

Raytown
Area

CHAMBER OF COMMERCE



WWW.RAYTOWNCHAMBER.COM

FEBRUARY 2013

CHAMBER
CONNECTIONS

MISSION
STATEMENT

The Raytown Area Chamber of Commerce supports our business community to enhance the quality of life for our citizens.

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FEBRUARY MEMBERSHIP LUNCHEON

STATE OF THE CITY ADDRESS

Mayor David Bower

Raytown elected officials will be on hand to meet and greet guests as they register for lunch. What a great way to introduce yourselves to those elected individuals who have the same interests as you do – making Raytown better!

WHEN: Wednesday, February 27

- Networking begins at 11:00am, Lunch at 11:30am

WHERE: First Baptist Church of Raytown, 10500 E. 350 Highway

\$20.00 per person cash/check/credit at the door

- **RSVP by Monday, Feb. 25**

SPONSORED BY:



LUNCHEON RSVP POLICY

- Reservations *must* be made by NOON on the Monday before luncheon.
- After the deadline, there will be a \$3.00 extra charge.
- No shows will be invoiced with a \$2.00 fee added.

2013 RAYTOWN CORPORATE SPONSORS



Advanced Eyecare
Blue Springs Optical





Board of Directors

Shawna Burns, Chair of the Board
Commerce Bank

Loretha Hayden, Chair Elect
Lutfi's Fried Fish

Bruce Stansberry, Secretary/Treasurer
Liberty Tax Service

Pat Ertz, Past Chair
Public Water Supply District #2

At Large Members

Christopher S. Payne
Monopoly Acquisitions LLC

Board Members

Kaylie Bergman
Rok'it Advertising

Pam Clark
Clark's Appliances

Steve Mock
Mock Building Co.

Andy Powelson
PBI Industries Inc.-McDonald's

Patrick Searcy
Power On Technologies

Peggy Sundquist
The UPS Store

Derek Ward
KCP&L

Michelle Williams
Hope Network of Raytown

Mahesh Sharma, Liaison
City of Raytown

Dr. Allan Markley, Liaison
Raytown Quality Schools

Steve Guenther, Liaison
Raytown Main Street Assoc.

Staff

Vicki Turnbow, President
president@raytownchamber.com

Kyle Phillips, Operations Manager
kphillips@raytownchamber.com

PRESIDENT'S CORNER

Raytown SummerFest – A Celebration of Summer

After 23 years of hosting an annual BBQ Cookoff in Raytown, it is with regret that we inform the membership, we will not be hosting a BBQ Cookoff in 2013.

The Chamber Board of Directors looked long and hard at the BBQ side of our annual event and after reviewing sponsorships, other competitions, the decrease in team participation and volunteer status; it was decided to concentrate mainly on SummerFest. In addition, the space where the event has been held is currently under contract to be sold and we may not be able to hold the event there after this year.

A big thank you to the Board of Directors, City Staff, Mayor Bower and a core group of individuals who took the time in making this decision. It was not done lightly.

The dates this year will be **June 14 & 15** and we have requested the use of the greenspace for one more year. We truly believe this is a downtown event and will work to keep it there for future years. Be watching for updated information to be listed in upcoming newsletters, information to be posted on the Chamber's website under the Raytown SummerFest tab and also on the Raytown SummerFest and Chamber's Facebook pages.

I hope to talk with several of you in regards to being a *SummerFest Sponsor*. There are various levels but this one will have some additional benefits that I think will be appealing to even the smallest of businesses.

If you would like to hear more information about this event or have questions, please do not hesitate to contact me.

If there is anything I can do, please do not hesitate to contact me. My door is always open, come by anytime!

Vicki Turnbow, President



JUNE 14 & 15
Downtown Raytown
63rd Street & Raytown Road

The Chamber's annual celebration was held on Wednesday, January 23. Thank you to KCP&L for sponsoring the luncheon and to USA800 for sponsoring the past chair's coat.

Congratulations to Southeast Enterprises - Business of the Year, Rick's Auto Clinic - Small Business of the Year, & Pat Ertz - Chamber Person of the Year. The Chamber Staff presented the Volunteer of the Year award to Chuck Wobbe, a true friend of the Chamber.

Past Chair, Pat Ertz talked about 2012 and Shawna Burns, current Chair of the Board provided words of wisdom for 2013. The Chamber will concentrate on recruitment and the "Think Raytown First" campaign along with improving member benefits.



