

Raytown
Area

CHAMBER OF COMMERCE



WWW.RAYTOWNCHAMBER.COM

JUNE 2013

CHAMBER
CONNECTIONS

MISSION
STATEMENT

The Raytown Area Chamber of Commerce supports our business community to enhance the quality of life for our citizens.

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JUNE MEMBERSHIP LUNCHEON

⚡ **POWER NETWORKING** ⚡

One of the most valuable benefits of Chamber membership is the opportunity to share about your business and learn about other businesses in the community. For our membership luncheon, we are inviting members to participate in a fast-paced networking session with nine other members.

To get the most from this program:

- ⚡ Bring business cards, brochures, materials or giveaways for nine people.
- ⚡ Be prepared to share about your business for three minutes.
- ⚡ Invite a non-member to experience Chamber benefits.
- ⚡ Remember, more representatives can network with more groups!

WHEN: Wednesday, June 26

- Networking begins at 11:00am, Lunch at 11:30am

WHERE: REAP Conference Room, 9300 E. 75th Street

\$15.00 per person - RSVP by Monday, June 24

SPONSORED BY



LUNCHEON RSVP POLICY

- Reservations *must* be made by NOON on the Monday before luncheon.
- After the deadline, there will be a \$3.00 extra charge.
- No shows will be invoiced with a \$2.00 fee added.

2013 RAYTOWN CORPORATE SPONSORS



Advanced Eyecare
Blue Springs Optical

**COMCAST
BUSINESS**

**GARRISON
& ASSOCIATES Inc.**



Board of Directors

Shawna Burns, Chair of the Board
Commerce Bank

Loretha Hayden, Chair Elect
Lutfi's Fried Fish

Bruce Stansberry, Secretary/Treasurer
Liberty Tax Service

Pat Ertz, Past Chair
Public Water Supply District #2

At Large Members

Christopher S. Payne
Monopoly Acquisitions LLC

Board Members

Kaylie Bergman
Rok'it Advertising

Pam Clark
Clark's Appliances

Steve Mock
Mock Building Co.

Andy Powelson
PBI Industries Inc.-McDonald's

Patrick Searcy
Power On Technologies

Peggy Sundquist
The UPS Store

Derek Ward
KCP&L

Michelle Williams
Hope Network of Raytown

Mahesh Sharma, Liaison
City of Raytown

Dr. Allan Markley, Liaison
Raytown Quality Schools

Steve Guenther, Liaison
Raytown Main Street Assoc.

Staff

Vicki Turnbow, President
president@raytownchamber.com

Kyle Phillips, Operations Manager
kphillips@raytownchamber.com

PRESIDENT'S CORNER

By the time you receive your June newsletter we will only be about 10 days away from this year's Raytown SummerFest. Each year, we try to think of ways to make this event bigger and better. I think the committee has done a great job in planning this year's event. Everything from bingo to Dachshund races to live entertainment to a petting zoo. Numerous organizations have helped out with this year's event along with all the great sponsors and volunteers. SummerFest is the Chamber's largest fundraiser and one of the community's largest events. Be watching in the July newsletter for a complete list of sponsors. Make sure to thank them the next time you go into their business.

The May Coffee held at Arvest Bank was well attended. Each month, I see members I haven't seen in a while and of course those who continue to promote their business through networking. The next coffee will be held on July 16 and Holiday Inn Express and Suites will be our host. Take a moment right now to put this coffee on your calendar and in July grab some business cards and come out the network and enjoy a free cup of coffee.

Speaking of networking – the June membership luncheon will provide an opportunity for you to market your business to those sitting at your table. Luncheon information is located in this newsletter. What can you say about your business in 3 minutes?

If there is anything I can do, please do not hesitate to contact me. My door is always open, come by anytime!

Vicki Turnbow, President

RAYTOWN NIGHT AT THE ROYALS

A group of Royal Lancers joined Chamber Staff, Colleen Cassing, and the Raytown Police Department Color Guard on the field along with numerous folks from the Raytown community to help make this game a memorable one for the Cassing family. This Raytown Night was dedicated to the memory of Cass Cassing, who passed away in February.

