

Raytown
Area

CHAMBER OF COMMERCE



WWW.RAYTOWNCHAMBER.COM

FEBRUARY 2014

CHAMBER
CONNECTIONS

MISSION
STATEMENT

The Raytown Area Chamber of Commerce supports our business community to enhance the quality of life for our citizens.

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Follow us on:

FEBRUARY MEMBERSHIP LUNCHEON

STATE OF THE CITY ADDRESS
Mayor David Bower



WHEN: Wednesday, February 26, 2014

- Networking begins at 11:00am, Lunch at 11:30am

WHERE: First Baptist Church of Raytown

10500 E. 350 Highway, entrance on north side - The ROC

\$20.00 per person cash/check/credit at the door

- **RSVP by Monday, Feb. 24**

SPONSORED BY:



2014 RAYTOWN CORPORATE SPONSORS



Advanced Eyecare
Blue Springs *Optical*

COMCAST
BUSINESS

GARRISON
& ASSOCIATES Inc.



WWW.THINKRAYTOWNFIRST.COM

Board of Directors

Loretha Hayden, Chair of the Board
Lutfi's Fried Fish

Mark Smith, Chair Elect
Dick Smith Ford

Michelle Williams, Secretary/Treasurer
Hope Network of Raytown

Shawna Burns, Past Chair
Commerce Bank

At Large Members

Jeff Hirst
Four Points by Sheraton

Meshelle Bishop
Cornerstone Home Improvement

Christopher S. Payne
Monopoly Acquisitions LLC

Board Members

Kaylie Baker
Rok'it Advertising

Pam Clark
Clark's Appliances

Pat Ertz
Public Water Supply Dist. #2

Steve Mock
Mock Building Co.

Andy Powelson
PBI Industries Inc.-McDonald's

Rene Purtee
Arvest Bank

Patrick Searcy
Power On Technologies

Bruce Stansberry
Liberty Tax Service

Derek Ward
KCP&L

Mahesh Sharma, Liaison
City of Raytown

Dr. Allan Markley, Liaison
Raytown Quality Schools

Steve Guenther, Liaison
Raytown Main Street Assoc.

Staff

Vicki Turnbow, President
president@raytownchamber.com

Kyle Phillips, Operations Manager
kphillips@raytownchamber.com

THINK RAYTOWN FIRST



The next phase of "Think Raytown First" has been complete. The website, www.ThinkRaytownFirst.com is up and running. It is a basic site but does include a "Think Raytown First" survey. Please take a moment to fill it out. Included in this website is a community calendar and photos page. We hope to work to build momentum on this site.

Also, if you have a Facebook page, take a moment to like "Think Raytown First". Don't forget the Chamber's page as well. Watch for more details in the future!

PRESIDENT'S CORNER

Does your organization or business put on a community event? If yes, please contact me. I would love to talk to you about it. We are working to put together a list of those organizations or businesses that take the time to promote Raytown through a community event.



Are you interested in hosting a Morning Coffee or After Hours Networking event???

The following dates are still open:

Morning Coffee - August 19, Sept. 16 & Nov. 11.

After Hours - Sept. 4, Nov. 6 & Dec. 4

Contact the Chamber office for more details.

If you were interested in providing an item for the luncheon speaker bags, please get me your items (10 of them) *before February 15*. Public Water Supply Dist. #2 has already donated the bags for us to use. We have a few small items left over from last year, but would love to have some additional items. The speakers seem to really enjoy the bags.

For those of you who are interested in information about the Regional Chamber DC Fly In (April 6-8) please do not hesitate to contact me. Deadline to secure room reservations is fast approaching. A big thank you to the following Chamber's for including Raytown: Blue Springs, Grandview, Independence, Lee's Summit and South Kansas City.

The February Luncheon topic is the State of the City address. This is a great time to come out and hear what the Mayor has to say about the 2013 and what we are looking at for 2014. If you are trying to get someone to join the Chamber, this might be a good luncheon to bring them to. Remember Each One ... Reach One.

Dr. Allan Markley, Superintendent of the Raytown School District will be on hand at the Government Relations Round Table Discussion to discuss various topics including "A New Path to Excellence". The next round table discussion is scheduled for Friday, February 21 at 8:00 a.m. to be held at the Chamber office.

My door is always open, come by anytime!

Vicki Turnbow, President



Correction: In the January Chamber Connections Newsletter we reported that Election Day was April 1 and it is actually April 8.



