



CHAMBER CONNECTIONS

MISSION STATEMENT

The Raytown Area Chamber of Commerce supports our business community to enhance the quality of life for our citizens.

INSIDE THIS ISSUE:

Happy Holidays!!! 2012 Corporate Sponsors	1
President's Corner Holiday Morning Coffee	2
Sponsor Thank You, Member Market	3
Business News	4
Business Spotlight, New Membership & Renewals	5
Members in the News	6
Member Events	7
December Calendar	8



May each of our members have a Safe & Happy Holiday Season!
Our sincere Thanks for your commitment & good will throughout the year!



THE 2012 BOARD of DIRECTORS

Pat Ertz, Chair of the Board
Public Water Supply District #2

Loretha Hayden, Treasurer
Lutfi's Fried Fish

Patrick J. Searcy, Past Chair
Power On Technologies

Shawna Burns, Chair Elect
Commerce Bank

Bruce Stansberry, Secretary
Liberty Tax Service

George Koeppe, At Large Member
Edward Jones

Board Members & Staff

Kyle Batts
Batts Communications Service

Dr. Tim Chirpich
Raytown Gregory Animal Health Cntr.

Andy Powelson
PBI Industries Inc.-McDonald's

Mahesh Sharma, Liaison
City of Raytown

Kaylie Bergman
Rok'it Advertising

Pam Clark
Clark's Appliances

Peggy Sundquist
The UPS Store

Dr. Allan Markley, Liaison
Raytown Quality Schools

Paula Fats Cannon
Blue Ridge Bank and Trust Co.

Steve Mock
Mock Building Co.

Derek Ward
KCP&L

Steve Guenther, Liaison
Raytown Main Street Assoc.

Vicki Turnbow, President

Kyle Phillips, Operations Manager



2012 RAYTOWN CORPORATE SPONSORS



Advanced Eyecare
Blue Springs Optical





Board of Directors

Pat Ertz, Chair of the Board
Public Water Supply District #2

Shawna Burns, Chair Elect
Commerce Bank

Loretha Hayden, Treasurer
Lutfi's Fried Fish

Bruce Stansberry, Secretary
Liberty Tax Service

Patrick J. Searcy, Past Chair
Power On Technologies

At Large Members

George Koepf
Edward Jones

Board Members

Kyle Batts
Batts Communications Service

Kaylie Bergman
Rok'it Advertising

Paula Fats Cannon
Blue Ridge Bank and Trust Co.

Dr. Tim Chirpich
Raytown Gregory Animal Health Cntr.

Pam Clark
Clark's Appliances

Steve Mock
Mock Building Co.

Andy Powelson
PBI Industries Inc.-McDonald's

Peggy Sundquist
The UPS Store

Derek Ward
KCP&L

Mahesh Sharma, Liaison
City of Raytown

Dr. Allan Markley, Liaison
Raytown Quality Schools

Steve Guenther, Liaison
Raytown Main Street Assoc.

Staff

Vicki Turnbow, President
president@raytownchamber.com

Kyle Phillips, Operations Manager
kphillips@raytownchamber.com

PRESIDENT'S CORNER

First of all I would like to take this opportunity to thank the Board of Directors for all their support this year. Second, to the membership, Kyle and I know times have been tough again this year, so we thank you for renewing your membership with the Chamber. Finally, to Kyle, what can I say except thank you! Kyle and I can work individually but we are also a great team. I hope the membership sees that as well.

In this newsletter is the list of all luncheon and coffee sponsors for 2012. Be sure to thank them when you visit their businesses. A big thank you goes out to all the businesses who donated an item for the speaker bags. A full list is included in this newsletter. We are looking for items again for next year. Rok'it Advertising has already donated the bags and delivered them to the office.

In 2013, we will focus on membership. Membership is the key to our success. Without members, the Chamber office would not be here. Retention has already come up with some great luncheon topics for next year, they will work to bring 4 quality lunch and learns and also work on a few after hours for those who can't get away for a cup of coffee or lunch. Recruitment is working on a referral program so if you know of a company that is not a member contact the office and we will make sure someone from Recruitment contacts them personally. I too will be out trying to recruit new members. It is hard sometimes to get away from the day to day operations of the Chamber, but it has to be done.

