



**CHAMBER CONNECTIONS**

**MISSION STATEMENT**

The Raytown Area Chamber of Commerce supports our business community to enhance the quality of life for our citizens.

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Follow us on:

**MEMBERSHIP LUNCHEON**

**CELEBRATING THE HOME TEAM!**



This luncheon is a kick-off for the beginning of the Royals season and for Raytown Day at the Royals (May 13). Administrative Professionals Day is that week, so make a reservation for your administrative assistant to show your appreciation for all his/her hard work.

**WHEN: Thursday, April 28**

Networking begins at 11:00am, Lunch at 11:30am

**WHERE: Kauffman Stadium - Diamond Club**

\$21.00/person - RSVP by Monday, Apr. 25

**LUNCHEON RSVP POLICY**

- ▶ Registrations must be made by NOON on the Monday before luncheon.
- ▶ Cancellations will be accepted until 24 hours prior to the luncheon.
- ▶ Cancellation after 24 hours, or No-shows will be invoiced with a \$2.00 fee added.

**Sponsored by:**  
**COMCAST BUSINESS**

**RAYTOWN NIGHT AT THE ROYALS**

**FRIDAY, MAY 13 7:15PM**

KANSAS CITY ROYALS VS. ATLANTA BRAVES

OUTFIELD PLAZA \$35 HY-VEE VIEW \$15



**>>> Ticket sales end April 8! <<<**



**★ HERE'S YOUR CHANCE OF A LIFETIME! ★**  
Win the opportunity to stand on home plate and catch the Ceremonial First Pitch from Chair of the Board, Michelle Williams.  
**Only \$10/Raffle ticket - On sale NOW!**  
~ Winner announced at April 28 Chamber Luncheon  
~ Must be at least 18 years old. No one else allowed on field.  
~ Must be able to catch a baseball from 60 feet away.  
~ Must purchase a ticket to the game & bring your own glove.

**2016 RAYTOWN CORPORATE SPONSORS**





WWW.THINKRAYTOWNFIRST.COM

### Board of Directors

**Michelle Williams**, Chair of the Board  
Mission of Hope Clinic

**Jeff Hirst**, Chair Elect  
Adam's Mark Hotel & Conference Cntr.

**Rene Purtee**, Secretary/Treasurer  
Arvest Bank

**Mark Smith**, Past Chair  
Associate Member

### At Large Members

**Paula Cannon**  
Blue Ridge Bank and Trust Co.

**Kris Peters**  
Shepherd's Center of Raytown

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Rok'it Advertising

**Melissa Beall**  
Longview Funeral Home & Cemetery

**Pam Clark**  
Clark's Appliances

**Holly Grimwood**  
Raytown Emergency Assistance Program

**Charlotte Melson**  
Bickford Assisted Living

**Steve Mock**  
City of Raytown

**Bruce Stansberry**  
Liberty Tax Service

**Chiki Thompson**  
Raytown Water Co.

**Derek Ward**  
KCP&L

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City of Raytown

**Dr. Allan Markley**, Liaison  
Raytown Quality Schools

**Steve Guenther**, Liaison  
Raytown Main Street Assoc.

### Staff

**Vicki Turnbow**, President  
president@raytownchamber.com

**Kyle Phillips**, Operations Manager  
kphillips@raytownchamber.com

## PRESIDENT'S CORNER

55 people representing 13 teams had a great time at the Un-Professionals Trivia night held on March 15 and hosted by the Raytown Young Professionals. Categories included KC Sports, Music, Movie Soundbites, Science/Technology, Local Logos and Raytown trivia. Neegan's Noggins won first place and took home \$100.00 after donating \$50 back to REAP.

Thank you to Extreme Grand Prix for hosting, Jason Hanson for keeping score, Melissa Beall for being the trivia host and to all the sponsors. Co-Chairs Holly Grimwood & Kaylie Baker want to remind you to put the next RYP event on your calendar – July 13 Networking event at Crane Brewing. Watch for more details.

Lot of things happening around the Chamber this month so if you have any questions please remember my door is always open!

*Vicki Turnbow, President*

Last month the Membership Services committee emailed Raytown's semi-annual **"2016 Current & Economic Impact Survey"**. We would like to thank everyone who took the time to complete the survey and as promised, here are the highlights; (percentages have been rounded)

47% felt their firm's business activity was "Strong".

35% thought their firm's business activity was getting "Stronger" and an additional 35% felt it was about the same.

