



RAYTOWNCHAMBER.COM

NOVEMBER 2017

CHAMBER CONNECTIONS

MISSION STATEMENT

The Raytown Area Chamber of Commerce supports our business community to enhance the quality of life for our citizens.

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Click on logos & links for more information

Follow the Chamber:



NOVEMBER MEMBERSHIP LUNCHEON

JACKSON COUNTY UPDATE



WHEN: Wednesday, November 15, 2017
 11:00 AM Networking & Registration
 11:30 AM Lunch, Program begins at Noon

WHERE: Raytown Wellness Center Community Room
 10301 E State Rte 350, Raytown, MO 64138

COST: \$16 per person

[REGISTER HERE BY MONDAY, NOVEMBER 13TH AT NOON.](#)

LUNCHEON RSVP POLICY

►Registrations *must* be made by NOON on the Monday before luncheon.
 ►Cancellations will be accepted until 24 hours prior to the luncheon.
 Cancellation after 24 hours, or No-shows will be invoiced with a \$2.00 fee added.

SPONSORED BY:



Rok'it Advertising's 5th Birthday Celebration

Rok'it Advertising is celebrating their 5th birthday with an after hours event.

Wednesday November 1, 2017
 4:30 pm-6:00 pm
 Rok'it Advertising
 10009 E. 67th St.
 Raytown, MO 64133

[REGISTER HERE](#)

RIBBON CUTTING

Friday, November 3 10:00 a.m.



Farmer's Insurance-Atkins Agency
10032 E. 63rd St.
Raytown, MO

[MORE INFORMATION HERE](#)

2017 RAYTOWN CORPORATE SPONSORS





THINKRAYTOWNFIRST.COM

Board of Directors

Carol Baker, Chair of the Board
KCP&L

Rene Purtee, Chair Elect
Arvest Bank

Chiki Thompson, Secretary/Treasurer
Raytown Water Co.

At Large Members

Jeff Bethel
Dick Smith Ford

Board Members

Kaylie Baker
Rok'it Advertising

Melissa Beall
Longview Funeral Home & Cemetery

Pam Clark
Clark's Appliances

Linda Nelson
MCC - Longview

Melvin Norrington
KCP&L

Madeline Romious
AT&T

Kevin Sharp
Sutherland's Lumber

Dave Thurman
ReeceNichols Real Estate

Brian Wagler
ServPro of LS/Raytown/East KC

Tamara Wheeler
United Consumers Credit Union

Tom Cole, Liaison
City of Raytown

Dr. Allan Markley, Liaison
Raytown Quality Schools

Chief Matt Mace, Liaison
Raytown Fire Protection Dist.

Scott Walz, Liaison
Raytown Main Street Assoc.

Staff

Vicki Turnbow, President
president@raytownchamber.com

Lindsay Jarquo, Operations
Coordinator
staff@raytownchamber.com

PRESIDENT'S CORNER

With the end of the year just around the corner, the Chamber office will begin to finalize year end reports along with getting documents ready for distribution at the end of December.

On page 10 of this newsletter, there are several luncheons still available for sponsorship. If you are interested, please contact the office. Also, again for 2018 we will offer A.M. Connections and After Hours – schedule one today. The sponsorship is only \$50!

The 2018 Community Profile & Chamber Directory will go to print on December 1. Make sure to update your information and contact Lindsay as soon as possible about securing a marketing space. Remember, when we receive a relocation request, this is the publication we send. Over 1,250 are handed out yearly.

Don't forget the Raytown Chamber is a resource for the business community. Please remember my door is always open.



Vicki Turnbow, President



2017 Chamber Celebration Awards

The Raytown Area Chamber of Commerce is asking for nominations for Business of the Year, Small Business of the Year, Non-Profit of the Year, and the Rising Star Award. Click on the link below and review the criteria for each category. Companies may nominate themselves, and of course, if you have a "Rising Star" within your business nominate them! Deadline to send in a nomination is Friday, November 17, 2017!

