



CHAMBER CONNECTIONS

MISSION STATEMENT

The Raytown Area Chamber of Commerce supports our business community to enhance the quality of life for our citizens.

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Follow us on:

**JULY MEMBERSHIP LUNCHEON**

**NETWORKING TO THE POWER OF 8**



**"Intense Networking with Results"**

Come one, come all to the best networking event of the year! This is your chance to get known, be connected and also find solutions to every need and want you may have. Please be prepared with **plenty of business cards and information** on how you can be of service. **This is an interactive event.** We don't just want your body, we want your network! Please be prepared to supply referrals of others in your network. **We look forward to seeing you and feeling the power of the network!**

**WHEN: Wednesday, July 23**

- Networking begins at 11:00am, Lunch at 11:30am

**WHERE: REAP Conference Room, 9300 E. 75th St.**

**\$15.00 per person - cash/check/credit at the door - RSVP by Monday, July 21**

SPONSORED BY:



**LUNCHEON RSVP POLICY**

- Reservations *must* be made by NOON on the Monday before luncheon.
- After the deadline, there will be a \$3.00 extra charge.
- No shows will be invoiced with a \$2.00 fee added.

**2014 RAYTOWN CORPORATE SPONSORS**



**Advanced Eyecare**  
**Blue Springs Optical**

**COMCAST BUSINESS**



**GARRISON & ASSOCIATES Inc.**



WWW.THINKRAYTOWNFIRST.COM

## THINK RAYTOWN FIRST



Do you want to know what is happening in Raytown?

Go to [www.ThinkRaytownFirst.com](http://www.ThinkRaytownFirst.com) and click on the Community Calendar. There is also a place to sign up to receive future emails about What's Happening in Raytown! The Community Survey is still on the website. We want to know what you know about Raytown. If you are on Facebook, please go out and like Think Raytown First and spread the word. Don't forget the Raytown Chamber also has a Facebook page and a Twitter account. Stay up to date on all that is happening in the Raytown Chamber as well as the community in general.

### Board of Directors

**Loretha Hayden**, Chair of the Board  
Lutfi's Fried Fish

**Mark Smith**, Chair Elect  
Dick Smith Ford

**Michelle Williams**, Secretary/Treasurer  
Hope Network of Raytown

**Shawna Burns**, Past Chair  
Commerce Bank

### At Large Members

**Jeff Hirst**  
Four Points by Sheraton

**Meshelle Bishop**  
Cornerstone Home Improvement

**Christopher S. Payne**  
Monopoly Acquisitions LLC

### Board Members

**Kaylie Baker**  
Rok'it Advertising

**Pam Clark**  
Clark's Appliances

**Pat Ertz**  
Public Water Supply Dist. #2

**Steve Mock**  
Mock Building Co.

**Andy Powelson**  
PBI Industries Inc.-McDonald's

**Rene Purtee**  
Arvest Bank

**Patrick Searcy**  
Power On Technologies

**Bruce Stansberry**  
Liberty Tax Service

**Derek Ward**  
KCP&L

**Mahesh Sharma**, Liaison  
City of Raytown

**Dr. Allan Markley**, Liaison  
Raytown Quality Schools

**Steve Guenther**, Liaison  
Raytown Main Street Assoc.

### Staff

**Vicki Turnbow**, President  
president@raytownchamber.com

**Kyle Phillips**, Operations Manager  
kphillips@raytownchamber.com

## PRESIDENT'S CORNER

This month the Chamber will begin to put together the Class of 2017 and the next year of officers. The Committee Chairs will be asked to start reviewing their portion of the Strategic Plan and to prepare a recommendation to the Board for any adjustments in 2015 and beyond. Events will be reviewed and recruitment and retention of members will be discussed.

