CHAMBER CONNECTIONS



#RaytownChamber90



MISSION STATEMENT

The Raytown Area Chamber of Commerce and Tourism supports our business community to enhance the quality of life for our citizens.

RAYTOWNCHAMBER.COM

DECEMBER 2019

2019 CHAMBER CORPORATE SPONSORS











Click on logos & links for more information

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MAXIMIZE YOUR MEMBERSHIP & AFTER HOURS NETWORKING

THURSDAY, DECEMBER 5, 2019
4:30 TO 6:00 P.M.

CRANE BREWING, 6515 RAILROAD STREET, RAYTOWN, MO 64133

The December After Hours will also include information on how to "Maximize Your Membership". This is great way to learn more about the benefits available to you as a member and network with other members within the Raytown Chamber.

REGISTER BY WEDNESDAY, DECEMBER 4

GRAND OPENING & RIBBON CUTTING

FRIDAY, DECEMBER 13, 2019
10:30 - 11:30 AM; RIBBON CUTTING @ 11:00 A.M.
LUTFI'S FRIED FISH
9120 E. STATE ROUTE 350 HIGHWAY,
RAYTOWN, MO 64133



Celebrate Lutfi's new location!

REGISTER BY WEDNESDAY, DECEMBER 11

HOLIDAY A.M. CONNECTIONS

Tuesday, December 17, 2019
7:30 - 8:30 A.M.
Raytown Chamber Office
5909 Raytown Trafficway, Raytown, MO 64133
Stop in for a cup of holiday cheer and visit with Tim "The Light Guy"
Truesdale with Ecologix!

GRAND OPENING & RIBBON CUTTING



REGISTER BY MONDAY, DECEMBER 16

Friday, December 20, 2019
10:30 TO 11:30 A.M.; RIBBON CUTTING @ 11:00 A.M.
SERENITY CAFE
6109 BLUE RIDGE BLVD, RAYTOWN, MO 64133



Welcome new Chamber Member and Business to Raytown!

REGISTER BY WEDNESDAY DECEMBER 18

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Board of Directors

Chiki Thompson, Chair of the Board Raytown Water Co.

Melvin Norrington, Chair Elect KCP&L

Tamara Wheeler, Secretary/Treasurer United Consumers Credit Union

Rene Purtee, Past Chair Arvest Bank

At Large Members

Kaylie Baker

Rok'it Advertising

Erik Blaney

Shamrock Cabinet & Fixture Corp.

Paula Fats Cannon
Blue Ridge Bank and Trust Co.

Board Members

Robert Atkins

Farmers Insurance

Dr. Ryan Crider

MCC - Longview

Steve Dempsey

Missouri Job Center

Lauren Jilek

Partners in Primary Care

Stephen Losey

BeneFocus

Brian Ross

Edward Jones
Brian Wagler

ServPro of Raytown/East KC

Phylis Goforth, Liaison

Raytown Main Street Assoc.

Chief Matt Mace, Liaison Raytown Fire Protection Dist.

Dr. Allan Markley, Liaison Raytown Quality Schools

Missy Wilson, Liaison City of Raytown



Vicki Turnbow, President president@raytownchamber.com

staff@raytownchamber.com

PRESIDENT'S CORNER

The 90th Anniversary Gala was wonderful. Thank you to all the volunteers, the sponsors and those who attended. See pages 5-10 for some photos of the evening.



The Chamber office will be closed Friday, December 20 through January I. If you need anything from the Chamber either call 816-353-8500 and leave a message or email me at president@raytownchamber.com. I will be answering emails and returning phone calls.

You should have received a couple of emails in November with regards to sponsorships available for 2020. The Chamber offers a variety of sponsorships that are not connected to an actual event. If you did not see this email, let me know and I will resend it to you.

There are only a few luncheon sponsorships left for 2020. Those dates are: March 25, May 27, July 22 and November 18. The cost to sponsor one of these luncheons is \$160. Interested, let me know.

The 2020 Directory and Community Profile has been sent off to print and Operation Thank You will begin in January. If you are interested in helping make these deliveries, let me know.

The 2020 Committee sign up sheet was sent out in an email on November 26. Take a moment to look over the Committees/Task Force opportunities and sign up today!

