



RAYTOWNCHAMBER.COM

DECEMBER 2016

CHAMBER CONNECTIONS

MISSION STATEMENT

The Raytown Area Chamber of Commerce supports our business community to enhance the quality of life for our citizens.

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Click on logos & links for more information

Follow us on:

May each of our members have a Safe & Happy Holiday Season! Our sincere Thanks for your commitment & good will throughout the year!

The 2016 Board of Directors

Michelle Williams , Chair of the Board Mission of Hope Clinic	Jeff Hirst , Chair Elect Adam's Mark Hotel
Rene Purtee , Secretary/Treasurer Arvest Bank	Mark Smith , Past Chair Associate Member

At Large Members
Paula Cannon, Blue Ridge Bank and Trust Co.

Board Members

Kayle Baker Rok'it Advertising	Charlotte Melson Bickford Assisted Living
Melissa Beall Longview Funeral Home & Cemetery	Madeline Romious AT&T
Pam Clark Clark's Appliances	Chiki Thompson Raytown Water Co.
Kris Peters Raytown Emergency Assistance Program	Derek Ward KCP&L
Mark Loughry -Liaison, City of Raytown	Tamara Wheeler United Consumers Credit Union
Dr. Allan Markley -Liaison, Raytown Quality Schools	
Steve Guenther -Liaison, Raytown Main Street Assoc.	
Vicki Turnbow , President	
Kyle Phillips , Operations Manager	

2016 RAYTOWN CORPORATE SPONSORS





THINKRAYTOWNFIRST.COM

Board of Directors

Michelle Williams, Chair of the Board
Mission of Hope Clinic

Jeff Hirst, Chair Elect
Adam's Mark Hotel & Conference Cntr.

Rene Purtee, Secretary/Treasurer
Arvest Bank

Mark Smith, Past Chair
Associate Member

At Large Members

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Kaylie Baker
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Melissa Beall
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Mark Loughry, Liaison
City of Raytown

Dr. Allan Markley, Liaison
Raytown Quality Schools

Steve Guenther, Liaison
Raytown Main Street Assoc.

Staff

Vicki Turnbow, President
president@raytownchamber.com

Kyle Phillips, Operations Manager
kphillips@raytownchamber.com

“THINK RAYTOWN FIRST” – this Holiday Season!

If each person bought an extra item, paid for an additional service or even bought an item they normally buy outside the city limits of Raytown – think what that would do to city services, to taxes and even more importantly to that local business.



PRESIDENT'S CORNER

In this newsletter, you will notice I will be starting up a group called the Raytown Chamber Business Brigade. I am excited about the opportunity to visit local businesses and take a group with me. Take a moment to read over the information on page 3 and contact me if you are interested.

This month we go to print on the 2017 Chamber Directory and Community Profile. This publication is used in the relocation packets and is handed out to members, potential new members as well as at events. The Board of Directors will be delivering those in January as part of Operation Thank You!



This month the annual budget for both the Chamber and Building Foundation will be approved, the 2017 Guiding Public Policies document will be approved and ready for distribution to our elected officials, the 2017 Calendar will be finalized and also the Board will be reviewing the Strategic Plan along with Committee Chairs at the Board Retreat.

My door is always open, come by anytime!

Have a wonderful holiday season,

Vicki Turnbow, President

I had the privilege to have Girl Scout Troop 480 at the Chamber office the evening of November 3, to discuss the Chamber and the Business Community. They are working on the Business/CEO Badge. Lots of great questions - there may be a few future business owners in this group! Each person received a goodie bag full of items from Chamber members - which they loved!



Thank you to outgoing **State Representative Tom McDonald** for his service to the Raytown Chamber and the citizens of Raytown. Tom was first elected in 2008 and was on the following committees:



Transportation (Ranking Minority Member), Joint Committee on Legislative Research, Joint Committee on Transportation Oversight, Trade and Tourism and Utility Infrastructure. Tom was an active member of the Raytown Chamber's Government Relations Committee. The Raytown Chamber appreciates all his guidance over the past eight years. Tom will continue as an Associate Member with the Chamber.

2017 RAYTOWN CHAMBER OFFICERS



The Raytown Chamber would like to congratulate Carol Baker, KCP&L for being appointment to the position of Chair of the Board effective January 1. Because of time constraints, Jeff Hirst current Chair Elect notified the Executive Committee he would not be able to fill the Chair position beginning the first of the year.

