



RAYTOWNCHAMBER.COM

JANUARY 2018

2018 CHAMBER CORPORATE SPONSORS



INSIDE THIS ISSUE:

January Luncheon/Chamber Celebration, 2018 Corporate Sponsors	1
President's Corner, Operation "Thank You"	2
Business Brigade, Member Market	3
A Look Over the Last 30 days	4
Letter from the Chair, New Member Bags, Government Relations	5
Renewals, New Members, Chamber Closing, and RQS	6
Members in the News/Events	7
Members in the News/Events	8
Raytown MLK Celebration	9
Event Sponsorship	10
Upcoming Chamber Events	11
January Calendar	12

Click on logos & links for more information

Follow the Chamber:



CHAMBER CONNECTIONS

MISSION STATEMENT

The Raytown Area Chamber of Commerce supports our business community to enhance the quality of life for our citizens.

JANUARY MEMBERSHIP LUNCHEON



Carol Baker, Immediate Past Chair of the Board, will honor the 2017 Board of Directors. The annual Chamber awards will be presented to the Business of the Year, Small Business of the Year, Chamber Person of the Year, Non-Profit of the Year, and Rising Star. The current Chair of the Board, Rene Purtee, will also share the plan for 2018.

Please join us at this annual celebration of the Raytown Chamber. We encourage you to invite your family, friends, employees, and colleagues. This is a great opportunity to thank the board of directors and officers for their voluntary service to the betterment of the Chamber and the Raytown Community.

WHEN: Wednesday, January 24, 2018

WHERE: Four Points by Sheraton KC Sports Complex
4011 Blue Ridge Cutoff
Kansas City, MO 64133

Networking begins at 11:00 a.m., Lunch begins at 11:30 a.m.
\$21.00 per person

[Register online by Monday, January 22](#)

LUNCHEON RSVP POLICY

- > Registrations must be made by NOON on the Monday before luncheon.
- > Cancellations will be accepted until 24 hours prior to the luncheon.
- Cancellation after 24 hours, or No-shows will be invoiced with a \$2.00 fee added.

CELEBRATION SPONSOR:



LUNCHEON SPONSOR:





THINKRAYTOWNFIRST.COM

Board of Directors

Rene Purtee, Chair of the Board
Arvest Bank

Chiki Thompson, Chair Elect
Raytown Water Co.

Kaylie Baker, Secretary/Treasurer
Rok'lt Advertising

Carol Baker, Past Chair
KCP&L

At Large Members

Jeff Bethel
Dick Smith Ford

Erik Blaney
Shamrock Cabinet & Fixture Corp.

Pat Ertz
Public Water Supply District #2

Board Members

Melissa Beall
Longview Funeral Home & Cemetery

Steve Dempsey
Missouri Job Center

Melvin Norrington
KCP&L

Madeline Romious
AT&T

Kevin Sharp
Sutherland's Lumber

Dave Thurman
ReeceNichols Real Estate

Brian Wagler
ServPro of Raytown/East KC

Tamara Wheeler
United Consumers Credit Union

Representative
MCC - Longview

Tom Cole, Liaison
City of Raytown

Chief Matt Mace, Liaison
Raytown Fire Protection Dist.

Dr. Allan Markley, Liaison
Raytown Quality Schools

Scott Walz, Liaison
Raytown Main Street Assoc.

Staff

Vicki Turnbow, President
president@raytownchamber.com

Lindsay Jarquio,
Operations Coordinator
staff@raytownchamber.com

PRESIDENT'S CORNER

December has been a whirlwind. When you receive this newsletter, there will still be a week or so left of 2017. This newsletter is full of a lot of information, so we hope you take a moment to read through and see what has been happening at the Chamber and with our fellow members.

Each year, my family gets together the weekend before Christmas. With the announcement of Fun House closing at the end of the year, the kids voted to have Christmas dinner at Fun House instead of me cooking. I called Gary Graham and asked for a 2:00 reservation for 24 and he said yes. It was so much fun. The kids played games, they rode the horse and of course the best part of all, we ate pizza. Fun House has been a staple in my family. We have celebrated birthday parties, baby showers and engagement dinners there. Gary and Anna have provided not only my family but many families a life time of memories for which we will never be able to repay them. Kris and I hope they enjoy retirement, travel safe on their motorcycle and take advantage of the extra time with their grandchildren. Life is way too short.

