

CHAMBER CONNECTIONS

Follow the Chamber:



MISSION STATEMENT

The Raytown Area Chamber of Commerce and Tourism supports our business community to enhance the quality of life for our citizens.

RAYTOWNCHAMBER.COM

JANUARY 2019

2019 CHAMBER CORPORATE SPONSORS



Click on logos & links for more information

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JANUARY MEMBERSHIP LUNCHEON



Chamber Celebration

Rene Purtee, Immediate Past Chair of the Board, will honor the 2018 Board of Directors. The annual Chamber awards will be presented to the Business of the Year, Small Business of the Year, Chamber Person of the Year, Non-Profit of the Year, and Rising Star. The current Chair of the Board, Chiki Thompson, will also share the plan for 2019.

Please join us at this annual celebration of the Raytown Chamber. We encourage you to invite your family, friends, employees, and colleagues. This is a great opportunity to thank the board of directors and officers for their voluntary service to the betterment of the Chamber and the Raytown Community.

WHEN: Wednesday, January 23, 2019

WHERE: Four Points by Sheraton KC Sports Complex
4011 Blue Ridge Cutoff
Kansas City, MO 64133

Networking begins at 11:00 a.m., Lunch begins at 11:30 a.m.
\$21.00 per person

[Register online by Monday, January 21](#)

CELEBRATION SPONSOR:



LUNCHEON SPONSOR:



LUNCHEON RSVP POLICY

> Registrations must be made by NOON on the Monday before luncheon.
> Cancellations will be accepted until 24 hours prior to the luncheon.
Cancellation after 24 hours, or No-shows will be invoiced with a \$2.00 fee added.



THINKRAYTOWNFIRST.COM

Board of Directors

Chiki Thompson, Chair of the Board
Raytown Water Co.

Melvin Norrington, Chair Elect
KCP&L

Tamara Wheeler, Secretary/Treasurer
United Consumers Credit Union

Rene Purtee, Past Chair
Arvest Bank

At Large Members

Kaylie Baker
Rok'it Advertising

Erik Blaney
Shamrock Cabinet & Fixture Corp.

Paula Cannon
Blue Ridge Bank and Trust Co.

Board Members

Robert Atkins
Farmers Insurance

Melissa Beall
Longview Funeral Home & Cemetery

Dr. Ryan Crider
MCC - Longview

Steve Dempsey
Missouri Job Center

Madeline Romious
AT&T

Brian Ross
Edward Jones

Kevin Sharp
Sutherland's Lumber

Brian Wagler
ServPro of Raytown/East KC

Phylis Goforth, Liaison
Raytown Main Street Assoc.

Chief Matt Mace, Liaison
Raytown Fire Protection Dist.

Dr. Allan Markley, Liaison
Raytown Quality Schools

Missy Wilson, Liaison
City of Raytown

Staff

Vicki Turnbow, President
president@raytownchamber.com

Kirsten Turnbow,
Operations Coordinator
staff@raytownchamber.com

PRESIDENT'S CORNER



Happy New Year!

2019 marks 90 years of service for the Raytown Chamber to not only its members but the community as well. Each month, we will celebrate this milestone with great giveaways throughout the month as well as posting tidbits about the Chamber starting in 1929. These "Honorable Mentions" will be posted on the front of the website, part of the newsletter each month and on a slide at each monthly luncheon. Mark your calendars – either November 15 or 16, the Chamber will host a Gala to celebrate the actual anniversary date with proceeds helping the Chamber purchase new furniture for the office.

To help celebrate 90 years of service, the "Business Brigade" will begin visiting the bricks and mortar businesses located in Raytown and thanking them for being here. We have a small token of our appreciation we will hand out along the way. If you are interested in joining the Board, the Membership Services Committee, Staff and some fellow Chamber members to help make these face to face visits, let me know. The first meeting is scheduled for January 30, 2019 at Noon here at the Chamber office.

