



[RAYTOWNCHAMBER.COM](http://RAYTOWNCHAMBER.COM)

SEPTEMBER 2017

**CHAMBER  
CONNECTIONS**

**MISSION  
STATEMENT**

The Raytown Area Chamber of Commerce supports our business community to enhance the quality of life for our citizens.

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Click on logos & links for more information

Follow the Chamber:



**SEPTEMBER MEMBERSHIP  
LUNCHEON**



**KANSAS CITY ZOO UPDATE**

**WHEN: Wednesday, September 27, 2017**

**11:00 a.m. Networking & Registration, 11:30 a.m. Lunch, Program begins at Noon**

**WHERE: Kansas City Zoo**

**COST: \$23 per person and you will be able to attend the Zoo for free that day**

[REGISTER HERE](#)

SPONSORED BY:

**LUNCHEON RSVP POLICY**

- ▶ Registrations *must* be made by NOON on the Monday before luncheon.
- ▶ Cancellations will be accepted until 24 hours prior to the luncheon.

Cancellation after 24 hours, or No-shows will be invoiced with a \$2.00 fee added.



**Raytown  
Three Trails  
Kiwanis Club**

**SEPTEMBER AFTER HOURS**

**CRANE BREWING COMPANY**

**WHEN: Thursday, September 7, 2017  
4:30 - 5:30 p.m.**

**WHERE: Crane Brewing Company  
6515 Railroad Street  
Raytown, MO 64133**

[REGISTER HERE](#)



**2017 RAYTOWN CORPORATE SPONSORS**





[THINKRAYTOWNFIRST.COM](http://THINKRAYTOWNFIRST.COM)

### Board of Directors

**Carol Baker**, Chair of the Board  
KCP&L

**Rene Purtee**, Chair Elect  
Arvest Bank

**Chiki Thompson**, Secretary/Treasurer  
Raytown Water Co.

**Michelle Williams**, Past Chair  
Mission of Hope Clinic

### At Large Members

**Jeff Bethel**  
Dick Smith Ford

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**Melissa Beall**  
Longview Funeral Home & Cemetery

**Pam Clark**  
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**Tamara Wheeler**  
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**Tom Cole**, Liaison  
City of Raytown

**Dr. Allan Markley**, Liaison  
Raytown Quality Schools

**Chief Matt Mace**, Liaison  
Raytown Fire Protection Dist.

**Steve Guenther**, Liaison  
Raytown Main Street Assoc.

### Staff

**Vicki Turnbow**, President  
[president@raytownchamber.com](mailto:president@raytownchamber.com)

**Lindsay Jarquio**, Operations  
Assistant  
[staff@raytownchamber.com](mailto:staff@raytownchamber.com)

## PRESIDENT'S CORNER

I am excited to announce the hiring of Lindsay Jarquio as the part time Operations Assistant for the Raytown Chamber. Lindsay will be starting on Tuesday, September 5. Her hours could vary but at this time, she will be here Tuesday, Wednesday and Thursday from 9:00 a.m. to 3:00 p.m. I will send out an introductory email with her photo and a bio after she starts.

The month of August brought us some highs—with the Solar Eclipse on August 21 but also some lows with the passing of Randy Battagler on Wednesday, August 23. Randy was at the solar eclipse party in downtown taking photos and enjoying himself. He normally delivers the papers to the Chamber office before 10:00 a.m. so when I left for luncheon, I wondered where he was. Every Wednesday, he stopped in and we had a conversation about our families and of course Raytown. No matter if you agreed with everything he reported, he had a passion for news and for Raytown. He will be missed.

Be watching for information about the 2018 Community Profile & Chamber Directory to come by mail in September. Over 1,000 booklets are handed out yearly.

Don't forget the Raytown Chamber is a resource for the business community. Please remember my door is always open.

*Vicki Turnbow, President*



## **5K HISTORIC TRAIL RUN FOR EXCELLENCE**

The RAYTOWN EDUCATIONAL FOUNDATION will host the 18<sup>th</sup> **5K RUN FOR EXCELLENCE** in Raytown Saturday, **October 21, 2017**. The 5K Run/Walk begins at 8:30 a.m. from the track at Chittwood Stadium at Raytown High School, 6019 Blue Ridge Blvd.

