

CHAMBER CONNECTIONS



MISSION STATEMENT

The Raytown Area Chamber of Commerce supports our business community to enhance the quality of life for our citizens.

RAYTOWNCHAMBER.COM

DECEMBER 2018

2018 CHAMBER CORPORATE SPONSORS



Click on logos & links

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*May each of our members have a safe and happy holiday season!
Our sincere thanks for your commitment and good will throughout the year!*

2018 OFFICERS

| | |
|---|--|
| Rene Purtee, Chair of the Board Arvest Bank | Chiki Thompson, Chair Elect Raytown Water Co. |
| Kaylie Baker, Secretary/Treasurer Rok'it Advertising | Carol Macken, Past Chair KCP&L |

AT LARGE BOARD MEMBER

Erik Blaney, Shamrock Cabinet & Fixture Corp.
Pat Ertz, Public Water Supply District #2

BOARD OF DIRECTORS

| | |
|---|---|
| Melissa Beall Longview Funeral Home & Cemetery | Dr. Ryan Crider MCC - Longview |
| Steve Dempsey Missouri Job Center | Melvin Norrington KCP&L |
| Madeline Romious AT&T | Brian Ross Edward Jones |
| Kevin Sharp Sutherland's Lumber | Brian Wagler ServPro - Raytown/East KC |
| Tamara Wheeler United Consumer Credit Union | |

STAFF

| | |
|----------------------------|---|
| Vicki Turnbow President | Kirsten Turnbow Operations Coordinator |
|----------------------------|---|

MAXIMIZE YOUR MEMBERSHIP & AFTER HOURS NETWORKING

THURSDAY, DECEMBER 6, 2018

4:30 TO 6:00 P.M.

CRANE BREWING, 6515 RAILROAD STREET, RAYTOWN, MO 64133

The December After Hours will also include information on how to "Maximize Your Membership". This is great way to learn more about the benefits available to you as a member and network with other members within the Raytown Chamber.

[REGISTER BY WEDNESDAY, DECEMBER 5](#)





THINKRAYTOWNFIRST.COM

Board of Directors

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Arvest Bank

Chiki Thompson, Chair Elect
Raytown Water Co.

Kaylie Baker, Secretary/Treasurer
Rok'lt Advertising

Carol Macken, Past Chair
KCP&L

At Large Members

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Shamrock Cabinet & Fixture Corp.

Pat Ertz
Public Water Supply District #2

Board Members

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Longview Funeral Home & Cemetery

Dr. Ryan Crider
MCC- Longview

Steve Dempsey
Missouri Job Center

Melvin Norrington
KCP&L

Madeline Romious
AT&T

Brian Ross
Edward Jones

Kevin Sharp
Sutherland's Lumber

Brian Wagler
ServPro of Raytown/East KC

Tamara Wheeler
United Consumers Credit Union

Phylis Goforth, Liaison
Raytown Main Street Assoc.

Chief Matt Mace, Liaison
Raytown Fire Protection Dist.

Dr. Allan Markley, Liaison
Raytown Quality Schools

Missy Wilson, Liaison
City of Raytown

Staff

Vicki Turnbow, President
president@raytownchamber.com
Kirsten Turnbow
staff@raytownchamber.com

PRESIDENT'S CORNER

The Chamber Board of Directors and Staff would like to thank Dave Thurman for the time he spent on the Board of Directors. Dave, put in his resignation in early November. He has taken on a new position within ReeceNichols and we wish him all the best. The Board met and approved the appointment of Brian Ross, Edward Jones to fill the vacated position for the Class of 2020.



Welcome Brian!

In November Chiki Thompson, Chair Elect attended a luncheon at the Independence Chamber where Governor Mike Parsons was the guest speaker.



The month of December is always a busy one for the Chamber. We are working to finalize the end of the month and end of the year reports. We work to get our accounts receivable up to date and would appreciate it if you have an outstanding invoice to pay before the end of the year. The office will be closed from Saturday, December 22, 2018 through Tuesday, January 1, 2019. All voicemails and emails will be answered in a timely fashion.