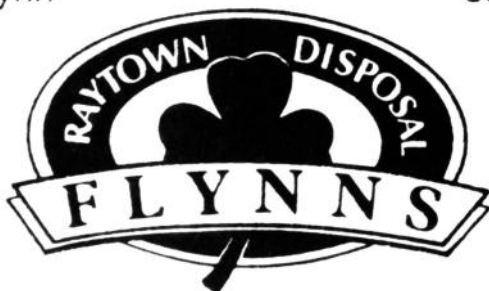
Congratulations!



MEMBER MARKET

Jim Flynn

358-1211



P.O. BOX 9425

RAYTOWN, MO 64133

Joel Lawson Advanced Wealth Strategies

Joel Lawson, CWS, RFC

Certified Wealth Strategist® - Registered Financial Consultant

Bus: 816.358.4966 Cell: 816.522.7816

www.joellawsonwealthstrategies.com

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Todd LeSage Cell: 816.716.6067

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RAYTOWN NIGHT WITH THE MAVERICKS



**FINAL GAME OF THE SEASON
& FAN APPRECIATION NIGHT!!!**

MARCH 22, 2013 7:05PM

MISSOURI MAVERICKS VS. TULSA OILERS

TICKETS \$ 16.00 (TERRACE SECTION—\$ 18.00 VALUE)

TICKETS \$ 24.00 (RINKSIDE SECTION—\$ 26.00 VALUE)

**Offer not available at the Box Office*

GATES OPEN AT 5:30PM

INDEPENDENCE EVENTS CENTER • 19100 E. VALLEY VIEW PKWY. (AT I-70 & 291 INTERSECTION)

WWW.MISSOURI MAVERICKS.COM

*Don't miss the fun and excitement
— join your community
for a great evening!*

BUY YOUR TICKETS TODAY!
TICKET SALES END March 8!

For more information call the
Chamber office, 816-353-8500
or stop by to buy your tickets TODAY!

5909 Raytown Trafficway
M-F 9:00am-4:30pm Closed 12-1



HAPPY HOUR!!!!

FROM 5:30-6:30

ENJOY \$1 HOT DOGS & SOFT DRINKS,
\$3 HAMBURGERS & NACHOS & \$3 BEERS!

PARKING IS FREE!!!

**Businesses & Groups selling
20 or more tickets get their
name on the Video Board**

CHAMBER RENEWALS

- ☉ Lane Avenue Baptist Church 2012 Jerry Applegate
- ☉ Rok'it Advertising 1990 Kaylie Bergman
- ☉ Westridge Gardens 2009 ElizaBeth Clayton
- ☉ Southeast Enterprises, Inc. 1995
DeeAnn Stock, Megan Gurera, Sheryl Wilson
- ☉ McIntosh Heating & Cooling 1993 Jeff Mann
- ☉ Stilley & Fowler, PC 1977 R. James Stilley, Jr., R. Dennis Fowler
- ☉ Personal Care Dental Group, LLC 1977 Karina Hoffman,
Chris Barreca DDS, Rubelita James DDS, Pamela Richardson DDS
- ☉ Carstar Collision of Raytown 1999 Ron Glenn
- ☉ Blue Ridge Bank and Trust Co. 1989
Bill Esry, Tom Thomas, Paula Cannon
- ☉ Edward Jones 1983 Mark Sandy

- ☉ Full Employment Council 1997 Clyde McQueen
- ☉ FEC-Missouri Career Center 2007 FaLisa McCannon,
Steve Dempsey, Carla Major, Bob Robinson
- ☉ Courier Printing 1990 Thomas Lankford
- ☉ Williams & Osborne Orthodontics 1976
Zachary T. Williams DDS, MS
- ☉ Hope Network of Raytown 2008
Janet Lowe, Paula Hartman, Michelle Williams
- ☉ L.W. Management, Inc. 2002 Lewis Webb
- ☉ Show-Me Audio-Visual 1999 Ron Dake
- ☉ Fray Chiropractic Office 2002 Dr. David Fray, Dr. Thomas Murray
- ☉ Raytown Gregory Animal Health Center 1976
Tim Chirpich DVM
- ☉ Metropolitan Community College-Longview 1991 Linda Nelson

☉ *We would like to thank our members who gave 110%.*



BUSINESS SPOTLIGHT ON...



