

CHAMBER CONNECTIONS

Follow the Chamber:



#RaytownChamber90



MISSION STATEMENT

The Raytown Area Chamber of Commerce and Tourism supports our business community to enhance the quality of life for our citizens.

RAYTOWNCHAMBER.COM

APRIL 2019

2019 CHAMBER CORPORATE SPONSORS



Click on logos & links for more information

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APRIL MEMBERSHIP LUNCHEON

Celebrating the Home Team

WHEN: Wednesday, April 24, 2019
(this luncheon sells out at 130 reservations)
Networking begins at 11:00 am
Lunch at 11:30 am

WHERE: Kauffman Stadium
One Royal Way
Kansas City, MO 64129

COST: \$21.00/person

[REGISTER HERE BY MONDAY, APRIL 22](#)

LUNCHEON RSVP POLICY

- ▶ Registrations *must* be made by NOON on the Monday before luncheon.
- ▶ Cancellations will be accepted until 24 hours prior to the luncheon.
- ▶ Cancellation after 24 hours, or No-shows will be invoiced with a \$2.00 fee added.



Administrative Professionals in attendance will be recognized.

LUNCHEON SPONSOR:



APRIL A.M. CONNECTIONS

Tuesday, April 16, 2019

7:30 to 8:30 a.m.

Morgan Miller Plumbing
13911 Norby Road
Grandview, MO 64030



MORGAN MILLER PLUMBING

The April A.M. Connections will be hosted by Morgan Miller Plumbing and will be held at 13911 Norby Road, Grandview, MO 64030; come by between **7:30 to 8:30 a.m.** and network with other businesses within the community. We are excited to announce that the Grandview Chamber of Commerce will join in on the fun that morning!



[REGISTER BY MONDAY, APRIL 15](#)

Getting to Know the New Logo

Getting to Know the New Logo

New Shape – the updated shape of the logo pays tribute to the Rock Island Rail

It only seemed right to change a portion of the crossroads to also represent the Rock Island Rail as well as the new Rock Island Trail.



By adding “and tourism” to our name, we hope to capitalize on our position on the trail to be a center of information for any visitors.

Chamber Through the Decades



Raytown development didn't exactly boom through the depression and war years, however on March 3, 1946 just 4 years before the City incorporated – Charles Graham described Raytown this way in the Kansas City Star Sunday Edition: “They claim no rich people and they have no poor ones. At the time, the Chamber of Commerce makes no attempts to bring in new industries because the people are content to develop the place as a residential community on the edge of Kansas City”.

Raytown claims to be no charity problem. It has a Red Cross Chapter with money in the bank – there is no charity problem here and with no public dump. Most of the businesses eat their meals at home and for those who don't there is a small town café. It is moreover, the monthly meeting place of the Chamber of Commerce and mecca for the town's coffee drinkers around 10 o'clock every morning.

The Raytown post office is a small cube of lock boxes with one wicket, located in a modern grocery store and hardware store. The postmaster, Forest Muir, helps wait on trade in the store when the occasion demands it.

Officers of the Chamber of Commerce point with pride to three residential districts, each humorously dubbed by its own residents.

Actors Row consists of 3 houses west of town, fronting on 63rd Street and was so named because “We act as if we had money, but we don't”. Mortgage Hill, a recent development of perhaps two dozen middle priced homes southwest of town, was named because the houses were built on mortgages. The Slums is an area with smaller homes where they board, every home is owned by its occupant free of debt!

Reporter Graham's description may be accurate. Conclusion of his article however since led some to wonder. “The community has numbered its east-west streets to confirm to the numbered streets of Kansas City, “he wrote, “and that, perhaps, provides the best forecast for the community's destiny.” All of which was neatly upset four years later when Raytown incorporated as an independent city to avert any “destiny” as part of Kansas City. (This information was published in the Kansas City Sunday Star on March 3, 1946 by Charles W. Graham.)

MEMBER MARKET



NEED A RENTAL HALL?

PARTIES ~ DANCES ~ RECEPTIONS ~ MEETINGS

\$100 discount with this ad!

OFFICE HOURS: Monday-Saturday 8 am-12 pm

5101 BLUE RIDGE CUTOFF 816-356-4962



Waste & Recycling
Service for Home
& Business



wcawaste.com

(816) 358-1211

Market your business to more than 400 Members in the CHAMBER CONNECTIONS.

Business card, 1/4 page, 1/2 page or full page
Space Available - 3 months or 1 year run
All marketing may include a website link.
All marketing must be prepaid.

Contact the Chamber for more information.

**Your business ad here!
Contact Chamber staff before
the 15th of the month to be in
next month's
Chamber Connection!**



EMPLOYEE BENEFITS



EXCLUSIVE CHAMBER MEMBER INSURANCE PROGRAM

Save on group medical coverage and more with this exclusive program.

