

Raytown  
Area

CHAMBER OF COMMERCE



WWW.RAYTOWNCHAMBER.COM

MARCH 2015

CHAMBER  
CONNECTIONS

MISSION  
STATEMENT

The Raytown Area Chamber of Commerce supports our business community to enhance the quality of life for our citizens.

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Follow us on:

**MARCH MEMBERSHIP LUNCHEON**

**Chief Meteorologist Bryan Busby** quickly established himself as Kansas City's leading meteorologist in 1985. In addition, Bryan serves as Chief Meteorologist for The Chiefs Fox Football Radio Network and is heard on NewsRadio 980 and 98.1 FM, KMBZ. Bryan has put KMBC-TV on the "weather map" with innovative programs like "Guaranteed Weather," "EarthStation," "Weather-To-Go," "Bryan Goes to School," and "Instant Weather Network". Fun, interaction, and community outreach are key ingredients that make Bryan Kansas City's favorite television personality!



**WHEN: Wednesday, March 25**

**WHERE: REAP Community Room, 9300 E. 75th Street**

**\$16.00 per person - RSVP by Monday, Mar. 23**

**LUNCHEON RSVP POLICY**

►Reservations must be made by NOON on the Monday before luncheon.  
►Cancellations will be accepted until 24 hours prior to the luncheon. Cancellation after 24 hours, or No-shows will be invoiced with a \$2.00 fee added.

**Sponsored by:**



**WESTRIDGE GARDENS**  
REHABILITATION & HEALTH CARE CENTER

**2015 RAYTOWN CORPORATE SPONSORS**



**DICK SMITH**



**GARRISON & ASSOCIATES Inc.**



WWW.THINKRAYTOWNFIRST.COM

## Do you want to know what is happening in Raytown?

Go to [www.ThinkRaytownFirst.com](http://www.ThinkRaytownFirst.com) and click on the Community Calendar. There is also a place to sign up to receive future emails about What's Happening in Raytown! The Community Survey is still on the website. We want to know what you know about Raytown. If you are on Facebook, please go out and like Think Raytown First and spread the word. Don't forget the Raytown Chamber also has a Facebook page and a Twitter account. Stay up to date on all that is happening in the Raytown Chamber as well as the community in general.



### Board of Directors

**Mark Smith**, Chair of the Board  
Dick Smith Ford

**Michelle Williams**, Chair Elect  
Mission of Hope Clinic

**Jeff Hirst**, Secretary/Treasurer  
Four Points by Sheraton

**Loretha Hayden**, Past Chair  
Lutfi's Fried Fish

### At Large Members

**Mike Gatschet**  
Dick Smith Ford

**Alyson Jones**  
Bickford Assisted Living

### Board Members

**Kaylie Baker**  
Rok'it Advertising

**Shawna Burns**  
Commerce Bank

**Pam Clark**  
Clark's Appliances

**Pat Ertz**  
Public Water Supply Dist. #2

**Steve Mock**  
City of Raytown

**Holly Grimwood**  
Raytown Emergency Assistance Program

**Rene Purtee**  
Arvest Bank

**Bruce Stansberry**  
Liberty Tax Service

**Derek Ward**  
KCP&L

**Mahesh Sharma**, Liaison  
City of Raytown

**Dr. Allan Markley**, Liaison  
Raytown Quality Schools

**Steve Guenther**, Liaison  
Raytown Main Street Assoc.

### Staff

**Vicki Turnbow**, President  
president@raytownchamber.com

**Kyle Phillips**, Operations Manager  
kphillips@raytownchamber.com

## PRESIDENT'S CORNER

At the February membership luncheon, Mayor David Bower provided those in attendance on a journey of the last eight years. The City has seen growth in their business community as well as recognition within the region. The Raytown Chamber presented Mayor Bower with a photo book as a token of their appreciation. The book takes Mayor Bower on an 8 year journey through your two terms as Mayor. The Chamber ordered an extra copy to be donated to the Raytown Historical Society to put with all the Mayor memorabilia. There is a copy at the Chamber office if anyone is interested in looking at the book.

Don't forget to stop by the **After Hours Networking on Thu. Mar. 5** and the **A.M. Connections Networking, Tues. Mar. 17!**

My door is always open, come by anytime! *Vicki Turnbow, President*



*Thank you for your 8 years of dedicated service to the Raytown Community!*



## SPONSORSHIPS STILL AVAILABLE!!!

### LUNCHEON SPONSOR:

Serve as a host to greet the attendees, put information at each place setting, 5 minutes on the agenda to talk about your business, company listed in the newsletter & Chamber's website. The cost of the luncheon sponsorship is \$160.00

**July 22** (Raytown Economic Development Update) & **August 26** (Legislative Luncheon)

### NETWORKING EVENT SPONSOR:

A.M. Connections are the third Tues. of the month at 7:30-8:30am. After Hours are the first Thur. of the month at 4:30-5:30pm. Receive 16 invitations to distribute to your customers, company listed in the newsletter & Chamber's website. Provide some beverages/refreshments, of your choice. The cost of the networking sponsorship is \$50.00 for each event.

