



CHAMBER CONNECTIONS

MISSION STATEMENT

The Raytown Area Chamber of Commerce supports our business community to enhance the quality of life for our citizens.

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MAY MEMBERSHIP LUNCHEON



MARKETING DURING BASEBALL'S BIGGEST EVENT

Listen to professionals talk about what are the do's and don'ts of marketing to baseball fans who will be in the metro the first two weeks of July. Walk away with some ideas on how you can take advantage of thousands of additional fans being only minutes away at Kauffman Stadium.

Interested? Make your reservations today! Invite those businesses who would benefit from this type of luncheon, especially non-Chamber members.

WHEN: Wednesday, May 23, 2012

- Networking begins at 11:00am, Lunch at 1:30am

WHERE: Graceway, 5460 Blue Ridge Cutoff

\$13.00/person, cash/check/credit at the door

- RSVP by Mon., May 21

Sponsored By



LUNCHEON RSVP POLICY

- Reservations *must* be made by NOON on the Monday before luncheon.
- After the deadline, there will be a \$3.00 extra charge.
- No shows will be invoiced with a \$2.00 fee added.

2012 RAYTOWN CORPORATE SPONSORS



Advanced Eyecare
Blue Springs Optical





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Dr. Allan Markley, Liaison
Raytown Quality Schools

Steve Guenther, Liaison
Raytown Main Street Assoc.

Staff

Vicki Turnbow, President
president@raytownchamber.com

Kyle Phillips, Operations Manager
kphillips@raytownchamber.com

PRESIDENT'S CORNER

I am sure by now, most of you know the All Star Game will be held at Kauffman Stadium just minutes from Raytown on July 10. Royals Stadium had only been open for four months when it hosted the 1973 All Star Game, this game was celebrating its 40th Anniversary. The date was July 24 and if you ask Mayor David Bower about that game, he remembers going with his dad, he knows exactly what seat he sat in and everything about the experience. That is what we want those individuals who come to our area to remember when they leave to go home. Raytown sits minutes from the stadium and we have an opportunity to show off what we have to offer to the fans of baseball's biggest event. A lot of time has been spent time talking with businesses, groups and organizations, churches, the City, the Parks Department, MoDot among others to get the word out about promoting Raytown.

We are working to market the community and we hope you will help us. If you are interested in learning more about what you can do to market to the baseball fans, plan on attending the May 23 luncheon. Information is on the front page of this newsletter. A couple of ideas include but not limited to: spruce up your area, runs some specials, rename one of your bestselling items, post something on the message board out front of your business like "Raytown Loves Baseball" or "Welcome Baseball Fans". If you have any questions on the luncheon or how you can help, please call me or email me anytime.

If there is anything I can do, please do not hesitate to contact me. My door is always open, come by anytime!

Vicki Turnbow, President

CONGRATUALIONS TO OUR CHAMBER PRESIDENT!!! 2012-13 OUTSTANDING WOMAN LEADER

Annually the Raytown Women of Today seek nominees for women who have provided leadership in the Raytown community. They look for a woman who works or volunteers in the Raytown community for the good of others, and carries out those responsibilities well, while fulfilling her basic role in life to honor as the Outstanding Woman Leader award. Entries are judged by a 3 member panel and a winner is chosen. The local honoree is also entered into state competition for the Missouri Outstanding Woman Leader.

This year's winner certainly fulfills all those requirements. Vicki attended schools in Raytown and graduated from Raytown High School. As the nominator (her daughter Amanda) wrote in the application, her most outstanding contribution to the City of Raytown is her attitude. If you mention her name anywhere in Raytown you will get a positive response. She promotes community events including Raytown Night at the Royals and Mavericks, the Summerfest and BBQ Cookoff. She helps with Community Clean Up day and serves on various committees for Raytown and Jackson County. She started the Adopt a Street program and is a life member of the Raytown Historical Society.

To sum it up she goes above and beyond in everything she does while serving as the President of the Raytown Area Chamber of Commerce.

Terri Danner, Raytown Women of Today

From: Pat Ertz, Public Water Supply Dist. #2

The Summer Lunch Program sponsored by several churches in the area and The UPS Store located in Raytown are needing your help. Did you know the Raytown Summer Lunch Ministry provides healthy sack lunches and milk to school age children who are without the free/reduced school breakfast and lunch programs during the summer? In 2012 this program plans to serve 500 children a day for a total of six weeks. You can help individually or your business can be a partner. Contact the Raytown Summer Lunch Ministry at 816-353-1708 or email them at office@raytowncc.org for more information.

