

Raytown
Area

CHAMBER OF COMMERCE



WWW.RAYTOWNCHAMBER.COM

FEBRUARY 2016

**CHAMBER
CONNECTIONS**

MISSION
STATEMENT

The Raytown Area Chamber of Commerce supports our business community to enhance the quality of life for our citizens.

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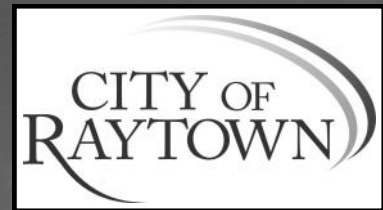


Follow us on:

MEMBERSHIP LUNCHEON

STATE OF THE
CITY ADDRESS

MAYOR MIKE
MCDONOUGH



WHEN: Thursday, February 25

Networking begins at 11:00am, Lunch at 11:30am

WHERE: First Baptist Church of Raytown,
10500 E. 350 Highway (Enter north side by The ROC)

\$21.00/person - RSVP by Monday, Feb. 22

Sponsored by:



LUNCHEON RSVP POLICY

- Reservations must be made by NOON on the Monday before luncheon.
- Cancellations will be accepted until 24 hours prior to the luncheon. Cancellation after 24 hours, or No-shows will be invoiced with a \$2.00 fee added.



2016 RAYTOWN CORPORATE SPONSORS



DICK SMITH



**GARRISON
& ASSOCIATES Inc.**



WWW.THINKRAYTOWNFIRST.COM

Board of Directors

Michelle Williams, Chair of the Board
Mission of Hope Clinic

Jeff Hirst, Chair Elect
Adam's Mark Hotel & Conference Cntr.

Rene Purtee, Secretary/Treasurer
Arvest Bank

Mark Smith, Past Chair
Associate Member

At Large Members

Paula Cannon
Blue Ridge Bank and Trust Co.

Kris Peters
Shepherd's Center of Raytown

Board Members

Kaylie Baker
Rok'it Advertising

Melissa Beall
Longview Funeral Home & Cemetery

Pam Clark
Clark's Appliances

Holly Grimwood
Raytown Emergency Assistance Program

Charlotte Melson
Bickford Assisted Living

Steve Mock
City of Raytown

Bruce Stansberry
Liberty Tax Service

Chiki Thompson
Raytown Water Co.

Derek Ward
KCP&L

Mahesh Sharma, Liaison
City of Raytown

Dr. Allan Markley, Liaison
Raytown Quality Schools

Steve Guenther, Liaison
Raytown Main Street Assoc.

Staff

Vicki Turnbow, President
president@raytownchamber.com

Kyle Phillips, Operations Manager
kphillips@raytownchamber.com

PRESIDENT'S CORNER

2016 has started off extremely busy. One of the first orders of business in January is to transfer the gavel from the outgoing chair to the incoming chair. Mark Smith was able to transfer the gavel to Michelle Williams on January 21. The membership was able to hear Mark's parting comments and we wish him the best in retirement! Of course he has one more year on the Chamber's Board as immediate Past Chair.

The Staff looks forward to what 2016 has to offer. Under Michelle's leadership, we hope to grow the membership, continue to provide quality networking events and increase revenue through existing events. We will continue to look for ways to efficiently communicate with our members while marketing to the entire community. If you have an idea, please do not hesitate to contact me.

My door is always open, come by anytime!
Here's to a great 2016!

Vicki Turnbow, President



UN-PROFESSIONALS



HOSTED BY:



Tuesday, March 15 6:00-8:00 pm

Doors open at 5:15 (teams need to be checked in before 6)

Location: Extreme Grand Prix
(6731 Blue Ridge Blvd, Raytown, MO 64133)
Drink & Food specials

Individuals welcome!

1st Place – Cash prize

2nd & 3rd Place – Prizes to be determined

\$5.00 per person up to a 5 member team
(at least 2 to be called a team)
Must pre-register and pay in advance



HOST A NETWORKING EVENT AT YOUR BUSINESS!!!

The Raytown Chamber is looking for businesses to host a networking event. The **A.M. Connections Networking** events are scheduled for the third Tuesday of each month and by hosting, you agree to provide the coffee from 7:30-8:30am. Listed below are the dates available and the sponsorship for each event is \$50.00.

If you are interested in hosting an **After Hours Networking** event, please contact the Chamber office today. All After Hours run from 4:30 to 5:30 and as the host you agree to provide some beverages/refreshments of your choice. We will look over the calendar and work to pick a date that best suits your needs.

By hosting a networking event you will be provided with 16 invitations to hand out to your customers or neighboring businesses, advertisement in the monthly newsletter, notification for 30 days in the weekly c-mail and a listing in the event calendar on the Chamber's website, www.raytownchamber.com. Morning Coffees/ After Hours are offered on a first come first served basis.

