

CHAMBER CONNECTIONS

Follow the Chamber:



#RaytownChamber90



MISSION STATEMENT

The Raytown Area Chamber of Commerce and Tourism supports our business community to enhance the quality of life for our citizens.

RAYTOWNCHAMBER.COM

JULY 2019

2019 CHAMBER CORPORATE SPONSORS



Click on logos & links for more information

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JULY MEMBERSHIP LUNCHEON

Chris Kuehl, Economist with Armada



WHEN: Wednesday, July 24, 2019
Networking begins at 11:00 am, Lunch at 11:30 am

WHERE: V's Italiano Ristorante
10819 E 40 Hwy
Independence, MO 64055

COST: Members: \$21.00/person, Non-Members: \$23.00

LUNCHEON SPONSOR:



Dignity and grace from the local name you can trust.

[REGISTER HERE BY MONDAY, JULY 22](#)

LUNCHEON RSVP POLICY

- Registrations must be made by **NOON** on the Monday before luncheon.
- Cancellations will be accepted until 24 hours prior to the luncheon.
- Cancellation after 24 hours, or no-shows will be invoiced with a \$2.00 fee added.



JULY A.M. CONNECTIONS

Tuesday, July 16, 2019
7:30 to 8:30 a.m.
Longview Funeral Home
12700 S Raytown Rd
Kansas City, MO 64149



The July A.M. Connections will be hosted by Longview Funeral Home and will be held at 12700 S Raytown Rd, Kansas City, MO 64149; come by between **7:30 to 8:30 a.m.** and network with other businesses within the community.

[REGISTER BY MONDAY, JULY 15](#)



What's On The Menu

Understanding QuickBooks - A Beginner's Guide

Presented by Barrett Evans, with Kansas City Business Solutions.

Date: Wednesday, July 17, 2019

Time: Register and grab lunch between 11:00 a.m. and 11:30 a.m.

Program: 11:30 a.m. to 12:30 p.m.

Location: Raytown Wellness Center
(10301 E 350 Hwy, Raytown, MO 64138)

Cost per person, includes lunch: Members: \$12.00 Non-Members: \$20.00

[REGISTER BY MONDAY, JULY 15](#)





THINKRAYTOWNFIRST.COM

Board of Directors

Chiki Thompson, Chair of the Board
Raytown Water Co.

Melvin Norrington, Chair Elect
KCP&L

Tamara Wheeler, Secretary/Treasurer
United Consumers Credit Union

Rene Purtee, Past Chair
Arvest Bank

At Large Members

Kaylie Baker
Rok'it Advertising

Erik Blaney
Shamrock Cabinet & Fixture Corp.

Paula Fats Cannon
Blue Ridge Bank and Trust Co.

Board Members

Robert Atkins
Farmers Insurance

Dr. Ryan Crider
MCC - Longview

Steve Dempsey
Missouri Job Center

Stephen Losey
BeneFocus

Madeline Romious
AT&T

Brian Ross
Edward Jones

Melissa Ruth
Longview Funeral Home & Cemetery

Brian Wagler
ServPro of Raytown/East KC

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Raytown Main Street Assoc.

Chief Matt Mace, Liaison
Raytown Fire Protection Dist.

Dr. Allan Markley, Liaison
Raytown Quality Schools

Missy Wilson, Liaison
City of Raytown

Staff

Vicki Turnbow, President
president@raytownchamber.com

Kirsten Turnbow,
Operations Coordinator
staff@raytownchamber.com

PRESIDENT'S CORNER



The year is half over and there are so many exciting things happening at the Chamber. The first week of July invitation letters and forms for the 90th Anniversary Gala will be sent to Members and those individuals over the years have played a key role in the success of the Chamber. The event will be held on Saturday, November 9, 2019 at Stoney Creek Hotel & Conference Center. This will be an evening you don't want to miss. Proceeds from this event will help the Chamber purchase new office furniture.

Sponsorships are available for Senior Celebration with tickets sales starting August 1. The sponsorship form is included in this newsletter. 2018 Vendors from our first annual Holiday Shopping Frenzy have been approached for participation and on July 15 the event will go live for other vendors to sign up. Frenzy Sponsorships are only \$50 – what a great way to get your company name out to those come in and shop!

