



CHAMBER CONNECTIONS

MISSION STATEMENT

The Raytown Area Chamber of Commerce supports our business community to enhance the quality of life for our citizens.

INSIDE THIS ISSUE:

Membership Luncheon, 2015 Corporate Sponsors	1
Think Raytown First!, President's Corner, Networking Sponsorships	2
Each One Reach One, Member Market	3
Member Articles	4
New Membership & Renewals, Business Spotlight	5
Members in the News	6
Member Events	7
Calendar	8



Follow us on:

**MAY MEMBERSHIP LUNCHEON**



ARMADA

Dr. Chris Kuehl is a Managing Director of Armada Executive Intelligence. They are trusted strategic advisors to business executives, merging our fundamental roots in corporate intelligence gathering, economic forecasting and strategy development.

**WHEN:** Wednesday, May 27

**WHERE:** REAP Community Room, 9300 E. 75th Street

\$16/person - RSVP by Monday, May 25

Sponsored by:



**LUNCHEON RSVP POLICY**

- Reservations *must* be made by NOON on the Monday before luncheon.
- Cancellations will be accepted until 24 hours prior to the luncheon. Cancellation after 24 hours, or No-shows will be invoiced with a \$2.00 fee added.

Raytown Area Chamber of Commerce & Raytown Rotary Club

**GOLF TOURNAMENT**

MAY 29, 2015

**TOURNAMENT FORMAT:**

- 11:00 a.m. Registration, lunch, putting contest, silent auction
- 1:00 p.m. Shot-gun start – 4 person scramble – multiple flights
- Awards ceremony & reception immediately following tournament
- Prizes awarded to 1st, 2nd & 3rd in two flights

*Not a golfer, but still want to participate?*

**SIGN UP TO BE A VIRTUAL GOLFER!**

**ROYAL MEADOWS GOLF COURSE**

10501 E. 47TH STREET-KANSAS CITY, MO 64133

TITLE SPONSOR

**DICK SMITH**



*Foursome \$360  
or \$90/golfer  
Deadline is May 8*

**2015 RAYTOWN CORPORATE SPONSORS**

Advanced Eyecare  
Blue Springs Optical

DICK SMITH

**GARRISON**  
& ASSOCIATES Inc.



WWW.THINKRAYTOWNFIRST.COM

## Do you want to know what is happening in Raytown?

Go to [www.ThinkRaytownFirst.com](http://www.ThinkRaytownFirst.com) and click on the Community Calendar. There is also a place to sign up to receive future emails about What's Happening in Raytown! The Community Survey is still on the website. We want to know what you know about Raytown. If you are on Facebook, please go out and like Think Raytown First and spread the word. Don't forget the Raytown Chamber also has a Facebook page and a Twitter account. Stay up to date on all that is happening in the Raytown Chamber as well as the community in general.



### Board of Directors

**Mark Smith**, Chair of the Board  
Dick Smith Ford

**Michelle Williams**, Chair Elect  
Mission of Hope Clinic

**Jeff Hirst**, Secretary/Treasurer  
Adam's Mark Hotel & Conference Cntr.

**Loretha Hayden**, Past Chair  
Lutfi's Fried Fish

### At Large Members

**Mike Gatschet**  
Dick Smith Ford

### Board Members

**Kaylie Baker**  
Rok'it Advertising

**Shawna Burns**  
Commerce Bank

**Pam Clark**  
Clark's Appliances

**Pat Ertz**  
Public Water Supply Dist. #2

**Steve Mock**  
City of Raytown

**Holly Grimwood**  
Raytown Emergency Assistance Program

**Rene Purtee**  
Arvest Bank

**Bruce Stansberry**  
Liberty Tax Service

**Derek Ward**  
KCP&L

**Mahesh Sharma**, Liaison  
City of Raytown

**Dr. Allan Markley**, Liaison  
Raytown Quality Schools

**Steve Guenther**, Liaison  
Raytown Main Street Assoc.

### Staff

**Vicki Turnbow**, President  
president@raytownchamber.com

**Kyle Phillips**, Operations Manager  
kphillips@raytownchamber.com

## PRESIDENT'S CORNER

The Raytown Area Chamber of Commerce will partner with CareSpot to host the first "Raytown Health & Community Fair" on **Saturday, August 8 from 10:00 a.m. to 2 p.m.** The health fair will be held at The Point (5600 Blue Ridge Cutoff).

