



WWW.RAYTOWNCHAMBER.COM

JULY 2015

CHAMBER CONNECTIONS

MISSION STATEMENT

The Raytown Area Chamber of Commerce supports our business community to enhance the quality of life for our citizens.

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Follow us on:

JULY MEMBERSHIP LUNCHEON
COMMUNITIES FOR ALL AGES INITIATIVE
- ECONOMIC IMPACT STUDY

Frank Lenk, Director of Research Services at MARC

Frank Lenk is Director of Research Services for the Mid-America Regional Council, and is responsible for making both long-term (30-year) and short-term (six to eight quarters) economic and demographic forecasts. As part of his work at MARC over the last 36 years, Mr. Lenk has conducted several studies of the impact of public and private investments on the Kansas City region's economy, including retaining its professional baseball and football teams, expanding its convention center, attracting manufacturing plants, adding a world-class theme park, and expanding or retaining university programs.



WHEN: Wednesday, July 22

- Networking begins at 11:00am, Lunch at 11:30am

WHERE: REAP Community Room, 9300 E. 75th Street

\$16/person cash/check/credit at the door - RSVP by Monday, July 20

Sponsored by:



LUNCHEON RSVP POLICY

- Reservations *must* be made by NOON on the Monday before luncheon.
- Cancellations will be accepted until 24 hours prior to the luncheon. Cancellation after 24 hours, or No-shows will be invoiced with a \$2.00 fee added.

2015 RAYTOWN CORPORATE SPONSORS



DICK SMITH





WWW.THINKRAYTOWNFIRST.COM

Do you want to know what is happening in Raytown?

Go to www.ThinkRaytownFirst.com and click on the Community Calendar. There is also a place to sign up to receive future emails about What's Happening in Raytown! The Community Survey is still on the website. We want to know what you know about Raytown. If you are on Facebook, please go out and like Think Raytown First and spread the word. Don't forget the Raytown Chamber also has a Facebook page and a Twitter account. Stay up to date on all that is happening in the Raytown Chamber as well as the community in general.



Board of Directors

Mark Smith, Chair of the Board
Dick Smith Ford

Michelle Williams, Chair Elect
Mission of Hope Clinic

Jeff Hirst, Secretary/Treasurer
Adam's Mark Hotel & Conference Cntr.

Loretha Hayden, Past Chair
Lutfi's Fried Fish

At Large Members

Mike Gatschet
Dick Smith Ford

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Raytown Emergency Assistance Program

Rene Purtee
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Derek Ward
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Maresh Sharma, Liaison
City of Raytown

Dr. Allan Markley, Liaison
Raytown Quality Schools

Steve Guenther, Liaison
Raytown Main Street Assoc.

Staff

Vicki Turnbow, President
president@raytownchamber.com

Kyle Phillips, Operations Manager
kphillips@raytownchamber.com

PRESIDENT'S CORNER

I can't believe the year is almost half over. July is the month, the Executive Committee begins to review the events, programs and processes in preparation for the coming year. Income and expense along with participation and comments are reviewed and recommendations are made to the Board of Directors as we begin to work on the budget for 2016.

The deadline for the Community Sponsor of \$50 is fast approaching for the first Raytown Health & Community Fair. If interested contact the Chamber office as soon as possible. Sponsor signs and marketing ads will be finalized the first of July. Don't forget the rescheduled Raytown Chamber/Raytown Rotary Golf Tournament makeup date is July 17. If you are interested playing, please contact the Chamber office. There are also several sponsorships still available.

Last month we also sent out information about the 2nd Annual Senior Celebration. If you were a sponsor, a letter and flyer were mailed to you at the end of June. We hope you will sponsor again this year. Plus if you are new to the Chamber, this is an event that was well attended last year and a great way to get your name out to a certain population within the City.

See you at the next event & remember that my door is always open, come by anytime!

Vicki Turnbow, President



As some of you may know, Merley McMurry retired from **KCP&L** on June 19 after 14 years of service, and I am stepping into her role as community business manager for Raytown.