Thursday, December 13, the Board and Committee Chairs will meet for the annual Board Retreat to discuss the upcoming year. This is a great way for the Board and Committee Chairs to hear the vision for the year and ask any questions. 2019 will be a busy year for the Chamber but should be one of the most rewarding and exciting ones in a long time.

Interested in being on a Committee or Task Force in 2019, look over the Committee Sign up sheet. Either fill it out and let Kirsten or I know which one you want to be involved with. What a great way to network and get the word out about your business.

Looking to January – we hit the ground running. The Board and the “Business Brigade” will deliver the 2019 Chamber Directory and Community Profile books to our members along with a token of our appreciation for being in Raytown. One of the main goals for 2019 will be to try to visit all bricks and mortar businesses in Raytown and thank them for being in Raytown. What a great way to celebrate 90 years of service to the Raytown Community.

The January newsletter will be full of lots of information: 2019 Calendar, the updated 2019 Strategic Plan, 2019 Guiding Public Policy Principles as set by the Government Relations Committee and the 2018 Annual Year In Review document.

As I start my 13th year as President, I want to take this opportunity to thank all of you for your dedication and involvement with the Raytown Chamber. I am truly blessed by such a great group of business leaders to be a mentor but most of all to call my friend. I hope you have a wonderful Merry Christmas and Happy New Year.

Remember my office is always open!

Vicki Turnbow, President





2019 COMMITTEE/TASK FORCE OPPORTUNITIES

THE RAYTOWN CHAMBER HAS MANY COMMITTEE OPPORTUNITIES AVAILABLE TO THE CHAMBER MEMBER. IF YOU ARE INTERESTED IN ONE OF THE FOLLOWING COMMITTEES, PLEASE FILL OUT THE SECTION AT THE BOTTOM OF THE FORM AND RETURN IT TO THE CHAMBER OFFICE.

____ **90TH ANNIVERSARY GALA CELEBRATION TASK FORCE**

Chiki Thompson & Rene Purtee, Co-Chairs – This task force will plan the 90th Anniversary Gala Celebration to be held on November 15 or 16, 2019 at Stoney Creek Hotel and Conference Center.

____ **BUSINESS BRIGADE TASK FORCE**

Be a part of the task force that makes face to face visits throughout 2019 to all bricks and mortar businesses in Raytown. We will have a small token of our appreciation to hand out and say thank you for being in Raytown! First meeting to be held on January 29, 2019; 2:00 p.m. at the Chamber Office.

____ **HOLIDAY SHOPPING FRENZY** – This group will help organize the Chamber's 2nd Annual Holiday Shopping event, which will take place on Saturday, October 26, 2019.

____ **GOVERNMENT RELATIONS/ADVOCACY COMMITTEE**

Madeline Romious & Carol Macken, Co-Chairs Review legislation affecting business, network with local, county and state elected officials. This group provides for a round table type discuss with elected officials in attendance. *Meetings are normally held the third Friday of each month, 8:00 a.m. at the Chamber office.*

____ **MEMBERSHIP SERVICES COMMITTEE**

Loretha Hayden, Chair – This committee works to set programs for the year and helps with the mentoring of new members as well as retain current members. This group will help with face to face visits to the Raytown businesses in 2019 celebrating the Chamber's 90th anniversary. *This committee meets the first Wednesday of every month, Noon at the Chamber office. Bring your own lunch.*

____ **RAYTOWN CHAMBER/RAYTOWN ROTARY GOLF TOURNAMENT TASK FORCE**

Terry Landers & Brian Wagler, Co-Chairs – Golf is another great way to connect with others. We are looking for golfers and non-golfers to help plan this annual tournament. Date and course to be determined. *This group normally meets monthly from February to June.*

____ **RAYTOWN NIGHT/DAY AT THE ROYALS TASK FORCE**

Jason Hanson, Chair - Take us out to the ballpark and celebrate the 2015 World Champion Kansas City Royals! Help promote and organize one of the largest community events in the KC Metro area. *Meetings are held monthly from February to May. Game date: May 10, 2019*

____ **SENIOR CELEBRATION TASK FORCE**

Do you like to plan parties with music and lots of fun? This could be the task force for you. Mark the date - Saturday, September 22, 2019. *Monthly meetings will run from April until September.*

Name _____

Email Address _____

Company Name _____ **Phone #** _____



Upcoming Community Event?