Carol Baker brings a vast amount of experience not only with KCP&L but most recently was Chair of the Board for the Blue Springs Chamber as well as an active Board member in Grandview.

The officers will be as follows:

CAROL BAKER-KCP&L, CHAIR
CHIKI THOMPSON-RAYTOWN WATER, SEC./TRES.

RENE PURTEE-ARVEST BANK, CHAIR ELECT
MICHELLE WILLIAMS-MISSION OF HOPE CLINIC, PAST CHAIR

Your Chamber needs YOU!



For 2017, the Raytown Chamber is launching an exciting new program. Local Chamber Members and I will be making on-site visits to local businesses and I would like to know if you would join me! Our team will be called – **THE BUSINESS BRIGADE.**

The goal of these visits will be to learn about and then provide a better understanding of what a particular business/organization has to offer and hopefully it will be beneficial to our existing members and have fun at the same time. Each month there will be at least two site visits scheduled. During the visits, if allowed by the business, I will live stream and post on Facebook along with posting on Twitter.

If you would like to be included in the *Business Brigade*, please us know by December 15. I will put an email list together of everyone who would like to be notified of and possibly join us for these visits. I will also start securing the business/organizations, dates and times and we will strive to have the first one at the beginning of 2017.

The *Business Brigade* can make a difference. Come be a part of the difference that helps our Chamber grow and flourish. **Call or email me at president@raytownchamber.com! -Vicki**

MEMBER MARKET

Blue Ridge
AUTO - TRUCK PLAZA

816-358-6500

6824 Blue Ridge Blvd. • Raytown, MO 64133
www.blueridgeautos.com

Blue Ridge
Auto - Truck
Plaza

FULL SCALE
BODY SHOP
FREE
ESTIMATES

U-HAUL

Now available
at this location

**KNIGHTS
OF COLUMBUS**

NEED A RENTAL HALL?

PARTIES ~ DANCES ~ RECEPTIONS ~ MEETINGS

SERVING THE GREATER KC AREA, THE HALL IS CONVENIENTLY
 LOCATED 1½ MILES SOUTH OF THE TRUMAN SPORTS COMPLEX
 ON BLUE RIDGE CUTOFF AT SNI-A-BAR ROAD.

OFFICE HOURS: TUE.~SAT. 8AM~12PM

5101 BLUE RIDGE CUTOFF 816-356-4962

ATTENTION RAYTOWN CHAMBER MEMBERS:

With 2017 just around the corner, the Membership Services Committee needs your help. We are looking for speakers for our **2017 LUNCH & LEARNS**.

The Membership Services Committee seeks to provide cutting edge educational topics for our Chamber members. We request those interested in presenting a topic to submit an outline of their presentation. Also include a short synopsis of the topic's applicability to our membership. *Deadline to submit a presentation will be Friday, December 16.*

Submitted presentations will be reviewed by the Membership Services Committee, with follow up done by Chamber President Vicki Turnbow. Send all information to president@raytownchamber.com and if you have any questions give the Chamber office a call, 816-353-8500.

WOULD YOU MAKE A GOOD MENTOR?

The Membership Services Committee is looking for individuals who would be interested in mentoring new Chamber members in 2017. We have added a question to the application asking if the business would like a mentor assigned to them. We will put a list of mentors together and notify you when a member is asking for one. If you have any questions or would like to be a mentor, please contact Vicki at president@raytownchamber.com or give her a call at 816-353-8500.

ADOPT A STREET PROGRAM

The Adopt A Street program that was set up between the Raytown Chamber and the City of Raytown continues to be a huge success. Fourteen out of 25 one mile sections of Raytown streets have been adopted. **Thank you** to the following groups for taking care of their streets this past year. If you should see one of these groups, thank them yourselves!

