Assoc.



Vicki Turnbow, President president@raytownchamber.com

Staff Email

staff@raytownchamber.com

PRESIDENT'S CORNER

Thank you to all who have offered help since Kyle's last day on April 14. Please remember my door is always open so if you have any questions, concerns or suggestions, do not hesitate to **come by anytime!**

Vicki Turnbow, President

INTERESTED IN RECRUITING NEW MEMBERS?

The Membership Services Committee will be hitting the streets on **Wednesday**, **May 3** between 10:00 a.m. and 2:00 p.m. talking to businesses who are not members of the Chamber. If you would like to be a part of the fun, be at the Chamber office promptly at 10:00. We will divide up into pairs and at some point meet up for lunch. Questions, contact the Chamber office.







Thank you to all who came out for Kyle's good-bye party. Throughout the evening, about 70 friends, family and members stopped in to provide well wishes to Kyle. Thank you to Gary and Anna Graham at Fun House Pizza for hosting. Kyle received a lot of great cards and was very humbled by the outpouring of love he received.







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The Business Brigade visited the Raytown Fire Protection District on April 12. A big thank you to Fire Chief Matt Mace for conducting the tour.

Interested in joining the Business Brigade? Contact Vicki Turnbow at president@raytownchamber.com or give her a call at 816-353-8500 if you are a business and would like the Brigade to visit.



MEMBER

MARKET





NEED A RENTAL HALL?

Parties ~ Dances ~ Receptions ~ Meetings

SERVING THE GREATER KC AREA, THE HALL IS CONVENIENTLY LOCATED 1½ MILES SOUTH OF THE TRUMAN SPORTS COMPLEX ON BLUE RIDGE CUTOFF AT SNI-A-BAR ROAD.

OFFICE HOURS: TUE.~SAT. 8AM~12PM

5101 Blue Ridge Cutoff 816-356-4962



Raytown's Water Resort

Fun for the entire family!

At CoCo Key, relaxation meets enchantment, with the excitement of a 55,000 sq. ft. indoor water park, state-of-the-art arcade, and fun-filled activities just for kids which include: Six thrilling body and raft water slides, Coconut Grove

Adventure River, and more!

9103 East 39th Street Kansas City, Missouri 64133 Conveniently located across from the The Truman Sports Complex. http://www.cocokeykansascity.com Phone: 816-737-0200



Market your business to more than 400 Members in the CHAMBER CONNECTIONS.

Business Card or 1/4 Page Space Available
- 3 months or 1 year Run
All marketing may include a website link. All marketing must be prepaid.

Contact the Chamber for more information. You may also insert a full page brochure in the newsletter or buy a set of address labels to do a personal mailing. Earn your MBA in 12 months.
Summer classes begin soon.



Get started at Apply.CCIS.edu

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A great crowd attended the April Membership Luncheon held on Wednesday, April 26, 2017 at Kauffman Stadium! The Raytown Chamber honored their Volunteers and the Administrative Professionals in attendance. Thank you to Metropolitan Community College Longview for sponsoring the luncheon, Aramark for a wonderful lunch and to Kevin Bell, our Royals Rep for the autographed items and schedules.

Toby Cook, VP Publicity for the Kansas City Royals was the guest speaker and Bill Maas with Block and Co received his membership plaque. Mayor Mike McDonough presented Chair of the Board, Carol Baker a Proclamation claiming June 2, 2017













RYP SERVICE PROJECT

Saturday, May 13, 2017 10:00 am-6:00 pm Location: Raytown Emergency Assistance Program 9300 E. 75th Street, Raytown, MO 64138

Contact the Chamber office by May 5, 2017 if you are interested in helping the RYP with this service project. All volunteers will be assigned a 4 hour shift and must report directly to the REAP office at least 15 minutes before their shift. You can either email staff@raytownchamber.com or call 816-353-8500. This would be a great project for a team building exercise.