This course has been measured and certified by USA Track and Field. Our course begins on the track behind Raytown High School and continues northeast on Blue Ridge Boulevard to Woodson Road. It turns creating a loop returning along Blue Ridge Boulevard to finish on the track at Chittwood Stadium behind Raytown High School.



The cost to enter is \$30 adults and \$15 students through 12<sup>th</sup> grade in advance and \$35 the day of the race. **There is a FREE Kids' Dash following the 5K in the**

**Chittwood Stadium.** Run/Walk Entry Forms are available at the Raytown Schools Educational Conference Center (350 Highway), Raytown Quality Schools Wellness Center (350 Highway), Raytown Quality Schools Administration Building (Raytown Road), Raytown Mid-Continent Library, Garry Gribble's Running Sports, Fit for Life, or on either of the following websites: [www.raytowneducationalfoundation.org](http://www.raytowneducationalfoundation.org) & [www.active.com](http://www.active.com).

Additional information is available by calling Martha Cockerell at 816-268-7181 or email [REF@raytownschools.org](mailto:REF@raytownschools.org) Information available at [www.raytowneducationalfoundation.org](http://www.raytowneducationalfoundation.org)

Many thanks to our sponsors who help make this event possible. Proceeds from this healthy, calorie-burning event will benefit the RAYTOWN EDUCATIONAL FOUNDATION that supporting grants, scholarships, and student recognition programs in Raytown Quality Schools.

Participants may pick-up Run/Walk Packets at the Chittwood Stadium behind Raytown High the day of the run beginning at 7:00 a.m. Run/Walk packets are also available for pickup FRIDAY before the run, **October 20, from 3:30 p.m. – 6:00 p.m.** in the lobby of RSECC located at 10750 East 350 Highway.



Interested in having the *Business Brigade* visit your business? These visits provide a better understanding of what the business/ organization has to offer and hopefully will be educational and fun. Each month we will try to schedule at least two visits. During the visits, if allowed by the business, we hope to live stream on Facebook, post on Twitter and place some photos on Instagram! If you would like the *Business Brigade* to visit your business, please contact Vicki at 816-353-8500 or email her at [president@raytownchamber.com](mailto:president@raytownchamber.com). What a great way to show off your business to a small but mighty group of Chamber members!

## MEMBER MARKET



**KNIGHTS  
OF COLUMBUS**



### NEED A RENTAL HALL?

PARTIES ~ DANCES ~ RECEPTIONS ~ MEETINGS

Serving the greater KC area, the Hall is conveniently located 1½ miles south of the Truman Sports Complex on Blue Ridge Cutoff at Sni-A-Bar Road.

OFFICE HOURS: Tue.~Sat. 8am~12pm

5101 BLUE RIDGE CUTOFF 816-356-4962

## Raytown's Water Resort

**Fun for the entire family!**

At CoCo Key, relaxation meets enchantment, with the excitement of a 55,000 sq. ft. indoor water park, state-of-the-art arcade, and fun-filled activities just for kids which include: Six thrilling body and raft water slides, Coconut Grove Adventure River, and more!



9103 East 39th Street Kansas City, Missouri 64133  
Conveniently located across from the The Truman Sports Complex.  
<http://www.cocokeykansascity.com>  
Phone: 816-737-0200



Don't forget to check out the M2M  
(Member 2 Member)  
Discount Program participating businesses list  
on our website.

[www.raytownchamber.com](http://www.raytownchamber.com)

**SUPPORT YOUR FELLOW  
CHAMBER MEMBERS!**

**Market your business  
to more than 400  
Members in the  
CHAMBER CONNECTIONS.**

Business Card or 1/4 Page Space Available

- 3 months or 1 year Run

All marketing may include a website link. All marketing must be prepaid.

**Contact the Chamber for more information.**

**You may also insert a full page brochure in the newsletter  
or buy a set of address labels to do a personal mailing.**

**Did you know the benefits of your  
Chamber membership extend to  
all of your employees?**

*That means your staff is welcome to represent  
your company at Chamber events –  
this includes the monthly coffees & luncheons.*

*Get more exposure for your business  
by getting more of your employees  
involved in the Chamber!*

# A Look at the Last 30 Days

## A.M. CONNECTIONS - AUGUST 15



## GRAND RE-OPENING & RIBBON CUTTING AUGUST 16



## RIBBON CUTTING- THREE TRAILS PRESCHOOL—AUGUST 31



## RAYTOWN ROCKS THE SOLAR ECLIPSE—AUGUST 21!



## August 23 Legislative Luncheon

Thank you to Senator John Rizzo, State Rep Jerome Barnes and State Rep Rory Rowland along with the Sponsors (AT&T, KCP&L & LaClede/MGE Gas) for an Informative luncheon.