All nominated companies/organizations or individuals will be sent an application to fill out. Applications will be reviewed by the Awards Committee and the awards will be handed out at the Chamber Celebration Luncheon on January 24, 2018.

Please see the link in the cover email for the 2017 Awards Criteria

Previous winners from the past five (5) years are not eligible. All nominations received will be kept confidential.

If you have any questions or would like to make a nomination, please contact me at president@raytownchamber.com or by calling 816-353-8500.



Chamber Celebration



Interested in having the *Business Brigade* visit your business? These visits provide a better understanding of what the business/organization has to offer and hopefully will be educational and fun. Each month we will try to schedule at least two visits. During the visits, if allowed by the business, we hope to live stream on Facebook, post on Twitter and place some photos on Instagram! If you would like the *Business Brigade* to visit your business, please contact Vicki at 816-353-8500 or email her at president@raytownchamber.com. What a great way to show off your business to a small but mighty group of Chamber members!

MEMBER MARKET



**KNIGHTS
OF COLUMBUS**



NEED A RENTAL HALL?
PARTIES ~ DANCES ~ RECEPTIONS ~ MEETINGS

Serving the greater KC area, the Hall is conveniently located 1½ miles south of the Sports Complex on Blue Ridge Cutoff at Sni-A-Bar Road.

OFFICE HOURS: Tue.~Sat. 8am~12pm

5101 BLUE RIDGE CUTOFF 816-356-4962

True Provision helps cut your monthly cost of “keeping the lights on” by converting to high efficiency LED lighting.

We make Kansas City brighter with:



Mention this ad and get **10% off your order placed in November.**

Contact Michelle at 816-582-4833 or Tim at 816-916-6829

LAST CALL!

Don't forget to update your business information in Chamber Master before the 2018 Community Profile and Chamber Directory go to print!

www.raytownchamber.com

Market your business to more than 400 Members in the CHAMBER CONNECTIONS.

Business Card or 1/4 Page Space Available
- 3 months or 1 year Run
All marketing may include a website link.
All marketing must be prepaid.

Contact the Chamber for more information.
You may also insert a full page brochure in the newsletter or buy a set of address labels to do a personal mailing.

BUSINESS CARD

- 3 months - \$55.00
- 1 year - \$160.00

¼ PAGE COLOR

- 3 months - \$130.00
- 1 year - \$475.00

½ PAGE COLOR

- 3 months - \$160.00
- 1 year - \$600.00

FULL PAGE COLOR

- \$80.00 per month

Membership Mailing Labels: \$55.00
(Includes all reps.)

A Look at the Last 30 Days

MISSOURI CHAMBER—SEPTEMBER 28, 2017

Your Raytown Area Chamber of Commerce joined the Missouri Chamber of Commerce and Industry for a political briefing from Rob Engstrom, Senior VP and National Political Director for the US Chamber.



