

Raytown
Area

CHAMBER OF COMMERCE



WWW.RAYTOWNCHAMBER.COM

MARCH 2013

CHAMBER
CONNECTIONS

MISSION
STATEMENT

The Raytown Area Chamber of Commerce supports our business community to enhance the quality of life for our citizens.

INSIDE THIS ISSUE:

Membership Luncheon, 2013 Corporate Sponsors	1
President's Corner	2
Mavericks Night, Member Market	3
Business News	4
Business Spotlight, New Membership & Renewals	5
Members in the News	6
Member Events	7
Calendar	8



MARCH MEMBERSHIP LUNCHEON

MoDOT staff will be presenting on a **350 Highway Study** currently in progress. The project builds upon earlier studies and looks at the economic impacts of converting a four lane divided highway (Sterling to Maple-separate EB and WB roadbeds with independent alignments) to a combined six lane divided median facility. Included with the roadway improvements is the study of re-assembling of parcels into developable frontage, review of current access and proposed access management improvements, and a return on investment study to determine if the expense of improving 350 Highway will increase economic development within the corridor.



WHEN: Wednesday, March 27

WHERE: Raytown YMCA, 10301 E. 350 Highway

\$15.00 per person - RSVP by Monday, Mar. 25

SPONSORED BY:



LUNCHEON RSVP POLICY

- Reservations *must* be made by NOON on the Monday before luncheon.
- After the deadline, there will be a \$3.00 extra charge.
- No shows will be invoiced with a \$2.00 fee added.

2013 RAYTOWN CORPORATE SPONSORS



Advanced Eyecare
Blue Springs Optical





Board of Directors

Shawna Burns, Chair of the Board
Commerce Bank

Loretha Hayden, Chair Elect
Lutfi's Fried Fish

Bruce Stansberry, Secretary/Treasurer
Liberty Tax Service

Pat Ertz, Past Chair
Public Water Supply District #2

At Large Members

Christopher S. Payne
Monopoly Acquisitions LLC

Board Members

Kaylie Bergman
Rok'it Advertising

Pam Clark
Clark's Appliances

Steve Mock
Mock Building Co.

Andy Powelson
PBI Industries Inc.-McDonald's

Patrick Searcy
Power On Technologies

Peggy Sundquist
The UPS Store

Derek Ward
KCP&L

Michelle Williams
Hope Network of Raytown

Mahesh Sharma, Liaison
City of Raytown

Dr. Allan Markley, Liaison
Raytown Quality Schools

Steve Guenther, Liaison
Raytown Main Street Assoc.

Staff

Vicki Turnbow, President
president@raytownchamber.com

Kyle Phillips, Operations Manager
kphillips@raytownchamber.com

PRESIDENT'S CORNER

Raytown Night at the Royals has been set for Friday, May 24! What a great way to celebrate the end of the school year, the holiday weekend, your pride in Raytown but most of all Cass Cassing. This year we will dedicate the May 24 game to Cass. Cass started Raytown Night at the Royals over 20 years ago and was the Chair of the Chamber twice (1992 and 2007). He was involved in so many things in his life time but his passion was baseball. As a Royal Lancer since 1976, Cass was able to attend spring training almost every year, be a part of the Royals Dream Team in 1992 – proudly wearing the number 5 on his uniform and being a part of the Royals organization. The Royals organization is working with Chamber Staff to have some additional pre-game festivities dedicated to Cass and we hope you will be a part of this special night.

Tickets will be available here at the Chamber office towards the middle of March – but we will also offer tickets online through the Royals website. Be watching for more details on this very special night.

Shawna Burns Chair of the Board will throw out the first pitch to the winning bidder on the catch being auctioned off at the April luncheon; the Raytown Police Department will present the colors that evening and all groups who purchase 20 or more tickets will get their name on the video board at some point during the evening. Flyer is included.