Executive Director: Janet Lowe

Address: Offices housed at

10500 E. 350 Hwy, Raytown MO 64138

Phone: 816-778-1148 **Fax:** 816-778-1134

Email: Michelle@hopeforraytown.com

Web: hopeforraytown.com

Founded: May 11, 2007

Chamber Member since: 2007

No. of employees: 5

Hours of operation: In office M-F 8:30-5pm; Program/services hours vary with Pantry open 1-3pm Tuesdays and 6-8pm Wednesdays (visit website for more information)

Services: Provide a Food Pantry, Clothing Closet, Backsnacks partnered with Harvesters, Medical Care, Dental Care on a case by case basis, Ophthalmology care for Raytown elementary school children & Spofford House, partnered with Advanced Eyecare, Shelter partnered with Hillcrest Transitional Ministries, Supplied for Success program for Raytown Elementary School children which includes the Gift of Hope Christmas Gift Program, assist with transportation needs, & Senior Commodities Food Program partnered with Harvesters/State of Missouri

Future Plans: Hope Network's future plans include the physical expansion of the Mission of Hope Clinic located at 6303 Evanston as well as increased patient treatment hours and services. Hope Network will continue to focus on reaching out, meeting needs and changing lives of the people in our local community, seeking to give them a hand up and not a hand out.

Business Philosophy: Hope Network strives to develop relationships with our clients to better understand their history and gain a complete picture of their needs so we can help them in a holistic manner, instead of only helping with the current need presenting itself.

Our business is a Chamber member because: Hope Network seeks to be a part of the Raytown community and to assist the community in many different ways. In order to accomplish this goal, we form relationships with other organizations. These relationships may help us provide programs/services to the community, may assist financially, etc. The Chamber has presented us with an opportunity to let other organizations know who we are and what we do, and if they choose, how they can be involved in helping us in assisting the Raytown community.

NEW CHAMBER MEMBERS

BLUE RIDGE BLVD.

UNITED METHODIST CHURCH

Rev. Barry Freese

5055 Blue Ridge Blvd.

Kansas City, MO 64133

816-353-1435 F 816-353-8770

brumc@blueridgechurch.org

www.blueridgechurch.org

CHURCHES

Recruited by Phylis Goforth

HOLLYWOOD HAIR CLINICS & CO. LLC

Anna Thornton

9415 E. 63rd Street

Raytown, MO 64133

816-841-3389

hollywoodhairclinics@yahoo.com

www.annadesignsofhollywood.com

Hair/Nail/Pedicure

Recruited by website

TWO RIVERS BEHAVIORAL HEALTH SYSTEM

Mike Seitz

5121 Raytown Road

Kansas City, MO 64133

816-382-6300 F 816-358-7230

Mike.Seitz@uhsinc.com

www.tworivershospital.com

Health Care Services

Recruited by Vicki Turnbow

MY DENTIST COMPLETE CARE DENTISTRY

Taylor Eicholz

10803 E. State Route 350

Raytown, MO 64138

405-753-1216

teicholz@mydentistinc.com

www.mydentistinc.com

Dentist/General Dentistry

Recruited by website

Welcome!

Our Members in the News

Join the regional chamber **Washington DC Fly-In** event and meet with our officials in Washington DC! The chambers in Lee's Summit, Blue Springs, Grandview, Raytown and South Kansas City are joining forces for the second annual trip to DC on May 5-7, 2013.

Last year's contingency met with the US Chamber representatives and each of our elected officials to advocate for pro-business issues that affect small businesses. We hope you can join our efforts this year. A meeting will be scheduled prior to our trip to prioritize items we want to discuss.

If you would like a registration form, contact the Raytown Chamber. We would encourage you to make your hotel reservations quickly as a minimum number of rooms have been reserved. When making airline reservations keep in mind that we will be having a reception on the evening of Sunday, May 5 with formal meetings beginning at 8 a.m. on Monday, May 6. We will adjourn around lunch time on Tuesday, May 7.

If you have any suggestions on key topics you would like to see addressed, please contact Vicki Turnbow, 816-353-8500, president@raytownchamber.com.



January Morning Coffee at ... The Trails at the Ridge Apartments, 8619 E. 61st Terr.



School District and Kansas City Reach Agreement on Winchester TIF Dr. Allan Markley, Superintendent Raytown Quality Schools

The Raytown School District and the City of Kansas City with Mayor Sly James have reached an agreement on the Winchester TIF. Neighborhood projects at a cost of approximately 3.5 million, including street widening, curbs, and sewer upgrades will be completed. Additionally, with the ending of the TIF, approximately \$3.8 million will be paid to the Raytown School District from the remaining monies housed in a Special Allocation Fund.

