

Raytown
Area

CHAMBER OF COMMERCE



WWW.RAYTOWNCHAMBER.COM

JUNE 2012

CHAMBER
CONNECTIONS

MISSION
STATEMENT

The Raytown Area Chamber of Commerce supports our business community to enhance the quality of life for our citizens.

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JUNE MEMBERSHIP LUNCHEON

RESILIENCE



– Emergency Preparedness Starts with YOU

Presented by Capt. Frank Stranimier,
Admin. Bureau Commander - Emergency Preparedness Coordinator -
Raytown Police Dept.



WHEN: Wednesday, June 27

- Networking begins at 11:00am, Lunch at 1:30am

WHERE: YMCA-Raytown, 10301 E. 350 Highway

\$13.00/person, cash/check/credit at the door

- RSVP by Mon., June 25

Sponsored By



LUNCHEON RSVP POLICY

- Reservations *must* be made by NOON on the Monday before luncheon.
- After the deadline, there will be a \$3.00 extra charge.
- No shows will be invoiced with a \$2.00 fee added.

2012 RAYTOWN CORPORATE SPONSORS



Advanced Eyecare
Blue Springs Optical





Board of Directors

Pat Ertz, Chair of the Board
Public Water Supply District #2

Shawna Burns, Chair Elect
Commerce Bank

Loretha Hayden, Treasurer
Lutfi's Fried Fish

Bruce Stansberry, Secretary
Liberty Tax Service

Patrick J. Searcy, Past Chair
Power On Technologies

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George Koepp
Edward Jones

Board Members

Kyle Batts
Batts Communications Service

Kaylie Bergman
Advent Advertising

Cody Bergschneider
Advanced Eyecare

Paula Fats Cannon
Blue Ridge Bank and Trust Co.

Dr. Tim Chirpich
Raytown Gregory Animal Health Cntr.

Pam Clark
Clark's Appliances

Drew Holmes
HyVee #1542

Steve Mock
Mock Building Co.

Peggy Sundquist
The UPS Store

Mahesh Sharma, Liaison
City of Raytown

Dr. Allan Markley, Liaison
Raytown Quality Schools

Steve Guenther, Liaison
Raytown Main Street Assoc.

Staff

Vicki Turnbow, President
president@raytownchamber.com

Kyle Phillips, Operations Manager
kphillips@raytownchamber.com

PRESIDENT'S CORNER

By the time you receive this newsletter, SummerFest will be just days away. If you have volunteered for a shift, make sure you keep that appointment. Kyle and I thank you so much for helping with this event. Whether you were a sponsor or volunteer, Kyle and I appreciate all you have done and will do to help make the event a success. See the enclosed flyer that gives you more detail on the two day event.

If there is anything I can do, please do not hesitate to contact me. My door is always open, come by anytime!

Vicki Turnbow, President

Don't forget the Chamber is selling the **Raytown Loves Baseball t-shirts!!!** We have sizes between small and 3XL and the cost is only \$12.00 per shirt no matter which size you order. In fact order a shirt for everyone in your office!



As **Score I for Health** celebrates its 20th anniversary, we recall that its roots were first planted in Raytown, Mo.

In 1993, Deron Cherry, former Kansas City Chiefs safety and inductee in the Chiefs Hall of Fame, recognized an essential need among lower income children with little or no access to routine medical care ... a need for early identification of basic health issues such as poor vision, high blood pressure, or obesity. With the help of the late Robert Ricci, D.O., Score I for Health was created to fulfill the mission of providing free preventive health screenings and health education for children, particularly focusing on those who are underprivileged and from low-income families.

During its first year of existence, Score I for Health employed one nurse who provided health screenings to 360 children in grades K-3 at Raytown's Eastwood Hills and Westridge elementary schools. Since its inception, Score I for Health has become a key element in the medical student development at Kansas City University of Medicine and Biosciences. KCUMB's osteopathic medical school students and faculty, along with partner allied nursing and health schools now screen children in grades K-5 at 50 schools within the greater Kansas City area.

