# CHAMBER CONNECTIONS





### MISSION STATEMENT

The Raytown Area Chamber of Commerce supports our business community to enhance the quality of life for our citizens.

### RAYTOWNCHAMBER.COM

**NOVEMBER 2018** 

#### 2018 CHAMBER CORPORATE SPONSORS











## Click on logos & links

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## **NOVEMBER MEMBERSHIP LUNCHEON**

JACKSON COUNTY UPDATE
COUNTY EXECUTIVE FRANK WHITE

WHEN: Wednesday, November 28, 2018

Networking begins at 11:00 am, Lunch at 11:30 am

WHERE: Raytown Wellness Center Community Room

10301 E State Route 350

Raytown, MO 64138

\$16.00/person

**LUNCHEON SPONSOR:** 

REGISTER HERE BY

COST:

Sword of Joy Consulting

Business Growth - Kingdom Impact

# MONDAY, NOVEMBER 26

LUNCHEON RSVP POLICY
➤ Registrations must be made by NOON on the Monday before luncheon.
➤ Cancellations will be accepted until 24 hours prior to the luncheon.
Cancellation after 24 hours, or No-shows will be invoiced with a \$2.00 fee added.

### **November AFTER HOURS**

# **Business After Hours (Networking)**

Thursday, November 1, 2018 Raytown Christian Church 6108 Blue Ridge Blvd Raytown, MO 64133



Come by anytime between 4:30 to 5:30 p.m. to have a refreshment and network with other businesses within the community.

Register by Wednesday, October 31

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#### **THINKRAYTOWNFIRST.COM**

### Board of Directors

Rene Purtee, Chair of the Board Arvest Bank

Chiki Thompson, Chair Elect Raytown Water Co.

Kaylie Baker, Secretary/Treasurer Rok'It Advertising

Carol Baker, Past Chair K CP&I

### at Large Members

#### **Erik Blaney**

Shamrock Cabinet & Fixture Corp.

#### Pat Frtz

Public Water Supply District #2

### Board Members

#### Melissa Beall

Longview Funeral Home & Cemetery

### Dr. Ryan Crider

MCC- Longview

### Steve Dempsey

Missouri Job Center

#### **Melvin Norrington**

KCP&L

### **Madeline Romious**

AT&T

### Kevin Sharp

Sutherland's Lumber

### Dave Thurman

ReeceNichols Real Estate

#### **Brian Wagler**

ServPro of Raytown/East KC

#### Tamara Wheeler

United Consumers Credit Union

### Missy Wilson, Liaison

City of Raytown

#### Chief Matt Mace, Liaison Raytown Fire Protection Dist.

Dr. Allan Markley, Liaison Raytown Quality Schools

### Phylis Goforth, Liaison Raytown Main Street Assoc.

Vicki Turnbow, President president@raytownchamber.com Kirsten Turnbow staff@raytownchamber.com

### PRESIDENT'S CORNER

### Happy November!

At the October 11 Board of Directors meeting, the Board welcomed new Director, Dr. Ryan Crider. Dr. Crider replaces Steve Johnson, Class of 2020. Steve was transferred to the Blue River Campus. The Chamber appreciates the time Steve spent on the Board and his guidance while he served. As a resident of Raytown, Steve will stay involved.



Dr. Crider currently serves as Dean of Instruction at Metropolitan Community College Longview. He is married and has two children.

We need your help. The Chamber is currently looking for nominations for our annual awards for 2018. Click on the link to get the requirements and send me your nominations. I will send them an application to fill out. Nominations are due by Friday, November 15, 2018.

### CLICK HERE FOR 2018 AWARDS CRITERIA

Also at the October 11 Board of Directors meeting the Board approved for staff to continue with the Senior Celebration event and Holiday Shopping Frenzy. Be watching for a full list of 2019 dates for networking events, luncheons and community events in the December newsletter. Sponsorships are available for each of them and if you are interested give me a call and I will put you down.

Also, the Committee Signup sheet will soon be sent out for 2019. When you receive the email, take a moment to look over the list of committees/task force groups and sign up for one. This is another way to become more involved.



Thank you to Melissa and Megan from Longview Funeral Home and Cemetery for the canister of Topsy's popcorn and celebration of National Chamber of Commerce day on Wednesday, October 17.