As we look to 2020, the Board will be putting together a Nominating Committee to review who is eligible to continue on the Board and who is not. Board members who have been on the Board for two consecutive terms (3 years total) must take at least one year off before continuing, if asked. If you are interested in a position on the Raytown Chamber Board, please contact me and I will send you a Board Bio form to fill out. It is an exciting time for the Chamber and the Building Foundation.

Always remember the Chamber office is a resource for the business community and my door is always open!

Vicki Turnbow, President



Several members of the Business Brigade have been out visiting with businesses in Raytown. Megan with Longview Funeral Home visited business along 350 Highway and Tina Joy Cochran along with Dr. Bill Tenny-Brittian stopped in a visited with the businesses in downtown Raytown. What a great way to thank the businesses for being here during the Chamber's 90th anniversary year.



Getting to Know the New Logo

New Shape – the updated shape of the logo pays tribute to the Rock Island Rail

It only seemed right to change a portion of the crossroads to also represent the Rock Island Rail as well as the new Rock Island Trail.



By adding “and tourism” to our name, we hope to capitalize on our position on the trail to be a center of information for any visitors.

Chamber Through the Decades

Check back in August for an update...



Save the Date



Gala
Celebration
 Saturday, November 9, 2019
 Stoney Creek Hotel & Conference Center

MEMBER MARKET



NEED A RENTAL HALL?

PARTIES ~ DANCES ~ RECEPTIONS ~ MEETINGS

\$100 discount with this ad!

OFFICE HOURS: Monday-Saturday 8 am-12 pm

5101 BLUE RIDGE CUTOFF 816-356-4962



Waste & Recycling Service for Home & Business



wcawaste.com

(816) 358-1211

Market your business to more than 400 Members in the CHAMBER CONNECTIONS.

Business card, 1/4 page, 1/2 page or full page
 Space Available - 3 months or 1 year run
 All marketing may include a website link.
 All marketing must be prepaid.

Contact the Chamber for more information.

**Your business ad here!
 Contact Chamber staff before
 the 15th of the month to be in
 next month's
 Chamber Connection!**



EMPLOYEE BENEFITS



EXCLUSIVE CHAMBER MEMBER INSURANCE PROGRAM

Save on group medical coverage and more with this exclusive program.

Why pay more for coverage when there are better options available to you as a Chamber member? You and your employees deserve the best insurance benefits at the best possible price. We can improve your program now – don't wait any longer. Call today!

- Savings for groups of 5 to 5,000 enrolled
- Exclusive group medical insurance programs
- In addition to medical, discounts available on dental, vision, disability, life, critical illness, accident, and pet
- Fully insured, level funded, and self-insured composite rates
- HSA / FSA/ COBRA Administration
- Ongoing support from your dedicated account team, access to our HR Help Desk, and compliance support
- Online reporting and enrollment services
- Onsite open enrollment



Kent Friend
 Employee Benefits and Property & Casualty Consultant
 kfriend@bukaty.com
 P: 913.777.7535
 C: 816.803.7406
 F: 913.345.2608



A Look at the Last 30 Days

June 1st Rock Island Trail - Phase I Ribbon Cutting



June 8th Raytown Live! featuring The Trio



A Look at the Last 30 Days



A grassroots effort by several Raytown residents along with Alderman Jason Greene saw 35 volunteers come together on June 8 to pick up trash along some of the busiest streets in Raytown. President, Vicki Turnbow partnered with a lady named Katherine who has moved back to Raytown to take care of her father and they have struck up a friendship. Katherine picks up trash every time she walks. We all agree if everyone were more aware of the trash in their own yards, parking lots and businesses, it would definitely be better out there! So the Chamber is challenging all of our members, to take that extra minute to pick up the trash, even if it isn't our own.



