



CHAMBER CONNECTIONS

MISSION STATEMENT

The Raytown Area Chamber of Commerce supports our business community to enhance the quality of life for our citizens.

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SEPTEMBER MEMBERSHIP LUNCHEON



RQS UPDATE
FROM DR. ALLAN MARKLEY,
SUPERINTENDENT

WHEN: Wed. September 26

-Networking begins at 11:00, Lunch at 11:30

WHERE: Raytown Quality Schools Educ. & Conference Center
10750 E. 350 Highway

\$13.00 cash/check/credit at the door

- RSVP by Mon. Sept. 24

Sponsored by:



LUNCHEON RSVP POLICY

- Reservations *must* be made by NOON on the Monday before luncheon.
- After the deadline, there will be a \$3.00 extra charge.
- No shows will be invoiced with a \$2.00 fee added.

2012 RAYTOWN CORPORATE SPONSORS



Advanced Eyecare
Blue Springs Optical





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Public Water Supply District #2

Shawna Burns, Chair Elect
Commerce Bank

Loretha Hayden, Treasurer
Lutfi's Fried Fish

Bruce Stansberry, Secretary
Liberty Tax Service

Patrick J. Searcy, Past Chair
Power On Technologies

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Edward Jones

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Batts Communications Service

Kaylie Bergman
Advent Advertising

Paula Fats Cannon
Blue Ridge Bank and Trust Co.

Dr. Tim Chirpich
Raytown Gregory Animal Health Cntr.

Pam Clark
Clark's Appliances

Drew Holmes
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Steve Mock
Mock Building Co.

Peggy Sundquist
The UPS Store

Mahesh Sharma, Liaison
City of Raytown

Dr. Allan Markley, Liaison
Raytown Quality Schools

Steve Guenther, Liaison
Raytown Main Street Assoc.

Staff

Vicki Turnbow, President
president@raytownchamber.com

Kyle Phillips, Operations Manager
kphillips@raytownchamber.com

PRESIDENT'S CORNER

When I think of the month of September I think of the start of school, the beginning of fall and end of the year. The last few months of the year brings numerous projects like: the 2013 Community Profile and Chamber Directory, the 2013 Budget, updating the Strategic Plan and working on the 2013 calendar. As you can see there is a common thread there, the year 2013. Your Chamber is already looking to bring in some quality speakers for luncheons, looking to partner with surrounding Chambers to bring in a national speaker for a seminar, and possibly a new home for Raytown SummerFest.

The 2013 Budget, just like all of you it is a process that we must go through each year. We have been asked if sponsorships, dues, etc. can be paid early especially if there is money left over in current year's budgets. The answer is yes! Several have taken advantage of this and it is a good way to pre-pay expenses for the next year.

If you have not already signed up for this year's Mega Office Party don't wait. This one should have a lot of great networking and loads of fun as well.

Congratulations to Dick Smith Ford for being named the best domestic auto dealer in Kansas City for the third straight year by the readers of Ingram's Magazine.

If there is anything I can do, please do not hesitate to contact me. My door is always open, come by anytime!

Vicki Turnbow, President

2013 MEMBERSHIP DIRECTORY & COMMUNITY PROFILE

This month you will receive a form to review and update in regards to the information we print in the directory and place on the Chamber's website. You will also receive information about purchasing marketing space for the community profile. This book is put together by staff and printed by a Chamber member. We hand out between 1,000 and 1,500 each year. It is a great marketing piece not only for the Chamber but the City of Raytown itself. Where else can you get all inclusive information about the City, Police, Fire, EMS, Parks, the School district and many more organizations in Raytown?

LET'S MOVE RAYTOWN!!!

On **Saturday, September 22nd**, Wynn Twins and the Raytown C-2 Public School District students will be the 1st school district in the US to attempt to do the Let's Move Fitness Dance simultaneously for a World Record at 11:00am on the Raytown High School football field (Chittwood Stadium)

It is our hope that the entire Raytown Community and Business Leaders will join us and support the students on this big day! If you are interested in learning the dance, the Chamber office has a copy of the instructional video you can borrow.



