

CHAMBER CONNECTIONS

Follow the Chamber:



#RaytownChamber90



MISSION STATEMENT

The Raytown Area Chamber of Commerce and Tourism supports our business community to enhance the quality of life for our citizens.

RAYTOWNCHAMBER.COM

FEBRUARY 2019

2019 CHAMBER CORPORATE SPONSORS



Click on logos & links for more information

INSIDE THIS ISSUE:

February Luncheon/AM Connections, 2019 Corporate Sponsors	1
President's Corner, Operation "Thank You"	2
Getting to Know the New Logo & Chamber through the Decades	3
Member Market	4
A Look at the Last 30 Days	5
A Look at the Last 30 Days	6
Renewals, New Members & Each One Reach One Campaign	7
Our Members in the News	8
Our Members in the News	9
Upcoming Community Events	10
Networking Event Sponsorship	11
Upcoming Chamber Events	12
Upcoming Chamber Events - Mavericks ticket flyer	13
What's On the Menu?	14
February 2019 Calendar	15

FEBRUARY MEMBERSHIP LUNCHEON



State of the City Address
From
Mayor Mike McDonough

WHEN: Thursday, February 28, 2019
Networking begins at 11:00 am, Lunch at 11:30 am

WHERE: Connection Point Church
10500 E. State Route 350
Raytown, MO 64138

COST: \$21.00/person

LUNCHEON SPONSOR:



[REGISTER HERE BY MONDAY, FEBRUARY 25](#)

LUNCHEON RSVP POLICY

- Registrations *must* be made by NOON on the Monday before luncheon.
- Cancellations will be accepted until 24 hours prior to the luncheon.
- Cancellation after 24 hours, or No-shows will be invoiced with a \$2.00 fee added.

FEBRUARY A.M. CONNECTIONS

Tuesday, February 19, 2019
7:30 to 8:30 a.m.
Raytown Quality Schools
Raytown Schools Education & Conference Center
10750 E State Rte 350
Raytown, MO 64138



The February A.M. Connections will be hosted by Raytown Quality Schools and will be held at Raytown Schools Education & Conference Center; come by between **7:30 to 8:30 a.m.** and network with other businesses within the community.

[REGISTER BY MONDAY, FEBRUARY 18](#)





THINKRAYTOWNFIRST.COM

Board of Directors

Chiki Thompson, Chair of the Board
Raytown Water Co.

Melvin Norrington, Chair Elect
KCP&L

Tamara Wheeler, Secretary/Treasurer
United Consumers Credit Union

Rene Purtee, Past Chair
Arvest Bank

At Large Members

Kaylie Baker
Rok'it Advertising

Erik Blaney
Shamrock Cabinet & Fixture Corp.

Paula Fats Cannon
Blue Ridge Bank and Trust Co.

Board Members

Robert Atkins
Farmers Insurance

Melissa Beall
Longview Funeral Home & Cemetery

Dr. Ryan Crider
MCC - Longview

Steve Dempsey
Missouri Job Center

Madeline Romious
AT&T

Brian Ross
Edward Jones

Kevin Sharp
Sutherland's Lumber

Brian Wagler
ServPro of Raytown/East KC

Phylis Goforth, Liaison
Raytown Main Street Assoc.

Chief Matt Mace, Liaison
Raytown Fire Protection Dist.

Dr. Allan Markley, Liaison
Raytown Quality Schools

Missy Wilson, Liaison
City of Raytown

Staff

Vicki Turnbow, President
president@raytownchamber.com

Kirsten Turnbow,
Operations Coordinator
staff@raytownchamber.com

PRESIDENT'S CORNER



At the first Board meeting in January, Rene Purtee officially transferred the gavel to Chiki. Chiki kicked off 2019 with Operation Thank You and looking forward to her speech at the Chamber Celebration luncheon.



Thank you to those who attended the Chamber Celebration luncheon on January 23. What a great afternoon! Again thank you to KCP&L and Blue Ridge Bank and Trust for their continued support of the Chamber and our activities.

The first Business Brigade meeting occurred on January 30. This group of Chamber members are excited about making those face to face visits this year to the bricks and mortar businesses in Raytown. Final details were discussed and the group will meet one more time before hitting the streets.