Plans are well under way for this year's Raytown SummerFest. An email with all the details should be in your hand the first week of March and with sponsorship levels. There are a lot of new and exciting things happening this year. Hy-Vee and KCP&L have both agreed to be Raytown SummerFest presenting sponsors and there are only 10 spots for a SummerFest sponsorship. I will be contacting some of you directly but if you are interested and would like to call me, please do so. Chamber members, their families and employees make this event the success that it has been in the past – this year should be no exception!

Each month, a local business hosts a morning coffee from 7:30 to 8:30 a.m. the third Tuesday of the month. This is a great opportunity for those members who cannot make it to a monthly luncheon to come and connect with others. Bring your business cards, wear your name badge and have a great cup of coffee.

On February 11, Kyle Phillips celebrated his 10th anniversary with the Raytown Chamber. Kyle was hired by then President, Kathie Schutte and currently holds the title of Operations Manager. The next time you see Kyle, make sure to congratulate him!

If there is anything I can do, please do not hesitate to contact me. My door is always open, come by anytime!
Vicki Turnbow, President



JUNE 14 & 15

Downtown Raytown
63rd Street & Raytown Road

More information on
www.raytownchamber.com
or find us on Facebook!

RAYTOWN NIGHT WITH THE MAVERICKS



**Ticket sales end
March 8!**

**FINAL GAME OF THE SEASON
& FAN APPRECIATION NIGHT!!!**

MARCH 22, 2013 7:05PM

MISSOURI MAVERICKS VS. TULSA OILERS

TICKETS \$ 16.00 (TERRACE SECTION—\$ 18.00 VALUE)

TICKETS \$ 24.00 (RINKSIDE SECTION—\$ 26.00 VALUE)

**Offer not available at the Box Office*

GATES OPEN AT 5:30PM

INDEPENDENCE EVENTS CENTER • 19100 E. VALLEY VIEW PKWY. (AT I-70 & 291 INTERSECTION)

WWW.MISSOURIMAVRICKS.COM

*Don't miss the fun and excitement
— join your community
for a great evening!*

BUY YOUR TICKETS TODAY!
TICKET SALES END March 8!

For more information call the
Chamber office, 816-353-8500
or stop by to buy your tickets TODAY!

5909 Raytown Trafficway
M-F 9:00am-4:30pm Closed 12-1



HAPPY HOUR!!!!

FROM 5:30-6:30

ENJOY \$1 HOT DOGS & SOFT DRINKS,
\$3 HAMBURGERS & NACHOS & \$3 BEERS!

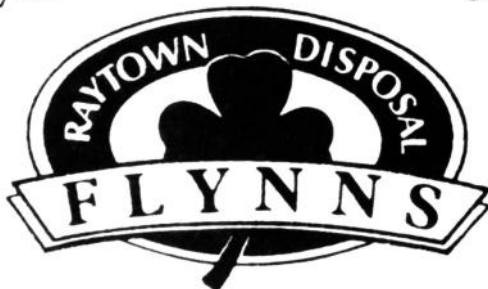
PARKING IS FREE!!!

**Businesses & Groups selling
20 or more tickets get their
name on the Video Board**

MEMBER MARKET

Jim Flynn

358-1211



P.O. BOX 9425

RAYTOWN, MO 64133

Joel Lawson Advanced Wealth Strategies

Joel Lawson, CWS, RFC

Certified Wealth Strategist® - Registered Financial Consultant

Bus: 816.358.4966 Cell: 816.522.7816

www.joellawsonwealthstrategies.com

joel.lawson@cfdinvestments.com

Todd LeSage Cell: 816.716.6067

Todd.Lesage@cfdinvestments.com



Advisory Services are provided through Creative Financial Designs, Inc., a Registered Investment Adviser, and Securities are offered through CFD Investments, Inc., a Registered Broker/Dealer, Member FINRA/SIPC. Joel Lawson Advanced Wealth Strategies is not owned or controlled by the CFD Companies

4th Annual EGG-EXTRAVAGANZA & MINGLE ON THE GREEN

Saturday, March 30 - 10:00 am -3:00 pm

Downtown Raytown, on the Green Space at 62nd and Blue Ridge Boulevard



- Parade from City Hall to The Green Space from 11:00am to Noon
- Registration at 9am
- Story Time with the Mayor in the Library starting at 12:15pm
- Egg Hunt starting at 1:00pm on the Green Space
- Hot Rod, Custom Car, Motorcycle & Historic Truck Show
- Registration at 9am
- Food Vendors, Face Painting at 10:00am.