Speaking of recruitment, the Each One ...Reach One Membership Drive ran from March 1 through May 31. We brought in 31 new members for a total of over \$7,200. For our first organized effort, this was a great start! Membership Recruitment will be following up on all leads generated during the drive and if there is someone you need us to contact, let the Chamber office know. We will continue to use the logo and saying Each One...Reach One in regards to recruiting of new members throughout the year. Thank you again to the following businesses who donated items to be given away each month during the membership drive: Advanced Eyecare, Arvest Bank, Four Points By Sheraton, Fun House Pizza and Lutfi's Fried Fish.

A big thank you to the Fire Department for helping us restring our flag pole last month. Definitely one of those items Chamber staff just can't take care of themselves.

Don't forget to stop by the **After Hours Networking, Thu. August 7, at Four Points by Sheraton - KC Sports Complex, 4011 Blue Ridge Cutoff!**

My door is always open, come by anytime!

*Vicki Turnbow, President*



## CLASS OF 2017 BOARD OF DIRECTOR'S APPLICATIONS BEING ACCEPTED

The Raytown Area Chamber of Commerce will be accepting applications for those Chamber members who would be interested in serving a three year term beginning January 2015. If you are interested in getting more involved and have been a member in good standing for one year, please contact the Chamber office to get a Board application.

**The deadline to submit an application will be July 31, 2014.**

**SUPER SPLASH USA** invites you to  
**Raytown Chamber of Commerce Day**

**LUNCH SPECIALS**

*Hamburger Combo*  
 includes a side of fries or tater tots and a small drink.  
 Make it a cheeseburger for 25¢ more  
**\$3.50**

*Small Drink* **\$1.00**

**JULY 15th 2014**

**\$7 ALL DAY Admission**

All Raytown Chamber of Commerce members are invited to a bring their families to the pool for a day of summer fun! Don't forget to bring your suits and towels to catch some rays and take a dip in the pools! Come out and show your support for local businesses at the finest little water park in America! Please print the invite & bring it with you to the front gate to receive your discount!

**SUPER SPLASH USA WATER PARK**  
 www.supersplashusa.com

Super Splash USA is excited to invite the Raytown Chamber of Commerce members to an **Appreciation Day on July 15!**

All members will receive \$2.00 off general admission and lunch specials. Super Splash is proud to be back under the management of the Raytown Parks & Recreation department. We are excited to see what we can do as a local business for our community so come enjoy a relaxing day with us at Super Splash USA! We are open from 11am – 7pm; come spend the day or stop by for a dip after work at the finest little water park in America! Bring your family & friends! Please print and bring the emailed invite to receive your discount. If you have any questions, contact Megan (meganb@raytownparks.com) or Super Splash (816) 356-5300.



## MEMBERSHIP DRIVE UPDATE

**EACH ONE → REACH ONE**

At the June 25 Membership luncheon the following were presented with prize money for bringing in the most members.

**\$500.00 First Place: Pat Ertz** – recruited 6 new members

**\$250.00 Second Place: Rene Purtee** – recruited 4 new members

**\$50.00 Third Place Tie: Loretha Hayden & Michelle Williams** – recruited 2 each

The following names were drawn to win \$50.00 for bringing in one new member: Mike Apprill, Meshelle Bishop.

**THANKYOU** for helping us grow **OUR Raytown Area Chamber of Commerce!**

## MEMBER MARKET

**RE/MAX**  
 Heartland, REALTORS®

**OFFICE BUILDING FOR SALE**

**6700 Raytown Road**

Over 4,000 sq. ft. on main level, finished lower level. Perfect for accountants, engineers, dental or medical office. Two separate offices rented. Lower 200's.

Call  
**Paula Hartman**  
 816-591-8161  
 agentplh@gmail.com



**KNIGHTS OF COLUMBUS**



**NEED A RENTAL HALL?**

**PARTIES ~ DANCES ~ RECEPTIONS ~ MEETINGS**

SERVING THE GREATER KC AREA, THE HALL IS CONVENIENTLY LOCATED 1½ MILES SOUTH OF THE TRUMAN SPORTS COMPLEX ON BLUE RIDGE CUTOFF AT SNI-A-BAR ROAD.

