# CHAMBER CONNECTIONS





#### MISSION STATEMENT

The Raytown Area Chamber of Commerce supports our business community to enhance the quality of life for our citizens.

#### **RAYTOWNCHAMBER.COM**

**JULY 2018** 

#### 2018 CHAMBER CORPORATE SPONSORS











Click on logos & links for more information

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## **JULY MEMBERSHIP LUNCHEON**

ECONOMIC DEVELOPMENT UPDATE MISSY WILSON, CITY OF RAYTOWN

WHEN: Wednesday, July 25, 2018

Networking begins at 11:00 am, Lunch at 11:30 am

**WHERE**: V's Italiano Ristorante

10819 E US Hwy 40

Independence, MO 64055

COST: \$21.00/person

REGISTER HERE BY MONDAY, JULY 23, 2018

**LUNCHEON SPONSOR:** 



#### **LUNCHEON RSVP POLICY**

➤ Registrations must be made by NOON on the Monday before luncheon.

➤ Cancellations will be accepted until 24 hours prior to the luncheon.

Cancellation after 24 hours, or No-shows will be invoiced with a \$2.00 fee added.



### July 18 Lunch & Learn

Presented by Ron Martino, SBA Business Development Representative

11:30a - 12:30p

Raytown Schools Wellness Center 10301 E. 350 Highway Raytown, MO 64138

REGISTER HERE \$12.00 per person, includes lunch must register by

Monday, July 16th at Noon



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#### **THINKRAYTOWNFIRST.COM**

### Board of Directors

**Rene Purtee**, Chair of the Board Arvest Bank

**Chiki Thompson**, Chair Elect Raytown Water Co.

**Kaylie Baker,** Secretary/Treasurer Rok'lt Advertising

Carol Baker, Past Chair KCP&L

### At Large Members

Jeff Bethel

Dick Smith Ford

**Erik Blaney**Shamrock Cabinet & Fixture Corp.

Pat Ertz

Public Water Supply District #2

### Board Members

Melissa Beall

Longview Funeral Home & Cemetery

Steve Dempsey

Missouri Job Center

Steve Johnson

MCC- Longview

Melvin Norrington

KCP&I

**Madeline Romious** 

AT 2.T

Kevin Sharp

Sutherland's Lumber

Dave Thurman

ReeceNichols Real Estate

**Brian Wagler** 

ServPro of Raytown/East KC

Tamara Wheeler

United Consumers Credit Union

Missy Wilson, Liaison

City of Raytown

**Chief Matt Mace,** Liaison Raytown Fire Protection Dist.

Dr. Allan Markley, Liaison

Raytown Quality Schools

**Phylis Goforth**, Liaison Raytown Main Street Assoc.



Vicki Turnbow, President president@raytownchamber.com Kirsten Turnbow staff@raytownchamber.com

#### PRESIDENT'S CORNER

The primary election on Tuesday, August 7, 2018 will include three (3) ballot items related to the City of Raytown. The Government Relations heard information on all three and presented their recommendation to the Raytown Chamber Board of Directors to support all three. The statement shared with various outlets is listed below. Also, on page 11 is educational information about each ballot item including the ballot language.

Please take a moment to read and share with your employees and customers who live and Raytown. The deadline to file to register to vote is July 11. Just click on the logo and follow the directions.



#### Register to Vote in Missouri

"The Raytown Area Chamber of Commerce Board of Directors voted unanimously to support the three ballot initiatives proposed by the City of Raytown on the August 7, 2018 ballot: Question 1 Property Tax Levy, Question 2 Motor Fuel Fee and Question 3 Use Tax. The Board of Directors believes strong city services are the backbone of any community and passage of these three initiatives will help ensure the quality of life for the City's citizens and business community."

Over the next few months, we will learn more about the process with regards to the Rock Island Trail. We hope to offer updates both by email and through our digital newsletter. During this process, we will finalize the remodel of the Chamber office and a refresh on the logo. The Raytown Chamber of Commerce Building Foundation is a 501c3 and we hope to do a small capital campaign to help offset some of the costs. Interested in more information, please do not hesitate to contact me personally.

Have a safe and wonderful summer and remember my office is always open!

Vicki Turnbow, President

Michelle Williams stopped in before she left for her home in Florida. Don't worry, she promises to be back soon!