Why pay more for coverage when there are better options available to you as a Chamber member? You and your employees deserve the best insurance benefits at the best possible price. We can improve your program now – don't wait any longer. Call today!

- Savings for groups of 5 to 5,000 enrolled
- Exclusive group medical insurance programs
- In addition to medical, discounts available on dental, vision, disability, life, critical illness, accident, and pet
- Fully insured, level funded, and self-insured composite rates
- HSA / FSA/ COBRA Administration
- Ongoing support from your dedicated account team, access to our HR Help Desk, and compliance support
- Online reporting and enrollment services
- Onsite open enrollment



Kent Friend
Employee Benefits and Property & Casualty Consultant
kfriend@bukaty.com
P: 913.777.7535
C: 816.803.7406
F: 913.345.2608



A Look at the Last 30 Days

We had a great turnout at the Candidate Forum Tuesday, March 26. The Chamber partnered with the League of Women Voters of Kansas City, Jackson, Platte and Clay Counties and with Raytown Christian Church who hosted the forum. The room was full of 172 interested voters and both the Mayoral and Aldermen Candidates were asked questions written down by those in attendance.

Thank you to the League, to Dr. Bill Tenny-Brittian and his staff and to all those who participated and got the word out about the forum. Remember to vote on April 2!



MARCH MEMBERSHIP LUNCHEON **March 27, 2019**



Luncheon Sponsor:



CHAMBER RENEWALS

☺ *We would like to thank our members who gave 110%.*

Blue Ridge Presbyterian Church, Ron Galvin, 2004

☺ **Electrical Corp of America**, Don Laffoon, 1978

Guenther Mills Keating, Steve Guenther, 2001

Herndon Career Center, Cheryl Reichert, Jeff Dutzel, Katie Zeiger, 2015

☺ **Mission of Hope Clinic**, Shelley Becker, Brenda Riggs, 2014

Raytown Christian Church, Dr. Bill Tenny-Brittian, Phylis Goforth, 2015

River Church, Timmy Hensel, 2006

Saint Luke's Health System, Julie Johnson, 2017

Shafer Computer Service, Gary Shafer, 2009

State Farm Insurance, Sue Frank, 2016

Sutherland's Lumber, Kevin Sharp, 2014

☺ **Westlake Ace Hardware**, Bob Fager, 1995

☺ **Westridge Gardens Rehabilitation & Care Center**, Mary Galvan, 2009

Have you utilized your member benefits lately?

NEW CHAMBER MEMBER

Who do *you* know that would be a great asset to our Chamber?



Welcome!

Thank you to the following Chamber member's who have referred a business to us to contact about being a potential member:

Your Name Here - Your Business Here

NEW MEMBER REFERRALS

Referrals can be companies you buy from companies that buy from you, or companies whom you have a connection with.

Help the Raytown Chamber continue to grow and be able to provide quality services to other businesses just like yourself.

Contact the Chamber office at 816-353-8500 or email staff@raytownchamber.com and we will contact them about joining the Chamber!

EACH ONE → REACH ONE

- Who are your vendors?
- Who are some of your best customers?
- Who would benefit from sitting at this table?
- Who is in your contact list?



Our Members in the News



Herndon Career Center Culinary Team Wins State Competition, Qualify for Nationals

The Herndon Career Center Culinary team recently took first place out of 16 teams and the Herndon Career Center Management team took first place out of five teams at the ProStart Culinary Missouri State Competition held in Springfield, Missouri.

Culinary team members include Trinity Commack, Raytown South High School; Haleigh Dyer, Lee's Summit North High School; Lauren Penner, Lee's Summit West High School; Marshawn Burnett, Ruskin High School; and Eriq Young, Ruskin High School.

Management team members include Dereck Richardson, Center High School; Alison Jones, Lee's Summit High School; and Juanisha Bradshaw, Ruskin High School.

The culinary team had to prepare a three course dinner with no electricity or refrigeration in front of 24 judges. The management team created a business plan based on specific criteria using critical thinking skills. The team then presented the business plan to 20 different judges.

Culinary Arts Instructor Chef Mike Chrostowski is incredibly proud of his students' hard work and dedication to the culinary program. "Both teams have spent numerous hours focusing on the smallest details and were able to watch it all pay off in the state competition," Chef Chrostowski said. "I had so many judges come to me and complement the teams not only on their dishes and their concept but on how professional and gracious they were and in my opinion, that is just as important as winning."

Students on both the culinary and management teams each received a scholarship totaling \$37,750 for earning first place in the state competition.

Both teams will now compete in the National ProStart Invitational in Washington D.C., May 8-10, 2019.