RAYTOWN HEALTH  
& COMMUNITY FAIR

We hope to have about 50 different booth holders offering to the residents of the Raytown School District boundaries everything from free health screenings to car seat safety checks. The Raytown Masonic Lodge will be on hand offering MoChip (Missouri Child Identification & Protection) kits plus many more services. We have two areas we will offer booths in - Community and Health. If you are a community booth holder, you must be able to provide a product or service that is beneficial to the community. All applications will be reviewed and approved by the Health Fair Task Force. If you would like further information about being a booth holder, please contact me at 816-353-8500 or email me at [president@raytownchamber.com](mailto:president@raytownchamber.com). Booth space is 10' x 10', no table and chairs are provided and booth space will most likely be outside. No electricity is provided as well. Booth spaces are free of charge.

The Raytown Health & Community Sponsorship is **only \$50** and we would love to have a large list of Raytown businesses and organizations helping to make this a great first year. The deadline to participate in this event no matter if you are a booth holder or a sponsor is July 1.

A big thank you to CareSpot for partnering with the Chamber, to Graceway for the use of your facility and to Arvest Bank for agreeing to grill the hot dogs for us that day.

My door is always open, come by anytime! *Vicki Turnbow, President*

## SPONSORSHIPS STILL AVAILABLE!!!

**LUNCHEON SPONSOR:** Serve as a host to greet the attendees, put information at each place setting, 5 minutes on the agenda to talk about your business, company listed in the newsletter & Chamber's website. The cost of the luncheon sponsorship is \$160.00

**July 22** (Raytown Economic Development Update)

**NETWORKING EVENT SPONSOR:** After Hours are the first Thur. of the month at 4:30-5:30pm. Receive 16 invitations to distribute to your customers, company listed in the newsletter & Chamber's website. Provide some beverages/refreshments, of your choice. The cost of the networking sponsorship is \$50.00 for each event. **After Hours: June 4 - Sept. 3 - Nov. 5**

EACH ONE → REACH ONE

# MEMBERSHIP DRIVE DATES: March 1 - May 29, 2015

- New Member Packets have been emailed out to each current member through Constant Contact. Please forward this packet to anyone you feel would be a great Chamber member. Printed packets will be available for pickup at the Chamber office.
- The current Chamber member who brings in the most new members will receive **\$500 Cash**; the second most **\$250** and the third most **\$100**. Each member that brings in one member will be put into a drawing to receive one of three \$50.00 cash prizes. These will be announced at the June membership luncheon.
- At the March, April and May luncheons – all members who brought in a member that month, will be in a drawing for a gift (to be determined).
- Each application received will be dated and if the recruited by space is left blank, staff will contact the company to see who they were recruited by. To be eligible for the cash prizes, the application and check for the full membership dues must be received before end of business May 29.

Help us grow OUR Raytown Area Chamber of Commerce!

## MEMBER MARKET

**Blue Ridge**  
AUTO - TRUCK PLAZA

816-358-6500

6824 Blue Ridge Blvd. • Raytown, MO 64133  
[www.blueridgeautos.com](http://www.blueridgeautos.com)

**U-HAUL**  
Now available at this location

**KNIGHTS OF COLUMBUS**

### NEED A RENTAL HALL?

PARTIES ~ DANCES ~ RECEPTIONS ~ MEETINGS

SERVING THE GREATER KC AREA, THE HALL IS CONVENIENTLY LOCATED 1 1/2 MILES SOUTH OF THE TRUMAN SPORTS COMPLEX ON BLUE RIDGE CUTOFF AT SNI-A-BAR ROAD.

OFFICE HOURS: TUE.~SAT. 8AM~12PM

5101 BLUE RIDGE CUTOFF 816-356-4962

**Market your business to more than 400 Chamber Members in the CHAMBER CONNECTIONS.**

Business Card or 1/4 Page Space Available  
3 months or 1 year Run

All marketing must be black & white.  
All marketing must be prepaid.

**Contact the Chamber for more information.**

You may also insert a full page brochure in the newsletter or buy a set of address labels to do a personal mailing.

**BUSINESS PROTECTION FOR WHATEVER'S IN STORE.**

Whether you've created the business of your dreams or it's a dream-in-progress, you can count on me to help you protect it. Call me today. Your dream is out there. Go get it. We'll protect it.

**Robert L. Brooks Agency, Inc.**

10009 E. Bannister Rd.  
**(816) 767-8425**

**AMERICAN FAMILY INSURANCE**  
All your protection under one roof™

American Family Mutual Insurance Company, American Family Insurance Company  
1000 American Parkway, Moline, IL 61701 (2014 03/08) - 1714



The first Young Professionals Networking Group through the Raytown Chamber met on Wednesday, April 15. Businesses represented were: REAP, First Federal Bank, Rok'lt Advertising, Benetti's Coffee, Messenger Coffee, Heart of America Council-BSA, Crane Brewery and Herndon Career Center.