Cass was a Royal Lancer for over 35 years, a Lifetime member of the Raytown Chamber and Rotary Club, a dedicated Royals fan and Chair of the Raytown Night Royals Committee for over 20 years.



THANK YOU TO THE GROUPS THAT PURCHASED OVER 20 TICKETS:

**Blue Ridge Sports Association - Cass's Raytown Rowdies in Section 411
 Family & Friends of Linda White - Graceway - J&C Entertainment
 Kennedy's Animal Clinic - Mill Creek Tigers - Monopoly Acquisitions
 Players Paradise - Pumphrey Family & Friends - PWSD2 - Raytown Rotary Club
 Raytown Sports Association - Rick's Auto Clinic - Shawna's Family & Friends
 Steve Guenther - The UPS Store - USA800**

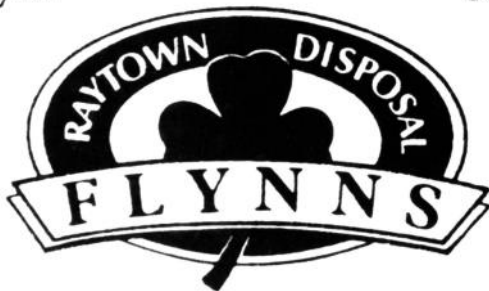
The Raytown Chamber sold 1,186 tickets and continues to be one of the largest community nights. Shawna Burns, Chair of the Board, threw out the honorary first pitch to Don Schmitt and Clint Cassing threw out a ceremonial first pitch as well to honor his dad, Cass. Some Chamber members wore Royals t-shirts with "CASSING" on the back in memory of his legacy. What a great evening to honor a great man, Cass Cassing!



MEMBER MARKET

Jim Flynn

358-1211



P.O. BOX 9425

RAYTOWN, MO 64133

Joel Lawson Advanced Wealth Strategies

Joel Lawson, CWS, RFC

Certified Wealth Strategist® - Registered Financial Consultant

Bus: 816.358.4966 Cell: 816.522.7816

www.joellawsonwealthstrategies.com

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Todd LeSage

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RAYTOWN SummerFest

Come Join in the FUN!!!



DOWNTOWN RAYTOWN 63RD STREET & RAYTOWN ROAD

FRIDAY, JUNE 14 - 2:00-10:00pm

2-5PM BINGO IN THE BIG TENT - \$15 FOR 10 GAMES

PRESENTED BY OUR LADY OF LOURDES CHURCH

6-10PM CARNIVAL ARMBANDS \$20

6-10PM LIVE ENTERTAINMENT BY FOUR FRIED CHICKENS & A COKE
SPONSORED BY DICK SMITH FORD



SATURDAY, JUNE 15 - 9:00am-10:00pm

1-4PM & 5-9PM CARNIVAL ARMBANDS \$20

ENTERTAINMENT TENT

11AM-2PM BINGO IN THE BIG TENT
- \$15 FOR 10 GAMES
PRESENTED BY OUR LADY OF LOURDES CHURCH

2-4PM MUSIC & DANCE
PERFORMANCES FROM THE
ETHNIC ENRICHMENT COMMISSION
PRESENTED BY RAYTOWN
HUMAN RELATIONS COMMISSION

4-6PM Q-104 LIVE REMOTE BROADCAST

6-9PM LIVE ENTERTAINMENT BY RIVERGARD
SPONSORED BY
UNITED CONSUMERS CREDIT UNION

ACTIVITIES

9AM-12PM KIDS DAY AT SUMMERFEST
- PETTING ZOO, POLICE CAR & FIRE TRUCK
PRESENTED BY
RAYTOWN PARKS & RECREATION

10AM-2PM MOCHIP FREE!
(MISSOURI CHILD IDENTIFICATION PROGRAM)
AT F.O.P. LODGE, 63RD & BLUE RIDGE BLVD.
PRESENTED BY RAYTOWN MASONIC LODGE

12-3PM KC ZOO MOBILE

1-2PM DACHSHUND DASH & DOG COSTUME CONTEST \$5 ENTRY
SPONSORED BY RAYTOWN GREGORY
ANIMAL HEALTH CENTER

SUMMERFEST PRESENTING SPONSORS



THANK YOU

TO ALL THE COMMUNITY SPONSORS!

