

Raytown
Area

CHAMBER OF COMMERCE



WWW.RAYTOWNCHAMBER.COM

MARCH 2014

CHAMBER
CONNECTIONS

MISSION
STATEMENT

The Raytown Area Chamber of Commerce supports our business community to enhance the quality of life for our citizens.

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Follow us on:

MARCH MEMBERSHIP LUNCHEON

Jenny Nepper, Network Navigator



KCSOURCELINK connects a network of more than 200 business-building organizations in the 18-county Kansas City region to the aspiring & existing business owners that need their services. The mission is to help small businesses grow & prosper by providing easy access to needed services. Jenny can point entrepreneurs & business owners to a variety of classes, tools & people that can take businesses to the next level!

WHEN: Wednesday, March 26, 2014

- Networking begins at 11:00am, Lunch at 11:30am

WHERE: REAP Conference Room, 9300 E. 75th Street

\$15.00 per person - cash/check/credit at the door

RSVP by Monday, Mar. 24

**SPONSORED
BY:**



LUNCHEON RSVP POLICY

- Reservations *must* be made by NOON on the Monday before luncheon.
- After the deadline, there will be a \$3.00 extra charge.
- No shows will be invoiced with a \$2.00 fee added.

2014 RAYTOWN CORPORATE SPONSORS



Advanced Eyecare
Blue Springs Optical

**COMCAST
BUSINESS**

**GARRISON
& ASSOCIATES Inc.**



WWW.THINKRAYTOWNFIRST.COM

THINK RAYTOWN FIRST

The next phase of "Think Raytown First" has been complete. The website, www.ThinkRaytownFirst.com is up and running. It is a basic site but does include a "Think Raytown First" survey. Please take a moment to fill it out. Included in this website is a community calendar and photos page. We hope to work to build momentum on this site. Also, if you have a Facebook page, take a moment to like "Think Raytown First". Don't forget the Chamber's page as well. Watch for more details in the future!



Board of Directors

Loretha Hayden, Chair of the Board
Lutfi's Fried Fish

Mark Smith, Chair Elect
Dick Smith Ford

Michelle Williams, Secretary/Treasurer
Hope Network of Raytown

Shawna Burns, Past Chair
Commerce Bank

At Large Members

Jeff Hirst
Four Points by Sheraton

Meshelle Bishop
Cornerstone Home Improvement

Christopher S. Payne
Monopoly Acquisitions LLC

Board Members

Kaylie Baker
Rok'it Advertising

Pam Clark
Clark's Appliances

Pat Ertz
Public Water Supply Dist. #2

Steve Mock
Mock Building Co.

Andy Powelson
PBI Industries Inc.-McDonald's

Rene Purtee
Arvest Bank

Patrick Searcy
Power On Technologies

Bruce Stansberry
Liberty Tax Service

Derek Ward
KCP&L

Mahesh Sharma, Liaison
City of Raytown

Dr. Allan Markley, Liaison
Raytown Quality Schools

Steve Guenther, Liaison
Raytown Main Street Assoc.

Staff

Vicki Turnbow, President
president@raytownchamber.com

Kyle Phillips, Operations Manager
kphillips@raytownchamber.com

PRESIDENT'S CORNER

The Government Relations Committee would like to invite to the monthly **Government Relations Round Table Discussions**. Round table discussions are held at the Chamber office beginning at 8:00 a.m. Co-Chairs Madeline Romious, AT&T and Michael Lightfoot (City of Raytown, Alderman) remind you these discussions are open to all Chamber members and anyone interested in meeting with some of our elected officials. Here are some of the upcoming dates - so mark your calendars:

Fri. March 21 – Local Updates

Fri. April 11 (*one week early*) – Summary of the local elections & State Update

Fri. May 28 – Legislative Luncheon (Monthly Membership Luncheon) to be held at The Bordner Eventer Center, \$15.00 per person, reservations required (Local Elected officials will be invited)

Don't forget to stop by the **After Hours Networking, Thu. March 6, at Lutfi's Fried Fish, 6633 Raytown Road!**

My door is always open,
come by anytime!