35% felt that the business activity in Raytown area was getting "Stronger" and an additional 35% felt the activity was "Not Changing".

52% felt that the business activity in the Kansas City area was getting "Stronger" while 23% felt it was about the "Same".

Compared to six months ago, 41% stated that revenues were "Higher" and 23% stated they were about the "Same".

Compared to six months ago, 41% stated that net profits were "Higher" while 23% said they were about the "Same".

It appears that 11% have "Increased" their selling prices while 58% have kept them "The Same".

65% of the respondents currently have the "Same" number of employees.

30% are anticipating "Increasing" the number of employees and 41% are planning to keep them the "Same".

41% of major purchases "Remained on Schedule" and 17% "Had No Investment Plans".

The most immediate problems seen are "Recruiting Qualified Workers" at 29%.

The top three economic priorities for officials at all levels of government are; Sustainability, Education and Workforce Development and tied for third; Tax Relief and Cyber Security.

The winner of the two tickets to the April 5 Mavericks game donated by United Consumer Credit Union and two 3 piece catfish dinners donated by Lutfi's Fried Fish is: Peggy Sundquist with The UPS Store.





## HOST A NETWORKING EVENT AT YOUR BUSINESS!!!

The Raytown Chamber is looking for businesses to host a networking event. The **A.M. Connections Networking** events are scheduled for the third Tuesday of each month and by hosting, you agree to provide the coffee from 7:30-8:30am. Listed below are the dates available and the sponsorship for each event is \$50.00.

If you are interested in hosting an **After Hours Networking** event, please contact the Chamber office today. All After Hours run from 4:30 to 5:30 and as the host you agree to provide some beverages/refreshments of your choice. We will look over the calendar and work to pick a date that best suits your needs.

**Months available are: Sept. - Oct. - Nov. - Dec.**

By hosting a networking event you will be provided with 16 invitations to hand out to your customers or neighboring businesses, advertisement in the monthly newsletter, notification for 30 days in the weekly c-mail and a listing in the event calendar on the Chamber's website, raytownchamber.com.

**2016 A.M. CONNECTIONS AVAILABLE: Aug. 16 - Oct. 18 - Nov. 8**

## MEMBER MARKET

**Market your business to more than 400 Chamber Members in the CHAMBER CONNECTIONS.**

Business Card or 1/4 Page Space Available  
 - 3 months or 1 year Run  
 All marketing must be black & white.  
 All marketing must be prepaid.

**Contact the Chamber for more information.**  
 You may also insert a full page brochure in the newsletter or buy a set of address labels to do a personal mailing.

**Blue Ridge**  
 AUTO - TRUCK PLAZA  
 816-358-6500  
 6824 Blue Ridge Blvd. • Raytown, MO 64133  
 www.blueridgeautos.com

**U-HAUL**  
 Now available at this location

**KNIGHTS OF COLUMBUS**

### NEED A RENTAL HALL?

PARTIES ~ DANCES ~ RECEPTIONS ~ MEETINGS

SERVING THE GREATER KC AREA, THE HALL IS CONVENIENTLY LOCATED 1½ MILES SOUTH OF THE TRUMAN SPORTS COMPLEX ON BLUE RIDGE CUTOFF AT SNI-A-BAR ROAD.

OFFICE HOURS: TUE.~SAT. 8AM~12PM

5101 BLUE RIDGE CUTOFF 816-356-4962

### FREE CLASS PASS

**MY YOGA CENTRE**

6111 Blue Ridge Boulevard | Raytown, MO 64133  
 816.301.0832 | www.myyogacentre.org

Raytown Area Chamber of Commerce & Raytown Rotary Club

# GOLF TOURNAMENT



**THU. MAY 19 HILLCREST GOLF CLUB**  
8200 HILLCREST ROAD - KANSAS CITY, MO 64138



## TOURNAMENT FORMAT:

## TITLE SPONSOR

- 11:00 a.m. Registration, lunch, putting contest, silent auction
- 1:00 p.m. Shot-gun start – 4 person scramble – multiple flights (no metal spikes, no denim attire, collared shirts required)
- Entry fee includes green fees, cart, lunch, awards reception
- Silent auction ends 30 minutes after last team finishes
- Awards ceremony & reception immediately following tournament
- Prizes awarded to 1st, 2nd & 3rd in two flights

# DICK SMITH



**FEES:** Hole Sponsor & Foursome \$ 460.00      Foursome \$396.00      Individual Players \$99.00

## CONTEST PACKAGE

**\$ 40.00 per team**

(if paid in advance

& does not include the putting contest)

