



CHAMBER CONNECTIONS

MISSION STATEMENT

The Raytown Area Chamber of Commerce supports our business community to enhance the quality of life for our citizens.

INSIDE THIS ISSUE:

Mega Chamber Office Party, 2012 Corporate Sponsors	1
President's Corner, Let's Move Raytown!!!	2
2013 Directory, Member Market	3
Chamber Board	4
Morning Coffee Photos, New Membership & Renewals	5
Members in the News	6
Member Events	7
October Calendar	8



MEGA CHAMBER OFFICE PARTY
8th Annual

COME JOIN US ON A CHAMBER SAFARI!

THUR., OCTOBER 18 5-7 PM

AT THE KANSAS CITY ZOO

6800 Zoo Drive ~ Kansas City, MO 64132

It's the ULTIMATE Networking Event of the Year!



MEET CHAMBER OF COMMERCE MEMBERS FROM:

Belton ~ Blue Springs ~ Grandview ~ Harrisonville ~ Independence
~ Lee's Summit ~ Oak Grove ~ Raymore ~ South Kansas City

This year we will again be featuring the 2012 METRO EXPO. There will be two levels of networking, business expo tables, food, and FUN! (Sorry kids, adults only) The Zoo staff will present an Animal Walk & Talk during the evening. If your business would like to have a table-top space to promote to Chamber members from across the Metro area, sign up by October 5.

Don't wait - there are only 10 Raytown Chamber Expo tables available!

TITLE SPONSOR:



METRO EXPO DISPLAY ~ \$125.00
~ ONLY 10 AVAILABLE ~ DEADLINE: OCT. 5

MEGA OFFICE PARTY ~ \$15.00 PER PERSON
~ DEADLINE OCT. 12

CATERING SPONSOR:



2012 RAYTOWN CORPORATE SPONSORS



Advanced Eyecare
Blue Springs Optical





Board of Directors

Pat Ertz, Chair of the Board
Public Water Supply District #2

Shawna Burns, Chair Elect
Commerce Bank

Loretha Hayden, Treasurer
Lutfi's Fried Fish

Bruce Stansberry, Secretary
Liberty Tax Service

Patrick J. Searcy, Past Chair
Power On Technologies

At Large Members

George Koepf
Edward Jones

Board Members

Kyle Batts
Batts Communications Service

Kaylie Bergman
Advent Advertising

Paula Fats Cannon
Blue Ridge Bank and Trust Co.

Dr. Tim Chirpich
Raytown Gregory Animal Health Cntr.

Pam Clark
Clark's Appliances

Steve Mock
Mock Building Co.

Andy Powelson
PBI Industries Inc.-McDonald's

Peggy Sundquist
The UPS Store

Mahesh Sharma, Liaison
City of Raytown

Dr. Allan Markley, Liaison
Raytown Quality Schools

Steve Guenther, Liaison
Raytown Main Street Assoc.

Staff

Vicki Turnbow, President
president@raytownchamber.com

Kyle Phillips, Operations Manager
kphillips@raytownchamber.com

PRESIDENT'S CORNER

A year ago we talked about communication. The Chamber continues to do its best to keep you informed through various means of communication. Here are some updated numbers through July of this year that we use:

- ◆ Total number of emails sent out per week – between 350 and 1,000
- ◆ Website visits since the beginning of the year – 8,124
- ◆ Printed newsletter – we mail 410 per month
- ◆ Chamber's Facebook Friends – 195
- ◆ Twitter – The Chamber follows 14 organizations and has 97 followers.

Whenever you receive some information about the City of Raytown, a particular business, or some exciting news about the school district please share that with your employees, family friends and colleagues.

Over the next few months, the Chamber will have updated their bylaws, separated out their employee manual from their financial policies and procedures handbook and worked on updating job descriptions. The Board will get together at their annual Board Retreat on November 8 to update the Chamber's Strategic Plan and to look at the first draft of the 2013 budget.

A **BIG THANK YOU** to the Mike Apprill, John Ness, Bob Seggo and Chuck Wobbe for working on the outside lighting poles that are in front of the Chamber office. They look great. Also, to Dan Beachner and Shamrock Cabinets for replacing the glass in the lights. I think we will have the brightest lights on the block!

If there is anything I can do, please do not hesitate to contact me. My door is always open, come by anytime!