Vicki Turnbow, President



RAYTOWN NIGHT WITH THE MAVERICKS

MARCH 21, 2014 7:05PM

MISSOURI MAVERICKS VS. QUAD CITY MALLARDS

TICKETS \$ 16.00 (TERRACE SECTION—\$ 19.00 VALUE)

TICKETS \$ 24.00 (RINKSIDE SECTION—\$ 26.00 VALUE)

Available only at the Chamber office

***Offer not available at the Box Office**

GATES OPEN AT 5:30PM

HAPPY HOUR-5:30-6:30 DISCOUNTED REFRESHMENTS!

Don't miss the fun and excitement — join your community for a great evening!

BUY YOUR TICKETS TODAY!

TICKET SALES END March 14!



EACH ONE → REACH ONE

MEMBERSHIP DRIVE DATES:

**March 1 through
May 30, 2014**

- ➔ Bring in the most new members and receive **\$500 Cash!**
- ➔ Bring in the second most and receive **\$250!**
- ➔ And the third most, **\$100!**
- ➔ Each member that brings in one member will be put into a drawing to receive one of three **\$50.00 cash prizes.**

At the March, April & May luncheons, everyone who brought in a new member that month, will be entered in a drawing for a gift!

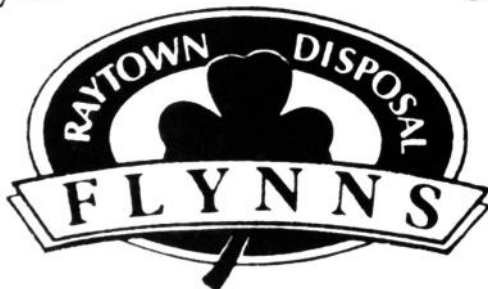
- ➔ Please forward the membership packet that was emailed out, to anyone you feel would be a great Chamber member. They may also sign up at www.RaytownChamber.com under "Join Us". Printed packets are available for pickup at the Chamber office.
- ➔ Winner's of the cash prizes will be announced at the June 25 membership luncheon.
- ➔ Each application received will be dated and if the recruited by space is left blank, staff will contact the company to see who they were recruited by.
- ➔ To be eligible for the cash prizes, the application and check for the full membership dues must be received before end of business May 30.
- ➔ Individual memberships, additional locations and full memberships will be counted as a new member. Additional reps are not eligible.
- ➔ Administrative fee of \$25.00 waived during the membership drive dates

Help us grow OUR Raytown Area Chamber of Commerce!

MEMBER MARKET

Jim Flynn

358-1211



P.O. BOX 9425

RAYTOWN, MO 64133



**KNIGHTS
OF COLUMBUS**



NEED A RENTAL HALL?

PARTIES ~ DANCES ~ RECEPTIONS ~ MEETINGS

SERVING THE GREATER KC AREA, THE HALL IS CONVENIENTLY LOCATED 1½ MILES SOUTH OF THE TRUMAN SPORTS COMPLEX ON BLUE RIDGE CUTOFF AT SNI-A-BAR ROAD.

OFFICE HOURS: TUE.~SAT. 8AM~12PM

5101 BLUE RIDGE CUTOFF 816-356-4962

ABWA OFFERING \$1,500 EDUCATION GRANT

The Royal Ridge league of ABWA is offering a \$1,500 grant through the Stephen Bufton Memorial Educational Fund (SBMEF). Since its inception in 1953, the Stephen Bufton Memorial Educational Fund (SBMEF) has been assisting women in achieving success through higher education. Today the educational fund of the American Business Women's Association (ABWA) is considered one of the most highly respected grant and scholarship programs for women in the country. Over the past 60 years, the fund's Board of Trustees has awarded more than \$16 million in scholarships to more than 16,000 women thanks to the generous contributions of ABWA members.

SBMEF assists women who are pursuing advanced educational goals to achieve both business and professional success; to become role models, mentors, and leaders for the future. Selection of scholarship winners in communities across the United States has grown into one of ABWA's favorite and most long-standing traditions.

- * The applicant must be a female U.S. citizen
- * The applicant must have completed a minimum of 60 credit hours.
- * The applicant must have achieved a cumulative GPA of 3.0 or better on a 4.0 scale
- * The applicant must be seeking a baccalaureate degree or higher
- * The applicant must be attending an institution authorized to confer degrees at the baccalaureate level or higher in the U.S.