American Legion Post 596
City of Raytown – Board of Aldermen

Joe Burton
Graceway

In Memory of Anna Fisk
KCP&L

Raytown High School DECA
Raytown Main Street Association

Raytown Rotary Club

Raytown Three Trails Kiwanis Club

Raytown Women of Today

Southwood United Church of Christ

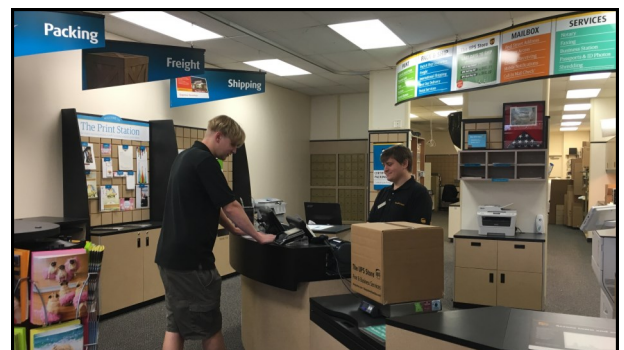
The Trails at the Ridge Apartments

Villa Woods Home Owners Association



If you know of a business or organization or individual that would be interested in adopting a one mile section of street within the city limits of Raytown, please contact the Chamber at 816-353-8500. With 2017 approaching, we would love to adopt out the remaining streets. What a great way to get exposure for your business or organization plus give back to the community in which you live or work!

The UPS Store, 6222 Raytown Trafficway, recently underwent a fast remodel! The contractors came at 6:00pm Friday night, worked around the clock and finished at 2:00 Sunday afternoon. The employees were back early Sunday morning and worked throughout the day putting the store back together. The UPS Store was closed one day only (Saturday) and back open for business Monday morning. Chris Payne, Monopoly Acquisitions, was kind enough to provide storage space while they were under construction. Flynn's Disposal provided a dumpster to haul away the old carpet and fixtures and Las Chili's and Breakfast and Lunch lovers kept the contractors fed.



The Christmas season is fast coming upon us and the hustle and bustle can be seen everywhere. As the seasons change so do our lives. This City is moving forward and in a positive direction. There have been many improvements in our team work between the different divisions of the City and its governing body as well as the partnerships of the City and many groups such as the Main Street Association and the Chamber. These groups all are working together to make this City better and to interest more business to come here to serve its citizens.

We have gone through many changes in the last year. We will go through some more. At this time I would like to announce that Mark Loughry has decided to move on from our City as the Finance Director and Interim City Administrator to Leavenworth County Kansas Administrator. This is an opportunity to work closer to home and have more time with his family. I appreciate all he has done in the time he has been with us. Rest assured that we are continuing to move forward in this City.

I want to wish each and every one of you a very Merry Christmas and a prosperous and peaceful New Year. May God Bless you all.

Mayor Mike McDonough
City of Raytown



RAYTOWN QUALITY SCHOOLS NEWS



Raytown High School students were recently recognized for their work at the **National High School Journalism Convention** in Indianapolis, Indiana. Raytown High School students Jeremiah Paul and Ligia Valencia earned an excellent rating in the Broadcast Package contest sponsored by the Journalism Education Association.

For the contest, Paul and Valencia were required to shoot, write, and edit a broadcast story in just three hours. Students from Raytown High School and Raytown South High School attended the convention.

You can watch the award-winning, video entry at <https://youtu.be/i3xvlfwieDs>.

Raytown South Student Council members accepted a \$2500 donation from the Raytown Police Department for the annual Children's Holiday Party they host in conjunction with Raytown High School Student Council. Police Chief Jim Lynch was on hand to present the check to the students. Each year, more than 70 elementary students from around the community attend the party and participate in activities including face painting, ornament making, and snowman building. Every child who attends also receives gifts from Santa. High school students have raised more than \$100,000 through donations and revenue from school dances since the party began in 1998. Raytown South teacher Michelle Anderson was one of the original founders of the party.



The **Raytown High School wrestling team**, managers, coaches, and parents, participated in a service project at City Union Mission. The service project included disassembling old lockers, clearing debris from inside the building, and moving several truckloads of gravel to help prepare a picnic area for patrons. This is the second year the team has participated in a service project at City Union Mission.



Raytown High School wrestling coach, Peter McDavitt says, "Participating in a service project helps us build young people who are capable, motivated, and desire to work with others to make the world around them better."