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Raytown area Chamber of Commerce & Raytown Rotary Chub

GOLF TOURNAMENT



THURSDAY, MAY 18, 2017



ROYAL MEADOWS GOLF CLUB

10501 E. 47TH STREET - KANSAS CITY, MO 64133

TOURNAMENT FORMAT:

- 11:00 a.m. Registration, lunch, putting contest, silent auction
- 1:00 p.m. Shot-gun start 4 person scramble multiple flights (no metal spikes, no denim attire, collared shirts required)
- · Entry fee includes green fees, cart, lunch, awards reception
- Silent auction ends 30 minutes after last team finishes
- · Awards ceremony & reception immediately following tournament
- · Prizes awarded to 1st and 2nd in two flights

TITLE SPONSOR





FEES: Hole Sponsor & Foursome \$460.00 - Foursome \$396.00 - Individual Players \$99.00

Are you tied to your desk on May 18? Do you have a meeting that you just can't reschedule? Not a golfer, but still want to participate? **SIGN UP TO BE A VIRTUAL GOLFER!**

Each Virtual Golfer receives a tee package, has the opportunity to come out for lunch/awards reception, can purchase raffle tickets, bid on silent auction items, and network with other businesses and community leaders.

Also, you will be assigned to an Actual Golfer by a lottery drawing.

If they place, so do you!

LUNCH SPONSOR



SPONSORSHIP OPPORTUNITIES:

Hole in One Sponsor (2): (\$499) Includes signage on multiple holes.

Beverage Cart Sponsor (2): (\$350) Signage on a beverage cart. Opportunity to help distribute beverages to players.

Awards Reception Sponsor: (\$300) Signage at awards reception.

Putting Contest Sponsor: (\$200) Signage at putting contest hole*

Hole Sponsor: (\$100) Signage prominently displayed at the tee box.

Golf Cart Sponsor: (\$35) Signage on a golf cart.



>> <u>Register for a sponsorship by April 28</u> <<

Deadline for teams: May 5, 2017

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HELP GET THE WORD OUT!

COPY THIS PAGE & PASS IT OUT & POST IT AT YOUR BUSINESS!



RAYTOWN NIGHT AT THE ROYALS

ONE OF THE LARGEST COMMUNITY EVENTS FOR OVER 20 YEARS!

A FUNDRAISER FOR THE RAYTOWN AREA CHAMBER OF COMMERCE

FRIDAY, JUNE 2

7:15 P.M.

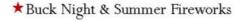
KANSAS CITY ROYALS VS. CLEVELAND INDIANS

OUTFIELD PLAZA SECTION \$ 36.00 VIEW RESERVE SECTION \$ 15.00

PARKING PASS \$12.00 REGULAR PRICE \$15

* TICKET PRICES SUBJECT TO CHANGE & AVAILABILITY *

Don't miss the fun and excitement join your community for a great time at the "K"!



- ★Raytown Police Dept. will present the Color Guard!
 - ★ Businesses and groups selling 20 or more tickets get their name on the Royals Video Board!



TICKET SALES END May 12!



For more information call the Chamber office, 816-353-8500 or stop by to buy your tickets!



5909 Raytown Trafficway M-F 9:00am-4:30pm *Closed 12-1*

You may also order discounted tickets from other sections online through the Royals website

Royals.com/Raytown

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4th Annual

enior Celebration



Sat. September 23 5:00-8:00pm The Point, 5600 Blue Ridge Cutoff

The Raytown Chamber wants to Celebrate Raytown's Senior Citizens that are 55 & older! We are inviting them to put on their Saddle Shoes, Poodle Skirts & come enjoy great Music, Dancing, Buffet Dinner, Door Prizes, Photo booth, & Meet New Neighbors!

Help us put on a great event by choosing one of these sponsorship levels by August 15!

Sponsorship Opportunities:

□ Platinum Sponsor \$2,000 (Limit 3)

Sponsorship includes a company logo in all promotional material, plus it will be on the Chamber's website, Facebook & all emails regarding the event. Your company logo will be displayed on the sponsorship sign & in the event program. 1/2 page marketing space in the Chamber newsletter.



Company name listed in all promotional material, Chamber's website & event emails. Your company logo will be on the sponsorship sign & event program. 1/4 page marketing space in Chamber newsletter.

□ Silver Sponsor - \$500

Company name listed in all promotional material, on the Chamber's website, event emails, on the sponsorship sign & event program. 1/8 page marketing space in Chamber newsletter.

□ Bronze Sponsor - \$250

Company name listed on the sponsorship sign & event program

□ Community Sponsor - \$100

Company name listed in the event program





PLATINUM SPONSORS:



Raytown Loves Their Senior	
	Company
	Address, (
	Phone
	— Ра
	Inv
The Party ID Community	Ca

Check your sponsorship level and return the form to the Chamber:						
Company Name	Contact Name					
Address, City, State, Zip						
Phone	Email					
Payment Enclosed	Please send this completed form to the Raytown Area Chamber of Commerce					
Invoice (Chamber Members only)	along with your payment. 5909 Raytown Trafficway, Raytown, MO 64133. For questions, call 816-353-8500 today!					
Call with a Credit Card	Deadline for Sponsorships is Aug. 15					



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CHAMBER RENEWALS

@ We would like to thank our members who gave 110%.