## LUNCH & LEARN - AUGUST 30

Using Video to Advertise your Business on Facebook



# *A Look at the Last 30 Days*



ARTS & MUSIC FESTIVAL—PHOTOS COURTESY DAVE THURMAN, GARY GRAHAM AND VICKI TURNBOW.



# Come Join the KC CHIEFS for... RAYTOWN CHAMBER DAYS

**THURSDAY, AUGUST 31<sup>ST</sup>**  
VS. TENNESSEE TITANS

**SUNDAY, NOVEMBER 26<sup>TH</sup>**  
VS. BUFFALO BILLS

**SUNDAY, DECEMBER 24<sup>TH</sup>**  
VS. MIAMI DOLPHINS

**ALL ORDERS MUST BE  
RECEIVED & PAID IN ADVANCE OF THE GAME  
TICKETS WILL BE DELIVERED TO THE CHAMBER  
THE WEEK OF THE GAME  
{SUBJECT TO AVAILABILITY}**



**Tickets for the  
Raytown Chamber Days  
ONLY \$30**  
Minimum \$44 value - Upper Level Seats

Contact the Raytown Chamber  
at 816 -353 -8500 or [staff@raytownchamber.com](mailto:staff@raytownchamber.com)  
Fax: 816 -353 -8525



NAME \_\_\_\_\_  
ORGANIZATION \_\_\_\_\_  
ADDRESS \_\_\_\_\_  
CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP \_\_\_\_\_  
DAY PHONE \_\_\_\_\_ CELL PHONE \_\_\_\_\_  
EMAIL \_\_\_\_\_

Date of Purchase: \_\_\_\_\_

**PAYMENT OPTIONS**

Cash     Check payable to: Raytown Area Chamber of Commerce  
 Credit Card # \_\_\_\_\_  
Exp \_\_\_\_\_ Security Code \_\_\_\_\_

**Raytown Chamber Day Tickets**

8/31 vs. TEN \_\_\_\_\_ # tickets @ \$30 = \_\_\_\_\_  
Order before Tues. 8/15

11/26 vs. BUF \_\_\_\_\_ # tickets @ \$30 = \_\_\_\_\_  
Order before Fri. 11/10

12/24 vs. MIA \_\_\_\_\_ # tickets @ \$30 = \_\_\_\_\_  
Order before Fri. 12/8

TOTAL = \_\_\_\_\_

**BUY YOUR TICKETS NOW!**

# *Senior Celebration*



**Saturday. September 23, 2017**

**5:00-8:00pm**

**The Point, 5600 Blue Ridge Cutoff**



The Raytown Chamber wants to Celebrate Raytown's Senior Citizens that are 55 & older!

Grab your friends, put on your Saddle Shoes, Poodle Skirts & come enjoy great Music, Dancing, Buffet Dinner, Door Prizes, Photo booth, & Meet New Neighbors!

**\$15.00/person**

**Singles, Couples & Groups Welcome!**

**Buy Tickets**

**Beginning August 1**

Raytown Chamber  
5909 Raytown Trafficway  
(816) 353-8500

Raytown Hy-Vee  
9400 E. 350 Hwy.

*Ticket sales end September 15  
Tickets are required & not refundable*

*Raytown Loves Their Seniors...*



*...The Roots of Our Community!*

PRESENTED BY:



PLATINUM SPONSORS:



**CHAMBER RENEWALS**☺ *We would like to thank our members who gave 110%.*

**Aldi, Inc. 2011** Mark Bersted  
**Bickford Assisted Living 1999** Tonia Cantrell  
**Eric J Etheridge, DDS 2012**  
 ☺ **Hy-Vee Raytown 1994** Michael Hostettler, Larry Pinkston  
**Hillcrest Country Club 2015** Shawn McGuired  
**Jessica Estates II 2001** Stacey Hunt  
**Jessica Estates III 2001** Sherry Kyle  
 Kamp's Flowers 1996 Bill Kamp

