



CHAMBER CONNECTIONS

MISSION STATEMENT

The Raytown Area Chamber of Commerce supports our business community to enhance the quality of life for our citizens.

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*Raytown Area Chamber of Commerce & Raytown Rotary Club*  
**GOLF TOURNAMENT**  
JULY 20, 2012

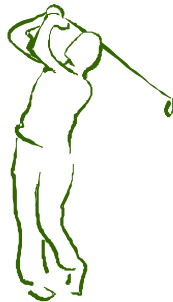



**TEETERING ROCKS GOLF COURSE**

12040 E. 86TH STREET- KANSAS CITY, MO 64138

**TOURNAMENT FORMAT:**

- 11:00 a.m. Registration, lunch, putting contest, silent auction
- 1:00 p.m. Shot-gun start – 4 person scramble – multiple flights (no metal spikes, no denim attire, collared shirts required)
- Entry fee includes green fees, cart, lunch, awards reception, 3 drink tickets, and tee prizes
- Silent auction (ends 30 minutes after last team finishes)
- Awards ceremony & reception immediately following tournament
  - Prizes awarded to 1st & 2nd in all three flights



**TITLE SPONSOR**



**Deadline for entry: July 11, 2012**

**SPONSORSHIP OPPORTUNITIES AVAILABLE!**

Hole in One Sponsor: (\$500) - Beverage Cart Sponsor (1): (\$350) - Awards Reception Sponsor: (\$300) - Lunch Sponsor: (\$200) - Putting Contest Sponsor: (\$200) - Hole Sponsor: (\$100) - Tee Package Sponsor: (\$200) - Golf Cart Sponsor: (\$35)

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*Staff*

**Vicki Turnbow**, President  
president@raytownchamber.com

**Kyle Phillips**, Operations Manager  
kphillips@raytownchamber.com

## PRESIDENT'S CORNER

Now that the smoke has cleared from SummerFest & the BBQ competition, Kyle and I have been focusing on the next six months. The combination Rotary/Chamber Golf Tournament on July 20, the next few membership luncheons and on October 18 – the Mega Office Party which will be held at the Kansas City Zoo.

Over the past few months, we have been working on a campaign called "Raytown Loves Baseball" and it seems to have kicked into high gear. As you drive around town, you will see banners up along with marquee signs welcoming baseball fans. The Chamber has put together a flyer about Raytown and placed them at the registration desk at the Holiday Inn CoCo Key Water Resort and also have placed a trifold piece at the tourism center located just outside the stadium. A big thank you to Pamela Hayward and Amy Wewers for helping us get that placement approved.

Have you heard there will be a free movie in Colman Park on Saturday, July 7 with a free home run derby starting at 8:15 pm and the movie (Sandlot) starting at 9:15? Buck Night Concessions will be available along with other surprises planned for the evening. Thank you to Players Paradise, KC Metro Youth Sports, Raytown Parks and Friends of the Raytown Parks for putting on this great family event.

If there is anything I can do, please do not hesitate to contact me. My door is always open, come by anytime!

*Vicki Turnbow, President*

Don't forget the Chamber is selling the  
**Raytown Loves Baseball t-shirts!!!**

We have sizes between small and 3XL and the cost is only \$12.00 per shirt no matter which size you order. In fact order a shirt for everyone in your office!



## THANK YOU TO ALL THE 2012 RAYTOWN SUMMERFEST SPONSORS!

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## **ALL THE RAYTOWN CHAMBER VOLUNTEERS!!!**



## GOVERNMENT RELATIONS BREAKFAST

Over 30 Chamber members were able to get a legislative update from current State Representative Tom McDonald (District 49) and Chief of Staff Mark Siettmann from State Senator Will Kraus' office. There was discussion on education, transportation, tax credits among various other topics. Mark reminded folks in the audience to go to [www.ago.mo.gov](http://www.ago.mo.gov) to register their residential/cell phone numbers for the No call List.

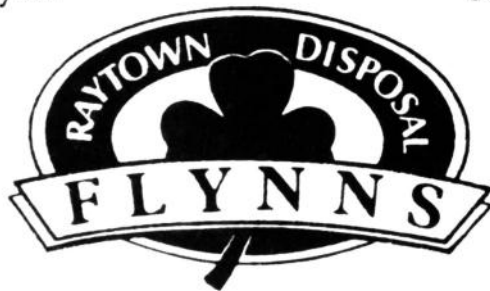
The group was reminded that the July 25 membership luncheon will feature an economic development update from Tom Cole, Economic Development Director City of Raytown.

