



RAYTOWNCHAMBER.COM

APRIL 2017

CHAMBER CONNECTIONS

MISSION STATEMENT

The Raytown Area Chamber of Commerce supports our business community to enhance the quality of life for our citizens.

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Click on logos & links for more information

Follow us on: [Facebook icon] [Twitter icon]

MEMBERSHIP LUNCHEON



CELEBRATING THE HOME TEAM!

This luncheon is a kick-off for the beginning of the Royals season and for Raytown Day at the Royals (Friday, June 2). Administrative Professionals Day is that day, so make a reservation for your administrative assistant to show your appreciation for all his/her hard work.

WHEN: Wed., April 26

- Networking begins at 11:00am, Lunch at 11:30am

WHERE: Kauffman Stadium-Diamond Club, 1 Royal Way

\$21.00/person - cash/check/credit at the door

- Register by Monday, Apr. 24

SPONSORED BY:



LUNCHEON RSVP POLICY

- Registrations must be made by NOON on the Monday before luncheon.
Cancellations will be accepted until 24 hours prior to the luncheon.
Cancellation after 24 hours, or No-shows will be invoiced with a \$2.00 fee added.



RAYTOWN NIGHT AT THE ROYALS

FRIDAY, JUNE 2

KANSAS CITY ROYALS VS. CLEVELAND INDIANS

Don't miss the fun and excitement - join your community for a great time at the K!

★ HERE'S YOUR CHANCE OF A LIFETIME! ★

Win the opportunity to stand on home plate and catch the Ceremonial First Pitch from Chair of the Board, Carol Baker.

Only \$10/Raffle ticket - On sale NOW!

~ Winner announced at April Chamber Luncheon ~ Must be at least 18 years old. No one else allowed on field. ~ Must be able to catch a baseball from 60 feet away. ~ Must purchase a ticket to the game & bring your own glove.

This could be YOU!!!



2017 RAYTOWN CORPORATE SPONSORS





[THINKRAYTOWNFIRST.COM](http://THINKRAYTOWNFIRST.COM)

### Board of Directors

**Carol Baker**, Chair of the Board  
KCP&L

**Rene Purtee**, Chair Elect  
Arvest Bank

**Chiki Thompson**, Secretary/Treasurer  
Raytown Water Co.

**Michelle Williams**, Past Chair  
Mission of Hope Clinic

### At Large Members

**Jeff Bethel**  
Dick Smith Ford

**Dave Thurman**  
ReeceNichols Real Estate

### Board Members

**Kaylie Baker**  
Rok'it Advertising

**Melissa Beall**  
Longview Funeral Home & Cemetery

**Pam Clark**  
Clark's Appliances

**Jeff Hirst**  
Adam's Mark Hotel & Conference Cntr.

**Melvin Norrington**  
KCP&L

**Kris Peters**  
Raytown Emergency Assistance Program

**Madeline Romious**  
AT&T

**Brian Wagler**  
ServPro of LS/Raytown/East KC

**Tamara Wheeler**  
United Consumers Credit Union

**Tom Cole**, Liaison  
City of Raytown

**Dr. Allan Markley**, Liaison  
Raytown Quality Schools

**Chief Matt Mace**, Liaison  
Raytown Fire Protection Dist.

**Steve Guenther**, Liaison  
Raytown Main Street Assoc.

### Staff

**Vicki Turnbow**, President  
[president@raytownchamber.com](mailto:president@raytownchamber.com)

**Kyle Phillips**, Operations Manager  
[kphillips@raytownchamber.com](mailto:kphillips@raytownchamber.com)

The Membership Services Committee would like to thank those businesses/organizations that completed our **Labor Force Survey**. We emailed the survey to 213 Chamber members and we had a 32% response. **Click on the link in the email** to see what these members are saying about labor in their business. We have removed the contact information and company and only provided the data. Questions, please do not hesitate to contact the Chamber.

On March 9, 2017 the Raytown Area Chamber of Commerce Board of Directors voted to oppose HB634.

The Board of Directors publicly opposes HB634 because expanding charter schools could cause undue burden on the residents and business owners within the boundaries of the Raytown School District thereby negatively impacting the economic growth of our vibrant community.