Since 1993, Score I for Health teams have screened more than 13,000 children for:

- height/weight measurement with BMI (body mass index) calculation;
- dental evaluation;
- blood pressure;
- vision;
- hearing; and
- physical assessment, including eyes, ears, heart, lung and neurological exam.

Co-founder Deron Cherry continues to support Score I for Health through his visionary leadership and the Deron Cherry Invitational Golf Tournament. The 2012 DCI Tournament will be held on June 19 at the Loch Lloyd Country Club, marking the 20th anniversary of the Score I for Health fundraising event.

WHAT PARENTS WANT AWARD FOR DISTRICT

The **Raytown School District** has been named a What Parents Want award honoree for 2012. This places the District in the top 16% of districts in the nation, based on a nationwide parent survey from SchoolMatch, an independent school selection consulting firm. Raytown is one of only 29 Missouri districts to receive the award. Schools are chosen for the award based on qualities parents desire for their child's school. SchoolMatch provides information to corporations, real estate firms, and economic development offices across the country to help families find schools for their children.



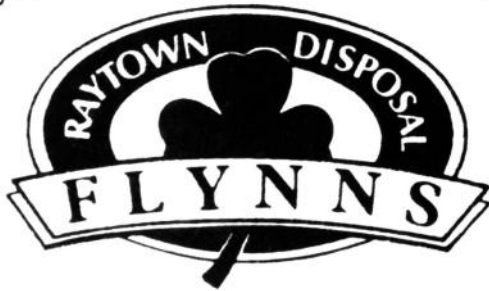
"We congratulate the schools recognized by SchoolMatch," said Missouri Education Commissioner Chris L. Nicastro. "These schools possess many of the characteristics essential to providing a high-quality education to students." Missouri Schools receiving the award are: Blue Springs, Brentwood, Cape Girardeau, Center, Clayton, Columbia, Ferguson-Florissant, Hazelwood, Independence, Jefferson City, Joplin R-VIII, Kirkwood, Ladue, Lee's Summit, Liberty, Lindbergh, Mound City, North Platte, Park Hill, Parkway, Pattonville, Platte County, Raytown, Rockwood, Rolla, Springfield, St. Charles, University City, and Webster Groves.

According to SchoolMatch surveys, the qualities parents most often want in a school system include: competitive in academic test scores and academically solid, accredited, recognized for excellence by a national foundation or the U.S. Department of Education, competitive in teacher salaries, above average in instructional expenditures on a national basis, above average in expenditures for library/media services on a national basis, and small class size.

MEMBER MARKET

Jim Flynn

358-1211



P.O. BOX 9425 RAYTOWN, MO 64133

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Todd.Lesage@cdfinvestments.com



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TELL A FRIEND

Did you know the benefits of your Chamber membership extend to all of your employees?

That means your staff is welcome to represent your company at Chamber events – this includes the monthly coffees & luncheons.

Get more exposure for your business by getting more of your employees involved in the Chamber!

Market your business to more than 400 Chamber Members in the CHAMBER CONNECTIONS.

Business Card or 1/4 Page Space Available
3 months or 1 year Run

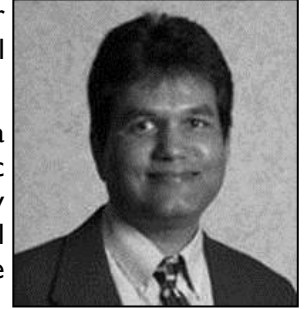
All marketing must be black & white.
All marketing must be prepaid.

Contact the Chamber for more information.

You may also insert a full page brochure in the newsletter or buy a set of address labels to do a personal mailing.

Raytown City Administrator Receives Prestigious Designation

Raytown City Administrator Mahesh Sharma recently received the Credentialed Manager designation from the International City Managers Association (ICMA), which is the premier local government leadership and management organization.