**After Hours: Apr. 2 - May 7 - June 4 - Sept. 3 - Oct. 1 - Nov. 5**

EACH ONE → REACH ONE

# MEMBERSHIP DRIVE DATES: March 1 - May 29, 2015

- New Member Packets will be emailed out to each current member sometime in February through Constant Contact. Please forward this packet to anyone you feel would be a great Chamber member. Printed packets will be available for pickup at the Chamber office.
- The current Chamber member who brings in the most new members will receive **\$500 Cash**; the second most **\$250** and the third most **\$100**. Each member that brings in one member will be put into a drawing to receive one of three \$50.00 cash prizes. These will be announced at the June membership luncheon.
- At the March, April and May luncheons – all members who brought in a member that month, will be in a drawing for a gift (to be determined).
- Each application received will be dated and if the recruited by space is left blank, staff will contact the company to see who they were recruited by. To be eligible for the cash prizes, the application and check for the full membership dues must be received before end of business May 29.

## Help us grow OUR Raytown Area Chamber of Commerce!

## MEMBER MARKET



**Blue Ridge**  
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[www.blueridgeautos.com](http://www.blueridgeautos.com)

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**KNIGHTS OF COLUMBUS**

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OFFICE HOURS: TUE.~SAT. 8AM~12PM

5101 BLUE RIDGE CUTOFF 816-356-4962



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# COME OUT AND MEET THE RAYTOWN CANDIDATES!

The Raytown Area Chamber of Commerce will co-sponsor with the League of Women Voters of Kansas City/Jackson, Clay and Platte Counties, a Mayoral Candidate Forum and a Raytown Alderman Candidate Meet & Greet.

**The Forum and Meet and Greet will be held at Raytown City Hall in the Council Chambers on March 31, 2015 from 6:30 to 9:00 pm.**

The Mayoral Candidate Forum will be first on the agenda running from 6:30 to 7:15 pm. Each Mayoral Candidate will answer questions submitted in writing from the audience and will also give a closing statement.

In the Meet and Greet, each alderman candidate will have five minutes to introduce him or herself and then answer this question: *What would you like to achieve in a 4 year term as an Alderman for the City of Raytown?* Candidates will be called up by ward and placement on the ballot. Following the presentations, the audience is invited to meet the candidates individually.

The forum is free and open to the public. We encourage you to attend and take this opportunity to become an educated voter.



Questions, please contact Vicki Turnbow, Raytown Area Chamber of Commerce at 816-353-8500.

**EASTERN JACKSON COUNTY**  
**2015 BUSINESS EXPO**  
 — Save The Date —  
**APRIL 23, 2015**  
 REGISTER AT [WWW.EJCEXPO.COM](http://WWW.EJCEXPO.COM)

## Meet the Area's Best & Brightest:

Thursday, April 23, 2015 will find some of the most successful and dynamic companies operating throughout Eastern Jackson County on the main floor of the Independence Events Center for the Eastern Jackson County Business Expo.

From 2:00 pm to 7:00 pm that day, dozens and dozens of the most recognizable business names in Missouri's second largest county will be displaying, explaining, and demonstrating their products and services for the representatives of their fellow businesses in Eastern Jackson County and potential customers/clients.

With each participating business inviting their 50 best customers from the region to be their guest at the event, attendance is expected to exceed several thousand qualified prospects. The Eastern Jackson County Business Expo is also open to the general public for \$10.

### Why should a business exhibit at the 2015 Eastern Jackson County Business Expo?

1. To network with hundreds of potential new customers and business decision makers.
2. Showcase their company, products, and services in a unique business environment.
3. Touch base with established customers to showcase new products or services, renew relationships and thank them for their business.
4. Save countless sales calls by face-to-face selling and product/service demonstrations. [WWW.EJCEXPO.COM](http://WWW.EJCEXPO.COM)



## NEW CHAMBER MEMBERS

**RAYTOWN COMMUNITY INTERFAITH ALLIANCE**  
**Rex Block, President**  
 Meets @ REAP-2<sup>nd</sup> Thu. 11:45am  
 816-304-5373  
 rcifa99@gmail.com  
 rcifa.org  
 Not for Profit Organization  
 Recruited by Holly Grimwood