My name is Carol Baker and I'm excited to carry on Merley's tradition of working closely with the Raytown community. I've been with KCP&L for 27 years, serving as community business manager for the cities in Eastern Jackson, Clay and Platte counties since 2011. I'm no stranger to the chamber world. Currently I'm serving as the chair of the Blue Springs Chamber board of directors and also sit on the board of the Lee's Summit Chamber.



I'm looking forward to getting acquainted and working together through the Raytown Chamber!

RAYTOWN HEALTH & COMMUNITY FAIR

SATURDAY AUGUST 8
10AM - 2PM
 @ THE POINT
 5600 BLUE RIDGE CUTOFF

The HCA Midwest Health hospitals Research Medical Center, Lee's Summit Medical Center and Centerpointe Medical Center will be on-site to provide education and information on the following specialty services: Grossman Burn Center, Stroke, Diabetes and Heart Care, Breast Care, Cancer Care, OB, ER, Orthopedics and Online Scheduling. This event will also include community booths that have a product or service beneficial to the community. Arvest Bank will be grilling up hot dogs to hand out to those who attend; Raytown EMS will be on site providing general information along with car seat safety checks; Raytown Masonic Lodge will be providing child safety/identification kits among many other health and community booths.

Raytown Emergency Assistance Program (REAP) will begin to prepare for back to school and we want to help them finish collecting school supplies by donating a school item to their "Build A Backpack Drive". One of the items they desperately need is spiral notebooks. You can bring them to the event or by the Chamber office.

The health fair is free to attend to those who live within the Raytown Quality School District boundaries.

COMMUNITY SPONSORS:

Bordner Installation Group, Columbia College, Edgewood Manor, Etheridge Family & Cosmetic Dentistry, Fray Chiropractic, Google Fiber, Hear USA, Hidden Lake Care Center, Hy-Vee, My Yoga Centre, Rok'it Advertising, St. John Francis Regis School, Visiting Angels



PRESENTED BY



MEMBER MARKET

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 Now available at this location

KNIGHTS OF COLUMBUS

NEED A RENTAL HALL?

PARTIES ~ DANCES ~ RECEPTIONS ~ MEETINGS

SERVING THE GREATER KC AREA, THE HALL IS CONVENIENTLY LOCATED 1 1/2 MILES SOUTH OF THE TRUMAN SPORTS COMPLEX ON BLUE RIDGE CUTOFF AT SNI-A-BAR ROAD.

OFFICE HOURS: TUE.~SAT. 8AM~12PM

5101 BLUE RIDGE CUTOFF 816-356-4962

Market your business to more than 400 Chamber Members in the CHAMBER CONNECTIONS.

Business Card or 1/4 Page Space Available
 3 months or 1 year Run

All marketing must be black & white.
 All marketing must be prepaid.

Contact the Chamber for more information.

You may also insert a full page brochure in the newsletter or buy a set of address labels to do a personal mailing.

BUSINESS PROTECTION FOR WHATEVER'S IN STORE.

Whether you've created the business of your dreams or it's a dream-in-progress, you can count on me to help you protect it. Call me today. Your dream is out there. Go get it. We'll protect it.

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KCSOURCELINK TRAVELING OFFICE FOR RAYTOWN CHAMBER MEMBERS

KCSourceLink is taking its show on the road to better serve entrepreneurs and business owners in all parts of the metro area. KCSourceLink staff will office out of different Resource Partner locations every Tuesday afternoon to better serve each geographic area.

"We've been talking with our KCSourceLink Resource Partners, and we think this will be a great way to bring the resources of the network to the entrepreneur, and to more actively promote our network of 230+ service providers," said Jenny Nepper, KCSourceLink network navigator.

The Raytown office hours will be on July 21 from 1-4 p.m. with no appointments necessary at the Raytown Chamber, 5909 Raytown Trafficway. KCSourceLink staff will meet with business owners, assess their needs and make referrals to the appropriate resources in the KCSourceLink network. Each person will leave with an action plan tailored to their individual situation. The network is made up of nonprofit, government and educational organizations whose services are typically low or no cost. The initial meet with KCSourceLink staff is free.

This outreach is in addition to the referral services KCSourceLink provides through the hotline, 816.235.6500, and through the website, www.kcsourcelink.com.