NEW CHAMBER MEMBERS

VILLAGE HOSPICE
ElizaBeth Clayton
 1001 NW Chipman Rd.
 Lee's Summit MO 64081
 816-525-0986
 eclayton@jkv.org
 JKVHealthSerives.org/Hospice
 Not for Profit
 Recruited by Loretha Hayden

FIESTA AZTECA
GRILL & CANTINA
Andres Orozco
 6640 Raytown Rd.
 Raytown MO 64133
 816-859-5533
 FiestaAztecaKC.com
 Restaurant/Bar
 Recruited by
 Vicki Turnbow

MAJ-R THRIFT
& DISCOUNT
Rhonda Edwards
 7506 Raytown Rd.
 Raytown MO 64138
 816-356-4880
 Rhonda@majorthrift.com
 Maj-RThrift.com
 Retail Sales
 Recruited by Member Drive

H&H COLOR LAB
Terry Tuggle,
Dave Brown,
Dave Drum,
Jaime Rehmsmeyer
 8906 E. 67th Street
 Raytown MO 64133
 816-358-6677
 terryt@hhcolorlab.com
 hhcolorlab.com
 Photography
 Recruited by Vicki Turnbow

Welcome!

CHAMBER RENEWALS

University of Central Missouri-Lee's Summit
2007 Carmel Daniels, Rick Smetana
 ☺ **A&D Heating & Cooling Inc. 2012**
 Dave Parker
Hillcrest Golf Club 2015 Shawn McGuire
Associate Member-Don Merker 2011
AT&T Custom Communications
-Authorized Retailer 2015 Zach Ward
SonRise Lawn & Tree 2012 Jared Siems
First Baptist Raytown 1987
 Carmen Kraus, Bernard Wesley
 ☺ **Research Medial Center 2015**
 Corrine Everson Dix, Patrick Avila

☺ **Raytown-Lee's Summit Community**
Credit Union 1992 Donna Buntion
Land Specialties Mfg. Co., Inc. 1972
 Keith Rogers
 ☺ **Associate Member-Charlotte Belger 2000**
Crane Brewing Co. 2015 Chris Meyers
 ☺ **Metropolitan Community College-**
Longview 1991 Linda Nelson, Ebony Bowman
Full Employment Council 1997
 Clyde McQueen
Missouri Jobs Center 2007 Ricard Salazar,
 Steve Dempsey, Harry Gray, Carla Major
 ☺ **Power On Technologies 1994**
 Patrick & Shelly Searcy

MARTIN UNDERGROUND
Jeff Martin
 5401 Raytown Rd.
 Raytown MO 64133
 816-353-1352
 jeff@martinunderground.com
 Contract Services
 Recruited by John Ivey

☺ *We would like to thank
 our members who gave 110%.*



BUSINESS SPOTLIGHT ON...

OWNERS: Verletta Martin
ADDRESS: 6635 Raytown Rd.
PHONE: 816-965-3765
E-MAIL: ladyssportsbar@gmail.com
WEB: [facebook.com/ladyssportsbar](https://www.facebook.com/ladyssportsbar)
FOUNDED: Jan 2016
CHAMBER MEMBER SINCE: 2016
EMPLOYEES: 2
HOURS OF OPERATION: Thur.-Sun. 4pm-until



SERVICES/PRODUCTS: Alcohol, beer, mixed drinks, specialty drinks, Lutfi's Menu including specialty exclusive Bar Menu options.

FUTURE PLANS: Feature sporting events, Specialty drink menus.

BUSINESS PHILOSOPHY: Keeping an environment that is "always a pleasure" for our customers to enjoy.

OUR BUSINESS IS A CHAMBER MEMBER BECAUSE: To take part in the network of local entrepreneurs that we may support by patronizing and can give a nice place for them to also have a pleasurable time when they are not working.

Our Members in the News

HCA MIDWEST HEALTH INTRODUCES CARENOW URGENT CARE

Seven CareSpot locations will become CareNow

HCA Midwest Health, Kansas City's leading healthcare provider, announced that on Dec. 1, 2016, its seven CareSpot urgent care centers will become CareNow Urgent Care. The centers provide a wide range of medical services with the convenience of extended hours, walk-in appointments and Web Check-In® to reduce waiting in the center lobby.



"The CareNow brand represents our one-stop approach to service, value and convenience in providing urgent care services across Kansas City," says HCA Midwest Health President M.L. Lagarde III. "Patients will find the same exceptional service for their urgent medical needs that they have trusted us to provide in their community for a few years."