2016 A.M. CONNECTIONS AVAILABLE:

Feb. 16 - June 21 - July 19

Aug. 16 - Oct. 18 - Nov. 8



WHAT IS A RAYTOWN YOUNG PROFESSIONAL?

They are individuals who were born between 1978 and 1994 and already comprise approximately 24% of the working population and are quickly becoming the largest segment of the workforce. Often referred to Millennials, they are tech savvy, and believe in working smarter as opposed to working longer. They value family, teamwork and praise for a job well done. Millennials are more connected than previous generations and are more likely to use social media in business context.

The Raytown Young Professionals Co-Chairs, Holly Grimwood (REAP) and Kaylie Baker (Rok'It Advertising) have been working hard to draw in those Millennials that live or work in Raytown so they have an avenue for networking and the opportunity to learn more about the businesses in Raytown and what they have to offer. By doing so, they hope to facilitate the next generation of business people and continue to strengthen Raytown's economy.



MEMBER MARKET

Market your business to more than 400 Chamber Members in the CHAMBER CONNECTIONS.

Business Card or 1/4 Page Space Available - 3 months or 1 year Run
All marketing must be black & white. All marketing must be prepaid.

Contact the Chamber for more information.

You may also insert a full page brochure in the newsletter or buy a set of address labels to do a personal mailing.



BARBER SHOP

Michael D. Henderson
Master Barber

816.719.5404

5845 Raytown Road
Raytown MO 64133

Open 7 Days

Blue Ridge
AUTO - TRUCK PLAZA

816-358-6500



U-HAUL

*Now available
at this location*

2015 Chamber Celebration

The Raytown Chamber celebrated its 21st Chamber Celebration on January 27. Out-going board members, Shawna Burns (Commerce Bank), Pat Ertz (Public Water Supply District #2) and Loretha Hayden (Lutfi's Fried Fish) were honored along with Mike Gatschet (Retired) as an at-large member.



Mark Smith, 2015 Chair of the Board gave his parting remarks and presented the following with awards:

BUSINESS OF THE YEAR

– *United Consumer Credit Union*

SMALL BUSINESS OF THE YEAR

– *Brian's Car Care*



2016 Board Officers

CHAMBER PERSON OF THE YEAR

– *Loretha Hayden*

VOLUNTEER OF THE YEAR

– *Holly Grimwood*

LIFETIME MEMBERSHIP

– *Al Brown*

2016 Chair of the Board, Michelle Williams (Mission of Hope Clinic) provided some great vision for this year and a great time was had by all in attendance. Thank you to Jeff Hirst, Adams Mark Hotel & Conference Center for emceeing and to Danielle Bell and the Staff at the Four Points by Sheraton for hosting the luncheon.



Board Class of 2018

We would like to extend our sincere appreciation to the following:

CELEBRATION SPONSOR



LUNCHEON SPONSOR

Google fiber



2016 Board of Directors



NEW CHAMBER MEMBERS**CROSSROADS HOSPICE****Charlie Stendebach**

816-333-9200

14310 E. 42nd St. S. Unit 600

Marketplace Shopping Center

Independence, MO 64055

Charlie.stendebach@crossroadshospice.com

Crossroadshospice.com

Health Care Services

Recruited by Charlotte Melson

ASSOCIATE MEMBER**Mark Smith**

816-215-0171

Marksmith122775@gmail.com

Past Chair 2015

*Welcome!***CHAMBER RENEWALS**☺ **Albin's Fine Jewelry LLC**

1999 Wayne L Albin

☺ **Associate Member**

- Clarice Titus 2003

☺ **Associate Member**

-Kris Turnbow 2012

Aviation Inst. of Maintenance

2009 Monty Miller, Frederick Thomas

Awards & T-Shirt Specialists, Inc.

2012 Angela O'Donohue

Blue Ridge Bank and Trust Co.

1989 William C Esry

Blue Ridge Bank and Trust Co.