Public education improves the quality of our workforce, promotes economic development, safety and security, and HB634 could impact and decrease the educational structure of our community.



The Raytown Chamber partnered with the League of Women Voters to host the Alderman Candidate Forum on Tuesday, October 28 held at City Hall. All the candidates running for aldermen were in attendance. Don't forget to get out and vote in your communities on Tuesday, April 4.

Thank you to Brian Wagler and ServPro for the information provided at the March 30 lunch and learn. Topic was "Disaster Planning for Business & Municipalities". Hope those attending were able to educate themselves on the importance of having a plan in case of a disaster.



President, Vicki Turnbow attended the Cerner Innovations ribbon cutting. She had the honor of meeting Governor Eric Greitens before the event started. Even though Cerner does not sit within the City limits of Raytown, the success of this project will radiate into Raytown.







The Business Brigade visited the Raytown Police Department on March 8. A big thank you to Chief Jim Lynch for setting up the tour and Officer Evan Hartenstein for conducting the tour. Interested in joining the Business Brigade? Contact Vicki Turnbow at [president@raytownchamber.com](mailto:president@raytownchamber.com).



# MEMBER MARKET



**KNIGHTS OF COLUMBUS**



**NEED A RENTAL HALL?**  
PARTIES ~ DANCES ~ RECEPTIONS ~ MEETINGS

SERVING THE GREATER KC AREA, THE HALL IS CONVENIENTLY LOCATED 1½ MILES SOUTH OF THE TRUMAN SPORTS COMPLEX ON BLUE RIDGE CUTOFF AT SNI-A-BAR ROAD.

OFFICE HOURS: TUE.~SAT. 8AM~12PM

**5101 BLUE RIDGE CUTOFF 816-356-4962**

## Raytown's Water Resort

**Fun for the entire family!**

At CoCo Key, relaxation meets enchantment, with the excitement of a 55,000 sq. ft. indoor water park, state-of-the-art arcade, and fun-filled activities just for kids which include: Six thrilling body and raft water slides, Coconut Grove Adventure River, and more!








9103 East 39th Street Kansas City, Missouri 64133  
Conveniently located across from the The Truman Sports Complex.  
<http://www.cocokeykansascity.com>  
Phone: 816-737-0200




**Blue Ridge**  
**AUTO - TRUCK PLAZA**

**816-358-6500**

6824 Blue Ridge Blvd. • Raytown, MO 64133  
[www.blueridgeautos.com](http://www.blueridgeautos.com)

**U-HAUL**  
Now available at this location

FULL SCALE BODY SHOP  
FREE ESTIMATES

## Looking for a business retirement plan?



**George N Koepf, AAMS®**  
Financial Advisor

10801 E 350 Hwy  
Raytown, MO 64138  
816-353-3646  
[www.edwardjones.com](http://www.edwardjones.com)

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MAKING SENSE OF INVESTING

Member SIPC

## Save thousands with Columbia College.

Classes begin May 1.

\*See site for details



**Columbia College**  
established 1851  
KANSAS CITY

Get started at [Apply.CCIS.edu](http://Apply.CCIS.edu)



# Spring **BLOOD DRIVE**

**Aviation Institute of Maintenance**

**Tuesday, April 18  
12:30 p.m. - 5:30 p.m.  
4100 Raytown Road  
Commons**



Book your appointment today at [esavealifenow.org](http://esavealifenow.org),  
enter Sponsor Code: **AviationInstitute**.  
For additional details contact Aaron Gray at  
816.753.9920 or [admdiramk@aviationmaintenance.edu](mailto:admdiramk@aviationmaintenance.edu).

Medical eligibility questions? Call 1.800.688.0900



**Community  
Blood Center**

Save a Life. Right Here, Right Now.