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KNOWS DIG ROW Raytown Chamber of Commerce hosts a community event calendar through the chamber website!

You or your organizations can add your community events to the calendar 24 hours a day/ 7 days a week in 4 easy steps!



\* Step 1: Go to <a href="https://www.raytownchamber.com">www.raytownchamber.com</a>



\* Step 2: On the RIGHT hand side of the page (under the photo of the clock) click "click here to view the events calendar".



\* Step 3: This will take you to the events calendar. You can browse other events OR you can click to add an event - in gray bar on right hand side of the screen again.

\* Step 4: Fill out the form, select the type of event and click Submit!

Once submitted, your event will be reviewed and added to our events calendar!



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Interested in having the *Business Brigade* visit your business? These visits provide a better understanding of what the business/ organization has to offer and hopefully will be educational and fun. Each month we will try to schedule at least two visits. During the visits, if allowed by the business, we hope to live stream on Facebook, post on Twitter and place some photos on Instagram!

If you would like the Business Brigade to visit your business, please contact Vicki at 816-353-8500 or email her at

president@raytownchamber.com.

What a great way to show off your business to a small but mighty group of Chamber members!

# **MEMBER MARKET**



### NEED A RENTAL HALL?

PARTIES ~ DANCES ~ RECEPTIONS ~ MEETINGS

### \$100 discount with this ad!

OFFICE HOURS: Monday-Saturday 8 am-12 pm

5101 Blue Ridge Cutoff 816-356-4962





Waste & Recycling Service for Home & Business



(816) 358-1211

wcawaste.com

# Market your business to more than 400 Members in the CHAMBER CONNECTIONS.

Business Card or 1/4 Page Space Available
- 3 months or 1 year Run
All marketing may include a website link.
All marketing must be prepaid.

Contact the Chamber for more information. You may also insert a full page brochure in the newsletter or buy a set of address labels to do a personal mailing.



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# a Look at the Last 30 Days





June 7th
After Hours Networking
at rok'it Advertising











PAGE 6 JULY 2018

# a Look at the Last 30 Days





PAGE 7 JULY 2018

# a Look at the Last 30 Days



June 19th A.M. Connections at St. Regis





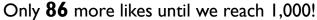




### National Selfie Day June 21, 2018

In celebration of National Selfie Day, Kirsten and I headed out to take selfies and visited Chamber members, points of interest in Raytown and posted them on social media.

If you or your business don't already follow the Chamber on Facebook, **@RaytownChamber** – please like and follow us so you don't miss out on future fun!









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# a Look at the Last 30 Days









On June 28th, 2018, over 140 members of the Grandview, Raytown and South Kansas City Chambers heard from the state of Missouri's Economic Development Director, Mr. Rob Dixon. He truly believes that Missouri IS the best of the Midwest. Thank you to all the sponsors especially United Consumers Credit Union. Faulkner's Ranch is a great place to hold a luncheon, a corporate event or family gathering.



















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#### CHAMBER RENEWALS

@ We would like to thank our members who gave 110%.

② Arvest Bank 2012 Rene Purtee
Blue Ridge Auto-Truck Plaza 1996 Willie Rickel
City of Raytown 2010 Bill Van Buskirk Alderman Ward 4
City of Raytown 2017 Ryan Myers, Alderman Ward 3
Coldwell Banker 1995 Gary Knabe

First Federal Bank of Kansas City 1984 Casi Scott HR Block 2001 DeAnn Gould-Lancaster

Ken-A-Vision 2001 Ben Hoke, Mary Nash © Lutfi's Fried Fish 2008 Loretha Hayden Players Paradise 2012 Michael Spilker Stephen Losey Agency 2017 Stephen Losey Sword of Joy Consulting 2017 Tina Cochran True Provision 2017 Tim Truesdale

Westlake Ace Hardware 1995 Bob Fager

Have you utilized your member benefits lately?

#### **NEW CHAMBER MEMBER**



Thank you to the following Chamber member's who have referred a business to us to contact about being a potential member:

Your name HERE—Your Business

#### **NEW MEMBER REFERRALS**

Referrals can be companies you buy from, companies that buy from you, or companies whom you have a connection with.

Help the Raytown Chamber continue to grow and be able to provide quality services to other businesses just like yourself.