1989 Paula Fats Cannon

Brywood Centre-Tri-Land Properties

2010 Jackie Musil

Carstar Auto Body of Raytown

1999 Ron Glenn

Coldwell Banker All American Realty

1995 Gary Knabe

Columbia College-Kansas City

2009 Cindy R Miller, Lois Benge-Fortin

Comcast 1981 Tom Krewson, Rayma

Nesselrode, Michael Sarne, Kara Starr

Community Support Partners

2014 Michelle McGraw, Cory Royer,

Karen Sanger

☺ **Courier Printing 1990**

Thomas Lankford

☺ **Dancin' 2 Wynn 1978** Jann Wynn☺ **Edward Jones 1983** Mark A Sandy☺ **Full Employment Council (KC)**

1997 Clyde McQueen

Girl Scouts NE KS/NW MO 2014

Brenda Fernandez

☺ **Grow In Peace Childcare 2014**

Carla Hamilton

☺ **Heartland Cremation****& Burial Society 1994** Andrew Loos☺ **Herndon Career Center 2015**

Cheryl Reichert, Angela Arnold

☺ **Hope Network of Raytown**

2008 Christie Hammond

L.W. Management, Inc. 2002

Lewis Webb

☺ **McIntosh Heating & Cooling**

1993 Jeff Mann

Missouri Career Center-FEC 2007

Richard Salazar, Steve Dempsey,

Harry Gray, Carla Major

Raytown Arts Council 2014

Alyse Stoll

Raytown Gregory Animal Health**Center 1976** Timothy Chirpich, DVM**Raytown Three Trails Kiwanis Club**

2009 John Benson, President

ReeceNichols Realtors 2010

Bob Chambers

River Christian Fellowship 2006

John Wiley

☺ **Rok'it Advertising 1990**

Kaylie Baker

Shelter Insurance 1980

Steve Meyers

Show-Me Presentation**Resources 1999** Ron Dake☺ **Southeast Enterprises, Inc.**

1995 DeeAnn Stock, Megan Willard,

Sheryl Wilson

☺ **State Representative, Dist. 28-****Tom McDonald 2012****Summit Media Solutions, Inc.**

2005 Sean Allison

☺ **United Consumers Credit Union**

2003 Kaylyn Morris, Tamara Wheeler

University of Central Missouri**-Lee's Summit 2007** Vicki Orcutt,

Rick Smetana

☺ *We would like to thank
our members who gave 110%.***BUSINESS SPOTLIGHT ON...****OWNERS:** We are a non-profit educational institution headed by a Board of Trustees.**ADDRESS:** 4240 Blue Ridge Blvd., Suite #400, Kansas City, MO, 64133**PHONE:** 816-795-1515**EMAIL:** cmiller@ccis.edu (KC Campus Director-Cindy Miller) **WEB:** www.ccis.edu/kansascity**FOUNDED:** 1851 (main campus); Kansas City extension campus established in 1988**CHAMBER MEMBER SINCE:** 2009 **EMPLOYEES:** 4 full-time; 2 part-time; 20 adjunct instructors**HOURS:** Monday - Thursday 9:00 a.m. to 6:00 p.m.; Fridays 8:00 a.m. to 5:00 p.m.**SERVICES/PRODUCTS:** Columbia College is a private non-profit coeducational college offering associate, bachelors & master's degrees at the main campus in Columbia, online, & at 36 nationwide locations, of which Kansas City is one. The total enrollment is nearly 30,000 a year at all of these locations. We offer degrees in business administration, American studies, management of information systems, general studies, fire service administration, criminal justice administration, human services, history & psychology. Our most popular business majors are management & human resource management, but we also have majors in accounting, entrepreneurship, finance, healthcare management, international business, sports management, public relations & advertising, & marketing. Some general education & core major courses are offered in-seat, but all are available online as well. We also have four online graduate programs – Master of Business Administration, Master of Science in Criminal Justice, Master of Education in Educational Leadership, & Master of Arts in Teaching. Classes are offered in accelerated 8-week sessions, with 5 sessions held each year (January, March, June, August & October). About 1000 undergraduate courses are offered each session through the online division.**FUTURE PLANS:** To continue to serve the Kansas City metropolitan area's postsecondary educational needs at an affordable price.**BUSINESS PHILOSOPHY:** Columbia College subscribes to the following mission: to improve the lives of diverse undergraduate & graduate learners through exemplary teaching. The values we embrace toward this mission include: student centricism, lifelong learning, ethics & citizenship, flexibility & innovation, quality & improvement, civility & respect, & environmental & fiscal stewardship. Our vision is to be a model institution!**OUR BUSINESS IS A CHAMBER MEMBER BECAUSE:** We believe that we can best serve our constituents in the local community by being involved & participating in the organizations that shape the future of that community. Membership in the Raytown Chamber allows us to share our College vision & encourage Chamber businesses to send their employees to us for their educational needs.

Our Members in the News



RIBBON CUTTING CEREMONY



Dear Raytown Business Leader,

Raytown High School will be hosting its annual **Career Day Practicum**. On this day, a group of select juniors and seniors have the opportunity to practice their interviewing skills. We would like to ask you for your help. In previous years, many people from the community have volunteered their time to assist in this mock interview process, while providing positive feedback and pointers to our students. Those who have assisted us in years past have helped build the confidence our students need when pursuing their first job.