Ken-A-Vision Mfg., Co., Inc. 2001 Ben Hoke  
 ☺ **Maywood Printing 1998** Colleen Pruetting, Brad Courtney  
 ☺ **Mid-Continent Public Library 2010** Susan Haley  
 ☺ **Morgana's Gluten Free Bakery 2016** Morgana Burke  
**Raytown Quality Schools 1989** Dr. Allan Markley, Dr. Pam Arlund, Kim Bielawski, Dr. Kristie Collins, Dr. Marlene Devilbiss, Shirley Early, Dr. Brian Huff, Dr. Travis Hux, Rachel Johnston, Terry Landers, Dr. Staci Mathes,

Dr. Anthony Moore, Rick Moore, Danielle Nixon, Beth Plank, Dr. Janie Pyle, Bobbie Saulsberry, Dr. Steve Shelton  
 Melissa Tebbenkamp  
**Tech Members 2008** David MCGee  
 ☺ **The Irish Pub House 2007** April Harrington  
 ☺ **Westhues Electric 1991** Keith Westhues, James Westhues  
 ☺ **Westeridge Gardens Rehabilitation & Care Center 2009** Juaquan Herron

**NEW CHAMBER MEMBERS**

Champion Nutrition  
 R.J. Rossmann  
 6520 Raytown Rd. #E  
 Raytown, MO 64133 816-835-1767  
 championnutritionkc@gmail.com  
 Recruited by: Vicki Turnbow

Neal/Settle Printing, Inc.  
 Michelle Dudley  
 14004 Norby Rd  
 Grandview, MO 64030  
 816-763-2211  
 michelle.dudley@nealsettle.com  
 Recruited by: Melissa Beall

Valero (Beyond Petroleum)  
 6509 Raytown Rd  
 Raytown, MO 64133 816-381-7007  
 conoco101@gmail.com  
 Recruited by: Randy Battagler

Stoney Creek Hotel & Conference Center  
 Jeff Hirst  
 18011 Bass Pro Dr  
 Independence, MO 64055  
 816-908-9600  
 jeff.hirst@stoneycreekhote.com  
 Recruited by: Vicki Turnbow

Watchmen Security  
 Samuel Noel  
 10312 E. 63rd Terr  
 Raytown, MO 64133  
 816-916-5053  
 samuel@watchmenkc.com

w e l c o m e

*At the recent Raytown Artists Association 11<sup>th</sup> Annual Invitational Art Show, Raytown Area Chamber of Commerce Board Member Dave Thurman earned a 2<sup>nd</sup> Place award in the Color Photography category. This is the third consecutive year that Dave has received recognition at this show. The Raytown Artists Association was founded in 1964 and, among other civic endeavors, provides scholarships for aspiring area high school students.*



**RAYTOWN  
 QUALITY  
 SCHOOLS**  
 Expect the Exceptional

The Raytown School District is pleased to announce its Alumni Hall of Fame Class for 2017. The class includes five individuals who will join the ranks of other respected alumni during the September 29 and 30 Induction Weekend activities.

Dr. Amy Apprill is a 1996 graduate of Raytown South High School. Dr. Apprill is a world renowned marine biologist, published author, and nationally recognized lecturer and presenter.

Gene P. Graham, Jr. is a 1976 graduate of Raytown South High School. Graham is an award-winning attorney-at-law, former Director of the American Board of Trial Advocates, and a coach and sponsor of youth sports activities in the Lee's Summit area.

Liz Kelley-Hansen is a 1969 graduate of Raytown South High School. Kelley-Hansen is a professional dancer, performer, and dance instructor, owner of *Dance Studio I - Liz Kelley*, and a recipient of the President's award from the Vietnam Veterans of America.

John Von Kieffer is a 1961 graduate of Raytown High School. Von Kieffer is an educator, nationally recognized band director, and community activist.

Karen L. Koster is a 1980 Graduate of Raytown High School. Koster is an organismal biologist and plant physiologist, Associate Chair of Biology at the University of South Dakota, and nationally recognized published, author and lecturer.

The five inductees will meet with students at the two district high schools, will be featured speakers at a community luncheon, and will be introduced at the Raytown South High School football game all on Friday, September 29 at Raytown South High School Stadium; the formal induction ceremony takes place on Saturday, September 30.

This is the 13<sup>th</sup> class to be inducted into the Hall of Fame, which began in 2005.