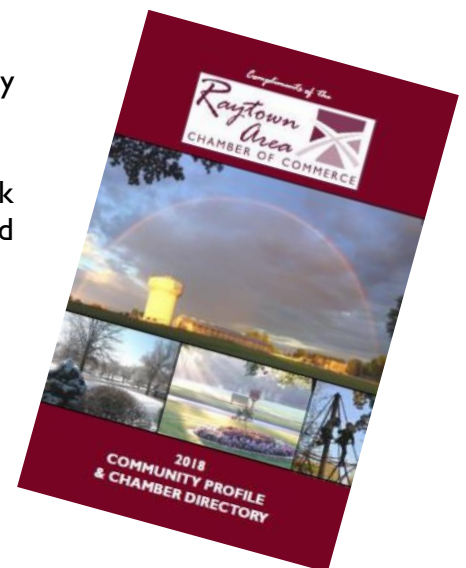
Don't forget the Raytown Chamber is a resource for the business community. Please remember my door is always open.

Vicki Turnbow, President



Operation "Thank You"

The Board of Directors will be personally delivering the 2018 Community Profile and Chamber Directory starting in January. This is a way for us to say "thank you" for your membership and continued support. If you would like to help with Operation "Thank You" please let us know. This is a great way to introduce yourselves to your fellow Chamber members.





Interested in having the *Business Brigade* visit your business? These visits provide a better understanding of what the business/ organization has to offer and hopefully will be educational and fun. Each month we will try to schedule at least two visits. During the visits, if allowed by the business, we hope to live stream on Facebook, post on Twitter and place some photos on Instagram! If you would like the *Business Brigade* to visit your business, please contact Vicki at 816-353-8500 or email her at president@raytownchamber.com. What a great way to show off your business to a small but mighty group of Chamber members!

MEMBER MARKET



NEED A RENTAL HALL?

PARTIES ~ DANCES ~ RECEPTIONS ~ MEETINGS

Serving the greater KC area, the Hall is conveniently located 1½ miles south of the Sports Complex on Blue Ridge Cutoff at Sni-A-Bar Road.

OFFICE HOURS: Tue.~Sat. 8am~12pm

5101 BLUE RIDGE CUTOFF 816-356-4962

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StoneyCreekHotels.com
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The reliability you need.

Rebates available with initial installation

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Lester Ridley
Sales Executive II
(816) 446-8049



Market your business to more than 400 Members in the CHAMBER CONNECTIONS.

Business Card or 1/4 Page Space Available
- 3 months or 1 year Run
All marketing may include a website link.
All marketing must be prepaid.

Contact the Chamber for more information.
You may also insert a full page brochure in the newsletter or buy a set of address labels to do a personal mailing.

BUSINESS CARD

- > 3 months - \$55.00
- > 1 year - \$160.00

¼ PAGE COLOR

- > 3 months - \$130.00
- > 1 year - \$475.00

½ PAGE COLOR

- > 3 months - \$160.00
- > 1 year - \$600.00

FULL PAGE COLOR

- > \$80.00 per month

Membership Mailing Labels: \$55.00
(Includes all reps.)

A Look at the Last 30 Days

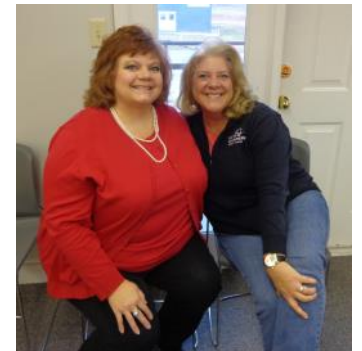
BOARD OF DIRECTORS MEETING & RETREAT—DECEMBER 14, 2017

The December Board of Directors meeting and the Annual Retreat had a full agenda. The Board approved an update to the Employee Manual, the Financial Policy, and the job descriptions for both the President and Operations Coordinator positions. The 2018 Guiding Public Policy Principles document was approved, along with the contract for Chamber President, Vicki Turnbow.

During the Board Retreat, the Board and Committee Chairs were provided an update on the Rock Island Trail project from Matt Davis, Josh Boehm, and Johnny Sweeney. Some ideas were discussed about the Chamber building and what the area will look like after the trail is finished. Stay tuned for some exciting changes in 2018.



A.M. CONNECTIONS & HOLIDAY CELEBRATION—DECEMBER 19, 2017



Letter from the Chair of the Board



On behalf of the Raytown Area Chamber of Commerce, I want to thank you for your membership and commitment to the Raytown Community. As a lifelong resident of Raytown, it is an honor for me to serve as your Chair for 2018. The Raytown Chamber is full of rich history and tradition. I hope that you have experienced that tradition and will help make new traditions in our future. By your active membership, you play a very important part in taking the Chamber down the trail we will be embarking on soon.