Advanced Eyecare 1985 Richard Wilson, O.D., Melissa Enevoldsen, O.D., Jeffrey Harter, O.D., Dana Krause, O.D., Christine Mitts, O.D., Lawrence Reed, O.D.

Tom McDonald 2012 Associate

C & S Furnace Co, Inc. 1996 Kendall Schottel

City of Raytown 2010 Bill VanBuskirk

Cornerstone Home Improvement, Inc. 1998 Brenda Walters, Meshelle Bishop, Brad Kleoppel

Heart of America Council, BSA 2014 Jesse Miller Leath & Sons. Inc. 2012 leff Leath

□ Learn A Lot Child Care Center 2013 Teresa Givens

Legal Shield 2015 Laney McDonald

McCraw & Company CPAS, PC 2014 Timothy McCraw

Midwest Bookkeeping & Tax Service 1982 lanet Downs

Mr. Sign 1988 Matt Smith

© Raytown Educational Foundation 1997 Martha Cockerell

© Raytown EMS 1995 Doug Jonesi, Kim Lesage Raytown Fire Protection District 1983 Chief Matt Mace

© Raytown Masonic Lodge 2011 Hank Bedsaul

Raytown Police Department 1995 Chief Jim Lynch

© RE&P Midwest-Excavating/Plumbing 2012 Larry Pence

Saber Cycle 2008 Diane Krizek

SERC Physical Therapy—South Raytown 2015 Darshan Deole

SERC Physical Therapy—Raytown 2014 Mark Jagger

Shafer Computer Service, Inc. 2009 Gary Shafer St. John Francis Regis 2014 Robin Sowders

State Farm 2013 Beau Crawford

NEW CHAMBER MEMBER

Raytown Online Michael Downing 816-353-3323

www.raytownonline.com editor@raytownonline.com



RAYTOWN QUALITY SCHOOLS NEWS

The Raytown School District will offer discounted facility use fees for services at the Raytown Schools Wellness Center to Raytown first responders, military personnel, city workers, and adult children of employees.

The discounted fees are \$20 per month for an individual agreement and \$40 per month for a family agreement and will be available to all Emergency Medical Services (EMS) employees, police officers, firefighters, active duty/retired military personnel, and city employees who live or work in the Raytown School District attendance boundaries.

In addition, adult children (ages 18-26) of full-time employees of the District will receive a discounted fee of \$20 per month for an individual agreement and \$40 per month for a family agreement.

Director of the Raytown School Wellness Center Rob Brockschink is excited about expanding the reach of the Wellness Center and its services. "The Raytown School District greatly appreciates the service and dedication of our Raytown first responders, active duty/military personnel, and city workers. We believe these discounted fees will help us to create an additional connection and show appreciation for their service."



ROCK ISLAND CORRIDOR SHARED USE PATH **PUBLIC FORUMS**

After the first round of very well-attended public forums to garner input, the engineering and design consultants for the Rock Island Corridor Shared Use Path are hosting two public meetings to show preliminary plans for the shared use path. The meetings are in an open house format, and attendees can come and go when they please from 5:30 to 7:00 pm. Meetings will be held at the following dates and locations:.

- Tuesday, May 2 at Summit Christian Academy (Secondary Gym) (1500 SW Jefferson St., Lee's Summit, MO 64081)
- Thursday, May 4 at Raytown Christian Church (Fellowship Hall) (6108 Blue Ridge Blvd., Raytown, MO 64133)



2017 MAYOR'S PRAYER BREAKFAST



WHEN: Thursday, May 4, 2017 7:00-8:15 a.m.

WHERE: Good Shepherd Community of Christ 4341 Blue Ridge Blvd., KCMO 64133 (just north of Rayto

Join Raytown Mayor Mike McDonough, keynote speake Tex Sample, civic and faith leaders, and local residents for this annual inter-faith and non-denominationa service to pray together for Raytown, our country, and our world. Music provided by The New Harmony Handful!

