



CHAMBER CONNECTIONS

MISSION STATEMENT

The Raytown Area Chamber of Commerce supports our business community to enhance the quality of life for our citizens.

INSIDE THIS ISSUE:

Membership Luncheon, 2016 Corporate Sponsors	1
President's Corner, City News	2
Board of Directors Update, Member Market	3
Member Market Opportunities RQS news, Networking Events	4
Senior Celebration-Sept. 24	5
New Members & Renewals, Business Spotlight	6
Members in the News	7/8
Member Events	9
Calendar	10

Click on logos & links for more information

Follow us on:

MEMBERSHIP LUNCHEON

words make all the difference™

Laura Schmidt grew up in Kansas City, Kansas. She graduated from Kansas State University with a BS in Pre-Med, and from Baker University School of Professional and Graduate Studies with a MS in Management. Laura worked at AT&T for 8 years as a Systems Engineer, and in outside sales. She also built a very successful 23 year career in direct sales. In January, 2011, Laura had an idea. A few months later, she started developing a product line and a company, **notes to self, llc** to put her belief in the power of positive thinking into action.

(Her first product is **notes to self® socks**: high-quality athletic socks that have positive affirmations woven-in as they are made - phrases like 'I am confident' on the toes, and 'confident' on the bottom of the socks. They are sold online at www.notestoself.com and in over 1700 stores across the country, including Hallmark stores, hospital gift shops, and boutiques. Laura supports other small U.S. businesses by having the socks made exclusively in the U.S.A.)

Laura hopes that notes to self® socks give people, especially the young, encouragement and confidence to become the best that they can be!

WHEN: Wed., September 28 [Register online](#)
Networking begins at 11:00am, Lunch at 11:30am

WHERE: RQS Wellness Center
Community Room

10301 E. 350 Highway
(^^New Location ^^)

\$16.00/person - RSVP by Mon. Sept. 26

LUNCHEON RSVP POLICY

- Registrations must be made by NOON on the Monday before luncheon.
- Cancellations will be accepted until 24 hours prior to the luncheon.
- Cancellation after 24 hours, or No-shows will be invoiced with a \$2.00 fee added.

SPONSORED BY:



2016 RAYTOWN CORPORATE SPONSORS





THINKRAYTOWNFIRST.COM

Board of Directors

Michelle Williams, Chair of the Board
Mission of Hope Clinic

Jeff Hirst, Chair Elect
Adam's Mark Hotel & Conference Cntr.

Rene Purtee, Secretary/Treasurer
Arvest Bank

Mark Smith, Past Chair
Associate Member

At Large Members

Paula Cannon
Blue Ridge Bank and Trust Co.

Kris Peters
Raytown Emergency Assistance Program

Board Members

Kaylie Baker
Rok'it Advertising

Melissa Beall
Longview Funeral Home & Cemetery

Pam Clark
Clark's Appliances

Holly Grimwood
Raytown Emergency Assistance Program

Charlotte Melson
Bickford Assisted Living

Madeline Romious
AT&T

Chiki Thompson
Raytown Water Co.

Derek Ward
KCP&L

Tamara Wheeler
United Consumers Credit Union

Mark Loughry, Liaison
City of Raytown

Dr. Allan Markley, Liaison
Raytown Quality Schools

Steve Guenther, Liaison
Raytown Main Street Assoc.

Staff

Vicki Turnbow, President
president@raytownchamber.com

Kyle Phillips, Operations Manager
kphillips@raytownchamber.com

PRESIDENT'S CORNER

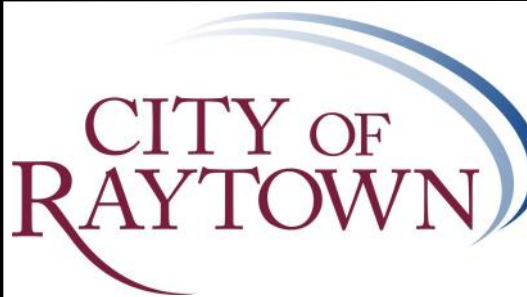
As of this newsletter, we have emailed out four newsletters and I am curious what you think? Originally I was not sure I would like an emailed version because I get so many emails, but I have to tell you I love the color, I love the email & web links and I LOVE being able to say send me that information and I don't have to limit you to a small paragraph. Marketing in the newsletter will take on a new meaning so take a moment to review the information in this newsletter and if you have questions give us a call.

