# CHAMBER CONNECTIONS

Follow the Chamber:







#RaytownChamber90



#### MISSION STATEMENT

The Raytown Area Chamber of Commerce and Tourism supports our business community to enhance the quality of life for our citizens.

#### RAYTOWNCHAMBER.COM

**MAY 2019** 

#### 2019 CHAMBER CORPORATE SPONSORS











Click on logos & links for more information

#### INSIDE THIS ISSUE:

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## **MAY MEMBERSHIP LUNCHEON**

6 'Kick Booty' Tips to Help any Small Business Dominate Social Media by Burton Kelso

WHEN: Wednesday, May 22, 2019

Networking begins at 11:00 am, Lunch at 11:30 am

WHERE: REAP

9300 E 75th Street Raytown, MO 64138 **LUNCHEON SPONSOR:** 

P.J.'s & Co Hair & Spa

lon

COST: \$16.00/person

## **REGISTER HERE BY MONDAY, MAY 20**

#### **LUNCHEON RSVP POLICY**

➤ Registrations *must* be made by NOON on the Monday before luncheon. ➤ Cancellations will be accepted until 24 hours prior to the luncheon.

Cancellation after 24 hours, or No-shows will be invoiced with a \$2.00 fee added.

Please bring a canned good or personal hygiene product to donate to REAP.

Raytown area Chamber of Commerce & Raytown Rotary Club

## GOLF TOURNAMENT



THURSDAY, MAY 23, 2019

Royal Meadows Golf Course 10501 E. 47th Street - Kansas City, MO 64133

#### **Tournament Format:**

- \* 11:00 a.m. Registration, lunch, putting contest, silent auction
- 1:00 p.m. Shot-gun start 4 person scramble multiple flights (no metal spikes, no denim attire, collared shirts required)
- \* Entry fee includes green fees, cart, lunch, awards reception
- \* Silent auction ends 15 minutes after last team finishes
- \* Awards ceremony & reception immediately following tournament
- Prizes awarded to 1st and 2nd places in two flights

\*\*Deadline to register is May 15, 2019!\*\*
Register your team or secure a sponsorship by clicking HERE.



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#### **THINKRAYTOWNFIRST.COM**



**Chiki Thompson**, Chair of the Board Raytown Water Co.

**Melvin Norrington,** Chair Elect KCP&L

**Tamara Wheeler,** Secretary/Treasurer United Consumers Credit Union

**Rene Purtee,** Past Chair Arvest Bank

## At Large Members

Kaylie Baker

Rok'it Advertising

**Erik Blaney**Shamrock Cabinet & Fixture Corp.

Paula Fats Cannon

Blue Ridge Bank and Trust Co.

## Board Members

**Robert Atkins** 

Farmers Insurance

Dr. Ryan Crider

MCC - Longview

**Steve Dempsey** 

Missouri Job Center

Stephen Losey

BeneFocus

**Madeline Romious** 

AT&T

**Brian Ross** 

**Edward Jones** 

Melissa Ruth

Longview Funeral Home & Cemetery

Brian Wagler

ServPro of Raytown/East KC

Phylis Goforth, Liaison

Raytown Main Street Assoc.

**Chief Matt Mace,** Liaison Raytown Fire Protection Dist.

Dr. Allan Markley, Liaison

Raytown Quality Schools

**Missy Wilson**, Liaison City of Raytown

Staff

Vicki Turnbow, President president@raytownchamber.com

Kirsten Turnbow,

Operations Coordinator staff@raytownchamber.com

#### PRESIDENT'S CORNER



We are excited to welcome CGI
Communications to Raytown, May 9, 10 and
II. On May 9, CGI will attend the Board of

Directors meeting and work with me throughout the day videotaping various stops at Chamber member businesses. May 10,

they will partner with the City of Raytown and begin video taping various aspects of Raytown!

May 10 is also, Raytown Night at the Royals. Records indicate this is the 29<sup>th</sup> straight year for the Chamber to celebrate at the ballpark. Mayor Mike McDonough proclaimed Raytown Night at the Royals Day as May 10 this year and we would like to ask everyone to wear their Royals shirts to work that day, take a group photo and send to me so I may post on Facebook and use in our marketing portion of the video with regards to the fact that we sit in the backyard to the ballparks! You may email those photos to: <a href="mailto:president@raytownchamber.com">president@raytownchamber.com</a>



If you have not signed up your team or secured your golf sponsorship, call the Chamber office today. We will be reaching out to all who have participated in the past couple of years. Golf information is on front page.