The group discussed some of the challenges facing them as young professionals and agreed that a quarterly meeting would be good. The next get-together will be held sometime in August. Be looking for more details along the way in regards to date and location, exact name for the group, etc. If you have a young professional at your business or if you are a young professional contact the Chamber office and we will get you added to the list for future get-togethers. Thank you to Holly Grimwood and Kaylie Baker for their guidance on this.



WRDH KC Operations, LLC announces that Kansas City's Holiday Inn -CoCo Key Water Resort will be rebranded as the **Adam's Mark Hotel & Conference Center** with CoCo Key Water Resort effective April 6, 2015. The move marks the return of the Adam's Mark brand to the 369-unit, 14-story hotel at 9103 East 39th Street, which flew the Adam's Mark flag until 2004.

"The return of the Adam's Mark brand to Kansas City marks our commitment to providing an upscale experience for families looking for a vacation destination, fans that travel to see the Kansas City Royals and Chiefs play, and business travelers looking to mix business and pleasure," said Briana Kems, Director of Sales and Marketing for Adam's Mark. "We hope everyone is excited as we are to welcome the Adam's Mark back."

Kansas City is earning a reputation as an innovative place to live and work. The KCP&L Clean Charge Network is supporting that evolution as the largest network of electric vehicle (EV) infrastructure in the United States, with more than 1,000 electric vehicle charging stations. The KCP&L Clean Charge Network offers considerable potential for you and your customers. Will you be ahead of the charge by hosting an EV charging station?



We are currently taking applications for a limited number of KCP&L Clean Charge Network host sites. If you are interested in hosting a charging station at your business, please call our hotline at 816-242-5971. For more information visit [www.kcpl.com/CleanCharge](http://www.kcpl.com/CleanCharge).



**Bickford Assisted Living** in Raytown is excited to announce the addition of **Charlotte Melson as Community Relations Director**.

"I am so excited to become a part of the Bickford Family in Raytown and responsible for community outreach. I look forward to reaching out to the community and letting them know the wonderful gem of an older adult facility we have in Raytown. It is my hope that you all will call or stop by Bickford Assisted Living at 9110 E. 63<sup>rd</sup> Street and say Hi!" said Charlotte Melson.

Bickford Assisted Living located at 9110 E. 63<sup>rd</sup> St. in Raytown has been a state licensed assisted living facility since July 4, 2014. Serving families in Raytown since April 1, 2001 as a Senior Living Community but now accepting residents with greater medical needs.



Charlotte with winner of the door prize from Bickford House's networking event, Tamara Wheeler with United Consumers Credit Union

## NEW CHAMBER MEMBERS

EACH ONE → REACH ONE

**JACKSON COUNTY LEGISLATOR****Theresa Galvin**

Recruited by Vicki Turnbow

**MANICURE NURSE LLC****Kimberly Griswold**

Recruited by website

**DRURY INN & SUITES****-KC STADIUM****Lisa Lagas**

Recruited by Jeff Hirst

**CARING FOR KIDS NETWORK, INC.****Terry Geenens**

Recruited by Donna Bruce

-Graceway

**RAYTOWN CHRISTIAN CHURCH****Elaine Schulze**

Recruited by Pam Clark

**ERIC TEEMAN**Recruited by Jim McClanahan  
PWSD2**MOBILE NOTARY PUBLIC****George Michaud**

Recruited by Diane Krizek

**STONEROCK HEALTH CARE****John Christianson,****Tom Christianson**

Recruited by Randy Battagler

**ADAM'S MARK HOTEL  
& CONFERENCE CENTER****Jeff Hirst**

Recruited by Mbr. Services

Cmte.

**SERC SOUTH RAYTOWN****Darshan Deole**

Recruited by Michelle Williams

*Welcome!*

## CHAMBER RENEWALS

**Phylis Goforth 2008****Richest Productions 2014** Bobby Richest☺ **Edgewood Manor Nursing Home 1989**

Shannon Wakeman, Ronda McKinney

☺ **Raytown Educational Foundation 1997** Martha Cockerell**Brian's Car Care 2014** Brian & Peggy Johnson**SERC Raytown 2014** Emily Parrish**Shafer Computer Service, Inc. 2009** Gary Shafer**Business Products & Solutions, LLC 2008** Tom Maloney☺ **Clark's Appliances 1973** Pam Clark, Quentin Clark**Raytown Police Department 1995** Chief Jim Lynch,

Marilyn Fleming

**BDS-Business Data Services 2012** Shelley White☺ **Cole Pest Control 2014** Helen Cole**Heart of America Council, BSA 2014**