CHAMPION NUTRITION RIBBON CUTTING—OCTOBER 4, 2017

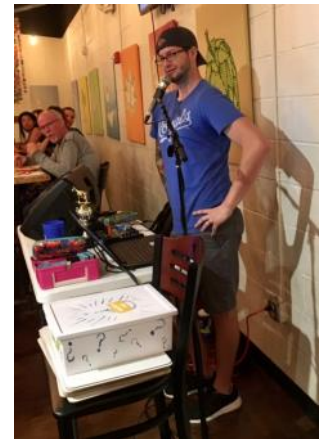


AFTER HOURS LEARN A LOT CHILD CARE CENTER 2—OCTOBER 5, 2017



A Look at the Last 30 Days

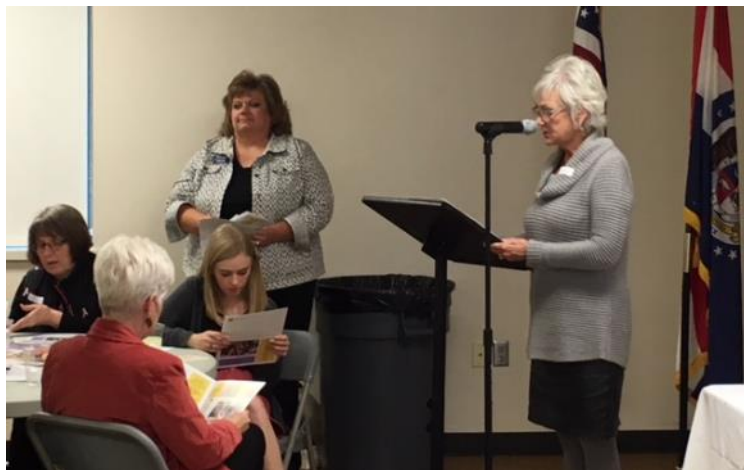
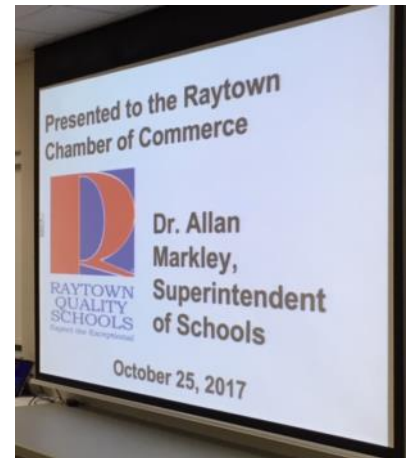
UNPROFESSIONALS TRIVIA NIGHT AT CRANE BREWING CO.—OCTOBER 9, 2017



MESSNER BEE FARM RIBBON CUTTING—OCTOBER 22, 2017



October Chamber Membership Luncheon



Mega Chamber Office Party



MEGA
CHAMBER OFFICE PARTY
 4:30-7 P.M. THURSDAY, OCTOBER 26
 AVILA UNIVERSITY MABEE FIELDHOUSE, 11901 WORNALL RD., KANSAS CITY

Presented By

Raytown Area Chamber of Commerce | GRANDVIEW Chamber of Commerce

LEE'S SUMMIT CHAMBER | SOUTH KANSAS CITY Chamber of Commerce

Title Sponsor

KCP&L
 energizing life

Hosted By

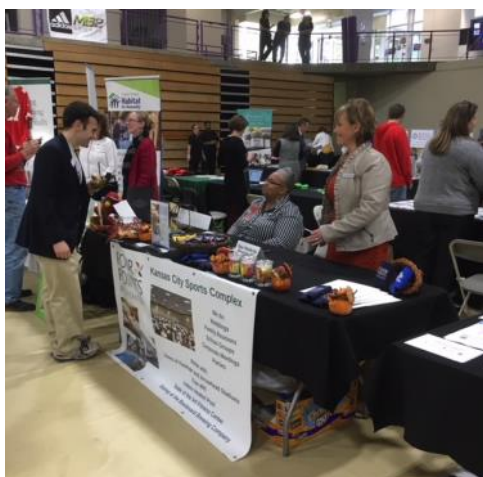
AVILA UNIVERSITY
 Be Inspired.

Thank You To Our Mega Sponsor Vendors



Expo Vendors

- American Waste Systems, Inc.
- Assurance Cremation Society
- Avila Advantage
- B Positively Promoting U
- Baker University
- Blue Lotus Family Medicine
- BullsEye International
- Coffee News KC Metro
- Community America Credit Union
- Community Assistance Council
- Credit Right KC
- Crews Jewelry
- Dignity Memorial Funeral Homes
- Drone On Demand—AEC Services
- Falun Dafa Association of Kansas City
- Grandview Parks & Recreations
- H&R Block Raytown
- Herdon Career Center
- Holiday Inn Express & Suites-Lee's Summit
- Kansas City Hospice & Palliative Care
- Liberty Mutual Insurance
- Massage Envy-Lee's Summit
- Muehlebach Funeral Care
- Nurse Next Door
- Partners N Promotion
- Pier Masters
- Professional Hearing Center-A Div. of ENT Assoc.
- Senior Star's Villa Ventura
- Summit Mattress By Appointment
- Summit Media Solutions
- Summit Rehabilitation & Wellness Center
- Swope Health Services
- Waddell & Reed—Loesch
- Waddell & Reed—Rodewald