We will continue to work on the "Think Raytown First" campaign. Be watching for more information over the coming months. By educating our business community and our residents, that when we buy a product or acquire a service from a business located within Raytown, we are helping with sales tax or even just helping a business stay in business.

2012 brought a lot of great success stories to our city. The stories are too numerous to mention but between the School District, the City and the Chamber; Raytown received some great media attention.

Please have a safe and enjoyable holiday season. If there is anything I can do, please do not hesitate to contact me. My door is always open, come by anytime!

Vicki Turnbow, President



DECEMBER MORNING COFFEE

Mark your calendars: Tues., Dec. 18 - this month's "Morning Coffee" will be a special **HOLIDAY CELEBRATION** held at the **Raytown Area Chamber of Commerce, 5909 Raytown Trafficway**. Come by anytime between **7:30 to 8:30 a.m.** to have a cup of coffee and network with other businesses within the community. An added bonus will be to let us thank you for your membership over the past year! So stop by and start spreading some holiday cheer!

THANK YOU TO OUR 2012 SPONSORS!!!

With the year coming to a close, we would like to take this opportunity to thank all the morning coffee and luncheon sponsors for their support. The luncheon programs were very successful this year in part due to their sponsorships. The Morning Coffee's have been a great way for businesses to network on the way to the office. We would also like to thank all the businesses that donated items to go into the speaker thank you bags.

MEMBERSHIP LUNCHEON SPONSORS

January - KCP&L

March - Shepherd's Center of Raytown

May - Graceway

July - AT&T, KCP&L, MGE

September - The UPS Store

November - REAP-Raytown Emergency Assistance Program

February - KCP&L

April - Edward Jones-George Koepp

June - MulberryTek

August - Southeast Enterprises

October - Bickford Senior Living

LUNCHEON SPEAKER THANK YOU GIFT

Edward Jones-George Koepp, Affordable Elegance, Raytown Quality Schools, Dick Smith Ford, Advanced Eyecare, Blue Ridge Bank and Trust Co., Columbia College-KC, The Golf Doctor, KCP&L, PWSD#2, Commerce Bank, Awards & T-Shirt Specialties, Lutfi's Fried Fish, Rok'it Advertising, Batts Communications

MORNING COFFEE SPONSORS

January - KFC

March - YMCA-Raytown

May - Bickford Senior Living

August - Raytown Historical Society

October - Graceway

February - The UPS Store

April - Mid-Continent Public Library

July - Metcalf Bank

September - Southeast Enterprises

November - United Consumers Credit Union

By sponsoring a Chamber luncheon, you get 5 minutes on the agenda, you may put out information on the tables and help the Chamber staff meet and greet attendees as they register for lunch. Luncheon sponsorships provide an excellent opportunity to market your business. Morning Coffee's are a way to network at your place of business and show what you have to offer.

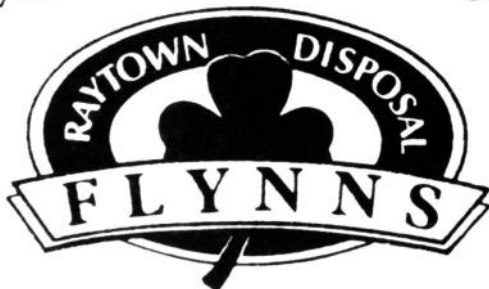
WANTED: Again next year we will be putting together a thank you gift bag to give to each speaker at the membership luncheons. If you are interested in donating 12 items, please contact the Chamber office.

We would like to have all the items collected by January 11, 2013.