For a grant application for more information, contact Becky Adney at hischild1953@yahoo.com or 816-215-6733.

Interest forms will be accepted through March 15, 2014.

COMCAST ANNOUNCES 5 AREA "GOLD MEDAL" EDUCATORS

In recognition of excellence in teaching along with excellence in sport - the 2014 Winter Olympic Games – Comcast announced 5 Gold Medal Educators at last month's free, open-to-the-public community event and celebration held at the Independence Events Center. Students and community members from Independence (William Chrisman High School, Truman High School, Van Horn High School) and Raytown, (Raytown High School and Raytown South High School) nominated the teachers and/or coaches they feel best bring "Gold Medal" attributes to the classroom. Those attributes include being inspirational, motivational, hard-working, persistent, and dedicated. Community members went on to cast their votes on Facebook to determine the winning individual from each school. The TOP vote-getter from EACH SCHOOL received \$500; principals from EACH SCHOOL accepted an educational grant for \$2,500.

COMCAST CONGRATULATES:

Raytown High School: MARLEE STEMPELMAN (BRAD DRACE, principal)
 Raytown South High School: PAULA DAMPIER (SHUNTON HAMMOND, principal)
 Truman High School: ANGIE ZARRILLO (DAVID GORDON, principal)
 Van Horn High School: LAURA SOLOMON (PATRICK LAYDEN, principal)
 William Chrisman High School: KIM HAYES (MIKE BECKER, principal)

Over 700 guests were treated to ice skating with Missouri Mavericks, Heartland Skating Club, Kansas City Curling Club members. Special Guest Appearances by 1980 Hockey Olympian Ken Morrow and KSHB-TV Sports Director Jack Harry. Musical entertainment by KC's "Mr. Stinky Feet" (aka Jim Cosgrove) and live telecasts of the Olympics throughout the Independence Events Center.



BUSINESS SPOTLIGHT ON...

Owners: Brenda Walters & Brad Kleoppel

Address: 5056 Blue Ridge Blvd.

Phone: 816-737-0601

Fax: 816-313-9651

Web: www.cornerstonewindowskc.com

Email: info@chi-kc.com

#Employees: 7

Hours: M-F 8:30am-4:00pm

Founded: 1997

Chamber Member since: 1997

Services/Products: Windows, Siding & Doors - High Quality Products

Future Plans: To continue to grow!

Business Philosophy: We offer high quality products we would feel comfortable putting on our own home.

We offer a lifetime installation warranty & most products carry a lifetime warranty.

Our business is a Chamber Member because: We like to give back to the community & network with other business minded companies.



EASTERN JACKSON COUNTY BUSINESS EXPO 2014

Several Chambers of Commerce in Eastern Jackson County, including the Raytown Chamber, will collaborate this year to bring together some of the brightest business leaders from the most dynamic companies in Eastern Jackson County. The 2014 Eastern Jackson County Business Expo will provide targeted opportunities for more than 100 of the finest and most successful

businesses in the area to showcase, demonstrate, and explain their products and/or services to other successful business decision-makers and their best clients or customers.

The 2014 Eastern Jackson County Business Expo will be held at the **Independence Events Center from 2:00pm to 8:00pm on Thursday, April 24, 2014**. The day will kick-off with the Monthly Membership Luncheon and speaker with those attending having an opportunity to walk through the expo afterwards. The event will feature demonstrations and product or service raffles by the exhibiting businesses. Complimentary beverage service and hors d'oeuvres will begin at 4:00pm and continue until the Expo wraps up at 8:00pm.

Companies with booths will enjoy an environment that enhances their relationships, exposes their business to qualified attendees, gives them an opportunity to research the market for the leading products and services, and learn about the latest and best business practices.

Why should a business exhibit at the 2014 Eastern Jackson County Business Expo?

1. Networking with hundreds of potential new customers and business decision makers
2. Showcasing their company in a unique business environment
3. Touching base with established customers to talk about new products, renew relationships and thank them for their business
4. Face-to-face selling and demonstrations save countless sales calls.

