

CHAMBER CONNECTIONS

Follow the Chamber:



#RaytownChamber90



MISSION STATEMENT

The Raytown Area Chamber of Commerce and Tourism supports our business community to enhance the quality of life for our citizens.

RAYTOWNCHAMBER.COM

JUNE 2019

2019 CHAMBER CORPORATE SPONSORS



Click on logos & links for more information

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JUNE MEMBERSHIP LUNCHEON

Combo Luncheon with South Kansas City & Grandview Chambers

WHEN: Thursday, June 27, 2019

Networking begins at 11:00 am, Lunch at 11:30 am

WHERE: Faulkner's Ranch
10600 Raytown Rd
Kansas City, MO 64134



LUNCHEON SPONSOR:



COST: \$20.00/person for members
\$30.00/person for non-members, prepaid only

[REGISTER HERE BY MONDAY, JUNE 24](#)

LUNCHEON RSVP POLICY

- Registrations must be made by **NOON** on the Monday before luncheon.
- Cancellations will be accepted until 24 hours prior to the luncheon.
- Cancellation after 24 hours, or no-shows will be invoiced with a \$2.00 fee added.



What's On The Menu

Medical Marijuana and the Employer

Our speaker is Lauren Sobaski with Fisher & Phillips, LLP.

Lauren Sobaski is an attorney in the firm's Kansas City office. She focuses her practice on employment discrimination and related litigation, employment law training, drafting policies and procedures, business immigration compliance, and wage and hour law.

Date: Wednesday, June 19, 2019

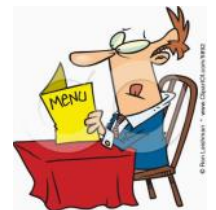
Time: Register and grab lunch between 11:00 a.m. and 11:30 a.m.

Program: 11:30 a.m. to 12:30 p.m.

Location: Four Points by Sheraton
(4011 Blue Ridge Cutoff, Kansas City, MO 64133)

Cost per person, includes lunch: Members: \$12.00 Non-Members: \$20.00

[REGISTER HERE BY MONDAY, JUNE 17](#)





THINKRAYTOWNFIRST.COM

Board of Directors

Chiki Thompson, Chair of the Board
Raytown Water Co.

Melvin Norrington, Chair Elect
KCP&L

Tamara Wheeler, Secretary/Treasurer
United Consumers Credit Union

Rene Purtee, Past Chair
Arvest Bank

At Large Members

Kaylie Baker
Rok'it Advertising

Erik Blaney
Shamrock Cabinet & Fixture Corp.

Paula Fats Cannon
Blue Ridge Bank and Trust Co.

Board Members

Robert Atkins
Farmers Insurance

Dr. Ryan Crider
MCC - Longview

Steve Dempsey
Missouri Job Center

Stephen Losey
BeneFocus

Madeline Romious
AT&T

Brian Ross
Edward Jones

Melissa Ruth
Longview Funeral Home & Cemetery

Brian Wagler
ServPro of Raytown/East KC

Phylis Goforth, Liaison
Raytown Main Street Assoc.

Chief Matt Mace, Liaison
Raytown Fire Protection Dist.

Dr. Allan Markley, Liaison
Raytown Quality Schools

Missy Wilson, Liaison
City of Raytown

Staff

Vicki Turnbow, President
president@raytownchamber.com

Kirsten Turnbow,
Operations Coordinator
staff@raytownchamber.com

PRESIDENT'S CORNER



I think I say this every month – wow that month just flew by! It was fun having the videographer from CGI Communications in Raytown earlier in May. Several businesses were able to provide testimonials about their relationship with the Chamber and I was able to say a few welcoming remarks. Not sure I am cut out for film, but I gave it the good ole college try. The videographer roamed around Raytown on Friday, May 10 as the Chamber prepared for Raytown Night at the Royals. The Royals won that evening – photos are on page 7. Final day of filming was May 11 with Raytown Live. Riverrock played on the greenspace from 7 to 9 pm. It was a little chilly but well worth it. The next concert is set for Saturday, June 8 with Trio (formerly Tell'n Lies) playing along with a food vendor. Bring out the family and enjoy a nice evening of music and fun.