As I start my 14th year as President, I want to take this opportunity to thank all of you for your dedication and involvement with the Raytown Chamber. I am truly blessed by such a great group of business leaders to be a mentor but most of all to call my friend. I hope you have a wonderful Merry Christmas and Happy New Year.

Remember my office is always open!

Vicki Turnbow. President





Interested in seeing the Marketing Video, the President's Welcome Video and the Slide show from the Gala—Click Here! Watch for future videos to be posted on our Channel.



Kirsten's last day was Wednesday, November 27 with the Chamber. She worked for the Chamber for about 18 months and was a true asset. We will miss her bunches! Thank you to all who stopped by on Wednesday and those who met us for lunch at Lutfi's Fried Fish. The new location on 350 Highway is wonderful if you have not been there yet - go by. While we were there, Gary Graham stopped in—it was great to see him.

PAGE 3 DECEMBER 2019

Getting to Know the New Logo

New Shape – the updated shape of the logo pays tribute to the Rock Island Rail



It only seemed right to change a portion of the crossroads to also represent the Rock Island Rail as well as the new Rock Island Trail.

By adding "and tourism" to our name, we hope to capitalize on our position on the trail to be a center of information for any visitors.



A big thank you to the Business Brigade for all their hard work this year in delivering items to the businesses in Raytown. The project is taking longer than anticipated and will continue into the of 2020. first part Interested in being a part of a Committee that meets local businesses. sign up today!



PAGE 4 DECEMBER 2019

MEMBER MARKET



NEED A RENTAL HALL?

PARTIES ~ DANCES ~ RECEPTIONS ~ MEETINGS

\$100 discount with this ad!

OFFICE HOURS: Monday-Saturday 8 am-12 pm

5101 BLUE RIDGE CUTOFF 816-356-4962



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wcawaste.com

Market your business to more than 400 Members in the CHAMBER CONNECTIONS.

Business card, 1/4 page, 1/2 page or full page Space Available - 3 months or 1 year run All marketing may include a website link. All marketing must be prepaid.

Contact the Chamber for more information.

Your business ad here!
Contact Chamber staff before
the 15th of the month to be in
next month's
Chamber Connection!





EXCLUSIVE CHAMBER MEMBER INSURANCE PROGRAM

Save on group medical coverage and more with this exclusive program.

Why pay more for coverage when there are better options available to you as a Chamber member? You and your employees deserve the best insurance benefits at the best possible price. We can improve your program now – don't wait any longer. Call today!

Employee Benefits and Property &

- ${\color{black}\bullet}$ Savings for groups of 5 to 5,000 enrolled
- · Exclusive group medical insurance programs
- In addition to medical, discounts available on dental, vision, disability, life, critical illness, accident, and pet
- Fully insured, level funded, and self-insured composite rates
- · HSA / FSA/ COBRA Administration
- Ongoing support from your dedicated account team, access to our HR Help Desk, and compliance support
- · Online reporting and enrollment services
- · Onsite open enrollment



Casualty Consultant kfriend@bukaty.com P: 913.777.7535 C: 816.803.7406

Kent Friend

F: 913.345.2608













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90th Anniversary Gala Sponsors









#RaytownChamber90



RAYTOWN EDUCATIONAL FOUNDATION

Supporting & Enhancing
Our Schools

10750 E 350 Hwy. 816-268-7181 REF@raytownschools.org RaytownEducationalFoundation.org PAGE 6 NOVEMBER 2019

90th Anniversary Gala Sponsors













Pround Sponsor of Raytown Chamber of Commerce and Tourism

If in crisis call our 24 hour hotline at

844-99-4HEAL

Intake 816.966.0900 Crisis / After Hours 888.279.8188 PAGE 7 DECEMBER 2019

90th anniversary Gala Sponsors



10009 E 67th Street Raytown, MO P: 816.358.0180 F: 816.358.1085

helping your business take off

Let Rok'it Advertising help you with all of your promotional needs!

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- **banners**
- w yard signs
- car decals
- magnets
- over 600,000 promotional products and so much more!