For more information on the 2014 Business Expo, contact Alex Colley, Vice President of Small Business Development, at 816-252-4745 or email alex@iChamber.biz.

CHAMBER RENEWALS

Fray Chiropractic Office 2002

Dr. David Fray, Dr. Thomas Murray

Metropolitan Community College-Longview

1991 Linda Nelson

Missouri Mavericks Professional Hockey 2009

Ben Gaul

☉ **Stained Glass School, Inc. 2012** Katei Gross

Eric's Salon 1984 Ron Berkvam

Awards & T-Shirt Specialists, Inc. 2012 Angela

Reece & Nichols Realtors -ChambersBoyd

Home Team 2010 Robert Chambers

Kris Turnbow 2012

Cleaves-Bessmer-Marietti, Inc. 1973

R.L. "Duff" Greenwood

Advanced Eyecare 1985 Lawrence D. Reed OD,

Melissa M. Enevoldsen OD, Jeffrey A. Harter OD,

Dana J. Krause OD, Christine L. Mitts OD,

Richard C. Wilson OD

Shelter Insurance 1980 Steve Meyers

☉ **Public Water Supply Dist. #2 1990** Pat Ertz,

Gary Gillihan, Jim McClanahan, Joe O'Dwyer,

Richard Tush, George Yocum

Hope Network of Raytown 2008

Christie Hammond, Paula Hartman, Michelle Williams

Guenther Mills Keating Architects Inc. 2001 Stephen Guenther

☉ **Albin's Fine Jewelry 1999** Wayne Albin

☉ **Shamrock Cabinet & Fixture Corp. 1980**

Bill Price, Dan Beachner, Kelly Lauderback

Mid America Coach 2009 Peter Beren, Bill Lanham, Julie White

Lowe's Homecenters, Inc. 2009 Dometria Coleman

☺ *We would like to thank our members who gave 110%.*

NEW CHAMBER MEMBERS

BRANDT'S GLASS LLC

Eric & Laura Brandt

6212 Arlington Ave.

Raytown MO 64133

816-358-3308

brandtsglass.laura@gmail.com

Services

Recruited by self

Welcome!

Our Members in the News

February Morning Coffee at ...



**First Federal Bank
9330 E Gregory Blvd.**



RIBBON CUTTING CEREMONY - BRANDT'S GLASS LLC

Brandt's Glass LLC, a new business located at 6212 Arlington Ave., will hold an Open House on **Thu. March 20 from 4 to 6pm.** There will be a Ribbon Cutting Ceremony at 4:45pm. Please stop by and welcome Eric & Laura to Raytown!



FOUR POINTS BY SHERATON KANSAS CITY- SPORTS COMPLEX TO CELEBRATE GRAND RE-OPENING

Ribbon-Cutting Event will Include Prizes, Giveaways, and Refreshments

Four Points by Sheraton Kansas City – Sports Complex will hold a Grand Re-opening on **Tue. March 25 from 3-5pm** to celebrate the completion of the hotel's multi-million dollar renovation and conversion project. The event, hosted by Raytown and Independence Chamber of Commerce, will include a **4pm ribbon cutting** attended by local dignitaries.

Sports Radio 810 WHB will give away prizes and broadcast live, while the Kansas City Royals Mascot "Sluggerrr" signs autographs and Arvest Bank serves grilled hotdogs and beverages. Four Points by Sheraton Kansas City – Sports Complex and the Boulevard Grill will also give out prizes and certificates, and provide tours of the newly refurbished hotel.

4011 Blue Ridge Cutoff, across the street from the stadiums at 40th Terrace.



Celebrating 30 years of business is Raytown's own **Awards & T-Shirts Specialists, Inc.** located here in our community at 10400 East 63rd Street. Founded and owned by Debbi O'Donohue, Awards & T-Shirts is truly a success story to be applauded. Debbi and the Awards & T-Shirts' team have been active in our area for decades supporting charitable organizations, youth sports' team and community groups. Their knowledge and expertise has been elevated to a national level.

Awards & T-Shirts is your one stop solution to elevate and enhance the image and presentation of your organization. We excel at making your team deliver amazing results. A national leader in the promotional marketing industry, we understand your needs and challenges and are here to help you succeed. Awards & T-Shirts has 30 years of expertise and experience to bring added value to work for you. No job is too big or too small. We meet deadlines and deliver your products within your budget.

