

Raytown  
Area

CHAMBER OF COMMERCE



WWW.RAYTOWNCHAMBER.COM

FEBRUARY 2015

CHAMBER  
CONNECTIONS

MISSION  
STATEMENT

The Raytown Area Chamber of Commerce supports our business community to enhance the quality of life for our citizens.

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Follow us on:

STATE  
OF THE CITY  
ADDRESS

Mayor David Bower

Join us to congratulate the Mayor for his 8 years of dedicated service to the Raytown Community!

**WHEN:** Wednesday, February 25, 2015

**WHERE:** First Baptist Church of Raytown,  
10500 E. 350 Highway

\$21.00 per person

- RSVP by Monday, Feb. 23

Sponsored by:



**2015 RAYTOWN CORPORATE SPONSORS**



DICK SMITH



**GARRISON  
& ASSOCIATES Inc.**



WWW.THINKRAYTOWNFIRST.COM



THINKRAYTOWNFIRST.COM



RAYTOWNCHAMBER.COM

Think Raytown First is a campaign to encourage doing business locally and a way to keep the community informed. To market to those traveling through Raytown on 350 Highway, the Raytown Chamber has obtained a bill board for seven weeks encouraging the Think Raytown First campaign. The bill board is located just past Fun House Pizza on 350 Highway. It is a great location and hope it will remind everyone no matter what to Think Raytown First. Remember we have window clings if you need one for your business or even your car.



### Board of Directors

**Mark Smith**, Chair of the Board  
Dick Smith Ford

**Michelle Williams**, Chair Elect  
Mission of Hope Clinic

**Jeff Hirst**, Secretary/Treasurer  
Four Points by Sheraton

**Loretha Hayden**, Past Chair  
Lutfi's Fried Fish

### At Large Members

**Mike Gatschet**  
Dick Smith Ford

**Alyson Jones**  
Bickford Assisted Living

### Board Members

**Kaylie Baker**  
Rok'it Advertising

**Shawna Burns**  
Commerce Bank

**Pam Clark**  
Clark's Appliances

**Pat Ertz**  
Public Water Supply Dist. #2

**Steve Mock**  
City of Raytown

**Holly Grimwood**  
Raytown Emergency Assistance Program

**Rene Purtee**  
Arvest Bank

**Bruce Stansberry**  
Liberty Tax Service

**Derek Ward**  
KCP&L

**Mahesh Sharma**, Liaison  
City of Raytown

**Dr. Allan Markley**, Liaison  
Raytown Quality Schools

**Steve Guenther**, Liaison  
Raytown Main Street Assoc.

### Staff

**Vicki Turnbow**, President  
president@raytownchamber.com

**Kyle Phillips**, Operations Manager  
kphillips@raytownchamber.com

## **PRESIDENT'S CORNER**

January has already passed and we have jumped into 2015 with both feet! The year started off with Loretha Hayden, 2014 Chair of the Board transferring the gavel to Mark Smith at the January Board meeting. The Chamber saw 57 new members join the Chamber under Loretha's leadership. Loretha started the Each One Reach One Membership Drive which will continue into this year.

A promotional video was unveiled at the Chamber Celebration luncheon. We will share the video with the membership in an email along with posting it on Facebook, the website and through Twitter. We encourage all of you to view it and share it with those businesses you think should join the Chamber.

CareSpot and the Chamber will be partnering to put on a Community Health Fair to be held on Saturday, August 8 from 10:00 am to 2:00 pm. The fair will be located at The Point on Blue Ridge Cutoff. If your organization would like to be a part of this event, please contact me and I will put you on the list to receive task force notices. This event will also help REAP "stuff the bus" for their backpacks!

Don't forget to stop by the **Chamber Meet & Greet on Feb. 10** and the **A.M. Connections Networking, Tues. Feb. 17, at Cornerstone Home Improvement!**

My door is always open, come by anytime!

*Vicki Turnbow, President*



## **SPONSORSHIPS STILL AVAILABLE!!!**

### **LUNCHEON SPONSOR:**

Serve as a host to greet the attendees, put information at each place setting, 5 minutes on the agenda to talk about your business, company listed in the newsletter & Chamber's website. The cost of the luncheon sponsorship is \$160.00

**July 22** (Raytown Economic Development Update) & **August 26** (Legislative Luncheon)

### **NETWORKING EVENT SPONSOR:**

A.M. Connections are the third Tues. of the month at 7:30-8:30am. After Hours are the first Thur. of the month at 4:30-5:30pm. Receive 16 invitations to distribute to your customers, company listed in the newsletter & Chamber's website. Provide some beverages/refreshments, of your choice. The cost of the networking sponsorship is \$50.00 for each event.