## *Our Members in the News*

### **The Results Companies Announces Acquisition of USA800**

August 14, 2017 – The Results Companies (“Results”), one of the world’s leading Customer Experience Management providers, announced today that it has completed the acquisition of USA800. The acquisition of USA800 continues Results’ strategic growth plans and provides both Results and USA800 customers with expanded capabilities and Resources.

“USA800 is a great addition to the Results family.” said Alec Brecker, Results’ President and CEO. “Their focus on delivering innovative customer experiences is perfectly aligned with Results strategic direction. In addition, they are a people-focused organization that understands both the importance of providing a superior level of service to their customers, as well as providing a great work environment for their own people.”

With the acquisition of USA800, Results expands to 28 sites handling almost 120 million transactions annually and helps solidify Results as one of the fastest growing players in the Customer Experience Industry.

Results is a portfolio company of One Equity Partners (“OEP”). “Results has continued to significantly outpace industry growth with both organic expansion and strategic acquisitions. USA800 is a great example of a synergistic acquisition that will provide the basis for continued organic growth.” said Greg Belinfanti, Senior Managing Director at OEP.

“There were a number of bidders seeking to acquire USA800.” Said Tom Davis, CEO at USA800, “We were very focused on finding a partner that would help us elevate our ability to provide innovative customer experiences to our customers and Results was the most capable of doing that by far. In addition, as an ESOP, we were looking for someone that understood the value of people and offered significant growth opportunities not just from a business perspective, but also for our people. Again, Results is an ideal match with their emphasis on hiring and developing the best people” .

### **First Baptist Raytown becomes Connection Point Church**

August 15, 2017 – First Baptist Raytown has taken on a new name for a new era of ministry. As of Sunday, August 6, First Baptist Raytown began operating as Connection Point Church in preparation for becoming a multisite church this fall.

Connection Point has held services in Raytown for 175 years, worshipping at their current campus located on 350 Highway since 1999. With the advance of technology, the church was able to add an online campus a few years ago with live streamed worship services and interactive community and resources. On September 10, Connection Point will add a Lee’s Summit campus to better meet the needs and serve the people of the greater Kansas City area.

The idea of taking on a new name came in the early stages of preparing to add a second physical campus. Being First Baptist Raytown in Lee’s Summit would be difficult to communicate and navigate. In order to make the church buildings easy to identify and locate, the church chose a new name that communicates the mission of the church: to point others a connection with Jesus Christ, one another, and God’s purpose for our lives.

Throughout its 175-year history, Connection Point Church has maintained an unwavering legacy. They have always been a church that stands firmly on God’s Word, helps believers grow in their walk, serves the hurting in the community, and most importantly tells the lost about Jesus, but *how* they have done that has changed over the years, making the necessary changes and additions to continue reaching the community as needs have changed, technology has advanced, and the culture has shifted.

In the church’s history, Connection Point has reached the lost for Christ under the leadership of 44 pastors in six different buildings under four different names. Each of those eras brought change that increased the impact of the church. This fall, Connection Point is stepping into an exciting new era that will continue to hold true to its beliefs and mission but will help expand the impact of the ministry of the church as they become one church in multiple locations.

The Raytown campus is located at 10500 E 350 Highway, Raytown, MO 64138. Sunday services meet at 9:15 a.m., 11:00 a.m., and 5:00 p.m. The Lee’s Summit, located at 501 NE Missouri Road, Lee’s Summit, MO 64086, will hold Sunday services at 9:30 a.m. and 11:00 a.m. beginning September 10. The online campus and more information about the ministries of Connection Point Church can be found at [connectionpoint.tv](http://connectionpoint.tv).

## *Our Members in the News*

### **FOUR MILLION LOW-INCOME AMERICANS HAVE CROSSED THE DIGITAL DIVIDE THROUGH COMCAST'S INTERNET ESSENTIALS PROGRAM**

**August 15, 2017** — Today, Comcast Corporation announced that its acclaimed [Internet Essentials](#) program, the nation's largest and most comprehensive high-speed Internet adoption program, has now connected more than four million low-income Americans, in one million households, to high-speed Internet service at home. The State of Florida is second to California with the most connected households in the country, having connected more than 120,000 low-income households benefitting nearly 500,000 Floridians.