Tickets can be bought in advance (starting Monday April 10th) at the Raytown Hy-Vee on 350 Hwy for \$15 (cash, debit card or check made out to "RCIFA") or at the door on May 4th for \$20 (cash or check only). Reserved tables of 8 are available. For more information, call 816-356-6375 or visit www.Rcifa.org. This event is organized by the Raytown Community Interfaith Alliance

Keynote Speaker Dr. Tex Sample "The Practice of Prayer

- Internationally acclaimed author and freelance speaker
- Professor Emeritus (32 years) from The Saint Paul School of Theology
- Pastor and social justice activist Dedicated family man and insatia baseball enthusiast



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Our Members in the News

Effective 7/1/17, **ReDiscover** will join other Community Mental Health Centers across the State in beginning the 2-year Federal demonstration project created through Section 223 of the Protecting Access to Medicare Act which established a demonstration program based on the Excellence in Mental Health Act. The project creates a Federal designation for Community Mental Health Center called CCBHC, and changes the reimbursement structure and approach to be more outcomes-based. If successful, this demonstration will be the basis for rolling

out the concept nationwide.

Raytown Rotary Club collected over 700 pairs of shoes for Rotary District 6040 annual shoe event for "Shoes for Orphan Souls". Current Rotary 6040 District Governor, Kim LeSage, a Raytown Chamber member was on hand along with other members of the Club to help load the shoes. Over the past 16 years, Rotarians and friends from 56 Rotary Clubs across northern Missouri have contributed 287,905 pairs of new children's shoes.





SERVPRO Celebrates Entrepreneurship in Recognition of Small Business Week 2017 Local SERVPRO franchisee cites statistics on importance of small business to U.S. economic health

Kansas City, MO (Grassroots Newswire) April 19, 2017 - From April 30 to May 6, 2017, America will celebrate Small Business Week*, an annual event sponsored by the U.S. Small Business Association (SBA). According to Gerald Kimbley, owner of SERVPRO® of Raytown/East Kansas City, Small Business Week is an opportunity for national and community leaders to recognize the critical contributions of America's entrepreneurs and small business owners to the country's economy.

Kimbley emphasizes there is nothing "small" about small business when it comes to its importance to the nation's economic health. According to statistics** from the SBA, 28 million small businesses in America account for 54 percent of all U.S. sales; of those 28 million businesses, the 600,000 U.S. franchised small businesses, like SERVPRO, account for 40 percent of all retail sales and provide jobs for some eight million people. As these local business people work to grow their businesses, they help create 21st century jobs, drive innovation, and increase America's global competitiveness.

For entrepreneurs like Kimbley, becoming a franchise owner is one path to small business ownership. "Entrepreneurship is at the heart of a successful small business—the drive to own and grow a business through your own efforts," said Sue Steen, Servpro Industries, Inc., chief executive officer. "Franchise organizations like SERVPRO give entrepreneurs a framework for their ambitions, access to state-of-the-art tools and processes, and a roadmap for sound financial management and growth."

Some franchised small businesses offer entrepreneurs an opportunity to own and run their own small business while providing a service to the community they live and work in. With SERVPRO, for example, franchise ownership helps entrepreneurs combine their hometown knowledge and the emotional investment they have with their community with access to the latest disaster remediation technology and products. This combination creates a community asset that could prove invaluable to home and business owners who are struck by the unexpected.

"I'm proud to be a small business owner in my community," says Kimbley.

"But, as a SERVPRO small business owner, I know that the unexpected can happen – a flood, a fire, an explosion, a storm, a mudslide, whatever the event might be – big or small. When the unexpected does happen, I'm also proud to know that my staff and I are ready to respond immediately and effectively to limit the damage to property and disruption to lives in my community. Having both an emotional and financial stake in the community is what distinguishes small businesses with local owners from other businesses. And that's what makes small businesses such an important thread in the fabric of this country."

SERVPRO of Raytown/East Kansas City specializes in disaster restoration, cleanup and repair services, helping to remediate damage, making it "Like it never even happened," for both commercial and residential customers.

As a **RAYTOWN CHAMBER MEMBER**, you have the opportunity to market your business to consumers visiting **RaytownChamber.com** by enhancing your membership listing.

You can post Hot Deals/M2M Discounts, Job openings & Events to be listed on your membership page. You can also add a business description, directions, hours & search keywords to help consumers find you.