CARING FOR KIDS NETWORK is honored to be a member of the Raytown Chamber of Commerce. We attended the Luncheon in May and experienced a great welcome. Raytown is a very special community and we are excited to be a part of what is happening here.

Caring for Kids is a non-profit organization that exists for the sole purpose of connecting caring communities with under-resourced schools to help the schools achieve their goals to prepare children for life. Schools everywhere face overwhelming challenges with the increasing poverty, unemployment, homelessness, fractured families, and lack of appropriate clothing and food, making it difficult for students to learn. We believe that hope for kids can be restored when a caring community comes around a school to help with the challenges. Our team works closely with the school district to identify real needs.

We began working with the Raytown Quality Schools last year in six schools and have thriving community partnerships at all six. We will add four more this year. We connect great organizations like yours with schools that are in need of your help through a simple five-step process. We have identified many levels of engagement to fit the interest and resources of any organization and we facilitate collaboration for the needs in each school partnership. We are much better together!

If you are interested in joining this community effort to make a difference in the lives of our Raytown kids, please contact Terry Geenens at terry@caringforkidskc.org.

RAYTOWN STUDENT RECEIVES 2015 COMCAST LEADERS AND ACHIEVERS SCHOLARSHIP

The Comcast Foundation announced that 11 KC area high school seniors have been named 2015 recipients of the annual Leaders and Achievers Scholarship Program. The Comcast Foundation was started in 1999 to provide charitable support to local communities and to empower and enrich lives across the country.

The program provides one-time \$1,000 scholarships to high school seniors who strive to achieve their potential, and who serve as role-model catalysts for positive change in their schools and communities. The philosophy behind the program is to give young people every opportunity to be prepared for the future, and to demonstrate the importance and value placed on civic involvement by the business community. The Kansas City area winners were recognized at a special reception at the historic Union Station.

The Raytown High School graduate recipient is Sarah Holloway. She will be studying at DePaul University with a major in Physiology. While in high school she worked as a volunteer at Children's Mercy and St. James Place homeless shelter. She received a Varsity letter in Cross Country, was editor of the Raytown High School year book and was Vice President of the Debate team as well as Conference Champion. She worked at Topsy's Popcorn and Olive Garden and is a self-employed photographer.

Since the national program's inception in 2000, Comcast has provided scholarships to more than 23,000 students nationwide totaling \$22.8 million. In the Kansas City area, Comcast started its student scholarship program in 2011 and to date has honored 49 students, awarding a total of \$49,000.



EACH ONE → REACH ONE

The 2015 Each One Reach One Membership Drive ran from March 1 through May 30. A total of 14 new members with an annual dues of \$3,314.00 was brought in during this time. Thank you to all the members who brought in a new member. Prizes were handed out at the March, April and May luncheons.

The following businesses donated an item and we thank them for the donation: Boulevard Grill donated by Four Points by Sheraton, Fun House

Pizza & Pub, Home Skillet, Lutfi's Fried Fish, V's Italiano Ristorante and Vicki & Kris Turnbow.

Congratulations to Jeff Hirst for bringing in the most members and winning \$500.00; Second Place and \$250.00 went to: Randy Battagler, Third Place and \$100 went to: Donna Bruce, Three \$50 bills were handed to Michelle Williams, Sandra Melton and Jim McClanahan for bringing in at least one new member.

Remember, we recruit new members all year round. So, please continue to recruit those Raytown businesses to join the Chamber. The Membership Services Recruitment Committee will be reviewing the membership drive and will look to change it up a little in 2016. Have any ideas? Contact the Chamber or attend the next meeting on Wednesday, August 5 at Noon. The meetings are a bring your own lunch and are held at the Chamber office.

NEW CHAMBER MEMBERS

RAYTOWN WOMEN OF TODAY

Terri Danner

9201E. 69th Street Raytown MO 64133
816-529-2213

raytownwot@yahoo.com

Not or Profit Organization

Recruited by Sandra Melton *Mbr. Drive

Welcome!