EACH ONE → REACH ONE

MEMBERSHIP DRIVE DATES:

**March 1 through
May 30, 2014**

- ➔ Bring in the most new members and receive **\$500 Cash!**
- ➔ Bring in the second most and receive **\$250!**
- ➔ And the third most, **\$100!**
- ➔ Each member that brings in one member will be put into a drawing to receive one of three **\$50.00 cash prizes.**

At the March, April & May luncheons, everyone who brought in a new member that month, will be entered in a drawing for a gift!

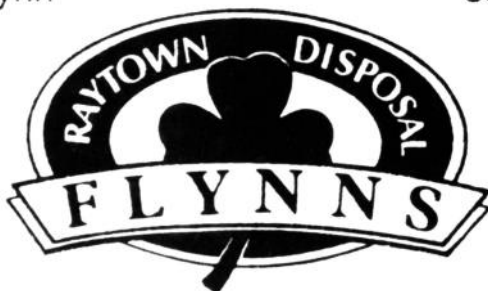
- ➔ Please forward the membership packet that was emailed out, to anyone you feel would be a great Chamber member. They may also sign up at www.RaytownChamber.com under "Join Us". Printed packets are available for pickup at the Chamber office.
- ➔ Winner's of the cash prizes will be announced at the June 25 membership luncheon.
- ➔ Each application received will be dated and if the recruited by space is left blank, staff will contact the company to see who they were recruited by.
- ➔ To be eligible for the cash prizes, the application and check for the full membership dues must be received before end of business May 30.
- ➔ Individual memberships, additional locations and full memberships will be counted as a new member. Additional reps are not eligible.
- ➔ Administrative fee of \$25.00 waived during the membership drive dates

Help us grow OUR Raytown Area Chamber of Commerce!

MEMBER MARKET

Jim Flynn

358-1211



P.O. BOX 9425

RAYTOWN, MO 64133



**KNIGHTS
OF COLUMBUS**



NEED A RENTAL HALL?

PARTIES ~ DANCES ~ RECEPTIONS ~ MEETINGS

SERVING THE GREATER KC AREA, THE HALL IS CONVENIENTLY LOCATED 1½ MILES SOUTH OF THE TRUMAN SPORTS COMPLEX ON BLUE RIDGE CUTOFF AT SNI-A-BAR ROAD.

OFFICE HOURS: TUE.~SAT. 8AM~12PM

5101 BLUE RIDGE CUTOFF 816-356-4962

THE MULTITASKER: KILLER APPS FOR DOING IT ALL (AT ONCE)

By Miles Kohrman From Fast Company Magazine

IFTTT (web)

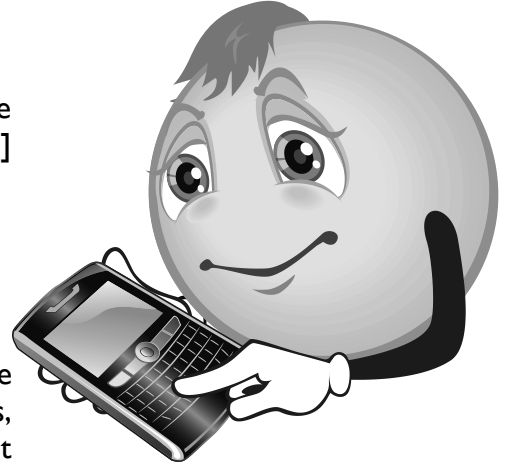
IFTTT stands for "If This Then That." It's pretty straightforward: the service enables you to set automatic actions between apps. If [this] happens, it does [that].

Example: "If I check into Foursquare, then add it to my Google Calendar."

Now, imagine the possibilities.

Google Now (iOS and Android)

Google Now is the Swiss Army knife of apps. The all-in-one predictive assistant gives users location-based reminders, real-time flight statuses, traffic updates and directions, car rentals, hotel bookings, restaurant reservations, birthday reminders, and whatever else you can think of.



Lift (iOS and web)

If you're doing too much at one time, you're not going to have the time to properly visualize what you're doing. Lift lets users create, track, and analyze personal habits and goals--perfect for some reflection and inspiration.

Mailbox (iOS)

The eagerly awaited email client Mailbox manages your inbox manager in the most delightful ways: There's no amount of clutter it can't handle. You can hit snooze on emails to appear later (one hour, tomorrow, or next week), quickly swipe emails to trash or archive, and view conversations as if in a chat.

Wunderlist (iOS and Android)

Wunderlist is an all-around to-do list app with multiple lists for projects, assignments, and anything that requires an extra set of organization.