Don't forget the Chamber's online FREE Community Calendar!

Visit raytownchamber.com

- ⇒ ["Click here to view Events Calendar"](#)
- ⇒ [">Click Here to Submit Your Community Event<"](#)
- ⇒ Fill out all fields and click SUBMIT!
- ⇒ All events must be approved before going "live" to the public.

MEMBER MARKET



KNIGHTS OF COLUMBUS

NEED A RENTAL HALL?

PARTIES ~ DANCES ~ RECEPTIONS ~ MEETINGS

\$100 discount with this ad!

OFFICE HOURS: Monday-Saturday 8 am-12 pm

5101 BLUE RIDGE CUTOFF 816-356-4962

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Tina Joy Cochran
816-258-0089
tinajoy@SwordofJoy.com



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- 3 months - \$55.00
- 1 year - \$160.00

¼ PAGE COLOR

- 3 months - \$130.00
- 1 year - \$475.00

½ PAGE COLOR

- 3 months - \$160.00
- 1 year - \$600.00

FULL PAGE COLOR

- \$80.00 per month

Membership Mailing Labels: \$55.00
(Includes all reps.)

A Look at the Last 30 Days



Thank you to Dr. Bill Tenney-Brittain and Raytown Christian Church for hosting the After Hours on November 1st



business after hours



A great crowd welcomed new member, BeneFocus to Raytown on November 15!



If you are looking for a small meeting space, contact Stephen or Garridan for a great deal exclusive to Chamber members! Reach them at (816) 627-1994.



A Look at the Last 30 Days



This month's A.M. Connections was held on November 20 at Raytown Christian Church. Thank you Dr. Bill Tenney-Brittain and his team for a warm welcome!



November 28 Membership Luncheon

Thank you to Tina Joy Cochran and Sword of Joy Consulting for sponsoring the November luncheon. Special thanks to luncheon speaker, Jackson County Executive Frank White Jr, it is always good to hear what is happening within Jackson County. New members, BeneFocus and Mutual of Omaha Mortgage, received their membership plaques.



CHAMBER RENEWALS

☺ *We would like to thank our members who gave 110%.*

- ☺ Associate Member -Gibbens 2008 Tom & Donna Gibbens
- ☺ Associate Member-Belger 2000 Charlotte Belger
- ☺ CommunityAmerica Credit Union 2015 James Shoaf
- Corlew Construction Co. Inc. 1978 Dick Corlew
- Friends of Rice – Tremonti 2017 Leigh Elmore
- ☺ Hillcrest Country Club 2015 Chuck Dunbar
- Kansas City Zoo 2011 Linda Falk Randy Wisthoff
- Land Specialties Mfg Co 1972 Keith Rogers
- Major Thrift & Discount 2016 Rhonda Edwards
- Metropolitan Community College – Longview 1991 Dr. Ryan Crider, Dr. Utpal Goswami, Steven Johnson, Chris Kelly

- Morgana’s Gluten Free Bakery 2016 Morgana Burke
- Personal Care Dental, LLC. 1977 Jourdan Price, Dr. Pamela Richardson, DDS., Dr. Rubelita James, DDS., Dr. Chris Barreca, DDS.
- Raytown-Lee’s Summit Community Credit Union 1992 Linda K. Roberts
- ☺ Truman Heartland Community Foundation 1996 Phillip Hanson
- UMB Bank (Raytown) 1994 April Cowan
- Westridge Christian Church 2017 Nicholas Grim

Have you utilized your member benefits lately?

