



CHAMBER CONNECTIONS

MISSION STATEMENT

The Raytown Area Chamber of Commerce supports our business community to enhance the quality of life for our citizens.

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Follow us on:

JUNE MEMBERSHIP LUNCHEON

TECHNOLOGY TRENDS FOR SMALL BUSINESSES



Presented by Sam Hassan, Comcast Dir. Of Marketing & Sales

What small businesses need to look out for to stay competitive, and how using smart technology will help grow your business.

WHEN: Wednesday, June 25, 2014

- Networking begins at 11:00am, Lunch at 11:30am

WHERE: REAP Conference Room, 9300 E. 75th Street

\$15.00 per person - cash/check/credit at the door

- RSVP by Monday June 23

SPONSORED BY:



LUNCHEON RSVP POLICY

- Reservations *must* be made by NOON on the Monday before luncheon.
- After the deadline, there will be a \$3.00 extra charge.
- No shows will be invoiced with a \$2.00 fee added.

2014 RAYTOWN CORPORATE SPONSORS



Advanced Eyecare
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BUSINESS



GARRISON
& ASSOCIATES Inc.



WWW.THINKRAYTOWNFIRST.COM

THINK RAYTOWN FIRST



Do you want to know what is happening in Raytown?

Go to www.ThinkRaytownFirst.com and click on the Community Calendar. There is also a place to sign up to receive future emails about What's Happening in Raytown! The Community Survey is still on the website. We want to know what you know about Raytown. If you are on Facebook, please go out and like Think Raytown First and spread the word. Don't forget the Raytown Chamber also has a Facebook page and a Twitter account. Stay up to date on all that is happening in the Raytown Chamber as well as the community in general.

Board of Directors

Loretha Hayden, Chair of the Board
Lutfi's Fried Fish

Mark Smith, Chair Elect
Dick Smith Ford

Michelle Williams, Secretary/Treasurer
Hope Network of Raytown

Shawna Burns, Past Chair
Commerce Bank

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Jeff Hirst

Four Points by Sheraton

Meshelle Bishop

Cornerstone Home Improvement

Christopher S. Payne

Monopoly Acquisitions LLC

Board Members

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Rok'it Advertising

Pam Clark

Clark's Appliances

Pat Ertz

Public Water Supply Dist. #2

Steve Mock

Mock Building Co.

Andy Powelson

PBI Industries Inc.-McDonald's

Rene Purtee

Arvest Bank

Patrick Searcy

Power On Technologies

Bruce Stansberry

Liberty Tax Service

Derek Ward

KCP&L

Mahesh Sharma, Liaison

City of Raytown

Dr. Allan Markley, Liaison

Raytown Quality Schools

Steve Guenther, Liaison

Raytown Main Street Assoc.

Staff

Vicki Turnbow, President
president@raytownchamber.com

Kyle Phillips, Operations Manager
kphillips@raytownchamber.com

PRESIDENT'S CORNER

Wow, May has been a very busy and productive month! This month, your Chamber welcomed a new member and business (Xtra Care Adult Day Care) to Raytown with a ribbon cutting and open house; hosted Raytown Night at the Royals, partnered with the Raytown Rotary Club to put on a great golf tournament with over 75 golfers and held a Legislative Update luncheon with over 80 people in attendance. Thank you to The Bordner Event Center for hosting and sponsoring this luncheon along with our legislative sponsors of AT&T, KCP&L and MGE.

Thank you for taking the time out of your busy schedules to attend the monthly Morning Coffee and After Hours networking events to show support for your fellow Chamber members as well as working on the Each One ... Reach One Membership Drive. Keep recruiting those new members!

The Chamber Meet & Greet being held on June 19 will be a great opportunity to meet some of the new members. We are doing this event in lieu of our normal New Member Orientation. See information about this event on page 3 of this newsletter. Reservations are required and it is no charge to attend.

Remember to send us those press releases about all the good that is happening in your business. What you can send us: Awards, Community Leadership, Expansions, Relocations and Spinoffs, Major New Products or Projects, Mentions in National or Industry Media, Philanthropic Efforts or Promotions and New Hires. If you are not shouting the good stuff, who will!