Throughout 2018, the Board and various Chamber member's have looked into how to get a fresh new look with the Chamber's logo. Early fall, the Board voted on the new logo and starting in December we started to put it out for all to see. On page 4 is the new logo with some fun facts about it. We will continue to promote the new logo throughout the year and are excited about the new direction it brings to the Chamber.

At the December 13 Board meeting, the Board of Directors voted to endorse an exclusive benefit put together by Bukaty Companies which includes but not limited to group medical insurance, Commercial P & C coverages, etc. The Missouri Chamber of Commerce and Industry (MCCI) and the Missouri Chamber Federation (MCF) have teamed up with The Health Plan (THP) in Missouri to create a health program that can lead to more rate stability and is a smart solution that offers potential savings for groups of 50 or fewer eligible employees. Bukaty Companies is one of just a few participating servicing agents who are able to offer the MCF Benefit Plan and is a member of the Raytown Chamber. In fact, the plan is only available to Chamber members.

If interested contact Kent Friend at 913-777-7535 or email him at kfriend@bukaty.com for more information.

Again thank you all for your support and guidance throughout 2018. Always remember the Chamber office is a resource for the business community and my door is always open!

Vicki Turnbow, President

Operation "Thank You"

The Board of Directors will be personally delivering the 2019 Community Profile and Chamber Directory starting in January. This is a way for us to say "thank you" for your membership and continued support. If you would like to help with Operation "Thank You" please let us know. This is a great way to introduce yourselves to your fellow Chamber members.



Letter from the Chair of the Board



Thank you for your membership and commitment to our community on behalf of the Raytown Area Chamber of Commerce and Tourism. I am humbled and honored to be the 2019 Chair of the Board as we celebrate 90 Years of Service. If not for the Chamber, I would not have had the opportunity to work alongside some great leaders, including past Chairs of the Board, and with members of our Board whom are all pillars of the community.

With the Rock Island Trail starting in 2019 and running in front of the Chamber building and through the center of our town, it opens the door to people in nearby cities and from other places all over the world to join us and see what awesome opportunities Raytown has to offer. In preparation for the completion of the Trail, we have now proudly added "Tourism" to our name. Our community has a rich history and tradition in addition to many modern and innovative businesses. It is exciting to have the opportunity to showcase what Raytown has to offer: a top-rated School District, wonderful hometown brewery, a variety of businesses and a great community along with convenient access to all major highways within minutes.

We all benefit from this next step in evolution, enriching and growing our business community. By being an active member in the Chamber, you play a very important and rewarding part in supporting our Chamber and community. You offer Raytown and newcomers to our area, a place to shop, dine and get help taking care of their personal needs.

Growing our Chamber = Growing your business community.

Opportunities to network and share about your business, while helping to shape the future of our community growth is in your hands. The Chamber is here to support the business community and help make Raytown a great place to work, live, play and do business. Together we can accomplish great things. The Chamber offers many occasions to be active and involved throughout each month. Whether it is an **AM or PM Connection, What's on the Menu quarterly learning series, monthly luncheons with informative guest speakers, Raytown Night at the Mavericks, Raytown Night at the Royals, a Golf Tournament, Senior Celebration or Holiday Shopping Frenzy**, I encourage you to not only attend but bring a business friend or neighbor to one of our events so the experience can be shared. Volunteers are always welcomed. Please feel free to contact the Chamber and let us know how we can better serve you.

Thank you for your membership and to all the Board members, committee members and volunteers. I look forward to making our 90th Anniversary a memorable one with each of you.

Chiki Thompson, 2019 Chair of the Board
Raytown Water Company



NEW MEMBER BAGS

For 2019, if you are interested in bringing in an item to be placed in the new member bags, please drop off at least 20 items at the Chamber office. This is just another way to market your business to those who are new to Raytown and the Chamber. If you have any questions, please contact the Chamber office.

Getting to Know the New Logo

Getting to Know the New Logo

New Shape – the updated shape of the logo pays tribute to the Rock Island Rail

It only seemed right to change a portion of the crossroads to also represent the Rock Island Rail as well as the new Rock Island Trail.