HCA Midwest Health currently has seven urgent care locations across the Kansas City market, including Blue Springs, Lee's Summit, Raytown and Kansas City in Missouri, as well as in Leawood and Overland Park, Kansas.

Urgent care centers provide healthcare services to treat non-emergent medical problems that can develop unexpectedly and require immediate attention, complementing services provided by primary care physicians and hospital emergency rooms. Having urgent care services as part of HCA Midwest Health provides a seamless continuum of care for patients and physicians in the communities served. Patients needing a higher level of care may be immediately connected to the broader resources of HCA Midwest Health if needed.

Locations are open seven days a week from 8 a.m. – 8 p.m. Patients may take advantage of Web Check-In® at CareNow.com, an innovative and convenient service that reduces waiting in the clinic lobby. Additional conveniences include on-site lab and X-rays.

HCA Midwest Health and CareSpot previously operated the centers through a joint venture formed in 2013. Earlier this year, HCA and HCA Midwest Health announced that they fully acquired the seven urgent care locations in Kansas City. The transition to CareNow aligns the Kansas City urgent care services with other HCA urgent care services across the country.

To find a location or take advantage of express check-in online, visit CareNow.com.

Chamber members received an update from **Jackson County Executive, Frank White Jr.**, at the November luncheon. It was a very informative presentation with a lot of great developments happening in the county, especially the Rock Island Rail Corridor project in process. We'd also like to recognize our **Chair of the Board, Michelle Williams**, as it was her last luncheon as chair. Thank you for all the hard work and dedication you put in to our Chamber this year!

Thank you to **Morgana's Gluten Free Bakery** for participating in the GEW (Global Entrepreneurship Week) Coffee Kickoff. It gives businesses an opportunity to network at a local coffee shop and celebrates local innovators and job creators.



Upcoming Member Events



A.M. CONNECTIONS NETWORKING

The next "A.M. Connections" will be held at **RAYTOWN AREA CHAMBER OF COMMERCE, 5909 RAYTOWN TRAFFICWAY**. Come by anytime between **7:30 to 8:30am** for coffee & network with other businesses within the community. An added bonus will be to see the business who has agreed to sponsor the event and find out what they can offer to you!

Happy Holidays

Sponsored by:



Dignity and grace from the local name you can trust.

HOLIDAY TREE Lighting Ceremony

FRIDAY, DECEMBER 2
6:00 to 7:30pm

Pocket Park ~ Downtown Raytown
63rd Street & Raytown Road

- ☼ Santa Will Light Our Holiday Tree
With Holiday Music by
*Raytown South High School Cardinal Chorale,
Raytown High School Camerata,
& St. Regis Catholic School Students*
- ☼ Stop by Winter Wonderland
at Brian's Car Care,
6331 Raytown Rd.
Visit With Santa &
Enjoy Cookies & Cider
Music by Raytown Community Band Flutes
- ☼ First 150 Children will receive
a gift from Santa.
(Parents must accompany all children)
- ☼ Hop on a Hay Ride
around Downtown

Bring a can or box of food to help REAP's Food Pantry

Southeast Enterprises is gearing up for the **2016-2017 HOLIDAY LIGHT RECYCLING DRIVE**. The drive was launched in 2011 with the intent of providing work opportunities for its employees with intellectual and developmental disabilities as well as diverting solid waste from our local landfills. Due to the overwhelming response from the community Southeast has collected over 124,000 pounds or 62 tons of lights from over 165 different locations, the last five years. Southeast and its community partners are excited to build on the success of last year's drive and hope to collect and recycle over 50,000 pounds of holiday lights between 11/13/16 and 1/20/17 (Walmart locations will be accepting lights until 12/31/16). In addition to keeping holiday lights out of the landfill, we have the benefit of providing challenging work for over 160 employees with intellectual and developmental disabilities.

Look for our collection containers inside over 165 participating schools, businesses, recycling centers, and community organizations. If you are unable to find a drop location please feel free to bring them to our facility located at 6701 Booth Ave. Our hours are Monday through Friday from 7:30 am to 3:00 pm.



The 20th Annual Raytown MLK Celebration!

Mark your calendar!!

Date: Sunday, January 15, 2017

Time: 3:00 p.m.