CHAMBER RENEWALS

☺ *We would like to thank our members who gave 110%.*

Associate Member, Allan Thompson 2015
 ☺ **Community America Credit Union, James Shoaf,**
 Allison Steinbeck 2009
 ☺ **Crane Brewing Company, LLC, Chris Meyers 2015**
HGK Construction Management, Inc.,
 Stephen Guenther 2014
Kansas City Mavericks, Jared Reid 2009
Personal Care Dental, Chris Barreca, DDS; Rubelita James,
 DDS; Pamela Richardson, DDS; Jourdan Price 1977
 ☺ **Power On Technologies, Inc., Patrick Searcy,**
 Shelly Searcy 1994

Raytown Arts Council, Alyse Stoll 2014
Raytown Three Trails Kiwanis Club, Mary Lee Skitek 2009
ReDiscover, Stewart Chase 2003
Rycom Instruments, Inc. Douglas Reitz 2008
 ☺ **SERVPRO of Lee's Summit/Raytown/East Kansas City,**
 Brian Wagler, Brad Mulkey 2013
SonRise Lawn and Tree, Jared Siems 2012
 ☺ **V's Italiano Ristorante, Greg Hunsucker 2013**
 ☺ **Village Hospice, ElizaBeth Clayton 2016**

NEW CHAMBER MEMBERS

Messner Bee Farm Store
 Rachael Messner
 8301 Westridge Rd
 Raytown, MO 64138
 816-877-5603
 keepers@messnerbeefarm.com
 Recruited by: Kathie Schutte

Smile Care Raytown
 Adrienne Simmons
 9600 E. 350 Highway
 Raytown, MO 64133
 816-356-2273
 info@smilecareraytown.com
 Recruited by: Online

Westridge Christian Church
 Nicholas Grim, Judd Moss
 7903 Westridge Rd.
 Raytown, MO 64138
 816-356-6631
 office@westridgeonline.com
 Recruited by: Online

Raytown Volunteers in Police Service
 Ted Bowman
 P.O. Box 18695
 Raytown, MO 64138
 816-737-6102
 Bowman.rpd@gmail.com
 Recruited by: Kathie Schutte

UNIVERSITY OF CENTRAL MISSOURI
LEE'S SUMMIT
 LEARNING TO A GREATER DEGREE.

The University of Central Missouri-Lee's Summit is hosting a Human Resource Conference that will provide participants an opportunity to listen to keynote speakers, participate in current topic sessions, meet with campus officials around training needs, and tour the NEW Missouri Innovation Campus.

Monday, November 13, 2017
 Missouri Innovation Campus
 1101 NW Innovation Pkwy
 Lee's Summit, MO 64086
 9:30 a.m.-3:00 p.m.
[More Information](#)



The Raytown School District received Platinum certification from the Greater Kansas City Chamber of Commerce's Healthy KC Workplace Wellness Certification Program (Healthy KC). Healthy KC in conjunction with Blue Cross Blue Shield of Kansas City recognizes organizations for their efforts in creating a workplace focused on health and wellness. (The workplace wellness certification is based on four 'pillars' of health: nutrition, physical activity, tobacco cessation, and work-life integration. There are four levels of certification, based on a company's level of achievement across the four pillars and Platinum certification is the top level of achievement. A total of 49 companies around the Kansas City area are Healthy KC Platinum certified.

Associate Superintendent of Operations Dr. Steve Shelton, said "We hope our efforts to improve the quality of life of our staff members through resources provided by the District will result in higher student achievement as well as the retention of high-performing staff members who are healthier and happier."