By adding “and tourism” to our name, we hope to capitalize on our position on the trail to be a center of information for any visitors.

How the Chamber Got Its Start



On March 26, 1925 the Raytown Commercial Club was formed and in 1926, local business men began talking about forming a Chamber of Commerce. On November 16, 1929 the Jackson County approved the Raytown Chamber of Commerce.

As we start to celebrate a year of 90 years of service to the business community in Raytown, we will be making face-to-face visits with the bricks and mortar businesses in Raytown. We will provide a small token of our appreciation and thank them for being in Raytown. If you would like to be a part of the “Business Brigade” throughout the year, please let us know. The first meeting is Wednesday, January 30 at noon at the Chamber office. Bring your brown bag lunch and learn more about the face-to-face visits from the Membership Services Committee.



Upcoming Community Event?

Don't forget the Chamber's online FREE Community Calendar!

Visit raytownchamber.com

- ⇒ ["Click here to view Events Calendar"](#)
- ⇒ [">Click Here to Submit Your Community Event<"](#)
- ⇒ Fill out all fields and click SUBMIT!
- ⇒ All events must be approved before going "live" to the public.

MEMBER MARKET



KNIGHTS OF COLUMBUS

NEED A RENTAL HALL?
PARTIES ~ DANCES ~ RECEPTIONS ~ MEETINGS

\$100 discount with this ad!

OFFICE HOURS: Monday-Saturday 8 am-12 pm

5101 BLUE RIDGE CUTOFF 816-356-4962



Waste & Recycling Service for Home & Business



(816) 358-1211

wcawaste.com

Market your business to more than 400 Members in the CHAMBER CONNECTIONS.

Business Card or 1/4 Page Space Available
- 3 months or 1 year Run
All marketing may include a website link.
All marketing must be prepaid.

Contact the Chamber for more information.

You may also insert a full page brochure in the newsletter or buy a set of address labels to do a personal mailing.



BUSINESS CARD

- 3 months - \$55.00
- 1 year - \$160.00

1/4 PAGE COLOR

- 3 months - \$130.00
- 1 year - \$475.00

1/2 PAGE COLOR

- 3 months - \$160.00
- 1 year - \$600.00

FULL PAGE COLOR

- \$50.00 per month

Membership Mailing Labels: \$55.00
(Includes all reps.)

A Look at the Last 30 Days

After Hours Networking at Crane Brewing Company —DECEMBER 6, 2018



Crane Brewing Company hosted December's After Hours Networking as well as the Chamber's annual Maximize your Membership event on December 6th.

Attendees enjoyed snacks and Crane beverages in their "Barrel Room" Thank you to all who attended and to Crane for hosting.



December A.M Connections - December 18, 2018



Thank you to those who attended the A.M. Connections hosted at the Chamber office. We enjoyed a delicious breakfast prepared by HyVee and great company. We appreciate each of you!



A Look at the Last 30 Days

RAYTOWN MAIN STREET ASSOCIATION HOLIDAY LIGHTING

A big thank you to the Raytown Main Street Association, the City of Raytown and the Raytown Parks Department along with Chamber volunteers for the great lighting in downtown Raytown. It is beautiful!



CHAMBER RENEWALS

☺ We would like to thank our members who gave 110%.

- A&D Heating & Cooling, Dave Parker, 2012
- ☺ Associate Member-Smith, Mark Smith, 2016
- ☺ Associate Member-Titus, Clarice Titus, 2003
- Bordner Installation Group Inc., Rob Poettgen, 1990
- Carstar Auto Body of Raytown, Ron Glenn, 1999
- ☺ Central Bank of the Midwest, Chelsea Ison, 1991
- Commerce Bank, Shawna Burns, 1989
- Crane Brewing Company, Chris Meyers, 2015
- H & H Color Lab, Inc., Terry Tuggle, 2016
- ☺ Heartland Cremation & Burial Society, Andrew Loos, 1994