For more information, contact Pam Clark 356-0505

Benefiting: Blair's Foster Socks: blairsfostersocks.org
 Please bring a new pair of socks for foster children in need.

A Raytown Main Street Association event supporting our Downtown and Local Businesses.
www.raytownmainstreet.org

Got Drugs? Turn in your unused or expired medication for safe disposal on April 27

Raytown has instituted a local “Drug take back program”. The purpose of such a program is to allow for safe, legal and environmentally friendly disposal of extra drugs that patients have not used.



The program serves two purposes:

First, it reduces the risk of prescription drugs entering the water, potentially harming aquatic life or getting into the human water supply. In the past, people were advised to flush unused drugs down the toilet – but that option can lead to questionable contaminants ultimately going into the water supply.

Second and perhaps more importantly, take back programs reduce the risk of prescription drugs being consumed inappropriately – either by accident or through illegal sale. Wide spread evidence indicates that a huge portion of illegal prescription drug use occurs when people raid friends’ and relatives’ medicine cabinets.

Public Water Supply Dist. #2 has provided the Raytown Police Dept. with a prescription drug take back box, located in the lobby of the Police Department. It is for the disposal of over the counter or prescription drugs. No questions asked.

Drug take back event on April 27, from 10 am – 2 pm at the Apple Market on 75th & Raytown Road or at the City Hall Parking lot at 10000 E 59th Street.

February Morning Coffee at ...



CoCo Key Water Resort,
 9103 E. 39th St.





BUSINESS SPOTLIGHT ON...

ARVEST®

Owners: Privately Held **Founded:** 1961

Address: 9300 Blue Ridge & 7600 E. 87th Street

Phone: 913-261-2265 **Web:** www.arvest.com interact@arvest.com

Employees: 250 in KC **Hours:** M-F 7am-7pm, Sat. 8am-1pm **Chamber Member since:** 2012

Services: Arvest provides a wide range of banking services including loans, personal & business accounts, treasury management, asset & wealth management, life insurance, credit cards & mortgage loans.

Future Plans: Continue to be active & involved members of the Greater Kansas City community & work to put the needs of our customers first.

Business Philosophy: People helping people find financial solutions for life.

Our business is a member because: We see the importance of local Chambers of Commerce and want to be a member of a group that supports the community.