Contact the Chamber office at 816-353-8500 or email staff@raytownchamber.com and we will contact them about joining the Chamber!



- Who are your vendors?
- Who are some of your best customers?
- Who would benefit from sitting at this table?
  - Who is in your contact list?



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# Sponsorship Opportunity - Deadline Fast Opproaching



An old-fashioned word for party!

The Point, 5600 Blue Ridge Cutoff, Raytown, MO 64133

### Sponsorship Opportunities:

□ Platinum Sponsor \$2,000 (1 remaining)

Sponsorship includes a company logo in all promotional material, plus it will be on the Chamber's website, Facebook & all emails regarding the event. Your company logo will be displayed on the sponsorship sign & in the event program. 1/2 page marketing space in the Chamber newsletter.

☐ Gold Sponsor - \$1,000

Company name listed in all promotional material, Chamber's website & event emails. Your company logo will be on the sponsorship sign & event program. 1/4 page marketing space in Chamber newsletter.

HuVee

☐ Silver Sponsor - \$500

Company name listed in all promotional material, on the Chamber's website, event emails, on the sponsorship sign & event program. 1/8 page marketing space in Chamber newsletter.

☐ Bronze Sponsor - \$250

Company name listed on the sponsorship sign & event program

☐ Community Sponsor

- \$25 to \$100

Company name listed in the event program

PLATINUM SPONSORS:

Your logo could be here!



What a great way to celebrate the roots of our community - our seniors!

So, please help us put on a great event by choosing one of these sponsorships by August 1!

PRESENTED BY:



Check	your	sponsorship	level	and	return	the	form	to	the	Chamb	er:

Company Name

Contact Name

Address, City, State, Zip

Phone

Payment Enclosed

Invoice (Chamber Member anti) Call with a Credit Card

of Commerce along with your payment. 5909 Raytown Trafficway, Raytown, MO 64133 or

email it to: staff@raytownchamber.c For questions, call 816-353-8500 today! Deadline for Sponsorships is August 1!

Please send this completed form to the Raytown Area Chamber

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What is a Property Tax Levy?:

Property tax is based on the County's assessed value of real

(e.g., homes and land) and

personal property (e.g., cars

and boats). A percentage of

each dollar of property tax is

County, City, School District,

distributed between the

and other taxing districts.

1.27%

# Primary Election in the City of Raytown

### Tuesday, August 7, 2018

The primary election on Tuesday, August 7, 2018 will include three ballot items related to the City of Raytown. This is the approved language you will see on election day.

### Property Tax Levy

#### QUESTION 1

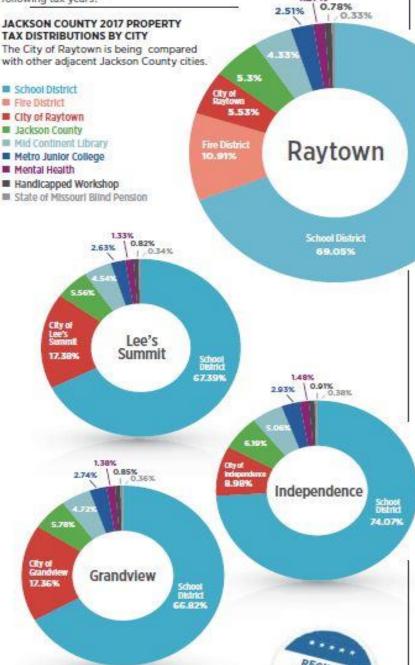
"Shall the general property tax rate for all subclasses of property be increased to \$1.00 per one hundred dollars of assessed valuation so that the tax rate ceiling and the maximum authorized levy is set at \$1.00 in the 2018 tax year and subject to required rollbacks in the following tax years?"

## JACKSON COUNTY 2017 PROPERTY

The City of Raytown is being compared with other adjacent Jackson County cities.

Educational piece provided by

City of Raytown



#### Motor Fuel Fee

#### QUESTION 2

"Shall the City of Raytown, Missouri Impose a city-wide Motor Fuel Fee on and paid by gasoline filling stations selling diesel fuel, gasoline, and/or blended fuels in an amount not to exceed two cents (\$0.02) per gallon based on the gallons of motor vehicle fuel sold, the proceeds which shall be used solely for construction, reconstruction, maintenance, repair, and signing of roads and streets?"