June 19 What's On The Medical Marijuana and the Employer



A Look at the Last 30 Days

Combo Luncheon with South Kansas City & Grandview Chambers



SOUTH KANSAS CITY CHAMBER OF COMMERCE
Connecting, Educating, Growing Together



LUNCHEON SPONSOR:



CHAMBER RENEWALS

☺ *We would like to thank our members who gave 110%.*

- ☺ **Arvest Bank**, Rene Purtee, 2012
- Boan Heating & Cooling, Inc.**, Shelly Seagraves, 2014
- ☺ **Courier Printing**, Thomas Lankford, 1990
- ☺ **Drury Inn & Suites – KC Stadium**, Brooke Madrid, 2015
- ☺ **Edward Jones**, Brian Ross, 2017
- Faiths of Raytown**, Karen Block, 2015
- ☺ **Jackson County, Missouri**, Miriam Hennosy, 2013
- ☺ **Lutfi’s Fried Fish – Raytown**, Loretha Hayden, 2008
- ☺ **Planet Fitness**, Seth Henson, 2012
- Sword of Joy Consulting**, Tina Cochran, 2017
- The Raytown Water Company**, Neal Clevenger, Chiki Thompson, 1995
- Willow Bend Villas, LLC.**, Christine Curtis, 2016

Have you utilized your member benefits lately?

NEW CHAMBER MEMBERS



◆ Sisters in Christ
 Carolyn Whitney
 6317 Evanston Avenue
 Raytown, MO 64133
 cwhitney@sistersinchristkc.org
 www.sistersinchristkc.org
 Recruited by: Vicki Turnbow

Welcome!

Thank you to the following Chamber member’s who have referred a business to us to contact about being a potential member:

Your Name Here - Your Business Here

NEW MEMBER REFERRALS

Referrals can be companies you buy from companies that buy from you, or companies whom you have a connection with.

Help the Raytown Chamber continue to grow and be able to provide quality services to other businesses just like yourself.

Contact the Chamber office at 816-353-8500 or email staff@raytownchamber.com and we will contact them about joining the Chamber!

EACH ONE → REACH ONE

- Who are your vendors?
- Who are some of your best customers?
- Who would benefit from sitting at this table?
- Who is in your contact list?



Our Members in the News

Congratulations

Land Specialties began in the basement of Gene and Dot Land's home in 1959. They quickly outgrew that and are now celebrating their 60th year in business in a 16,000 square foot facility in Raytown. They currently serve numerous industries, across the country and on several continents, including plastics, food, material handling, medical, telecommunications, and armament.

Gene Land instilled a Christ-centered focus on his business from the start. The company has always conducted business with the motto "Good Work at a Fair Price on Time," taken from Ephesians 6:7. Although Gene passed away in 2015, his son-in-law Keith Rogers has taken over, using the same founding principles.

Following Keith's guidance, his son-in-law George Watson is now working under his leadership, along with Keith's daughters, Maggie Watson and Emily Smith, and they are looking forward to many more years of business in the city of Raytown.



The Raytown Area Chamber of Commerce & Tourism would like to congratulate Chamber member, George Koeppe, Edward Jones on receiving the Dr. Paul M. Thomson Professional Advisor of the Year through the Truman Heartland Community Foundation. The Dr. Paul M. Thomson Professional Advisor of the Year Award recognizes professional advisors for their outstanding work in facilitating gifts to charity. George will officially be recognized and presented with his award at the Truman Heartland's "Toast to Our Towns" Gala on September 28, 2019.

Edward Jones
MAKING SENSE OF INVESTING

Raytown Alderman Ryan Myers was appointed to the Missouri Municipal League's Economic Development and Human Resources Policy Committee in June. Member Cities of the MML adopt policy, wishing to call attention to the needs of Missouri municipalities and the obligations of the state and federal governments to support municipalities. With his background in economics and real estate, and his work history as an appraiser, he feels he can make a fundamental impact to the progress of this policy committee.



What a great honor – congratulations Alderman Myers!



