

# CHAMBER CONNECTIONS

Follow the Chamber:



#RaytownChamber90



## MISSION STATEMENT

The Raytown Area Chamber of Commerce and Tourism supports our business community to enhance the quality of life for our citizens.

[RAYTOWNCHAMBER.COM](http://RAYTOWNCHAMBER.COM)

MARCH 2019

### 2019 CHAMBER CORPORATE SPONSORS



Click on logos & links for more information

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## MARCH MEMBERSHIP LUNCHEON

**Chris Kuehl**  
Economist with Armada

**WHEN:** Wednesday, March 27, 2019  
Networking begins at 11:00 am, Lunch at 11:30 am

**WHERE:** Raytown Wellness Center  
10301 E. 350 Highway  
Raytown, MO 64138

**COST:** \$16.00/person

[REGISTER HERE BY MONDAY, MARCH 25](#)

**LUNCHEON SPONSOR:**



#### LUNCHEON RSVP POLICY

- Registrations *must* be made by NOON on the Monday before luncheon.
- Cancellations will be accepted until 24 hours prior to the luncheon.
- Cancellation after 24 hours, or No-shows will be invoiced with a \$2.00 fee added.



### Raytown Candidate Forum

Tuesday, March 26, 2019

6:00 p.m. - 7:45 p.m.

Mayoral Candidates 6:00 p.m. - 6:30 p.m.

Alderman Candidates 6:40 p.m. - 7:45 p.m.



The forum will be held at Raytown Christian Church in the Inspiration Center, 6108 Blue Ridge Blvd, Raytown, MO 64133  
Please enter through the ramp entrance on the northeast side of the building

Hosted by: Raytown Area Chamber of Commerce and Tourism  
League of Women Voters of Kansas City/Jackson, Clay and Platte Counties

Please note: Candidates will respond to written questions from the audience so bring your questions. Personal recordings are not allowed but a public one may be available. Candidates and/or supporters may take no videos of the event including no live feeds. Campaign materials will be available only after the forum on the table provided in the hallway.

Questions? Contact: Anitra Steele at [forumslwv@yahoo.com](mailto:forumslwv@yahoo.com) or Vicki Turnbow at 816-353-8500 or [president@raytownchamber.com](mailto:president@raytownchamber.com).



[THINKRAYTOWNFIRST.COM](http://THINKRAYTOWNFIRST.COM)

### Board of Directors

**Chiki Thompson**, Chair of the Board  
Raytown Water Co.

**Melvin Norrington**, Chair Elect  
KCP&L

**Tamara Wheeler**, Secretary/Treasurer  
United Consumers Credit Union

**Rene Purtee**, Past Chair  
Arvest Bank

### At Large Members

**Kaylie Baker**  
Rok'it Advertising

**Erik Blaney**  
Shamrock Cabinet & Fixture Corp.

**Paula Fats Cannon**  
Blue Ridge Bank and Trust Co.

### Board Members

**Robert Atkins**  
Farmers Insurance

**Melissa Beall**  
Longview Funeral Home & Cemetery

**Dr. Ryan Crider**  
MCC - Longview

**Steve Dempsey**  
Missouri Job Center

**Madeline Romious**  
AT&T

**Brian Ross**  
Edward Jones

**Kevin Sharp**  
Sutherland's Lumber

**Brian Wagler**  
ServPro of Raytown/East KC

**Phylis Goforth**, Liaison  
Raytown Main Street Assoc.

**Chief Matt Mace**, Liaison  
Raytown Fire Protection Dist.

**Dr. Allan Markley**, Liaison  
Raytown Quality Schools

**Missy Wilson**, Liaison  
City of Raytown

### Staff

**Vicki Turnbow**, President  
[president@raytownchamber.com](mailto:president@raytownchamber.com)

**Kirsten Turnbow**,  
Operations Coordinator  
[staff@raytownchamber.com](mailto:staff@raytownchamber.com)

## PRESIDENT'S CORNER

Interested in hosting an A.M. Connections or After Hours? See page 11 for available dates. The cost is only \$50. If you are a member and do not have an physical office in Raytown and would like to host one of these networking events, give us a call to see if the Chamber office is open.