The Raytown School District provides each employee and their spouse a free membership to the Raytown Schools Wellness Center. Employees can also take advantage of the Raytown Schools Quality Care Clinic open to only employees and their families. The District also provides employees with wellness information and hosts challenges to motivate employees to make healthy decisions on a regular basis. Since the opening of the Wellness Center, the District has returned more than \$1.4 million to the budget and saved employees an estimated \$240,000 in co-pays.



Our Members in the News

CONGRATULATIONS ON YOUR RETIREMENT, DAN!

Dan Beachner has been with Shamrock Cabinets for over 50 years and has decided to retire. Over the years, Dan has been a great volunteer, mentor and friend and he will truly be missed. I wish him nothing but the best during retirement and hope that when he stops in to Shamrock he swings by the Chamber office.

From Dan Beachner:

I started working for Bill Price 1966. He handed me a broom and pointed to a pile of sawdust. There is no way on earth I could have ever imagined that 51 years later I would still be working for Bill and 140 fellow employees. When I look back on the last 51 years I am amazed at the progress that Shamrock has made. I am proud to be a part of building such an amazing business. I am thankful for the employees (and family) that worked so hard to make this place successful. I have such a level of appreciation for Bill Price that it is hard to put into words. Bill and I experienced highs and lows that amount to a life time of stories. I have made lifelong friends and connections that will last for years to come.

I always said that I want to go out on a high note. A lot like Payton Manning and his career]. Much like Payton, although more athletic and handsome, I have decided to retire. I feel like it is time. I have consulted with my wife Sherry (She is still the boss) and given this a lot of thought and feel really good about my decision. It will be an adjustment to say the least. I am left feeling sad on some level to leave my career but also know that the time is right for me to start a new chapter in my life. I plan to ride off into the sunset at the beginning of 2018. That gives me a couple months or so to shake some hands.

I probably will be stopping by to pick up material for some project now and then (I will never be tired of wood working) and talk with Robert about his latest car project. I hope to golf with Erik here and there. I will be asking Bill to take me to lunch since he always pays. I don't want to be a stranger to Shamrock.

Thank you all for giving me the most amazing career a guy could ask for. I sincerely mean that.

Not signing off just yet but close,
Dan



TRUMAN HEARTLAND HONORS STEVE MOCK

What a great evening! Steve Mock, past Raytown Chamber Board member and Alderman for Ward 5 was posthumously awarded the Raytown Citizen of the Year through the Truman Heartland Community Foundation's annual Toast to Our Town's Gala.



Our Members in the News/Events



Congratulations to Alyse Stoll for receiving the AARP Andrus Award for Community Service. Alyse has produced a remarkable legacy that is most likely unmatched in any community through her endeavors with The Arts, the advancement of Women and girls, the elderly and the promotion of patriotism.



Speaking of patriotism,

A Tribute & Thank You to Our Veterans will be held Saturday, November 11, 2017 from 2:00 pm-3:00 pm at the Robert B. Atkin Performing Arts Center at Raytown High School, 6019 Blue Ridge Blvd.

There will be a 50th Anniversary Vietnam War Commemoration with Kathy Lee and Ed Leonard, Vietnam War Veterans. Performances by Raytown Community Band and Howard Bell and Friends Chorus. Guest speakers include Mayor Mike McDonough, Senator Kiki Curls, Representative Jerome Barnes, Richard Brown, Rory Rowland, and Brandon Ellington. [More Information](#)

HOLIDAY TREE Lighting Ceremony

FRIDAY, DECEMBER 1
6 - 7:30 PM

**Pocket Park ~Downtown Raytown
63rd Street & Raytown Road**

- Santa Will Light Our Holiday Tree
With Holiday Music by
Raytown South High School Cardinal Chorale,
Raytown High School Camerata,
& St. Regis Catholic School Students
- Stop by Winter Wonderland at Brian's Car Care, 6331 Raytown Rd. Visit With Santa & Enjoy Cookies & Cider
Music by Raytown Community Band Flutes