The Chamber also celebrated the grand opening of Tidal Wave Auto Spa with a ribbon cutting and the annual Chamber/Rotary Golf Tournament. Information and photos are in this newsletter on page 6.

As we prepare for June make sure to utilize the community calendar located on the chamber's website <http://raytownchamber.chambermaster.com/events>.

Always remember the Chamber office is a resource for the business community and my door is always open!



Vicki Turnbow, President



Getting to Know the New Logo

Getting to Know the New Logo

New Shape – the updated shape of the logo pays tribute to the Rock Island Rail

It only seemed right to change a portion of the crossroads to also represent the Rock Island Rail as well as the new Rock Island Trail.



By adding “and tourism” to our name, we hope to capitalize on our position on the trail to be a center of information for any visitors.

Chamber Through the Decades



The Raytown News headline on July 20, 1950 read:
RAYTOWN IS A CITY OF THE FOURTH CLASS AS OF MONDAY, JULY 17, 1950

The Independence Examiner reported on Friday, July 21, 1950
KNOW YOUR COMMUNITY – JACKSON COUNTY’S BABY CITY
BLINKS ITS WONDERING EYES

The paper wrote: Raytown, incorporated this week, has capable officials, strong business institutions, thriving churches, modern schools, utilities, a rapidly growing population and all else to make a successful fourth class municipality.

Raytown, Jackson County’s baby city, is blinking its eyes at the prospect of the largest and most inviting incorporated area in the county, outside Kansas City. Acting on a petition signed by more than 80% of the property owners in the district, the County Court last Monday granted permission to incorporate as a fourth class city.

The unincorporated area is about 1 ½ miles square with a population of approximately 1000 persons. For miles beyond its boundaries, however, in all directions are hundreds more homes, which some day may be taken or may petition to be brought in the corporate limits. Here is a densely populated area expanding and building up more rapidly than any district east and south of Kansas City. Leroy Cox, a sturdy, congenial and civic-minded garage operator who was named by the County Court to serve as mayor of the new city until a general election is held the next April.

The Chamber continues to be a staple within the community and looks forward to helping newly incorporated Raytown prepare for the next step.

MEMBER MARKET



NEED A RENTAL HALL?

PARTIES ~ DANCES ~ RECEPTIONS ~ MEETINGS

\$100 discount with this ad!

OFFICE HOURS: Monday-Saturday 8 am-12 pm

5101 BLUE RIDGE CUTOFF 816-356-4962



Waste & Recycling Service for Home & Business



wcawaste.com

(816) 358-1211

Market your business to more than 400 Members in the CHAMBER CONNECTIONS.

Business card, 1/4 page, 1/2 page or full page
 Space Available - 3 months or 1 year run
 All marketing may include a website link.
 All marketing must be prepaid.

Contact the Chamber for more information.

**Your business ad here!
 Contact Chamber staff before
 the 15th of the month to be in
 next month's
 Chamber Connection!**



EMPLOYEE BENEFITS



EXCLUSIVE CHAMBER MEMBER INSURANCE PROGRAM

Save on group medical coverage and more with this exclusive program.

Why pay more for coverage when there are better options available to you as a Chamber member? You and your employees deserve the best insurance benefits at the best possible price. We can improve your program now – don't wait any longer. Call today!

- Savings for groups of 5 to 5,000 enrolled
- Exclusive group medical insurance programs
- In addition to medical, discounts available on dental, vision, disability, life, critical illness, accident, and pet
- Fully insured, level funded, and self-insured composite rates
- HSA / FSA/ COBRA Administration
- Ongoing support from your dedicated account team, access to our HR Help Desk, and compliance support
- Online reporting and enrollment services
- Onsite open enrollment



Kent Friend
 Employee Benefits and Property & Casualty Consultant
 kfriend@bukaty.com
 P: 913.777.7535
 C: 816.803.7406
 F: 913.345.2608



A Look at the Last 30 Days



May 2nd
Mayor's Prayer Breakfast



After Hours Networking at Rok'it Advertising
May 2, 2019



A Look at the Last 30 Days



May 8th
Tidal Wave Auto Spa
Ribbon Cutting



May 11th
Raytown Live!
featuring Riverrock



A Look at the Last 30 Days

Raytown Night at the Royals May 10th, 2019



AM Connections at Clark's Appliances May 14, 2019

Clark's APPLIANCES



Hope to see
you there!
AM
CONNECTIONS
7:30 A.M.