Business Brigade Task Force is ready to start visiting local businesses and thanking them for being in Raytown. We hope to reacquaint ourselves with some old friends and meet some new ones along the way.

The hashtag **#RAYTOWNCHAMBER90** will be used throughout the year and photos and stories will be shared through out Social Media platforms as well as the monthly newsletter. Be watching for information about the upcoming Raytown Night at the Royals, the Chamber/Rotary Golf Tournament, as well as the 90<sup>th</sup> Anniversary Gala set for November of this year.

Always remember the Chamber office is a resource for the business community and my door is always open!

*Vicki Turnbow, President*

**May you never forget what is worth remembering or remember what is best forgotten.**



## NEW MEMBER BAGS - LAST CALL

For 2019, if you are interested in bringing in an item to be placed in the new member bags, please drop off at least 20 items at the Chamber office. This is just another way to market your business to those who are new to Raytown and the Chamber. If you have any questions, please contact the Chamber office.



## Getting to Know the New Logo

### Getting to Know the New Logo

New Shape – the updated shape of the logo pays tribute to the Rock Island Rail

It only seemed right to change a portion of the crossroads to also represent the Rock Island Rail as well as the new Rock Island Trail.



By adding “and tourism” to our name, we hope to capitalize on our position on the trail to be a center of information for any visitors.

## Chamber Through the Decades

Mr. Ivan Ebbe, president of the Raytown Chamber in 1940/41 once remarked when he first arrived in Raytown from Trenton in January of 1932, he thought he had come to a jumping off place since the houses were spread so far apart. He became the president of the Chamber in 1940 and stated Raytown wasn't an organized town back then – we were just a community organized loosely around a small business district and the school district. The only civic group was the Chamber and they did everything they could to boost the area.



After several bank robberies in the business district of Raytown in 1932, it was decided the Chamber would appoint a committee to work out a plan to patrol and solicit funds for help pay for over-night patrol.

In 1933, the Chamber began selling “windshield” stickers at a cost of \$.10; this was to help keep the Raytown residents from being pulled over by Kansas City police. Also in 1933, the Raytown Band needed financial help and the Chamber agreed to adopt 10 students. These students agreed to work for the financial help they received.



# MEMBER MARKET



## NEED A RENTAL HALL?

PARTIES ~ DANCES ~ RECEPTIONS ~ MEETINGS

**\$100 discount with this ad!**

OFFICE HOURS: Monday-Saturday 8 am-12 pm

5101 BLUE RIDGE CUTOFF 816-356-4962



Waste & Recycling Service for Home & Business



wcawaste.com

(816) 358-1211

### Market your business to more than 400 Members in the CHAMBER CONNECTIONS.

Business card, 1/4 page, 1/2 page or full page  
 Space Available - 3 months or 1 year run  
 All marketing may include a website link.  
 All marketing must be prepaid.

Contact the Chamber for more information.

**Your business ad here!  
 Contact Chamber staff before  
 the 15th of the month to be in  
 next month's  
 Chamber Connection!**



# EMPLOYEE BENEFITS



## EXCLUSIVE CHAMBER MEMBER INSURANCE PROGRAM

Save on group medical coverage and more with this exclusive program.

*Why pay more for coverage when there are better options available to you as a Chamber member? You and your employees deserve the best insurance benefits at the best possible price. We can improve your program now – don't wait any longer. Call today!*

- Savings for groups of 5 to 5,000 enrolled
- Exclusive group medical insurance programs
- In addition to medical, discounts available on dental, vision, disability, life, critical illness, accident, and pet
- Fully insured, level funded, and self-insured composite rates
- HSA / FSA/ COBRA Administration
- Ongoing support from your dedicated account team, access to our HR Help Desk, and compliance support
- Online reporting and enrollment services
- Onsite open enrollment