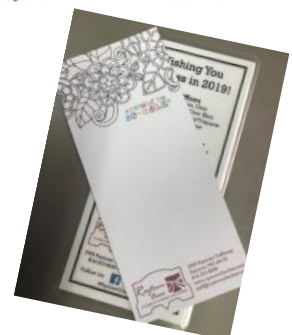
This is the third year in a row that the culinary team will compete in the national competition. Last year, the Herndon Career Center Culinary team earned the title of national champions and each student received a \$200,000 scholarship.

The team is under the direction of Culinary Arts Instructor Chef Mike Chrostowski.



Throughout 2019 and as our Business Brigade makes it's way around to businesses in Raytown, we will share photos of our visits!

In March, Vicki visited April Harrington at The Irish Pub House and enjoyed corned beef and cabbage in honor of St. Patrick's Day! Yummy!



Our Members in the News



Congratulations to Raytown Main Street Association on the success of their inaugural Piccadilly! It was a great evening and fun was had by all!

Jeff Hirst with Stoney Creek Hotel & Conference Center was emcee and as always, he did a FANTASTIC job! Jeff, frequently, steps up to participate in emcee positions in and around Raytown.



Raytown Chamber members Tim & Michelle Truesdale shared this news with us:



“In order to capture the national scope of our business, we are rebranding! We will continue to provide the latest and greatest of LED technology with fair pricing and local leadership. We are pleased to announce that our local business will now proudly fly under the flag of Yellowblue LED. Please join us at the Chamber's April luncheon with the Royals; besides sponsoring this annual Spring event, we will have more great news to share about our company.”

The Chamber congratulates Tim & Michelle!



I hope you have been receiving information about [Missouri Intern Connect](#) — our new, free service matching Missouri businesses with talented young workers.

We've seen a strong response since the service launched in mid-January. More than 120 companies are now registered with the site. And even though we haven't yet begun promoting the service to students, nearly 50 students have already created accounts. With February now here, we have entered the busy season for summer internship applications. If you plan on hiring an intern this summer, now is the time to act.

[Here](#) are some steps you can take:

- Forward this email to your HR department or the internship coordinator at your workplace. If you manage internships, create an account for your business at www.mointernconnect.com and post your opportunities.
- Take an active role in your search and review student profiles to find a perfect match. If your organization has never hosted an intern before, Missouri Intern Connect offers a comprehensive guide as well as live support.

If you need any assistance with Missouri Intern Connect, please reach out to Kelly Dyer at kdyer@mochamber.com or 573.634.3511.

Sincerely,

Daniel P. Mehan

President and CEO - Missouri Chamber of Commerce and Industry

Interested in Sponsoring a Networking Event?

HOST A NETWORKING EVENT AT YOUR BUSINESS!

The Raytown Chamber is looking for businesses to host networking events. The A.M. Connections Networking events are scheduled for the third Tuesday of each month and by hosting, you agree to provide the coffee from 7:30 to 8:30 a.m. The sponsorship for each event is \$50.00. Listed below are the dates available.

For those who prefer an evening event, the After Hours Networking events are scheduled for the first Thursday of the month from 4:30 to 5:30 p.m. (unless a different day would work better for your business). By hosting an After Hours you agree to provide beverages/refreshments of your choice. The sponsorship for each event is \$50.00.

By hosting a networking event you will receive an advertisement in the monthly newsletter, a posting for 30 days in the weekly Chamber e-mail, a listing on the event calendar on the Chamber's website, and invitations to hand out to your customers or neighboring businesses. Morning Coffees and After Hours are offered on a first come first served basis. Please contact the Chamber office if you would like to sponsor an A.M. Connections or After Hours.

2019 A.M. Connections Available:

May 14, June 18, August 20,
September 17, November 19



2019 After Hours Available:

August 1, October 3, November 7, December 5

Consider hosting a networking event at your business!
Think about dates in connection with anniversaries, remodels,
new product launches, etc.

Let us help your business thrive!

Upcoming Community Events



9th Annual EGG-EXTRAVAGANZA !!!

Sat. April 20

Rain or Shine

11:00am ~ RAYTOWN COMMUNITY PARADE

Starts at Raytown Christian Church, 6108 Blue Ridge Blvd. - Put your Easter Bonnet on!
Marching Bands – Floats – Cars/Trucks – Individuals – Groups

Early Bird Special: \$20 entry fee if paid by April 10, if paid April 11, \$30 entry fee.

Entry form at RaytownMainStreet.org

12:00pm ~ STORY TIME

Mid-Continent Library, 6131 Raytown Road

Follow the Bunny across the street to find Eggs!

12:30pm ~ GAMES FOR ALL CHILDREN

Begins immediately after parade.

1:00pm - EGG HUNT

On the Green Space at 62nd Street & Blue Ridge Blvd.