A Look at the Last 30 Days

MAY MEMBERSHIP LUNCHEON

MAY 22, 2019



Luncheon Sponsor:
P.J.'s & Co Hair & Spa



A Look at the Last 30 Days

Raytown Area Chamber of Commerce & Raytown Rotary Club

GOLF TOURNAMENT



THURSDAY, MAY 23, 2019



The weather was perfect for a golf tournament on May 23. The only day that week it did not rain. Thank you to all the volunteers, the committee members, Royal Meadows Golf Course, sponsors and people who donated items for the tournament.

Prizes were awarded to the following:

Longest Drive Hole 4 – Jack Hanes

Longest Putt Hole 11 – Mark Prather

Closest to the Line Hole 18 – Chad Kimbley

A Flight

1st place – Maddox Family

2nd Place – ServPro Raytown, East Kansas City

B Flight

1st Place – A & D Heating and Cooling

2nd Place – Team Turnbow

Dr. Allan Markley and Kris Turnbow each made a putt during the putting contest. At the end of the tournament there was a putt off and Kris Turnbow was closest to the hole. The prize was to split the pot 50/50 and Kris would have won \$175.00 but donated it back to the Chamber/Rotary Club. Thank you Kris!



A GIANT **Thank You!**

to our Sponsors!

HOLE IN ONE SPONSOR: Dick Smith Ford BEVERAGE CART SPONSORS: Allan & Karen Thompson, Shamrock Cabinet & Fixture Corp. LUNCH SPONSOR: SERVPRO Raytown/East Kansas City AWARDS RECEPTION SPONSOR: Cosentino's Apple Market #137, Tom & Donna Gibbens PUTTING CONTEST SPONSOR: Guenther Mills Keating Architects HOLE SPONSORS: A & D Heating and Cooling, Inc., Advanced Eyecare, Arvest Bank, Awards & T-Shirts Specialists, Inc, Best Western Premier, Crane Brewing Co., Dave & Shirley Wurth, HyVee #1542, Knights of Columbus #4962, Maddox Family, Mayor Mike McDonough, MCC-Longview, Mr. Sign, Mutual of Omaha Mortgage, Planet Fitness, Raytown Educational Foundation, Raytown Gregory Animal Health Center, Raytown-Lee's Summit Community Credit Union, Raytown Police Benefit Fund, Reginald Green State Farm, Shamrock Cabinet & Fixture Corp., Terry & Susan Landers, The Irish Pub House, United Consumers Credit Union, Watkins Consulting GOLF CART SPONSORS: Clark's Appliances, Edward Jones - Brian Ross, R & L Automotive

A Look at the Last 30 Days



CHAMBER RENEWALS☺ *We would like to thank our members who gave 110%.*

- ☺ **BeneFocus**, Stephen Losey, 2017
- C&S Furnace**, Kendall Schottel, 1996
- City of Raytown**, Alderman Ryan Myers, 2017
- ☺ **Cosentino's Price Chopper**, Rick Carroll, Khara Cosentino, 2002
- ☺ **Eclipse Bar & Grill**, Mike Horne, 2015
- ☺ **Extreme Grand Prix**, Matt Tholen, Stacey Payne, 2013
- ☺ **Gibbens Drake Scott, Inc.**, Jill Huber, 1983
- ☺ **Graceway**, Donna Bruce, Jay Grimwood, John Baxter, 1995
- Otura**, Jason Whitaker, 2010
- ☺ **Shepherd's Center of Raytown**, Rae Letterman, 1992

Have you utilized your member benefits lately?