OFFICE HOURS: TUE.~SAT. 8AM~12PM

5101 BLUE RIDGE CUTOFF 816-356-4962

New for 2014, the Raytown Area Chamber of Commerce will be presenting its 1st Annual, **SENIOR CELEBRATION**. The date has been set for **Saturday, September 13** and will be held at The Point at Graceway (5600 Blue Ridge Cutoff).

Recently, Mid-America Regional Council (MARC) included Raytown along with Gladstone, Mission and Prairie Village as a **KC Community for all Ages (KCCA)**. MARC and the four communities will work to create a Kansas City region of vibrant communities, building on the strengths and serving the needs of individuals of all ages. The older adult population in the great KC region will double in the next 20 years and KC Communities for All Ages is intended to help identify measures that communities can undertake to ensure that older adults are valued, understood, respected and involved in creating and sustaining a high quality of life. The 2010 Census puts Raytown will a little over 8,000 in population age 55 and older. With these two distinctions what better way to help our older Americans celebrate than by presenting a Senior Celebration. The event will be for those 55 and older who want to put on their Sunday best and come out to have an evening of dancing, refreshments and fun!



Be one of the first Raytown Chamber members to sign up to help sponsor this event. **Bickford Senior Living, HyVee & KCP&L** have already agreed to be Platinum Sponsors. What a great way to market to a core group of individuals that are *"the roots of our community!"*

**Deadline for sponsorships is July 25** so that we can include all the sponsors in our marketing efforts. Ticket sales will take place in the month of August at a cost of \$10 per person. Be watching for final details in future e-mails and the Chamber Connections newsletter. If you know a business that would be a good sponsor of this event, please forward the information to them. If you have any questions, please do not hesitate to contact the Chamber office. *See you on the dance floor!*

## CHAMBER RENEWALS

**City of Raytown 1995** Mayor David Bower, John Benson, Tom Cole, Brenda Gustafson, Jason Hanson, Teresa Henry, Sheila Payne, Mahesh Sharma Elected Officials: Janet Emerson, Pat Ertz, Jason Greene, Josh Greene, Michael Lightfoot, Charlotte Melson, Steve Mock, Kathie Schutte, Bill Van Buskirk

**Players Paradise 2012** Michael Spilker

☺ **Gibbens Drake Scott, Inc. 2001**

Megan Laufer

☺ **Graceway 1995** Jay Grimwood,

Donna Bruce, Ron Haley

☺ **Cosentino's Food Stores 2004**

Khara Cosentino

☺ **Cosentino's Apple Market #70**

Phil Brown

☺ **Cosentino's Apple Market #137**

Beth Pratt

☺ **Cosentino's Apple Market #143**

Cherise Blevins

**Extreme Grand Prix 2013**

Christopher Payne, Matt Tholen

**D.W. Newcomer's Floral Hills, Inc. 1972**

Kirk Kinsinger

☺ **Goodheart Dental 2001** Tim Goodheart, DDS

**Arvest Bank 2012** Rene Purtee

☺ *We would like to thank our members who gave 110%.*

## NEW CHAMBER MEMBERS

**ADT**

**Matt McDonald**

7707 NW 97<sup>th</sup> Terr.

Kansas City MO 64153

816-726-0593 F 816-880-5891

mmcdonald@adt.com

www.adt.com

Security Systems

(Re-joined)

**JACOB TURK**

410-C SE 3rd Street, Ste. 105

Lee's Summit MO 64063

816-524-6723

Jacob@turkforcongress.com

www.turkforcongress.com

Individual Member

(Re-joined)

**THE GARDENS**

**AT JACKSON CREEK**

**Property Manager**

19401 E. 40<sup>th</sup> Street Ct.

Independence MO 64057

816-743-4296

www.gardensatjacksoncreek.com

Retirement Community

Recruited by Vicki Turnbow

(Jackson County Busi. Expo)