1001 W Hunters Ridge Blvd Lee's Summit, MO 64086

24 Hour Service: 816-737-8776



Residential and Commercial Fire and Water Restoration and Cleaning Services 24/7 Emergency Service



VISIT OUR THREE CONVENIENT LOCATIONS AND ONLINE AT RESCOLORG People Helping People

SINCE 1958

RAYTOWN 10021 E. 66TH TERRACE RAYTOWN, MO 64I33 PH: 816-356-0791







PAGE 8 **NOVEMBER 2019**

90th Anniversary Gala Sponsors



















Mayor Mike McDonough















Raytown-Gregory Animal Health Center, Inc.











PAGE 9 NOVEMBER 2019

a Look at the Last 30 Days























PAGE 10 NOVEMBER 2019

Photos from the 90th anniversary Gala























#RaytownChamber90

PAGE II NOVEMBER 2019

a Look at the Last 30 Days

RAYTOWN CHAMBER OF COMMERCE BUILDING FOUNDATION ATTENDS TRUMAN HEARTLAND COMMUNITY FOUNDATION GRANTS LUNCHEON FRIDAY, NOVEMBER 15, 2019







A.M. CONNECTIONS RIVER OF REFUGE TUESDAY, NOVEMBER 19, 2019









we Refuge



REMODEL CELEBRATION
& RIBBON CUTTING
RAYTOWN CHAPEL
CHURCH
11/20/19





PAGE 12 DECEMBER 2019

CHAMBER RENEWALS

10%. We would like to thank our members who gave 110%.

- (S) Associate Member Charlotte Belger, 2000
- **SAssociate Member Tom & Donna Gibbens**, 2008

Commerce Bank - Shawna Burns, 1989

- Land Specialties Mfg., Co., Inc. Keith Rogers 1972
- (a) Longview Funeral Home Megan Breedlove, Kylie Newsom, 2014

Metropolitan Community College Longview - Dr. Ryan Crider, Utpal Goswami, Steven Johnson, Chris Kelly, 1991

RE&P Midwest-Excavating/Plumbing - Larry Pence 2019

River Church Family - Timmy Hensel, 2006

University of Central Missouri Lee's Summit - Rick Smetana, 2007

Have you utilized your member benefits lately?

NEW CHAMBER MEMBERS

◆ Sam's Club
Aaron Jurkiewicz
4100 S. Bolger Rd
Independence, MO 64055
816-350-1687
Arjurki.s08293.us@samsclub.com
Samsclub.com
Recruited by: Self

◆ Serenity Café
Alvin Fielding
6109 Blue Ridge Blvd
Raytown, MO 64133
816-737-9644
serenitycaferaytown@gmail.com
Recruited by: Self

Thank you to the following Chamber member's who have referred a business to us to contact about being a potential member:

Your Name Here - Your Company Here



NEW MEMBER REFERRALS

Referrals can be companies you buy from companies that buy from you, or companies whom you have a connection with.

Help the Raytown Chamber continue to grow and be able to provide quality services to other businesses just like yourself.

Contact the Chamber office at 816-353-8500 or email staff@raytownchamber.com and we will contact them about joining the Chamber!



- Who are some of your best customers?
- Who would benefit from sitting at this table?
 - Who is in your contact list?



PAGE 13 DECEMBER 2019

Our Members in the News

<u>Ecologix</u> is pleased to announce a promotion for <u>Tim "the Light Guy" Truesdale</u> to Vice President of Business Development & Community Engagement. Truesdale started as Lighting Consultant in 2017 and was promoted to Regional Manager of the company's Kansas City operations in 2018.

Richard Henderson, President of Ecologix says "Tim the Light Guy has demonstrated great talent in cultivating working relationships throughout the Kansas City area and beyond. This promotion simply recognizes the value he already brings to our company and the communities we work in". Yolandi Carrick, Vice President for Client Services adds: "It's so fulfilling to see a fellow team member operate in their obvious strengths. Tim the Light Guy has become a model for our entire company in business development and community engagement".

Tim the Light Guy is an active member of: Raytown Area Chamber of Commerce & Tourism, Grandview Chamber of Commerce, Independence Chamber of Commerce, Blue Springs Chamber of Commerce, and Nonprofit Connect, a regional consortium serving the 8000 nonprofits in the greater Kansas City area. Tim has also held multiple officer roles in the Raytown Rotary, including Past President. He currently serves as Program Chair.