Food & Vendors

*“Raytown Rocks” T-shirts
available*

**For more information:
(816) 356-0505 or (816) 536-7560**

**FUN FOR
EVERYONE !!!**



Upcoming Chamber Events



MAY MEMBERSHIP LUNCHEON

6 'Kick Booty' Tips to Help any Small Business Dominate Social Media by Burton Kelso



WHEN: Wednesday, May 22, 2019

Networking begins at 11:00 am, Lunch at 11:30 am

WHERE: REAP

9300 E 75th Street
Raytown, MO 64138

LUNCHEON SPONSOR:

P.J.'s & Co Hair & Spa

COST: \$16.00/person

[REGISTER HERE BY MONDAY, MAY 20](#)

**business after
hours**

AFTER HOURS NETWORKING

THURSDAY, MAY 2, 2019

4:30 TO 5:30 P.M.

ROK'IT ADVERTISING, 10009 E. 67TH STREET, RAYTOWN, MO 64133

Come by anytime between 4:30 to 5:30 p.m. to have a refreshment and network with other businesses within the community. An added bonus will be to meet the business hosting the After Hours and find out what they have to offer.

[REGISTER BY WEDNESDAY, MAY 1](#)

(rok'it)
ADVERTISING



Mark Your Calendars!

June 19, 2019 - What's On the Menu?

- **Medical Marijuana and the Employer**

Cost per person is \$12.00

Check in and Grab Lunch beginning at 11:00 a.m.

Program 11:30 - 12:30 p.m.

@ **Four Points by Sheraton**

June 27, 2019 - Chamber Membership Luncheon

Combined luncheon with Grandview &
South Kansas City Chambers

@ **Faulkner's Ranch**

Upcoming Chamber Events



Raytown Night at the Royals

Friday, May 10, 2019 7:15 p.m.

Kansas City Royals vs. Philadelphia Phillies

Outfield Plaza Section \$30.00

View Reserve Section \$15.00

Parking Pass \$12.00



*Buck Night & Summer Fireworks

*Raytown Fire Protection District Color Guard!

*Businesses & groups selling 20 or more tickets get their name on the Royals video board!

Buy your tickets today by stopping by the Chamber office!
For more information call the Chamber office, 816-353-8500!
Ticket sales end April 30!

Tickets can also be purchased online at: royals.com/Raytown

Raytown Area Chamber of Commerce & Raytown Rotary Club

GOLF TOURNAMENT



THURSDAY, MAY 23, 2019



TITLE SPONSOR:

RAYTOWN ~
LEE'S SUMMIT
Community Credit Union

Royal Meadows Golf Course

10501 E. 47th Street - Kansas City, MO 64133

Tournament Format:

- * 11:00 a.m. Registration, lunch, putting contest, silent auction
- * 1:00 p.m. Shot-gun start - 4 person scramble - multiple flights
(no metal spikes, no denim attire, collared shirts required)
- * Entry fee includes green fees, cart, lunch, awards reception
- * Silent auction ends 15 minutes after last team finishes
- * Awards ceremony & reception immediately following tournament
- * Prizes awarded to 1st and 2nd places in two flights

Register your team or secure a sponsorship by clicking [HERE](#).



APRIL 2019

5909 RAYTOWN TRAFFICWAY
RAYTOWN, MO 64133-3860

816-353-8500 FAX 816-353-8525
RaytownChamber.com

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
<p>Check your weekly Chamber Connections C-mail for an up-to-date Calendar</p>	<p>1</p> 	<p>2</p> 	<p>3</p> <p>Membership Services Committee 12:00 pm @ Chamber Office</p>	<p>4</p>	<p>5</p> <p>Golf Meeting 8:30 am @ Chamber Office</p>	<p>6</p>
<p>7</p>	<p>8</p>	<p>9</p>	<p>10</p> <p>Senior Celebration Meeting 2:00 p.m. @Chamber Office</p>	<p>11</p> <p>Board of Director's Meeting 7:30 am @ Chamber Office</p> <p>Office closes at 3:15</p>	<p>12</p> <p>Office Closed</p>	<p>13</p>
<p>14</p>	<p>15</p> <p>Limited Office Hours 9:30 a.m. - 3:30 p.m.</p>	<p>16</p> <p>A.M. Connections 7:30 am @ Morgan Miller Plumbing</p> 	<p>17</p> <p>90 Anniversary Gala Task Force Meeting 10:00 a.m. @Chamber Office</p>	<p>18</p>	<p>19</p> <p>Government Relations 8:00 am @ Chamber Office</p>	<p>20</p>
<p>21</p>		<p>23</p>	<p>24</p> <p>Membership Luncheon 11:30 pm @ Kauffman Stadium</p> 	<p>25</p>	<p>26</p>	<p>27</p>
<p>28</p>	<p>29</p>	<p>30</p>	<p>May 1</p> <p>Membership Services Committee 12:00 pm @ Chamber Office</p> 	<p>May 2</p>	<p>May 3</p>	<p>May 4</p>