*Raytown Area Chamber of Commerce & Raytown Rotary Club*

# GOLF TOURNAMENT



THURSDAY, MAY 18, 2017



## ROYAL MEADOWS GOLF CLUB

10501 E. 47TH STREET - KANSAS CITY, MO 64133

### TOURNAMENT FORMAT:

- 11:00 a.m. Registration, lunch, putting contest, silent auction
- 1:00 p.m. Shot-gun start – 4 person scramble – multiple flights (no metal spikes, no denim attire, collared shirts required)
- Entry fee includes green fees, cart, lunch, awards reception
- Silent auction ends 30 minutes after last team finishes
- Awards ceremony & reception immediately following tournament
- Prizes awarded to 1st and 2nd in two flights

### TITLE SPONSOR

**DICK SMITH**



**FEES: Hole Sponsor & Foursome \$460.00 - Foursome \$396.00 - Individual Players \$99.00**

*Are you tied to your desk on May 18? Do you have a meeting that you just can't reschedule?  
Not a golfer, but still want to participate? **SIGN UP TO BE A VIRTUAL GOLFER!***

Each Virtual Golfer receives a tee package, has the opportunity to come out for lunch/awards reception, can purchase raffle tickets, bid on silent auction items, and network with other businesses and community leaders.

Also, you will be assigned to an Actual Golfer by a lottery drawing.  
If they place, so do you!

### LUNCH SPONSOR



### SPONSORSHIP OPPORTUNITIES:

**Hole in One Sponsor (2):** (\$499) Includes signage on multiple holes.

**Beverage Cart Sponsor (2):** (\$350) Signage on a beverage cart.  
Opportunity to help distribute beverages to players.

**Awards Reception Sponsor:** (\$300) Signage at awards reception.

**Putting Contest Sponsor:** (\$200) Signage at putting contest hole\*

**Hole Sponsor:** (\$100) Signage prominently displayed at the tee box.

**Golf Cart Sponsor:** (\$35) Signage on a golf cart.



**>> Register for a sponsorship by April 28 <<**  
**Deadline for teams: May 5, 2017**

HELP GET THE WORD OUT! COPY THIS PAGE & PASS IT OUT & POST IT AT YOUR BUSINESS!



# RAYTOWN NIGHT AT THE ROYALS

ONE OF THE LARGEST COMMUNITY EVENTS FOR OVER 20 YEARS!

A FUNDRAISER FOR THE RAYTOWN AREA CHAMBER OF COMMERCE

**FRIDAY, JUNE 2 7:15 P.M.**

KANSAS CITY ROYALS VS. CLEVELAND INDIANS

**OUTFIELD PLAZA SECTION \$ 36.00**

**VIEW RESERVE SECTION \$ 15.00**

**PARKING PASS \$12.00 REGULAR PRICE \$15**

*\* TICKET PRICES SUBJECT TO CHANGE & AVAILABILITY \**

*Don't miss the fun and excitement*

*— join your community for a great time at the "K"!*



★ Buck Night & Summer Fireworks

★ Raytown Police Dept. will present the Color Guard!

★ Businesses and groups selling 20 or more tickets  
get their name on the Royals Video Board!



**BUY YOUR TICKETS TODAY**

★★★★★

**TICKET SALES END May 12!**

For more information call the Chamber office, 816-353-8500  
or stop by to buy your tickets!



**5909 Raytown Trafficway**  
**M-F 9:00am-4:30pm Closed 12-1**

You may also order discounted tickets from other sections  
online through the Royals website

**Royals.com/Raytown**



4th Annual

# Senior Celebration



**Sat. September 23 5:00-8:00pm**  
**The Point, 5600 Blue Ridge Cutoff**



The Raytown Chamber wants to Celebrate Raytown's Senior Citizens that are 55 & older! We are inviting them to put on their Saddle Shoes, Poodle Skirts & come enjoy great Music, Dancing, Buffet Dinner, Door Prizes, Photo booth, & Meet New Neighbors!

*Help us put on a great event  
by choosing one of these sponsorship levels by **August 15!***

## Sponsorship Opportunities:

- Platinum Sponsor \$2,000 (Limit 3)**  
Sponsorship includes a company logo in all promotional material, plus it will be on the Chamber's website, Facebook & all emails regarding the event. Your company logo will be displayed on the sponsorship sign & in the event program. 1/2 page marketing space in the Chamber newsletter.
- Gold Sponsor - \$1,000**  
Company name listed in all promotional material, Chamber's website & event emails. Your company logo will be on the sponsorship sign & event program. 1/4 page marketing space in Chamber newsletter.
- Silver Sponsor - \$500**  
Company name listed in all promotional material, on the Chamber's website, event emails, on the sponsorship sign & event program. 1/8 page marketing space in Chamber newsletter.
- Bronze Sponsor - \$250**  
Company name listed on the sponsorship sign & event program
- Community Sponsor - \$100**  
Company name listed in the event program