**N8's ELECTRIC LLC**

**Nathan Hagen**

PO Box 11682

Kansas City MO 64138

816-809-3110

N8sElectric@yahoo.com

Electrical

Recruited by Steve Mock

**BOAN HEATING**

**& COOLING, INC.**

**Shelly Seagraves**

12001 E. State Route 350

Raytown MO 64138

816-356-4508 F 816-356-4151

Shelly@BoanHeating-Cooling.com

www.BoanHeating-Cooling.com

Heating/Air Conditioning

Sales & Service

(Re-joined)

*Welcome!*



The combination Raytown Chamber/Raytown Rotary Golf Tournament was held on Friday, May 30 at Teetering Rocks Golf Course. The weather was perfect for a day of golf & networking! Seventy-six golfers and five virtual golfers had a great time. Each virtual golfer was assigned to an actual golfer. Unfortunately, none of our virtual golfers won anything, but

were able to come out and enjoy the day. The tournament was a four person scramble and prizes were awarded in two flights for first, second and third place. Those winners were:

**1<sup>st</sup> Place Teams - A Flight: Vance, Triggs, Long, Scott**      **B Flight: Koepp, McCraw, DeJohn, Billings**  
**2<sup>nd</sup> Place Teams - A Flight: Turnbow, Fristoe, Stawarz, Westhues**      **B Flight: Ness, Apprill, Ness, Veatch**  
**3<sup>rd</sup> Place Teams - A Flight: Streit, Stephens, Smith, Morris**      **B Flight: Mock, Bowers, Mock, Parker**

*Thank you to several of the teams who placed for donating their prize money back to the Chamber/Rotary Club!*

Tom Stawarz won the putting contest and split the pot with the Chamber/Rotary group. Bill Pence won closest to the line on hole 18, Larry Pence won longest putt on hole 7, Kyle Guenther was closest to the line on hole 5 for the men and Cec Gillihan was closest to the line for the women on hole 5.

This year several sponsors took advantage of the great weather and came out and manned their sponsor holes. SERVPro was stationed at hole 1 and treated golfers to water, snacks and cigars. Boulevard Grill located inside Four Points by Sheraton took care of hole 9 and handed out coupons. Arvest Bank handed out golf towels at hole 10 and Westridge Gardens sponsored the hole in one contest on hole 18 and also provided margaritas. Thank you to the volunteers, the sponsors and the golf committee for making this year a huge success.

#### TITLE SPONSOR

**DICK SMITH**



#### HOLE IN ONE SPONSOR



**WESTRIDGE GARDENS**  
REHABILITATION & HEALTH CARE CENTER

#### GOLF CART SPONSOR

Blue Ridge Bank & Trust  
Clark's Appliances - David & Cathy Allie  
**SPECIAL THANK YOU TO:**  
Teetering Rocks Golf Course  
Chamber/Rotary Golf Committee  
& ALL THE VOLUNTEERS!

54<sup>th</sup> Street Bar & Grill - Aramark  
Brenda Gustafson - CareSpot  
Central States Beverage - Columbia College  
Concorde Career College  
Dave & Shirley Wurth - Dick Smith Ford  
Dirty Don's Bargain Center

#### BEVERAGE CART SPONSOR

Tom & Donna Gibbens  
Raytown-Brooking Eagle

#### LUNCH SPONSOR

Shamrock Cabinet & Fixture Corp.

#### AWARDS RECEPTION SPONSOR

Chief Jim Lynch  
& Raytown Police  
Community Benefit Fund

#### PUTTING CONTEST SPONSOR

GMK Architects

#### HOLE SPONSORS

Advanced Eyecare - Arvest Bank  
Dave & Shirley Wurth - Dick Smith Ford  
Edward Jones, George Koepp  
Four Points by Sheraton - KC Sports Complex  
Hy-Vee - Joel Lawson Advanced Wealth Strategies  
Shelter Insurance, Steve Meyers  
John & Judy Ness - Kapke & Willerth  
Knights of Columbus - Metcalf Bank  
Mr. Sign - Nancy Dexter  
Raytown Gregory Animal Health Center  
SERC Physical & Hand Therapy  
SERVPRO - Terry & Susan Landers  
The Golf Doctor  
Tom McDonald, State Rep Dist. 28  
Walmart - Watkins Consulting