Bring a can or box of food to help REAP

WREATHS across AMERICA

with Longview Funeral Home & Cemetery

We are excited to participate in National Wreaths Across America Day for our 2nd year! The event is to help Honor, Teach, and Remember our veterans by placing a wreath on the graves of Veterans all across the nation. With over 1,100 participating locations, we are excited to continue this tradition with this year's theme "I'm an American. Yes, I am!". Last year, we had great support from our community and placed over 100 wreaths at Longview Cemetery. This year we have a goal of 500 wreaths, which we cannot achieve without your support. You can donate to the Funeral Home (indicating it is for Wreaths Across America), or you can log into the website, www.wreathscrossamerica.org, click donate and type in MOKCLV to locate and donate to Longview Cemetery. Wreaths are \$15 each with all proceeds going to Wreaths Across America to continue their mission. We invite you to join us for a short ceremony and to help place the wreaths, with light refreshments afterwards. Sponsorships must be done by Nov. 27th to have the wreaths delivered on time. We hope that you will join us to honor our Veterans!

SATURDAY DECEMBER 16th @ 11:00 a.m. | LONGVIEW CEMETERY 12700 SE Raytown Rd. Kansas City, MO 64149



Our Members in the News

Thanksgiving Bake Sale

The Herndon Career Center Culinary Arts Program is offering you a chance to relax a bit over the Thanksgiving Holiday by offering a delicious selection of fresh made pies and tea breads.

Please look over the order guide to make your selections. When done, please mail: Herndon Career Center, 11501 E 350 Hwy, Raytown, MO 64138, email: dee.koury@raytownschools.org, or drop off your completed order with payment. We accept cash, checks made out to: Herndon Career Center and credit cards. If you would like to pay with credit card, please call Dee @ 816-268-7156. All orders are due for production on or before November 13th.

The Herndon Culinary Students will have your complete order ready for you to pick up Monday, November 21st and again on Tuesday, November 22nd between the hours of 7:30 am- 2:00pm.

Item	Price	Quantity	Total
10-inch Deep Dish Classic Pumpkin Pie Serves 12	\$10.00		
10-inch Deep Dish Chocolate Pecan Pie Serves 12	\$12.00		
Apple Streusel Bread Serves 8	\$8.00		
Pumpkin Loaf Serves 8	\$8.00		

Print Name _____

Phone Number _____

Email _____

Payment Method _____

All pies will be boxed and packaged with complete baking instructions so you can take all the credit.

The Herndon Career Center Culinary Program would like to thank you for your continued support in their efforts to provide a quality service with a unique twist to learning! Happy Holidays to you and yours!

Wishing you all the best,

Herndon Culinary Program
 Chef Mike Chrostowski
 816-268-7140

Upcoming Chamber Events

HOST A NETWORKING EVENT AT YOUR BUSINESS!

The Raytown Chamber is looking for businesses to host networking events. The A.M. Connections Networking events are scheduled for the third Tuesday of each month and by hosting, you agree to provide the coffee from 7:30 to 8:30 a.m. The sponsorship for each event is \$50.00. Listed below are the dates available.

For those who prefer an evening event, the After Hours Networking events are scheduled for the first Thursday of the month from 4:30 to 5:30 p.m. (unless a different day would work better for your business). By hosting an After Hours you agree to provide beverages/refreshments of your choice. The sponsorship for each event is \$50.00.

By hosting a networking event you will receive an advertisement in the monthly newsletter, a posting for 30 days in the weekly Chamber e-mail, a listing on the event calendar on the Chamber's website, and invitations to hand out to your customers or neighboring businesses. Morning Coffees and After Hours are offered on a first come first served basis. Please contact the Chamber office if you would like to sponsor an A.M. Connections or After Hours.