The Membership Drive started August 1st and I hope you are out there trying to get other businesses in the Raytown area to "Come Grow With Us". I do have a list of businesses we have sent information to already so if you are interested come by, get those names and follow-up with them. Remember you the member are our biggest cheerleaders!

Be watching for your weekly e-mail and the individual emails announcing upcoming networking events, lunch and learns, luncheons and New Member Meet and Greets. Lots of things happening to round out the end of 2016 plus we have begun to set the dates for 2017. Interested in a specific topic for next year, send me an email or give me a call.



My door is always open, come by anytime! *Vicki Turnbow, President*



Tom Cole will be returning to the City of Raytown as **Economic Development Administrator** on August 22, 2016.

He left his role at the City last September to pursue a unique opportunity in private development. After spending much of his time on the road, he missed the opportunity to be a reliably present father/husband. As

such, he will resume his role at the City as well as assuming the duties associated with the Public Information Officer (public relations) for the City.

"I am and always will be a community economic development professional," said Tom. "Raytown is a wonderful community and I really enjoy the people, businesses, leadership and opportunities here."

BOARD OF ALDERMAN WORK SESSIONS

Beginning August 23, 2016 the Raytown Board of Aldermen is conducting work sessions at 6:00 PM on the 2nd, 4th and 5th (if necessary) Tuesdays of each month in Council Chambers at City Hall.

The intent of the work sessions is to allow the Board of Aldermen to gain an understanding of issues that may require their action at future legislative sessions. In essence, this is an opportunity for the Board to recognize the intricacies of various issues, request additional detail from staff and/or provide insight which they can share with constituents prior to voting at a legislative session.

Each work session includes a published agenda and is open to the public. However, as the sessions are merely for discussion and do not render the action of voting, minutes will not be recorded and the sessions will not be televised.

Raytown Chamber Board of Directors Update:

Bruce Stansberry (Liberty Tax) notified the Raytown Chamber Board he had sold the Raytown location and would be resigning from the Board effective August 1. Bruce was originally in the Class of 2014 & 2017 and served in the Secretary/Treasurer position in the last half of 2012 and again in 2013. The Raytown Chamber staff would like to thank Bruce for his commitment not only the Raytown Chamber but also the community.



At the August 11, 2016 Raytown Chamber Board of Directors voted to fill Bruce's remaining term (December 31, 2017) with Madeline Romious, Regional Vice President, External Affairs for AT&T Missouri. Madeline has been the Co-Chair for the Government Relations Committee since 2012 and brings to the Board extensive knowledge and expertise in relationship building, strategic planning, community engagement and of course her interest in Government Relations. The next time you see Madeline introduce yourself and welcome her to the Chamber Board.

When Steve Mock (Class of 2016) passed away suddenly on July 6, that left a vacant spot on the Board. Even though we know we will never truly be able to fill Steve's spot, the Board voted at the same August 11 meeting to approve Tamara Wheeler, Mortgage Loan Officer for United Consumer Credit Union to fill the spot until December 31, 2016. She will have the opportunity for a three year term upon approval by the Nominating Committee.



Tamara is very active in the Membership Services Committee and does a great job attending networking events and luncheons. Her area of interest is to see membership in the Raytown Chamber grow and to elevate the Chamber's stature in the Raytown Community. Make sure to congratulate Tamara on her appointment to the Board the next time you see her.

As you can see, the Raytown Chamber Board continues to make sure there is a good mix of businesses representing the membership and it's interests within the community.