NEW CHAMBER MEMBERS*Welcome!*

- ◆ City of Raytown
Alderman Mary Jane Van BusKirk
10000 E 59th Street
Raytown, MO 64133
alderman_mj_vanbuskirk@raytown.mo.us
<https://www.raytown.mo.us/>
Recruited by: Vicki Turnbow

Thank you to the following Chamber member's who have referred a business to us to contact about being a potential member:

Robert Atkins - Farmers Insurance

NEW MEMBER REFERRALS

Referrals can be companies you buy from companies that buy from you, or companies whom you have a connection with.

Help the Raytown Chamber continue to grow and be able to provide quality services to other businesses just like yourself.

Contact the Chamber office at 816-353-8500 or email staff@raytownchamber.com and we will contact them about joining the Chamber!

EACH ONE → REACH ONE

- Who are your vendors?
- Who are some of your best customers?
- Who would benefit from sitting at this table?
- Who is in your contact list?



Our Members in the News

On May 11, 2019, Morgan Miller Plumbing employees participated in the Warrior Dash. What a fun team bonding outing!



Congratulations

Since 2011 Watchmen Security has provided fully automated and integrative security systems for homes and businesses of all sizes. Watchmen's services include cameras, access control, fire alarms, and building security while specializing in cloud-based systems. Watchmen is proud to announce that in

order to better serve the security needs of the Metro area, they have expanded the sales staff and account base. This includes the recent acquisition of 42 year, locally owned, Barnhart Security & Alarm. Watchmen Security is located at 10312 E 63rd Terrace in Raytown, MO. Feel free to look them up at www.watchmenkc.com or contact them by phone at 816-744-8900 for all of your security needs!



Our Members in the News



Herndon Career Center Culinary Team Earns Second in National Competition

(Raytown, Missouri) The Herndon Career Center Culinary team took second place out of 47 teams in the National ProStart Invitational Culinary Arts competition, which was held in Washington, D.C., May 8-10.

Herndon Culinary team members include Raytown South High School student Trinity Commack, Ruskin High School student Marshawn Burnett, Lee's Summit North student Haleigh Dyer, Lee's Summit West student Lauren Penner, and Ruskin High School student Eriq Young.

The students' national-championship menu included an appetizer of Georges Bank Scallop with mango, beet, and blood orange, topped with crisp pea tendrils and chicory salad accompanied with fried lotus root and blood orange air; an entrée of pork roulade stuffed with shiitake mushroom duxelle, paired with potato latke, braised spring vegetables, and tomato demi-glace; and a dessert of strawberry panna cotta inlaid with blood peach gastrique topped with poppy seed fruit salad, fried honey chevre fritter, and crisp sesame seed brittle.

The Herndon Career Center Management team also competed in the national competition. Herndon Management team members included Center High School student Dereck Richardson, Ruskin High School student Juanisha Bradshaw, and Lee's Summit High School student Alison Jones.



The team is under the direction of Herndon Career Center Culinary Arts Instructor Chef Mike Chrowstowski.



Southland CAPS (Center for Advanced Professional Studies) Technology Solutions program is finalizing its second year in existence. Junior and senior students from Raymore-Peculiar, Hickman Mills, Belton, Raytown and Raytown South high schools have had the opportunity to fast forward into their

future and become fully immersed in a professional culture, solving real world problems, using industry standard tools. Students are mentored by actual employers, all while having the opportunity to receive high school and college credit. CAPS is an example of how business, community and public education can partner to produce personalized learning experiences that educate the workforce of tomorrow, especially in high skill, high demand jobs. This course allows students an opportunity to discover and explore a variety of career options in the technology space.

Enjoy [Trister Six Newsletter](#) and photos along with a [video](#) featuring some of our business partners!



Our Members in the News



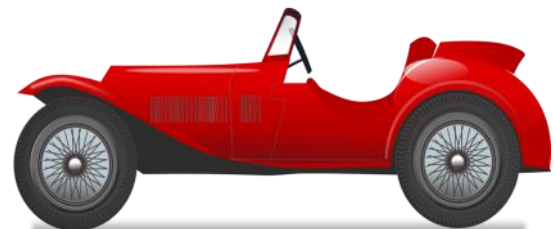
Thank You



It's the 5th Annual Car Show at Lane Avenue Baptist Church on July 6!! Registration begins at 9 a.m.; car show begins at 10 a.m.; and awards will be presented at 1 p.m. No entry fee. Hot dog lunch; donations accepted.

