



RAYTOWNCHAMBER.COM

OCTOBER 2017

**CHAMBER
CONNECTIONS**

MISSION
STATEMENT

The Raytown Area Chamber of Commerce supports our business community to enhance the quality of life for our citizens.

INSIDE THIS ISSUE:

Luncheon, October After Hours Ribbon Cutting, 2017 Corporate Sponsors	1
President's Corner, 2018 Officers and Class of 2020	2
Business Brigade, Member Market	3
A Look Over the Last 30 days	4
Senior Celebration	5
Thank You to our Sponsors	6
KC Chiefs Ticket Flyer	7
Renewals, New Members, Rok'it Birthday Celebration, and RQS	8
Comcast and REAP	9
Mega Office Party Flyer	10
2018 Directory Marketing	11
Upcoming Chamber Events	12
Upcoming Chamber Events	13
October Calendar	14

Click on logos & links for more information

Follow the Chamber:



OCTOBER MEMBERSHIP LUNCHEON

ANNUAL MEETING AND RAYTOWN QUALITY SCHOOLS UPDATE



WHEN: Wednesday, October 25, 2017
11:00 AM Networking & Registration
11:30 AM Lunch, Program begins at Noon
WHERE: Raytown Wellness Center Community Room
COST: \$16 per person

[REGISTER HERE](#)

LUNCHEON RSVP POLICY

►Registrations *must* be made by NOON on the Monday before luncheon.
►Cancellations will be accepted until 24 hours prior to the luncheon.
Cancellation after 24 hours, or No-shows will be invoiced with a \$2.00 fee added.

SPONSORED BY:



**RAYTOWN
EDUCATIONAL
FOUNDATION**

OCTOBER AFTER HOURS

LEARN A LOT CHILD CARE CENTER 2

WHEN: Thursday, October 5, 2017
4:30—5:30 pm

WHERE: 4010 Sterling Avenue
Kansas City, MO 64133
Follow the Signs for the entrance

[REGISTER HERE](#)



**RIBBON
CUTTING**

**Wednesday,
October 4
9:00 a.m.**

**Champion Nutrition
6520 Raytown Road
Raytown, MO**



[MORE INFORMATION HERE](#)

2017 RAYTOWN CORPORATE SPONSORS





THINKRAYTOWNFIRST.COM

Board of Directors

Carol Baker, Chair of the Board
KCP&L

Rene Purtee, Chair Elect
Arvest Bank

Chiki Thompson, Secretary/Treasurer
Raytown Water Co.

At Large Members

Jeff Bethel
Dick Smith Ford

Board Members

Kaylie Baker
Rok'it Advertising

Melissa Beall
Longview Funeral Home & Cemetery

Pam Clark
Clark's Appliances

Linda Nelson
MCC - Longview

Melvin Norrington
KCP&L

Madeline Romious
AT&T

Kevin Sharp
Sutherland's Lumber

Dave Thurman
ReeceNichols Real Estate

Brian Wagler
ServPro of LS/Raytown/East KC

Tamara Wheeler
United Consumers Credit Union

Tom Cole, Liaison
City of Raytown

Dr. Allan Markley, Liaison
Raytown Quality Schools

Chief Matt Mace, Liaison
Raytown Fire Protection Dist.

Scott Walz, Liaison
Raytown Main Street Assoc.

Staff

Vicki Turnbow, President
president@raytownchamber.com

Lindsay Jarquo, Operations
Coordinator
staff@raytownchamber.com

PRESIDENT'S CORNER

With Michelle Williams moving off to sunny Florida, a vacant position on the Board was presented in later August. The Board of Directors voted at their September 14, 2017 meeting to fill the vacated spot with Kevin Sharp, Sutherlands Lumber. Kevin is the Store Manager and will be on the board through December 31, 2018.



Lindsay Jarquo has recently joined the Raytown Chamber as Operations Coordinator. She grew up in the Raytown Community and is a graduate of Raytown South High School. She is currently working toward a Master of Business Administration with an emphasis in Marketing at the University of Missouri-Kansas City. Lindsay is excited to be a part of the Raytown Chamber, and is looking forward to serving the Raytown Community. Stop by or call and welcome Lindsay to the Chamber!