The company also announced three key program enhancements:

- For the fourth time in six years, Comcast will increase the program's Internet service speeds, this time from 10/1 Mbps to up to 15/2 Mbps. More speed was the number one requested enhancement from Internet Essentials customers, and this latest increase will improve streaming quality in the home (15 Mbps is three times the speed necessary to view a high-definition video), especially when multiple devices are connected to the Internet at the same time.
- To help family members connect to the Internet on the go and save money on their wireless bills, Internet Essentials customers will now enjoy 40 hours of free out-of-home WiFi access per month to the company's growing network of 18 million Xfinity WiFi hotspots. This WiFi access is being offered in addition to the free in-home WiFi Internet Essentials customers currently enjoy. Comcast is also expanding its pilot program for low-income senior citizens from five cities and metropolitan areas to 12, including today in Miami-Dade County.

David L. Cohen, Senior Executive Vice President and Chief Diversity Officer of Comcast Corporation, made the announcements in Miami with six-time Olympic medalist Jackie Joyner-Kersey, who will serve for the second year as Internet Essentials' national spokesperson. Cohen also introduced Adamari López, host of Telemundo's *Un Nuevo Día*, who will become the program's first ever national Hispanic spokesperson. The three kicked off a multi-city tour, which will run through October.

"When we started this program six years ago, we never imagined four million low-income Americans would benefit from it," said Cohen. "We also never would have reached this milestone without our many dedicated nonprofit partners, elected officials, educators, employees, and advocates who were all united by the belief that the Internet is essential, not only to compete in the 21<sup>st</sup> century economy, but also to be connected to loved ones and the world. While this milestone is a wonderful moment to celebrate, it also inspires all of us to keep going to connect even more families to all that the Internet has to offer for education, jobs, healthcare, news, information, and entertainment."

Joyner-Kersey added, "I remain so honored that Comcast asked me to serve as the national spokesperson for Internet Essentials. In my post-Olympic career, I've tried to inspire students and athletes to reach their dreams. They can't do that, however, if they don't work hard or have the tools they need to succeed. The Internet Essentials program gives every child access to a level playing field so we don't leave an entire generation behind."

López said, "I am thrilled to be joining the Internet Essentials program as the national Hispanic spokesperson. 55 percent of Internet Essentials customers are Hispanic, which shows how much they appreciate the value of the Internet because it is a connection to their families and their culture. They also value it because of what it means for education and employment opportunities. I look forward to helping to connect even more Spanish-speakers to the amazing resources this program offers."

Internet Essentials has an integrated, wrap-around design meant to address each of the three major barriers to broadband adoption – digital literacy, access to computer equipment, and affordable Internet service. The program is also structured as a partnership between Comcast and thousands of school districts, libraries, elected officials, and nonprofit community partners.

#### **About Internet Essentials**

Internet Essentials from Comcast is the nation's largest and most comprehensive high-speed Internet adoption program for low-income Americans. It provides low-cost high-speed Internet service for \$9.95 a month plus tax; the option to purchase an Internet-ready computer for under \$150; and multiple options to access free digital literacy training in print, online and in person. For more information, or to apply for the program, visit [www.InternetEssentials.com](http://www.InternetEssentials.com) or call 1-855-846-8376. Spanish-only speakers should call 1-855-765-6995.

<https://comcast.box.com/s/t4rrlhc7r94c6ubzdknapnsuz2zyrhfd>

## *Our Members in the News*

### **SERVPRO Recognizes National Preparedness Month with a Reminder to Home and Business Owners:**

*“Disasters Don’t Plan Ahead. You Can.” Local disaster restoration specialist offers no-cost tools to help property owners prepare a comprehensive emergency readiness plan*

August 23, 2017 - September is National Preparedness Month (<http://www.ready.gov/September>), an annual event sponsored by the Federal Emergency Management Agency (FEMA) to raise awareness about the importance of preparing—in advance—for the unexpected.

In support of this initiative, Gerald Kimbley, owner of SERVPRO® of Raytown/East Kansas City, encourages Lee's Summit property owners to take the following two steps now to protect their family, home, and business in the aftermath of a disaster.

1. Review and update your emergency preparedness plan, including business and life continuity plans. If you don't yet have a plan, use the tools provided by FEMA to get started. (<https://www.ready.gov/make-a-plan>)
2. Collect and store time-critical information, like the location of shutoff valves, fire suppression system controls, and emergency contact numbers electronically, where it is immediately available to assist first responders.