The Car Show benefits Survive & Thrive, a ministry serving single parents and families. Enjoy showing your classic car, enjoy looking at other's classic cars, and enjoy spending time with car enthusiasts.

Lane Avenue Baptist Church,
9003 E. 87 Street, Kansas City, MO 64138
Questions: 816-726-7133



Interested in Sponsoring a Networking Event?

HOST A NETWORKING EVENT AT YOUR BUSINESS!

The Raytown Chamber is looking for businesses to host networking events. The A.M. Connections Networking events are scheduled for the third Tuesday of each month and by hosting, you agree to provide the coffee from 7:30 to 8:30 a.m. The sponsorship for each event is \$50.00. Listed below are the dates available.

For those who prefer an evening event, the After Hours Networking events are scheduled for the first Thursday of the month from 4:30 to 5:30 p.m. (unless a different day would work better for your business). By hosting an After Hours you agree to provide beverages/refreshments of your choice. The sponsorship for each event is \$50.00.

By hosting a networking event you will receive an advertisement in the monthly newsletter, a posting for 30 days in the weekly Chamber e-mail, a listing on the event calendar on the Chamber's website, and invitations to hand out to your customers or neighboring businesses. Morning Coffees and After Hours are offered on a first come first served basis. Please contact the Chamber office if you would like to sponsor an A.M. Connections or After Hours.



2019 A.M. Connections Available:

September 17, November 19

2019 After Hours Available:

August 1, November 7, December 5



Business Brigade is going strong and making their way around to the businesses in Raytown!

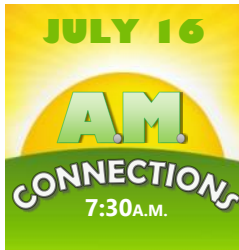
In May, Vicki visited Andrew Loos at Heartland Cremation & Burial Society. Thank you, Andrew, for your hospitality!



If you're interested in joining our Business Brigade, contact the Chamber office! Already a Business Brigade member? ****DON'T FORGET** to send in your visit photos!**



Upcoming Chamber Events



JULY A.M. CONNECTIONS

Tuesday, July 16, 2019

7:30 to 8:30 a.m.

Longview Funeral Home
12700 S Raytown Rd
Kansas City, MO 64149



The July A.M. Connections will be hosted by Longview Funeral Home and will be held at 12700 S Raytown Rd, Kansas City, MO 64149; come by between **7:30 to 8:30 a.m.** and network with other businesses within the community.

[REGISTER BY MONDAY, JULY 15](#)



JULY MEMBERSHIP LUNCHEON

Chris Kuehl, Economist with Armada

LUNCHEON SPONSOR:



Dignity and grace from the local name you can trust.

WHEN: Wednesday, July 24, 2019

Networking begins at 11:00 am, Lunch at 11:30 am

WHERE: V's Italiano Ristorante

10819 E 40 Hwy
Independence, MO 64055

[REGISTER HERE BY MONDAY, JULY 22](#)

COST: Members: \$21.00/person, Non-Members: \$23.00

What's On The *Menu*

Understanding QuickBooks - A Beginner's Guide



Presented by Tina Joy Cochran, Certified QuickBooks ProAdvisor (founder of Sword of Joy)

Date: Wednesday, July 17, 2019

Time: Register and grab lunch between 11:00 a.m. and 11:30 a.m.

Program: 11:30 a.m. to 12:30 p.m.

Location: Raytown Wellness Center
(10301 E 350 Hwy, Raytown, MO 64138)

Cost per person, includes lunch: Members: \$12.00 Non-Members: \$20.00

[REGISTER HERE BY MONDAY, JULY 15](#)



Upcoming Community Events



**FREE CONCERTS
FOR ALL AGES**

2019 RAYTOWN LIVE SCHEDULE

~~MAY 11: Riverrock~~

Be part of a video about Raytown!
Come Dressed in Red, White, and Blue
to show your Raytown support.