Don't forget the Raytown Chamber is a resource for the business community. Please remember my door is always open.

Vicki Turnbow, President



2018 Officers and Class of 2020

The Raytown Area Chamber of Commerce Board of Directors approved the recommendation of the Nominating Committee for the Class of 2020 and the 2018 Officers at the September 14, 2017 meeting.

2018 Officers:

Rene Purtee, Arvest Bank - Chair
Chiki Thompson, Raytown Water Company - Chair Elect
Kaylie Baker, Rok'it Advertising - Secretary/Treasurer
Carol Baker, KCP&L - Past Chair

These officers will be officially sworn in at the Chamber Celebration luncheon on January 24, 2018.

Class of 2020:



Steve Dempsey, Missouri Job Center - FEC: This will be Steve's first year on the Chamber Board.



Dave Thurman, Reece Nichols: In 2017, Dave was an At Large member of the Board for eight months when he was moved into a vacant spot. This will be Dave's first term on the Board.



Madeline Romious, AT&T: this will be Madeline's second term on the Board and is currently Co-Chair of the Government Relations Committee.



Metropolitan Community College-Longview: With the retirement of Linda Nelson, MCC Longview will be replacing her within the first quarter of 2018.

These Directors will be voted upon by those members attending the October 25, 2017 monthly Membership Luncheon and then will be sworn in at the January 24, 2018 Membership luncheon.



Thank you to Stoney Creek Hotel & Conference Center for letting the Business Brigade come by for a tour and behind the scenes look at the operations of a hotel!



MEMBER MARKET



NEED A RENTAL HALL?

PARTIES ~ DANCES ~ RECEPTIONS ~ MEETINGS

Serving the greater KC area, the Hall is conveniently located 1½ miles south of the Sports Complex on Blue Ridge Cutoff at Sni-A-Bar Road.

OFFICE HOURS: Tue.~Sat. 8am~12pm

5101 BLUE RIDGE CUTOFF 816-356-4962



True Provision makes Kansas City brighter with October Promotion-- Raytown Chamber Benefit

For every Raytown Chamber member who places a YellowBlue LED lighting upgrade order in October, True Provision will donate 5% of the project cost to the Raytown Chamber.

Contact Michelle at 816-582-4833 or mtruesdale@myyellowblue.com

Don't forget to check out the M2M (Member 2 Member)

Discount Program participating businesses list on our website.

www.raytownchamber.com

SUPPORT YOUR FELLOW CHAMBER MEMBERS!

Market your business to more than 400 Members in the CHAMBER CONNECTIONS.

Business Card or 1/4 Page Space Available - 3 months or 1 year Run

All marketing may include a website link. All marketing must be prepaid.

Contact the Chamber for more information.

You may also insert a full page brochure in the newsletter or buy a set of address labels to do a personal mailing.

BUSINESS CARD

- > 3 months - \$55.00
- > 1 year - \$160.00

¼ PAGE COLOR

- > 3 months - \$130.00
- > 1 year - \$475.00

½ PAGE COLOR

- > 3 months - \$160.00
- > 1 year - \$600.00

FULL PAGE COLOR

- > \$80.00 per month

Membership Mailing Labels: \$55.00
(Includes all reps.)

A Look at the Last 30 Days

AFTER HOURS AT CRANE BREWING COMPANY—SEPTEMBER 7, 2017



A.M. CONNECTIONS AT HERNDON CAREER CENTER—SEPTEMBER 19, 2017



SEPTEMBER 27, 2017 MEMBERSHIP LUNCHEON AT THE KC ZOO

Attendees heard an update from Executive Director and CEO Randy Wisthoff. Thank you to Raytown Three Trails Kiwanis for sponsoring the luncheon and to Dick Smith Ford for sponsoring the AV.



Senior Celebration

A great time was had by all who attended! Over 130 attended the 4th Annual Senior Celebration. Thank you to the volunteers, the sponsors and those who attended. What will the theme be next year?