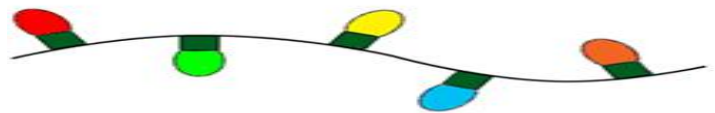
NEW CHAMBER MEMBER

- ◆ Bukaty Companies
Kent Friend
4601 College Blvd
Leawood, KS 66211
913-348-2608
kfriend@bukaty.com
Recruited by: Vicki Turnbow
- ◆ SQ FT Construction
Zane Hall
816-716-7527
zanehall71@gmail.com
Recruited by: Vicki Turnbow

Welcome!

Thank you to the following Chamber member’s who have referred a business to us to contact about being a potential member:

Your Name Here - Your Business Here



NEW MEMBER REFERRALS

Referrals can be companies you buy from companies that buy from you, or companies whom you have a connection with.

Help the Raytown Chamber continue to grow and be able to provide quality services to other businesses just like yourself.

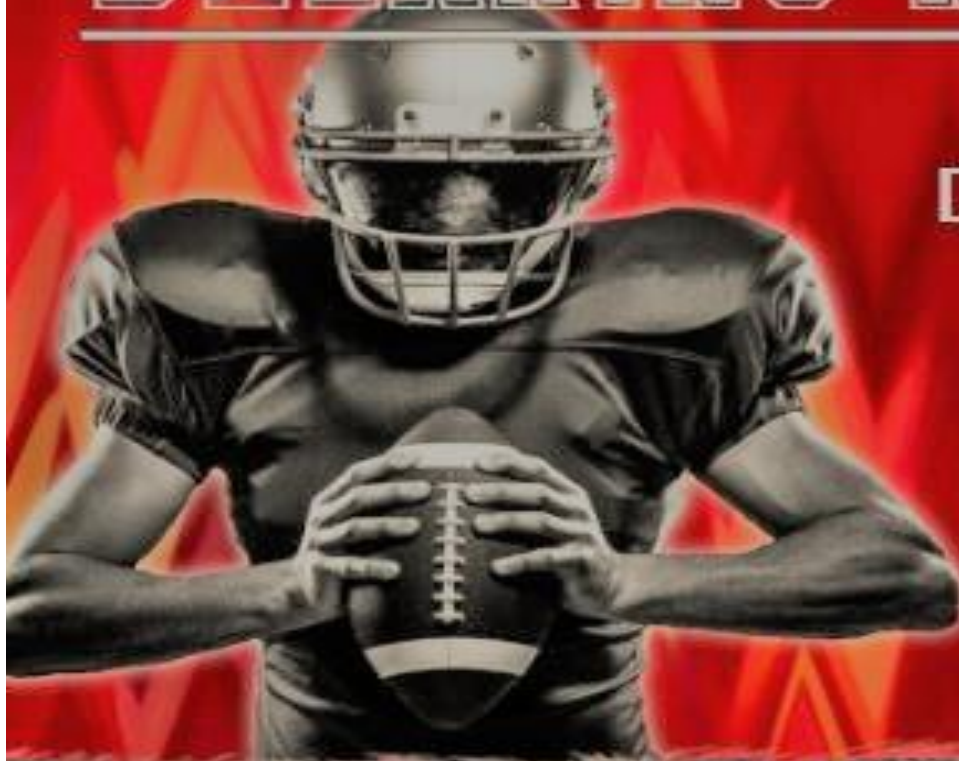
Contact the Chamber office at 816-353-8500 or email staff@raytownchamber.com and we will contact them about joining the Chamber!

EACH ONE → REACH ONE

- Who are your vendors?
- Who are some of your best customers?
- Who would benefit from sitting at this table?
- Who is in your contact list?



BREAKING NEWS!