To receive the prestigious ICMA credential, a member must have significant experience as a senior management executive in local government, earned a degree, preferably in public administration or a related field and demonstrated a commitment to high standards of integrity and to lifelong learning and professional development. Sharma is one of only 1,225 local government management professionals credentialed through the ICMA, one of only 30 in the State of Missouri.

Sharma has been Raytown's City Administrator for four years. He has more than 16 years of experience working for local governments, with 10 serving in executive positions.

Raytown Mayor David Bower said he is not surprised Mahesh received the designation. "Mahesh is a leader in his field. He has the confidence and respect of me, council and city employees and he is an excellent professional. We're very proud of his accomplishment."

Raytown Alderman and Raytown Area Chamber of Commerce President Pat Ertz said "Since Mr. Sharma joined the City of Raytown, the City has been taken to a new level and the entire Management Team has evolved under his leadership. His efforts to empower and engage the staff have had a profound impact on the quality of Raytown City government."

Raytown Alderman Bill Van Buskirk stated "After having had the opportunity to work with Mr. Sharma there are several things that have become quite evident to me; he is a man of character, always conducting himself in a very professional manner, setting a good example for those working under him, always respectful and submissive to the governing body, as well as being a shining representative for our city. When necessary, he certainly is not afraid to make the tough and difficult decisions that he is faced with. One of Mahesh's most outstanding attributes is his ability and desire to grow leaders; his mentoring skills are quite evident when consideration is given to the growth and success of those who have worked and are currently working under his supervision."

Raytown Police Chief Jim Lynch said "It is my pleasure today to write my unconditional support for Mahesh Sharma, having received the International City Managers Credentialed Managers Designation (ICMA). Mahesh has outstanding moral character; he is a true professional. His honesty and integrity make him an excellent choice to receive this prestigious tribute."

Sharma holds an M.P.A. from University of Kansas and a M.S. in Civil Engineering from University of Missouri. He is a member of International City Managers Association (ICMA), member of American Public Works Association (APWA), member of American Society of Civil Engineers (ASCE), serves on the board of directors of the Mazuma Credit Union and a member of Rotary International (RI).

A big thank you to those groups who purchased tickets for Raytown Night at the Royals. Pat Ertz, Chair of the Board was able to throw out the first pitch with his son, Kyle. Over 600 attendees represented Raytown.

The following groups purchased over 20 tickets:

Batts Communications Service
Raytown Rotary Club
USA 800 Inc.

Graceway
Rick's Auto Clinic

Lee A. Tolbert & Renaissance Academies
The Raytown UPS Store





BUSINESS SPOTLIGHT ON...

MOCK BUILDING Co.

Address: PO Box 16808 Raytown MO 64138

Phone: 816-225-3217

steve-mock@att.net

Owners: Larry & Steve Mock

Founded: 1932

Chamber Member since: 1973

Services: Home building, development, remodeling & misc. building needs & projects

Future Plans: Expand remodel services while still maintaining the home development side of Mock Building Co.

Business Philosophy: We pride ourselves on Integrity, Workmanship, & Personal Attention to the customer.

Our business is a Chamber Member because: The opportunity to meet & network with fellow business owners & to remain loyal to the Raytown community.