The Career Day Practicum will be **March 3** at the Raytown Schools Education & Conference Center, 10750 E. 350 Hwy. Activities will begin at 8:30am- ending approximately at 1pm. We would like to ask for your participation. Please contact Mike Minter at 816-268-7300 or mike.minter@raytownschools.org for more information.



RAYTOWN
QUALITY
SCHOOLS
Expect the Exceptional

Community Connections

Resources for Raytown School District Families

Save The Date Saturday, April 9, 2016

1:00 PM – 3:00 PM Location: Raytown High School
If your organization or business would like to be part of this event or you would like to donate, please contact Cheryl Dernier (816-268-7000) by February 19, 2016 for more details.

EASTERN JACKSON COUNTY

2016 BUSINESS EXPO

Save The Date

THU. APRIL 21

REGISTER AT WWW.EJCEXPO.COM



Seven Chambers

Thousands of potential customers
Over 100 demonstrations & door prizes

One Venue

This year's expo will include close to 100 exhibitors, thousands of attendees, food, beverages, product & service demonstrations, door prizes & so much more!



Upcoming Member Events

MARCH MEMBERSHIP LUNCHEON

UNDERSTANDING IMMIGRATION

Angela Ferguson

Partner at Austin & Ferguson, LLC
International Immigration and Consular

WHEN: March 23

WHERE: REAP Community Room
\$16.00/person - RSVP by Monday, Mar. 21
LUNCHEON SPONSOR: REAP

BREAKFAST BRIEFING

March 30 7:30 – 8:30am

Raytown Wellness Center Community Room
\$10 per person

Topic:

**What Does
Full Employment Council
offer to local businesses?**

Lisa Paddock

Managing Executive – Employer Services

RAYTOWN NIGHT WITH THE MAVERICKS

**MARCH 11
7:05PM**

GATES OPEN AT 6:00PM

**MISSOURI MAVERICKS
VS. TULSA OILERS**

TICKETS \$ 16.00
(TERRACE SECTION—\$ 21.00 VALUE)

TICKETS \$ 23.00
(RINKSIDE SECTION—\$ 28.00 VALUE)

**Offer not available
at the Box Office*

SILVERSTEIN EYE CENTERS ARENA
19100 E. VALLEY VIEW PKWY.
(AT I-70 & 291 INTERSECTION)
MISSOURI MAVERICKS.COM



*Don't miss the fun
and excitement
— join your community
for a great evening!*

TICKET SALES END March 4!

For more information
call the Chamber,
816-353-8500
or stop by to buy
your tickets TODAY!

5909 Raytown Trafficway
M-F 9:00am-4:30pm
Closed 12-1

RAYTOWN NIGHT AT THE ROYALS

FRIDAY, MAY 13 7:15PM

KANSAS CITY ROYALS VS. ATLANTA BRAVES

Don't miss the fun and excitement

— join your community for a great time at the K!



*This could be
YOU!!!*



★ **HERE'S YOUR CHANCE OF A LIFETIME!** ★

Win the opportunity to stand on home plate and catch the
Ceremonial First Pitch from Chair of the Board, Michelle Williams.

Only \$10/Raffle ticket - On sale NOW!

- ~ Winner announced at April 28 Chamber Luncheon
- ~ Must be at least 18 years old. No one else allowed on field.
- ~ Must be able to catch a baseball from 60 feet away.
- ~ Must purchase a ticket to the game & bring your own glove.



5909 RAYTOWN TRAFFICWAY
RAYTOWN, MO 64133-3860

816-353-8500 FAX 816-353-8525
www.RaytownChamber.com

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Kansas City MO 64133

DATED MATERIAL

FEBRUARY 2016

| SUNDAY | MONDAY | TUESDAY | WEDNESDAY | THURSDAY | FRIDAY | SATURDAY |
|--|---|--|--|---|--|----------|
| <p>Check your weekly Chamber Connections C-mail for an up-to-date calendar</p> | 1 | <p>2</p>  | <p>3</p> <p>12:00pm Membership Services Committee</p> | 4 | 5 | 6 |
| 7 | 8 | 9 | 10 | <p>11</p> <p>7:15am Board of Directors</p> | 12 | 13 |
| <p>14</p> <p>Happy Valentine's Day</p> | <p>15</p>  | 16 | 17 | 18 | <p>19</p> <p>8am Government Relations Committee</p> | 20 |
| 21 | <p>22</p> <p>12:00pm >DEADLINE< For lunch reservations</p> | 23 | 24 | <p>25 - THURSDAY</p> <p>11:30am MEMBERSHIP LUNCHEON State of the City</p> | 26 | 27 |
| 28 | 29 | | | | | |