**A.M. Connections: June 16**

**After Hours: Apr. 2 - May 7 - June 4 - Sept. 3 - Oct. 1 - Nov. 5**

EACH ONE → REACH ONE

# MEMBERSHIP DRIVE DATES: March 1 - May 29, 2015

- New Member Packets will be emailed out to each current member sometime in February through Constant Contact. Please forward this packet to anyone you feel would be a great Chamber member. Printed packets will be available for pickup at the Chamber office.
- The current Chamber member who brings in the most new members will receive **\$500 Cash**; the second most **\$250** and the third most **\$100**. Each member that brings in one member will be put into a drawing to receive one of three \$50.00 cash prizes. These will be announced at the June membership luncheon.
- At the March, April and May luncheons – all members who brought in a member that month, will be in a drawing for a gift (to be determined).
- Each application received will be dated and if the recruited by space is left blank, staff will contact the company to see who they were recruited by. To be eligible for the cash prizes, the application and check for the full membership dues must be received before end of business May 29.

**Help us grow OUR Raytown Area Chamber of Commerce!**

## MEMBER MARKET

**Blue Ridge**  
AUTO - TRUCK PLAZA

816-358-6500

6824 Blue Ridge Blvd. • Raytown, MO 64133  
[www.blueridgeautos.com](http://www.blueridgeautos.com)

U-HAUL  
Now available at this location

Blue Ridge Auto-Truck Plaza

FULL SCALE BODY SHOP  
FREE ESTIMATES

**KNIGHTS OF COLUMBUS**

### NEED A RENTAL HALL?

PARTIES ~ DANCES ~ RECEPTIONS ~ MEETINGS

SERVING THE GREATER KC AREA, THE HALL IS CONVENIENTLY LOCATED 1 1/2 MILES SOUTH OF THE TRUMAN SPORTS COMPLEX ON BLUE RIDGE CUTOFF AT SNI-A-BAR ROAD.

OFFICE HOURS: TUE.~SAT. 8AM~12PM

5101 BLUE RIDGE CUTOFF 816-356-4962

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**BUSINESS PROTECTION FOR WHATEVER'S IN STORE.**

Whether you've created the business of your dreams or it's a dream-in-progress, you can count on me to help you protect it. Call me today. Your dream is out there. Go get it. We'll protect it.

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Agency, Inc.

10009 E. Bannister Rd.  
**(816) 767-8425**

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2014
  
*Chamber Celebration*

This year marked 20 years of the Raytown Chamber celebrating and recognizing not only their Chair and Board of Directors but also presenting awards to Business of the Year, Chamber Person of the Year and Volunteer of the Year. In 2009, Small Business of the Year was added to the list.



*This year's award recipients are:*



**BUSINESS OF THE YEAR**  
Hy-Vee #1542



**SMALL BUSINESS OF THE YEAR**  
rok'it Advertising

  
*Congratulations!*  




**CHAMBER PERSON OF THE YEAR**  
Rene Purtee



**VOLUNTEER OF THE YEAR**  
Charlotte Melson

A promotional video was unveiled at the Chamber Celebration luncheon which will be used to promote the Raytown Chamber and hopefully will help in recruiting new members. You can find this video by going to YouTube and searching "Raytown Area Chamber of Commerce Video". The video will also be posted on the Chamber's website and Facebook page along with being shared on the Think Raytown First website and Facebook page. Watch for the link in your next C-mail!

Thank you to Bobby Richest of Richest Productions and Jeff Hirst, Holiday Inn-CoCo Key Water Resort for collaborating to put the video together, to Mark Smith - Dick Smith Ford, Kaylie Baker - rok'it Advertising and Patrick Searcy - Power On Technologies for being a part of the video.



*We would like to extend  
our sincere appreciation to the following :*

CELEBRATION SPONSOR

LUNCHEON SPONSOR



CHAIR'S COAT SPONSOR

USA 800, INC.