Don't forget to stop by the **After Hours Networking, Thu. June 5, at The Bordner Event Center, 11950 E. 350 Hwy.!**

My door is always open,
come by anytime!

Vicki Turnbow, President



Raytown Area Chamber of Commerce & Raytown Rotary Club

GOLF TOURNAMENT

MAY 30, 2014




Look for final Golf results and a full list of sponsors in the July newsletter!

TITLE SPONSOR
DICK SMITH



RAYTOWN CHAMBER MEET & GREET

Join us on **Thur., June 19** from **4:30 to 6:30 pm**
at **Extreme Grand Prix - 6731 Blue Ridge Blvd.**

We are asking current members to attend and help us welcome the new members at this **FUN** business networking event. Join in some great networking and take a spin around the race track or enjoy some arcade games! There will be a cash bar and refreshments available.

Reservations are required by June 13.

Extreme Grand Prix is going to start a Chamber Member program on June 19, 2014. All Chamber Members will receive races discounted to \$15.95 (\$21.95 full retail). They will also receive a 15% discount on all food and beverage purchases. Signing up for this program can be done at the front counter. A price level will be assigned to all Chamber members and they will have access to this program anytime Extreme Grand Prix is open. This is not limited to only Chamber events.

**EXTREME
GRAND
PRIX**
INDOOR FAMILY
FUN CENTER



* Any person wishing to race may not consume more than 2 alcoholic beverages before they race. If 3 or more alcoholic beverages are consumed that individual will not be allowed to race that day.

EACH ONE → REACH ONE

MEMBERSHIP DRIVE UPDATE

The Each One Reach One Membership Drive deadline has passed. But we want to remind all our members to reach out to those businesses who are not Chamber members and try to get them to join! If you have a business you have been trying to get to join the Chamber and need some additional help, please do not hesitate to contact the Chamber office and someone from the Board of Directors, the Membership Services Committee or Staff can follow-up with them. Remember, we will be recruiting new members all year so even if a business did not join during the membership drive, they can join at any time! The Membership Services Recruitment Committee will continue to make calls from the Qualified Lead List

What an exciting 3 months! A full report will be given at the June 25 monthly membership luncheon along with the announcement of those who have won the cash prizes!

THANKYOU for helping us grow OUR Raytown Area Chamber of Commerce!

MEMBER MARKET

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**OFFICE BUILDING
FOR SALE**

6700 Raytown Road

Over 4,000 sq. ft. on main level, finished lower level. Perfect for accountants, engineers, dental or medical office. Two separate offices rented. Lower 200's.

Call
Paula Hartman
816-591-8161
agentplh@gmail.com



**KNIGHTS
OF COLUMBUS**



NEED A RENTAL HALL?

PARTIES ~ DANCES ~ RECEPTIONS ~ MEETINGS

SERVING THE GREATER KC AREA, THE HALL IS CONVENIENTLY LOCATED 1½ MILES SOUTH OF THE TRUMAN SPORTS COMPLEX ON BLUE RIDGE CUTOFF AT SNI-A-BAR ROAD.

OFFICE HOURS: TUE.~SAT. 8AM~12PM

5101 BLUE RIDGE CUTOFF 816-356-4962

2014 REGIONAL LEADERSHIP AWARD

Since 1992, the Mid-America Regional Council has annually recognized individuals and institutions that have made outstanding contributions to the region. The recipients of MARC's Regional Leadership awards have advanced a vision of a strong, healthy region, demonstrated commitment to its growth, and encouraged others to support and work towards that vision. Each spring, MARC calls for nominations for the annual leadership awards. MARC would like to recognize our 2014 Regional Leadership Award Honorees and thank them for their important contributions to our communities, and region as a whole.



The four area Shepherd's Centers — KC Central, the Northland, Raytown and Kansas City, Kansas — are independent nonprofit organizations that share a common mission: promoting the physical, mental and social well-being of older adults in Greater Kansas City and helping them maintain their dignity, productivity and independence as they age.