“Evacuation plans and emergency supply kits help you survive a disaster, but a comprehensive emergency preparedness plan helps you recover from a disaster,” said Kimbley. “The most effective response to any emergency is a fast response. That’s why having critical system and contact information at your fingertips is so important. A quick and effective response helps minimize repairs and downtime, helping both businesses and families get back on track in less time, with less stress.”

SERVPRO offers tools for both commercial and residential property owners to help them minimize damage and recover quickly from emergencies. The SERVPRO READY app stores essential contact and property information electronically where it can be accessed with a mobile device in seconds if disaster strikes. Both home and business owners can download the free app at <https://ready.servpro.com/home/mobileapp>. Local business owners can take an additional preparedness step by designating SERVPRO of Raytown/East Kansas City as their disaster mitigation and restoration provider. SERVPRO professionals will conduct a no-cost assessment of the facility and assist the owner in completing a comprehensive Emergency READY Profile® (ERP) and storing that profile in the READY app.

“Rapid response from a disaster cleanup and restoration specialist can help the property owner evaluate options, start the insurance process, and take the right steps from the beginning to bring their property back to normal,” said Kimbley. “Even in the confusion and panic that often surround a disaster, a property owner or manager using the SERVPRO READY app can reach out for expert help right from the scene, using a cell phone.”

SERVPRO® of Raytown/East Kansas City specializes in disaster restoration, cleanup and repair services, helping to remediate damage, making it “Like it never even happened,” for both commercial and residential customers.

For more information on SERVPRO® of Raytown/East Kansas City, please contact Gerald Kimbley at (816) 737-8776 or [servpro9562@sbcglobal.net](mailto:servpro9562@sbcglobal.net). For more information on SERVPRO® and the SERVPRO® Emergency READY Program, please visit

### **Raytown Homes Data Update**

**All data provided by Heartland Multiple Listing Service (HMLS)**

**By: Dave Thurman—ReeceNichols Real Estate / 816-305-3732**

#### **Houses sold in Raytown:**

The number of Houses Sold in Raytown January-June 2017 increased 19% as compared to the same period in 2016.

#### **Average days on market in Raytown:**

Average Days on Market January-June 2017 decreased each month as compared to the same time period in 2016.

#### **Median Sold price in Raytown:**

The Median Sold Price for homes January-June 2017 increased an average of 11% as compared to the same time period in 2016.





# CHAMBER OFFICE PARTY

**4:30-7 P.M. THURSDAY, OCTOBER 26**

**AVILA UNIVERSITY MABEE FIELDHOUSE, 11901 WORNALL RD., KANSAS CITY**

Join 300 of your Chamber colleagues for an evening of networking, vendor showcases, heavy hors d'oeuvres, a cash bar and a whole lot of fun. The sports-themed event also will feature fun contests, prizes and more, so start practicing those free throws!

**Mega Chamber Sponsor: \$300**

Includes 8' table, 4 reservations, logo on program and sponsor sign, recognition in 4 Chamber newsletters

**Full Metro Expo Display: \$150 Early Bird (before Sept. 29) or \$175**

Includes 8' table, 2 reservations

**Half Metro Expo Display: \$75 Early Bird (before Sept. 29) or \$100**

Includes half of 8' table and 1 reservation (shared table with another vendor)

**Individual Registrations: \$20 in advance (by Oct. 20) or \$25 at the door**

**Deadline for sponsorships & expo displays is October 13**

Add electricity to your booth space for \$20. Electricity is first come, first serve and vendor must provide extension cord. Have a floor display?

Please let us know when registering.

**PARTICIPATING CHAMBERS**

**BELTON**

**BLUE SPRINGS**

**GRAIN VALLEY**

**GRANDVIEW**

**HARRISONVILLE**

**INDEPENDENCE**

**LEE'S SUMMIT**

**PECULIAR**

**PLEASANT HILL**

**RAYMORE**

**RAYTOWN**

**SOUTH KANSAS CITY**

Visit [raytownchamber.com](http://raytownchamber.com) to register for a sponsorship, expo display or individual registrations. No heels on the gym floor, please. Contact Vicki Turnbow at 816.353.8500 or [staff@raytownchamber.com](mailto:staff@raytownchamber.com) with questions.