MEMBER MARKET

Jim Flynn

358-1211



P.O. BOX 9425

RAYTOWN, MO 64133

Joel Lawson Advanced Wealth Strategies

Joel Lawson, CWS, RFC

Certified Wealth Strategist® - Registered Financial Consultant

Bus: 816.358.4966 Cell: 816.522.7816

www.joellawsonwealthstrategies.com

joel.lawson@cfdinvestments.com

Todd LeSage Cell: 816.716.6067

Todd.Lesage@cfdinvestments.com



Advisory Services are provided through Creative Financial Designs, Inc., a Registered Investment Adviser, and Securities are offered through CFD Investments, Inc., a Registered Broker/Dealer, Member FINRA/SIPC. Joel Lawson Advanced Wealth Strategies is not owned or controlled by the CFD Companies

RAYTOWN ANNOUNCES COMMUNITY DEVELOPMENT DIRECTOR

Raytown, MO—"I am pleased to announce the appointment of John Benson as the new Community Development Director. John assumed the position of interim director while we reviewed the direction of the department. As interim, John gained the experience he needed to assume the director position," said City Administrator, Mahesh Sharma. "John has shown not only technical skills, but also the creativity and the vision to lead the department into the future." Mr. Benson's promotion was effective November 1, 2012.

Mr. Benson has a Bachelor of Science Degree in Regional and Community Planning from Iowa State University. He is currently working on his Master's of Public Administration from the University of Kansas. He is certified with the American Institute of Certified Planners.

"Raytown is a great City and I am looking forward to the opportunity to continue working with the community, Aldermen, Planning Commission, and City staff as we build on the City's past successes to a great future." said John Benson. "My time working with the community and as interim director has afforded me the opportunity to obtain knowledge of Raytown and its possibilities."

John previously was a director of community planning with HNTB offering architecture, engineering, planning and construction services. He was a senior planner for Bucher, Willis & Ratliff Corporation. He was a Director of Planning with Platte County and a planner with the City of Clive, Iowa.

2012-2013 HOLIDAY LIGHT RECYCLING DRIVE

Southeast Enterprises and St. Louis Green are joining forces in the goal to collect and recycle holiday lights. In addition to keeping holiday lights out of the landfill, we have the benefit of providing challenging work for over 160 employees with developmental disabilities.

Employees at Southeast Enterprises are working hard to recycle your old holiday lights. This year Southeast Enterprises is hoping to collect 24 thousand pounds of lights to recycle. Megan Gurera, Business Development Director at Southeast Enterprises says the project fulfills two goals. "Most importantly it provides work for our employees and secondly it keeps these lights out of the landfill," said Gurera.

Southeast Enterprises is a packaging and assembly business that employs individuals with intellectual and developmental disabilities. Inside the Kansas City facility, 160 workers package and assemble a wide variety of items and products. Over the next couple of months many of the employees will be clipping and sorting every part of the light strands, recycle each part.

Lights can be taken to many locations around Raytown through January 13, 2013. Any indoor or outdoor lights are accepted and 100 percent of holiday lights collected will be recycled.

**For more information, visit kcrecyclelights.com
and let's make this season the greenest yet!**



M2M

MEMBER 2 MEMBER DISCOUNT PROGRAM

Don't forget to check out the M2M (Member 2 Member) Discount Program participating businesses list on our website.
www.raytownchamber.com
SUPPORT YOUR FELLOW

Did you know the benefits of your Chamber membership extend to all of your employees?

That means your staff is welcome to represent your company at Chamber events – this includes the monthly coffees & luncheons.

Get more exposure for your business by getting more of your employees involved in the Chamber!



BUSINESS SPOTLIGHT ON...



Owners: Brenda Walters & Brad Kleoppel

Address: 5056 Blue Ridge Blvd. Raytown MO 64133

Phone: 816-737-0601

Fax: 816-313-9651

Web: www.cornerstonewindowksc.com

Email: info@chi-kc.com

Founded: 1979, Inc. 1997

Chamber Member since: 1997

No. of Employees: 6 + crews

Hours: 8-4 M-F, Evenings & weekends by appt.