\$33.50
Discounted
Tickets

\$10
Donation
Included

KANSAS CITY CHIEFS

VS

09
DEC

BALTIMORE RAVENS

FIRST RESPONDER APPRECIATION | 1:00 PM

13
DEC

L.A. CHARGERS

CHIEFS LEGENDS GAME | 07:20 PM

30
DEC

OAKLAND RAIDERS

LAST REGULAR SEASON GAME | 1:00 PM

www.chiefs.com/ticketfundraiser

Promo Code: **RAYTOWNCC**

Host & Sponsor a Networking Event!

HOST A NETWORKING EVENT AT YOUR BUSINESS!

The Raytown Chamber is looking for businesses to host networking events. The A.M. Connections Networking events are scheduled for the third Tuesday of each month and by hosting, you agree to provide the coffee from 7:30 to 8:30 a.m. The sponsorship for each event is \$50.00. Listed below are the dates available.

For those who prefer an evening event, the After Hours Networking events are scheduled for the first Thursday of the month from 4:30 to 5:30 p.m. (unless a different day would work better for your business). By hosting an After Hours you agree to provide beverages/refreshments of your choice. The sponsorship for each event is \$50.00.

By hosting a networking event you will receive an advertisement in the monthly newsletter, a posting for 30 days in the weekly Chamber e-mail, a listing on the event calendar on the Chamber's website, and invitations to hand out to your customers or neighboring businesses. Morning Coffees and After Hours are offered on a first come first served basis. Please contact the Chamber office if you would like to sponsor an A.M. Connections or After Hours.

2019 A.M. Connections Available:

February 19, March 19, April 16, May 14, June 18,
August 20, September 17, November 19,



MEMBERSHIP LUNCHEON SPONSORSHIPS AVAILABLE

As a luncheon sponsor you may serve as a host to greet the attendees and provide information about your business. You will also be given 5 minutes on the agenda to discuss your business. Your company will be listed in the monthly newsletter, as well as on the website, under the calendar of events section. You may also provide the centerpieces or giveaways for each person.

Business cards are collected for a drawing if you would like to donate a door prize to be given away. These business cards will be given to you after the luncheon for you to use as you see fit.

The cost of the remaining luncheon sponsorships is \$160.00 each and will be invoiced at the beginning of the appropriate month. Please contact the Chamber office if your business would like to sponsor one of these 2019 Chamber Membership Luncheons.

**ONLY 2
DATES LEFT!!**

2019 Luncheon Dates Available:

May 22, September 25

Upcoming Community Events!

HOLIDAY TREE Lighting Ceremony

FRIDAY, DECEMBER 7

6 - 7:30 PM

**UMB BANK ~Downtown Raytown
63rd Street & Raytown Road**

☼ Santa Will Light Our Holiday Tree
*With Holiday Music by
Raytown South High School Cardinal
Chorale,*

*Raytown High School Camerata,
& St. Regis Academy Students*

☼ Stop by Winter Wonderland
at Raytown Water Company
10017 E 63rd. Street
Visit With Santa &
Enjoy Cookies & Cider
Hay Ride

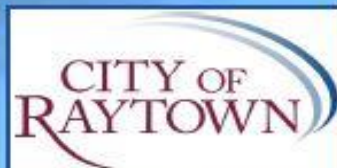


Music by Raytown Community Band

☼ First 150 Children will receive
a gift from Santa.
(Parents must accompany all children)

☼ Hop on a Hay Ride
around Downtown

**Bring a can or box of food
to help REAP
Food Pantry**



Upcoming Community Events



Every year, car dealers are among the **most complained about** industries in North America.

Let's change that.

TUESDAY, DECEMBER 11TH, 9:00-10:30AM
NBKC BANK 8320 WARD PARKWAY

We believe there's a way for the dealer *and* the consumer to win.

We've assembled a forum of experts to share best practices, present BBB data, and hear panel discussion from auto industry representatives.

We want YOU to join the conversation as we ask how the industry can move closer to creating the perfect car buying experience.