Our Members in the News



Raytown South Football Sponsorship

Each year the Raytown South Football Team seeks out sponsorship to help offset some of the rising costs of running a successful high school football program. All of the money we collect goes back into the program for the kids in the form of gear, pre-game meals, and supplies needed for the football team. We also show our appreciation by promoting your business and acknowledging your sponsorship. We will display your company name on a banner in the stadium concourse, on the video board, and over the loud speaker. Please see the flyer attached and reach out to me if you are interested or have any questions or concerns. Nick Adkins, nick.adkins@raytownschools.org



Raytown School District announces 2019 Alumni Hall of Fame Class



The Raytown School District is pleased to announce its Alumni Hall of Fame Class for 2019. The class includes five individuals who will join the ranks of other respected alumni during the September 13 and 14 Induction Weekend activities.

- ◆ David Albright is a 1972 graduate of Raytown High School. Albright is a video producer at Albright Productions, retired Hallmark video producer and photographer, and a motivational speaker and philanthropist.
- ◆ Louis A. Bradbury is a 1964 graduate of Raytown High School. Bradbury is the President of the Calamus Foundation; a former President, CEO, and member of the Board of Directors for Revere Copper and Brass, Inc.; and a humanitarian.
- ◆ Kelly Lyon is a 1983 graduate of Raytown South High School. Lyon is a Senior Software Quality Assurance Engineer at Campus Management Corp., and is an award winning photographer, environmental activist, and volunteer.
- ◆ Terry Pickett is a 1971 graduate of Raytown South High School. Pickett is the ISG Advanced Engineering Manager for John Deere, and is a philanthropist, and author and presenter who holds 45 patents.
- ◆ Mansa Wakili is a 2006 graduate of Raytown South High School. Wakili is a Grammy nominated performing artist, music composer and producer, and actor.

The five inductees will meet with students at the two district high schools, will be featured speakers at a community luncheon, and will be introduced at the Raytown South High School vs. Raytown High School football game all on Friday, September 13 at Raytown High School's Chittwood Stadium. The formal induction ceremony takes place on Saturday, September 14 and is an invitation only event.

This is the 15th class to be inducted into the Hall of Fame, which began in 2005.

Congratulations

Our Members in the News



Ryan Ortiz is the new General Manager at Dick Smith Ford, in Raytown, MO. While he may be new to Kansas City, he is no stranger to Ford. Since 1997 Ryan has had a fast-paced career in the automotive industry. He started in Sales and



quickly moved into Finance Director, Sales Manager, and General Sales Manager positions. Ryan is very passionate about the car business, growing his teams, and the products sold at Ford Motor Company. He is excited about this opportunity to take

the helm at the longest standing Ford dealership in the Kansas City area, Dick Smith Ford. He is dedicated to upholding the dealerships reputation of treating their customers the old-fashioned way, treating people the way you would treat yourself, with a handshake, pat on the back or even a hug as a greeting or a farewell. A Please and a Thank you, for any and all transactions, even if there were no transactions. Straight up hospitality. Transparency is everything we do. We hold ourselves to it every day. Ryan is dedicated to creating the best possible car buying experience for you and your family. Even if you chose not to buy a car you will have made a new friend. He and his family are excited for this move from Florida to Kansas City and are looking forward to becoming active members in their community. Please stop by Dick Smith Ford and welcome Ryan Ortiz to Kansas City, and get a *Dawg Gone Good Deal* on your next vehicle.

Dick Smith 
SERVING KC LONGER THAN ANY OTHER FORD DEALER



We're excited to announce that the Raytown Police Department has joined Neighbors by Ring! The 'Neighbors' app is a digital neighborhood watch right on your phone where you can get real-time crime and safety alerts from your neighbors and law enforcement.

RPD will be using 'Neighbors' to monitor crime in your area and send you updates on key crime incidents so you can all stay informed. By working together, we can all make Raytown a safer community.

Text 'raytownmo' to 555888 or click here: <http://download.ring.com/raytown> from your smartphone to download the app for free on iOS/Android and see what's happening in your neighborhood.

Read our full press release here: <https://piorpd.wordpress.com/2019/06/13/raytown-police-department-joins-neighbors-by-ring/>



Upcoming Community Events

**FREE
EVENT**

JOIN US FOR A LUNCH & LEARN!