Submitted by **Brenda Gustafson, Public Information Office, City of Raytown**



BUSINESS SPOTLIGHT ON...

Pastor: Jerry Applegate

Address: 9003 E. 87th Street Kansas City, MO 64138

Phone Number: 816-737-0370

E-Mail Address: jerryapplegate@msn.com

Web Page: www.laneavenuebaptist.org

Founded: 1950

Number of Members: 108

Services: Spiritual Guidance and Training

Future Plans: Lead as many to Christ as possible

Philosophy: We believe that Christ tasted death for everyone

Our church is a chamber member because: To get our name out into the community and to be more aware of events that are happening



Sunday Morning

Café - 9:15 a.m. - 9:45 a.m.

Sunday School - 10:00 a.m.

Worship Service - 11:00 a.m.

Wednesday Night

Ladies Group - 7:00 p.m.

RAYTOWN NIGHT WITH THE MAVERICKS



MARCH 21, 2014 7:05PM

MISSOURI MAVERICKS VS. QUAD CITY MALLARDS

TICKETS \$ 16.00 (TERRACE SECTION—\$ 19.00 VALUE)

TICKETS \$ 24.00 (RINKSIDE SECTION—\$ 26.00 VALUE)

Available only at the Chamber office *Offer not available at the Box Office

GATES OPEN AT 5:30PM

HAPPY HOUR-5:30-6:30 DISCOUNTED REFRESHMENTS!

Don't miss the fun and excitement — join your community for a great evening!

BUY YOUR TICKETS TODAY! TICKET SALES END March 14!

**FOUR
POINTS**
BY SHERATON

We just presented our **Employee of the Year** award to **Pam Throckmorton**, our lead chef who has been with this property for 35 years. Pam will often get called from the kitchen into the banquet for a round of applause. She is also one of more pro-active people that you will ever meet and keeps the kitchen in tip-top shape. We're very happy to have her here.

Join us for BUCK NIGHT at the Boulevard Grill! February 7 @ 5:00

\$1 Draft beers - \$1 Nachos - \$1 Chips & Dip

CHAMBER RENEWALS

- ☺ **Edward Jones 1983** Mark Sandy
- Raytown Gregory Animal Health Center 1976**
Timothy Chirpich, DVM
- Stilley & Fowler, PC 1977**
R. James Stilley Jr., Dennis Fowler
- L.W. Management, Inc. 2002** Lewis Webb
- ☺ **United Consumers Credit Union 2003**
Phil Lawson, Kyle Hudson
- ☺ **Comcast 1981** Tom Krewson, Ryan McMillian,
Rayma Nesselrode, Gina Scofield, Lisa Thapa
- Coldwell Banker All American Realty 1995**
Gary Knabe
- Blue Ridge Bank and Trust Co. 1989**
William C. Esry
- Blue Ridge Bank and Trust Co. 1989**
Paula F. Cannon
- Oturia 2010** Jason Whitaker
- Columbia College-Kansas City 2009**
Cindy Miller, Lois Bengé-Fortin
- TSYS Merchant Solutions 2007**
Brian Compton
- ☺ **Metcalfe Bank (KC) 1991** Aaron Neill

Jackson County 2013 Robbie Makinen, Miriam Hennosy

☺ **Charlotte Belger 2000**

☺ **The UPS Store 2004** Peggy Sundquist

Show-Me Audio-Visual 1999 Ron Dake

Armfield Tent Rental Co. Inc. 1997 Bonnie Armfield

☺ **Executive Security 1982** Jim Bradshaw

☺ **Aviation Institute of Maintenance 2009** Frederick Thomas

☺ *We would like to thank our members who gave 110%.*

NEW CHAMBER MEMBERS

H&H COLOR LAB, INC.

Terry Tuggle, Dave Drum

8906 E. 67th Street

Raytown MO 64133

816-358-6677

terryt@hhcolorlab.com

Wwww.hhcolorlab.com

Photography

Recruited by Pat Ertz/Steve Mock

Welcome!

Our Members in the News

January Morning Coffee at ...



**The Bordner
Event Center
11950 E. 350 Hwy.**



2013 Chamber Celebration



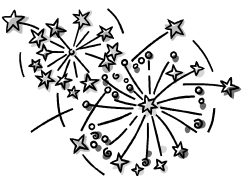
Congratulations to **Westridge Gardens Rehabilitation & Health Care Center – Business of the Year**; **The UPS Store – Small Business of the Year** and **Jeff Hirst – Chamber Person of the Year**. The Chamber Staff presented the **Volunteer of the Year** award to **Steve Mock** for all he has done for the Chamber staff. Also recognized was Peggy Sundquist for her time and commitment to the Board from 2009 through 2013 and Chris Payne, At Large Member for 2013 was presented a certificate of appreciation for the guidance he provided while on the board as well.