Each month, we will try to provide some small tidbits about the Chamber starting in the early days. We will spend time at the Raytown Historical Society, the Raytown Library and of course going through our own archives here at the Chamber office. Watch for a write up each month in a section we call "Chamber Through the Decades".

The Chamber will celebrate their 90th anniversary all year and in November have a semi-formal event. We hope to invite all our members, past President's and Chair's of the Board along with the Raytown Community. If you are interested in being on the 90th Anniversary Gala Task Force, let me know.

Always remember the Chamber office is a resource for the business community and my door is always open!

Vicki Turnbow, President

Operation "Thank You"

The Board of Directors will continue to personally deliver the 2019 Community Profile and Chamber Directory. This is a way for us to say "thank you" for your membership and continued support. If you would like to help with Operation "Thank You" please let us know. This is a great way to introduce yourselves to your fellow Chamber members.



NEW MEMBER BAGS

For 2019, if you are interested in bringing in an item to be placed in the new member bags, please drop off at least 20 items at the Chamber office. This is just another way to market your business to those who are new to Raytown and the Chamber. If you have any questions, please contact the Chamber office.

Getting to Know the New Logo

Getting to Know the New Logo

New Shape – the updated shape of the logo pays tribute to the Rock Island Rail

It only seemed right to change a portion of the crossroads to also represent the Rock Island Rail as well as the new Rock Island Trail.



By adding “and tourism” to our name, we hope to capitalize on our position on the trail to be a center of information for any visitors.

Chamber Through the Decades



On March 26, 1925 a group of men assembled at the Raytown Bank Building (6242 Raytown Road) for the purpose of organizing the Raytown Commercial Club with George W Cassell as President. The group re-organized on October 8, 1926 as the Raytown Chamber of Commerce and began concentrating on matters of civic importance: Electricity, Telephones, Transportation, Street Lights, Fire Apparatus and of course Membership. A Sales Committee of 5 members was appointed to arrange for community sales with the Commercial Club charging a 3% fee on all sales to help fund future projects. The Chamber induced J.A. Pollitt to move his printing plant from Severance, KS and established it as the “Raytown News”. Minor Smith at the age of 22 agreed to haul the printing equipment through the Kansas mud roads to Raytown. The first issue was on January 1, 1927. The Raytown Chamber of Commerce was finally approved on November 16, 1929.

MEMBER MARKET



KNIGHTS OF COLUMBUS

NEED A RENTAL HALL?
PARTIES ~ DANCES ~ RECEPTIONS ~ MEETINGS

\$100 discount with this ad!

OFFICE HOURS: Monday-Saturday 8 am-12 pm

5101 BLUE RIDGE CUTOFF 816-356-4962



Waste & Recycling Service for Home & Business



wcawaste.com

(816) 358-1211

Market your business to more than 400 Members in the CHAMBER CONNECTIONS.

Business card, 1/4 page, 1/2 page or full page
Space Available - 3 months or 1 year run
All marketing may include a website link.
All marketing must be prepaid.

Contact the Chamber for more information.

**Your business ad here!
Contact Chamber staff before the 15th of the month to be in next month's Chamber Connection!**



EMPLOYEE BENEFITS



EXCLUSIVE CHAMBER MEMBER INSURANCE PROGRAM

Save on group medical coverage and more with this exclusive program.

Why pay more for coverage when there are better options available to you as a Chamber member? You and your employees deserve the best insurance benefits at the best possible price. We can improve your program now – don't wait any longer. Call today!

- Savings for groups of 5 to 5,000 enrolled
- Exclusive group medical insurance programs
- In addition to medical, discounts available on dental, vision, disability, life, critical illness, accident, and pet
- Fully insured, level funded, and self-insured composite rates
- HSA / FSA/ COBRA Administration
- Ongoing support from your dedicated account team, access to our HR Help Desk, and compliance support
- Online reporting and enrollment services
- Onsite open enrollment



Kent Friend
Employee Benefits and Property & Casualty Consultant
kfriend@bukaty.com
P: 913.777.7535
C: 816.803.7406
F: 913.345.2608



A Look at the Last 30 Days



January 23 was the Chamber's Annual Chamber Celebration Luncheon where we hand out our annual awards, reflect on the past year with the out-going chair, swear in our incoming officers and hear from the incoming chair. Jeff Hirst from Stoney Creek Hotel & Conference Center did an outstanding job as Emcee and the Four Points by Sheraton - Kansas City Sports Complex were gracious hosts and the food was awesome!