#### What is a Motor Fuel Fee?

This is a fee supplementing the price of motor fuel purchased within the City of Raytown and would be applied per gallon on the sale of motor fuel within the

City. The City of Raytown does not currently have a motor fuel fee charged on the purchase of fuel. Per state law, this fee must be used solely for transportation improvements.



### Use Tax

#### QUESTION 3

"Shall the City of Raytown impose a local use tax at the same rate as the total local sales tax rate, currently 2.50%, provided that if the local sales tax rate is reduced or raised by voter approval, the local use tax rate shall also be reduced or raised by the same action? A use tax return shall not be required to be filed by persons whose purchases from out-of-state vendors do not in total exceed two thousand dollars in any calendar year."

USE TAX FAQ: When is the Use Tax imposed?: A use tax only applies to purchases of out-of-state goods which do not already

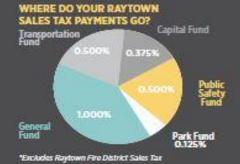
How much is the Use Tax?: The amount of use tax due on a transaction depends on the combined (local and state) use tax rate in effect at the Missouri

location where the tangible personal property is stored, used

or consumed.

Use Tax Impact on Local Businesses: Will allow an equal playing field for the City's brick-and-mortar stores competing with online/catalog purchases.

Difference between Use Tax and Sales Tax: Sales and use taxes WILL NOT and CANNOT be applied at the same time. Shoppers would either pay Raytown's local sales tax of 2.5% at local retailers OR pay a 2.5% use tax on purchases from out-of-state retailers.



Paid for by the City of Raytown e 10000 E 59 Street, Raytown, MD 64333 Wichael McDonough, Mayor e Maxy Wilson and Damon Hodges, Interim City Administrators

PAGE 12 JULY 2018

# Our Members in the News

Congratulations

The Raytown Chamber would like to extend congratulations to new Director of Raytown Parks, Mr. Dave Turner! Dave began his employment with Raytown as the Sports & Special Event Supervisor in May of 1999. Turner came to the Raytown Parks Department from the Kirkwood, MO Parks & Recreation Department, and graduated from the University of Central Missouri in 1998, with a bachelor's degree in Park and Recreation Management. Dave says, "I am inspired by the

citizens and social organizations in Raytown, in their capacity to support each other and seek ways to improve their community. I have been working with the citizens of Raytown for 19 years, and the support that this town finds within itself is what drives me to find the paths and methods to direct those efforts



into something bigger than the sum of its parts. Raytown has surprised me in a lot of ways and being hired as the Raytown Parks Director has made me think of the responsibilities that I have taken on to serve the community to my fullest extent." Since Turner's employment at the Raytown Parks Department he has led adult and youth sports programs, coordinated staff trainings and schedules, and has worked collaboratively with many social groups, churches, and volunteers to host events in the City of Raytown.

CLASS OF SERVICE

This is a full-rate
Telegram or Cablegram
unless its deferred
character is indicated by a
suitable symbol above or
preceding the address.



SYMBOLS

DL=Day Letter

NT=Overnight Telegram

LC=Deferred Cable

NLT=Cable Night Letter

Ship Rediogram

The renovations and roof replacement are proceeding at the Raytown Historical Museum. The projects are taking longer than expected to complete and we are now anticipating reopening the museum on August 6, 2018.

At this time we are trying to arrange for our July 18th Annual Picnic and Quarterly meeting. Details will be available in our newsletter that will arrive in early July.

We appreciate all of the donations toward the roof replacement that have come in from our generous members and friends.

The Board of Directors

Visit our website at: www.raytownhistoricalsociety.org

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# Our Members in the News

Do you like Football?

We are able to offer Kansas City Chiefs tickets this year for the following games:

Thursday, August 9th vs Houston Texans Thursday, August 30th vs Green Bay Packers Sunday, October 7th vs Jacksonville Jaguars Sunday, October 21st vs Cincinnati Bengals

Sunday, November 11th vs Arizona Cardinals (Salute to Service game)

Just click on the following link:

#### **CLICK HERE FOR TICKETS**



Each ticket including fees will be about \$33.50. The Chamber will receive \$10 per ticket sold using the RAYTOWNCC promo code.

What a great way to raise some non-dues revenue plus support one of the local teams!

Please share this info with your family, friends and coworkers. Go Chiefs!