You may also go to www.raytownsummerlunch.info

Did you know the benefits of your Chamber membership extend to all of your employees?

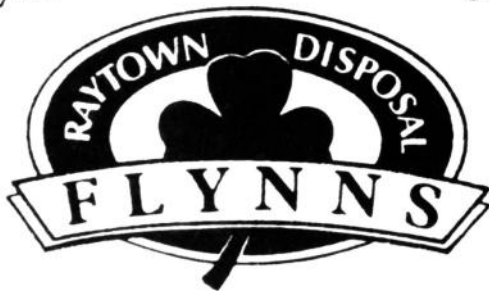
That means your staff is welcome to represent your company at Chamber events – this includes the monthly coffees & luncheons.

Get more exposure for your business by getting more of your employees involved in the Chamber!

MEMBER MARKET

Jim Flynn

358-1211



P.O. BOX 9425 RAYTOWN, MO 64133

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**Market your business to more than
400 Chamber Members in the
CHAMBER CONNECTIONS.**

Business Card or 1/4 Page Space Available
3 months or 1 year Run

All marketing must be black & white.
All marketing must be prepaid.

Contact the Chamber for more information.

You may also insert a full page brochure in the newsletter or buy a set of address labels to do a personal mailing.

RAYTOWN SUMMERFEST & BBQ Cookoff

Grillin' Up Good Fun!

MARK YOUR CALENDARS!
For 2 BIG Days
of Fun, Friends & BBQ!!!

Presented by the Raytown Area Chamber of Commerce

Located in Downtown Raytown - Just north of 63rd Street & Raytown Road
Ribs, Chicken, Brisket & Sausage available both days! Eat In or Take It Home!

FESTIVAL PRESENTING SPONSORS



BBQ Lunch Specials will start at *Noon on Friday!*

Fri. June 8 - 4:00 to 10:00 pm

6:30-Live Entertainment by
Four Fried Chickens & A Coke

BBQ COOKOFF PRESENTING SPONSOR



Sat. June 9 - 10:00 am to 10:00 pm

7:00-10:00am - Chris Cakes will be flipping pancakes!

11:00am-3:00pm - BBQ Lunch Specials

11:00am-3:00pm - Music & Dance Performances
From the Ethnic Enrichment Commission (in the big tent)
Sponsored by the Raytown Human Relations Commission

1:00pm - "Sausage Sprint" Dachshund Races
& All Breed Dog Costume Contest

3:00pm - Adult Wiffle Ball Tournament (must sign up team)
Sponsored by Raytown Parks & Recreation

4:00pm - BBQ Cookoff
Awards Presentation

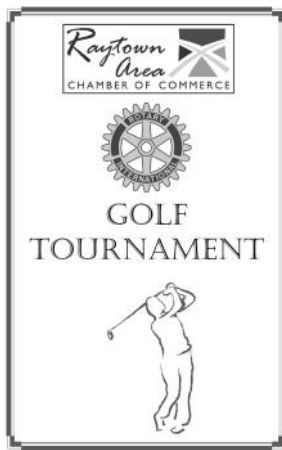
6:00-Live Entertainment by
The Elsea Smith Band



***We need
your help!!!***

The Summerfest-Barbeque Cookoff is fast approaching and we need YOU to put on the ***BEST*** community event in the area! Please let us know which day you, individually or as a company, are available to put in some volunteer time with us. We will contact you to coordinate the schedule.

Thu. Setup (4-10pm) Friday (8am-10pm) Saturday (7am-10pm) Sunday (Teardown)



The combination Raytown Chamber and Raytown Rotary Golf Tournament has been scheduled for **Friday, July 20** to be held at Teetering Rocks Golf Course. Registration will begin at 11:00 a.m. with a shot gun start at 1:00 p.m.

Be watching for the golf flyer to be included in the June newsletter and it also will be available on the Chamber's website. The cost per player will be \$75.00 per person and sponsorships will start at \$100.00. Teetering Rocks is a current member of the Chamber and very involved in the community. By playing in this tournament you help out both the Raytown Rotary Club and the Raytown Area Chamber of Commerce.

The Golf Committee is looking for a few more committee members so if you are interested in being on this committee, please contact the Chamber office today.