Thank you to KCP&L for being our Chamber Celebration Sponsor and to Blue Ridge Bank and Trust Co. for being the Luncheon Sponsor. Sponsorships play a vital role in the success of an event and these two companies have started 2019 off on the right foot!

A special thanks to the Kansas City Mavericks for bringing Greetings and to help us promote our 10th Raytown Night at the Mavericks (February 23) and the wonderful engraved hockey stick commemorating our 90th Anniversary.

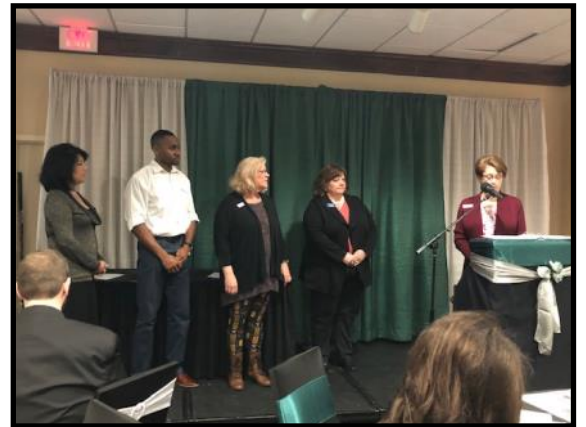
Congratulations go to the following award winners:

V's Italiano Ristorante for being named the 2018 Business of the Year; Ward Technology LLC. for being named the 2018 Small Business of the Year; to Raytown Historical Society for being named the 2018 Non-Profit of the Year; to Erica Baier-Ross for being named the 2018 Rising Star and to Tamara Wheeler for being named the 2018 Chamber Person of the Year.



A Look at the Last 30 Days

**Blue Ridge Bank
and Trust Co.**
MEMBER FDIC



CHAMBER RENEWALS

☺ *We would like to thank our members who gave 110%.*

- ☺ Albin's Fine Jewelry LLC., Wayne Albin, 1999
- Aramark, Melyssa Blanchett, 2008
- ☺ Aviation Institute of Maintenance, Frederick Thomas, Patrick Nelson, 2009
- ☺ Blue Ridge Bank and Trust Co., William Esry, G.L. Thomas, Paula Cannon, 1989
- Bowen Tower, Marlina De La Torre, 2015
- Budget Blinds of Independence, David Jay, 2018
- Columbia College-Kansas City, Cindy Miller, Dori Cantrell, Mark Clark 2009
- Edward Jones, George Koepp, 2017

- KCP&L, Carol Macken, John Engelmann, Michael Jackson, Melvin Norrington, Derek Ward, 1979
- ☺ McIntosh Heating & Cooling, Jeff Mann, 1993
- Raytown Gregory Animal Health Center, Dr. Tim Chirpich, 1976
- ReeceNichols, Bob Chambers, 2010
- ☺ Research Medical Center, Corrine Everson Dix, 2015
- ☺ Southeast Enterprises, Inc., Lauren Hall, Amanda Moses, Sheryl Wilson, 1995
- ☺ The UPS Store, Peggy Sundquist, 2007
- ☺ The Whole Person, Kendra Burgess, Karen Gridley, Travis Rash, 2016

Have you utilized your member benefits lately?

NEW CHAMBER MEMBER

Who do you know that would be a great asset to our Chamber?



Welcome!

Thank you to the following Chamber member's who have referred a business to us to contact about being a potential member:

Your Name Here - Your Business Here

NEW MEMBER REFERRALS

Referrals can be companies you buy from companies that buy from you, or companies whom you have a connection with.

Help the Raytown Chamber continue to grow and be able to provide quality services to other businesses just like yourself.

Contact the Chamber office at 816-353-8500 or email staff@raytownchamber.com and we will contact them about joining the Chamber!

EACH ONE → REACH ONE

- Who are your vendors?
- Who are some of your best customers?
- Who would benefit from sitting at this table?
- Who is in your contact list?



Our Members in the News

Congratulations



After 43 years of service with the Raytown Police Department, Raytown Chief of Police James B. Lynch announced that he will retire on February 14, 2019. Chief Lynch is grateful for the unwavering support of the residents and businesses of Raytown. "I would like to thank the Raytown community for their continued support through the years, of not just me, but the men and women of the Raytown Police Department," Chief Lynch said. "I have lived in Raytown for decades and have raised my children here. I am grateful to be part of the Raytown community and to the people of Raytown, I say thank you for allowing me to serve you."