Thank you to the sponsors of Senior Celebration



WELCOME TO THE 4TH ANNUAL
SENIOR CELEBRATION
SEPTEMBER 23, 2017

PRESENTED BY:



PLATINUM SPONSORS



SILVER SPONSOR

ROK'IT ADVERTISING

BRONZE SPONSORS

Advanced Eyecare

ServPro of Raytown/Lee's Summit/East Kansas City

Terry & Susan Landers

Kris & Vicki Turnbow

Village Hospice

COMMUNITY SPONSORS

Arvest Bank

Larry & Michelle Williams

Lutfi's Fried Fish—Raytown

Mayor Mike McDonough

Raytown Educational Foundation

Police Chief Jim Lynch/Raytown Police Benefit Fund

Raytown Water Co.

Shamrock Cabinet & Fixture Corporation

StoneRock Health Care

Summit View Terrace Assisted Living

Raytown Loves Their Seniors...



...The Roots of Our Community!

Come Join the KC CHIEFS for... RAYTOWN CHAMBER DAYS

THURSDAY, AUGUST 31ST
VS. TENNESSEE TITANS

SUNDAY, NOVEMBER 26TH
VS. BUFFALO BILLS

SUNDAY, DECEMBER 24TH
VS. MIAMI DOLPHINS

**ALL ORDERS MUST BE
RECEIVED & PAID IN ADVANCE OF THE GAME
TICKETS WILL BE DELIVERED TO THE CHAMBER
THE WEEK OF THE GAME
{SUBJECT TO AVAILABILITY}**



**Tickets for the
Raytown Chamber Days
ONLY \$30**
Minimum \$44 value - Upper Level Seats

Contact the Raytown Chamber
at 816 -353 -8500 or staff@raytownchamber.com
Fax: 816 -353 -8525



NAME _____
ORGANIZATION _____
ADDRESS _____
CITY _____ STATE _____ ZIP _____
DAY PHONE _____ CELL PHONE _____
EMAIL _____

Date of Purchase: _____

PAYMENT OPTIONS

Cash Check payable to: Raytown Area Chamber of Commerce
 Credit Card # _____
Exp _____ Security Code _____

Raytown Chamber Day Tickets

8/31 vs. TEN _____ # tickets @ \$30 = _____
Order before Tues. 8/15

11/26 vs. BUF _____ # tickets @ \$30 = _____
Order before Fri. 11/10

12/24 vs. MIA _____ # tickets @ \$30 = _____
Order before Fri. 12/8

TOTAL = _____

CHAMBER RENEWALS

☺ *We would like to thank our members who gave 110%.*

☺ **Associate Member, John Ivey 2014**
Dick Smith Ford, Jeff Bethel 2016
MDL Technology, LLC, Mark Dryer, TJ Bloom 2008
Monopoly Acquisitions LLC, Christopher Payne 2012

Re/Max Elite, Paula Hartman 1984
Raytown Historical Society & Museum, Jerry Wolfe 2007
 ☺ **First Federal Bank of Kansas City, Brenda Class 2014**
UMB Bank (Raytown), April Cowan 1994

NEW CHAMBER MEMBERS

Summit View Terrace Assisted Living
 Norah Goebel
 12101 Bannister
 Kansas City, MO 64138
 816-763-6667
 ngoebel@americareusa.net
 Recruited by: Vicki Turnbow

Farmer's Insurance—Atkins Agency
 Robert Atkins
 10032 E. 63rd Street
 Raytown, MO 64133
 816-874-4920
 jatkins@farmersagent.com
 Recruited by: Meshelle Bishop

Four Points Kansas City Sports Complex
 Jody Mallinson & LuRue Ashley
 4011 Blue Ridge Cutoff
 Kansas City, MO 64133
 816-353-5300
 jmallinson@fourpointskansascitysc.com
 Recruited by: Vicki Turnbow



Rok'it Advertising's 5th Birthday Celebration

Rok'it Advertising is celebrating their 5th birthday with an after hours event. Stop by and visit with Kaylie Baker about what she has in store for the next 5 years!