Over the next few months, there will be some great opportunities to network and to hear some interesting topics. Watch upcoming Monday morning C-mails and of course your monthly newsletter.



Always remember the Chamber office is a resource for the business community and my door is always open!

Vicki Turnbow, President

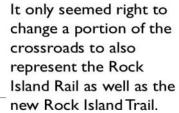


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## Getting to Know the New Logo

## Getting to Know the New Logo

New Shape – the updated shape of the logo pays tribute to the Rock Island Rail





By adding "and tourism" to our name, we hope to capitalize on our position on the trail to be a center of information for any visitors.

## Chamber Through the Decades



On March 3, 1946 Charles W. Graham with the KC Star wrote an article about Raytown. It was titled: Raytown: Lively As A City Without Being One. In it he wrote: "Once the highways came, Raytowners built a score or more of businesses where the buildings formed a T-shaped section at "The Corner" of Raytown Road and 63<sup>rd</sup> Street. It is a modern suburban community where people own a home and where nearly every child owns a dog. Nowadays to belong means to belong to the Chamber without regard to political principles,

church denomination or ancestry." At the time, the Raytown Chamber was the largest in any unincorporated community.

What struck me most about this part of his article, is Raytown has always embraced their citizens no matter the political principles, church denomination or ancestry. Because of its location it has always seemed to be a welcoming community.

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## **MEMBER MARKET**



## NEED A RENTAL HALL?

PARTIES ~ DANCES ~ RECEPTIONS ~ MEETINGS

## \$100 discount with this ad!

OFFICE HOURS: Monday-Saturday 8 am-12 pm

5101 BLUE RIDGE CUTOFF 816-356-4962



Waste & Recycling Service for Home & Business



(816) 358-1211

wcawaste.com

# Market your business to more than 400 Members in the CHAMBER CONNECTIONS.

Business card, 1/4 page, 1/2 page or full page Space Available - 3 months or 1 year run All marketing may include a website link. All marketing must be prepaid.

Contact the Chamber for more information.

Your business ad here!
Contact Chamber staff before
the 15th of the month to be in
next month's
Chamber Connection!





## EXCLUSIVE CHAMBER MEMBER INSURANCE PROGRAM

Save on group medical coverage and more with this exclusive program.

Why pay more for coverage when there are better options available to you as a Chamber member? You and your employees deserve the best insurance benefits at the best possible price. We can improve your program now – don't wait any longer. Call today!

**Kent Friend** Employee Benefits and Property & Casualty Consultant

kfriend@bukaty.com P: 913.777.7535 C: 816.803.7406 F: 913.345.2608













- Savings for groups of 5 to 5,000 enrolled
- · Exclusive group medical insurance programs
- In addition to medical, discounts available on dental, vision, disability, life, critical illness, accident, and pet
- Fully insured, level funded, and self-insured composite rates
- · HSA / FSA/ COBRA Administration
- Ongoing support from your dedicated account team, access to our HR Help Desk, and compliance support
- · Online reporting and enrollment services
- · Onsite open enrollment

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## a Look at the Last 30 Days

April A.M. Connections hosted by April 16, 2019





Raytown Rotary / Bickford Assisted Living Raised Gardens First Dig

April 23, 2019



Hope to see









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## a Look at the Last 30 Days

## **APRIL MEMBERSHIP LUNCHEON** <u>April 24, 2019</u>





Luncheon Sponsor:









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#### **CHAMBER RENEWALS**

Affordable Elegance Inc., Dee-Dee Stokes, 2009

**SASSOCIATE Member-Thurman**, Dave Thurman, 2016 **Associate Member – Turnbow**, Kris Turnbow, 2012 **AT&T**, Madeline Romious, 1990

**Beacon Press**, George Schwagerman, 2012 **Better Business Bureau**, Jennifer McGlothen, Cherie Reese, Marvin Carolina, Patty Fruehling, Dustin Johnson, 2006