CHAMBER RENEWALS

Mock Building Co. 1973

Dorothy Mock, Larry Mock, Steve Mock

Osborne & Williams Orthodontics 1976

Zachary T. Williams, DDS,MS, James W. Osborne, DDS

Guenther Mills Keating Architects Inc. 2001

Steve Guenther

Perry D. Woolard 1985

☺ Downing & Strickland, LLC 1988

Cynthia Strickland, Ray Downing, Doug Burson

Raytown Educational Foundation 1997

Bob Kessel

Better Business Bureau of Greater KC 2006

David Buckley

Paul O. Dooley, Inc. 1996 Paul O. Dooley

☺ REAP-Raytown Emergency Assistance

Program 1997 Al Brown, Tim Wessley

Blue Cross Blue Sheild of KC 2001 Sherry Gibbs

☺ Pro Foundation Technology 2009

Dennis Morgan

City of Raytown 1995 Mayor David Bower,

John Benson, Tom Cole, Joe Creamer, Pat Ertz,

Jason Hanson, Teresa Henry, Michael Lightfoot,

Mark Loughry, Charlotte Melson, Robert Niffen,

Kathie Schutte, Mahesh Sharma, Bill Van Buskirk,

Christine White

Raytown Times 2010 Randy Battagler

☺ Dirty Don's Bargain Center 2001 Don Glenn

☺ Graceway 1995 Tim Mensendiek, Jeff Cox,

Jay Grimwood, Ron Haley, Shane Par-Due

☺ Gibbens Drake Scott, Inc. 2001 Tim Scott

Rolland Studios 1996 Steve Mullally

Jack Nesbitt 1999

Raytown Water Co. 1995 Neal Clevenger

☺ *We would like to thank
our members who gave 110%.*

NEW CHAMBER MEMBERS

CAR-CAR MOTORSPORTS, LLC

Carlen Granberg Jr.

11230 E. 350 Highway, Ste. C

Raytown, MO 64138

816-737-1625

Carlen@CarCarMotorsports.com

www.CarCarMotorsports.com

Sports/Recreation

Recruited by Vicki Turnbow

BEACON PRESS

Craig Harris

20 SW Persels Rd.

Lee's Summit, MO 64081

816-554-0700

craig@beacon-press.com

Printing

Recruited by Al Brown

RIVER OF REFUGE

Ron King

5155 Raytown Trafficway

Kansas City, MO 64133

816-737-5100

ron@riverofrefuge.com

www.riverofrefuge.com

Not for Profit Organization

Recruited by Tim Mensendiek

PLANET FITNESS

Seth Henson

8720 E. 63rd Street

Kansas City, MO 64133

816-353-7352

seth@pfkcmo.com

www.planetfitness.com

Fitness & Recreation

Recruited by Vicki Turnbow

Welcome!

Our Members in the News

New Face in Credit Card Processing!



Lesley McGrath has moved on to a new career and has been replaced by Brian Compton. I have been with TSYS for 4 years and am a native of Kansas City. It is my goal to help each of you with your merchant processing needs.

As the endorsed merchant processing provider for the Raytown Chamber, I hope you'll allow me to provide a free cost comparison of your credit card processing program. A second opinion is always helpful.

Whether you are a current customer or are interested in our services, you can contact me at 913-944-2409 or bcompton@tsys.com. www.tsysmerchantsolutions.com

Please know that in working with me, you are supporting the Raytown Chamber.

The **Stained Glass Association of America** and the **Stained Glass School** would like to invite the citizens of the City of Raytown to explore **"The Art of Glass"**.



Stained Glass Association of America
KEEPERS OF AN ANCIENT TRADITION

The Stained Glass Association of America has been representing architectural stained glass artists for more than 100 years and we would like everyone to know and understand this beautiful art form that we are bringing to Raytown.

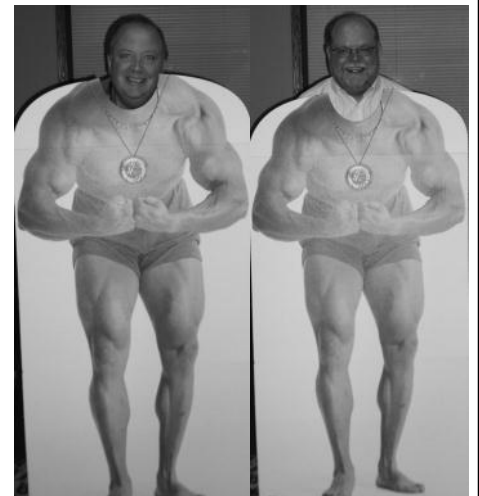
WHEN: Wednesday, June 13 9:30am-12:30pm **WHERE: SGAA Headquarters, 9313 E. 63rd Street**

Live demonstrations will teach the many facets of stained glass which is both a trade and an art. The basic concepts for the, construction, water proofing and installation will present the trade side of stained glass. Artists will show how the windows are designed and painted which creates the art of the windows. We will also have a demonstration on edge gluing of glass, one of the most important yet complicated forms of restoration for the preservation of historic stained glass windows which last for hundreds of years.