JONES & Co. CARNIVAL,
ART, CRAFT, BUSINESS BOOTHS,
GAMES & GREAT FOOD!



For more information call the Raytown Chamber at 353-8500

WWW.RAYTOWNCHAMBER.COM





BUSINESS SPOTLIGHT ON...

R E & P MIDWEST, INC.

Owner: Larry & John Pence

Address: 5433 Ralston
Raytown, MO 64133

Phone: 816-356-6666

Fax: 816-356-6659

Email: repmidwestinc@comcast.net

Founded: 1999 **Chamber Member since:** 2011

No. of employees: 3 **Hours:** M-F



EXCAVATING & PLUMBING

COMMERCIAL & RESIDENTIAL

BOBCAT WORK - JOHN PENCE

Services: Excavating & Plumbing, Commercial & Residential

Future Plans: Be the best we can be. Always.

Business Philosophy: Honesty. Excellent service. 100% Guarantee

Our Business is a Chamber Member because: Being involved in current activities in the Raytown area. Being kept up-to-date.

CHAMBER RENEWALS

Perry D. Woolard 1985

☉ **Downing & Strickland, LLC 1988**

Cynthia Strickland, Ray Downing, Doug Burson

Bordner Installation Group Inc. 1990 Jerry Fleenor

The Bordner 2011 Christina Calderon

Business Products & Solutions, LLC 2008 Tom Maloney

Kornis Electric Supply Inc. 2010 Gerry Schmitt

Paul O. Dooley, Inc. 1996 Paul O. Dooley

Players Paradise 2012 Michael Spilker

Raytown Water Co. 1995 Neal Clevenger

Mr. Sign 1988 Matt Smith

Shepherd's Center of Raytown 1992 Patty Stock

Blue Ridge Presbyterian Church 2004 Rev. Pat Jackson

Planet Fitness 2012 Seth Henson

☉ **Graceway 1995**

Jay Grimwood, Jeff Cox, Ron Haley, Tim Mensendiek

☉ **REAP-Raytown Emergency Assistance Program 1997**

Al Brown, Tim Wessley

Beacon Press 2012 Craig Harris

City of Raytown 1995 Mayor David Bower, John Benson, Tom Cole,

Brenda Gustafson, Jason Hanson, Teresa Henry, Mark Loughry,

Mahesh Sharma, Joe Creamer, Janet Emerson, Pat Ertz,

Michael Lightfoot, Charlotte Melson, Steve Mock,

Kathie Schutte, Bill VanBuskirk

Raytown Parks & Recreation 1980 Kevin Boji

☉ **Larry D. Mock 1973**

AT&T 1990 Madeline Romious

PJ's & Co. Hair & Spa 2008 Phylis Goforth

☉ **United Way of Greater KC 1995** Gloria Fondren

Lowe's Homecenters, Inc. 2009 Dometria Coleman

Shaklee Products 1996 Claretta Mayhew

☉ *We would like to thank our members who gave 110%.*

NEW CHAMBER MEMBERS

US BANK

Laura Allmon

9063 E. Gregory Blvd. Raytown MO 64133

816-743-6279 F 816-743-6266

Laura.Allmon@usbank.com

www.usbank.com

Bank

Recruited by Kaylie Bergman

LEARN A LOT CHILD CARE CENTER

Teresa Givens

9812 E. 66th Street Raytown MO 64133

816-356-3514 F 816-356-3516

Rtgivens138@msn.com

Child/Day Care

Recruited by "word of mouth"

Welcome!