Block & Company, Bill Maas, 2017

**Bordner Installation Group Inc.**, Rob Poettgen, 1990 **Business Data Services**, Tito Huynh, 2012

© CareNow Urgent Care, Angela Daniel, Joey Palguta, 2013 City of Raytown, Alderman Bill VanBuskirk, 2010 City of Raytown, Mayor Mike McDonough, 2015

City of Raytown, Missy Wilson, Damon Hodges, Jason Hanson, Ray Haydaripoor, Teresa Henry, Russ Petry, 1995

Cornerstone Home Improvements, Brenda Walters, Brad Kleoppel, Meshelle Bishop, 1998

Faiths of Raytown, Karen Block, 2015

10%. We would like to thank our members who gave 110%.

Jackson County Legislator, Theresa Galvin, 2015 Jessica Estates II, Stacey Hunt, 2001 Jessica Estates III, Sherry Kyle, 2017

- **Example 19 Laurel Animal Hospital,** Loren G. Tucker, DVM, 1978
- **Example 2012** Leath & Sons Inc., Jeff Leath, 2012

McCraw & Company CPAS, P.C., Timothy McCraw, CPA, 2014

- (a) McGilley & Sheil Funeral Home, Dennis Carroll, 2001 Mitch Crawford's Holiday Motors, Mike Crawford, 2014 Otto Service, Andrew & Terri Otto, Alan Otto, 2014
- **Raytown Educational Foundation**, Martha Cockerell, 1997 Raytown Fire Protection District, Matt Mace, 1983
- Raytown Parks & Recreation, Dave Turner, 1980
- River of Refuge, Stephanie Keck, 2012
- SERC South Raytown, Erin Beerman, 2015 SERC Raytown, Mark Jagger, 2014 Spire, Jabbar Wesley, 1991
- The Results Companies, Daniel Fisher, James Metzen, Christopher Dampman, 1978

#### **NEW CHAMBER MEMBERS**

 Nets Developmental League Terrance Vick

816-510-7117

terrancev@msn.com

www.netsdevelopmentalleague.com

Recruited by: Self Recruited

◆ Tidal Wave Auto Spa of Raytown

Larson Griffith

10001 E State Route 350

Raytown, MO 64138

larson@tidalwaveautospa.com

www.tidalwaveautospa.com/location/raytown-mo/

Recruited by: Self Recruited

Welcome!

Thank you to the following Chamber member's who have referred a business to us to contact about being a potential member:

Michelle Truesdale - YellowBlue LED

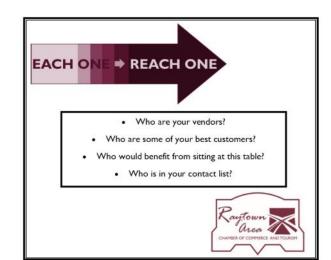
Dr. Bill Tenny-Brittian - Raytown Christian Church

#### **NEW MEMBER REFERRALS**

Referrals can be companies you buy from companies that buy from you, or companies whom you have a connection with.

Help the Raytown Chamber continue to grow and be able to provide quality services to other businesses just like yourself.

Contact the Chamber office at 816-353-8500 or email staff@raytownchamber.com and we will contact them about joining the Chamber!



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## Our Members in the News

The MLK Planning Committee wishes to thank you for your generous support of the Martin Luther King Multicultural Celebration. We had intended to give each of our contributors a copy of the program which included your ad as well as the top 3 essays in each of the elementary, middle and high school levels. That couldn't happen because this years program attracted a record 330 people, approximately 50% more than previous years and we simply ran out of programs!

Your purchase of advertisement space, sponsorship or generous contribution provided for:

\$525 for awards for the children's essay contest

\$1,500 donation to Raytown Emergency Assistance Program

\$1,500 donation to the Summer Lunch Ministry



#### Blue Ridge Bank and Trust Co. Names New Management Team for New Location

Blue Ridge Bank and Trust Co. is pleased to announce the promotion of Elsa Skinner to branch manager and Shelby Beagle to assistant branch manager of the Bank's newest location at 201 W. Lexington on the historic Independence Square.

Elsa has been with Blue Ridge Bank since 2003 serving in several positions and most recently as the assistant branch manager at the Raytown branch. Elsa brings years of experience and product knowledge to her new position. She is also licensed to sell annuities.