The first Shepherd's Center was founded in Kansas City in 1972 by Dr. Elbert Cole. Today, there are about 70 centers across the nation. Shepherd's Centers are interfaith organizations that promote civic involvement, lifelong learning and community leadership. They rely on enthusiastic and dedicated volunteers, many of whom are older adults who enjoy using their wisdom and skills for the good of the community.

Shepherd's Centers offer programs that help seniors age in place, such as help with handyman services, yard work, grocery shopping, meals on wheels and rides to the doctor's office. Some offer companion programs and call checks to help seniors feel connected. Shepherd's Centers also offer help with Medicare counseling, health care services and health care coordination, and more recently, helped applicants navigate the new federal health insurance exchange.

With more than 40 years of experience in working with older adults, Shepherd's Centers are a great resource for local communities facing a rapidly aging population. **(816) 356-9000** www.shepherdscenterraytown.org



BUSINESS SPOTLIGHT ON...

Patrick Ertz, District Manager

Board Members

Gary Gillihan, President
George Yocum, Vice President
Richard Tush, Secretary
Joe O'Dwyer
Jim McClanahan



JACKSON COUNTY PUBLIC WATER SUPPLY DISTRICT NO. 2

Address: 6945 Blue Ridge Blvd Raytown, Missouri 64133 **Phone:** 816-353-5550

Office Hours: Monday thru Friday 7:30pm - 4:30pm **E-Mail:** pwsd2@pwsd2.org **Web:** pwsd2.org

In November 1935, Public Water Supply District No. 2 of Jackson County, Missouri was founded by a Grant from the "Works Progress Administration" (WPA). In 1935, Raytown was home to 15 dairies and 2 lake resorts and approximately 330 homes. Raytown has grown beyond its expectations; we now serve approximately 13,500 people through 6,600 connections in Southern Raytown.

Public Water Supply District No. 2 is committed to providing ample quantities of high quality water that is both safe and delectable to drink. We strive to maintain continuous service and pressure throughout the system, quickly restoring service following maintenance or repairs. We diligently maintain the water system, along with providing excellent customer service to Raytown residents.

Raytown is a good community, full of great people, good schools and flourishing businesses.

Public Water Supply delivers potable water for your health, life, cleanliness, fire protection and economic development. In the future, we will continue to modernize our water infrastructure so that now and generations to come, can enjoy the benefits of clean water.

RAYTOWN NIGHT AT THE ROYALS

Even though the weather was cool, it was a great night to celebrate Raytown Night at the Royals. The Raytown Chamber has sponsored this very special night every year since 1992. This year was wonderful with over 1,000 tickets sold! The Chair of the Board has the distinguished opportunity of throwing out the first pitch. Loretha Hayden, owner of Lutfi's Fried Fish threw to Sluggerr who was a relief catcher for Cindy Zeger of Our Lady of Lourdes. Thank you to the Raytown Police Department Color Guard for presenting the flags and to those organizations who purchased 20 or more tickets:

Aviation Institute of Maintenance - Bordner Installation Group -
Graceway - Lane Avenue Baptist Church - Lutfi's Fried Fish -
Public Water Supply District #2 - River of Refuge
Rotary Club of Raytown - USA800



CHAMBER RENEWALS

- ☺ **District Council #3 Painters & Allied Trades 2011** Clay Rodgers, Frank Carpenter
- ☺ **DSB Services, LLC 1988** D. Douglas Burson, Ray Downing, Cynthia Strickland
- ☺ **Clark's Appliances 1973** Pam Clark, Quentin Clark
- Kornis Electric Supply Inc. 2010** Gerry Schmitt
- Theodore J. Bowman 2007**
- ☺ **US Bank 2012** Daryl Garton
- KCP&L 1979** Merley McMurry, John Englemann, Michael Jackson, Emily Ross, Robin Souder, Derek Ward
- Wel-Don Plumbing & Drain Inc. 2012** William Wright
- Raytown Fire Protection Dist. 1983** Matt Mace
- ☺ **Blue Ridge Mazda 1996** Willie Rickel
- Raytown Water Co. 1995** Neal Clevenger
- Shepherd's Center of Raytown 1992** Kristina Peters
- ☺ **REAP-Raytown Emergency Assistance Program 1997** Al Brown, Holly Grimwood
- C&S Furnace Co. Inc. 1996** Kendall Schottel
- TMC Lakewood 2013** Jill Schau, Jim Kelly
- ☺ **State Farm Insurance 2013** Beau Crawford
- ☺ **Paul O. Dooley, Inc. 1996**
- AT&T 1990** Madeline Romious