PLATINUM SPONSORS:



**One still available!**



Check your sponsorship level and return the form to the Chamber:

Company Name _____		Contact Name _____	
Address, City, State, Zip _____			
Phone _____		Email _____	
<input type="checkbox"/>	Payment Enclosed		
<input type="checkbox"/>	Invoice (Chamber Members only)		
<input type="checkbox"/>	Call with a Credit Card		

Please send this completed form to the Raytown Area Chamber of Commerce along with your payment. 5909 Raytown Trafficway, Raytown, MO 64133.  
**For questions, call 816-353-8500 today!**  
**Deadline for Sponsorship: is Aug. 15**

**CHAMBER RENEWALS**☺ *We would like to thank our members who gave 110%.*

**ReeceNichols Real Estate 2016** Dave Thurman  
**Coldwell Banker All American Realty 1995**  
 Gary Knabe  
**Guenther Mills Keating Architects Inc. 2001**  
 Stephen Guenther  
**Sherwin-Williams Co. 2005**  
 Anna Dulewicz, Jazmin McDaniel  
**Mitch Crawford's Holiday Motors 2014** Mike Crawford  
**Best Security 2015** Brian DeMoss  
**Otura 2010** Jason Whitaker  
**Jimmy John's #1949-Raytown 2013** Scott Hinz  
 ☺ **Public Water Supply Dist. #2 1990**  
 Pat Ertz, Fred Hartwell, Jim McClanahan,  
 Joe O'Dwyer, Richard Tush, George Yocum

**Herdnon Career Center 2015** Cheryl Reichert, Angela Arnold, Jeff Dutzel, Katie Zeiger  
 ☺ **Adam's Mark Hotel & Conference Center 2015**  
 Jeff Hirst  
**Country Financial 2016** Karina Ruthenberg  
 ☺ **Laurel Animal Hospital 1978** Loren G. Tucker DVM  
**StoneRock Health Care 2015**  
 John Christianson, Tom Christianson  
 ☺ **Electrical Corporation of America 1978**  
 Don Laffoon  
 ☺ **Shamrock Cabinet & Fixture Corp. 1980**  
 Erik Blaney, Dan Beachner, Kelly Lauderback, Bill Price  
**Drury Inn & Suites-KC Stadium 2015** Lisa Lagas  
 ☺ **Mission of Hope Clinic 2014** Michelle Williams

☺ **Associate Member-Larry Mock 1973**  
**BDS-Business Data Services 2012** Mickie Huynh  
**Blue Ridge Presbyterian Church 2004**  
 Rev. Pat Jackson  
 ☺ **Brian's Car Care 2014** Brian & Peggy Johnson  
**USA800, Inc. 1978** Tom Davis, Mike Douglas  
**Caring for Kids Network, Inc. 2015**  
 Terry Geenens  
**KCP&L 1979** Carol Baker, John Englemann,  
 Michael Jackson, Melvin Norrington, Derek Ward  
 ☺ **Sutherlands Lumber 2014** Mike Weber  
**Raytown Christian Church 2015**  
 Dr. Bill Tenny-Brittian  
 \***Clark's Appliances 1973** Pam Clark, Quentin Clark

**NEW CHAMBER MEMBERS****GTX COMMUNICATIONS****John Rousseau**

816-581-0311

john@gtxcommunications.com

GTXcommunications.com

Telecommunications

Recruited by Pam Clark

**BLOCK & COMPANY, INC.****Bill Maas**

605 W. 47th St. Ste. 200

Kansas City MO 64112

913-568-6875

bmaas@blockandco.com

BlockandCo.com

Real Estate-Commercial

Recruited by Vicki Turnbow



RAYTOWN  
QUALITY  
SCHOOLS  
Expect the Exceptional

## RAYTOWN QUALITY SCHOOLS NEWS

The Raytown School District received the honorable mention award in the 5,000-20,000 enrollment category in the 23rd Magna Awards program sponsored by the National School Boards Association's magazine, American School Board Journal, & supported by Sodexo, a leader in delivering sustainable, integrated facilities management & food service operations. The District was one of only 33 districts selected from 200 submissions nationwide. The District's submission details the successes of the Raytown Schools Wellness Center including a 79% reduction in a worker compensation expenses resulting in a reduction in worker compensation insurance premium of over \$300,000.