Shelby joined the Bank's Duncan Road branch in Blue Springs three years ago and most recently served as a relationship banker. She has been instrumental in training new tellers for various branches this past year.



Blue Ridge Bank is partnering with the Independence School District (ISD) on a financial literacy program. The Square branch includes a classroom for students enrolled in the business pathway of the ISD Career Academies Program. Students will spend part of their day in the classroom with an ISD instructor and part of their day in the branch with Elsa and Shelby. The students will receive real-world training in a true banking atmosphere and interact directly with account holders and local business owners. The financial literacy program begins in August 2019.

Elsa and Shelby make a very dynamic team for the Square branch. Their combined years of experience and interest in helping the youth in our community make them a great fit for this unique location.

Blue Ridge Bank and Trust Co. is an independently-owned community bank with nine branch locations and over \$530 million in assets. Blue Ridge Bank is celebrating over 60 years in Eastern Jackson County.



The Raytown Three Trails Kiwanis Club recently awarded \$10,000 in grants to 7 nonprofit organizations and schools serving children and families in the Raytown community. These grants were made possible through the club's annual fundraising activities, the Kiwanis-Hall of Fame Alumni-Joe Herndon Golf Tournament and the Craft Beer Festival of the Lost Township. Look for more information about these events and the club on its Facebook page. Listed below are the grant awards for 2018-19. Applications for the 2019-20 grant cycle will open in August 2019.

- Boys & Girls Club Thornberry Unit
   Project Learn Educational Enhancement Program
- Jackson County CASA
   Enrichment Assistance for Foster Youth
- Raytown Main Street Association Egg-Extravaganza
- Raytown Summer Lunch Ministry
   Summer Lunch Program
- ♦ REAP

Utility and Rental Assistance

- Raytown Christian Church
   Prison Fellowship's Angel Tree
   Enhancing Education Summer Learning
- Raytown Quality Schools
  Northwood Conscious Discipline Curriculum
  Community Connections Family Resource Fair
  Social Work Department Lending Library
  Parents As Teachers Family Events & Diapers

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## Our Members in the News

The City of Raytown unveiled a new street sweeper featuring artwork from Raytown High students Nikki Haas and Anna Ryan and Raytown South High students Tye Childress and Jonathan Haslar. The street sweeper is the first street sweeper to feature artwork from students, and the first single engine regenerative air street sweeper in the Kansas City metro and the state of Missouri. An average day of street sweeping around Raytown should result in 15 miles of curbing swept, 792,000 square feet of street surface swept, and 49,887 pounds of debris removed from streets.









Congratulations







On April 16, newly-elected Aldermen, re-elected Mayor and City Collector were sworn-in at the Board of Alderman meeting. Out-going Alderman were given plaques of appreciation of their service.







Southeast Enterprises is proud to announce and welcome David Melton, as our new sales Account Executive. David will be responsible for uncovering revenue, with new and existing clients. As a part of the Southeast team, we look forward to his assisting area businesses with high quality assembly and packaging needs while furthering the mission of Southeast Enterprises. The Southeast mission is to provide a safe work environment and challenging employment opportunities for Jackson County Citizens who have intellectual and developmental disabilities.



Southeast Enterprises allows your company to increase production without increasing your current workforce. Assembly, inserting, folding, collating, blending, mixing and recycling are some examples of the wide variety of jobs performed for all types of industry.

David joins the Southeast Enterprises team from over 28 years in the Newspaper advertising industry, and 13 years in retail. During this time, David has been awarded many industry sales awards and helped hundreds of large and small companies grow and prosper. As a parent of a child with Special Needs, David understands the importance of the Sheltered Workshop and the positive impact it has on the employees.

If you would like to learn more about how Southeast Enterprises' workforce can help your company grow and prosper, please contact David Melton at <a href="mailto:dmelton@southeastenterprises.org">dmelton@southeastenterprises.org</a>.

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## Our Members in the News



# REAP POP UP STORE

9300 E. 75th Street | Raytown, MO 64138

# May 2<sup>nd</sup> & May 3<sup>rd</sup>, 2019 10:00 AM - 6:00 PM BOTH DAYS

Come out and purchase some great items at crazy low prices. All proceeds benefit REAP and our families. Items Include: Area rugs, camping tents, Pillows & Bedding, Car Jacks, and lots of other smaller items.