2018 A.M. Connections Available:

January 16, February 20, April 24, May 15, June 19, July 7, August 8,
September 18, October 16, November 20, December 18



MEMBERSHIP LUNCHEON SPONSORSHIPS AVAILABLE

As a luncheon sponsor you may serve as a host to greet the attendees and provide information about your business. You will also be given 5 minutes on the agenda to discuss your business. Your company will be listed in the monthly newsletter, as well as on the website, under the calendar of events section. You may also provide the centerpieces or giveaways for each person.

Business cards are collected for a drawing if you would like to donate a door prize to be given away. These business cards will be given to you after the luncheon for you to use as you see fit.

The cost of the remaining luncheon sponsorships is \$160.00 and will be invoiced at the beginning of the appropriate month. Please contact the Chamber office if your business would like to sponsor one of these 2018 Chamber Membership Luncheons.

2018 Luncheon Dates Available:

May 23, July 25, September 26, November 28

Upcoming Chamber Events

JANUARY MEMBERSHIP LUNCHEON



Chamber Celebration

The annual Chamber awards will be presented to the BUSINESS OF THE YEAR, SMALL BUSINESS OF THE YEAR, CHAMBER PERSON OF THE YEAR, NONPROFIT OF THE YEAR, AND RISING STAR. The upcoming Chair of the Board, Rene Purtee, will relay the plan for this year as well.

Please join us at this annual celebration of the Raytown Chamber. We encourage you to invite your family, friends, employees, or colleagues. This is a great opportunity to thank the board of directors and officers for their voluntary service to the betterment of the Chamber and the Raytown community.

WHEN: Wednesday, January 24
Networking begins at 11:00 am, Lunch at 11:30 am

WHERE: Four Points by Sheraton KC Sports Complex
4011 Blue Ridge Cutoff
Kansas City, MO 64133

COST: \$21.00/person—RSVP by Monday, January 22

CELEBRATION SPONSOR



LUNCHEON SPONSOR



DECEMBER A.M. CONNECTIONS

Tuesday, December 12, 2017 7:30 AM to 8:30 AM
Raytown Chamber Office
5909 Raytown Trafficway Raytown, MO 64133

[REGISTER HERE BY DECEMBER 11](#)

Join us for a holiday celebration. This month A.M. Connections will be held at the Chamber Office. Stop by and start spreading some holiday cheer. Hope to see you there!

Happy
Holidays!

THE CHAMBER OFFICE WILL BE CLOSED NOVEMBER
23RD AND 24TH
FOR THE THANKSGIVING HOLIDAY.





NOVEMBER 2017

5909 RAYTOWN TRAFFICWAY
RAYTOWN, MO 64133-3860

816-353-8500 FAX 816-353-8525
RaytownChamber.com

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
<p>Check your weekly Chamber Connections C-mail for an up-to-date Calendar</p>			<p>1 Membership Services Committee 12 pm @ Chamber Office</p>	<p>2</p>	<p>3 Ribbon Cutting 10 am @ Farmer's Insurance-Atkins Agency</p>	<p>4</p>
<p>5</p>	<p>6</p>	<p>7 A.M. Connections 7:30 am @ Chamber Office</p> 	<p>8</p>	<p>9 Board of Director's Meeting 7:15 am @ Chamber Office</p>	<p>10 Deadline for all items in the 2018 Community Profile and Chamber Directory</p>	<p>11</p>
<p>12</p>	<p>13</p>	<p>14</p>	<p>15 Membership Luncheon 11 am @ Raytown Wellness Center Community Room</p>	<p>16</p>	<p>17 Government Relations Committee 8 am @ Chamber Office</p> <p>Award Nominations Deadline</p>	<p>18</p>
<p>19</p>	<p>20</p>	<p>21</p>	<p>22</p>	<p>23 Chamber Office Closed</p> 	<p>24 Chamber Office Closed</p>	<p>25</p>
<p>26</p>	<p>27</p>	<p>28</p>	<p>29</p>	<p>30</p>		