The Magna Awards is a national recognition program that honors school board best practices & innovative programs that advance student learning & recognizes school districts and their leaders for taking bold & innovative steps to improve the lives of students & their communities. For more than 20 years, the Magna Awards panel of independent judges has reviewed programs that showcase school district leadership, creativity, & commitment to student achievement. The District is recognized in a special section published in print & online in American School Board Journal, as well as at the School Leaders Luncheon at NSBA's Annual Conference on March 25, in Denver, Colorado.

### MID-CONTINENT PUBLIC LIBRARY SEEKS COMMUNITY INPUT ON PROPOSED BRANCH ENHANCEMENTS

Beginning on March 2, Mid-Continent Public Library will launch a series of public meetings across its three-county district for community members to gather & learn more about the Library's plans for the future, as well as express their thoughts on what each branch can do to better serve local residents.

The meetings, led by members of MCPL's administrative leadership, were scheduled after the November general election in which voters approved Proposition L, a proposed increase to the Library's levy for the purposes of building & renovating branches & maintaining or expanding collections, services, & programs. The meetings will offer attendees the opportunity to join in a dialogue about how services should be customized to their community, including the expansion of branch hours or modification of programming & resources.

"Community dialogue & feedback are vital parts of our operations at Mid-Continent Public Library," said Steven Potter, Library Director & CEO. "We try very hard to provide the best library experience to our residents, & the way we accomplish that is through open dialogue & public input on what residents want to see from their Library. We're very grateful to the voters for their approval of Prop L, & because of their support, we're now able to open this exciting new chapter of growth & improvement in the Library's history."

Prop L passed with a total of 62.3% approval & support from the majority of voters in all three counties in the Library's district (Jackson, Clay, & Platte). Although the Library will not begin collecting the approved levy amount until the end of 2017 (based on the standard property tax cycle), MCPL leadership will use feedback from the meetings to guide the planning & budgeting process preceding the launch of its next fiscal year (July 2017).

[Raytown Branch – Thur., April 20 at 7:00 pm](#)



### Community Connections

Resources for Raytown School District Families

**Save The Date**

**Saturday, April 8, 2017**

1:00 PM – 3:00 PM Location: Raytown High School

The **Raytown High School Jay Crew** will again sponsor a "**Hunger Games Food Drive**" benefiting the Raytown Emergency Assistance Program (REAP). Each school building in the Raytown School District will collect non-perishable food items and monetary donations through March 31. On **Saturday, April 1**, Jay Crew and other student groups from around the District will be at the following locations: Hy-Vee located on 350 Highway, Wal-mart located on 350 Highway, Apple Market located at 63rd and Woodson, and Raytown High School from 7 a.m. to 7 p.m. collecting food items and monetary donations. Last year, students collected more than 6,000 items and raised \$1,100 for REAP. Students earned a \$10,000 charity grant and \$5,000 in technology products for the school by finishing in the top ten of 2400 schools participating in a Lead2Feed Student Leadership project.



# Our Members in the News



Thank you to Jackson County Executive Frank White, Jr. for the special introduction at the March membership luncheon of Matt Davis and Josh Boehm (Rock Island Rail Corridor Authority). Matt and Josh were able to give those attending an update to the trail project.



Construction will begin in the fall and the hope is to have the entire trail completed by the end of 2018.

The video and information boards were used at the three open house forums held in March. Click on the links below to check them out. Take a moment to educate yourself on the trail and follow the group on Facebook, Twitter or mark their website as a favorite and keep up to date.



[Rock Island Informational Boards](#)

[Rock Island Corridor Flyover Video](#)



On March 15, a group from Raytown, Lee's Summit, Independence, Blue Springs, Grandview and South Kansas City Chambers took a trip to Jefferson City to visit with the Missouri Chamber of Commerce and State elected officials. These Chambers make up the Jackson County Public Policy Council and will continue to work together on issues that affect us all. If you are interested in being a part of the Government Relations Committee, they normally meet on the third Friday of the month at 8:00 a.m. at the Chamber office.