Ecologix is a premier regional energy efficiency company, with offices in Des Moines, Kansas City, and Omaha. Historically focused on meeting business needs through LED lighting, the residential division has recently been introduced to the Kansas City market, with products such as multi-level insulation, solar powered attic fans, and power conditioners. Ecologix is a privately held company based in Ankeny, Iowa.

With the company's recent rebranding, there are now 3 ways to get ahold of Tim the Light Guy:

ttruesdale@ecologixglobal.com

816-916-6829 (cell) 816-868-0880 (office)

Ecologix Kansas City 3675 S Noland Road Suite #225 Independence MO 64055.



Edgemoor and Clark | Weitz | Clarkson are pleased to announce application dates for the first session of the Workforce Training Program!

Apply for your chance to participate in this unique three-week paid training program designed to jumpstart your construction career and put you to work on the New Terminal jobsite.

WHAT YOU'LL GAIN

If accepted, you'll be sponsored by one of our construction trade partners. Once you've successfully completed the program, that partner will hire you, putting you on their payroll for the New Terminal project. Additional benefits include:

- 120 hours of classroom training
- Preparation for entry into a Registered Apprenticeship Program
- Safety and First Aid Certifications
- Trade-specific, hands-on training
- \$400 weekly stipend
- RideKC Pass for the duration of the program
- A new career with potential for growth and access to healthcare and other benefits

HOW TO APPLY:

Visit one of the Full Employment Council locations listed below to fill out an application and take the WorkKeys Applied Math Assessment on one of the designated application and assessment dates.

DATES

Wednesday, Dec. 11, 2019 (Times TBA) Saturday, Dec. 14, 2019 (Times TBA)

LOCATIONS

North: 3100 NE 83rd Street #2800, Kansas City, MO 64119 Central: 1740 Paseo Boulevard, Kansas City, MO 64108 South: 6025 Prospect Avenue, Kansas City, MO 64130





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Our Members in the News



'Tis the Season – For Flu!

Local SERVPRO cleaning specialist shares commonsense precautions to help control spread of the flu virus

Flu season is here, and it's often marked by the offers of free flu shots in neighborhood pharmacies and stores across the country. The cleaning pros at SERVPRO of Raytown/East Kansas City - experts in cleaning and sanitizing building materials, surfaces, and contents after fire, water, or natural disasters—remind Lee's Summit home and business owners how important it is to step-up routine cleaning efforts during this time of year. According to the Centers for Disease Control (CDC), the flu virus can remain viable on surfaces for up to 48 hours. Cleaning surfaces and objects that are frequently touched minimizes the likelihood of contacting the flu virus when you touch an infected surface.

According to the CDC, nearly 15% of the U.S. population suffered from the flu in 2018. More than 950,000 people were hospitalized and almost 80,000 people died from flu complications, making 2018 the most severe flu season since 2009.1

"As an emergency response company, we understand the hidden danger of contaminated surfaces in a workplace or home," said Chad Kimbley, owner, SERVPRO of Raytown/East Kansas City. "This time of year, the flu virus can be a 'hidden danger' at home, at work, and in the community. It is a serious illness, and we want our Lee's Summit friends and neighbors to take it seriously."

The CDC recommends the following to help protect yourself or your loved ones from contracting the flu.

- 1. Get vaccinated. The CDC recommends a yearly flu vaccination as the first and most important protection against this serious virus.
- 2. Thoroughly wash your hands (20 seconds or more with soap and water) or sanitize them frequently throughout the day, even if you are not infected, to help protect yourself and others.
- 3. Beware of frequently touched surfaces, like handrails and doorknobs. Keep them clean at home using a bleach and water solution and clean your hands as soon as possible if you must touch them in public.

If you or a family member comes down with the flu despite these precautions, keep in mind the flu spreads primarily through droplets from a sick person when they cough, sneeze, or talk. With that in mind, the CDC offers the following guidelines to help control the spread of the disease:

- 1. Stay home and keep your distance. Infected droplets from a sick person's nose or mouth can travel up to six feet and land in the noses and mouths of people nearby, exposing them to the illness.
- 2. Wait until you are fever free without medications for at least 24 hours before returning to school, work, or normal activities.
- 3. Cover your nose and mouth with a tissue, your sleeve, or your elbow when you cough or sneeze. Dispose of the tissue and clean your hands with soap or a sanitizer with 60 percent alcohol.