- Hole In One
- Chamber Hopper
- Wildcard Hole
- 4 Mulligans

## SPONSORSHIP OPPORTUNITIES:

(All sponsorships include marketing in the Chamber Connections Newsletter, Facebook & Twitter posts)

**Title Sponsor: (\$1,500) *SOLD*** Includes business mentioned as Title Sponsor, logo on marketing material, company banner, one hole sponsorship, a foursome in the tournament, signage at the event, opportunity to provide tee package items, and more. Limit of 1

**Hole in One Sponsor (2): (\$499)** Includes signage on multiple holes.

**Beverage Cart Sponsor (2): (\$350)** Signage on a beverage cart. Opportunity to help distribute beverages to players.

**Awards Reception Sponsor: (\$300)** Signage at awards reception.

**Lunch Sponsor: (\$300)** Signage at check in.

**Putting Contest Sponsor: (\$200)** Signage at putting contest hole.

**Hole Sponsor: (\$100)** Signage prominently displayed at the tee box.

**Golf Cart Sponsor: (\$35)** Signage on a golf cart.

**Silent Auction Cash Donation: (\$30)**

*Are you tied to your desk on May 19?*

*Do you have a meeting that you just can't reschedule?*

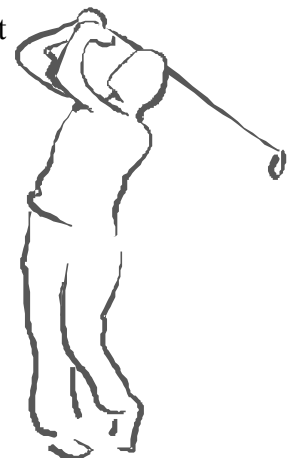
*Not a golfer, but still want to participate?*

**SIGN UP TO BE**

**A VIRTUAL GOLFER!**

Each Virtual Golfer receives a tee package, has the opportunity to come out for lunch/awards reception, can purchase raffle tickets, bid on silent auction items, and network with other businesses and community leaders.

Also, you will be assigned to an Actual Golfer by a lottery drawing. If they place, *so do you!*



**SIGN UP YOUR TEAM OR A SPONSORSHIP AT**

# RaytownChamber.com

**Deadline for teams: May 6, 2016**



**NEW CHAMBER MEMBERS****REECE NICHOLS REAL ESTATE**

**Dave Thurman**  
1153 NE Rice Rd. Lee's Summit MO 64086  
816-305-3732  
dave.thurman@reecenichols.com  
www.dave.thurman.reecenichols.com  
Real Estate  
Recruited by Bob Chambers

**DAMSEL IN DEFENSE**

**Charlene Lawson**  
Blue Springs MO 64014  
816-914-3406  
ourdefense@gmail.com  
www.ourdefense.net  
Retail Sales  
Recruited by Blue Springs Chamber

**MOWERS AHEAD LAWN & LANDSCAPE LLC**

**Aaron Mitchell**  
10704 E. 59<sup>th</sup> Street Raytown MO 64133  
(816) 695-3355  
MowersAheadLLC@gmail.com  
Lawn/Landscape  
Recruited by website

**STATE FARM INSURANCE**

**Sue Frank**  
10014 E. 63<sup>rd</sup> Street Raytown MO 64133  
816-353-4400  
sue@suefrank.com  
www.suefrank.com  
Insurance  
Recruited by Steve Guenther

**ASSOCIATE MEMBER**

**Leonard Biggs**  
Raytown MO 64133  
816-284-1626  
Leonardbiggs1@gmail.com  
Recruited by Kyle Phillips

**LADY'S SPORTS BAR**

**Verletta "Lady" Martin**  
6635 Raytown Rd. Raytown MO 64133  
(816) 965-3765  
ladyssportsbar@gmail.com  
Restaurant/Bar  
Recruited by Loretha Hayden

**MIDWEST ANIMAL RESQ**  
**Erin Morse**  
10312 E. 63<sup>rd</sup> St. Raytown MO 64133  
310-350-2053  
Midwestanimalresq.org  
Not For Profit  
Recruited by Stacey Payne