I want to thank Carol Baker for graciously stepping into the Chair position and leading our Chamber over the past year. Her experience in the Business and Chamber worlds enriched each of us in 2017.

Our Chamber exists to support the business community and to help make Raytown a great place to live and do business. The Chamber is not alone in this endeavor. I have always believed it “takes a village” to accomplish great things. No matter what your role is, you are needed and appreciated. The Raytown Chamber offers many opportunities for you to be active and involved: monthly luncheons with informative guest speakers, networking events through our A.M. Connections or After-Hours events, committees, the annual golf tournament, Raytown Night at the Royals, Senior Celebration, Raytown Night at the Mavericks, Raytown Young Professionals and Mega Office Party, just to name a few. These are offered throughout the year at different times of the day and month to accommodate busy schedules. I challenge you as a fellow Chamber member to take a step to be more active in “the village”. Bring a business neighbor with you to an event, attend an event that you personally have not yet taken part in and experience something new.

With the Rock Island Trail project blazing through Raytown and at the front door of the Chamber office, the potential for growth is endless. Travel the trail with us as we embark on an adventure that will bring visitors from all over as they travel the trail to see what Raytown has to offer.

If you are a resident, the Raytown Chamber is your first stop for information about our community. You can get information about our elected officials, be referred to one of our trusted members for a product or service and to find out about events going on in our dynamic community.

Thank you again for your membership, thank you to all our Board members, committee members and volunteers that are led by our President, Vicki Turnbow.

Thank you,
Rene Purtee, 2018 Chair of the Board
Arvest Bank



NEW MEMBER BAGS

For 2018, if you are interested in bringing in an item to be placed in the new member bags, please drop off at least 20 items at the Chamber office. This is just another way to market your business to those who are new to Raytown and the Chamber. If you have any questions, please contact the Chamber office.

GOVERNMENT RELATIONS COMMITTEE

Co-Chairs Madeline Romious and Carol Baker want you to make note of the first quarter meetings for the Government Relations Committee meetings in 2018. Each month, those attending the meeting are able to participate in round table discussions with regards to legislative issues that may be affecting their businesses. Normally, we have a good representation from local and state representatives. We would love to see you at a future meeting. The meetings are generally held the third Friday of each month at 8:00 a.m. at the Raytown Chamber office (5909 Raytown Trafficway).

January 19, February 16, March 16

Please contact the Chamber at (816) 353-8500 with any questions.



CHAMBER RENEWALS

☺ *We would like to thank our members who gave 110%.*

- ☺ **Associate Member-Smith**, Mark Smith 2016
- ☺ **Associate Member-Titus**, Clarice Titus 2003
- ☺ **Associate Member-Turnbow**, Kris Turnbow 2012
- ☺ **Aviation Institute of Maintenance**, Frederick Thomas, Mark Barefoot 2009
- Blue Ridge Bank and Trust Co.**, William Esry, G.L. Thomas, Paula Cannon 1989
- ☺ **Bowen Tower**, Marlina De La Torre 2015
- ☺ **Carstar Auto Body of Raytown**, Ron Glenn 1999
- Central Bank of the Midwest (KC)**, Percy Lopez 1991
- Comcast**, Rayma Nesselrode, Tom Krewson, Michael Same, Brenna Talley 1981
- Commerce Bank**, Shawna Burns 1989
- Edward Jones**, George Koepp, Brian Ross 2017

- Kansas City Zoo**, Linda Falk, Randy Wisthoff 2011
- Land Specialties Mfg. Co., Inc.** Keith Rogers 1972
- ☺ **Martin Underground Construction, Inc.** Jeff Martin 2016
- ☺ **McIntosh Heating and Cooling**, Jeff Mann 1993
- Metropolitan Community College-Longview**, Dr. Kirk Nooks 1991
- Raytown Gregory Animal Health Clinic**, Dr. Tim Chirpich 1976
- ☺ **Rayview Construction, Inc.**, Steve Bakken 2011
- ☺ **Rok'It Advertising**, Kaylie Baker, Ashley Duncan 1990
- ☺ **Southeast Enterprises, Inc.** DeeAnn Stock, Ashley Moses, Sheryl Wilson 1995
- ☺ **United Consumers Credit Union**, Nancy Davis, Tamara Wheeler 2003
- ☺ **University of Central Missouri-Lee's Summit**, Warren Haynes, Rick Smetana 2007

NEW CHAMBER MEMBERS

Shalom Hospice
 Jennifer Madsen
 13905 E. 39th St. South
 Independence, MO 64055
 816-272-8181
 jennifer.madsen@shalomhospicemo.com
 Recruited by: Vicki Turnbow

Welcome!