Whether at work, at home, or traveling, anywhere that you have access to the internet you will be able to edit your information by logging into the "Member Only" section through RaytownChamber.com. If you have any questions regarding this site please contact your Raytown Area Chamber of Commerce representative.

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Upcoming Member Events

RIBBON CUTTING & GRAND RE-OPENING CERMONY CLARK'S APPLIANCES

Monday, May 22, 2017

Ribbon cutting at 11:15 with BBQ lunch immediately following. Please park at Center 63 and walk over at the crosswalk at 63rd Street and Raytown Trafficway. Come help Pam & Quentin celebrate their



AFTER HOURS NETWORKING

The event will be hosted by Girl Scouts NE Kansas/NW Missouri, 8383 BLUE PARKWAY, KANSAS CITY, MO 64133. Come by anytime between 4:30 to 5:30 pm, have a refreshment & network with other businesses within the community. As an added bonus you will be to see the business who has agreed to host the event and find out what they have to offer!

Brenda Fernandez says, "The Girl Scouts of NE Kansas and NW Missouri want to welcome you to our council headquarters right here in Raytown! Join us for an afternoon of milk and Girl Scout cookies, meet our staff and CEO!"

| business after | | |

THURSDAY, JUNE 1, 2017

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JUNE MEMBERSHIP LUNCHEON

Joint Chamber Membership Luncheon with Grandview & South Kansas City Chambers. Topic is being finalized and the luncheon will be held at Faulkner's Ranch located at 10600 Raytown Road, KCMO 64134.



- Cost will be \$20.00 per person.
- Thursday, June 29, 2017
- 11:00 (Networking & Registration); 11:30 to Noon (Lunch); Noon to 1:00 (Program)
- Raytown's Luncheon Sponsor is United Consumer Credit Union

MAY 16 CONNECTIONS

A.M. CONNECTIONS NETWORKING

The next "A.M. Connections" will be held at PUBLIC WATER SUPPLY DISTRICT #2, 6945 BLUE RIDGE BLVD., Come by anytime between 7:30 to 8:30am for coffee & network with other businesses within the community. An added bonus will be to see the business who has agreed to sponsor the event and find out what they can offer to you!

HOST A NETWORKING EVENT AT YOUR BUSINESS!!!

The Raytown Chamber is looking for businesses to host a networking event. The **A.M.** Connections Networking events are scheduled for the third Tuesday of each month and by hosting, you agree to provide the coffee from 7:30-8:30am. Listed below are the dates available and the sponsorship for each event is \$50.00.

The **After Hours Networking** events are scheduled for the first Thursday of the month from 4:30-5:30pm (unless a different day would be better for your business) for those who prefer an evening event. By hosting an After Hours you agree to provide some beverages/refreshments, of your choice. Contact the Chamber office if you are interested in an After Hours, the sponsorship for each event is \$50.00.

By hosting a networking event you will be provided with invitations to hand out to your customers or neighboring businesses, advertisement in the monthly newsletter, notification for 30 days in the weekly c-mail and a listing in the event calendar on the Chamber's website. Morning Coffees/After Hours are offered on a first come first served basis. If you are a business that does not have a location in Raytown and are interested in hosting an A.M. Connections or After Hours, contact the Chamber to see about hosting it at the Chamber office.

2017 A.M. CONNECTIONS AVAILABLE:

Aug. 15 - Oct. 17 - Nov. 7



816-353-8500 FAX 816-353-8525 RaytownChamber.com

MAY 2017

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
Check your weekly Chamber Connections C-mail for an up-to-date Calendar	I	2	3 Membership Services 10 am to 2 pm Meet @ Chamber office	4	5 Golf Meeting 8:30 a.m. @ Chamber Office	6
7	8	9	10	Board of Directors Mtg. 7:15 a.m. @ Chamber Office	12 Office Closed	RYP Service Project Food Drive 10 am to 6 pm @ REAP
14	15	I6 A.M. Connections 7:30-8:30 am @ Public Water Supply District 2	17	I8 Golf Tournament @ Royal Meadows Golf Club	Government Relations Committee 8:00 a.m. @ Chamber office	20
21	12:00pm ➤ DEADLINE For lunch Reservations Ribbon Cutting 11:15 am @ Clark's Appliances	23	24 MEMBERSHIP LUNCHEON 11:30am	25	26	27
28	29 Office Closed Memorial Day	30	31	June I Business Afterhours 4:30 to 5:30 @ Girl Scouts of NE KS/NW MO 8383 Blue Parkway		