Beautiful pieces of art glass and stained glass will be for sale to the public to raise funds for the Stained Glass Association of America's school and programs. Ritter's Barbeque & Catering will be providing lunch from 11:00am until 12:30pm. Parking will be available on the front lawn of the property. Please bring your friends and family and join us for a wonderful day exploring "The Art of Glass". □

For more information call 737-2090, www.stainedglassschool.org or email headquarters@sgaaonline.com

May Morning Coffee at ...



Upcoming Member Events

JULY MORNING COFFEE (NO COFFEE IN JUNE!)

Mark your calendars: This month's "Morning Coffee" will be held at the **Metcalfe Bank, 4668 Blue Ridge Blvd.** Come by anytime between **7:30 to 8:30 a.m.** to have a cup of coffee and network with other businesses within the community.

An added bonus will be to see the business who has agreed to host the Morning Coffee and find out what they can offer to you.



Raytown Historical Society Garden Tour

Friday, June 8 10 am to 3 pm

Home of Gary and Janeil Egger,
6508 Chrysler Court, Kansas City, (in Timber Valley)

From Noland Road, west on Little Blue Road to Marion; right to 63rd Terr.;
left to Chrysler Court; turn left on Chrysler Court
From Woodson, east on Little Blue Road; left on Marion; left on 63rd Terr.;
turn left on Chrysler Court

Tickets are \$5 each and can be purchased at the museum or at the door the day of the tour. Proceeds to benefit the Raytown Historical Society:
www.raytownhistoricalsociety.org

Over an acre of a variety of trees, plants and flowers. Walk the trails where chairs and benches are available or enjoy the view from a large deck.

This award winning garden is a must see!



RAYTOWN AT THE ROYALS

SPONSORED BY THE RAYTOWN AREA CHAMBER OF COMMERCE

You may order discounted tickets online through the Royals website.

You may purchase discounted tickets
for the following 2012 games:

June 3 (vs Oakland A's)

July 15 (vs Chicago White Sox)

August 5 (vs Texas Rangers)

September 16 (vs Los Angeles Angels)

To order online:

1. Go to www.royals.com/raytown
2. Click on the button:
BUY TICKETS
3. Enter the password
"raytown"



JULY MEMBERSHIP LUNCHEON

MEET & GREET WITH STATE LEGISLATORS

Economic Development Update from Tom Cole, Raytown's ED Administrator

WHEN: Wed. July 25 –Networking begins at 11:00, Lunch at 11:30

WHERE: YMCA-Raytown, 10301 E. 350 Highway
\$13.00 cash/check/credit at the door - RSVP by Mon. July 23

Sponsored by: AT&T - KCP&L - MGE

If you are interested in a ribbon cutting or after hours event for your business, please call 353-8500 or e-mail staff@raytownchamber.com and get it on the calendar.



5909 RAYTOWN TRAFFICWAY
RAYTOWN, MO 64133-3860

816-353-8500 FAX 816-353-8525
www.raytownchamber.com

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Kansas City MO 64133

DATED MATERIAL

JUNE 2012

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
					1	2
3	4	5	6	7	8	9 RAYTOWN SUMMERFEST & BBQ Cookoff <i>Grillin' Up Good Fun!</i>
10	11 CHAMBER CLOSED	12	13	14 Flag Day 7:15am Board of Directors Meeting	15 <i>Deadline for Newsletter Submissions</i>	16
17 Father's Day 	18	19	20 <i>Summer</i> 	21 7:30am Legislative Breakfast at HyVee	22 8:00am Membership Serv. - Retention	23
24	25 12:00pm >DEADLINE< For lunch Reservations	26	27 11:30am MEMBERSHIP LUNCHEON	28	29	30