Thank you to our legislative sponsors AT&T, KCP&L and MGE and to Hy-Vee for the great food and use of their Club/Community Room.

## MEMBER MARKET

Jim Flynn

358-1211



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**Did you know the benefits of your Chamber membership extend to all of your employees?**

*That means your staff is welcome to represent your company at Chamber events – this includes the monthly coffees & luncheons.*

*Get more exposure for your business by getting more of your employees involved in the Chamber!*

**Market your business to more than 400 Chamber Members in the CHAMBER CONNECTIONS.**

Business Card or 1/4 Page Space Available  
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All marketing must be black & white.  
All marketing must be prepaid.

**Contact the Chamber for more information.**

*You may also insert a full page brochure in the newsletter or buy a set of address labels to do a personal mailing.*

# RAYTOWN SUMMERFEST & BBQ Cookoff

Grillin' Up Good Fun!

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## COOKOFF PRESENTING SPONSOR



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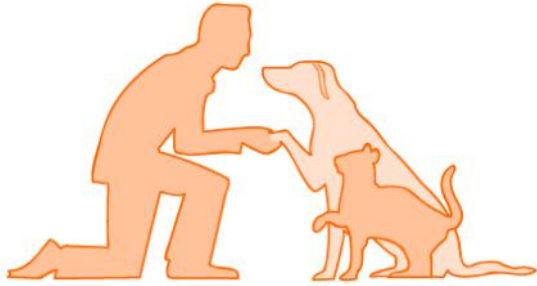
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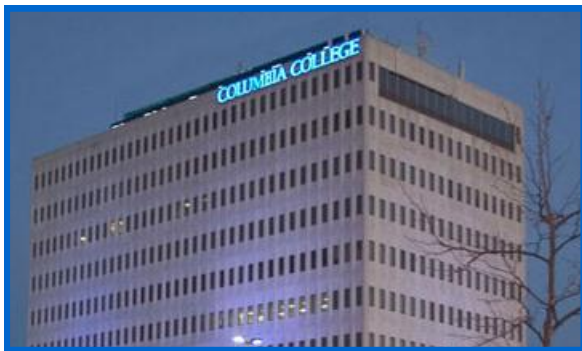
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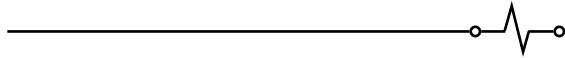


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# RAYTOWN SUMMERFEST & BBQ Cookoff

Grillin' Up Good Fun!



The 6<sup>th</sup> annual Raytown SummerFest & 23<sup>rd</sup> annual Raytown State Championship BBQ Cookoff was held on June 8 and 9. Over 1,000 hours of volunteer time was used to setup the event, run the event and then tear in town. A big thank you to all the volunteers who helped make this event a huge success. Kyle and I could not have done it without you.

Raytown Hy-Vee 1542 was the BBQ sponsor as well as our Beverage Sponsor and we appreciate all their extra efforts this year. Tim Off and Renate Duros from Hy-Vee were on hand to help pass out all the ribbons, trophies and cash prizes to all the winners. The BBQ Team that took home the Grand Champion trophy and \$1,750 cash prize was "Four Men & A Pig".



KCP&L and United Consumer Credit Union co-sponsored the SummerFest side of the event along with a large list of sponsors which are listed in this newsletter. Make sure to thank them when you visit their business.



**University of Central Missouri & The Small Business & Technology Development Center Present**

## STARTING & MANAGING A SMALL BUSINESS IN MISSOURI



Presenter: Kelly Dyer, Manager, Business Applications

**You should attend:**

- If you are thinking about starting a new business
- If you have been in business only a short time
- If you would like to have an overview of starting and managing a small business

**What can you expect to learn?**

- Participants will be introduced to the business planning process and the importance of planning and assessing the business environment
- Participants will learn the different legal forms of business organization and the government regulations that affect their businesses in the State of Missouri
- Participants will learn strategies to market their businesses and the forms of financing that are available to start their businesses.