# Raytown School District Partners with the KU Edwards Campus to Offer Degree in 3 Program

Contact: Brooke Rohlfing, Assistant Director of Communications and Community Relations 816-268-7043 or brooke.rohlfing@raytownschools.org.

(Raytown, Missouri) The Raytown School District will partner with the University of Kansas - Edwards Campus (KUEC) to offer students in the Herndon Career Center Law Enforcement/Police Science program and the Southland Center for Advanced Professional Studies (Southland CAPS) Technology Solutions program the opportunity to earn their bachelor's degree in three years.

Students earn college credit during their junior and senior year in their Herndon Career Center or Southland CAPS program of study, complete an associate's degree one year after graduating and complete a bachelor's degree at KUEC two years later.

"The Degree in 3 partnership with KUEC provides our students interested in the career fields of criminal justice or technology the opportunity to put their educational endeavors on a fast track," Director of the Herndon Career Center Dr. Cheryl Reichert said. "Our goal as a District is to prepare our students for life after graduation, and this partnership just another way we are able to help our students achieve a future of success."

In addition to accelerating students' entrance into the workforce or graduate school, the program also gives Missouri students an access to KUEC's MetroRate, which is equivalent to in-state tuition and potentially reduces students' cost of earning a degree.

You can learn more about the Degree in 3 program by visiting the Advanced Programs webpage at <a href="https://www.raytownschools.org">www.raytownschools.org</a>.

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# Our Members in the News



Congratulations to the new officers for the Raytown Main Street Association.

Phylis Goforth, President will be the new Liaison between the Chamber and the RMSA.

The Chamber staff looks forward to working with Phylis in the coming year.







The Raytown Area Chamber of Commerce would like to thank DeeAnn Stock for her dedication to not only the Chamber but also the Community in general for 42 years as the Executive Director of Southeast Enterprises.

Congratulations are also in order to DeeAnn for being named the 2018 Raytown Citizen of the Year by Mayor Mike McDonough.









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## Our Members in the News

# St. Regis Academy Catholic Classical Education

In order to fulfill our responsibility to both the parents and students of the parish and community, our parish school has begun a renovation of our curriculum and philosophy of education. This renewal of the spiritual and intellectual life of the school, under a new name, will allow us to better fulfill our role and responsibility to the minds and hearts we are privileged to care for.

Classical does not mean old or even time tested - refers specifically to the language and philosophy of ancient Greece and Rome. The goal of the ancients was much the same as ours: To see and embrace truth, goodness, and beauty. A classical education is meant to help students learn how to think, rather than merely teaching them "subjects". A classical education is accessible to all students regardless of their background or perceived aptitude. Instructors are free to employ all methods appropriate to the age and ability of their students and experience proves the progression from grammar to logic and then on to rhetoric is well suited to the developing abilities of the elementary-aged student. A young adult formed in the classical model, (a systematic education rising from the factual basis (grammar) through the internal reasoning (logic) to the articulation (rhetoric) of his master of a subject), is prepared to discover the logic of systems, has the mental alacrity to learn a new subject themselves and the verbal mastery to teach it to their peers on the job.

To learn more about the classical model or the upcoming changes at St. Regis Academy please contact Robin Sowders, Principal.

Robin Sowders, M.Ed Principal 816-763-5837 rsowders@regisschool.org







Congratulations to Susan Haley on her retirement from Mid-Continent Public Library - Raytown Branch on July 1st, 2018!

Please reach out to Todd Hembree in the interim until a new Branch Manager is selected.



LETTHE RELAXATION BEGIN - HAPPY RETIREMENT!!

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# Upcoming Community Events!

2018

# CHRISTMAS IN JULY!

It's that time of year again where Raytown REAP partners with the community and local businesses to ramp up for REAP's Annual Christmas Store!



# LET'S MAKE THIS YEAR THE BEST EVER!

Children in our community **NEED** toys and more! You may donate toys, clothing, electronics, household items, and more here at our physical location in Raytown. Donations are needed for babies/newborn age through teenagers.

Business Owners! Do you want to be a toy drive drop off location? Please email us at info@raytownreap.org for more information.