CHAMBER RENEWALS

- ☺ **Cornerstone Home Improvement 1998**
Brenda Walters, Brad Kleoppel, Meshelle Shockey
- Westlake Ace Hardware 1995** Leroy Bridges
- ☺ **Saber Cycle 2008** Diane Krizek, Eugene Bileski
- Shafer Computer Service, Inc. 2009** Gary Shafer
- KCP&L 1979** Merley McMurry, Jim Alberts,
Jim Birnbaum, John Englemann, Michael Jackson,
Emily Ross, Robin Souder, Monique Stevenson,
Derek Ward
- Mulberry Tek, LLC 2011** Shawn Douglas
- ☺ **McGilley & Sheil Funeral Home 2001**
Rich Carroll
- All Star Awards & Ad Specialties, Inc. 1996**
Bill Vogt
- Our Lady of Lourdes Church 2005**
Father Steven Rogers, Katie Mitchell
- ☺ **Edgewood Manor Nursing Home 1989**
Carole Thalken
- ☺ **Dean Development 2001** Ron Dean
- ☺ **Raytown Police Dept. 1995**
Chief Jim Lynch, Marilyn Fleming
- Mr. Sign 1988** Matt Smith
- Kornis Electric Supply Inc. 2010** Gerry Schmitt
- Midwest Bookkeeping & Tax Service 1982**
Janet C. Downs
- C&S Furnace Co. Inc. 1996** Kendall L. Schottel
- Raytown Fire Protection District 1983**
Rick Mawhirter, Matt Mace
- ☺ **Raytown Parks & Recreation 1980** Kevin Boji
- Lowe's Homecenters, Inc. 2009**
Dometria Coleman
- ☺ **sComm 2008** Jason Curry

☺ *We would like to thank
our members who gave 110%.*

NEW CHAMBER MEMBERS

BDS-BUSINESS DATA SERVICES

Khoi Pham
13220 Metcalf Ave., Ste. 120
Overland Park, KS 66213
913-239-0368
khoi.pham@bdsnow.com
www.bdsNOW.com
Computer Services
Recruited by Pat Ertz

Welcome!

FRIENDS OF RAYTOWN PARKS & RECREATION, INC.

Diane Krizek
5912 Lane Ave. Raytown, MO 64133
816-358-4100
friends@forpr.org
www.forpr.org
Not for Profit Organization
Recruited by self

STEVE WILLIAMS CONSTRUCTION INC.

Steve Williams
PO Box 11787 Kansas City, MO 64138
816-737-8000
swillasphalt@sbcglobal.net
www.stevewilliamsasphalt.com
Construction
Recruited by Pat Ertz

RE&P MIDWEST-EXCAVATING/PLUMBING

Larry Pence
5433 Ralston Raytown, MO 64133
816-356-6666
repmidwestinc@comcast.net
Plumbing
Recruited by Pat Ertz

WEL-DON PLUMBING & DRAIN INC.

William Wright
6324 Overton Raytown, MO 64133
816-356-5281
weldonplumbing16@yahoo.com
Plumbing
Recruited by Pam Clark

Our Members in the News

On May 5, 2012, doctors and staff members from **Advanced Eyecare / Blue Springs Optical** will be participating in a race called the **Warrior Dash**.

We would like to use this opportunity to support the Giving Hope Through Site, One Child at a Time program which helps to provide vision related services to any child in need in the state of Missouri.

If you would like to pledge a donation and/or find out more information about this cause, please contact Cody Bergschneider at our Raytown office, 816-353-1872.



ReDiscover is looking for youth and young adults from the ages of 15-25 to be a part of a new Peer Council that we are starting here in our area (Raytown, Grandview, South KC and Lee's Summit). This advisory council will guide our program and our community in making positive changes for youth and young adults in this area, as well as on a bigger scale. This council will expand their knowledge on advocacy, leadership and development, social media outlets, and much more. This is a great way to meet new people, make new friends, and/or earn community service hours.

We will be holding an informational meeting for interested young people in this age range on **May 15th from 6:30-8:00 (pm)** at United Church of Christ 7904 Raytown Rd., Raytown, MO.

If transportation is an issue, we can be of assistance.

Light snacks will be served.

RSVP: cjfooster@rediscovermh.org

RAYTOWN CAR DEALER EARNS FORD'S HIGHEST HONOR

It was recently announced that **Dick Smith Ford** is a recipient of the 2011 President's Award from Ford Motor Company. The President's Award gives recognition to Ford and Lincoln dealerships nationwide that consistently demonstrate their commitment to the highest level of customer service.