Our Members in the News

This year Chair of the Board Shawna Burns competed in her second Warrior Dash on April 27th. The Warrior Dash is a three mile obstacle race that includes climbing walls, climbing cargo nets, crawling under barbwire, swimming through mud, and jumping over fire pits. Shawna runs all year long, so running three miles did not worry her, but she is terrified of heights and doesn't spend a lot of time strength training. In January she started adding strength training to prepare her arms for the climb. Fortunately, mother nature provided her with an excellent work out shoveling snow this year. Shawna has a friend that runs with her, and provides her with the encouragement and support Shawna needs



to get herself down off the walls once she has made it to the top!



Shawna can't wait for next year's Warrior Dash to do it all again. Congratulations!

Ribbon Cutting Ceremonies were held last month at **My Dentist & Lighthouse Dental**, both on 350 Highway. Congratulations and Good Luck to both on their new locations!



May Morning Coffee at ...



Upcoming Member Events

RIBBON CUTTING AND GRAND OPENING

Northcraft Flooring & Granite Design is excited to announce the Grand opening of their NEW Showroom on **Friday, June 7th**. Come and be a part of the ribbon cutting planned for **11:00 a.m.** and get a firsthand look at the NEW showroom. They have been in business for over 35 years, with a sales staff of over 145 years combined flooring experience. The showroom is over 11,000 square feet where they feature products and services to cover all your flooring, countertops and blind needs. They feature such products as Shaw, Mohawk, Armstrong, Mannington, American Olean, Dal-Tile, Emser and many more. They are the Kansas City area's Finest Flooring Retailer. Let them help make your Dream house your Dream home!

Northcraft is located at 6229 Blue Ridge Blvd in the Raytown Plaza Shopping Center.

NORTHCRAFT

FLOORING & GRANITE DESIGN

You are invited to be a part of a panel discussion at a **Legislative Update Breakfast** being hosted by the Raytown Area Chamber of Commerce-Government Relations Committee.

Date: Tuesday, June 18, 2013

Time: 7:30 to 9:00 a.m.

Place: REAP-Raytown Emergency Assistance Program, Conference Room,
9300 E. 75th Street, Raytown, MO 64138

Please RSVP by calling the Chamber at 816-353-8500 or send an email to: staff@raytownchamber.com by June 12.

We look forward to hearing from you.

Madeline Romious, Chair - Government Relations/Advocacy Committee

JULY MORNING COFFEE

Mark your calendars: The next "Morning Coffee" will be held at **Holiday Inn Express & Suites, 8551 E. Blue Parkway**. Come by anytime between **7:30 to 8:30 a.m.** to have a cup of coffee and network with other businesses within the community. An added bonus will be to see the business who has agreed to host the Morning Coffee and find out what they can offer to you.



JULY MEMBERSHIP LUNCHEON

DR. CHRIS KUEHL

MANAGING DIRECTOR – ARMADA CORPORATE INTELLIGENCE

The program will be presented by Dr. Chris Kuehl. Dr. Kuehl is a Managing Director of Armada Corporate Intelligence. He provides forecasts and strategic guidance for a wide variety of corporate clients around the world. He is the chief economist for several national and international organizations.



ARMADA

WHEN: Wednesday, July 24 - Networking begins at 11:00am, Lunch at 11:30am

WHERE: REAP Conference Room, 9300 E. 75th Street \$15.00 per person - RSVP by Monday, July 22

SPONSORED BY United Consumers Credit Union



5909 RAYTOWN TRAFFICWAY
RAYTOWN, MO 64133-3860

816-353-8500 FAX 816-353-8525
www.raytownchamber.com

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Kansas City MO 64133

DATED MATERIAL

JUNE 2013

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
Check your weekly Chamber Connections C-mail for an up-to-date calendar						1
2	3	4 12pm Mbr. Serv.-Recruit 3pm SummerFest Cmte.	5	6	7 11am Ribbon Cutting Ceremony Northcraft Flooring	8
9	10	11	12	13 7:15am Board of Directors Meeting		
16	17 CHAMBER OFFICE CLOSED	18 7:30am Legislative Update Breakfast	19	20	21	22
23/30	24 12:00pm ➤DEADLINE< For lunch reservations	25 8am Golf Committee	26 11:30am MEMBERSHIP LUNCHEON	27	28 8:30am Mbr. Serv.-Retention	29