**Now
Let's
Move!!!**



Comcast Business Class is pleased to introduce Rayma Nesselrode as a Business Account Executive II for Comcast in the commercial space and dedicated to the Raytown business community. She is your go-to consultant when it comes to telecommunications services and your company. She will be able to connect you to the products and services best suited for your company currently and the growth for its future. Rayma is truly invested within the community and has a desire to see you succeed.

Please feel free to reach out to Rayma at the information below for a Free Account Review, and to learn how switching to Comcast Business Class can also benefit the Raytown Area Chamber of Commerce.



Rayma Nesselrode
Rayma_Nesselrode@cable.comcast.com - (913) 915-6134

MEMBER MARKET



c: 816-500-4545 Russell
c: 816-510-8879 Adele
ContactUs@TheArmstrongTeam.com
www.TheArmstrongTeam.com

Russell Armstrong
Adele Armstrong
Independent Associates - Managers
Small Business & Group Benefits Specialists
o: 888-689-6878



FreeEnergy
THERE IS A BETTER WAY

Josh Frankeberger

MOBILE: (816) 935-5492
OFFICE: (816) 461-8877
FAX: (816) 461-8889

JFranke@FreeEnergyCorp.com
605 N. High Street
Independence, MO, 64050

www.FreeEnergyCorp.com

Joel Lawson Advanced Wealth Strategies

Joel Lawson, CWS, RFC
Certified Wealth Strategist® - Registered Financial Consultant

Bus: 816.358.4966 Cell: 816.522.7816
Web Site: www.joellawsonwealthstrategies.com
E Mail: joel.lawson@cfdinvestments.com

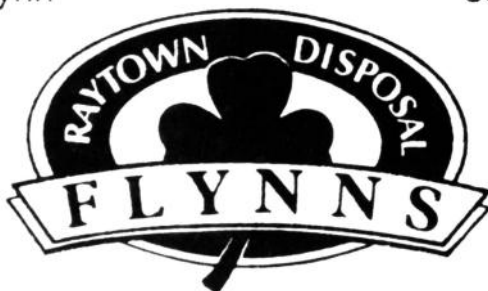
Todd LeSage Cell: 816.716.6067
Todd.Lesage@cfdinvestments.com



Advisory Services are provided through Creative Financial Designs, Inc., a Registered Investment Adviser, and Securities are offered through CFD Investments, Inc., a Registered Broker/Dealer, Member FINRA/SIPC. Joel Lawson Advanced Wealth Strategies is not owned or controlled by the CFD Companies

Jim Flynn

358-1211



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Approx. 4,000 sq.ft.

Office Building, Nicely Done

Includes Separate Rental House

Total \$159,900

Possible Owner Financing Available

Let your rent make your payments!

Call Paula Hartman TODAY!

RE/MAX® HEARTLAND

816-591-8161

Come Join the KC Chiefs for **RAYTOWN CHAMBER DAYS**



Sunday, September 30th

vs. San Diego Chargers

Sunday, October 7th

vs. Baltimore Ravens

Sunday, October 28th

vs. Oakland Raiders

***Tickets for the
Raytown Chamber Days
ONLY \$35!***

Minimum \$44 value - Upper Level Seats

All orders must be received & paid in advance of the game.

Subject to availability. Tickets will be delivered to the Chamber the week of the game.

We are excited to announce the **2012-2013 Holiday Light Recycling Drive**. This year, **Southeast Enterprises and St. Louis Green** are joining forces in the goal to collect and recycle 104,000 pounds of holiday lights. We are excited about the drop-off site commitments we've already received from area Wal-Mart SuperCenters and more than 90 other locations throughout the Kansas City Region. **We are currently looking for generous donations, sponsors, and media partners to make this program the most successful Holiday Light Recycling program in Kansas City History.** In addition to keeping holiday lights out of the landfill, we have the benefit of providing challenging work for over 160 employees with developmental disabilities.

Here's how the joint effort will work:

From November 17th through January 13th, a collection container will be delivered to collection sites.

When the container is full, we pick it up and drop off a new, empty collection container.

There is no fee or expense to participate in the program, sponsorships are welcome!