## NEW CHAMBER MEMBERS

### LONGVIEW FUNERAL HOME & CEMETERY Barry Park

12700 S. Raytown Rd.  
Kansas City MO 64149  
816-761-6272

bpark@longviewfh.com  
Longviewfuneralhome.com

Funeral Home

Recruited by Mike McDonough

*Welcome!*

## CHAMBER RENEWALS

### ☺United Consumers Credit Union 2003

Kaylyn Morris, Scott McDowell

### Trifar Land Company LLC 2011

Brant Farrar

### Two Rivers Behavioral Health System

2013 Mike Seitz, Susan Fitzpatrick

### ☺L.W. Management, Inc. 2002

Lewis Webb

### ☺McIntosh Heating & Cooling 1993

Jeff Mann

### ReeceNichols Realtors 2010

Bob Chambers

### Rok'it Advertising 1990 Kaylie Baker

### Raytown Gregory Animal Health Center

1976 Tim Chirpich, DVM

### Show-Me Presentation Resources 1999

Ron Dake

### ☺Albin's Fine Jewelry 1999 Wayne Albin

### ☺Aviation Institute of Maintenance 2009

Frederick Thomas

### ☺The UPS Store 2007 Peggy Sundquist

### Columbia College-Kansas City 2009

Cindy Miller, Lois Bengé-Fortin

### Blue Ridge Bank and Trust Co. 1989 Bill Esry

### Blue Ridge Bank and Trust Co. 1989

Paula Cannon

### ☺Carstar Auto Body of Raytown 1999

Ron Glenn

### State Representative, Dist. 28

### Tom McDonald 2012

### ☺Executive Security, Inc. 1982 Jim Bradshaw

### Coldwell Banker All American Realty 1995

Gary Knabe

### ☺Shelter Insurance 1980 Steve Meyers

### H&H Color Lab Inc. 2014

Terry Tuggle, Dave Drum

### Comcast 1981 Tom Krewson, Ryan McMillian,

Rayma Nesselrode, Gina Scofield

### Fry Orthodontics 1976

Zachary T. Williams, DDS, MS

### Community Support Partners 2014

Michelle McGraw, Cory Royer, Karen Sanger

### Fray Chiropractic Office 2002 Dr. David Fray

Armfield Tent Rental 1997 Roger Armfield

☺ *We would like to thank  
our members who gave 110%.*

RAYTOWN CHAMBER BOARD OF DIRECTORS



## BUSINESS SPOTLIGHT ON...

**Name of Business:** Raytown Emergency Assistance Program

**Owners:** Al Brown, Director; Holly Grimwood, Assistant Director

**Address:** 9300 E 75th Street Raytown, MO 64138

**Phone:** 816.356.0054      **Fax:** 816.353.2550

**E-mail:** info@raytownreap.org      **Web:** www.raytownreap.org      *Newly updated! Check it out today!*

**Chamber member since:** 1997

**Number of Employees:** 3 (Over 75 volunteers)

**Hours of Operation:** 9:00am-4:30pm M-F

**Services:** We service over 400 families every month in the Raytown School District who are at or below poverty level. We offer food, rental, and utility assistance as well as Thanksgiving, Christmas toys, and School Supplies. REAP partners with the MU Extension Program to offer free Nutrition classes every week as well as the Community Service League to offer a Work Express program where clients can apply for jobs, learn interview tips, job readiness and resume creation.

**Future Plans:** Our organization plans to expand our education program by offering computer literacy courses, financial management classes, and grow our organic garden to educate and feed more families in the area. We hope to partner with more local businesses, organizations and schools to continue to help our neighbors in need.

**Business Philosophy:** REAP strives to treat our clients with dignity and create a feeling of hope during times where both dignity and hope are scarce. We offer a hand up to our clients, not a hand out through not only our emergency assistance, but also through education and encouragement.



**REAP**  
A Little Help.  
A Lot of Hope.

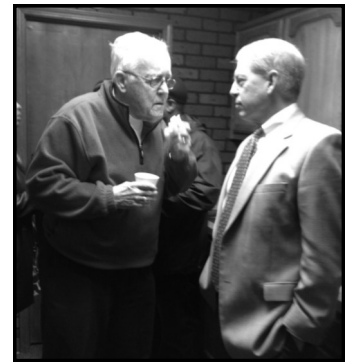
## Our Members in the News

**A.M. Connections Networking at ...**



**DSB Services**

**10310 E. 63rd Terr.**



Lutfi's Fried Fish Raytown, 6633 Raytown Road, will participate in KPRS Hot 103 radio live remote for their annual **Soul Food Tour** on **Monday February 9** from 11:00am – 1:00pm.

Come in for the \$1.03 lunch special! And on **February 17<sup>th</sup>** (KPRT) We are opening on Sunday's beginning February 1<sup>st</sup> from 11:00 – 7:00 pm & expanding our menu to include "home style" Fried Chicken!

[www.lutfisfriedfish.net](http://www.lutfisfriedfish.net)



## RAYTOWN NIGHT WITH THE MAVERICKS

**MARCH 6, 2015 7:05PM**

MISSOURI MAVERICKS VS. RAPID CITY RUSH

TICKETS \$ 16.00

(TERRACE SECTION—\$ 21.00 VALUE)

TICKETS \$ 23.00

(RINKSIDE SECTION—\$ 28.00 VALUE)

**BUY YOUR TICKETS AT THE CHAMBER OFFICE!**

**TICKET SALES END February 27!**

Don't miss the fun and excitement — join your community for a great evening!