“We are pleased to have come to a consensus that protects not only Raytown School District patrons’ tax dollars, but also those of other taxing entities with the ending of this TIF,” Dr. Allan Markley said.

Upcoming Member Events

ADVANCED EYECARE in RAYTOWN ANNOUNCES GRAND RE-OPENING - Feb. 5 2-5pm

Once again Advanced Eyecare is expanding and remodeling. In an effort to better serve the residents of Raytown and surrounding communities, Advanced Eyecare has expanded and restructured the building located at the corner of 67th Street and Raytown Road. More space is now available for enhanced clinical care, as well as a larger and more inviting area for selecting and adjusting eye wear. The practice, which started in the 1940's by Dr. Ray Stahl, assumed by his grandson, Dr. Charles Banks, in 1968 and currently owned by Dr. Lawrence Reed, Dr. Richard Wilson, and Dr. Dana Krause, has been a fixture in Raytown for decades. With additional locations in Blue Springs and Raymore, it is our continued privilege and pleasure to provide state of the art eye care and outstanding ophthalmic products to our patients.

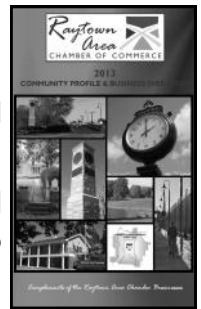
Please join us for our grand re-opening and Ribbon Cutting on February 5th at 2:30pm.

Tours and hors d'oeuvres will be available.

OPERATION THANK YOU!

The Board of Directors will be personally delivering the 2013 Community Profile and Membership Directory starting this month.

This is a way for us to say thank you for your membership and continued support. If you would like to help with Operation Thank You please let us know by Feb. 13. This is a great way to introduce yourselves to your fellow Chamber members.



FEBRUARY MORNING COFFEE

Mark your calendars: This month's "Morning Coffee" will be held at **Coco Key Water Resort at Holiday Inn KC, 9103 E. 39th Street across from the Stadiums.** Come by anytime between **7:30 to 8:30 a.m.** to have a cup of coffee and network with other businesses within the community. An added bonus will be to see the business who has agreed to host the Morning Coffee and find out what they can offer to you.



MARCH MEMBERSHIP LUNCHEON

MoDOT staff will be presenting on a **350 Highway Study** currently in progress. The project builds upon earlier studies and looks at the economic impacts of converting a four lane divided highway (Sterling to Maple-separate EB and WB roadbeds with independent alignments) to a combined six lane divided median facility. Included with the roadway improvements is the study of re-assembling of parcels into developable frontage, review of current access and proposed access management improvements, and a return on investment study to determine if the expense of improving 350 Highway will increase economic development within the corridor.

WHEN: Wednesday, March 27

WHERE: Raytown YMCA, 10301 E. 350 Highway \$15.00 per person - RSVP by Monday, Mar. 25

LUNCHEON SPONSORED BY Comcast Business Class

Mark Your Calendars.

**TLE Exchange City Field Trip
for Grown-ups!!!**

**on March 21
from
4:00-5:30
www.tlekc.org**



Raytown Night at the Royals will be held on Friday, May 24. The Royals will be playing Los Angeles Angels. It is also Buck night and Summer Fireworks night presented by Hy-Vee. Be watching for information to be sent out. The Chamber will be auctioning off the catch of the first pitch at their April 24 membership luncheon. What a great way to start off your summer!





5909 RAYTOWN TRAFFICWAY
RAYTOWN, MO 64133-3860


816-353-8500 FAX 816-353-8525
www.raytownchamber.com

RETURN SERVICE REQUESTED

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Kansas City MO 64133

DATED MATERIAL

FEBRUARY 2013

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
					1	2
3	4	5 12:00pm Membership Svc. -Recruitment 2:00pm Ribbon Cutting Advanced Eyecare	6	7	8	9
10	11	12 11:00am Economic Dev. Committee	13	14 7:15am Board of Directors Meeting	15 8:00am Government Relations Open Round Table Discussions	16
17	18	19  7:30am Morning Coffee	20	21 9:00am SummerFest Committee	22 8:30am Membership Svc. -Retention	23
24	25 12:00pm ➤DEADLINE< For lunch Reservations	26 1:30pm Golf Committee	27 11:30am MEMBERSHIP LUNCHEON	28		