There is no such thing as a foolproof flu protection plan, says Kimbley, but frequent hand-washing and conscientious cleaning practices at home, work, and in the community are precautions everyone can practice to help keep them and their loved ones healthy. For more flu statistics and tips on how to help prevent the spread of the flu virus, please visit https://www.cdc.gov/flu.

SERVPRO of Raytown/East Kansas City specializes in disaster restoration, residential, and commercial deep cleaning, and repair services, helping to remediate damage, making it "Like it never even happened." For more information on SERVPRO of Raytown/East Kansas City, please contact Chad Kimbley at (816) 737-8776 or servpro9562@sbcglobal.net.

https://www.cdc.gov/flu/about/burden/2017-2018.htm

About SERVPRO

Founded in 1967, the SERVPRO franchise system is a leader and provider of fire and water cleanup and restoration services and mold mitigation and remediation. SERVPRO's professional services network of more than 1,700 individually owned and operated franchises responds to property damage emergencies ranging from small individual disasters to multi-million dollar large-loss events. Providing coverage in the United States and Canada, the SERVPRO system has established relationships with major insurance companies and commercial clients, as well as individual homeowners.

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Upcoming Chamber Events



The 2019 annual Chamber awards will be presented to the BUSINESS OF THE YEAR, SMALL BUSINESS OF THE YEAR, CHAMBER PERSON OF THE YEAR, NONPROFIT OF THE YEAR, AND RISING STAR. The upcoming Chair of the Board, Melvin Norrington, will relay the plan for 2020 as well.

Please join us at this annual celebration of the Raytown Chamber. We encourage you to invite your family, friends, employees, or colleagues. This is a great opportunity to thank the board of directors and officers for their voluntary service to the betterment of the Chamber and the Raytown community.

WHEN: Wednesday, January 22, 2020

Networking begins at 11:00 am, Lunch at 11:30 am

WHERE: Best Western Premier KC Sports Complex

4011 Blue Ridge Cutoff Kansas City, MO 64133

COST: \$21.00/person

CELEBRATION SPONSOR



LUNCHEON SPONSOR



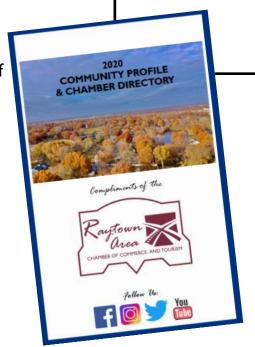
REGISTER BY MONDAY, JANUARY 20, 2020

OPERATION THANK YOU

Once again, the Raytown Chamber Board of Directors and Staff will be delivering the 2020 Community Profile and Chamber Directory to members beginning in January.

This is a great way to thank the member for their support of the Chamber throughout the year.

If you are interested in helping deliver directories, please contact the Chamber office today by either calling 816-353-8500 or sending an email to staff@raytownchamber.com.



PAGE 16 DECEMBER 2019

Upcoming Chamber Events

CELEBRATING 11 YEARS RAYTOWN NIGHT WITH THE MAVERICKS



What a great stocking stuffer idea & Valentine's Day Gift!

FRIDAY, FEBRUARY 14, 2020 7:05PM

KANSAS CITY MAVERICKS VS. UTAH GRIZZLIES TICKETS \$ 20.00 (TERRACE SECTION—\$ 28.00 VALUE)

BUY ON LINE ONLY AT: KCMAVERICKS.COM/RAYTOWN

*Offer not available at the Box Office

SILVERSTEIN EYE CENTERS ARENA • 19100 E. VALLEY VIEW PKWY. (AT 1-70 & 291 INTERSECTION)

BUY YOUR TICKETS TODAY!

New this year, tickets may only be purchased on line at the address listed above.

For more information call the Chamber office, 816-353-8500.

The Raytown Educational
Foundation will
be selling Chuck-A-Pucks during
the game. All chuck-a-puck
sales will go back to REF.

5909 Raytown Trafficway M-F 9:00am-4:30pm A fundraiser for:







PARKING IS FREE!!