CHAMBER RENEWALS

River Christian Fellowship 2006 John Wiley

Columbia College-Kansas City 2009

Cindy Miller, Lois Bengé-Fortin

☺ **Executive Security 1982** Jim Bradshaw

Stained Glass School, Inc. 2012 Katei Gross

☺ **Kris Turnbow 2012**

☺ **Our Lady of Lourdes Church 2005**

Father Steven Rogers

Advanced Eyecare 1985 Lawrence Reed OD,

Cody Bergschneider, Stephanie Erker OD,

Jeffrey Harter OD, Dana Krause OD,

Christine Mitts OD, Richard Wilson OD

Cleaves-Bessmer-Marietti, Inc. 1973

R.L. "Duff" Greenwood

Eric's Salon 1984 Ron Berkvam

☺ **Public Water Supply Dist. #2 1990** Pat Ertz,

Gary Gillihan, Jim McClanahan, Joe O'Dwyer,

Richard Tush, George Yocum

Coldwell Banker All American Realty 1995

Gary Knabe

Lighthouse Dental 2001 Dr. Molly Frew Hodges,

Dr. Andrea Riedl

☺ **The USP Store 2004** Peggy Sundquist

☺ **Albin's Fine Jewelry LLC 1999** Wayne Albin

☺ **Rick's Auto Clinic 2008** Rick Stangl,

Shawn Stangl, Leigh Ann Fleckenstine

Armfield Tent Rental Co. Inc. 1997

Bonnie Armfield

☺ *We would like to thank our members who gave 110%.*

NEW CHAMBER MEMBERS

RTH MILLICARE

Teresa Carnes

6528 Raytown Road, Ste. 1

Raytown MO 64133

816-358-1220 F 816-358-2568

teresac@millicare.net

Carpet Cleaning

Recruited by Vicki Turnbow

TMC LAKEWOOD

Jim Kelly, Andrea Wyatt

7900 Lee's Summit Rd.

Kansas City MO 64139

816-404-8015 F 816-404-8038

Jim.kelly@tmcmcd.org

www.trumed.org

Health Care Services

Recruited by Vicki Turnbow

HIDDEN LAKE CARE CENTER

DJ Tracy, Rae Letterman

11400 Hidden Lake Dr.

Raytown MO 64133

816-737-3022 F 816-595-1861

dtracy@hiddenlakecarecenter.com

Www.hiddenlakecarecenter.com

Retirement Community

Recruited by Vicki Turnbow

Welcome!

Our Members in the News

On Tuesday, February 12, Integrity Roofing surprised Executive Director of Hope Network, Janet Lowe with the \$1,000 check. **Each year, Hope Network provides qualifying families and individuals, with practical services to help meet their needs and most importantly to give them hope.** Located in Raytown, Missouri, the Hope Network was uniquely created to assist this community. Families who are in need of transportation can qualify for a donated car, or help with car repairs. Elementary children receive prescription glasses to ensure their school year is a success. And the most basic of all needs – **food is provided by the thousands of pounds yearly to families, individuals, and seniors.** Even children's backpacks are filled with food before the weekend to ensure they will not go hungry or miss a meal when school is out! Currently, the Hope Network's health clinic is at full capacity - treating 56 patients each week. Their dental program is also seeing large numbers of people who are experiencing health concerns as a direct result of their dental related issues.



The need is great," Janet said, "This community needs people that advocate by telling people about Hope Network. Even if we don't have money, we have voices. Everyone has a level where they can help. You can push a cart, donate a coat, we all have something we can give."

This year **Southeast Enterprises** partnered with the City of Raytown, Raytown School District, and Raytown Wal-Mart, Fox 4, Deffenbaugh, City Scrap Metal, Arvest Bank, Mid-Continent Public Libraries, Bancability locations, along with several other partners in our Annual Holiday Light Recycling Drive. Our goal for the 2012-2013 Holiday Light Recycling Drive was to keep 24,000 pounds of lights out of the landfill while providing meaningful work for over 160 employees with intellectual and developmental disabilities.

The drive ended on January 13, 2013 and we ended up collecting **over 31,000 pounds of lights!** We thank everyone in Kansas City for their help in exceeding our goal. This has been a great endeavor and has kept our employees hard at work preparing the lights for recycling. We are already planning next year's 2013-2014 Holiday Light Recycling Drive. We have received a grant from MARC Solid Waste District Management to help cover the cost for the pickup and delivery of these lights for next year's drive.

If you are interested in being a partner in next year's drive please check out our website at www.kcrecyclelights.com. Southeast Enterprises is always looking for opportunities to provide work to our employees. If you or someone you know might be in need our services please feel free to give Megan Gurera a call at 816.353.2704.



Congratulations to **Advanced Eyecare** on their recent expansion to their office at 67th & Raytown Road.

More space is now available for enhanced clinical care, as well as a larger and more inviting area for selecting and adjusting eye wear.

Congratulations to **Players Paradise** for their Grand Opening. They are located in the renovated bowling alley at 9628 E. 350 Highway.