Services/Products: Energy efficient, high quality, affordable, double & triple pane windows, doors, vinyl siding, gutter guards

Future Plans: To continue to provide uncompromising quality products & dedicated personal service in order to retain our reputation of a trustworthy & honest interior home improvement company. Long term - To continue our family business through future transition to the 3rd generation (Meshelle Bishop).

Business Philosophy: We will only install products on our customer's homes that we would be happy installing on our own home. We believe in offering premium products with high energy ratings & quality (and warranted) installation at an affordable price. We also believe in offering many different manufacturers. Giving our customers a choice, to improve their homes overall beauty, maintenance, comfort, energy, safety & noise control.

Our business is a Chamber Member because: We believe in supporting our local community and realize that much of our customer base is comprised of active, professional, influential individuals that take pride in home ownership - much like fellow Chamber members. We have been a Chamber member for many years and encourage other to get involved. We've learned over the years that what you get out of membership is in direct correlation with the time and energy you invest.

CHAMBER RENEWALS

Univ. of Central Missouri-Summit Center 2007

Grenvell Foraker, Carolyn McKnight

☉ **Corlew Construction Co., Inc. 1978** Dick Corlew

Raytown Historical Society & Museum 2007 Paul Whitney

Raytown Three Trails Kiwanis Club 2009 David Skitek

Raytown-Lee's Summit Community Credit Union 1992

Donna Bunton

☉ **Walmart 1991** Heather Carter

☉ **Power On Technologies 1994** Patrick Searcy, Shelly Searcy

☉ **Tom & Donna Gibbens 2008**

Land Specialties Mfg. Co., Inc. 1972 Donald (Gene) E. Land

Comcast 1981 Tom Krewson, Rayma Nesselrode, Gina Scofield

USA800 Inc. 1978 Tom Davis, David LaBatt

☉ **Missouri Mavericks Professional Hockey 2009** Ben Gaul

Safeguard Alarms LLC 1999 Robert Scales

Brywood Center-Tri-Land Properties Inc. 2010

Heather Johnson

☺ *We would like to thank
our members who gave 110%.*

NEW CHAMBER MEMBERS

MONOPOLY ACQUISITIONS, LLC

Chris Payne

6140 Raytown Rd. Ste. 104 Raytown, MO 64133

816-590-7660 F 816-318-9426

Chrispayne1000@aol.com www.monopolypropertieskc.com

Real Estate-Commercial

Recruited by Vicki Turnbow

NORTHCRAFT FLOORING & GRANITE DESIGN

Jay Alewel

5520 Raytown Road. Raytown, MO 64133

816-356-8133 F 816-356-4638

jay@northcraftfloors.com

Floor Covering

Recruited by Vicki Turnbow

MIGRAINE VALLEY FARM

Paul Broome

10523 S. Perdue Rd. Grain Valley, MO 64029

Broome_P@msn.com

Associate Member

Recruited by Vicki Turnbow

A&D HEATING & COOLING INC.

Dave Parker

2006 W. Main Greenwood, MO 64034

816-537-7952 F 816-537-0213

ductworkdave@yahoo.com www.adheatingandcooling.com

Heating & Cooling Sales/Service

Recruited by Steve Mock

Welcome!

Our Members in the News



Congratulations & Best Wishes to Kaylie Bergman, Rok'it Advertising!



GOING GREEN TO \$AVE SOME GREEN

The Board of Directors of Public Water Supply District No. 2 of Jackson County, would like to invite you to an **After Hours/Open House**. Please come by for a little business after hours and networking, while you check out our green saving ideas.

When: December 6, 2012 **Time:** 4:00 p.m. – 5:30 p.m.
Where: Public Water Supply District No. 2 - 6945 Blue Ridge Blvd.

Public Water Supply District No. 2 of Jackson County would like to showcase, to our community, the way we have gone "Green" to save our rate payers some Green.

- Solar Power System.
- Geothermal Heating and Cooling.
- Energy Saving Lighting



Special Thanks to: Free Energy - KCP&L - Hathmore Technologies

November Morning Coffee at ... United Consumers Credit Union



CONGRATULATIONS TO RAYTOWN'S INTERIM EMS DIRECTOR

Raytown City Administrator, Mahesh Sharma announces the appointment of Doug Jones as the Interim Emergency Management Services (EMS) Director, effective November 17, 2012.