Vicki Turnbow, President



Let's Move Raytown!!!

Congratulations to Jann Wynn, Wynn Twins School of Dance, for putting Raytown in the spotlight on Saturday, September 22. With much determination and will power and with help from the Raytown Quality Schools, over 2500 people came out to be part of Raytown history. The goal was to set a world record for the most students and Raytown community residents to perform the Let's Move Fitness Dance at Chittwood Stadium. Students, teachers, parents, administrators and VIP's from Raytown came out and danced. KMBC Johnny Rowlands flew over several times providing aerial views. Everyone who danced was bar coded and counted so the exact number of folks dancing was provided for the world record. It was a great "community" event!



2013 MEMBERSHIP DIRECTORY & COMMUNITY PROFILE

You should have received a form to review and update in regards to the information we print in the directory and place on the Chamber's website. Please return the form by October 15 or email "NO CHANGES" to staff@raytownchamber.com.

Included was information about purchasing marketing space for the community profile. This book is put together by staff and printed by a Chamber member. We hand out between 1,000 and 1,500 each year. It is a great marketing piece not only for the Chamber but the City of Raytown itself. Where else can you get all inclusive information about the City, Police, Fire, EMS, Parks, the School district and many more organizations in Raytown???

Get your marketing space reserved TODAY! Deadline is Nov. 1.

MEMBER MARKET



c: 816-500-4545 Russell
c: 816-510-8879 Adele
ContactUs@TheArmstrongTeam.com
www.TheArmstrongTeam.com

Russell Armstrong
Adele Armstrong
Independent Associates - Managers
Small Business & Group Benefits Specialists
o: 888-689-6878



FreeEnergy
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Josh Frankeberger

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FAX: (816) 461-8889

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Independence, MO, 64050

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Advisory Services are provided through Creative Financial Designs, Inc., a Registered Investment Adviser, and Securities are offered through CFD Investments, Inc., a Registered Broker/Dealer, Member FINRA/SIPC. Joel Lawson Advanced Wealth Strategies is not owned or controlled by the CFD Companies

**IN THE HEART OF REVITALIZED
DOWNTOWN RAYTOWN**

FOR SALE

Approx. 4,000 sq.ft.

Office Building, Nicely Done

Includes Separate Rental House

Total \$159,900

Possible Owner Financing Available

Let your rent make your payments!

Call Paula Hartman TODAY!

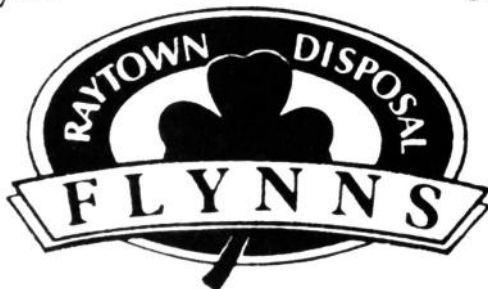
RE/MAX

HEARTLAND

816-591-8161

Jim Flynn

358-1211



P.O. BOX 9425

RAYTOWN, MO 64133

From the Raytown Area Chamber Board of Directors & Board Nominating Committee-

At the August & September 2012 Raytown Area Chamber of Commerce Board of Directors meetings, the board approved the following:

A plan of action to reduce the board roster was approved. The number of board members will be reduced from 15 to 12 – each class will have four board of directors.

The board also voted to combine the Secretary and the Treasurer position in to one. Listed below are the current and proposed classes for the Raytown Area Chamber of Commerce Board of Directors.

- Class of 2013 –** Steve Mock, Mock Building Company
Shawna Burns, Commerce Bank
Peggy Sundquist, The UPS Store
Vacant (TBD)
- Class of 2014 –** Pam Clark, Clark's Appliances
Pat Searcy, Power On Technologies
Bruce Stansberry, Liberty Tax Service
Andy Powelson, PBI Industries, Inc. - McDonald's
- Class of 2015 –** Kaylie Bergman, Advent Advertising
Pat Ertz, Public Water Supply District #2
Loretha Hayden, Lutfi's Fried Fish
Michelle Williams, Hope Network of Raytown

The Class of 2015 will be voted on at the Chamber's annual meeting which is held during the October 24 membership luncheon to be held at the RQS Conference and Education Center.