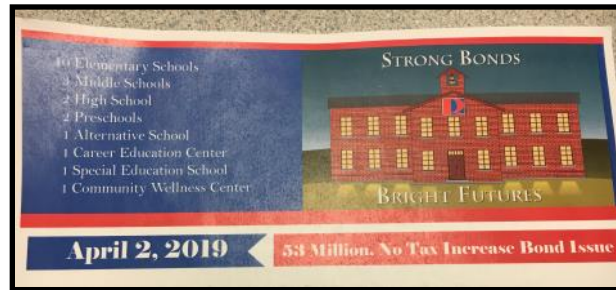
**Kent Friend**  
 Employee Benefits and Property & Casualty Consultant  
 kfriend@bukaty.com  
 P: 913.777.7535  
 C: 816.803.7406  
 F: 913.345.2608



# A Look at the Last 30 Days



Tuesday, February 19 was A.M. Connections at Raytown Quality Schools. Thank you to Dr. Markley for hosting and sharing information about the upcoming bond issues on the April 2 ballot. Thank you to everyone who attended this morning coffee!



On February 23, we celebrated our 10th year of Raytown Night at the Mavericks! The Raytown Educational Foundation was the evenings beneficiary of the "Chuck-a-Puck" event. Thank you to everyone who attend! It was a great night for a hockey game!





*A Look at the Last 30 Days*

**Chamber Day at the Capitol**  
**February 26, 2019**



**STATE OF THE CITY MEMBERSHIP LUNCHEON**  
**February 28, 2019**



Luncheon Sponsor:



## CHAMBER RENEWALS

☺ *We would like to thank our members who gave 110%.*

- ☺ **Advanced Eyecare**, Dr. Richard Wilson, Heather Bass, Dr. Melissa Enevoldsen, Dr. Jeffrey Harter, Dr. Lauren Hendrickson, Dr. Dana Krause, Dr. Larry Reed, 1985
- ☺ **Associate Member Larry D. Mock**, 1973
- Awards & T-shirts Specialists, Inc.**, Angela O'Donohue-Singleton, 2012
- ☺ **Blue Ridge Optimist Club** Sherri Oaks, Julie Biggerstaff 2017
- ☺ **Clark's Appliances**, Pam Clark, Quentin Clark, 1973
- ☺ **Cole Pest Control**, Helen Cole 2014
- Comcast**, Rayma Nesselrode, Tom Krewson, 1981
- ☺ **Grow in Peace Christian Learning Center**, Carla Hamilton, 2014

- ☺ **Jackson County Public Water Supply District No. 2**, Pat Ertz, Fred Hartwell, Jim McClanahan, Susan Mead, Joe O'Dwyer, Richard Tush, George Yocum, 1990
- Raytown Arts Council** David Lush 2014
- ☺ **Rayview Construction, Inc.** Steve Bakken, 2011
- ☺ **Rick's Auto Clinic, Inc.** Rick Stangl, Shawn Stangl, Amy Davidson 2008
- ☺ **Shamrock Cabinet**, Erik Blaney, Kelly Lauderback, William Price, 1980
- ☺ **Sherwin-Williams**, Jeremiah Lank, 2005
- St. Regis Academy**, Robin Sowders, 2014

**Have you utilized your member benefits lately?**

## NEW CHAMBER MEMBER

- ◆ **G.A. Precision, LLC.**  
George Gardner  
1141 Swift Ave  
N. Kansas City, MO 64116  
816-221-1844  
a10xrifle@aol.com  
Recruited by: Mayor Mike McDonough
- ◆ **Mid America Laminating**  
Carol Hinesley  
6636 Cedar Ave  
Raytown, MO 64133  
816-356-6333  
sales@midamlam.com  
Recruited by: Vicki Turnbow

- ◆ **Paychex, Inc.**  
Connor Royston  
5901 College Blvd  
Overland Park, KS 66211  
913-956-9794  
croyston@paychex.com  
Recruited by: Vicki Turnbow

*Welcome!*

- ◆ **Truman Heritage Habitat for Humanity**  
Patrick Wilkins  
505 N Dodgion St  
Independence, MO 64050  
816-461-6551  
pwilkins@trumanhabitat.org  
Recruited by: Steve Dempsey

## NEW MEMBER REFERRALS

Referrals can be companies you buy from companies that buy from you, or companies whom you have a connection with.