MEMBER MARKET

Blue Ridge
AUTO - TRUCK PLAZA

816-358-6500

6824 Blue Ridge Blvd. • Raytown, MO 64133
www.blueridgeautos.com

Now available
at this location

SAVE

OTTO

Express

Soft Touch Wash
and Power Dry

ONLY \$9

\$3 OFF

SAVE

OTTO

SHINE

Touchfree Wash
and Power Dry

ONLY \$7

AND A FREE VACUUM!

8609 E 63rd St
just east of I-435

Expires 12/31/16 Not valid with other discounts or tokens.

KNIGHTS OF COLUMBUS

NEED A RENTAL HALL?

PARTIES ~ DANCES ~ RECEPTIONS ~ MEETINGS

SERVING THE GREATER KC AREA, THE HALL IS CONVENIENTLY LOCATED 1 1/2 MILES SOUTH OF THE TRUMAN SPORTS COMPLEX ON BLUE RIDGE CUTOFF AT SNI-A-BAR ROAD.

OFFICE HOURS: TUE.~SAT. 8AM~12PM

5101 BLUE RIDGE CUTOFF 816-356-4962

Market your business to more than 400 Members in the CHAMBER CONNECTIONS.

Business Card or 1/4 Page Space Available
- 3 months or 1 year Run

All marketing may include a website link. All marketing must be prepaid.

LOOKING FOR AN AFFORDABLE WAY TO MARKET YOUR BUSINESS???

The Raytown Area Chamber of Commerce offers opportunities to market your business to Chamber members in the Chamber Connections (monthly emailed newsletter). All emails/websites listed in the marketing will have an active link. Take a moment to look at this list and if you are interested or have questions, please contact Kyle Phillips at 816-353-8500 or staff@raytownchamber.com.

The business may provide the marketing piece or the Chamber is willing to design/create your new marketing space for you at an additional cost of \$75. You will receive a proof for approval.

Information about marketing in the printed 2017 Chamber Business Directory & Community Profile will be sent out later this month.



BUSINESS CARD

- 3 months - \$55.00
- 1 year - \$160.00

¼ PAGE COLOR

- 3 months - \$130.00
- 1 year - \$475.00

½ PAGE COLOR

- 3 months - \$160.00
- 1 year - \$600.00

FULL PAGE COLOR

- \$80.00 per month

Membership
Mailing Labels: \$55.00
(Includes all reps.)

DAYTOWN SCHOOLS The **Raytown Schools Wellness Center** has been selected as the official training facility of the Missouri Mavericks. The partnership will provide the Missouri Mavericks players & full-time staff with free facility use in exchange for enhanced access to certain Missouri Mavericks games, players, & events to include: school visits by Missouri Mavericks players & mascot, three tickets & recognition at each home game for one elementary school & one secondary school age student, & one Hospitality Suite Night.

“We are excited to begin what we hope will be a long standing partnership with the Missouri Mavericks,” Superintendent Dr. Allan Markley said. This partnership not only expands our school community, but also highlights the great work we have done with the facility. I’m proud to say that we have a state-of-the-art facility that will meet the needs of the players & staff who train with us.”

The team will also host a *Chuck-A-Puck* beneficiary night & fundraiser events to benefit the Raytown Educational Foundation & Raytown Youth Sports scholarship fund.

“The team’s willingness to host multiple fundraisers for scholarships shows us that the players & staff recognized the importance of the work that we do & are committed to our mission to provide great opportunities for our students,” Markely said.

Missouri Mavericks players & staff will use the facility & equipment during normal business hours as available with no interruption to the current schedule.



HOST A NETWORKING EVENT AT YOUR BUSINESS!!!

The **A.M. Connections Networking** events are scheduled for the third Tuesday of each month and by hosting, you agree to provide the coffee from 7:30-8:30am. Listed below are the dates available and the sponsorship for each event is \$50.00.