Past Chair, Shawna Burns talked about her year as Chair and was presented with her outgoing Chair gifts. Loretha Hayden, provided information to the membership about 2014 which will include an Each One ... Reach One Membership Campaign, the expansion of the “Think Raytown First” campaign along with working with other organizations within the community to help promote community events.



Thank you to KCP&L for sponsoring the luncheon and to USA800 for sponsoring the past chair’s coat.



Effective January 1, 2014, the Raytown Area Chamber of Commerce will no longer be able to accept **American Express** for payment. If you should have any questions on this decision, please do not hesitate to contact Vicki Turnbow at the Chamber office.

Upcoming Member Events

FEBRUARY MORNING COFFEE NETWORKING

The next "Morning Coffee" will be held at **First Federal Bank, 9330 E. Gregory Blvd.** Come by anytime between **7:30 to 8:30 a.m.** to have a cup of coffee and network with other businesses within the community. An added bonus will be to see the business who has agreed to host the Morning Coffee and find out what they can offer to you.



MARCH AFTER HOURS NETWORKING



Mar. 6

This year we have added **After Hours Networking on the first Thursday of the month:** The event will be held at **Lutfi's Fried Fish, 6633 Raytown Road.** Come by anytime between **4:30 to 5:30 p.m.** to have a refreshment and network with other businesses within the community. An added bonus will be to see the business who has agreed to host the After Hours and find out what they can offer to you.

MARCH MEMBERSHIP LUNCHEON

KCSourceLink

Jenny Nepper, Network Navigator
KCSourceLink connects a network of more than 200 business-building organizations in the 18-county Kansas City region to the aspiring & existing business owners that need their services. The mission is to help small businesses grow & prosper by providing easy access to needed services. Jenny can point entrepreneurs & business owners to a variety of classes, tools & people that can take businesses to the next level!

WHEN: Wednesday, March 26, 2014

WHERE: REAP Conference Room, 9300 E. 75th Street

\$15.00 per person - RSVP by Monday, Mar. 24

LUNCHEON SPONSORED BY TWO RIVERS BEHAVIORAL HEALTH SYSTEM

RAYTOWN NIGHT AT THE ROYALS

ONE OF THE LARGEST COMMUNITY NIGHTS
 FOR OVER 20 YEARS!

FRIDAY, MAY 16, 2014

**KANSAS CITY ROYALS
 VS. BALTIMORE ORIOLES**

**MARK YOUR CALENDAR!
 TICKETS AVAILABLE IN MARCH!**

*Raytown Area Chamber of Commerce
 & Raytown Rotary Club*

GOLF TOURNAMENT

MAY 30, 2014

TEETERING ROCKS GOLF COURSE

TOURNAMENT INFORMATION:

- 11:00 a.m. Registration, lunch, putting contest, silent auction
- 1:00 p.m. Shot-gun start – 4 person scramble – two flights
- \$90 Entry fee includes green fees, cart, lunch, awards reception, 3 drink tickets, and tee bags
- Silent auction ends 30 minutes after last team finishes
- Awards ceremony & reception immediately following tournament
- Prizes awarded to 1st - 2nd & 3rd in two flights

SPONSORSHIP OPPORTUNITIES AVAILABLE!



LOOK FOR SIGN UP
 FORM IN MARCH
 NEWSLETTER





5909 RAYTOWN TRAFFICWAY
RAYTOWN, MO 64133-3860





816-353-8500 FAX 816-353-8525
www.RaytownChamber.com

RETURN SERVICE REQUESTED

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Kansas City MO 64133

DATED MATERIAL

FEBRUARY 2014

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
						1
2	3	4 11:30am Mbr. Serv.-Recruitment	5	6  After Hours 4:30pm @ CareSpot	7	8
9	10	11	12	13 7:15am Board of Directors	14  Happy Valentine's Day	15
16	17  Presidents' Day	18  7:30am Morning Coffee	19	20	21 8:00am Government Relations Open Round Table Discussions	22
23	24 12:00pm >DEADLINE< For lunch reservations	25	26 11:30am MEMBERSHIP LUNCHEON	27	28 8:30am Membership/Business Retention	<i>Check your weekly Chamber Connections C-mail for an up-to-date calendar</i>