Mr. Jones has been with the city for the last 28 years. He is a veteran of the United States Army. He received his paramedic training in Stanislaus County, California. He is a member of Mensa, a high IQ society. Doug has been married to his wife Susan for 23 years. They have one son, who is studying computer science at the University of Missouri before joining the United States Air Force. Outside of work Doug enjoys music and joining in at some of the blues jams that take place all over the metro.

Upcoming Member Events



FRIDAY DECEMBER 7, 2012 DOWNTOWN RAYTOWN



6:00pm Lighting of the Pocket Park,
Holiday music by the Little Blue Sing-O-Gram Team!
Pocket Park - 63rd Street and Raytown Road

6:30-7:30pm

* Visit Santa inside UMB Bank and listen to music provided by Raytown Community Band Flutes

* Hop on a hay ride around downtown * Stop by the Winter Wonderland at 63rd Street & Blue Ridge Boulevard to enjoy a sip of cider & a cookie. * The first 120 children will receive a craft kit. Santa's elves will be there to help put them together. Parents must accompany all children. * Visit Open Houses in the Downtown Business area

SPONSORED BY:

RAYTOWN MAIN STREET ASSOCIATION
RAYTOWN PARKS
RAYTOWN QUALITY SCHOOLS

CITY OF RAYOWN
RAYTOWN AREA CHAMBER

DR. MARTIN LUTHER KING JR. MULTI CULTURAL CELEBRATION SERVICE

Sunday, January 13 - 3:00pm Raytown High School Auditorium, 6019 Blue Ridge Blvd.

Join us for a great community gathering where we celebrate the legacy of Dr. King and promote reconciliation in our own community.

This celebration is organized by: The Raytown Community Interfaith Alliance, Barker Memorial Cathedral of Praise Community Outreach, Memorial Missionary Baptist Church, the Raytown Human Relations Commission and Raytown Quality Schools.

For more information call Rev. Pat Jackson at 353-2296.

Unity with Love - Pass it on!



JANUARY MORNING COFFEE

Mark your calendars: This month's "Morning Coffee" will be held at the **The Trails at the Ridge Apartments, 8619 E. 61st Terrace (south of 63rd & Blue Ridge Cutoff)**. Come by anytime between **7:30 to 8:30 a.m.** to have a cup of coffee and network with other businesses within the community. An added bonus will be to see the business who has agreed to host the Morning Coffee and find out what they can offer to you.



MEMBERSHIP LUNCHEONS

2012 Chamber Celebration

STATE OF THE CITY ADDRESS

Mayor David Bower

WHEN: Wednesday, January 23, 2013

WHERE: Holiday Inn KC,

9103 E. 39th Street - I-70 & Blue Ridge Cutoff

\$20.00 per person - RSVP by Monday, Jan. 21

WHEN: Wednesday, February 27, 2013

**WHERE: First Baptist Church of Raytown,
10500 E. 350 Highway**

\$20.00 per person - RSVP by Monday, Feb. 25

LUNCHEONS SPONSORED BY KCP&L



5909 RAYTOWN TRAFFICWAY
RAYTOWN, MO 64133-3860

816-353-8500 FAX 816-353-8525
www.raytownchamber.com

RETURN SERVICE REQUESTED

Prsrtd Stnd
U.S. Postage Paid
Permit # 2316
Kansas City MO 64133

DATED MATERIAL

DECEMBER 2012

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
2	3	4 12:00pm Membership Serv. - Recruitment	5	6	7 RAYTOWN #2012* Holiday Lighting Ceremony	1 / 8
9	10	11	12	13 7:15am Board of Directors Meeting	14	15
16	17	18 7:30am Morning Coffee	19	20	21	22
23	24 Chamber office closed	25 Chamber office closed	26	27	28	29
30	31 Chamber office closed	Jan. 1, 2013 Chamber office closed	