If you are interested in hosting an **After Hours Networking** event, please contact the Chamber office today. All After Hours run from 4:30 to 5:30 and as the host you agree to provide some beverages/refreshments of your choice. We will look over the calendar and work to pick a date that best suits your needs. **October & December available.**

By hosting a networking event you will be provided with 16 invitations to hand out to your customers or neighboring businesses, advertisement in the monthly newsletter, notification for 30 days in the weekly c-mail and a listing in the event calendar on the Chamber’s website, www.raytownchamber.com.

**A.M. CONNECTIONS AVAILABLE:
Oct. 18 - Nov. 8**



Join us for the 3rd Annual

SENIOR CELEBRATION

Sat. September 24 5:00-8:00pm

The Point, 5600 Blue Ridge Cutoff



Grab your Friends, put on your Hawaiian Shirts & Grass Skirts!

We are inviting Raytown's Senior Citizens that are 55 & older to come Celebrate!

Enjoy Great Music, Hula Dancing, Dinner/Dessert, Door Prizes, Photo Booth, & Meet New Neighbors!

\$13.00/person
On Sale Aug. 15!
Singles, Couples
& Groups Welcome!



ENTERTAINMENT BY

Hula
Hale O'Kiakahi



PRESENTED BY:



PLATINUM SPONSORS:



Buy Tickets at:

Raytown Chamber
5909 Raytown Trafficway
(816) 353-8500

Raytown Hy-Vee
9400 E. 350 Hwy.

Ticket sales end September 15
Tickets are required & not refundable

SILVER SPONSORS:

Hidden Lake Care Center
Longview Funeral Home & Cemetery

NEW CHAMBER

**LINT, SINGLETON
& HEINTZ CPAs, PC**
Brian Lint,
John Vohs, Dustin Bowles
 907-B SW Oldham Pkwy.
 Lee's Summit MO 64081
 816-524-3111
 Brian@lshcpa.com
 lshcpa.com
 Accounting/Taxes
 Recruited by website

Welcome!

CHAMBER RENEWALS

Dick Smith Ford 2016
 Jeff Bethel
Royal Meadows Golf Club
2004 Timothy Murdock
Damsel In Defense 2016
 Charlene Lawson

☺ **Knights of Columbus #4962**
2012 John Hernandez
Bickford Assisted Living 1999
 Charlotte Melson, Tonia Cantrell
The Golf Doctor 1998
 David Skitek

☺ **Westhues Electric, Inc. 1991**
 Keith Westhues, James Westhues
Eric J. Etheridge DDS 2012
 ☺ **Westlake Ace Hardware**
1995 Matt Beikman

☺ *We would like to thank our members who gave 110%.*



Help us grow **OUR** Raytown Area
 Chamber of Commerce!

MEMBERSHIP DRIVE AUGUST 1-SEPT. 30!

Who do you do business with?

Help us to make your chamber stronger by talking to those businesses/organizations you have contact with about joining. You the member are our biggest cheerleaders - talk about the benefits you receive as a member, the support the chamber provides to your business and the resource the chamber is to those within the community.

- ➔ Bring in at least one new member to be eligible for a great prize at the September or October membership luncheons!
- ➔ Bring in 5 or more full new members (no individual, non-profits or additional locations) to be eligible for a prize valued at **\$250.00!**
- ➔ Some great additional prizes will be awarded for second and third places!

**BUSINESS SPOTLIGHT ON...**

CHAMBER REP.: Michelle Williams

ADDRESS: 6303 Evanston Ave. Raytown MO 64133

PHONE: 816-356-4325

EMAIL: hopeclinicresults@gmail.com **WEB:** MissionofHopeClinic.com

EMPLOYEES: 4 **HOURS:** M-T-W & F 8:30-4:00, Th 11-7, Sat. Call

FOUNDED: 2013 **CHAMBER MEMBER SINCE:** 2014

SERVICES: MOHC offers general medical services, Well-Woman & Show-Me Healthy Women programs, acute & chronic care, dental services & nutritional counseling.