THE CHAMBER OFFICE WILL BE CLOSED FRIDAY, DECEMBER 22 THROUGH MONDAY, JANUARY 1, 2018. ANY EMAILS AND VOICEMAILS RECEIVED WILL BE REPLIED TO WITHIN A TIMELY MANNER.

HAPPY HOLIDAYS FROM THE RAYTOWN CHAMBER!



RAYTOWN QUALITY SCHOOLS
 Expect the Exceptional

RQS SPREADS HOLIDAY CHEER

The Raytown High School Bluejay Pride marching band will be featured in the nationally televised Holiday Bowl Parade and the Holiday Bowl halftime show on Dec. 28. You can watch the parade beginning at noon on Fox Sports 1. The Bluejay Pride will be the first band to be featured in the parade. The Holiday Bowl Game will begin at 8 p.m. on Fox Sports.



The Raytown High School and Raytown South High School vocal music programs will be featured in the Sounds of the Holiday program which will air on KSHB-TV Channel 41 and Channel 38TheSpot. You can tune into Sounds of the Holiday beginning December 24 from 8-10 p.m. on Channel 38TheSpot, December 25 from 4 a.m.-6 a.m. and 10 a.m.-12 p.m. on KSHB-TV Channel 41, and January 1 from 5 p.m.-7 p.m. on Channel 38TheSpot.

More than 480 coats were donated to the Raytown School District as part of the Coats for Kids program and a partnership between [Dick Smith Ford](#) and KMBZ. Northwood School students helped sort the coats, which were delivered to students around the community.



Our Members in the News/Events

FOCUS ON FIRE PREVENTION WITH SERVPRO

Local Disaster Response Professional Says Keep the Focus on Fire Prevention for a Safe and Joyous Holiday Season SERVPRO® restoration specialist outlines holiday home fire prevention guidelines

Lee's Summit, MO (Grassroots Newswire) November 29, 2017 -- The American Red Cross (ARC) cites statistics from the U.S. Fire Administration¹ showing nearly 47,000 fires occur during the winter holidays, claiming more than 500 lives, causing more than 2,200 injuries, and costing \$554 million in property damage.



Gerald Kimbley of SERVPRO® of Raytown/East Kansas City cautions home owners to follow some important ARC guidelines for holiday decorating and entertaining to make sure that the glow in their holiday celebrations is from twinkling lights and not a costly and potentially deadly fire.

- * Place Christmas trees and other holiday decorations at least three feet away from heat sources like fireplaces, portable heaters, radiators, heat vents, and candles.
- * Purchase flame-retardant metallic or artificial trees. If you purchase a real tree, make sure that it has fresh, green needles that aren't easily broken. Keep live trees as moist as possible by giving them plenty of water.
- * Make sure that light strings and other holiday decorations are in good condition. Do not use anything with frayed electrical cords and always follow the manufacturer's instructions.
- * If you are celebrating Hanukkah or Kwanzaa, keep flammable items, including curtains and holiday decorations, at least three feet away from your candles. Place your menorah or kinara on a non-flammable surface, such as a tray lined with aluminum foil, to catch the melting candle wax. Never leave lit candles unattended.
- * Ensure all candles and smoking materials are properly extinguished after guests leave and always unplug tree and holiday lights before leaving home or going to bed.

"If, in spite of all your precautions, a fire does break out, the most important thing you can do to help save lives is to install and maintain smoke alarms throughout your property," says Kimbley. "Having a working smoke alarm reduces everyone's chances of dying in a fire by nearly half."¹ Kimbley notes that the ARC is joining with fire departments and community groups nationwide to deliver and install a limited number of free smoke alarms in homes for those in need. Contact your local ARC chapter for more information.²

The disaster response professionals at SERVPRO, a leader and provider of fire and water cleanup and restoration services, witness the devastation that home fires can cause far too often. They also know that when fire causes a loss of life, there is no "remediation" possible. To keep the focus on fire prevention, rather than fire restoration, SERVPRO has teamed up with the American Red Cross by supporting the ARC Disaster Responder³ program, and in particular the Home Fire Preparedness Campaign.⁴ As a Disaster Responder, SERVPRO pledges dollars and support in advance to help the ARC develop and distribute educational materials and respond immediately when they are needed.