Lauren Crowder, Anthony Escobar

☺ **Saber Cycle 2008** Diane Krizek☺ **Raytown-Brooking Eagle 2013** Diane Krizek, Brian Lee**Raytown Parks & Recreation 1980** Kevin Boji**Cornerstone Home Improvement 1998**

Brenda Walters, Meshelle Bishop, Brad Kleoppel

**Perry Woolard 1985****Let John Do It Handyman 2014** John Stell☺ **McGilley & Sheil Funeral Home 2001** Rich Carroll**Mr. Sign 1988** Matt Smith☺ **Otto Service 2014** Alan Otto**KCP&L 1979** Merley McMurry, John Engelmann,

Michael Jackson, Emily Ross, Robin Souder, Derek Ward

**Raytown EMS 1995** Doug Jones, Kim LeSage☺ **State Farm Insurance 2013** Beau Crawford**Raytown Fire Protection District 1983** Matt Mace**Willow Bend Villas, LLC 2014** Debbie Bottorff**Mission of Hope Clinic 2014** Michelle Williams☺ *We would like to thank our members who gave 110%.*

## BUSINESS SPOTLIGHT ON...

**OTTO SERVICE**  
YOUR HONDA & ACURA EXPERTS**Owners:** Alan Otto**Address:** 9301 Blue Ridge Blvd. Kansas City, MO, 64138**Phone:** (816)358.4454**E-Mail:** service@ottoservicekc.com**Web:** www.ottoservicekc.com**Founded:** 1977**Chamber Member Since:** 2014**Number of Employees:** 7**Hours of Operation:** Monday-Thursday - 7:30am-5:30pm, Friday - 7:30am-5:00pm, Sat. & Sun. - Closed**Services/Products:** Otto Service is an independent Honda/Acura service and repair facility. We have a reputation in the entire metropolitan area for having the expertise to diagnose and repair out-of-the ordinary problems.**Future Plans:** Alan plans on having his son Andrew, who has been working with him for the last 13 years, take over the family business and continue the excellent service which we strive to offer our customers.**Business Philosophy:** Our business philosophy at Otto Service is to always do the right thing. We strive to maintain the highest ethical standards possible because character matters to us.**Our Business is a Chamber Member because:** Our business is a Chamber Member because we enjoy networking with other business professionals who care about our community.

## Our Members in the News

### A.M. Connections Networking at ...



### Bickford Assisted Living

9100  
E. 63rd  
Street



## Want to join your neighbors in preparing to help in an emergency or disaster? Then CERT training is for YOU!

- Training is free, hosted by Raytown Police Dept.
  - Consists of 2 Friday nights & 2 Saturdays  
-June 5/6, June 12/13
  - Prepare yourself and your family for an emergency
  - Learn fire safety, light search and rescue, disaster medical operations
  - Minimum of 17 years old and pass a background check
- For enrollment form & details, contact Melanie Lanigan at 816-737-6022 or laniganm@raytownpolice.org



Visit  
[ready.gov/citizen-corps](http://ready.gov/citizen-corps)  
for more info!

## Raytown Police 2014 Annual Report

The 2014 Raytown Police Annual Report is out! The report takes a comprehensive look at overall police activity, crime statistics, community activities, and features various divisions and special units. The Raytown Police Department feels that it is important for its residents to be informed about their police department and how taxpayer resources are used. Go to [www.raytownpolice.org](http://www.raytownpolice.org) to see the report!



## ☒ MARK YOUR CALENDARS....

The Mid Continent Public Library, the Independence Chamber of Commerce, the Raytown Area Chamber of Commerce and the South Kansas City Alliance will present a half-day **Small-business "Boot Camps"** covering different topics on **Friday, July 24**. There will be a chance for networking throughout the morning. The small business bootcamp will start at 8:30 a.m. July 24 and will be held at the Midwest Genealogy Center, 3440 S. Lee's Summit Road in Independence. Watch for further details.

**The Network Navigator is in!** KCSOURCELINK is taking its show on the road, on **Friday, July 21**, to better serve entrepreneurs and business owners in all parts of the metro area. KCSOURCELINK staff will office out of different Resource Partner locations every Tuesday afternoon to better serve each geographic area.

Office hours will be from 1-4 p.m. with no appointments necessary. KCSOURCELINK staff will meet with business owners, assess their needs and make referrals to the appropriate resources in the KCSOURCELINK network. Each person will leave with an action plan tailored to their individual situation. The network is made up of nonprofit, government and educational organizations whose services are typically low or no cost. The initial meet with KCSOURCELINK staff is free. They will be in Raytown and will be at the Raytown Chamber office. Watch for more details to come.