☺ *We would like to thank our members who gave 110%.*

NEW CHAMBER MEMBERS

- | | |
|---|--|
| <p>CREATION STATION
Debbie Luttrell
6227 Blue Ridge Blvd. Raytown 64133
816-419-6987
creationstation@excite.com
Facebook.com/creationstationraytown
Retail Sales
Recruited by Vicki Turnbow</p> | <p>MCCRAW & COMPANY CPAs,PC
Tim McCraw
6329 Blue Ridge Blvd.
Raytown MO 64133
816-353-5000 F 816-353-5055
mccrawco@swbell.net
Accounting/Taxes
Recruited by Pat Ertz</p> |
| <p>CENTRAL BANK OF KANSAS CITY
Peter Frankel, David Cunningham
2301 Independence Blvd. KC 64124
816-483-1210 F 816-483-9602
pfrankel@centralbankkc.com
www.centralbankkc.com
Banks
Recruited by website</p> | <p>KENNEDY'S ANIMAL CLINIC
Andrea Kennedy
8000 Woodson Rd.
Raytown MO 64138
816-358-0991 F 816-358-5998
kennedysanimalclinic@gmail.com
www.kennedysanimalclinic.com
Veterinarian
Recruited by Don Merker</p> |
| <p>OTTO SERVICE, Alan Otto
9301 Blue Ridge Blvd. KC 64138
816-358-4454 F 816-965-6070
ottoservicekc@hotmail.com
www.ottoservicekc.com
Automobile Service & Repair
Recruited by Rene Purtee</p> | <p>CRUMP'S PAINT & DÉCOR
John Crump II
6320 Raytown Rd. Raytown 64133
816-353-2832 F 816-356-1517
john@crumpspaintanddecor.com
Www.crumppaintanddecor.com
Home Improvement
Recruited by Pat Ertz</p> |
| <p>COLE TERMITE & PEST CONTROL
Helen Cole
11705 E. 350 Hwy. Raytown 64138
816-737-1031 F 816-737-1017
www.colepestcontrol.com
Services
Recruited by Pat Ertz</p> | |

Welcome!

Our Members in the News

Morning Coffee Networking at ...



Metcalf Bank
4668 Blue Ridge Blvd.



AFTER HOURS NETWORKING AT ...



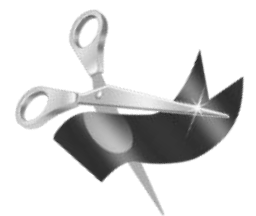
WING STOP
11825 US 40 HIGHWAY STE. C



Congratulation to Dr. Rose Iyewarun and her family, at **Xtra Care Adult Daycare Center, 6311 Evanston Ave.** for their Grand Opening and Ribbon Cutting Ceremony!



Chamber members received tours of the new facility and were treated to delicious African dishes.



Since variety is a big part of the appeal of brunch, it's good to know that Kansas City-area diners have more than a couple good options. Three area restaurants made **OpenTable's** list of the **country's top 100 brunch spots**. Included on OpenTable's 2014 Diners' Choice Award list are Café Sebastiene and Classic Cup in the Plaza area and **V's Italiano Ristorante in Independence**. The list is based on reviews collected from verified OpenTable diners.

The Sunday brunch menu at V's Ristorante includes a few Italian touches, including biscuits and Italian sausage gravy, Haddock lemonata and a sautéed pasta station. V's is located at 10819 E. U.S. 40 Highway.