DIETITIAN TALK: DIABETES PREVENTION & MANAGEMENT

Diabetes, the chronic health condition that affects how your body turns food into energy, can impact everyday life as we know it. Join Kara Young, registered Dietitian, for a conversation on the prevention and management of diabetes, its contributing factors and how to pursue your best health from the inside out!

THURSDAY, JULY 18TH

SERC Physical Therapy - Raytown
10801 E. State Route 350, Ste B
Raytown, MO 64138

12 - 1PM

Space is limited. RSVP (816) 372-1989

**Partners in
Primary Care™**

9300A E. Gregory Blvd.
Raytown, MO 64133
P: (816) 372-1989

10801 E State Rte 350, Ste B
Raytown, MO 64138
P: (816) 737-5502

SERC 
Physical Therapy

Upcoming Community Events



RAYTOWN
Live

Summer Family Concert Series
7–9 p.m.
On the Greenspace
Town Center, Downtown Raytown

Jun 08	Trio
Jul 13	Total Package Band of KC
Aug 10	Brand X
Sept 14	To Be Announced

Food Trucks and Vendors will be onsite



Raytown Arts Council

The Raytown Arts Council will present the award winning LITTLE SHOP OF HORRORS as its 22nd Annual Summer Musical.

The show will be performed at Raytown High School, and will run Friday, July 19 through Sunday, July 21 and Friday, July 26 through Sunday, July 28. Friday and Saturday performances are at 7 pm and Sunday matinees are at 2 pm. The show features a strange plant known as Audrey II that starts out in a small pot, and then gets bigger as the show progresses. But what makes it grow in the end to where it nearly fills half the stage? Ah, but you must come to find out. The play takes place on Skid Row with an assembled cast of 12 who bring this strange, yet melodic, tale to life complete with a love story and haunting characters.

Tickets are \$10 for adults and \$8 for students 18 and under. Tickets are available at the Customer Service area in the Raytown HyVee and in-line at TicketLeap.

There will also be a “Meet and Greet” with Audrey II on Saturday, July 13 from 1 to 4 pm in the Floral Department at the Raytown HyVee where patrons can come and get a photo taken with “the plant”. The floral department will also have some Venus Fly Trap plants on hand for sale.

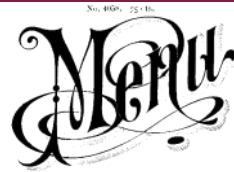
So add to your summer experience and show your support in Raytown by attending the Raytown Arts Council’s annual production.



Upcoming Chamber Events



What's On The



Maximizing the Benefits of Sponsoring a Retirement Plan

Presented by: George Koepp, Edward Jones; Patrick Euston, Advanced Plan Designs;
David Kempfe, Principal Financial Group

Date: Wednesday, August 14, 2019

Time: Register and grab lunch between 11:00 a.m. and 11:30 a.m.

Program: 11:30 a.m. to 12:30 p.m.

Location: Raytown Wellness Center

(10301 E 350 Hwy, Raytown, MO 64138)

Cost per person, includes lunch: Members: \$12.00 Non-Members: \$20.00

[REGISTER HERE BY MONDAY, AUGUST 12](#)



AUGUST MEMBERSHIP LUNCHEON

Legislative Update Luncheon

WHEN: Wednesday, August 28, 2019

Networking begins at 11:00 am, Lunch at 11:30 am

WHERE: Raytown Wellness Center

Community Room

10301 E. 350 Hwy

Raytown, MO 64138

COST: Members: \$16.00/person,

Non-Members: \$19.00

[REGISTER HERE BY MONDAY, AUGUST 26](#)



THANK YOU
TO OUR 2019

LEGISLATIVE SPONSORS:



Upcoming Chamber Events

Mega Chamber Office Party at Arrowhead Stadium Tower Club East 4:30-7 p.m. Thursday, Aug 22

Stadium Tours available for an additional \$15 (must be reserved in advance)

___Mega Chamber Sponsor: \$300

Includes 6' table, 4 reservations (does not include the tour), logo on program and in-house video display, recognition in 5 Chamber newsletters

___Expo Display: \$150 Early Bird (before July 25) or \$175

Includes 6' table, 2 reservations (does not include the tour), and listing on the in-house video display

Deadline for sponsorships & expo displays is July 25

___Individual Registrations: \$25 in advance (does not include the tour)

___Stadium Tour: \$15 in advance (tour times assigned at registration - Tours Non-refundable)

___Add electricity to your booth space for \$25.

Electricity is first come, first serve and vendor must provide extension cord. Have a floor display? Please let us know when registering; space is limited.