- ☺ Hope Network of Raytown, Michele Workman, 2008
- Lane Avenue Baptist Church, Jerry Applegate, 2017
- ☺ Longview Funeral Home and Cemetery, Melissa Beall, Megan Breedlove, 2014
- Raytown Three Trails Kiwanis Club, Chad Bruton, 2009
- ☺ Rok'it Advertising, Kaylie Baker, Ashley Duncan, 1990
- State Representative, Dist. 28, Jerome Barnes, 2016
- ☺ United Consumers Credit Union, Nancy Davis, Tamara Wheeler, 2003
- University of Central Missouri – Lee's Summit, Rick Smetana, 2007
- Village Hospice, ElizaBeth Clayton, 2016

Have you utilized your member benefits lately?

NEW CHAMBER MEMBER

Who do you know that would be a great asset to our Chamber?



Welcome!

Thank you to the following Chamber member's who have referred a business to us to contact about being a potential member:

Your Name Here - Your Business Here

NEW MEMBER REFERRALS

Referrals can be companies you buy from companies that buy from you, or companies whom you have a connection with.

Help the Raytown Chamber continue to grow and be able to provide quality services to other businesses just like yourself.

Contact the Chamber office at 816-353-8500 or email staff@raytownchamber.com and we will contact them about joining the Chamber!

EACH ONE → REACH ONE

- Who are your vendors?
- Who are some of your best customers?
- Who would benefit from sitting at this table?
- Who is in your contact list?



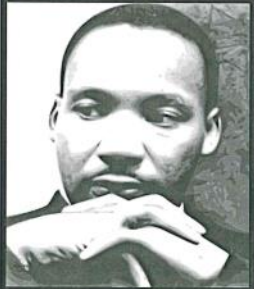
Upcoming Community Events/Members in the News

The 22nd Annual 2019
MLK Multicultural
Celebration
 in Raytown

Join us as we celebrate
 Dr. King's legacy by building
 community and helping others!

Sunday
January 20, 2019
4:00 PM

at **Raytown South**
High School
 8211 Sterling Avenue
 Raytown, MO 64138



**Unity with
 Love,
 Pass it on!**

Featuring: Chaz Ingram, stage and TV actor,
 Mayor Mike McDonough, The MLK Today Essay Contest,
 The Raytown South High School Cardinal Chorale,
 The Raytown South Middle School Jazz Band and you!

**A free will offering will be received to support the work of the Raytown
 Emergency Assistance Program (REAP) and The Summer Lunch Ministry.**

Event Organizer:

Event Supporters:



For Information:

Contact Karen Block

Email: kmay1919@Yahoo.com or 816-304-5372



www.facebook.com/MLKcelebrationRaytown

See reverse side for program support opportunities!



Thinking Bigger announces 2019 Class of 25 Under 25 Award Winners and one of the Raytown Chamber members has won – Otto Service. Otto Service is located at 9301 Blue Ridge Blvd and have been members of the Chamber since 2014. Otto Service is family-owned and operated since 1977 and they specialize in repair and maintenance of Honda, Acura, Toyota and Lexus vehicles. Give Andrew or Terri Otto a call today – 816-358-4454.

Congratulations

Interested in Sponsoring a Networking Event?

HOST A NETWORKING EVENT AT YOUR BUSINESS!

The Raytown Chamber is looking for businesses to host networking events. The A.M. Connections Networking events are scheduled for the third Tuesday of each month and by hosting, you agree to provide the coffee from 7:30 to 8:30 a.m. The sponsorship for each event is \$50.00. Listed below are the dates available.

For those who prefer an evening event, the After Hours Networking events are scheduled for the first Thursday of the month from 4:30 to 5:30 p.m. (unless a different day would work better for your business). By hosting an After Hours you agree to provide beverages/refreshments of your choice. The sponsorship for each event is \$50.00.