Remember my office is always open! Vicki Turnbow, President

The office will be closed November 22 & 23, 2018. Have a great Thanksgiving holiday!



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### RAYTOWN AREA CHAMBER OF COMMERCE

# RESOLUTION IN SUPPORT OF PROPOSITION D TO FUND MISSOURI'S TRANSPORTATION SYSTEM

WHEREAS, Missouri's transportation infrastructure is a grave concern for the state's business community and for every individual who relies on the safety of our roads and bridges; and

WHEREAS, Missouri's poor transportation conditions are hurting our economy and threatening public safety; and

WHEREAS, the Missouri Chamber of Commerce and Industry's Missouri 2030 Gallup survey revealed that only 37 percent of Missouri's business leaders are satisfied with the state's transportation infrastructure; and

WHEREAS, our transportation system becomes more expensive to fix and more dangerous each year we continue to do nothing; and

WHEREAS, the Missouri Department of Transportation has the nation's seventh-largest highway network to support with funding that ranks 46th in the nation in revenue per mile; and

WHEREAS, Missouri's current 17-cent per gallon fuel tax is one of the lowest in the nation and has not been raised since 1996; and

WHEREAS, over those years the purchasing power of the fuel tax has effectively dropped to 8 cents per gallon due to inflation and vehicles' increased fuel efficiency, the cost of construction materials such as asphalt, concrete and steel have doubled, and labor costs have risen considerably; and

WHEREAS, to address the state's transportation funding shortfall the Missouri General Assembly passed House Bill 1460, which includes Proposition D implementing a 2.5-cent per gallon fuel tax increase each year for the next four years to go toward public safety as well as road and bridge construction; and

WHEREAS, if passed by Missouri voters, Proposition D is estimated to generate \$288 million annually for the State Road Fund and \$122 million annually for local transportation projects;

THEREFORE, BE IT RESOLVED, Raytown Area Chamber of Commerce fully supports the fuel tax increase in Proposition D on the November 2018 ballot.

Signed this 13th day of September 2018.

ELECTION DAY IS TUESDAY, NOVEMBER 6, 2018

After approval of the Board of Directors of the Raytown Area Chamber of Commerce.

Name /

President

Name

Chairman of the Board

SAFERMO.COM

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### **Upcoming Community Event?**

Don't forget the Chamber's online FREE Community Calendar!

Visit <u>raytownchamber.com</u>

- ⇒ "Click here to view Events Calendar"
- ⇒ ">Click Here to Submit Your Community Event<"</p>
- ⇒ Fill out all fields and click SUBMIT!
- ⇒ All events must be approved before going "live" to the public.

# **MEMBER MARKET**



### **NEED A RENTAL HALL?**

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### \$100 discount with this ad!

OFFICE HOURS: Monday-Saturday 8 am-12 pm

5101 Blue Ridge Cutoff 816-356-4962

### Schedule a free consultation today!



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94/0 E State Rt 350 Hwy (816) 313-6161

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Owned and operated by Dana Fender DMD Dana E. Fender DMD PC.



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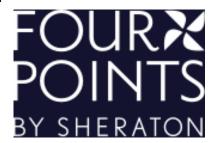


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# a Look at the Last 30 Days



Thank you to Four Points for hosting the After Hours on October 4th. If you are interested in holding a meeting or event, give Jody or Miss LaRue a call at 816-353-5300.





A great crowd welcomed Partners in Primary Care on October 17 to Raytown!











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# a Look at the Last 30 Days



This month's A.M.
Connections was held on
October 16 at
Blue Ridge Bank and Trust.
Thank you, Paula Cannon and
her staff for such a warm
welcome!







### October 24 Membership Luncheon

Thank you to Martha Cockerell and the Raytown Educational Foundation for sponsoring the October luncheon. And to Dr. Markley, it is always good to hear what is happening within our school district. Morgan Miller Plumbing and P.J.'s Salon & Cosmetics received their membership plaques.

















RAYTOWN EDUCATIONAL FOUNDATION PAGE 7 **NOVEMBER 2018** 

# a Look at the Last 30 Days

# LANN



Saturday, October 27 10:00 a.m. - 4 p.m.