FUTURE PLANS: MOHC is currently seeking funding for eye care services. The clinic also hopes to have more open hours on Saturdays for patients.

BUSINESS PHILOSOPHY: MOHC provides a faith-based healthcare home for the uninsured & under served in the community. We seek to treat our patients holistically & not symptomatically.

OUR BUSINESS IS A CHAMBER MEMBER BECAUSE: MOHC knows the value of Chamber membership & the networking opportunities it provides. Our membership has greatly increased our presence within the community.



Our Members in the News

A.M. CONNECTIONS NETWORKING AT ...



AFTER HOURS NETWORKING AT...



AUGUST LUNCHEON - LEGISLATIVE UPDATES



Thank you to our sponsors & state legislators:



Rep. Bonnaye Mims, Dist. 27
Rep. Tom McDonald, Dist. 28
Rep. Rory Rowland, Dist. 29



Our Members in the News

We are very excited to announce that we were voted **Best Microbrewery in Kansas City** in a recent issue of Feast Magazine!! It is an incredible honor considering we are still in our first year of business. We hope we have made Raytown proud, and we really appreciate all of the support from our local friends, neighbors, and fellow businesses. We recently found out we have moved onto the next round in The Pitch, Best of KC in the categories of Best Brewery, Best New Brewery, Best Local Special Beer Release for Small Ball Saison & Orange Gose, and Best Startup. We will have more info to share where you can continue to vote for us.

Our taproom is open Tuesday-Wednesday from 4pm-9pm, Thursday-Saturday from 2pm-9pm, Sundays 12pm-5pm. We celebrate Locals Night every Wednesday with discounts on rotating beers on tap. We would love you to try our newest beer, **Raytown Pale Ale**.

Tickets to Festival of the Lost Township, Sept. 17, are available at www.festivalofthelosttownship.org. This is going to be an amazing festival this year with over 50 breweries, over 70 homebrewers, coffee roasters, live music, chefs, food trucks, distilleries, a winery, a meadery, tea blenders, bakers, authors,....etc. We hope you will join us for a day of fun experiences, in downtown Raytown!



Stay in touch with your brewery on facebook, twitter, instagram, and untappd.

- Chris Meyers
Co-Founder - Crane Brewing

www.feastmagazine.com



REAP
A Little Help.
A Lot of Hope.



After three wonderful years at the **Raytown Emergency Assistance Program**, it is with bittersweet feelings to announce I am leaving REAP at the end of this year. My fiance has been accepted into a full-ride, six year PhD program at Brown University in Providence, Rhode Island and I will be getting married and moving to the East Coast this December. It has been a joy to serve the community that has raised me, and I want to especially thank our volunteers and donors for all of their support for both REAP and myself over these past years.



The board has hired Kristina Peters, the former Director of Shepherd's Center of Raytown, to take over as Executive Director this winter. She has over a decade of experience in emergency assistance work and a heart to serve those most in need. I am confident she is up to the task, and am looking forward to seeing REAP grow under her leadership.

Raytown is a unique and caring community. It is only with the support of our neighbors, local businesses, and civic leaders that REAP will carry on its mission to provide help and hope to our families in need.

Upcoming Member Events

CHAMBER LUNCH & LEARN

Wed. Sept. 14 11:30am-12:00pm

Please join Fisher Phillips attorney Jim Holland as he discusses the federal **Fair Labor Standards Act** exemption changes, the challenges they present, and what it all means for employers. If you currently consider any of your employees to be exempt "white collar" employees, you might have to make some sweeping changes.

Adam's Mark Hotel, 9103 E. 39th Street
[Register by Sept. 9](#) \$10/person, includes lunch

A.M. CONNECTIONS NETWORKING

The next "A.M. Connections" will be held at **ARVEST BANK, 9300 BLUE RIDGE BLVD.** Come by anytime between **7:30 to 8:30am** for coffee & network with other businesses within the community. An added bonus will be to see the business who has agreed to host the event and find out what they can offer to you!