**CHAMBER RENEWALS**

- ☺ **Associate Member 2008** Phylis Goforth
- ☺ **Hidden Lake Care Center 2013**  
Abraham Danhan, Mary Galvan
- ☺ **The Bug Man 2014** Jeff Braley
- ☺ **Google Fiber 2014** Rachel Hack-Merlo,  
Phyllis Faulkner-Johnson
- ☺ **StoneRock Health Care 2015** John Christianson,  
Tom Christianson
- ☺ **Raytown Touchdown Club 2015** Kevin Page
- ☺ **Our Lady of Lourdes Church 2005**  
Father Angelo Bartulica
- ☺ **Liberty Tax Service 2009** Bruce Stansberry
- ☺ **Laurel Animal Hospital 1978** Loren Tucker DVM
- ☺ **Clark's Appliance 1973**  
Pam Clark, Quentin Clark
- ☺ **Associate Member 1973** Larry D. Mock
- ☺ **Mid America Coach 2009**  
Peter Beren, Bill Lanham, Julie White
- ☺ **Electrical Corp. of America 1978** Don Laffoon
- ☺ **Business Products & Solutions, LLC 2008**  
Tom Maloney
- ☺ **Sutherlands Lumber 2014** Mike Weber
- ☺ **BDS-Business Data Services 2012** Mickie Huynh
- ☺ **Mitch Crawford's Holiday Motors 2014**  
Mike Crawford
- ☺ **Mission of Hope Clinic 2014** Michelle Williams
- ☺ **AT&T 1990** Madeline Romious
- ☺ **Affordable Elegance Catering 2009**  
Dee-Dee Stokes

*Welcome!*

☺ *We would like to thank  
our members who gave 110%.*

**BUSINESS SPOTLIGHT ON...**

**OWNERS:** Erin Morse

**ADDRESS:** 10312 W. 63<sup>rd</sup> Street  
Raytown MO 64133

**PHONE:** 310-350-2053      **EMAIL:** midwestanimalresq@yahoo.com

**WEB:** midwestanimalresq.org    facebook.com/marqkc

**# EMPLOYEES:** 2      **HOURS:** Weekends starting in April

**SERVICES/PRODUCTS:** Adoption Services and Pet Supplies

**BUSINESS PHILOSOPHY:** Midwest Animal ResQ is a non-profit entity headquartered in Holden, Missouri. "Saving families, one tail at a time" is our mission. We care about animals and their welfare. We believe that families and animals benefit from a relationship with each other. And we know when we place an animal into a family it opens up another opportunity to bring another lost animal to our facility. We hope to continuously improve the lives of animals.

**FUTURE PLANS:** In the near future, we hope to further a relationship with the City of Raytown to provide adoption services for the animals impounded by the City. We also hope to bring more services into the center including animal welfare and training educational services. This would enable more live releases. We will be participating in community activities. Our first foray will be adopting pets at Bark in the Park, which will be held at Kenagy Park on April 16 from 10:00 am to 2:00 pm.

**OUR BUSINESS IS A CHAMBER MEMBER BECAUSE:** The Chamber offers us an opportunity to make connections. People do business with people they know. The face-to-face interaction that we will get from chamber events will lead to stronger relationships. We hope to get opportunities for growing ourselves both professionally and individually.

## Our Members in the News

### UN-PROFESSIONALS



HOSTED BY:



### Raytown Night with the Mavericks

On March 11, 138 Raytown hockey fans watched the Mavericks beat the Tulsa Oilers. Chair of the Board, Michelle Williams and her husband Larry were bench warmers before the game started. A big thank you to Faith Presbyterian Church for purchasing over 20 tickets for your group. Also, thank you to Jared Reid with the Mavericks for taking such great care of our group.



## City Begins Downtown Streetscape Project #reinvestraytown

The City of Raytown is investing in a major capital improvement project in our downtown. The project will begin in spring of 2016 and take about three months to complete. The project runs down 63rd Street between Raytown Road and Blue Ridge Boulevard.

The cost of the project is \$1.3 million which includes federal grant monies obtained by the City. A project of this size is a complex task, but every stage of the project will be managed to ensure the least amount of inconvenience to those living, working and visiting our downtown area. Pedestrian access will be maintained at all times, but vehicular access will occasionally require some temporarily restrictions.

### **Improvements will result in:**

- Two new traffic signals will be installed on 63rd Street.
- Decorative street lights will go in on both sides of 63rd Street.
- Eight foot limestone monuments.
- Wider sidewalks with updated landscaping.
- Additional street parking on the north side of 63rd Street.