The Point

5600 Blue Ridge Cutoff • Raytown, MO

### VENDORS, CRAFTERS & UNIQUE GIFTS

- loEllen McGee
- Accents By Kim
- Acosta Chiropractic
- AdvoCare
- Attic Accents
- Author, Stacey Goodwin
- Avon by Karen
- Bakeware for the Birds
- Chalk Couture
- Color Street
- Crunchi Cosmetics
- CTF0
- Damsel In Defense
- Fetching Designs Flourishes Quilling Paper Filigree
- Geeks with Sundries
- HOW Handbags

- Jayelle Candles, LLC
- lewels Boutique
- lust A Weavir
- Ĵust Jewelry & JJ Boutique
- Krafty K
- Lezlie Wendt Custom Hand Lettering
- LipSense / SeneGence
- LulaRoe Meghan LeRoux
- Magnabilites
- Mary Kay Cosmetics
- Messner Bee Farm
- Miss Marie's Chocolate Covered Oreos
- Ndulge
- Noonday Collection
- Norwex
- Organo Coffee

- Pampered Chef
- Paparazzi Accessories
- Scentsy
- Six Chicks Urban Farm
- Soled by Nikki
- Sprint by Wireless Lifestyle
- Tastefully Simple Thirty-One Gifts
- This or That Crafts
- Tupperware
- USBorne Books & More VeryUs and Sundry, LLC.
- Vintage and Fresh (Stampin' Up)
- VonCreepy Creations
  What A Girl Wants
- Young Living Essential Oils





NO CHARGE TO COME IN AND SHOP

CONCESSION STAND AVAILABLE







50/50 RAFFLE TO BENEFIT RAYTOWN EMERGENCY ASSISTANCE PROGRAM

### **SPONSORS**

Larry & Rene Purtee • Dave Thurman - ReeceNichols • Longview Funeral Home & Cemetery Major Thrift & Discount • PJ's Salon & Cosmetics • Raytown Educational Foundation Raytown Main Street Association • SERVPRO of Raytown / East Kansas City Sword of Joy Consulting • United Consumers Credit Union



816-353-8500 STAFF@RAYTOWNCHAMBER.COM WWW.RAYTOWNCHAMBER.COM



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# a Look at the Last 30 Days

The first annual Holiday Shopping Frenzy was a huge success. Thank you to the Frenzy Sponsors and the vendors who signed up for this event. A big shout out to April Harrington and the Raytown Main Street Association for handling the concession stand. Those walking tacos were yummy! The 50/50 raffle collected \$140 with \$70.00 going to Linda Griffin. She was

very excited to receive this money; \$35 was given to REAP and \$35.00 was retained by the Chamber. An additional \$126 was collected through the sale of regular raffle ticket sales. Overall the comments are very positive and many vendors have filled out cards to participate in 2019. An event cannot happen without the support of a great group of Volunteers - thank you

\*\*Mark your calendars for October 26, 2019 for the 2nd Annual Holiday Shopping Frenzy!\*\*





















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# a Look at the Last 30 Days

























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### CHAMBER RENEWALS

10%. We would like to thank our members who gave 110%.

Associate Member – Thompson 2015 Allan Thompson C&S Furnace Co., Inc. 1996 Kendall Schottel

- (3) Cave Spring 2017 Al Maddox
- © Central Bank of the Midwest Independence 2007 Lana Sellers Connection Point Church 1987 Carmen Kraus, Bernard Wesley
- Full Employment Council, Inc. 1997 Clyde McQueen

HGK Construction Management, Inc. 2014 Stephen Guenther

- HyVee 1994 Michael Hostettler, Larry Pinkston
- **③JS Lawn Care 2017 John Sharp**

Kansas City Mavericks 2009 Todd Mackin

Messner Bee Farm 2017 Rachael Messner

- Missouri Job Center 2017 Richard Salazar, Carla Major, Harry Gray, Steve Dempsey
- ® Power On Technologies 1994 Patrick Searcy, Shelly Searcy Raytown Rotary Club 2001 Treasurer

ReDiscover 2003 Stewart Chase

Smile Care Raytown 2017 Adrienne Simmons

SonRise Lawn & Tree 2012 Jared Siems

V's Italiano Ristorante 2013 Greg Hunsucker

WCA (formerly Flynn's) 2005 Annelise Lindhardt

### Have you utilized your member benefits lately?

### **NEW CHAMBER MEMBER**

Welcome!