Join 300 of your Chamber colleagues as we kick-off this fun-filled event featuring networking, vendor showcases, heavy hors d'oeuvres, a cash bar, optional stadium tours, and much more. Space is limited!



EVENT SPONSOR



To register for a sponsorship, expo display or individual registrations visit <http://raytownchamber.chambermaster.com/events>. For questions contact the Raytown Chamber at 816.353.8500 or staff@raytownchamber.com

LOCATION SPONSOR



PARTICIPATING CHAMBERS



Upcoming Chamber Events

10 20 30 40 50 0 50 40 30 20 10

6th Annual Senior Celebration

Let's Tailgate & Celebrate

Saturday, September 21, 2019 4:30-7:30 p.m.

Knights of Columbus 5101 Blue Ridge Cutoff Kansas City, MO 64133

10 20 30 40 50 0 50 40 30 20 10



Sponsorship Opportunities:

Platinum Sponsor \$2000 ALL SOLD

Sponsorship includes a company logo in all promotional material, plus it will be on the Chamber's website, Facebook & all emails regarding the event. Your company logo will be displayed on the sponsorship sign & in the event program. 1/2 page marketing space in the Chamber newsletter.

Gold Sponsor \$1000

Company name listed in all promotional material, Chamber's website & event emails. Your company logo will be on the sponsorship sign & event program. 1/4 page marketing space in Chamber newsletter.

Silver Sponsor \$500

Company name listed in all promotional material, on the Chamber's website, event emails, on the sponsorship sign & event program. 1/8 page marketing space in Chamber newsletter.

Bronze Sponsor \$250

Company name listed on the sponsorship sign & event program

Community Sponsor \$25 to \$100

Company name listed in the event program

PLATINUM SPONSORS:



What a great way to celebrate the roots of our community - our seniors!

Please help us put on a great event by choosing one of these sponsorships by August !!

PRESENTED BY:



Check your sponsorship level and return the form to the Chamber

Company Name _____ Contact Name _____

Address, City, State, Zip _____

Phone _____ Email _____

Payment Enclosed

Invoice (Chamber Members only)

Call with a Credit Card

Please send this completed form to the Raytown Area Chamber of Commerce and Tourism along with your payment.
5909 Raytown Trafficway, Raytown, MO 64133 or
email it to: staff@raytownchamber.com

For questions, call 816 353 8500 today
Deadline for Sponsorships is August 1



JULY 2019

5909 RAYTOWN TRAFFICWAY
RAYTOWN, MO 64133-3860

816-353-8500 FAX 816-353-8525
RaytownChamber.com

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
<p>Check your weekly Chamber Connections C-mail for an up-to-date Calendar</p>	1	2	3	<p>4 Office Closed</p> 	<p>5 Office Closed</p>	6
7	8	9	<p>10 Senior Celebration Meeting 3:00 pm @ Chamber Office</p>	<p>11 Board of Director's Meeting 7:30 am @ Chamber Office</p>	<p>12 Joint County Legislative Breakfast 8:00 am @ Stoney Creek Hotel & Conference Center</p>	<p>13 Raytown Live!</p> 
14	15	<p>16 A.M. Connections 7:30 am @ Longview Funeral</p> 	<p>17 What's On The Menu? 11:30 a.m. @ Raytown Wellness Center</p> 	<p>18 Holiday Shopping Frenzy Task Force Meeting 2:00 pm @ Chamber Office</p>	19	20
21	22	23	<p>24 Membership Luncheon 11:30 pm @ V's Italiano Ristorante</p>	25	<p>26 Office Closed</p>	27
28	29	30	31			