Fri. Sept. 2 @ 7:30am, ceremony at 8am

Grand Re-opening & Ribbon Cutting
 @ **Walmart-Raytown,**
 10300 E. 350 Highway
 Coffee and donuts will be served



Thu. Sept. 15 @ 4:00-7:00pm,
 ceremony at 5:15

Grand Opening & Ribbon Cutting
 @ **Morgana's Gluten Free Bakery,**
 9711 E. 63rd Street

OCTOBER MEMBERSHIP LUNCHEON



RQS Update from Dr. Allan Markley

WHEN: Wed., Oct. 26
WHERE: RQS Wellness Center
\$16.00/person - RSVP by Monday, Oct. 24

LUNCHEON SPONSOR:
 Raytown Educational Foundation

12th Annual MEGA CHAMBER OFFICE PARTY

THU. OCTOBER 27, 2016 4:30 - 7:00 PM



GRAND PRIX

FAMILY FUN CENTER

6731 Blue Ridge Blvd.
 Raytown MO 64133



Join nearly 300 of your
 Chamber colleagues
 for an evening of
 networking, Metro Expo
 vendor showcases,
 heavy hors d'oeuvres,
 door prizes, cash bar & FUN!
 Explore this amazing venue
 and take a spin on the
 race track!

PARTICIPATING CHAMBERS:

Belton - Blue Springs - Grain Valley - Grandview - Harrisonville - Independence
 Lee's Summit - Peculiar - Pleasant Hill - Raymore - Raytown - South Kansas City

Mega Chamber Sponsor: \$300 *Deadline Oct. 14*
 Includes 8' table, 4 reservations, logo on program & sponsor sign,
 recognition in 4 Chamber newsletters (Grandview, Lee's Summit, Raytown, South Kansas City)

Full Metro Expo Display: \$125 *Early Bird - before Sept. 23*
 or \$150 - *Deadline Oct. 14* Includes 6' table, 2 reservations

Half Metro Expo Display: \$65 *Early Bird - before Sept. 23*
 or \$75 - *Deadline Oct. 14* Includes 3'sq. table, 1 reservation

Individual Reservations: \$20 each in advance *Deadline Oct. 21*
 \$25 at the door

Add electricity to your booth space for \$20.
 Electricity is limited & vendor must provide extension cord.
 Have a floor display? Please let us know when registering!

Visit the Chamber's online calendar of events at RaytownChamber.com
 to register for a sponsorship, expo display and/or individual registrations.
 Each of the four hosting Chambers will have 10 vendor tables.

Questions? Contact Kyle Phillips at 816.353.8500 or
staff@raytownchamber.com

CHAMBER RACE SPECIAL: \$15/Race (tax incl. Reg. \$20)
 7-9pm No children please

TITLE SPONSOR



CATERING SPONSOR





5909 RAYTOWN TRAFFICWAY
RAYTOWN, MO 64133-3860

816-353-8500 FAX 816-353-8525
RaytownChamber.com

SEPTEMBER 2016

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
<p>Check your weekly Chamber Connections C-mail for an up-to-date calendar</p>				<p>1 8:00am Senior Celebration Task Force</p>	<p>2 7:30am Grand Re-opening & Ribbon Cutting @ Walmart -Raytown</p> 	3
4	<p>5 Chamber Office Closed</p> 	6	<p>7 12:00pm Membership Services Committee</p>	<p>8 7:15am Board of Directors</p>	9	10
11	12	13	<p>14 11:30am Chamber Lunch & Learn</p>	<p>15 4:00pm Ribbon Cutting @ Morgana's Gluten Free Bakery</p> 	<p>16 8:00am Government Relations Committee</p>	17
18	19		21	22	23	
25	<p>26 12:00pm >DEADLINE< For lunch Reservations</p>	27	<p>28 11:30am MEMBERSHIP LUNCHEON</p>	29	30	