**Date:** July 13, 2012

**Time:** 8:30 a.m.-4:30 p.m.

**Place:** UMKC Summit Center  
850 N. W. Chipman Rd.  
Lee's Summit, MO

**Cost:** \$79.00,  
additional person \$39.50

### REGISTER TODAY! Deadline July 11

[www.ucmo.edu/sbt/dc](http://www.ucmo.edu/sbt/dc) Phone: 660-543-4402 Email: [sbt/dc@ucmo.edu](mailto:sbt/dc@ucmo.edu)

### CHAMBER RENEWALS

**United Way of Greater Kansas City 1995**

Gloria Fondren

☺ **Goodheart Dental 2001** Tim Goodheart, DDS

**Shepherd's Center of Raytown 1992** Patty Stock

**State Farm Insurance 1995** Sue Frank

☺ **Blue Ridge Mazda 1996** Willie Rickel

☺ **Lutfi's Fried Fish 2008** Loretha Hayden

**Blue Ridge Presbyterian Church 2004**

Rev. Pat Jackson

**First American Title Co. 1994** Joyce Wrinkle

**Bordner Installation Group 1990** Jerry Fleenor

**The Bordner 2011** Lynette Lee

**Edward Jones 1983** Mark Sandy

**Shaklee Products 1996** Claretta Mayhew

☺ *We would like to thank  
our members who gave 110%.*

### NEW CHAMBER MEMBERS

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*Welcome!*

## Upcoming Member Events

### **JULY MORNING COFFEE**

**Mark your calendars:** This month's "Morning Coffee" will be held at the **Metcalfe Bank, 4668 Blue Ridge Blvd.** Come by anytime between **7:30 to 8:30 a.m.** to have a cup of coffee and network with other businesses within the community.

An added bonus will be to see the business who has agreed to host the Morning Coffee and find out what they can offer to you.



### **JULY MEMBERSHIP LUNCHEON**

## **ECONOMIC DEVELOPMENT UPDATE**

**FROM TOM COLE, RAYTOWN'S ED ADMINISTRATOR**

State Legislators will be invited to this month's luncheon to have a Meet & Greet with the membership.

2012 LEGISLATIVE SPONSORS



**WHEN: Wed. July 25**

–Networking begins at 11:00, Lunch at 11:30

**WHERE: YMCA-Raytown, 10301 E. 350 Highway**

\$13.00 cash/check/credit at the door - RSVP by Mon. July 23



## **RAYTOWN AT THE ROYALS**

SPONSORED BY THE RAYTOWN AREA CHAMBER OF COMMERCE

You may order discounted tickets online through the Royals website.

You may purchase discounted tickets for the following 2012 games:

*July 15 (vs Chicago White Sox)*

*August 5 (vs Texas Rangers)*

*September 16 (vs Los Angeles Angels)*

To order online:

1. Go to [www.royals.com/raytown](http://www.royals.com/raytown)
2. Click on the button:  
BUY TICKETS
3. Enter the password "raytown"

### **AUGUST MEMBERSHIP LUNCHEON**

Experience the

**POWER**  
of **NETWORKING!**



**WHEN: Wed. August 22** –Networking begins at 11:00, Lunch at 11:30

**WHERE: YMCA-Raytown, 10301 E. 350 Highway**

\$13.00 cash/check/credit at the door - RSVP by Mon. Aug. 20

**Sponsored by: SOUTHEAST ENTERPRISES**

One of the most valuable benefits of Chamber membership is the opportunity to share about your business and learn about other businesses in the community. For our membership luncheon, we are inviting members to participate in a fast-paced networking session with nine other members.

**To get the most from this program:**

- ✓ Bring business cards, brochures, materials or giveaways for nine people.
- ✓ Invite a non-member to experience Chamber benefits.

- ✓ Be prepared to share about your business for three minutes.
- ✓ Remember, more representatives can network with more groups!



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# JULY 2012

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
1 	2 	3 		5	6	7 <b>MOVIE IN THE PARK</b> 8:15pm Colman Park
8	9 1:30pm Golf Committee	10 12:00pm Membership Serv. - Recruitment	11	12 7:15am Board of Directors Meeting	13	14
15	16	17 	18	19	20 <b>GOLF TOURNAMENT</b> <i>Deadline for Newsletter Submissions</i>	21
22	23 12:00pm <b>&gt;DEADLINE&lt;</b> For lunch Reservations	24	25 11:30am <b>MEMBERSHIP LUNCHEON</b>	26	27 8:00am Membership Serv. - Retention	28
29	30	31	27	In Loving Memory of Blair Shanahan Lane 		