The Raytown Area Chamber of Commerce Board of Directors also approved the **Officers for 2013**. They are:

- Chair of the Board** – Shawna Burns, Commerce Bank
Chair Elect – Loretha Hayden, Lutfi's Fried Fish
Secretary/Treasurer – Bruce Stansberry, Liberty Tax Service
Past Chair – Pat Ertz, Public Water Supply District #2

M2M

MEMBER 2 MEMBER DISCOUNT PROGRAM

Don't forget to check out the M2M (Member 2 Member) Discount Program participating businesses list on our website.
www.raytownchamber.com
SUPPORT YOUR FELLOW

Did you know the benefits of your Chamber membership extend to all of your employees?

That means your staff is welcome to represent your company at Chamber events – this includes the monthly coffees & luncheons.

Get more exposure for your business by getting more of your employees involved in the Chamber!

July Morning Coffee at ... Metcalf Bank



August Morning Coffee at ... Raytown Historical Society Museum



CHAMBER RENEWALS

- UMB Bank 1994** Anthony Cecena
- Aldi Inc. #93 2011** Mark Bersted
- ☺ **Westhues Electric, Inc. 1991**
Keith Westhues, James Westhues
- Research Family Physicians 2005** Matt Baird
- John Belger II 2000**
- Bowen Apartments 2009**
Stacey & Chris Payne
- Maywood Printing Company, Inc. 1998**
Colleen Pruetting, Dick Collins
- ☺ **Fraternal Order of Police 2009**
Mark Wasko, Rick Inglima, Paul Brooks, Janet Brooks
- ☺ **H&R Block 2001** Marsha Clark
- Kansas City Zoo 2011**
Julie Neemeyer, Randy Wisthoff

☺ *We would like to thank our members who gave 110%.*

September Morning Coffee at ... Southeast Enterprises



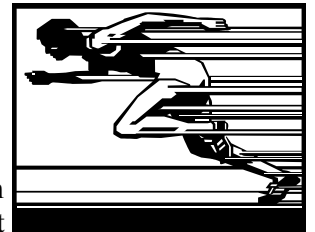
Our Members in the News

CONGRATULATIONS!

The Truman Heartland Community Foundation celebrated their 30-year anniversary at the annual “**Toast to Our Towns Gala**” held this year on September 29. Many Raytown organizations have benefited from the foundation's generous donors and grants. The THCF Raytown Advisory Board is delighted that our city will have the distinction of having citizens who receive three of the most prestigious awards at the gala. Long-time residents and life members of the Raytown Chamber, **Dave and Shirley Wurth**, were given the honor of *Heartland Humanitarians of the Year*, and **R. James Stilley, Jr.**, a Raytown attorney since 1977 and current Raytown Chamber member, was honored as *Dr. Paul M. Thomson Advisor of the Year*. **Bob and Jodi Smith** received the *Co-Citizens of the Year* award.

5K RUN FOR EXCELLENCE

October 20, 2012 - 8:30 a.m. Raytown High School
 \$15 Students through 12th grade, \$25 Adults, \$25 Virtual Runner,
 \$30 Run/Walk Day Registration



The RAYTOWN EDUCATIONAL FOUNDATION works in cooperation with Raytown Quality Schools to host the 13th **5K RUN FOR EXCELLENCE**. The proceeds of the event benefit the students of Raytown Schools through classroom/teacher grants, scholarships, and incentive programs. Find entry forms, course map, and more information at www.raytowneducationalfoundation.org

3RD ANNUAL PUMPKINS ON PARADE SATURDAY, OCTOBER 20TH 4:30 TO 9:00PM

TRAILS WILL BE LINED WITH JACK O'LANTERNS CARVED BY LOCAL STUDENTS, COMMUNITY GROUPS, ARTISTS, AND THE GENERAL PUBLIC. THE RAYTOWN FIRE DEPARTMENT WILL BE ON HAND TO PROMOTE FIRE SAFETY MONTH.

GAMES & FOOD VENDORS! THIS EVENT IS FREE AND OPEN TO THE PUBLIC!