Wednesday November 1, 2017
4:30 pm-6:00 pm
Rok'it Advertising
10009 E. 67th St.
Raytown, MO 64133



RAYTOWN QUALITY SCHOOLS
 Expect the Exceptional



The Raytown School District is proud to partner with the [Kansas City University of Medicine and Biosciences](#) Score 1 for Health program to provide a health assessment of our elementary students. This is the 25th year the Score 1 for Health program has partnered with the District. Score 1 screens students in five elementary schools and the Cerner First Hand Foundation screens students in the other five elementary schools so that all elementary students receive a comprehensive health assessment.

Our Members in the News

COMCAST DEBUTS INTEGRATED YOUTUBE APP ON XFINITY XI

Viewers Now Enjoy Seamless Access to Billions of YouTube Videos with the XI Voice Remote
YouTube Content will be Featured Throughout the Xfinity On Demand Menu

PHILADELPHIA, PA and SAN BRUNO, CA – Sept. 12, 2017 – Comcast and Google today announced the nationwide launch of YouTube on Xfinity XI, giving viewers quick, easy access to YouTube's vast online video collection alongside the live, on demand, DVR and other web programming that is already included with their Xfinity TV subscription. YouTube content will be accessible via the XI voice remote and YouTube videos will be featured throughout Xfinity on Demand.

"Giving our customers seamless access to live, on demand and internet content in one place continues to be a key part of our strategy and we are excited to now add YouTube to the XI experience," said Matt Strauss, Executive Vice President, Xfinity Services, Comcast Cable. "By adding billions of YouTube videos to our video platform, we are taking our role as the aggregator of aggregators to a new level and reaffirming that XI is the best place to easily discover and access all types of entertainment with the sound of your voice."

YouTube's online videos will be featured throughout the Xfinity On Demand menu and available in the YouTube app, providing easy access to trending videos and complementing existing movie, show, music, news, and celebrity content screens on XI and supplementing thematic destinations.

"The living room is YouTube's fastest growing platform. We are excited to supercharge our distribution there and bring Xfinity XI users a seamless way to consume all of the content they love. Voice is a key enabler to discovery and we are looking forward to bringing it to Xfinity XI users," said Robert Kyncl, Chief Business Officer, YouTube.

Featuring universal voice control with the XI voice remote, customers can also access YouTube content by:

- Simply saying "YouTube" to launch the app.
- Searching for topical videos by saying, "YouTube, show me make-up tutorials," or "Find party dip recipes on YouTube."
- Calling up trailers, clips, and more related to movies, TV shows or celebrities by saying, "Watch 'Carpool Karaoke' on YouTube," or "Show me clips from 'Empire' on YouTube."
- Saying, "Find live streams from Coachella on YouTube," or "YouTube, show me performances from the 2017 Grammy's" to watch or browse clips of live event feeds.

Current XI and YouTube signed-in customers can readily access their personalized settings and subscriptions when accessing YouTube on XI. In addition to finding YouTube content with the XI voice remote and within Xfinity On Demand, customers can just launch the YouTube app located in the Apps and Networks sections of XI.

RAYTOWN EMERGENCY ASSISTANCE PROGRAM ANNOUNCES NEW EXECUTIVE DIRECTOR

(Raytown, Missouri) The Board of Directors of the Raytown Emergency Assistance Program (REAP) is pleased to announce Michael Watson as the new Executive Director, effective September 11, 2017. Watson most recently served as the Television Color Analyst for Time Warner Cable's Spectrum Sports Channel.

Watson has also served as the District Director of Athletics for Kansas City Missouri Public Schools (KCPS). At KCPS, he oversaw athletic, intramural, and recreational operations for six high schools and two middle schools. Prior to KCPS, he was the Executive Director of AdHoc Group Against Crime, an organization dedicated to serve as a trusted bridge between the community and law enforcement to reduce violence and solve crimes in order to make neighborhoods safe and secure.