Businesses & Groups selling
20 or more tickets get their name on
the Video Board





PAGE 17 DECEMBER 2019

Host a Networking Event in 2020

HOST A NETWORKING EVENT AT YOUR BUSINESS!

The Raytown Chamber is looking for businesses to host networking events in 2020. The A.M. Connections Networking events are scheduled for the third Tuesday of each month and by hosting, you agree to provide the coffee from 7:30 to 8:30 a.m. The sponsorship for each event is \$50.00. Listed below are the dates available.

For those who prefer an evening event, the After Hours Networking events are scheduled for the first Thursday of the month from 4:30 to 5:30 p.m. (unless a different day would work better for your business). By hosting an After Hours you agree to provide beverages/refreshments of your choice. The sponsorship for each event is \$50.00.

By hosting a networking event you will receive an advertisement in the monthly newsletter, a posting for 30 days in the weekly Chamber e-mail, a listing on the event calendar on the Chamber's website, and invitations to hand out to your customers or neighboring businesses. Morning Coffees and After Hours are offered on a first come first served basis. Please contact the Chamber office if you would like to sponsor an A.M. Connections or After Hours.

2020 A.M. Connections Available:

April 14, June 16, July 14, August 18, September 15, October 13, November 10

2020 After Hours Available:

April 2, June 4, October 1, November 5











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Sponsorship Opportunities in 2020

Raytown Area Chamber of Commerce & Raytown Rotary Club

GOLF TOURNAMENT



THURSDAY, MAY 14, 2020



The Raytown Chamber/Rotary Golf Tournament is set to be played at Hillcrest Golf Club on Thursday, May 14, 2020. If you are interested in this sponsorship let me know. The cost is \$1,500 and won't be invoiced until April 1.

The sponsorship includes:

Your business mentioned as Title Sponsor, logo on marketing material, company banner (if supplied by company), one hole sponsorship, a foursome in the tournament, signage at the event, opportunity to provide tee package items, and more. Limit of I

Be watching for the golf flyer to come out in February with a list of the other sponsorships available.

Questions, call the Chamber office today at 816-353-8500 or email staff@raytownchamber.com

MEMBERSHIP LUNCHEON SPONSORSHIPS AVAILABLE

As a luncheon sponsor you may serve as a host to greet the attendees and provide information about your business. You will also be given 5 minutes on the agenda to discuss your business. Your company will be listed in the monthly newsletter, as well as on the website, under the calendar of events section. You may also provide the centerpieces or giveaways for each person.

Business cards are collected for a drawing if you would like to donate a door prize to be given away. These business cards will be given to you after the luncheon for you to use as you see fit.

The cost of the remaining luncheon sponsorships is \$160.00 and will be invoiced at the beginning of the appropriate month. Please contact the Chamber office if your business would like to sponsor one of these 2020 Chamber Membership Luncheons.

2020 Luncheon Dates Available:

March 25, May 27, July 22 and November 18



DECEMBER

2019

5909 RAYTOWN TRAFFICWAY RAYTOWN, MO 64133-3860

816-353-8500 FAX 816-353-8525 RaytownChamber.com

				1	1	1
SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
1	2 **** Check your weekly Chamber Connections C-mail for an up-to-date Calendar ****	3	4 Membership Services Noon Brown Bag @Chamber Office	After Hours Networking & Maximize Your Membership Event 4:30 pm @ Crane Brewing	6	7
8	9 Senior Celebration 2:00 pm @Chamber office	10		Board of Director's Meeting & Retreat 7:30 am @ Wellness Center	Grand opening & ribbon cutting 10:30 - 11:30 Ribbon cutting @ 11:00 a.m. Lutfi's Fried Fish	14
15	16	A.M. Connections 7:30 a.m. @ River of Refuge	18	19	Grand opening & ribbon cutting 10:30 - 11:30 Ribbon cutting @ 11:00 a.m. Serenity Café	21
22	OFFICE CLOSED	OFFICE CLOSED	OFFICE CLOSED GMerry Christmas	OFFICE CLOSED	OFFICE CLOSED	28
29	OFFICE CLOSED	OFFICE CLOSED	OFFICE CLOSED Happy Newyear	2	3	4