**COME SEE FOR YOURSELF!** 



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## Interested in Sponsoring a Networking Event?

## **HOST A NETWORKING EVENT AT YOUR BUSINESS!**

The Raytown Chamber is looking for businesses to host networking events. The A.M. Connections Networking events are scheduled for the third Tuesday of each month and by hosting, you agree to provide the coffee from 7:30 to 8:30 a.m. The sponsorship for each event is \$50.00. Listed below are the dates available.

For those who prefer an evening event, the After Hours Networking events are scheduled for the first Thursday of the month from 4:30 to 5:30 p.m. (unless a different day would work better for your business). By hosting an After Hours you agree to provide beverages/refreshments of your choice. The sponsorship for each event is \$50.00.

By hosting a networking event you will receive an advertisement in the monthly newsletter, a posting for 30 days in the weekly Chamber e-mail, a listing on the event calendar on the Chamber's website, and invitations to hand out to your customers or neighboring businesses. Morning Coffees and After Hours are offered on a first come first served basis. Please contact the Chamber office if you would like to sponsor an A.M. Connections or After Hours.

## 2019 A.M. Connections Available:

June 18, August 20, September 17, November 19





#### 2019 After Hours Available:

August I, October 3, November 7, December 5

Consider hosting a networking event at your business!

Think about dates in connection with anniversaries, remodels, new product launches, etc.

Let us help your business thrive!

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## Upcoming Chamber Events



## **AFTER HOURS NETWORKING**

THURSDAY, MAY 2, 2019
4:30 TO 5:30 P.M.
ROK'IT ADVERTISING, 10009 E. 67TH STREET, RAYTOWN, MO 64133

Come by anytime between 4:30 to 5:30 p.m. to have a refreshment and network with other businesses within the community. An added bonus will be to meet the business hosting the After Hours and find out what they have to offer.

## **REGISTER BY WEDNESDAY, MAY I**





The Raytown Area Chamber of Commerce and Tourism is excited to announce a ribbon cutting to celebrate the grand opening for Tidal Wave Auto Spa on **Wednesday**, **May 8 at 2:00 p.m**. Please join the Chamber, City Officials and Tidal Wave Staff as we celebrate their newest location with the cutting of the



ribbon at 2:30 p.m. All are invited to attend! Questions about the ribbon cutting, please contact the Chamber office at 816-353-8500. Refreshments will be served.

Tidal Wave Auto Spa is happy to be washing cars in Raytown! At Tidal Wave Auto Spa, they LOVE to make your car shine! Visit them at 10001 E. State Route 350 (Raytown) for a fast, superior wash, friendly service and free vacuums. Since their start in 2004 in Atlanta, they have focused on offering fast, superior washes and exceptional customer service. Purchase single washes, or for the best value, join their Unlimited Wash Club. For one low price, you can wash all you want for 30 days. Being a good neighbor is important to them. Tidal Wave partners with civic, church and school groups for fundraisers.

## **MAY A.M. CONNECTIONS**

Tuesday, May 14, 2019 7:30 to 8:30 a.m. Clark's Appliances 9715 E. 63rd St Raytown, MO 64133





The May A.M. Connections will be hosted by Clark's Appliances and will be held at 9715 E. 63rd Street Raytown, MO 64133; come by between 7:30 to 8:30 a.m. and network with other businesses within the community. This is a special time for Pam and her Staff - it has been almost two years since they have been back in their original building from the fire which occurred in December of 2016.

**REGISTER BY MONDAY, MAY 13** 

## Upcoming Community Events



## 2019 RAYTOWN LIVE SCHEDULE

MAY 11: Riverrock

Be part of a video about Ravtown! Come Dressed in Red, White, and Blue to show your Raytown support.