**HERNDON CAREER CENTER**  
**Cheryl Reichert, Angela Arnold**  
 11501 E. 350 Highway  
 Raytown MO 64138  
 816-268-7140  
 cheryl.reichert@raytownschools.org  
 Raytownschools.org  
 Schools  
 Recruited by (secondary location)

**BLAIR'S FOSTER SOCKS**  
**Michele Shanahan DeMoss**  
 12014 47<sup>th</sup> Street  
 Kansas City MO 64133  
 816-405-0320  
 blairsocks@gmail.com  
 blairfostersocks.org  
 Not for Profit Organization  
 Recruited by Kaylie Baker

**BEST SECURITY**  
**Brian DeMoss**  
 10110 E. 63<sup>rd</sup> Street  
 Raytown MO 64133  
 816-419-2794  
 bestsecurity@comcast.net  
 alarmkc.com  
 Security Systems  
 Recruited by Michele Shanahan De-Moss

## CHAMBER RENEWALS

**Awards & T-Shirt Specialists, Inc. 2012**  
 Angela O'Donohue  
**Kris Turnbow 2012**  
 ☺ **Hope Network of Raytown 2008**  
 Christie Hammond  
 ☺ **Heartland Cremation & Burial Society 1994** Andrew Loos  
**Fun House Pizza & Pub 1980** Gary Graham  
 ☺ **Sherwin-Williams Co. 2005**  
 Derrick Stephens, Jessica Gates  
 ☺ **Public Water Supply Dist. #2 1990**  
 Pat Ertz, Fred Hartwell, Jim McClanahan, Joe O'Dwyer, Richard Tush, George Yocum  
**Advanced Eyecare 1985**  
 Lawrence Reed OD, Melissa Enevoldsen OD, Jeffrey Harter OD, Dana Krause OD, Christine Mitts OD, Richard Wilson OD  
**Eric's Salon 1984** Ron Berkvam  
**Rick's Auto Clinic 2008**  
 Rick Stangl, Shawn Stangl, Leigh Ann Edwards  
**Cleaves-Bessmer-Marietti, Inc. 1973**  
 R.L. "Duff" Greenwood  
**Freedom Locksmith 2014** Gary Howe  
 ☺ **Hidden Lake Care Center 2013**  
 Greta Wakefield, Mary Galvan  
**Guenther Mills Keating Architects Inc. 2001**  
 Stephen Guenther  
**Mid America Coach 2009**  
 Peter Beren, Bill Lanham, Julie White  
**Liberty Tax Service 2004** Bruce Stansberry  
 ☺ **Sci-Tech Automotive 2014** John Schupp

*Welcome!*

☺ *We would like to thank our members who gave 110%.*



## BUSINESS SPOTLIGHT ON...

*Raytown Community Interfaith Alliance*

**Leadership:** President, Rex Block  
**Address:** Monthly Meeting at REAP,  
 9300 E. 75<sup>th</sup> Street, Raytown, MO 64138  
**Phone:** 816-304-5373  
**Founded:** 2001

**Email:** RCIFA99@gmail.com

**Web:** www.rcifa.org

**Chamber Member Since:** January 2015!

**Number of Employees:** None, all volunteer

**Hours of Operation:** Monthly meeting is the 4<sup>th</sup> Thursday from 11:45 a.m. – 1:00 p.m. (New time!)

**Services/Products:** RCIFA organizes the annual Mayor's Prayer Breakfast and Community Thanksgiving Service, and helps organize the annual MLK Jr. Multicultural Celebration. RCIFA members also lead the prayer at monthly Board of Alderman meetings. The monthly meetings are a vital opportunity for people of different faiths in Raytown to share information and work together in God's service.

**Future Plans:** The Mayor's Prayer Breakfast will be held at 7:00 a.m. on Thursday, May 7<sup>th</sup> at First Baptist Church of Raytown. The keynote speaker will be Dan Meers, the mascot of the Kansas City Chiefs and author of the book "Wolves Can't Fly" which details how Dan survived a life threatening accident at Arrowhead Stadium. Chiefs owner Clark Hunt said of Dan's book, "The principles Dan shares in this book about his faith, his family and his football team are more than just good suggestions – they are essential to a life of passion and purpose." Ticket information for the breakfast is at www.rcifa.org.

**Business Philosophy:** RCIFA is a gathering where people of all faiths in Raytown can foster understanding and good will and work together on matters of community concern.