100% of holiday lights we collect will be recycled.



For more information about how to get involved and sponsorship opportunities, please contact:

Megan Gurera at Southeast Enterprises 816-353-2704 megan@solve.net

Together with the support of our communities, Southeast Enterprises and St. Louis Green will work to make this holiday season the greenest yet!



Raytown Arts & Music Festival

OCTOBER 20TH 11:00AM-6:00PM

KENAGY PARK - 9608 E. 79TH STREET

Support Local Artists - There will be a wide variety of art displays throughout the park for viewing and purchase from KC Metro area and traveling artists.

Come hear some of the best music talent in the region, from the top reigning Blues band in KC, **Linda Shell & Blues Thang**, to **Jah Lion's** Jamaican Reggae to **KC Kelsey's** AFU Blues band. Enjoy the fresh new sound of **Algo de Nova's** classical guitar and percussion influenced by Afro-Cuban rhythms, Turkish doubek and traditional Spanish guitar. Our repertoire includes folk music featuring the Celtic tunes of **Don Brauner** and **Jim McGraw** and the dulcimers of **Hammers North**. You will be delighted with the fiery dancers of the **Vesuvius Tribe** and the rhythm of **KC Drum Tribe's** drum circle. Bring your lawn chairs and enjoy seven hours of wonderful music in Raytown's most beautiful park.

Lutfi's Fried Fish and **Ritter's BBQ**, local Raytown restaurants, will be selling food and drinks at the event.

The **Raytown PTA** will be sponsoring a youth arts table where kids can come and make different art projects for free.



For more information, please check out www.raytownartsfest.com
or contact the Raytown Parks Department at 358-4100.

WE HOPE TO SEE YOU THERE!



NEW CHAMBER MEMBERS

ARVEST BANK

Rene Purtee, Phyllis Rachilla

9300 Blue Ridge Blvd.
Kansas City, MO 64138
913-953-4510
F 913-953-4519

rpurtee@arvest.com
www.arvest.com

Banks

Recruited by (previously members)

VAQUERO DEFENSE, LLC

Tom Cole

5528 Raytown Rd.
Raytown, MO 64133
816-674-0789

tom@v-defense.com
www.v-defense.com

Firearms Training & Certification

Recruited by self

Welcome!

THE ARMSTRONG TEAM-LEGALSHIELD

Russell & Adele Armstrong

11205 E. 58th Terr.
Raytown, MO 64133
816-886-0946

contactus@TheArmstrongTeam.com

www.TheArmstrongTeam.com

Services

Recruited by (previously members)

KNIGHTS OF COLUMBUS #4962

John Hernandez

5101 Blue Ridge Cutoff
Kansas City, MO 64133
816-356-4962

Jhernandez31@kc.rr.com

Not for Profit Organization

Recruited by John Shiddell Jr.

APPLEBEE'S - RAYTOWN

Tina Pugh

9330 E. State Route 350
Raytown, MO 64133
816-356-1055

ap04201.raytown@spplebees.com

www.applebees.com

Restaurant/Bar

Recruited by Vicki Turnbow

CHAMBER RENEWALS

Ken-A-Vision Mfg. Co. Inc. 2001 Ben Hoke

☺ **Dick Smith Ford 1981**

Mark Smith, Mike Gatschet

Raytown Quality Schools 1989

Dr. Allan Markley, Cathy Allie, Kim Bielawski,
Brian Blankenship, Travis Hux, Tony Moore,
Janie Pyle, Vida Santone, Steve Shelton, Staci Mathes,
Shirley Early, Jerome Barnes, Kristie Collins-Delarber,
Terry Landers, Rick Moore, Bobbie Saulsberry,
Rick Thode, Amy Tittle

☺ **PBI Industries, Inc.-McDonald's 2008**

Patti Powelson, Andy Powelson

AT&T 1990 Madeline Romious

Class Act Vending Services 2009

A. Jack Knappl, McKensy Cusimano

☺ *We would like to thank
our members who gave 110%.*

Royal Engineering 2009 Bob Quick

☺ **The Borne Co.-The Trails at the Ridge
Apts.**

2008 Ken Hayes, Keegan Bonebrake

Eclipse Bar & Grill 2010 Mike Horne

Theodore J. Bowman 2007

**Mid-Continent Public Library-Raytown
Branch 2010** Susan Haley

***Did you know the benefits of your
Chamber membership extend to
all of your employees?***

*That means your staff is welcome to represent
your company at Chamber events –
this includes the monthly coffees & luncheons.*