> BeneFocus

Garridan Baldomino 10801 E 350 Hwy Ste A Raytown, MO 64138 816-627-1994

Recruited by: Stephen Losey

Morgan Miller Plumbing
 Alex Wietrick
 13911 Norby Rd
 Grandview, MO 64030
 816-765-4843
 Self-Recruited

Mutual of Omaha Mortgage

Wendy McDermott 8204 Laurel Ave

Raytown, MO 64138

913-205-3403

Recruited by: Paula Hartman

Thank you to the following Chamber member's who have referred a business to us to contact about being a potential member:

Robert Atkins - Farmers Insurance, Atkins Agency

### **NEW MEMBER REFERRALS**

Referrals can be companies you buy from companies that buy from you, or companies whom you have a connection with.

Help the Raytown Chamber continue to grow and be able to provide quality services to other businesses just like yourself.

Contact the Chamber office at 816-353-8500 or email staff@raytownchamber.com and we will contact them about joining the Chamber!



- Who are your vendors?
- Who are some of your best customers?
- Who would benefit from sitting at this table?
  - Who is in your contact list?



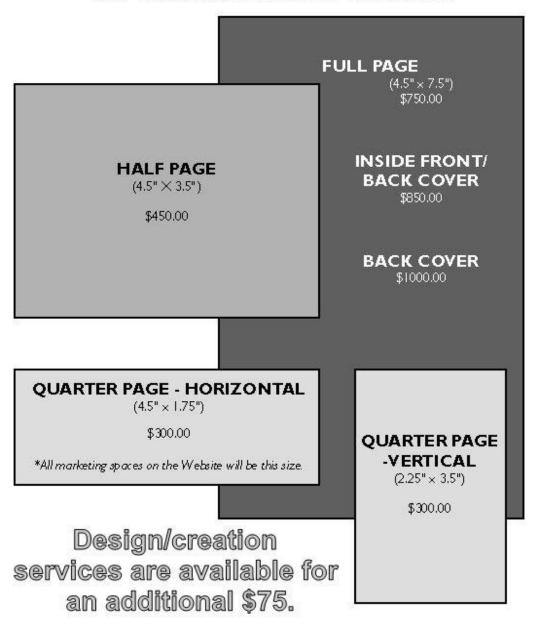
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PLANS ARE UNDERWAY FOR THE 2019 COMMUNITY PROFILE AND CHAMBER DIRECTORY. HAVE YOU CHECKED YOUR MEMBERSHIP LISTING AND IS IT UP TO DATE? CONTACT THE CHAMBER AT (816) 353-8500 OR EMAIL KIRSTEN AT STAFF@RAYTOWNCHAMBER.COM TODAY!

THIS PUBLICATION IS USED IN RELOCATION PACKETS AND DELIVERED TO ALL CURRENT AND FUTURE CHAMBER MEMBERS.



### 2019 MEMBERSHIP DIRECTORY SIZES/RATES



**DEADLINE FOR MARKETING NOVEMBER 1, 2018!** 

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# Our Members in the News



# Herndon Career Center Instructor Named GKCRA ProStart Educator of the Year

Herndon Career Center Culinary Arts Instructor Chef Mike Chrostowski was named ProStart Educator of the Year by the Greater Kansas City Restaurant Association (GKCRA).

CUALITY
SCHOOLS
The GKCRA ProStart Educator of the Year award recognizes an educator each year who demonstrate excellence in the classroom and passion, commitment and creativity in all aspects of the ProStart pro-

gram to help their students make the most of the opportunities that ProStart offers. "I was honestly shocked, to be in a room with so some many qualified instructors from around the metro and to hear my name was truly a humbling experience," said Chef Chrostowski. "For me, the award is great and is a direct reflection of the students I have had the pleasure of teaching and this award is more for them than it is for me."

Chef Chrostowski received the award at the GKCRA annual Gilbert/Robinson Leadership and Awards Dinner on Sept. 30.





# Raytown Police Joins Metro Dispatch Center in Implementing Enhanced Call-Location Technology

The Raytown Police Communications Unit has joined public safety dispatch centers across the Kansas City Metro area in implementing RapidSOS, a tool that pinpoints the location of a 9-1-1 wireless caller. RapidSOS enhances current call-location technology by using nearby Wi-Fi networks and data sources to more accurately locate the caller's device. The device's most precise location is displayed on mapping software in the Communications Unit. Before RapidSOS was implemented, call centers struggled with locating wireless callers, often limited to the area around a nearby cell tower.