## EASTERN JACKSON COUNTY 2015 BUSINESS EXPO

Save The Date

**APRIL 23, 2015**

REGISTER AT [WWW.EJCEXPO.COM](http://WWW.EJCEXPO.COM)



## RAYTOWN DAY AT THE ROYALS

**SUNDAY, JUNE 7 1:10 P.M.**

KANSAS CITY ROYALS VS. TEXAS RANGERS

Don't miss the fun and excitement — join your community for a great day at the K!



## Upcoming Member Events

### FEBRUARY A.M. CONNECTIONS NETWORKING

The next "A.M. Connections" event will be held at **CORNERSTONE HOME IMPROVEMENT, 5056 BLUE RIDGE BLVD.** Come by anytime between **7:30 to 8:30 a.m.** to network with other businesses within the community. An added bonus will be to see the business who has agreed to host the event and find out what they can offer to you!



### RAYTOWN CHAMBER MEET & GREET

New Members who have joined the Raytown Chamber within the last 6 months are invited to a Chamber Meet and Greet on **Tuesday, February 10 from 4:30 to 6:00 pm** to be held at the **Boulevard Grill** located inside the **Four Points by Sheraton** located at **4011 Blue Ridge Cutoff** will host this event. We are asking veteran members to attend and help us welcome the new members. There will be a cash bar and refreshments available along with some great networking. Bring plenty of business cards to exchange with other members. **Reservations required by Feb. 6**



### RIBBON CUTTING CEREMONY

**CommunityAmerica Credit Union's** new Raytown Community Financial Center is the first branch of its kind opened by a credit union in the Kansas City metropolitan area. The Center, conveniently located inside the Hy-Vee **9400 E. 350 Highway**, features a new, modern banking concept where members can make financial transactions via our smart ATMs or get assistance from one our Financial Relationship Consultants standing ready to serve members. This model offers members the most convenient experience possible, providing more opportunities for them to engage with our branch team on matters that help them achieve financial freedom with the right products at the right time, whatever their situation.

Join us on **Wed. February 18**, to celebrate the new branch opening from **3-5pm** with the ribbon being cut at 4pm. Hope to see you there!



The Membership Services – Retention Committee would like to invite you to a **LUNCH & LEARN** on **Wed. March 11**.

### BASIC CPR TRAINING

It will be held at the **Raytown EMS building, 10020 E. 66th Terr.**, starting promptly at 11:30 to 12:30. Registration will open at 11:15.

The cost will be \$10.00 per person and will include lunch.

*\*Reservations are required and due by Friday March 6. Limited to 18 attendees.*



## MARCH MEMBERSHIP LUNCHEON

### BRYAN BUSBY - KMBC 9 NEWS

Chief Meteorologist Bryan Busby quickly established himself as Kansas City's leading meteorologist in 1985. In addition, Bryan serves as Chief Meteorologist for The Chiefs Fox Football Radio Network and is heard on NewsRadio 980 and 98.1 FM, KMBZ. Bryan has put KMBC-TV on the "weather map" with innovative programs like "Guaranteed Weather," "EarthStation," "Weather-To-Go," "Bryan Goes to School," and "Instant Weather Network". Fun, interaction, and community outreach are key ingredients that make Bryan Kansas City's favorite television personality!

**WHEN: Wednesday, March 25**

**WHERE: REAP Community Room, 9300 E. 75th Street**

**\$16.00 per person - RSVP by Monday, Mar. 23**

**SPONSORED BY:**



**WESTRIDGE GARDENS**  
REHABILITATION & HEALTH CARE CENTER



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**DATED MATERIAL**

# FEBRUARY 2015

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
Check your weekly Chamber Connections C-mail for an up-to-date calendar						
1	2	3	4 12:00pm Member Services - <b>Recruitment</b> Cmte.	5	6	7
8	9	10 <b>MEET &amp; GREET</b>	11	12 7:15am Board of Directors	13	14 <i>Happy Valentine's Day</i>
15	16  PRESIDENTS DAY	17 <b>AM CONNECTIONS</b> 7:30A.M.	18 3-5pm Ribbon Cutting Ceremony CommunityAmerica Credit Union	19	20 8:00am Government Relations Open Round Table Discussions 4:30pm-RQS Legislative Forum	21
22	23 12:00pm <b>DEADLINE</b> For lunch reservations	24 8:30am Golf Tournament Committee	25 11:30am <b>MEMBERSHIP LUNCHEON</b>	26	27 8:30am Member Services - <b>Retention</b> Cmte.	28