SPONSORED BY

RAYTOWN THREE TRAILS KIWANIS & CAVE SPRING NATURE CENTER

CAVE SPRING PARK ~ 8701 EAST GREGORY BOULEVARD ~ WWW.CAVESPRING.ORG

Raytown Arts & Music Festival

OCTOBER 20TH 11:00AM-6:00PM

KENAGY PARK - 9608 E. 79TH STREET

Support Local Artists - There will be a wide variety of art displays throughout the park for viewing and purchase from KC Metro area and traveling artists. Come hear some of the best music talent in the region! Bring your lawn chairs and enjoy seven hours of wonderful music in Raytown's most beautiful park. **Lutfi's Fried Fish** and **Ritter's BBQ**, local Raytown restaurants, will be selling food and drinks at the event. The **Raytown PTA** will be sponsoring a youth arts table where kids can come and make different art projects for free.



For more information, please check out www.raytownartsfest.com
 or contact the Raytown Parks Department at 358-4100.

WE HOPE TO SEE YOU THERE!



Upcoming Member Events

OCTOBER MORNING COFFEE

Mark your calendars: This month's "Morning Coffee" will be held at the **Graceway, 5460 Blue Ridge Cutoff**. Come by anytime between **7:30 to 8:30 a.m.** to have a cup of coffee and network with other businesses within the community.

An added bonus will be to see the business who has agreed to host the Morning Coffee and find out what they can offer to you.



OCTOBER MEMBERSHIP LUNCHEON **TAX TIPS FOR SMALL BUSINESSES**

Presented by Rosalie Newkirk, CPA/PFS, CFP®

Vice-President and shareholder with HSMC Certified Public Accountants, P.C. with over 19 years of tax and accounting experience with local accounting firms. Ms. Newkirk is a member of the American Institute of Certified Public Accountants, Missouri Society of Certified Public Accountants, and Enterprise Network Worldwide. Rosalie obtained her CERTIFIED FINANCIAL PLANNER™ certification in 2010 and is a member of the Personal Financial Planner's Section and Tax Section of the AICPA.

WHEN: Wednesday, Oct. 24

- Networking begins at 11:00am, Lunch at 11:30am

WHERE: RQS Educ. & Conference Center,

Sponsored by:

enriching happiness



senior living
with assistance

10750 E. 350 Highway

\$13.00/person,
cash/check/credit at the door

- RSVP by Mon., Oct. 22

LUNCHEON RSVP POLICY

- Reservations *must* be made by NOON on the Monday before luncheon.
- After the deadline, there will be a \$3.00 extra charge.
- No shows will be invoiced with a \$2.00 fee added.

Pass it On!

Raytown's annual Dr. Martin Luther King, Jr. Celebration will be held on **January 13, 2013 at 3:00 p.m.** at the Raytown High School Auditorium. First held in 1995, this year's event is organized by the Raytown Community Interfaith Alliance, Barker Memorial Cathedral of Praise Community Outreach, the City of Raytown Human Relations Commission, Memorial Missionary Baptist Church and the Raytown School District. Join Mayor Bower, other community leaders and the public as we celebrate Dr. King's legacy of peace and reconciliation and seek to pass it on!

See the flyer included in this newsletter for more information about this great community event and opportunities to be a sponsorship! Please contact Chamber member Rev. Pat Jackson of Blue Ridge Presbyterian Church at 816-353-2296 or patjackson@brpcraytown.org if you have any questions.

NOVEMBER **MEMBERSHIP LUNCHEON**

JACKSON COUNTY **UPDATE**

Presented by
County Executive Mike Sanders
WHEN: Wednesday, Nov. 28

WHERE: REAP
Raytown Emergency
Assistance Program
9300 E. 75th Street



5909 RAYTOWN TRAFFICWAY
RAYTOWN, MO 64133-3860

816-353-8500 FAX 816-353-8525
www.raytownchamber.com

RETURN SERVICE REQUESTED

Prsrtd Stnd
U.S. Postage Paid
Permit # 2316
Kansas City MO 64133

DATED MATERIAL

OCTOBER 2012

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
	1	2 12:00pm Membership Serv. - Recruitment 4:30 Ribbon Cutting Edgewood Manor	3	4 7:15am Board of Directors Meeting	5	6
7	8	9	10	11	12	13
14	15	16  7:30am Morning Coffee	17	18 MEGA OFFICE PARTY	19	20
21	22 12:00pm >DEADLINE< For lunch Reservations	23	24 11:30am MEMBERSHIP LUNCHEON	25 8:30am Gov. Rel. Cmte.	26 8:00am Membership Serv. - Retention	27
28	29	30	31			