The RapidSOS technology is already integrated into Apple iPhones that use a minimum of iOS 12 operating system and Google is making the technology active on Android devices. The RapidSOS capability is also available by using the emergency call function on the Uber app, on either Apple or Android phones. RapidSOS location technology is offered to public safety agencies at no charge.

Even with the improved technology, Raytown Police urge all callers to always give their exact location at the beginning of each phone call. Calls may drop or disconnect, and providing the caller's location is critical, even if the nature of the incident is unknown.

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# Our Members in the News



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# Host & Sponsor a Networking Event!

### **HOST A NETWORKING EVENT AT YOUR BUSINESS!**

The Raytown Chamber is looking for businesses to host networking events. The A.M. Connections Networking events are scheduled for the third Tuesday of each month and by hosting, you agree to provide the coffee from 7:30 to 8:30 a.m. The sponsorship for each event is \$50.00. Listed below are the dates available.

For those who prefer an evening event, the After Hours Networking events are scheduled for the first Thursday of the month from 4:30 to 5:30 p.m. (unless a different day would work better for your business). By hosting an After Hours you agree to provide beverages/refreshments of your choice. The sponsorship for each event is \$50.00.

By hosting a networking event you will receive an advertisement in the monthly newsletter, a posting for 30 days in the weekly Chamber e-mail, a listing on the event calendar on the Chamber's website, and invitations to hand out to your customers or neighboring businesses. Morning Coffees and After Hours are offered on a first come first served basis. Please contact the Chamber office if you would like to sponsor an A.M. Connections or After Hours.

### 2019 A.M. Connections Available:

February 19, March 19, April 16, May 14, June 18, July 16, August 20, September 17, October 15, November 19, December 17



### MEMBERSHIP LUNCHEON SPONSORSHIPS AVAILABLE

As a luncheon sponsor you may serve as a host to greet the attendees and provide information about your business. You will also be given 5 minutes on the agenda to discuss your business. Your company will be listed in the monthly newsletter, as well as on the website, under the calendar of events section. You may also provide the centerpieces or giveaways for each person.

Business cards are collected for a drawing if you would like to donate a door prize to be given away. These business cards will be given to you after the luncheon for you to use as you see fit.

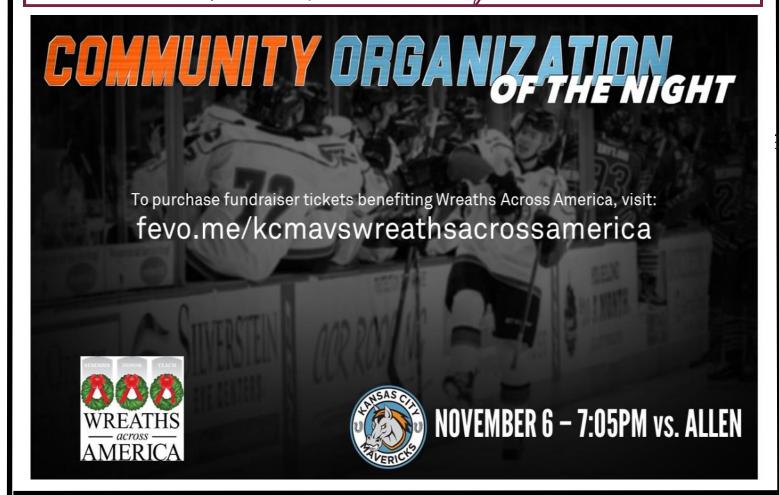
The cost of the remaining luncheon sponsorships is \$160.00 and will be invoiced at the beginning of the appropriate month. Please contact the Chamber office if your business would like to sponsor one of these 2019 Chamber Membership Luncheons.

### 2019 Luncheon Dates Available:

May 22, July 24, August 28, September 25,

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# Upcoming Community Events!







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# Upcoming Chamber Events

### **GRAND OPENING & RIBBON CUTTING**

Please join new member BeneFocus as they celebrate the grand opening of their new Momentum Space located at 10801E. 350 Highway, Suite A, Raytown, MO 64138. Stop by on **Thursday, November 15** anytime between 11:00 am to 5:00 pm with **ribbon cutting at 11:30**. Lunch will be available for those who attend over the lunch hour with snacks throughout the day.