#### ITEMS DONATED BY

Golfsmith - Hy-Vee  
John Benson - KC Zoo  
KCP&L - Kris & Vicki Turnbow  
Lowe's Homecenters - Mike Apprill  
Paradise Park - Planet Fitness  
Raytown Area Chamber of Commerce

Raytown Teachers Credit Union  
Rok'it Advertising - Spicy Guys Pretzels  
SteppingStone - SuperSplash USA  
Westridge Gardens  
Chuck & Celia Wobbe



BUSINESS SPOTLIGHT ON...

## COMMUNITY SUPPORT PARTNERS

**Owners:** Cory Royer    **Address:** 8959 E. 59th Terr. Raytown, 64133    **Phone:** 816-777-1301    **Fax:** 816-777-1305

**Website:** www.pbmkc.com    **Email:** mmcgraw@pbmkc.com    **# Employees:** 25    **Hours:** 24 Hours

**Founded:** 2006-2007    **Chamber Member since:** 2014

**Services:** Residential Group Home that supports 6 kids & adults with developmental disabilities & intense behavioral challenges. CSP is a transitional group home setting for kids & adults to gain the necessary skills needed to be productive/active in society. We utilize the Applied Behavioral Analysis Approach and and positive behavioral interventions & supports to increase socially acceptable behaviors & decrease challenging behaviors. Our services are designed to positively affect the quality of life of the individuals we serve.

**Business Philosophy:** To provide supports so individuals with severe behavioral challenges may live in a pleasant home environment where individuals are encouraged to develop the necessary skills to be reintegrated into the community & become successful & active members of society.

**Future Plans:** Continue providing the best care possible for all individuals living at the group home.

**Our Business is a Chamber Member because:** We want to network with other community members & get to know the City of Raytown better.

## Our Members in the News

### Morning Coffee Networking at ...



**Planet Fitness**  
8720 E. 63rd Street



### AFTER HOURS NETWORKING AT ...



**THE BORDNER EVENT CENTER**  
11950 E. 350 HIGHWAY

## RAYTOWN CHAMBER MEET & GREET

The Membership Services Retention Committee hosted the Raytown Chamber Meet & Greet on Thursday, June 19 at Extreme Grand Prix. Those attending were able to network, be introduced to those Board Members and Committee Chairs in attendance, hear about some of the not so obvious benefits available to them as members, enjoyed great food from Wingstop and Hy-Vee as well as a few members taking advantage of the Raytown Chamber special pricing for indoor racing!



**RAYTOWN**  
**ARTS & MUSIC FESTIVAL**  
Sept. 27 - Kenagy Park

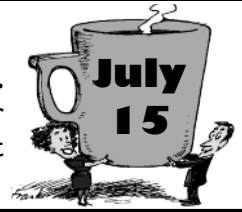
The Raytown Parks is hosting the **Raytown Arts and Music Festival September 27<sup>th</sup>** at Kenagy Park (9608 E 79<sup>th</sup> St.), from 11:00am-6:30pm. They are looking for business sponsors in the \$50-\$100 range for the event, to cover the costs of the great music line up. The headlining band will be Brewer & Shipley, along with Sharp Dressed Man, KC Kelsey, & Linda Shell & the Blues Thang. They already have major sponsorships for the event from Congressman Emanuel Cleaver, Fun House Pizza, & the Raytown Brooking Eagle. There will be many local artists at the event to show their work, a free kids area with balloons, face painting, & art projects which will be hosted by Insure One, and Nancy Dempsey's Kid Parties.

There is still time to support this great community event & get your business name on the sponsor banners. They hope to attract thousands of spectators who will appreciate the music & art that will be filling Kenagy Park! **To get involved with this event, or to be a sponsor, contact the Raytown Parks Department by phone 358-4100, or email, [davet@raytownparks.com](mailto:davet@raytownparks.com).** This is going to be a big event in Raytown, & they would love to have local businesses show support & get their business name on the sponsor banners & advertising that will go out to promote this great free event!