"As a SERVPRO professional, I know that even the most diligent fire prevention planning can't prevent all home fires. That's why fire safety planning, like installing and maintaining smoke detectors and having a family escape plan, is also important," says Kimbley. "If a fire does break out in your home this holiday season, make sure all your family members follow this life-saving advice from the ARC: Get Out, Stay Out, and Call for Help."⁵

For more fire prevention and fire safety tips and information about fire and water damage restoration services, please visit www.servpro.com. For more information on SERVPRO® of Raytown/East Kansas City, please contact Gerald Kimbley at (816) 737-8776 or servpro9562@sbcglobal.net.

Our Members in the News/Events

Blue Ridge Bank and Trust Co. Announces the Promotion of April Cairer to Assistant Vice President

Blue Ridge Bank and Trust Co. is pleased to announce the promotion of April Cairer to Assistant Vice President. Cairer is a loan officer in the Bank's Retail Lending department. She has been with Blue Ridge Bank 18 years, with the majority spent in the loan area. As a loan officer, she will approve loans and prepare documents for the Bank's retail branches. She will also work closely with dealers the Bank has relationships with.



Blue Ridge Bank and Trust Co. Announces the Promotion of Brittany Wise to Assistant Vice President



Blue Ridge Bank and Trust Co. is pleased to announce the promotion of Brittany Wise to Assistant Vice President. Wise is a financial analyst in the Finance department. She has been with the Bank nine years and handles financial and regulatory reporting, budgeting and manages the Bank's general ledger.

Wise also works with the Blue Ridge Financial Services as a financial consultant. She currently holds her Life and Health licenses and Series 6, 63, and 65 registrations.

She graduated from Graceland University with a Bachelor's Degree in Business Administration and Organizational Leadership.

Blue Ridge Bank and Trust Co. is an independently-owned community bank with nine branch locations and over \$535 million in assets. Blue Ridge Bank is celebrating 59 years in Eastern Jackson County.



RAYTOWN MAIN STREET ASSOCIATION HOLIDAY LIGHTING

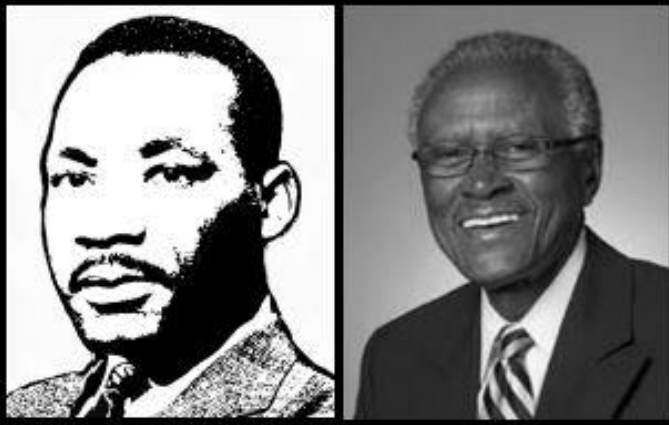
A big thank you to the Raytown Main Street Association, the City of Raytown and the Raytown Parks Department along with Chamber volunteers for the great lighting in downtown Raytown. It is beautiful!



Our Members in the News/Events

The 2018 21st Annual Raytown MLK Celebration!

Unity with love, pass it on!



Join us!

**January 14, 2018
4:00 p.m.**

**Raytown South
High School**

8211 Sterling Avenue
Raytown, MO

*Celebrate
Dr. King's legacy by
building community
and helping others!*

Featuring:

Keynote speaker Alvin Brooks, Mayor Mike McDonough, *The MLK Today* Essay Contest, The Raytown South High School Cardinal Chorale, the Raytown South Middle School Jazz Band — *and you!*

A free will offering will be received to support the work of the Raytown Emergency Assistance Program (REAP) and The River of Refuge.

Event Organizer: The Raytown Community Interfaith Alliance

Event Supporters:

- The City of Raytown
- The Raytown Chamber of Commerce

Information:

Contact Pat Jackson at patjackson@brpcraytown.org or 816-353-2296. Visit us at www.Rcifa.org, Facebook (www.facebook.com/RaytownMLKCelebration) and Twitter (#RaytownMLK).

See reverse for program sponsorship opportunities!