Upcoming Member Events

JUNE MORNING COFFEE NETWORKING

The next "Morning Coffee" will be held at **PLANET FITNESS, 8720 E. 63rd Street**. Come by anytime between **7:30 to 8:30 a.m.** to have a cup of coffee and network with other businesses within the community. An added bonus will be to see the business who has agreed to host the Morning Coffee and find out what they can offer to you.



AUGUST AFTER HOURS NETWORKING



This year we have added **After Hours Networking** on the *first Thursday of the month*: The event will be held at **FOUR POINTS BY SHERATON, 4011 Blue Ridge Cutoff**. Come by anytime between **4:30 to 5:30 p.m.** to have a refreshment and network with other businesses within the community. An added bonus will be to see the business who has agreed to host the After Hours and find out what they can offer to you. **NOTE: THERE IS NO AFTER HOURS IN JULY*

The Membership Services – Retention Committee would like to invite you to a **LUNCH AND LEARN** on **Tue. July 8**. It will be held in the Hy-Vee Community Room starting promptly at 11:30 to 12:30. Registration will open at 11:15. The cost will be \$10.00 per person and will include lunch.

**Reservations are required and due by Thu. July 3. Limited to 40 attendees.*

"CLOUD COMPUTING DEMYSTIFIED"

Presented by Pat Searcy, Power On Technologies & David McGee, Tech Members



"What's the cloud?" "Where is the cloud?" "Are we in the cloud now?!"

These are all questions you've probably heard or even asked yourself. The term "cloud computing" is everywhere, and your Chamber of Commerce is here to explain it. The 'Cloud' is a real buzzword these days, but what exactly is the cloud, how does it impact what you do, and is it anything really new?

Bring your laptop, tablet or smartphone and find out at the Lunch & Learn!

JULY MEMBERSHIP LUNCHEON

NETWORKING TO THE POWER OF 8

"Intense Networking with Results"

Come one, come all to the best networking event of the year! This is your chance to get known, be connected and also find solutions to every need and want you may have. Please be prepared with **plenty of business cards and information** on how you can be of service. **This is an interactive event.** We don't just want your body, we want your network! Please be prepared to supply referrals of others in your network.

We look forward to seeing you and feeling the power of the network!

SPONSORED BY

WHEN: Wednesday, July 23 - Networking begins at 11:00am, Lunch at 11:30am

WHERE: REAP Conference Room, 9300 E. 75th St.

\$15.00 per person - cash/check/credit at the door - RSVP by Monday, July 21

ARVEST

☒ MARK YOUR CALENDARS....

Come help **Extreme Grand Prix** celebrate their 14 month anniversary with over 50,000 races and over 500,000 laps with a Chamber Ribbon Cutting **Wed., July 23 from 4-6 pm** with ceremony at 5:15.

The Raytown Parks & Recreation will be hosting the **3rd annual Raytown Arts & Music Festival on Sat., September 27**. The festival will be held at Kenagy Park 11am-6pm with music, art vendors, food and a kids area. If you are interested in being a sponsor please contact Dave Turner, Raytown Parks 816-358-4100. Thank you to Fun House Pizza, one of the main festival sponsors, and host of the adult beverage area!



5909 RAYTOWN TRAFFICWAY
RAYTOWN, MO 64133-3860

816-353-8500 FAX 816-353-8525
www.RaytownChamber.com





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DATED MATERIAL



JUNE 2014

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
1 Check your weekly Chamber Connections C-mail for an up-to-date calendar	2	3 11:30am Mbr. Serv.-Recruitment	4	5  After Hours 4:30pm	6	7
8	9	10	11	12 7:15am Board of Directors	13	14  FLAG DAY
15 Happy Father's Day	16	17  7:30am Morning Coffee	18	19 4:30pm Chamber Meet & Greet @ Extreme Grand Prix	20	21  Summer
22	23 12:00pm ➤DEADLINE< For lunch reservations	24	25 11:30am <u>MEMBERSHIP</u> <u>LUNCHEON</u>	26	27 8:30am Mbr. Serv.-Retention	28
29	30					