Raytown Chamber staff congratulates Chief Jim Lynch! Chief, we thank you for your dedication to our community!



Cornerstone Home Improvement is proud to announce that it has earned the home service industry's coveted Angie's List Super Service Award (SSA). This award honors service professionals who have maintained exceptional service ratings and reviews on Angie's List in 2018.

Cornerstone Home Improvement has been listed on Angie's List since 2005. This is the 8th year Cornerstone Home Improvement has received this honor.



Congratulations to Mayor Mike McDonough on receiving the 2019 Hero For Diversity Award from the Olathe Branch of the NAACP on January 21, 2019.

Our Members in the News



City of Raytown
City of Raytown Announces Storm Tree and Limb Debris Clean-Up Program

JANUARY 29, 2019
FOR IMMEDIATE RELEASE:

The City of Raytown offers storm debris clean-up assistance to Raytown property owners.

Through the Storm Debris Clean-Up Voucher Program, Raytown property owners can come to the Public Works Department to claim two (2) FREE storm debris clean-up vouchers. The vouchers provide our residents two options: either storm debris drop off or curbside pick-up. The vouchers can be obtained at the City Hall Public Works counter between January 28, 2019 and March 29, 2019 and the last day to redeem the vouchers is April 15, 2019.

Tree and limb Storm Debris drop off option: Missouri Organic Recycling

Tree and limb Storm Debris curbside option: Compost Connection

During the two-month voucher program, Missouri Organic Recycling will be open Monday through Friday from 8:00 a.m. to 5:00 p.m., and Saturdays from 8:00 a.m. to 4:00 p.m. Debris can be dropped off at 7700 E US Hwy 40, Kansas City, MO 64129 or 10301 Raytown Rd, Kansas City, MO 64134. One storm debris voucher covers a regular-sized pick-up truck's worth of storm materials. Should a property owner need to purchase additional vouchers over and above the two (2) FREE vouchers, the \$25 vouchers are being sold for a discounted price of \$5.00.

The City of Raytown has selected Compost Connection to assist Raytown property owners with curbside pick-up. The property owner must obtain the two (2) FREE vouchers and then contact Compost Connection to schedule a Friday pick-up. The vouchers cover up to 25 bundles or yard waste bags plus the service fee. All bundles need to be 18"X 36" in size, double tied with twine or rope and set at the curb no later than 7:00 a.m. the assigned Friday morning of pick-up. The pick-ups can be scheduled through

Compost Connection for any Friday in the months of February, March and the first two Fridays in April.

Storm Debris Clean-Up vouchers can be obtained by residents, tenants, or business owners. Proof of residency or property ownership will be required at the time of obtaining vouchers.

More information about the Storm Debris Clean-Up Voucher Program can be found on the City's Recycling Page of the City website, <https://www.raytown.mo.us>. The Recycling Page is part of the Public Works Department page.

Upcoming Community Events



Featuring:

Chaz Ingram, actor and actor. He has appeared in such TV shows as *Law & Order: Special Victims Unit*, *Less Than Perfect*, *Outlaw* and *Criminal Minds*.

Maurice Hayes, *Drum Group*

Mayor Mike McDonough

Disable American Veterans (DAV) Chapter 2

Raytown High School Jazz Band

Raytown District Elementary Choir

The MLK Today Essay Contest Winners Announced



www.facebook.com/MLKcelebrationRaytown

The 22nd Annual 2019 MLK Multicultural Celebration

in Raytown

Join us as we celebrate Dr. King's legacy by building community and helping others!

Sunday

4:00 PM

at **Raytown South High School**

8211 Sterling Avenue
Raytown, MO 64138

You're invited to the Black & White Piccadilly.

Raytown Main Street Association is excited to hold our first Piccadilly event! It will be a fun night out to support downtown revitalization. Plan to join us on Friday, March 8, 2019 at Stoney Creek Hotel in Independence.