## Upcoming Member Events

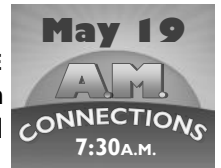
In partnership with Dick Smith Ford, we would like to invite you to the **Official Grand Opening of Hertz Local Edition** in Raytown, 9501 E. 350 Hwy.! We are very excited to be in the community and hope you can join us to celebrate our ribbon cutting ceremony! The event will **Tue. May 5, 9:30-10:30am** with the ribbon cutting occurring at 10:00 AM. We look forward to seeing you there!



Join us for a Ribbon Cutting Ceremony at **NewZroom Café, 6020 Blue Ridge Blvd. on Thu. May 14, 4:30-5:30pm** with the ceremony at 5. Stop by and see this new Raytown restaurant!

### **MAY A.M. CONNECTIONS NETWORKING**

The next "A.M. Connections" event will be held at **CENTRAL BANK OF THE MIDWEST, 4668 BLUE RIDGE BLVD.** Come by anytime between **7:30 to 8:30 a.m.** to network with other businesses within the community. An added bonus will be to see the business who has agreed to host the event and find out what they can offer to you!



The Membership Services – Retention Committee would like to invite you to a **LUNCH & LEARN** on **Wed. June 10.**

#### **Employee Manual Updates by Shirley Lind, SPHR, CEBS – Senior Vice President Bukaty Companies**



*Communication between the employer and employees is critical to an organization's success. One of the most common ways to ensure a consistent message is through the Employee Handbook. The Handbook conveys important information and clarifies expectations. However, it must be carefully crafted to avoid misunderstandings or misstatements that can result legal liabilities. Join us to discuss topics to help you identify your specific needs and create a handbook that will fit your environment, workforce and culture.*

It will be held at the **Four Points by Sheraton, 4011 Blue Ridge Cutoff**, starting promptly at 11:30 to 12:30. Registration will open at 11:15. The cost will be \$10.00 per person and will include lunch.

*\*Reservations are required*

### **JUNE MEMBERSHIP LUNCHEON**

#### **20<sup>TH</sup> ANNIVERSARY – OKLAHOMA CITY FEDERAL BUILDING TERRORIST BOMBING RETIRED ATF AGENT DAVE TRUE**

The presentation will be a first-hand account presented by the now retired ATF Federal Agent, who was there as the Team Leader of the Agency's National Response Team assigned to the scene investigation on April 19, 1995, twenty years ago.

An inside look at how the crime was committed, the search and rescue efforts, the evidence collection process and the results of the investigation that led to the arrest and conviction of those responsible for this criminal act.

The agent's presentation will be supplemented by a display of artifacts and memorabilia that were gathered during his assignment and he will remain to answer questions of those interested in doing so.



**WHEN: Wed, June 24**

- Networking begins at 11:00am, Lunch at 11:30am

**WHERE: REAP Community Room, 9300 E. 75th Street**

\$16.00/person - cash/check/credit at the door - RSVP by Mon. June 22

**SPONSORED BY:**

**RAYTOWN POLICE  
BENEFIT FUND**



5909 RAYTOWN TRAFFICWAY  
RAYTOWN, MO 64133-3860




816-353-8500 FAX 816-353-8525  
www.RaytownChamber.com

RETURN SERVICE REQUESTED

Prsrtd Stnd  
U.S. Postage Paid  
Permit # 2316  
Kansas City MO 64133

**DATED MATERIAL**

# MAY 2015

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
<p>Check your weekly Chamber Connections C-mail for an up-to-date calendar</p>	 <p><b>RAYTOWN DAY AT THE ROYALS</b> <b>SUNDAY, JUNE 7 1:10 P.M.</b> KANSAS CITY ROYALS VS. TEXAS RANGERS</p>				1	2
3	4	5 9:30am Ribbon Cutting Ceremony @ Hertz Rent A Car	6 12:00pm Member Services - Recruitment Cmte.	7 7am Mayor's Prayer Breakfast 9-12pm Senior Expo	8 9:00am Golf Tournament Task Force	9
10	11	12	13	14 7:15am Board of Directors 4:30pm Ribbon Cutting Ceremony @ NewZoom Cafe	15 8:00am Government Relations Open Round Table Discussions	16
17	18	19 	20	21 ROYALS DAY TICKET SALES END →→→→→ TOMORROW!	22 8:00am Member Services - Retention Cmte.	23
24/31	25 12:00pm ➤DEADLINE< For lunch reservations	26	27 11:30am MEMBERSHIP LUNCHEON	28	29 CHAMBER ROTARY GOLF TOURNAMENT 	30