## Upcoming Chamber Events

### October Membership Luncheon

- October 27, 2017 to be held at the Raytown Wellness Center Community Room
- Cost will be \$16.00 per person
- Program will be a Raytown Quality Schools Update & Annual Meeting
- 11:00 (Networking & Registration); 11:30 to Noon (Lunch); Noon to 1:00 (Program) [Register Here](#)
- This luncheon is sponsored by:

business after  
**hours**

**October 5, 2017**

### Learn A Lot Day Care

4:30 - 5:30 p.m.

**WHERE: Learn A Lot**  
4010 Sterling, Kansas City, MO 64133  
[REGISTER HERE](#)

## ONE A.M. CONNECTION REMAINING FOR 2017

The Raytown Chamber is looking for businesses to host a networking event. The **A.M. Connections Networking** events are scheduled for the third Tuesday of each month and by hosting, you agree to provide the coffee from 7:30-8:30am. Listed below are the dates available and the sponsorship for each event is \$50.00.

The **After Hours Networking** events are scheduled for the first Thursday of the month from 4:30-5:30pm (unless a different day would be better for your business) for those who prefer an evening event. By hosting an After Hours you agree to provide some beverages/refreshments, of your choice. Contact the Chamber office if you are interested in an After Hours, the sponsorship for each event is \$50.00.

By hosting a networking event you will be provided with invitations to hand out to your customers or neighboring businesses, advertisement in the monthly newsletter, notification for 30 days in the weekly c-mail and a listing in the event calendar on the Chamber's website. Morning Coffees/After Hours are offered on a first come first served basis. If you are a business that does not have a location in Raytown and are interested in hosting an A.M. Connections or After Hours, contact the Chamber to see about hosting it at the Chamber office.

**2017 A.M. CONNECTIONS AVAILABLE: Oct. 17**



## THE CHAMBER LOOKING A

### OCTOBER 2017

- 4 - Ribbon Cutting Champion Nutrition 9:00 a.m.
- 4 - Membership Services Committee
- 5 - After Hours (Learn A Lot Day Care, KC Location)
- 9 - RYP Networking & Trivia Night at Crane Brewing
- 12 - Board of Director's Meeting
- 20 - Government Relations Committee
- 25 - Membership Luncheon (Raytown Wellness Center)
- 26 - Mega Office Party (Avila University)

### DECEMBER 2017

- 6 - Membership Services Committee
- 12 - A.M. Connections (Chamber Office)
- 14 - Board of Director's Meeting / Retreat
- 15 - Government Relations Committee
- 25 - CHAMBER CLOSED
- 26 - CHAMBER CLOSED



### NOVEMBER 2017

- 1 - Membership Services Committee
- 1 - Rok'it 5th Birthday Celebration
- 7 - A.M. Connections (Raytown - Lee's Summit Credit Union)
- 9 - Board of Director's Meeting/Retreat (Wellness Center)
- 15 - Membership Luncheon (Raytown Wellness Center)
- 15 - After Hours (Raytown Emergency Assistance Program)
- 17 - Government Relations Committee
- 23 - CHAMBER CLOSED
- 24 - CHAMBER CLOSED





# SEPTEMBER 2017

5909 RAYTOWN TRAFFICWAY  
RAYTOWN, MO 64133-3860

816-353-8500 FAX 816-353-8525  
RaytownChamber.com

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
<p>Check your weekly Chamber Connections C-mail for an up-to-date Calendar</p>					1	2
3	<p>4</p> <p>CHAMBER CLOSED</p> <p>Happy Labor Day!!!</p>	5	<p>6</p> <p>Membership Services Noon - 1:00 pm @Chamber Office</p>	<p>7</p> <p>After Hours 4:30 pm @ Crane Brewing Co.</p> 	8	9
10	11	<p>12</p> <p>Senior Celebration Task Force 8:30 am @Chamber Office</p>	13	<p>14</p> <p>Board of Directors Meeting 7:15 am @ Chamber Office</p>	<p>15</p> <p>Government Relations Round Table Discussion 8:00 a.m. @Chamber Office</p>	16
17	18	<p>19</p> <p>A.M. Connections 7:30 am @ Herndon Career Center</p> 	20	21	22	<p>23</p> <p>4th Annual Senior Celebration 5:00 pm @ The Point</p>
24	25	26	<p>27</p> <p>Membership Luncheon 11:00 am @ KC Zoo</p>	28	<p>29</p> <p>Chamber Office Closed</p>	30