9300 E. 75 th Raytown, MO 64138 816-356-0054 raytownreap.org

# Upcoming Community Events!



# Annual Safety Fair

Saturday

FREEI

July 21<sup>st</sup> 10 am to 2 pm

The Point at Graceway Church

5600 Blue Ridge Cut Off

Something for Everyone

Gun Safety and gun locks

Crime Prevention Through Environmental Design (CPTED)

S.W.A.T. Vehicle

DARE/GREAT (KCPD)

Jackson County Sheriff Mounted Posse

Drive of Your Life presented by Life Guard Youth Development

Hope House

Raytown EMS

Raytown Rocks

And MUCH More!

Arming you with knowledge today,

For a safer tomorrow

Follow the Raytown Police

Department on Facebook and Twitter

for more information





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# Upcoming Chamber Events!



#### Calling all Shoppers & Vendors!

The "Holiday Shopping Frenzy" will be open to the public from 10:00 to 4:00 pm and we are asking vendors to provide cash and carry items to give shoppers the ability to purchase items!

INTERESTED IN A VENDOR APPLICATION? CONTACT THE CHAMBER TODAY!

Watch for information on Facebook and online at raytownchamber.com, call 816-353-8500 or email staff@raytownchamber.com





# Harvest Moon Hootenanny

Saturday, September 22!

hoot·en·an·ny ('hootnˌanē) noun: An old-fashioned word for party!

<u>CLICK HERE FOR</u> SPONSORSHIP IN FO



Mark Your Calendars:



Several Chambers (Raytown, Blue Springs, Grandview, Independence, Lee's Summit and South Kansas City) have asked representatives from the MO Chamber to attend a continental breakfast to give our members an up date on the proposed fuel tax increase that will be on the ballot in November 2018. Information will be sent out in an email - date is Friday, August 24, 2018 in the morning.

Details on the upcoming Mega Office Party will be forth coming. If you are a member of the Raytown, Grandview, Lee's Summit or South Kansas City Chambers you will have the opportunity to secure a vendor table to showcase your business products or services to over 250 attendees.

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# Upcoming Chamber Events



### Wednesday, August 8, 2018 5:30 Registration 6:00 to 8:00 pm

Networking begins at 4:30 (teams need to be checked in between 5:30 and 6:00 pm) KC Trivia Geeks will be our "Trivia Host"

### Location:

#### **Extreme Grand Prix**

6731 Blue Ridge Blvd Raytown, MO 64133 Drink & Food Specials



#### Individuals welcome!

\$5.00 per person up to a 5 member team
(at least 2 to be called a team)

Must pre-register and pay in advance

**Register Here!** 



### **JULY A.M. CONNECTIONS**

Tuesday, July 17, 2018 7:30 to 8:30 a.m. Longview Funeral Home & Cemetery 12700 S. Raytown Road, KCMO 64149



The July A.M. Connections will be hosted by Longview Funeral Home & Cemetery, come by between 7:30 to 8:30 a.m. and network with other businesses within the community.

An added bonus will be to meet the business hosting the event and find out what they have to offer!

**REGISTER HERE** 

## <u>AUGUST MEMBERSHIP</u> LUNCHEON

#### **LEGISLATIVE LUNCHEON**



WHEN: Wednesday, August 22, 2018

Networking begins at 11:00 am, Lunch at 11:30 am

WHERE: Raytown Wellness Center Community Room

10301 E State Route 350 Raytown, MO 64138

COST: \$16.00/person REGISTER HERE BY MONDAY, AUGUST 20

#### **SPONSORED BY:**



















# JULY 2018

5909 RAYTOWN TRAFFICWAY RAYTOWN, MO 64133-3860

816-353-8500 FAX 816-353-8525 RaytownChamber.com

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
1	2	3	Chamber Office Closed  * ** Happy 4th of July!	5 Limited Office Hours	6 Chamber Office Closed	7
8	9	10	11	Board of Director's Meeting 7:30 am @ Chamber Office	13	14
15	16	A.M. Connections 7:30 a.m. @ Longview Funeral Home  CONNECTION 7:30 a.m.	I8 Lunch and Learn II:30 a.m. @ Raytown Wellness Center	Membership Services Noon @ Chamber Office	20	21
22	23	24	25 Membership Luncheon I I:00 a.m. @ V's Italiano Ristorante	26	27	28
29	30 Chamber Office Closed	31 Chamber Office Closed		Check your weekly Chamber Connections C-mail for an up-to-date Calendar		