"We are very pleased to announce our new Executive Director," Board President Pat Ertz said. Michael Watson is committed to REAP's core values and mission and has a capacity to strategically move the organization forward; he will bring leadership and creativity to REAP's programs."

Watson has a rich history of community engagement, fundraising, and executive leadership in the nonprofit sector. During his time at the AdHoc Group Against Crime, he designed, created, and implemented innovative youth development programs and led a taskforce of community alliances and law enforcement officers. Prior to his work at AdHoc Group, he was the Outreach Director for the YMCA of Greater Kansas City and the Athletic Director for the Boys and Girls Club of Greater Kansas City. While at the YMCA and Boys and Girls Club, he created partnerships with outside agencies, schools, and colleges to support growth and advance organizational goals.

Watson is interested in using his background in strategic planning to further REAP's impact on the Raytown community.



CHAMBER OFFICE PARTY

4:30-7 P.M. THURSDAY, OCTOBER 26

AVILA UNIVERSITY MABEE FIELDHOUSE, 11901 WORNALL RD., KANSAS CITY

Join 300 of your Chamber colleagues for an evening of networking, vendor showcases, heavy hors d'oeuvres, a cash bar and a whole lot of fun. The sports-themed event also will feature prizes and fun contests including **free throws**, **soccer bowling**, a **football toss** and more! Guests are encouraged to wear their favorite sports team's gear.

Mega Chamber Sponsor: \$300

Includes 8' table, 4 reservations, logo on program and sponsor sign, recognition in 4 Chamber newsletters, opportunity to hang banner

Full Metro Expo Display: \$150 Early Bird (before Sept. 29) or \$175

Includes 8' table, 2 reservations

Half Metro Expo Display: \$75 Early Bird (before Sept. 29) or \$100

Includes half of 8' table and 1 reservation (shared table with another vendor)

Individual Registrations: \$20 in advance (by Oct. 20) or \$25 at the door

Deadline for sponsorships & expo displays is October 13

Add electricity to your booth space for \$20. Electricity is first come, first serve and vendor must provide extension cord. Have a floor display? Please let us know when registering.

PARTICIPATING CHAMBERS

**BELTON
BLUE SPRINGS
GRAIN VALLEY
GRANDVIEW
HARRISONVILLE
INDEPENDENCE
LEE'S SUMMIT
PECULIAR
PLEASANT HILL
RAYMORE
RAYTOWN
SOUTH KANSAS CITY**

Visit raytownchamber.com to register for a sponsorship, expo display or individual registrations. **Rubber-soled shoes only on the gym floor, please.** Contact Vicki Turnbow at 816.353.8500 or staff@raytownchamber.com with questions.



PLANS ARE UNDERWAY FOR THE 2018 COMMUNITY PROFILE AND CHAMBER DIRECTORY. HAVE YOU CHECKED YOUR MEMBERSHIP LISTING AND IS IT UP TO DATE? CONTACT THE CHAMBER AT (816) 353-8500 OR EMAIL LINDSAY AT STAFF@RAYTOWNCHAMBER.COM TODAY!

THIS PUBLICATION IS USED IN RELOCATION PACKETS AND DELIVERED TO ALL CURRENT AND FUTURE CHAMBER MEMBERS.



2018 MEMBERSHIP DIRECTORY SIZES/RATES

<p>HALF PAGE (4.5" X 3.5") \$450.00</p>	<p>FULL PAGE (4.5" x 7.5") \$750.00</p> <p>INSIDE FRONT/ BACK COVER \$850.00</p> <p>BACK COVER \$1000.00</p>
<p>QUARTER PAGE - HORIZONTAL (4.5" x 1.75") \$300.00</p> <p><i>*All marketing spaces on the Website will be this size.</i></p>	<p>QUARTER PAGE -VERTICAL (2.25" x 3.5") \$300.00</p>

Design/creation services are available for an additional \$75.

Upcoming Chamber Events

Networking & Trivia

Monday, October 9, 2017

5:30 Registration; 6:00 to 8:00 pm

Networking begins at 4:30

(teams need to be checked in between 5:30 and 6:00 pm)

Location: Crane Brewing

6515 Railroad Street, Raytown, MO 64133

Drink & Food specials

Individuals welcome!