ECLIPSE BAR & GRILL

Mike Horne

6512 Raytown Trfwy. Raytown MO 64133
816-356-0550

eclipsebar2003@yahoo.com

Restaurant/Bar

Recruited by Rejoin *Mbr. Drive

CHAMBER RENEWALS

☺ Royals Meadows Golf Course 2004

Benjamin Moore

☺ **Graceway 1995** Donna Bruce, Jay Grimwood,
John Baxter

☺ **Raytown Masonic Lodge 2011** Hank Bedsaul

☺ **REAP-Raytown Emergency Assistance**

Program 1997 Holly Grimwood, Al Brown

International Union of Painters & Allied

Trades Dist. Council 3 2011 Clay Rodgers,

Frank Carpenter

Midwest Bookkeeping & Tax Service 1982

Janet Downs

Westridge Gardens Rehabilitation

& Care Center 2009 ElizaBeth Clayton

Shepherd's Center of Raytown 1992

Kristina Peters

Boan Heating & Cooling, Inc. 2014

Shelly Seagraves

Extreme Grand Prix 2013 Matt Tholen,

Chris Payne

Raytown Water Co. 1995 Neal Clevenger,

Chiki Thompson

☺ **Cosentino's Food Stores 2004**

Khara Cosentino

☺ **Cosentino's Apple Market #70 2004**

Phil Brown

☺ **Cosentino's Apple Market #137 2004**

Beth Pratt

☺ **Sack N Save 2004** Preston Bloss

Raytown Police Dept. 1995 Chief Jim Lynch,

Melanie Lanigan, Marilyn Fleming

Home Skillet Café & Catering 2014

Joshua Bennett

The Bug Man 2014 Jeff Braley

PreveyCare LLC 2014 David Wilson

C&S Furnace Co., Inc. 1996 Kendall Schottel

☺ **Blue Ridge Auto-Truck Plaza 1996**

Willie Rickel

Player's Paradise 2012 Michael Spilker

Edward Jones 1983 Mark Sandy

Blue Ridge Presbyterian Church 2004

Rev. Pat Jackson

☺ **Goodheart Dental 2001**

Tim Goodheart, DDS

☺ **River of Refuge 2012** Ron King

Hertz Rent A Car 2014 Joe Johnson

Lutfi's Fried Fish-Raytown 2008 Loretha

Hayden, Verletta Martin

Arvest Bank 2012 Rene Purtee

☺ **Gibbens Drake Scott, Inc. 2001**

Megan Laufer

☺ *We would like to thank our members who gave 110%.*



BUSINESS SPOTLIGHT ON...



OWNERS: Tony & Loretha Hayden

ADDRESS: 11512 E. 74th Street Court, Raytown, MO 64133

PHONE : 816-737-5572 **E-MAIL:** lutfis.raytown@gmail.com

FOUNDED: 2007 **CHAMBER MEMBER SINCE:** 2008

EMPLOYEES: 4 **HOURS:** 10:30 am – 9:00 pm

WEB: www.lutfisfriedfish.net

FUTURE PLANS: Introducing our newest product- smoked wings!!! Coming soon - Home-style Fried Chicken!!

BUSINESS PHILOSOPHY: "Lutfi" means kind & friendly which is what our business is built on. We want to provide a good product and pride ourselves on great service!

OUR BUSINESS IS A CHAMBER MEMBER BECAUSE: We have found that being a member of the Chamber has increased our business acumen and provided some networking opportunities that we have not found elsewhere.

Bottom line.....WE LOVE THE RAYTOWN CHAMBER!!!

Our Members in the News

A.M. Connections Networking at



Blue Ridge Auto-Truck Plaza
6824 Blue Ridge Blvd.



Congratulations to RNR Tires & Custom Wheels on their recent

ribbon cutting. President, Vicki Turnbow presents Jason Barton with the Missouri Chamber's First Dollar Earned plaque. Also pictured is Mayor Mike McDonough, 6th District Jackson County Legislator Theresa Galvin and Mark Smith, Dick Smith Ford and Chair of the Board for the Chamber.



This year the Raytown's Community Event was held on Sunday, June 7. The weather was hot and the Royals won! The Chamber sold 1,304 tickets. A big thank you to those groups who purchased 20 or more tickets: Cornerstone Home Improvement - Dick Smith Ford - Graceway - Hickman Mills School District - PWSD #2 - St. John Francis Regis Church - The Bug Man, LLC - USA800

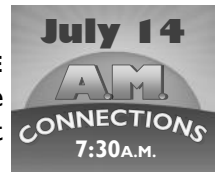
Mark Smith, Chair of the Board threw out the first pitch to Jason Hanson. Raffle tickets were sold at the April Royals Luncheon for the honor of catching the first pitch. Thank you also, to the Raytown Police Dept. Color Guard for presenting the flags at this year's game.