**Our Business is a Chamber Member because:** The RCIFA wants to do a better job of reaching out to all segments of the Raytown community and to engage people of all faiths, clergy and laity alike, in our monthly gatherings and special events that celebrate both our diversity and unity. The Chamber is a natural vehicle to help do that!

# Our Members in the News

## A.M. Connections Networking at ...



## Cornerstone Home Improvement

5056 Blue Ridge Blvd.



# RAYTOWN CHAMBER MEET & GREET

The first Meet & Greet for 2015 was attended by over 45 members. Thank you to Four Points by Sheraton and Helen Harrington for hosting the event for us.



# R I B B O N C U T T I N G C E R E M O N Y

CommunityAmerica Credit Union's new Raytown Community Financial Center is the first branch of its kind opened by a credit union in the Kansas City metropolitan area. The Center, conveniently located inside the Hy-Vee 9400 E. 350 Highway, features a new, modern banking concept where members can make financial transactions via our smart ATMs or get assistance from one our Financial Relationship Consultants standing ready to serve members. This model offers

members the most convenient experience possible, providing more opportunities for them to engage with our branch team on matters that help them achieve financial freedom with the right products at the right time, whatever their situation.



**CONGRATULATIONS!**

## *Upcoming Member Events*



**Mar. 5**

### **MARCH AFTER HOURS NETWORKING**

The event will be held at **FIRST FEDERAL BANK, 9330 E. GREGORY BLVD.** Come by anytime between **4:30 to 5:30 p.m.** to have a refreshment and network with other businesses within the community. An added bonus will be to see the business who has agreed to host the After Hours and find out what they can offer to you.

The Membership Services – Retention Committee would like to invite you to a **LUNCH & LEARN** on **Wed. March 11.**

### **BASIC CPR TRAINING**

It will be held at the **Raytown EMS building, 10020 E. 66th Terr.,** starting promptly at **11:30 to 12:30.** Registration will open at **11:15.** The cost will be **\$10.00** per person and will include lunch.



*\*Reservations are required and due by Friday March 6. Limited to 18 attendees.*

*Raytown Area Chamber of Commerce & Raytown Rotary Club*

## GOLF TOURNAMENT

MAY 29, 2015

**ROYAL MEADOWS GOLF COURSE**  
10501 E. 47TH STREET- KANSAS CITY, MO 64133

**TOURNAMENT FORMAT:**

- 11:00 a.m. Registration, lunch, putting contest, silent auction
- 1:00 p.m. Shot-gun start – 4 person scramble – multiple flights
- Awards ceremony & reception immediately following tournament
- Prizes awarded to 1st, 2nd & 3rd in two flights

TITLE SPONSOR

**Sponsorships available. DICK SMITH**

*Not a golfer, but still want to participate?*



**SIGN UP TO BE A VIRTUAL GOLFER!**



## RAYTOWN DAY AT THE ROYALS

**SUNDAY, JUNE 7 1:10 P.M.**  
KANSAS CITY ROYALS VS. TEXAS RANGERS

Don't miss the fun and excitement  
— join your community for a great day at the K!

## **APRIL MEMBERSHIP LUNCHEON**

### **CELEBRATING THE HOME TEAM**

April's monthly luncheon will be held on **Wed. April 29** at the Royals Crown Club. This luncheon is a kick-off for the beginning of the Royals season and for Raytown Day at the Royals (June 7). The speaker will be Toby Cook, Vice President Community Affairs & Publicity.

Administrative Professionals Day is that month, so make a reservation for your administrative assistant to show your appreciation for all his/her hard work.



**SPONSORED BY:**



**WHEN:** Wednesday, April 29, 2015 *(one week later than usual)*

**WHERE:** Kauffman Stadium, Crown Club

\$21/person - RSVP by Monday, Apr. 27



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**DATED MATERIAL**

# MARCH 2015

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
<p>Check your weekly Chamber Connections C-mail for an up-to-date calendar</p>	2	3	4 12:00pm Member Services - Recruitment Cmte.	5 4:30-5:30pm <b>After Hours Networking</b>	6 	7
8	9	10	11 11:30am <b>Lunch &amp; Learn</b>	12 7:15am Board of Directors	13	14
15	16	17 	18	19	20 8:00am Government Relations Open Round Table Discussions	21
22	23 12:00pm <b>&gt;DEADLINE&lt;</b> For lunch reservations	24 8:30am Golf Tournament Committee	25 11:30am <b>MEMBERSHIP LUNCHEON</b>	26 10:00am Community Health Fair Task Force	27 8:30am Member Services - <b>Retention</b> Cmte.	28
29	30	31 6:30pm Raytown Candidate Forum				28