**JUNE 8: Trio (formerly Tell'n Lies)** 

**JULY 13: Total Package** 

**AUGUST 10: Brand X** 

**SEPTEMBER 14: To Be Announced Soon** 

7:00 p.m. to 9:00 p.m. **Greenspace-Downtown Raytown** 

Family Friendly Vendors Wanted (816) 358-4100

10009 E. 62nd Street Raytown 358-4100 Raytown, MO 64133

COME HUNGRY FOOD TRUCK SELLING DINNER WILL BE

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## Upcoming Community Events





9300A E. Gregory Blvd. Raytown, MO 64133

10801 E State Rte 350, Ste B Raytown, MO 64138 P: (816) 737-5502



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## Upcoming Chamber Events

## JUNE MEMBERSHIP LUNCHEON

# Combo Luncheon with South Kansas City & Grandview Chambers

WHEN: Thursday, June 27, 2019

Networking begins at 11:00 am, Lunch at 11:30 am

WHERE: Faulkner's Ranch

10600 Raytown Rd Kansas City, MO 64134

COST: \$21.00/person



**LUNCHEON SPONSOR:** 





REGISTER HERE BY MONDAY, JUNE 24, 2019



## Mark Your Calendars!

June 19, 2019 - What's On the Menu?

- Medical Marijuana and the Employer

Cost per person is \$12.00 for members, \$20 non-members Check in and Grab Lunch beginning at 11:00 a.m.

Program 11:30 - 12:30 p.m.

@ Four Points by Sheraton

July 19, 2019 - What's On the Menu?

- Understanding QuickBooks

Cost per person is \$12.00 for members, \$20 non-members

Check in and Grab Lunch beginning at 11:00 a.m.

Program 11:30 - 12:30 p.m.

@ Raytown Wellness Center

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## Upcoming Chamber Events



## Sponsorship Opportunities:

□ Platinum Sponsor \$2000 ALL SOLD

Sponsorship includes a company logo in all promotional material, plus it will be on the Chamber's website, Facebook & all emails regarding the event. Your company logo will be displayed on the sponsorship sign & in the event program. 1/2 page marketing space in the Chamber newsletter.

## ☐ Gold Sponsor \$1000

Company name listed in all promotional material, Chamber's website & event emails. Your company logo will be on the sponsorship sign & event program. 1/4 page marketing space in Chamber newsletter.

#### □ Silver Sponsor

Company name listed in all promotional material, on the Chamber's website, event emails, on the sponsorship sign

& event program. 1/8 page marketing space in Chamber newsletter.

## □ Bronze Sponsor \$250

Company name listed on the sponsorship sign & event program

## □ Community Sponsor \$25 to \$100

Company name listed in the event program



What a great way to celebrate the roots of our community - our seniors!

Please help us put on a great event by choosing one of these sponsorships by August 1!

#### PRESENTED BY:





	Primary	
	i i i i i i i i i	Carca

Check your sponsorship level and return the form to the Chamber					
Company Name	Contact Name				
Address, City, State, Zip					
Phone	Email				
Payment Enclosed	Please send this completed form to the Raytown Area Chamber of Commerce and Tourism along with your payment.				
Invoice (Chamber Members only)	5909 Raytown Trafficway, Raytown, MO 64133 or email it to: staff@raytownchamber.com				
Call with a Credit Card	Call with a Credit Card For questions, call 816 353 8500 today  Deadline for Sponsorships is Rugust 1				

PLATINUM SPONSORS:

Partners in



# **MAY** 2019

5909 RAYTOWN TRAFFICWAY RAYTOWN, MO 64133-3860

816-353-8500 FAX 816-353-8525 RaytownChamber.com

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
	Check your weekly Chamber Connections C-mail for an up-to-date Calendar		I Membership Services Committee I 2:00 pm @ Chamber Office	After Hours Networking 4:30 pm @ Rok'it Advertising  business after	3	4
5	6	7	8 Ribbon Cutting 2:00 p.m. @ Tidal Wave Auto Spa	9 Board of Director's Meeting 7:30 am @ Chamber Office	Raytown Night at the Royals 7:15 pm @ Kauffman Stadium	Raytown Live!
12	13	A.M. Connections 7:30 a.m. @ Clark's Appliance	15	I6 Golf Meeting 8:00 a.m. @ Chamber Office  90th Anniversary Gala Task Force 3:00 p.m. @ Stoney Creek	I7 Government Relations 8:00 am @ Chamber Office	18
19	20	21	Membership Luncheon II:30 pm @ REAP	23 Raytown Chamber/ Raytown Rotary Golf Tournament I I:00 am @ Royal Meadows Golf Course	24	25
26	27 Office Closed	28	29	30	31	