Upcoming Member Events

JULY A.M. CONNECTIONS NETWORKING

The next "A.M. Connections" event will be held at **FOUR POINTS BY SHERATON, 4011 BLUE RIDGE CUTOFF**. Come by anytime between **7:30 to 8:30 a.m.** to network with other businesses within the community. An added bonus will be to see the business who has agreed to host the event and find out what they can offer to you!



Mid-Continent Public Library, Independence Chamber of Commerce, Raytown Chamber of Commerce, and the South Kansas City Alliance will be hosting a free **Small Business Bootcamp seminar from 8:30 a.m. to 12:00 p.m. on Friday, July 24, 2015, at the Midwest Genealogy Center.**

The goal of this event is to connect people who are thinking about starting a business with helpful information and resources. Breakout sessions with local experts on evaluating your business idea, finances, demographic analysis, and state regulations will be available for patrons to choose from.

Event Location: Midwest Genealogy Center, 3440 S Lee's Summit Rd., Independence, MO 64055

Free Event, Register at mymcpl.org/squareone. Questions call Vicki, Raytown Chamber, 353-8500.



WEDNESDAY, AUGUST 5TH | 5:30PM
EXTREME GRAND PRIX | 6731 BLUE RIDGE BLVD.

with guest speaker
TOM COLE
economic development administrator of raytown

For only **\$10** enjoy 1 drink ticket,
finger food, and networking with other YPs!

E-mail staff@raytownchamber.com or call (816) 353-8500
to RSVP and prepay by July 29th. \$15 at the door.

YP Go-Kart Specials will be available
for those who want to stick around!

AUGUST MEMBERSHIP LUNCHEON

LEGISLATIVE UPDATE LUNCHEON

The Government Relations Committee has invited County, State, Federal officials give updates on legislative issues.



WHEN: Wed, August 26

- Networking begins at 11:00am, Lunch at 1:30am

WHERE: REAP Community Room, 9300 E. 75th St
\$16.00/person - cash/check/credit at the door - RSVP by Mon. Aug. 24

LUNCH SPONSOR:

LEGISLATIVE SPONSORS:

**COMCAST
BUSINESS**



SENIOR CELEBRATION

Sat. September 12 5:00-8:00pm The Point, 5600 Blue Ridge Cutoff

Bickford Assisted Living, Hy-Vee and KCP&L have graciously agreed to be the Platinum sponsors again this year. The evening will begin with a buffet dinner, photo booth, prizes and line dance lessons from Raytown resident Curtis Smith. A theme of *Denim & Diamonds* was decided upon and attendees are asked to dress for the theme. Tickets will go on sale July 15 and the cost to attend is only \$10. Individuals can purchase tickets after that date either at Hy-Vee or the Chamber office.

A sponsorship form was in the last newsletter. Remember if you are a sponsor you have the opportunity to place a brochure or item in the gift bags given to each attendee as they leave and/or also to donate an item to be used in the raffle.



Questions, please do not hesitate to contact Vicki at the Chamber office. Deadline to sign up for sponsorships will be July 24.



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DATED MATERIAL

JULY 2015

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
<p>Check your weekly Chamber Connections C-mail for an up-to-date calendar</p>			1	2	3 CHAMBER OFFICE CLOSED	
5	6	7	8 9:00am Golf Committee	9 7:15am Board of Directors	10	11
12	13	14 	15	16	17 Chamber/Rotary GOLF TOURNAMENT *Re-scheduled due to weather	18
19	20 12:00pm ➤DEADLINE< For lunch reservations	21 1-4pm KC Sourcelink Traveling Office @ Raytown Chamber	22 11:30am MEMBERSHIP LUNCHEON	23	24 8:30am-12:00pm Small Business Bootcamp	25
26	27	28	29	30 11am Health Fair Task Force	31	