Interested in Sponsoring a Networking Event?

HOST A NETWORKING EVENT AT YOUR BUSINESS!

The Raytown Chamber is looking for businesses to host networking events. The A.M. Connections Networking events are scheduled for the third Tuesday of each month and by hosting, you agree to provide the coffee from 7:30 to 8:30 a.m. The sponsorship for each event is \$50.00. Listed below are the dates available.

For those who prefer an evening event, the After Hours Networking events are scheduled for the first Thursday of the month from 4:30 to 5:30 p.m. (unless a different day would work better for your business). By hosting an After Hours you agree to provide beverages/refreshments of your choice. The sponsorship for each event is \$50.00.

By hosting a networking event you will receive an advertisement in the monthly newsletter, a posting for 30 days in the weekly Chamber e-mail, a listing on the event calendar on the Chamber's website, and invitations to hand out to your customers or neighboring businesses. Morning Coffees and After Hours are offered on a first come first served basis. Please contact the Chamber office if you would like to sponsor an A.M. Connections or After Hours.

2018 A.M. Connections Available:

February 20, May 15, June 19, July 7,
August 8, September 18, October 16, November 20



MEMBERSHIP LUNCHEON SPONSORSHIPS AVAILABLE

As a luncheon sponsor you may serve as a host to greet the attendees and provide information about your business. You will also be given 5 minutes on the agenda to discuss your business. Your company will be listed in the monthly newsletter, as well as on the website, under the calendar of events section. You may also provide the centerpieces or giveaways for each person.

Business cards are collected for a drawing if you would like to donate a door prize to be given away. These business cards will be given to you after the luncheon for you to use as you see fit.

The cost of the remaining luncheon sponsorships is \$160.00 and will be invoiced at the beginning of the appropriate month. Please contact the Chamber office if your business would like to sponsor one of these 2018 Chamber Membership Luncheons.

2018 Luncheon Dates Available:

July 25, November 28

Upcoming Chamber Events

FEBRUARY MEMBERSHIP LUNCHEON



State of the City Address From Mayor Mike McDonough

WHEN: Thursday, February 22, 2018
Networking begins at 11:00 am, Lunch at 11:30 am

WHERE: Connection Point Church
10500 E. State Route 350
Raytown, MO 64138

COST: \$21.00/person

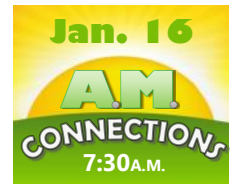
[REGISTER HERE BY MONDAY, FEBRUARY 19](#)

SPONSORED BY:



JANUARY A.M. CONNECTIONS

Tuesday, January 16, 2018 7:30 AM to 8:30 AM
Summit View Terrace Assisted Living
12101 Bannister, Kansas City, MO 64138



The next A.M. Connections will be hosted by Summit View Terrace Assisted Living. Come by anytime between 7:30 and 8:30 am for coffee and network with other businesses within the community. An added bonus will be to meet the business hosting the event and find out what they have to offer!

[REGISTER HERE BY JANUARY 15](#)

RAYTOWN NIGHT AT THE MAVERICKS



Mark your calendars for the 2018 Raytown Night with the Mavericks set for Saturday, February 24, 2018. The KC Mavericks will play the Allen Americans in a match that will start at 7:35 pm.

The Raytown Chamber is partnering this year with the Raytown Educational Foundation to make this a true Raytown Night. Chair Rene Purtee will be sitting on the bench during warm-ups, and the proceeds from the Chuck-A-Puck will benefit

Raytown Educational Foundation.

Tickets will be on sale after the first of the year. Be watching for your Mavericks ticket flier to arrive by email.





JANUARY 2018

5909 RAYTOWN TRAFFICWAY
RAYTOWN, MO 64133-3860

816-353-8500 FAX 816-353-8525
RaytownChamber.com

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
<p>Check your weekly Chamber Connections C-mail for an up-to-date Calendar</p>	1	2	3 Membership Services Committee 12:00 pm @ Chamber Office	4	5	6
7	8	9	10	11 Board of Director's Meeting 7:15 am @ Chamber Office	12	13
14	15	16 A.M. Connections 7:30 am @ Summit View Terrace Assisted Living 	17	18	19 Government Relations 8:00 am @ Chamber Office	20
21	22	23	24 2017 Chamber Celebration/ Membership Luncheon 11:00 am @ Four Points by Sheraton KC Sports Complex	25	26	27
28	29	30	31			