*Get more exposure for your business by getting
more of your employees involved
in the Chamber!*

Our Members in the News

ROC Fitness Center of First Baptist Raytown, will host this year's **BARK IN THE PARK DOG WALK** on **Saturday, September 8 from 9am – 1pm** at C. Lee Kenagy Park, located at 79th Street & Arlington, Raytown MO. Bark in the Park is a fun filled day for the whole family. Enjoy a beautiful walk through the park with your canine companion, browse vendor booths with the latest in pet products and services, meet adoptable dogs, exciting and entertaining activities including games for dogs, and much more!

9:30–10:30am, KC Wolf will be visiting! Dog Obedience Group will be providing agility demonstrations all day! Enter free contests such as Best Tail Wag, Best Costume, Bark & Howl Contest, Wackiest Dog Trick, Best Kisser, and a Peanut Butter Eating Contest. There is no fee for this event. Goody bags will be available while supplies last.

Additional information: <http://www.rocfitness.org/barkinthepark/default.htm>

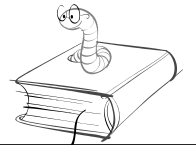
Contact information: Samantha Stookey, ROC Fitness & Recreation, 816-268-1508



Sept. 21-9am-5pm & Sept. 22-9am-3pm THE ANNUAL SHEPHERD'S CENTER OF RAYTOWN USED BOOK SALE

is back again this year! Hardback and paperback books will be available for purchase from many categories - mystery, fiction, non-fiction, children, travel, gardening, religious & more! If you have books to donate or would like to volunteer to sort prior to the sale, please contact the SCR office at 356-900 by 9/17.

All proceeds support programs and services for older adults in the Raytown community.



COME TO OUR OPEN HOUSE & RIBBON CUTTING CEREMONY ON OCTOBER 2 FROM 3:00-6:00PM...

Edgewood Rehabilitation & Wellness Center
11900 Jessica Lane,
Right off 350 Highway & Westridge Rd.



Chamber Ribbon Cutting begins at 4:30pm

Chamber Members enter to win
a luxurious wine basket!
Hors d'oeuvres & dessert served.

Please join us in celebrating Fall Music with the **Raytown High School BlueJay Pride Band Fall Music Festival on Saturday October 6, 2012**. It is a day full of Music and Shows. Festivities start at 10am, price of admission is \$7.00 for both Indoor Competition and Outdoor Fields Competition. You will get to see 10+ schools competing from the Metro and surrounding areas. We will have concession and memorabilia stands.

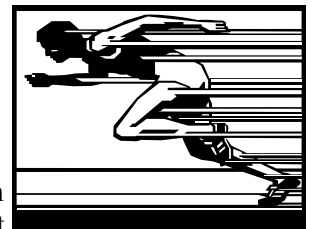
Can't stay all day and don't want to miss anything, that is okay, we will stamp your hand at point of entry so you can come back and enjoy the rest of the shows.

Want to get more involved, Sponsorships are being accepted. If you are interested and or have questions on how to Sponsor please email us at raytownboosters@comcast.net, our President Teri Phelps will be more than happy to assist you in any questions you may have.

Save the date and come out and support your local and surrounding schools in their Performances.