**A.M. CONNECTIONS NETWORKING AT ...**



**DRURY  
INN & SUITES**

## Upcoming Member Events



**7th Annual  
EGG - EXTRAVAGANZA!!!!**

Sat. April 15  
11:00am  
Downtown Raytown




**JOB FAIR**  
*with*  
**WORK EXPRESS**  
Wed. April 19 2:00-6:00pm

Explore your employment options at a free jobs fair presented in partnership by Mid-Continent Public Library and Work Express. Meet with motivated employers looking for workers in a variety of positions. Come prepared to apply and possibly interview for jobs.

For Adults - Registration Required

[Mymcpl.org/events/calendar](http://Mymcpl.org/events/calendar)

[cslcares.org](http://cslcares.org)

## MAY MEMBERSHIP LUNCHEON

### LEVERAGING LIBRARY RESOURCES FOR BUSINESS SUCCESS

Square One Small Business Services at Mid-Continent Public Library supports local entrepreneurs through access to information, programs, and opportunity. Whether owning a business is a brand new dream, or your life's work, MCPL is committed to helping you succeed. Our specialists will help you navigate the resources you need to compete in an ever-changing market. Square One Small Business Services and its programs are made possible through a generous grant by the Ewing Marion Kauffman Foundation.

*Presented by Morgan A. Perry, Outreach Business Specialist*

**WHEN:** Wed. May 24, 11:00 Networking, 11:30 Lunch **WHERE:** REAP Community Room, 9300 E. 75th St.

**SPONSORED BY:** Raytown Emergency Assistance Program



## **SAVE THE DATE!** Sept. 27 Membership Luncheon Kansas City Zoo Presentation by Randy Wisthoff

Executive Director / CEO

\$23/person Includes admission to the Zoo for that day!

## **HOST A NETWORKING EVENT AT YOUR BUSINESS!!!**

The Raytown Chamber is looking for businesses to host a networking event. The **A.M. Connections Networking** events are scheduled for the third Tuesday of each month and by hosting, you agree to provide the coffee from 7:30-8:30am. Listed below are the dates available and the sponsorship for each event is \$50.00.

The **After Hours Networking** events are scheduled for the first Thursday of the month from 4:30-5:30pm (unless a different day would be better for your business) for those who prefer an evening event. By hosting an After Hours you agree to provide some beverages/refreshments, of your choice. Contact the Chamber office if you are interested in an After Hours, the sponsorship for each event is \$50.00.

By hosting a networking event you will be provided with invitations to hand out to your customers or neighboring businesses, advertisement in the monthly newsletter, notification for 30 days in the weekly c-mail and a listing in the event calendar on the Chamber's website. Morning Coffees/After Hours are offered on a first come first served basis. If you are a business that does not have a location in Raytown and are interested in hosting an A.M. Connections or After Hours, contact the Chamber to see about hosting it at the Chamber office.

**2017 A.M. CONNECTIONS AVAILABLE:**

**Apr. 18 - June 20 - Aug. 15 - Sept. 19 - Oct. 17 - Nov. 7**







5909 RAYTOWN TRAFFICWAY  
RAYTOWN, MO 64133-3860

816-353-8500 FAX 816-353-8525  
RaytownChamber.com

# APRIL 2017

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
<p>Check your weekly Chamber Connections C-mail for an up-to-date Calendar</p>			1	2	3	4
5	6	7	<p>12:00pm Membership Services Cmte.</p>	8	9	10
11	12	13	14	<p>7:15am Board of Directors Mtg.</p>	15	16
17	18	19	<p>8:30am Golf Tour. Task Force</p>	20	<p>8:00am Government Relations Committee</p>	
	<p>12:00pm <b>&gt;DEADLINE&lt;</b> For lunch Reservations</p>	25	<p>11:30am <b>MEMBERSHIP LUNCHEON</b></p>  <p>HAPPY ADMINISTRATIVE PROFESSIONALS DAY</p>	27	28	29
30						