Most dealers work hard to provide an excellent customer experience. Dealers that receive fewer complaints prioritize two things: 1) having sales people that appreciate the size of the customer investment and 2) work to be transparent. However, there is more to the car buying experience equation that should be considered.

Meet The Panel

BRETT DAY Ford Motor Company

ANDY FRISCIA NBKC Bank

KARL KRAMER McCarthy Auto

SEAN VOTH Mazuma Credit Union

MARIO WASHINGTON Olathe Ford

JUDY BOND - Facilitator Bond Team

This event is **NO CHARGE** and open to the car buying public!

Contact Jennifer McGlothen at (816) 399-5044 OR jennifer@kansascity.bbb.org

REGISTRATION : <https://perfectcarbuyingexperience.eventbrite.com>

Upcoming Community Events!



REMEMBER HONOR TEACH

WREATHS — *across* — AMERICA

Saturday, December 15, 2018

The courage and sacrifice of our military veterans should never be forgotten. You have a chance to show them your appreciation and gratitude on Saturday, December 15th, which is National Wreaths Across America Day – when citizens across the country come together to remember our fallen, honor those who serve, and teach younger generations the value of freedom. Join us at Longview Cemetery at 11:00 a.m., as we lay remembrance wreaths on the headstones of our hometown heroes and recognize their service to our nation. This year's theme is "Be Their Witness"! You'll be joining fellow patriots as we say their names and show support for their families. Light refreshments are served after the ceremony and wreath laying.

To donate a wreath: www.wreathscrossamerica.org and search MOKCLV. For information on volunteering/participating – call (816) 761-6272.



NEW YEAR'S EVE DANCE

**Knight's of Columbus Council #4962 Hall
5101 Blue Ridge Cut-off
Raytown, MO 64133**

**Monday December 31st
Doors open at 8:30p.m.
Cost is \$20.00 per person in advance
\$25.00 per person at the door**

For more information and to reserve a table, contact:
Ed Columbus @ 358-8831; e-mail edcolumbus@aol.com
John Hernandez @ 678-4986; e-mail jhhernandez500@gmail.com
Warren Olson @ 729-1029

Outside Security will be provided

**Live music by Dave Merello & KC Variety Band
Music from the 40's, 50's & 60's**

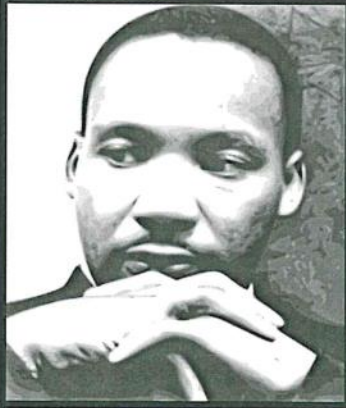
**Setups provided
Finger Food
Finely Decorated Hall
Door prize drawings during the night**

**BYOB
Party Favors
Champagne @ midnight**



Upcoming Community Events

The 22nd Annual 2019
MLK Multicultural
Celebration
 in Raytown



**Unity with
 Love,
 Pass it on!**

Join us as we celebrate
 Dr. King's legacy by building
 community and helping others!

**Sunday
 January 20, 2019
 4:00 PM**

**at Raytown South
 High School**
 8211 Sterling Avenue
 Raytown, MO 64138

Featuring: Chaz Ingram, stage and TV actor,
 Mayor Mike McDonough, The MLK Today Essay Contest,
 The Raytown South High School Cardinal Chorale,
 The Raytown South Middle School Jazz Band and you!

**A free will offering will be received to support the work of the Raytown
 Emergency Assistance Program (REAP) and The Summer Lunch Ministry.**

Event Organizer:



Event Supporters:



For Information:
 Contact Karen Block
 Email: kmay1919@Yahoo.com or 816-304-5372



www.facebook.com/MLKcelebrationRaytown

See reverse side for program support opportunities!