5K RUN FOR EXCELLENCE

October 20, 2012 - 8:30 a.m. Raytown High School
\$15 Students through 12th grade, \$25 Adults, \$25 Virtual Runner,
\$30 Run/Walk Day Registration



The RAYTOWN EDUCATIONAL FOUNDATION works in cooperation with Raytown Quality Schools to host the 13th **5K RUN FOR EXCELLENCE**. The proceeds of the event benefit the students of Raytown Schools through classroom/teacher grants, scholarships, and incentive programs. Find entry forms, course map, and more information at www.raytowneducationalfoundation.org

RUN FOR EXCELLENCE SPONSORSHIP

This year we will host our 13th 5K RUN FOR EXCELLENCE. Proceeds from this event benefit the RAYTOWN EDUCATIONAL FOUNDATION. Established in 1992, the foundation funds classroom teaching grants, provides annual scholarships, encourages Raytown students to do their best through incentive programs, and maintains an alumni database. Please consider being a sponsor of this event. You may have already received a sponsorship letter and, if not, feel free to contact Bob Kessel at bobkessel@aol.com or by calling 830-9171.

Upcoming Member Events

SEPTEMBER MORNING COFFEE

Mark your calendars: This month's "Morning Coffee" will be held at the Southeast Enterprises, 6701 Booth. Come by anytime between 7:30 to 8:30 a.m. to have a cup of coffee and network with other businesses within the community.

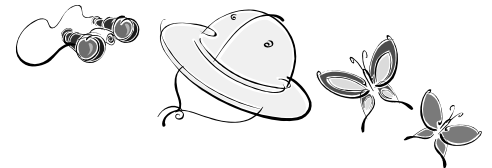
An added bonus will be to see the business who has agreed to host the Morning Coffee and find out what they can offer to you.



MEGA CHAMBER OFFICE PARTY

8th Annual

COME JOIN US ON A CHAMBER SAFARI!



**THUR., OCTOBER 18
5-7 PM**

AT THE KANSAS CITY ZOO

6800 Zoo Drive ~ Kansas City, MO 64132

*It's the ULTIMATE
Networking Event of the Year!*



MEET CHAMBER OF COMMERCE MEMBERS FROM:

Belton ~ Blue Springs ~ Grandview ~ Harrisonville ~ Independence ~ Lee's Summit ~ Oak Grove ~ Raymore ~ South Kansas City

This year we will again be featuring the 2012 METRO EXPO. There will be two levels of networking, business expo tables, food, and FUN! (Sorry kids, adults only) The Zoo staff will present an Animal Walk & Talk during the evening.

If your business would like to have a table-top space to promote to Chamber members from across the Metro area, sign up by October 5. Don't wait - there are only 10 Raytown Chamber Expo tables available!

TITLE SPONSOR:



METRO EXPO DISPLAY ~ \$125.00 ~ ONLY 10 AVAILABLE ~ DEADLINE: OCT. 5

MEGA OFFICE PARTY ~ \$15.00 PER PERSON ~ DEADLINE OCT. 12

CATERING SPONSOR:



OCTOBER MEMBERSHIP LUNCHEON

TAX TIPS FOR SMALL BUSINESSES

Presented by Rosalie Newkirk, CPA/PFS, CFP®

Vice-President and shareholder with HSMC Certified Public Accountants, P.C. with over 19 years of tax and accounting experience with local accounting firms. Ms. Newkirk is a member of the American Institute of Certified Public Accountants, Missouri Society of Certified Public Accountants, and Enterprise Network Worldwide. Rosalie obtained her CERTIFIED FINANCIAL PLANNER™ certification in 2010 and is a member of the Personal Financial Planner's Section and Tax Section of the AICPA.

WHEN: Wednesday, Oct. 24 - Networking begins at 11:00am, Lunch at 11:30am

WHERE: RQS Educ. & Conference Center, 10750 E. 350 Highway



5909 RAYTOWN TRAFFICWAY
RAYTOWN, MO 64133-3860


816-353-8500 FAX 816-353-8525
www.raytownchamber.com

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DATED MATERIAL

SEPTEMBER 2012

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
						1
2	3 LABOR DAY Chamber Office Closed	4 12:00pm Membership Serv. - Recruitment	5	6	7	8
9	10	11 11:30am LUNCH/LEARN Hy-Vee	12	13 7:15am Board of Directors Meeting	14	15
16	17	18  7:30am Morning Coffee	19	20 8:30am Gov. Rel. Cmte.	21	22
23/30	24 12:00pm >DEADLINE< For lunch Reservations	25	26 11:30am MEMBERSHIP LUNCHEON	27	28 8:00am Membership Serv. - Retention	29