1st Place – Cash prize

2nd & 3rd Place – Prizes to be determined

\$5.00 per person up to a 5 member team

(at least 2 to be called a team)

Must pre-register and pay in advance

[**REGISTER HERE**](#)



HOSTED BY:



MAXIMIZE YOUR MEMBERSHIP

Thursday, October 19 from 5:00-6:30 PM

Lutfi's Fried Fish—6633 Raytown Road, Raytown, MO 64133

Make the most of your Chamber investment by attending this FUN business networking event. You will meet the staff along with the Board of Directors and learn about Chamber resources, committees, events and opportunities available to you only as a Chamber member.

Bring a potential new member and be eligible to win a gift from the Raytown Chamber - if they sign up and pay for an annual membership you be entered to win the grand prize (a \$125 value)!

There will be a cash bar and hors d'oeuvres available.

Reservations are required by October 13.

[**REGISTER HERE**](#)

Upcoming Chamber Events

NOVEMBER MEMBERSHIP LUNCHEON

- November 15, 2017 at the Raytown Wellness Center Community Room
- Cost is \$16.00 per person
- Program will be a Jackson County update
- 11:00 Networking & Registration; 11:30 to Noon Lunch; Noon to 1:00 Program
- This luncheon is sponsored by: [Register Here](#)
Southeast Enterprises

THE CHAMBER OFFICE WILL BE CLOSED NOVEMBER 23RD AND 24TH FOR THE THANKSGIVING HOLIDAY.



NOVEMBER A.M. CONNECTIONS

Tuesday November 7, 2017 7:30 AM to 8:30 AM
Raytown-Lee's Summit Community Credit Union
10021 E 66th Terrace Raytown, MO 64133



Come by Raytown-Lee's Summit Community Credit Union anytime between 7:30 and 8:30 AM to have a cup of coffee and network with other businesses within the community. An added bonus will be to meet the business who is hosting the A.M. Connections Networking and find out what they can offer to you.

Hope to see you there!

Reservations are required by November 6.

[REGISTER HERE](#)

THE CHAMBER LOOKING AHEAD

NOVEMBER 2017

1 - Membership Services Committee
1 - Rok'it 5th Birthday Celebration
7 - A.M. Connections (Raytown - Lee's Summit Credit Union)
9 - Board of Director's Meeting
15 - Membership Luncheon (Raytown Wellness Center)
15 - After Hours (Raytown Emergency Assistance Program)
17 - Government Relations Committee
23/24 - CHAMBER CLOSED

DECEMBER 2017

6 - Membership Services Committee
12 - A.M. Connections (Chamber Office)
14 - Board of Director's Meeting/Retreat (Wellness Center)
15 - Government Relations Committee
25 - CHAMBER CLOSED
26 - CHAMBER CLOSED





OCTOBER 2017

5909 RAYTOWN TRAFFICWAY
RAYTOWN, MO 64133-3860

816-353-8500 FAX 816-353-8525
RaytownChamber.com

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
1 <i>Check your weekly Chamber Connections C-mail for an up-to-date Calendar</i>	2 Chamber Office Closed	3 Chamber Office Open 9 am-3 pm	4 Ribbon Cutting 9 am @ Champion Nutrition Membership Services Committee Meeting 12 pm @ Chamber Office	5 Networking After Hours 4:30 pm @ Learn A Lot Child Care Center 2 	6	7
8	9 Raytown Young Professionals Networking & Trivia Night 4:30 @ Crane Brewing Co.	10	11	12 Board of Directors Meeting 7:15 am @ Chamber Office	13	14
15	16	17	18	19 Maximize Your Membership 5:00 pm @Lutfi's Fried Fish	20 Government Relations Round Table Discussion 8:00 am @ Chamber Office	21
22	23	24	25 Membership Luncheon 11:00 am @ Raytown Wellness Center Community Room	26 Mega Office Party 4:30 pm @ Avila Mabee Fieldhouse	27	28
29	30	31				