There are indoor baseball & softball training cages and a golf simulator to create your own game.

www.PlayersParadiseKC.com



Upcoming Member Events

MARCH MORNING COFFEE

Mark your calendars: This month's "Morning Coffee" will be held at **Raytown YMCA, 10301 E. 350 Highway**. Come by anytime between **7:30 to 8:30 a.m.** to have a cup of coffee and network with other businesses within the community. An added bonus will be to see the business who has agreed to host the Morning Coffee and find out what they can offer to you.



EXCHANGE CITY™

Field Trip for Grown-ups!!! on March 21 from 4:00-5:30

TLE Exchange City invites you to a Field Trip for Grown Ups. Come enjoy snacks and beverages while you socialize and network with those in your community in our mock city setting. Free admission includes \$5 of Exchange City money to spend and 1 raffle ticket. Raffle prizes will be drawn throughout the duration of the event and the grand prize will be drawn at 5pm (must be present to win). Feel free to invite your coworkers, friends, and employees, the more the merrier!

Your RSVP is kindly appreciated but not required by March 15th to Jeni at jswafford@tlekc.org or call (816) 659-8543 ext. 105. Please note this is an adult's only event.



CANDIDATE MEET & GREET

The Raytown Area Chamber of Commerce will partner with the League of Women Voters in hosting a Meet and Greet with the Raytown Aldermen Candidates and School Board Candidates on **Tuesday, March 26**. Please be watching for more details to follow in future emails to the membership. Share this information with those employees and family members who live in Raytown.

The Membership Services – Retention Committee would like to invite you to a **LUNCH AND LEARN** on **Wed., April 10**. It will be held in the Hy-Vee Community Room starting promptly at 11:30 to 12:30. Registration will open at 11:15. The cost will be \$10.00 per person and will include lunch. *Reservations are required and due by Fri. April 5. Limited to 40 attendees.*

Is your organization or company thinking of applying for a grant? Getting a grant doesn't require a Ph.D. but it does take planning and a good knowledge of what you need to impress the grant reviewers. At this lunch and learn you will:

- Learn the most common sections needed in a grant proposal
- Learn common mistakes made in writing grants
- Learn some elements that will help you stand out from others
- Learn about where to look for grants

Presented by Brenda Gustafson, Public Information Officer, City of Raytown

APRIL MEMBERSHIP LUNCHEON

CELEBRATING THE HOME TEAM

April's monthly luncheon will be held on **Wed. April 24** at the Royals Crown Club. This luncheon is a kick-off for the beginning of the Royals season and for Raytown Night at the Royals (May 24). Administrative Professionals Day is that day, so make a reservation for your administrative assistant to show your appreciation for all his/her hard work.

WHEN: Wednesday, April 24 **WHERE: Kauffman Stadium, Crown Club**
\$20.00 per person - RSVP by Monday, Apr. 22

LUNCHEON SPONSORED BY MulberryTek





5909 RAYTOWN TRAFFICWAY
RAYTOWN, MO 64133-3860


816-353-8500 FAX 816-353-8525
www.raytownchamber.com

RETURN SERVICE REQUESTED

Prsrtd Stnd
U.S. Postage Paid
Permit # 2316
Kansas City MO 64133

DATED MATERIAL

MARCH 2013

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
Check your weekly Chamber Connections C-mail for an up-to-date calendar					1	2
3	4	5 12:00pm Membership Srvc. -Recruitment	6	7 9:00am SummerFest Committee	8	9
10	11	12 11:00am Economic Dev. Committee	13 Rescheduled Feb. Luncheon State of the City Address	14 7:15am Board of Directors Meeting	15 8:00am Government Relations Open Round Table Discussions 4:30pm RQS Legislative Forum	16
17	18	19  7:30am Morning Coffee	20	21 3-6:00pm Exchange City After Hours Networking	22 8:30am Membership Srvc. -Retention MAVERICKS HOCKEY NIGHT	23
24/31	25 12:00pm ➤DEADLINE< For lunch Reservations	26 1:30pm Golf Committee	27 11:30am MEMBERSHIP LUNCHEON	28	29	30 10am-3pm EGG- EXTRAVAGANZA