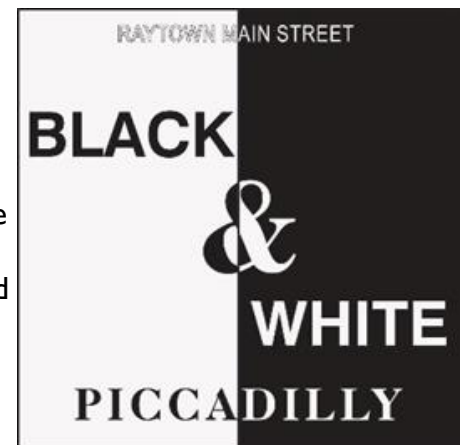
What is a Piccadilly? It's a fundraising event with a focus on the interactive live auction. Here's how it works: Each auction item will have a set price from 50 cents to \$3. To bid, throw your quarters in the bucket on your table and hold up your bid paddle. Winners are selected with a bingo style drawing. Or you can choose to buy "all in" at the beginning to be eligible to win each item. It's fun to compete against or cheer for your tablemates. It's fun to win valuable items for just a few quarters!

We have an evening of festivities planned. We'll start at 6:00pm with a cash bar cocktail hour along with games and a photo booth. Our dinner, catered by Garazzo's, will be served at 7:00. The Piccadilly Auction will begin at 8:00.

Guests are encouraged to have fun with our Black & White theme by dressing in black and/or white. That could be anything from black jeans to black tie, white cotton to white satin.

Details at www.Facebook.com/PiccadillyForMainStreet Tickets are \$45 and are available through Eventbrite.com or at The Irish Pub House and Blue Ridge Bank (Raytown). Sponsorships are available and if interested please contact one of the Co-Chairs – April Harrington 816-517-2953 or Paula Cannon at 816-743-6750.

Have fun, eat well, bid on great prizes and support the revitalization of downtown Raytown! Raytown Main Street is a 501c(3) tax exempt corporation, working on a community level to revitalize downtown Raytown.



Interested in Sponsoring a Networking Event?

HOST A NETWORKING EVENT AT YOUR BUSINESS!

The Raytown Chamber is looking for businesses to host networking events. The A.M. Connections Networking events are scheduled for the third Tuesday of each month and by hosting, you agree to provide the coffee from 7:30 to 8:30 a.m. The sponsorship for each event is \$50.00. Listed below are the dates available.

For those who prefer an evening event, the After Hours Networking events are scheduled for the first Thursday of the month from 4:30 to 5:30 p.m. (unless a different day would work better for your business). By hosting an After Hours you agree to provide beverages/refreshments of your choice. The sponsorship for each event is \$50.00.

By hosting a networking event you will receive an advertisement in the monthly newsletter, a posting for 30 days in the weekly Chamber e-mail, a listing on the event calendar on the Chamber's website, and invitations to hand out to your customers or neighboring businesses. Morning Coffees and After Hours are offered on a first come first served basis. Please contact the Chamber office if you would like to sponsor an A.M. Connections or After Hours.

2019 A.M. Connections Available:

March 19, April 16, May 14, June 18,
August 20, September 17, November 19



2019 After Hours Available:

February 7, April 4, August 1,
October 3, November 7, December 5

Considering hosting a networking event at your business?
Think about dates in connection with anniversaries, remodels,
new product launches, etc.

Let us help your business thrive!

Upcoming Chamber Events



MARCH MEMBERSHIP LUNCHEON

Chris Kuehl - Economist with Armada

WHEN: Wednesday, March 27, 2019

Networking begins at 11:00 am, Lunch at 11:30 am

WHERE: Raytown Schools Wellness Center
10500 E. State Route 350
Raytown, MO 64129

SPONSORED BY:



COST: \$16.00/person

[REGISTER HERE BY MONDAY, MARCH 25](#)



APRIL MEMBERSHIP LUNCHEON

Celebrating the Home Team

WHEN: Wednesday, April 24, 2019

Networking begins at 11:00 am, Lunch at 11:30 am

WHERE: Kauffman Stadium
One Royal Way
Kansas City, MO 64133

LUNCHEON SPONSOR:



COST: \$21.00/person

[REGISTER HERE BY MONDAY, APRIL 23](#)

Upcoming Chamber Events

CELEBRATING 10 YEARS - RAYTOWN NIGHT WITH THE MAVERICKS - DEADLINE FAST APPROACHING



SATURDAY, FEBRUARY 23, 2019 7:05PM
KANSAS CITY MAVERICKS VS. KALAMAZOO WINGS
TICKETS **\$ 20.00** (TERRACE SECTION—\$ 28.00 VALUE)
TICKETS **\$ 28.00** (RINKSIDE SECTION—\$ 33.00 VALUE)

**Offer not available at the Box Office*

SILVERSTEIN EYE CENTERS ARENA • 19100 E. VALLEY VIEW PKWY. (AT I-70 & 291 INTERSECTION)
KCMAVERICKS.COM

BUY YOUR TICKETS TODAY!