According to Kenneth Czubay, Ford's Vice President of U.S. Marketing, Sales and Service Division, Ford and Lincoln dealers throughout the nation compete for the award annually. However, fewer than 10% of all dealers received the 2011 award, making it one of Ford Motor Company's most prestigious honors. In a congratulatory letter to Mark Smith, President of Dick Smith Ford, Czubay stated, "We are extremely pleased to recognize you and your dealership team for the exemplary performance you have demonstrated over the past year."

Smith noted that this is the sixth time the dealership has received the President's Award. "Earning this honor comes as the result of everyone on our staff doing their best to provide the highest level of customer satisfaction to everyone who walks through our front door," Smith said. "Everyone at the dealership is extremely proud to receive this recognition and we know we all play a part in building our reputation for outstanding customer service."

The dealership is located at 9505 East 350 Highway in Raytown, and has been owned and operated by the Smith family since 1953.

April Morning Coffee at ...



Mid-Continent Public Library 6131 Raytown Road



Upcoming Member Events

MAY MORNING COFFEE

Mark your calendars: This month's "Morning Coffee" will be held at the **Bickford Senior Living, 9110 E. 63rd Street**. Come by anytime between **7:30 to 8:30 a.m.** to have a cup of coffee and network with other businesses within the community.

An added bonus will be to see the business who has agreed to host the Morning Coffee and find out what they can offer to you.



YOUNG PROFESSIONALS METRO MINGLE

WHAT The Lee's Summit Chamber - Young Professionals are organizing a metro-wide networking event!

WHO This event is for area Chamber Young Professionals 40 and under

WHEN Tuesday, May 22, 2012 • 5-7 p.m

WHERE Paradise Park • 1021 NE Colbern Rd • Lee's Summit, MO

WHY To get to know other YPs in the area and expand our network!



SOUNDS LIKE FUN RIGHT?!

RSVP today by calling Gina Seibel with the Lee's Summit Chamber at 816.524.2424, or shoot an email to her at gseibel@lschamber.com.

The cost to attend is \$10 per guest with \$2 being donated to a local non-profit. Your entry fee includes adult beverages, appetizers and a free pass to ride the Go Karts (you know you want to go for a spin!).

RAYTOWN AT THE ROYALS

SPONSORED BY THE RAYTOWN AREA CHAMBER OF COMMERCE

You may order discounted tickets online through the Royals website.

You may purchase discounted tickets for the following 2012 games:

June 3 (vs Oakland A's)

July 15 (vs Chicago White Sox)

August 5 (vs Texas Rangers)

September 16 (vs Los Angeles Angels)

To order online:

1. Go to www.royals.com/raytown
2. Click on the button:
BUY TICKETS
3. Enter the password
"raytown"



JUNE MEMBERSHIP LUNCHEON

RESILIENCE – Emergency Preparedness Starts with YOU

Presented by Capt. Frank Stranimier,

Admin. Bureau Commander - Emergency Preparedness Coordinator - Raytown Police Dept.

WHEN: Wed. June 27 –Networking begins at 11:00, Lunch at 11:30

WHERE: YMCA-Raytown, 10301 E. 350 Highway

\$13.00 cash/check/credit at the door - RSVP by Mon. June 25



Sponsored by: Mulberry Tek

If you are interested in a ribbon cutting or after hours event for your business, please call 353-8500 or e-mail staff@raytownchamber.com and get it on the calendar.



5909 RAYTOWN TRAFFICWAY
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DATED MATERIAL

MAY 2012

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
		1 12:00pm Membership Serv. - Recruitment	2	3	4	5 COMMUNITY CLEANUP DAY
6	7 3:00pm SummerFest/BBQ Committee	8 11:00am Lunch & Learn At Hy-Vee	9	10 7:15am Board of Directors Meeting	11 8:30am Gov. Rel./Advoc./ ED Cmte.	12
13	14	15  7:30am Morning Coffee	16	17	18 <i>Deadline for Newsletter Submissions</i> ROYALS NIGHT	19
20	21 12:00pm ➤ DEADLINE ◀ For lunch Reservations	22	23 11:30am MEMBERSHIP LUNCHEON	24	25 8:00am Membership Serv. - Retention	26
27	28 CHAMBER CLOSED Memorial Day	29	30 5:00pm SummerFest Volunteer Meeting At Fun House	31		