At BeneFocus they have assembled a space to bridge the gap that exists between our community's available resources and business owners. Some of these gaps include the distinct needs of finding flexible and low cost facilities during periods of rapid growth, professional resources during times of critical decisions, HR and administrative support. Through the study of various business, startup business, support models, and the assessment of the business community's strengths, it was determined that a conference and

e surrounding communities. The sole mission of their Momentum Space is to support driving entrepreneurship in Raytown and the surrounding communities. Momentum Space is namely to better reflect the momentum based support of start-ups and existing business alike. Momentum Space is available to all Raytown Chamber members at no cost along with any business partners you may wish to engage in this space. For more information about BeneFocus, please contact Garridan Baldomino or Stephen Losey at 816-627-1994.



### **November A.M. CONNECTIONS**

Tuesday, November 20, 2018 7:30 to 8:30 a.m.
Raytown Christian Church 6108 Blue Ridge Blvd
Raytown, MO 64133

The October A.M. Connections will be hosted by Raytown Christian Church, come by between <u>7:30 to 8:30 a.m</u>. and network with other businesses within the community.





### **MAXIMIZE YOUR MEMBERSHIP & AFTER HOURS NETWORKING**

THURSDAY, DECEMBER 6, 2018
4:30 TO 6:00 P.M.
CRANE BREWING, 6515 RAILROAD STREET, RAYTOWN, MO 64133

The December After Hours will also include information on how to "Maximize Your Membership". This is great way to learn more about the benefits available to you as a member and network with other members within the Raytown Chamber.



**REGISTER BY MONDAY, DECEMBER 3** 

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# Upcoming Chamber Events

### DECEMBER A.M. CONNECTIONS

Tuesday, December 18, 2018 7:30 to 8:30 a.m. Raytown Chamber of Commerce 5909 Raytown Trafficway Raytown, MO 64133

The December A.M. Connections will be hosted by the Chamber, Come by between **7:30 to 8:30 a.m**. and have a cup of holiday cheer!

**REGISTER BY MONDAY, DECEMBER 17** 







### JANUARY 2019 MEMBERSHIP LUNCHEON

The annual Chamber awards will be presented to the BUSINESS OF THE YEAR, SMALL BUSINESS OF THE YEAR, CHAMBER PERSON OF THE YEAR, NONPROFIT OF THE YEAR, AND RISING STAR. The upcoming Chair of the Board, Chiki Thompson, will relay the plan for this year as well.

Please join us at this annual celebration of the Raytown Chamber. We encourage you to invite your family, friends, employees, or colleagues. This is a great opportunity to thank the board of directors and officers for their voluntary service to the betterment of the Chamber and the Raytown community.

CELEBRATION SPONSOR

WHEN: Wednesday, January 23, 2019

Networking begins at 11:00 am, Lunch at 11:30 am

WHERE: Four Points by Sheraton KC Sports Complex

4011 Blue Ridge Cutoff Kansas City, MO 64133

COST: \$21.00/person

RSVP by Monday, January 21



**LUNCHEON SPONSOR** 



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Keep up to date on City News, Schools, Sports, Churches, Businesses,
Organizations and the People of Lee's Summit,
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# NOVEMBER

2018

5909 RAYTOWN TRAFFICWAY RAYTOWN, MO 64133-3860

816-353-8500 FAX 816-353-8525 RaytownChamber.com

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
	29 Chamber Closed	30 Limited Chamber Office Hours	31 Limited Chamber Office Hours	I After Hours 4:30 p.m. @ Raytown Christian Church	2 Chamber Closed	3
4	5	6	7 Membership Services Noon @ Chamber Office	8 Board of Director's Meeting 7:30 am @ Chamber Office	9	10
П	12	13	14	Grand opening & ribbon cutting 11:30 a.m. @BeneFocus	I6 Government Relations 8:00 a.m. @Chamber Office	17
18	19	A.M. Connections 7:30 a.m. @ Raytown Christian Church	21	Chamber Closed	23 Chamber Closed	24
25	26	27	28 Membership Luncheon I I:00 a.m. @ Raytown Wellness Center Community Room	29	30	Check your weekly Chamber Connections C-mail for an up-to-date Calendar