By hosting a networking event you will receive an advertisement in the monthly newsletter, a posting for 30 days in the weekly Chamber e-mail, a listing on the event calendar on the Chamber's website, and invitations to hand out to your customers or neighboring businesses. Morning Coffees and After Hours are offered on a first come first served basis. Please contact the Chamber office if you would like to sponsor an A.M. Connections or After Hours.

2019 A.M. Connections Available:

February 19, March 19, April 16, May 14, June 18,
August 20, September 17, November 19



2019 After Hours Available:

February 7, April 4, August 1,
October 3, November 7, December 5

Considering hosting a networking event at your business?
Think about dates in connection with anniversaries, remodels,
new product launches, etc.

Let us help your business thrive!

Upcoming Chamber Events

FEBRUARY MEMBERSHIP LUNCHEON



State of the City Address From Mayor Mike McDonough

WHEN: Thursday, February 28, 2019

Networking begins at 11:00 am, Lunch at 11:30 am

WHERE: Connection Point Church

10500 E. State Route 350

Raytown, MO 64138

SPONSORED BY:

COST: \$21.00/person



[REGISTER HERE BY MONDAY, FEBRUARY 25](#)



Raytown Chamber office will be closed
in observance of the holidays
December 22nd through January 1st.



We will return to normal business hours on
Wednesday, January 2nd, 2019.

We wish you and yours a joyous holiday and a happy new year!

Vicki



Kirsten

Upcoming Chamber Events

CELEBRATING 10 YEARS - RAYTOWN NIGHT WITH THE MAVERICKS



SATURDAY, FEBRUARY 23, 2019 7:05PM
 KANSAS CITY MAVERICKS VS. KALAMAZOO WINGS
 TICKETS \$ 20.00 (TERRACE SECTION—\$ 28.00 VALUE)
 TICKETS \$ 28.00 (RINKSIDE SECTION—\$ 33.00 VALUE)

**Offer not available at the Box Office*

SILVERSTEIN EYE CENTERS ARENA • 19100 E. VALLEY VIEW PKWY. (AT I-70 & 291 INTERSECTION)
KCMAVERICKS.COM

BUY YOUR TICKETS TODAY!

TICKET SALES END FEBRUARY 20

For more information call the Chamber office, 816-353-8500 or stop by to pick out and buy your tickets!

**Or you can buy online at
 FEVO.me/kcmavsrayment**

The Raytown Educational Foundation will be selling Chuck-A-Pucks during the game. A portion of the chuck-a-puck sales will go back to REF.

5909 Raytown Trafficway
 M-F 9:00am-4:30pm Closed 12-1
 We accept cash & credit cards.
 A fundraiser for:



FOOD & DRINK SPECIALS!!

FROM 6:00-7:00

ENJOY \$2.25 HOT DOGS
 & \$1.75 SOFT DRINKS!

PARKING IS FREE!!

Businesses & Groups selling 20 or more tickets get their name on the Video Board





JANUARY

2019

5909 RAYTOWN TRAFFICWAY
RAYTOWN, MO 64133-3860

816-353-8500 FAX 816-353-8525
RaytownChamber.com

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
<p>Check your weekly Chamber Connections C-mail for an up-to-date Calendar</p>		<p>1 New Years Day Chamber Closed</p>	2	3	4	5
6	7	8	9	<p>10 Board of Director's Meeting 7:15 am @ Chamber Office</p>	11	12
13	<p>14 Chamber Closed</p>	<p>15 Limited Office Hours</p>	<p>16 Limited Office Hours</p>	<p>17 Limited Office Hours</p>	<p>18 Chamber Closed</p>	19
20	<p>21 Martin Luther King Jr Day</p>	22	<p>23 2018 Chamber Celebration/ Membership Luncheon 11:00 am @ Four Points by Sheraton KC Sports Complex</p>	24	<p>25 Government Relations 8:00 am @ Chamber Office</p>	26
27	28	29	<p>30 Membership Services & Business Brigade Committees 12:00 pm @ Chamber Office</p>	31		