## Upcoming Member Events

### **JULY MORNING COFFEE NETWORKING**

The next "Morning Coffee" will be held at **CENTER 63 BOUTIQUE, 6226 RAYTOWN TRAFFICWAY**. Come by anytime between **7:30 to 8:30 a.m.** to have a cup of coffee and network with other businesses within the community. An added bonus will be to see the business who has agreed to host the Morning Coffee and find out what they can offer to you.



### **AUGUST AFTER HOURS NETWORKING**



The event will be held at **FOUR POINTS BY SHERATON, 4011 Blue Ridge Cutoff**. Come by anytime between **4:30 to 5:30 p.m.** to have a refreshment and network with other businesses within the community. An added bonus will be to see the business who has agreed to host the After Hours and find out what they can offer to you. *\*NOTE: THERE IS NO AFTER HOURS IN JULY*

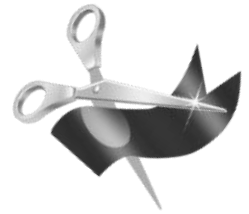
**Aug. 7**

### *Stop by for Happy Hour!!!*

Complimentary Boulevard Draft Beer including; Wheat, Pale Ale & 80 Acre; as well as some delicious Appetizers will be available at the Boulevard Grill inside the Four Points by Sheraton



Come help **Extreme Grand Prix** celebrate their 14 month anniversary with over 50,000 races and over 500,000 laps with a **Chamber Ribbon Cutting, Wed., July 23 from 4-6 pm** with ceremony at 5:15. There will also be a Birthday Party on Saturday July 26 from noon - 8pm. Stop by & race around the track!



### **AUGUST MEMBERSHIP LUNCHEON**



## RAYTOWN ECONOMIC DEVELOPMENT UPDATE

Tom Cole, ED Administrator

**SPONSORED BY**

**WHEN: Wednesday, August 27** - Networking begins at 11:00am, Lunch at 11:30am

**WHERE: REAP Conference Room, 9300 E. 75th St.**

\$15.00 per person - cash/check/credit at the door - RSVP by Monday, Aug. 25



**Raytown  
Three Trails  
Kiwanis Club**

### **MARK YOUR CALENDARS....**

**Raytown Quality Schools Hall of Fame** weekend will be held **September 19 & 20**.

The Class of 2014 has six inductees: Bob Dernier, Raytown South High School class of 1975; George Gibson, Raytown High School class of 1963; Bobbi (Johnson) Kauffman, Raytown High School class of 1963; Amber J. Lawson, Raytown South High School class of 1990; Jeff Lisenby, Raytown South High School class of 1973; and Steve Rees, Raytown High School class of 1967. For additional information about the program or this year's inductees, please call the Raytown Schools Community Relations office at 268-7000.







5909 RAYTOWN TRAFFICWAY  
RAYTOWN, MO 64133-3860

816-353-8500 FAX 816-353-8525  
www.RaytownChamber.com


RETURN SERVICE REQUESTED

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Kansas City MO 64133

**DATED MATERIAL**



# JULY 2014

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
Check your weekly Chamber Connections C-mail for an up-to-date calendar		1	2	3		5
6	7	8 11:30am @ HyVee <b>LUNCH &amp; LEARN</b> Cloud Computing Demystified!	9	10 7:15am Board of Directors	11	12
13	14  Come to Chamber Appreciation Day <b>TOMORROW &gt;&gt;&gt;</b>	15  7:30am Morning Coffee	16	17	18	19
20	21 12:00pm <b>&gt;DEADLINE&lt;</b> For lunch reservations	22	23 11:30am <b>MEMBERSHIP LUNCHEON</b> 4-6pm Ribbon Cutting @ Extreme Grand Prix	24	25 8:30am Membership Services -Recruitment/Retention	26
27	28	29	30	31		