JUNE 8: Trio (formerly Tell'n Lies)

JULY 13: Total Package

AUGUST 10: Brand X

SEPTEMBER 14: To Be Announced Soon



7:00 p.m. to 9:00 p.m.

Greenspace-Downtown Raytown

10009 E. 62nd Street

Raytown, MO 64133

<http://raytown.live>

**Family Friendly
Vendors Wanted
Contact
Raytown Parks
(816) 358-4100**

**COME HUNGRY
FOOD TRUCK
WILL BE
SELLING DINNER**

Upcoming Community Events

FREE EVENT

JOIN US FOR A LUNCH & LEARN!

RELIEF & RELAXATION FOR NECK PAIN & TENSION

Proper posture and care of your neck can reduce chances of pain and stiffness later. Join Sara Arnold, DPT, OCS and Erin Beerman, PTA for a conversation on neck health and solutions to many common problems.

THURSDAY, JUNE 20TH

SERC Physical Therapy - Raytown
10801 E. State Route 350, Ste B
Raytown, MO 64138

12 - 1PM

Space is limited. RSVP (816) 372-1989

**Partners in
Primary Care™**

9300A E. Gregory Blvd.
Raytown, MO 64133
P: (816) 372-1989

10801 E State Rte 350, Ste B
Raytown, MO 64138
P: (816) 737-5502

SERC 
Physical Therapy

Upcoming Chamber Events

6th Annual Senior Celebration
Let's Tailgate & Celebrate
 Saturday, September 21, 2019 4:30-7:30 p.m.
 Knights of Columbus 5101 Blue Ridge Cutoff Kansas City, MO 64133

Sponsorship Opportunities:

Platinum Sponsor \$2000 ALL SOLD

Sponsorship includes a company logo in all promotional material, plus it will be on the Chamber's website, Facebook & all emails regarding the event. Your company logo will be displayed on the sponsorship sign & in the event program. 1/2 page marketing space in the Chamber newsletter.

Gold Sponsor \$1000

Company name listed in all promotional material, Chamber's website & event emails. Your company logo will be on the sponsorship sign & event program. 1/4 page marketing space in Chamber newsletter.

Silver Sponsor \$500

Company name listed in all promotional material, on the Chamber's website, event emails, on the sponsorship sign & event program. 1/8 page marketing space in Chamber newsletter.

Bronze Sponsor \$250

Company name listed on the sponsorship sign & event program

Community Sponsor \$25 to \$100

Company name listed in the event program

PLATINUM SPONSORS:



What a great way to celebrate the roots of our community - our seniors!

Please help us put on a great event by choosing one of these sponsorships by August !!

PRESENTED BY:



Check your sponsorship level and return the form to the Chamber

Company Name _____ Contact Name _____

Address, City, State, Zip _____

Phone _____ Email _____

Payment Enclosed

Invoice (Chamber Members only)

Call with a Credit Card

Please send this completed form to the Raytown Area Chamber of Commerce and Tourism along with your payment. 5909 Raytown Trafficway, Raytown, MO 64133 or email it to: staff@raytownchamber.com


For questions, call 816 353 8500 today
Deadline for Sponsorships is August 1



JUNE 2019

5909 RAYTOWN TRAFFICWAY
RAYTOWN, MO 64133-3860

816-353-8500 FAX 816-353-8525
RaytownChamber.com

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
		Check your weekly Chamber Connections C-mail for an up-to-date Calendar				1
2	3	4	5	6	7	8 Raytown Live! 
9	10	11	12 Senior Celebration Meeting 3:00 pm @ Chamber Office	13 Board of Director's Meeting 7:30 am @ Chamber Office	14	15
16	17	18	19 What's On The Menu? 11:30 a.m. @ Four Points by Sheraton 	20 Membership Services Committee 12:00 pm @ Chamber Office	21 Government Relations 8:00 am @ Chamber Office	22
23	24	25	26	27 Combined Membership Luncheon 11:30 pm @ Faulkner's Ranch	28	29
						30