There will be a new way to park on the north side of 63rd Street. The new parking style called reverse angle or back-in parking, has you backing into a space so that the front of your car is facing the street. Benefits of Reverse Angle Parking include improved driver visibility, less collisions from backing out of parking spots, easier loading/unloading, and accessible parking and curb ramps.

Wider sidewalks will replace the narrow sidewalks currently in place. The wider sidewalk offers pedestrians enough space to walk at their chosen pace, stand, sit, socialize, or merely enjoy their surroundings. Wider sidewalks also offer more space for landscaping and amenities, making the streetscape more useful and attractive and also acting as a buffer between traffic and pedestrians.

There are several places to get updates on the progress of the Streetscape: Facebook, City of Raytown's Website—[raytown.mo.us](http://raytown.mo.us) and Raytown's YouTube. For any questions about any of the project, please contact our Public Works department. Phone: (816) 737-6012 Email: [jasonh@raytown.mo.us](mailto:jasonh@raytown.mo.us)



## Upcoming Member Events

# 2016 Legislative Forums in Raytown

Please join us to interact with our legislators on issues that impact the City of Raytown and our children and their education.

Please mark your calendars –

Dates: April 8, 2016 and April 29, 2016

Time: 4:30-5:30 p.m.

Location: Raytown School District Wellness Center  
Community Room  
10301 E. 350 HWY, Raytown, MO 64138

Invited: Senators Shalonn "Kiki" Curis & Will Kraus; Representatives Brandon Ellington, Bonnaye Mims, Tom McDonald, Rory Rowland, Gary Cross & Gail McCann-Beatty; Mayor Mike McDonough, City Administrative Staff & City Council Persons; Chamber President Vicki Turnbow & Operations Manager Kyle Phillips; School District Board of Education, Administrators and Staff; PTA Representatives and Raytown Patrons

For information, call 816-268-7008

## EASTERN JACKSON COUNTY BUSINESS EXPO 2016



Silverstein Eye Centers Arena  
Thursday, April 21st  
1:00-6:00pm



Cost to enter just the  
Exhibit Hall is \$10

SIX CHAMBERS. OVER ONE  
HUNDRED EXHIBITORS. OVER  
A THOUSAND ATTENDEES.

ONE  
VENUE



### **A.M. CONNECTIONS NETWORKING**

The next "A.M. Connections" will be held at **BLUE RIDGE BANK AND TRUST Co., 6202 Raytown Trafficway.** It will be held on **Tuesday April 19.** Come by anytime between **7:30 to 8:30am** & network with other businesses within the community. An added bonus will be to see the business who has agreed to host the event and find out what they can offer to you!



### **RIBBON CUTTING CEREMONY**



Join fellow Chamber members  
**Tue. May 10, 4:30-5:30pm** at  
**The Barber Shop, 5845 Raytown Road.**  
Refreshments will be served.  
Ceremony at 5:00

### **MAY MEMBERSHIP LUNCHEON**

## **MO Dept. of Labor Shared Work Program**

**WHEN:** Wed., May 25

**WHERE:** REAP Community Room  
\$16.00/person - RSVP by Monday, May 23

**LUNCHEON SPONSOR:**  
Raytown Main Street Assoc.

### **AFTER HOURS NETWORKING**

The event will be hosted by the **ROK'IT ADVERTISING, 10009 E. 67TH STREET.** Come by anytime between **4:30 to 5:30pm,** have a refreshment & network with other businesses within the community. An added bonus will be to see the business who has agreed to host the event & find out what they can offer to you!



**MAY 5**



5909 RAYTOWN TRAFFICWAY  
RAYTOWN, MO 64133-3860

816-353-8500 FAX 816-353-8525  
www.RaytownChamber.com

RETURN SERVICE REQUESTED

Prsrtd Stnd  
U.S. Postage Paid  
Permit # 2316  
Kansas City MO 64133

**DATED MATERIAL**

# APRIL 2016

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
Check your weekly Chamber Connections C-mail for an up-to-date calendar					1	2
3	4	5	6 12:00pm Membership Services Committee	7  AFTER HOURS 4:30pm	8 4:30pm RQS Legislative Forum	9
10	11	12	13	14 7:15am Board of Directors	15 8am Government Relations Committee	16
17	18	19  AM CONNECTIONS 7:30A.M.	20	21  EASTERN JACKSON COUNTY BUSINESS EXPO 2016	22	23
24	25 12:00pm >DEADLINE< For lunch reservations	26	27	28 11:30am MEMBERSHIP LUNCHEON 	29 4:30pm RQS Legislative Forum	30