Upcoming Chamber Events

CELEBRATING 10 YEARS - RAYTOWN NIGHT WITH THE MAVERICKS



SATURDAY, FEBRUARY 23, 2019 7:05PM
KANSAS CITY MAVERICKS VS. KALAMAZOO WINGS
 TICKETS \$ 20.00 (TERRACE SECTION—\$ 28.00 VALUE)
 TICKETS \$ 28.00 (RINKSIDE SECTION—\$ 33.00 VALUE)

**Offer not available at the Box Office*

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BUY YOUR TICKETS TODAY!

TICKET SALES END FEBRUARY 20

For more information call the Chamber office, 816-353-8500 or stop by to pick out and buy your tickets!

Or you can buy online at
FEVO.me/kcmavsraytown

The Raytown Educational Foundation will be selling Chuck-A-Pucks during the game. A portion of the chuck-a-puck sales will go back to REF.

5909 Raytown Trafficway
 M-F 9:00am-4:30pm Closed 12-1
 We accept cash & credit cards.

A fundraiser for:



FOOD & DRINK SPECIALS!!

FROM 6:00-7:00

ENJOY \$2.25 HOT DOGS
 & \$1.75 SOFT DRINKS!

PARKING IS FREE!!

Businesses & Groups selling 20 or more tickets get their name on the Video Board



Upcoming Chamber Events

DECEMBER A.M. CONNECTIONS

Tuesday, December 18, 2018

7:30 to 8:30 a.m.

Raytown Area Chamber of Commerce

5909 Raytown Trafficway

Raytown, MO 64133



The December A.M. Connections will be hosted by the Chamber, Come by between **7:30 to 8:30 a.m.** and have a cup of holiday cheer!



[REGISTER BY MONDAY, DECEMBER 17](#)



Chamber Celebration

JANUARY 2019 MEMBERSHIP LUNCHEON

The annual Chamber awards will be presented to the BUSINESS OF THE YEAR, SMALL BUSINESS OF THE YEAR, CHAMBER PERSON OF THE YEAR, NONPROFIT OF THE YEAR, AND RISING STAR. The upcoming Chair of the Board, Chiki Thompson, will relay the plan for this year as well.

Please join us at this annual celebration of the Raytown Chamber. We encourage you to invite your family, friends, employees, or colleagues. This is a great opportunity to thank the board of directors and officers for their voluntary service to the betterment of the Chamber and the Raytown community.

CELEBRATION SPONSOR

WHEN: Wednesday, January 23, 2019
Networking begins at 11:00 am, Lunch at 11:30 am

WHERE: Four Points by Sheraton KC Sports Complex
4011 Blue Ridge Cutoff
Kansas City, MO 64133

COST: \$21.00/person

[RSVP by Monday, January 21](#)



LUNCHEON SPONSOR





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DECEMBER 2018

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RaytownChamber.com

| SUNDAY | MONDAY | TUESDAY | WEDNESDAY | THURSDAY | FRIDAY | SATURDAY |
|--------|------------------------------|---|--|---|--|----------|
| | | <p>Check your weekly Chamber Connections C-mail for an up-to-date Calendar</p> | | | | |
| 2 | 3 | 4 | <p>5 Membership Services Noon @ Chamber Office</p> | <p>6 After Hours Networking & Maximize Your Membership Event 4:30 pm @ Crane Brewing</p>  | <p>7 Holiday Tree Lighting Ceremony 6:00 pm @UMB Bank After lighting Santa @ Raytown Water</p> | 8 |
| 9 | 10 | 11 | 12 | <p>13 Board of Director's Retreat 7:30 am @ Wellness Center</p> | 14 | 15 |
| 16 | 17 | <p>18 A.M. Connections 7:30 a.m. @ Chamber office</p>  | 19 | 20 | 21 | 22 |
| 23 | <p>24 Chamber Closed</p> | <p>25 Chamber Closed</p>  | <p>26 Chamber Closed</p> | <p>27 Chamber Closed</p> | <p>28 Chamber Closed</p> | 29 |
| 30 | <p>31 Chamber Closed</p> | <p>January 1, 2019 Chamber Closed</p>  | | | | |