Plan to join us for the 20th annual MLK celebration as we continue to celebrate Dr. King's legacy, build community and help others!

More information to come. www.Rcifa.org

Upcoming Member Events

A CHRISTMAS NOEL - REAP BENEFIT CONCERT

December 4 - 2:00-5:00pm

at Blue Ridge UMC

5055 E 51st Street, Kansas City MO
(NE corner of 51st and Blue Ridge Blvd.)

Performances by:
Kansas City Metro Men's Choir
Raytown High School Camerata
Raytown Community Choir
-Men's Glee Club



Free, but donations are welcome

Holiday Memorial Program Sat. Dec. 10 3:00-5:00pm

At Longview Funeral
Home & Cemetery
12700 SE Raytown Road



The holiday season often brings back fond memories of lost loved ones. Remembering those dear ones & the joyful times that were shared with them is not only a great way to honor them; it is also a great way to ease the suffering of loss.

Our Tree of Memories Service has been a long-standing tradition through which we would like to offer our support and comfort. We would like to extend to you an invitation to join us in continuing this tradition and remembering our loved ones.

There will be light food and refreshments following the program.

RAYTOWN CHAMBER MEET & GREET

**Join us on Mon., December 5 from 4:30-6:00 pm
at the Crane Brewing Co., 6515 Railroad Street.**

Come Learn About the Chamber & have the opportunity to win *Fabulous Prizes!* What a great way to find out what the Raytown Chamber has to offer & visit Raytown's own brewery, Crane Brewing! Beer will be available for purchase. Half-glass pours are an option if you want to taste several Raytown beers. The Chamber will provide a sandwich & side from Greg-Co BBQ.



Reservations are required by December 2. Please RSVP by calling the Chamber, register online, or send an email to: staff@raytownchamber.com

We look forward to seeing you there! Membership Services Committee

Wreaths Across America Ceremony Sat. Dec. 17 11:00am - 1:00pm

At Longview Funeral Home & Cemetery
12700 SE Raytown Road KCMO 64149

Please join Longview Funeral Home & Cemetery and Wreaths Across America for a ceremony honoring and remembering our veterans. After a short program, we will place wreaths at every veterans grave until we run out.

For more information on the program and what it's purpose is, visit www.wreathsassamerica.org.

If you'd like to sponsor a wreath or volunteer at the event, [click here](#).



HOST A NETWORKING EVENT AT YOUR BUSINESS!!!

The Raytown Chamber is looking for businesses to host a networking event. The **A.M. Connections Networking** events are scheduled for the third Tuesday of each month and by hosting, you agree to provide the coffee from 7:30-8:30am. Listed below are the dates available and the sponsorship for each event is \$50.00.

The **After Hours Networking** events are scheduled for the first Thursday of the month from 4:30-5:30pm (unless a different day would be better for your business) for those who prefer an evening event. By hosting an After Hours you agree to provide some beverages/refreshments, of your choice. Contact the Chamber office if you are interested in an After Hours, the sponsorship for each event is \$50.00.

By hosting a networking event you will be provided with invitations to hand out to your customers or neighboring businesses, advertisement in the monthly newsletter, notification for 30 days in the weekly c-mail and a listing in the event calendar on the Chamber's website. Morning Coffees/After Hours are offered on a first come first served basis.



2017 A.M. CONNECTIONS AVAILABLE:

**Feb. 14 - Mar. 14 - Apr. 18 - June 20
July 18 - Aug. 15 - Sept. 19 - Oct. 17 - Nov. 7**





5909 RAYTOWN TRAFFICWAY
RAYTOWN, MO 64133-3860

816-353-8500 FAX 816-353-8525
RaytownChamber.com

DECEMBER

2016

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
<p>Check your weekly Chamber Connections C-mail for an up-to-date Calendar</p>				1	2	3
4	<p>5 4:30pm Chamber Meet & Greet</p>	6	<p>7 12:00pm Membership Services Cmte.</p> 	<p>8 7:15am Board of Directors Mtg. & Retreat</p>	9	10
11	12		14	15	16	17
18	19	20	<p>21</p> 	22	<p>23 Chamber Office Closed</p>	<p>24</p> 
<p>25</p> 	<p>26 Chamber Office Closed</p> 	27	28	29	<p>30 Chamber Office Closed</p>	<p>31</p> 