Take time to stop in at Awards & T-Shirts and congratulate Debbi and her team on 30 years of excellence in our community. Who knows you may find an item you need to promote your business. **Congratulations!!** from the Raytown Chamber to Debbi O'Donohue and the Awards & T-Shirts Specialists' Team.

Upcoming Member Events

MARCH MORNING COFFEE NETWORKING

The next "Morning Coffee" will be held at **Bickford Senior Living, 9110 E. 63rd Street**. Come by anytime between **7:30 to 8:30 a.m.** to have a cup of coffee and network with other businesses within the community. An added bonus will be to see the business who has agreed to host the Morning Coffee and find out what they can offer to you.



APRIL AFTER HOURS NETWORKING



This year we have added **After Hours Networking** on the *first Thursday of the month*: The event will be held at **goodbidding.org Thrift & Flea, 10227 E. 61st Street**. Come by anytime between **4:30 to 5:30 p.m.** to have a refreshment and network with other businesses within the community. An added bonus will be to see the business who has agreed to host the After Hours and find out what they can offer to you.

APRIL MEMBERSHIP LUNCHEON



CELEBRATING THE HOME TEAM

April's monthly luncheon will be held on **Wed. April 23** at the Royals Crown Club. This luncheon is a kick-off for the beginning of the Royals season and for Raytown Night at the Royals (May 16). Administrative Professionals Day is that day, so make a reservation for your administrative assistant to show your appreciation for all his/her hard work.

WHEN: Wednesday, April 23, 2014

\$20.00 per person - RSVP by Monday, Apr. 21

WHERE: Kauffman Stadium, Crown Club

SPONSORED BY DICK SMITH FORD

25th Arbor Day Celebration to Recognize Local Veterans

The Raytown Tree Board in association with Raytown Parks and Recreation will celebrate Arbor Day in a very special way this year. This is the 25th year for this annual event and all local veterans in attendance will be recognized. The event is scheduled for **Saturday, April 26, 2014 at 10 a.m.** and will be held at the **Rotary Club Veterans Peace Plaza** located at the flag pole area in Colman Park (5912 Lane Ave. in Raytown). A special program will be presented by the Raytown Tree Board to honor the veterans and will culminate with the planting of a tree.

The Raytown Tree Board is a non-profit organization and is also seeking local sponsorship for this event. If interested, please contact Ron Fowler at ronf@raytownparks.com



RAYTOWN NIGHT AT THE ROYALS

*ONE OF THE LARGEST COMMUNITY NIGHTS
FOR OVER 20 YEARS!*

FRIDAY, MAY 16, 2014

**KANSAS CITY ROYALS
VS. BALTIMORE ORIOLES**

**MARK YOUR CALENDAR!
TICKETS AVAILABLE IN MARCH!**



5909 RAYTOWN TRAFFICWAY
RAYTOWN, MO 64133-3860

816-353-8500 FAX 816-353-8525
www.RaytownChamber.com





RETURN SERVICE REQUESTED

Prsrtd Stnd
U.S. Postage Paid
Permit # 2316
Kansas City MO 64133

DATED MATERIAL



MARCH 2014

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
Check your weekly Chamber Connections C-mail for an up-to-date calendar						1
2	3	4 11:30am Mbr. Serv.-Recruitment	5 9:00am Golf Committee	6  After Hours 4:30pm @ Lutfi's	7	8
9 Daylight Saving Time Begins 	10	11	12 8:30am Royals Night Committee	13 7:15am Board of Directors	14	15
16	17 Happy St. Patricks Day	18 	19	20 4-6pm Ribbon Cutting Ceremony Brandt's Glass	21 8:00am Government Relations Open Round Table Discussions MAVERICKS NIGHT	22 
23/30	24/31 12:00pm ➤DEADLINE< For lunch reservations	25 3-5pm Grand Re-Opening Ribbon Cutting Four Points by Sheraton	26 11:30am MEMBERSHIP LUNCHEON	27	28 8:30am Membership/Business Retention 4:30pm RQS Legislative Forum	29