TICKET SALES END FEBRUARY 20

For more information call the Chamber office, 816-353-8500 or stop by to pick out and buy your tickets!

**Or you can buy online at
FEVO.me/kcmavsraytown**

The Raytown Educational Foundation will be selling Chuck-A-Pucks during the game. A portion of the chuck-a-puck sales will go back to REF.

5909 Raytown Trafficway
M-F 9:00am-4:30pm Closed 12-1
We accept cash & credit cards.
A fundraiser for:



FOOD & DRINK SPECIALS!!

FROM 6:00-7:00

ENJOY \$2.25 HOT DOGS
& \$1.75 SOFT DRINKS!

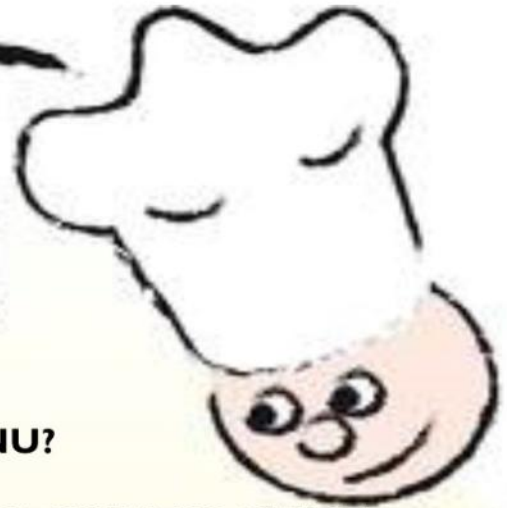
PARKING IS FREE!!

Businesses & Groups selling 20 or more tickets get their name on the Video Board



Upcoming Chamber Events

Menu



WHAT'S ON THE MENU?

UNDERSTANDING QUICKBOOKS - A BEGINNERS GUIDE

Discover the basics of using Quickbooks. Bring your questions and a friend!

Topics include:

- Top reasons Quickbooks makes business easier
- How to choose the right version for your business
- Reach your business goals through customized reporting
- How to avoid the top mistakes business owners make with Quickbooks

Our speaker is Tina Joy Cochran who owns Sword of Joy Consulting and a member of the Chamber.

Tina Joy Cochran, founder of Sword of Joy Consulting is an experienced organizational development consultant and Certified Quickbooks ProAdvisor. She is a published author, trainer and coach with MA degree in Human Resource Development and BA degree in Finance. She is also the founder of 501c3 non-profit organization. Her extensive expertise in all aspects of business operations makes her an asset to many organizations including, government, church and education.

Date: Wednesday, April 10, 2019

Time: 11:30 to 12:30

Location: Raytown Wellness Center (10301 E. 350 Highway, Raytown, MO 64138)

Cost per person: \$12.00 (includes lunch)



FEBRUARY

2019

5909 RAYTOWN TRAFFICWAY
RAYTOWN, MO 64133-3860

816-353-8500 FAX 816-353-8525
RaytownChamber.com

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
			<p>Check your weekly Chamber Connections C-mail for an up-to-date Calendar</p>		1	2
3	4	5	<p>6 Membership Services Committee 12:00 pm @ Chamber Office</p>	7	8	9
10	<p>11 Business Brigade Committee 12:00 pm @ Chamber Office</p>	12	13	<p>14 Board of Director's Meeting 7:30 am @ Chamber Office</p>	<p>15 Government Relations 8:00 am @ Chamber Office</p>	16
17	18	<p>19 A.M Connections 7:30 am @ Raytown Quality Schools</p>	20	21	22	<p>23 Raytown Night at the Mavericks Game starts @ 7:05 am</p>
24	25	26	27	<p>28 Membership Luncheon - State of the City address 12:00 pm @ Connection Point Church</p>		