Help the Raytown Chamber continue to grow and be able to provide quality services to other businesses just like yourself.

Contact the Chamber office at 816-353-8500 or email [staff@raytownchamber.com](mailto:staff@raytownchamber.com) and we will contact them about joining the Chamber!



- Who are your vendors?
- Who are some of your best customers?
- Who would benefit from sitting at this table?
- Who is in your contact list?



## *Our Members in the News*



A big THANK YOU to board member Steve Dempsey for taking time out of his weekend to stack downed branches at the Chamber office!

THANK YOU to Michelle Truesdale with True Provision for replacing faulty lights on the front of the Chamber building.

What a great surprise from some students from St. Regis Academy! Students from St. Regis Academy visited to share thanks (and yummy treats) during National Catholic Schools Week.



Raytown Arts Council

The Raytown Arts Council is now under new leadership with the resignation of long-time President Alyse Stoll. Her years of service to the organization was recognized at the 2018 December Christmas Concert of the Raytown Community Band. Now taking the helm as President is David Lush who directed the RAC 2017 Summer Musical CHITTY CHITTY BANG BANG and the 2018 Summer Musical SOUTH PACIFIC. Before moving to Raytown, Lush served on 46 board of directors including 22 arts organization boards. He has also directed 71 productions and performed in another 124 over the years. So look for some positive changes for the RAC organization!



### **INTERIM CHIEF ANNOUNCED FOR THE RAYTOWN POLICE DEPARTMENT**

Raytown Police Major Randy Hudspeth was appointed as the Interim Police Chief on February 5, 2019, at the Board of Aldermen meeting. Raytown City Administrator Damon Hodges recommended that Major Hudspeth be appointed to this temporary position “to facilitate consistency, efficient service and a seamless transition for the public and Police Department employees.”

Major Hudspeth will provide general management and supervision over the department, including personnel matters, equipment and budget. The temporary assignment will begin on February 15, 2019 and will end on or near April 17, 2019, when a more long-term successor is determined. The interim appointment was made to fill the vacancy created by the retirement of Raytown Police Chief James B. Lynch, after 43 years of service. Chief Lynch’s retirement is effective February 14, 2019.

Major Hudspeth is a 23-year law enforcement veteran, with 20 years of service with the Raytown Police Department. Major Hudspeth is a graduate of the Northwestern University Center for Public Safety’s School of Police Staff and Command, in which he was awarded the Franklin M. Kreml Leadership award by his peers. Major Hudspeth worked to bring federal grant funded anti-terrorism training to the Kansas City Metro region, in conjunction with Mid-America Regional Council (MARC) and United States Homeland Security. Major Hudspeth is a recognized regional trainer with organizations that include the Kansas City Metropolitan Tactical Officers Association.



## Our Members in the News



### Raytown High School Students Organize Annual Community-Wide Food Drive Benefiting REAP

Raytown High School students in the student leadership organization, Jay Crew will once again organize a community-wide food and donation drive for the Raytown Emergency Assistance Program.

During the week of March 11, the Raytown High School Jay Crew will sponsor a district-wide "Hunger Games Food Drive" benefiting REAP with a culminating community drive on Saturday, March 16. Collection sites for the community wide event on Saturday, March 16 from 7 a.m.-7 p.m. include Apple Market on 63<sup>rd</sup> and Woodson., Hy-Vee on 350, and Walmart on 350 Hwy.

Last year, students collected more than 20,000 non-perishable items and around \$3500 in donations for REAP. Students earned a \$1000 charity grant, finished in the top one percent of schools for the third year in a row, and earned Honorable Mention honors in the Lead2Feed Student Leadership project. Over the past three years, Jay Crew students have collected more than 55,000 items for REAP, collected around \$6,500, and won over \$21,000 for REAP. This will be the fourth year students will participate in the project. Raytown High School is the only school in Missouri to place in the top one percent of schools in the nation, who participated in the project for three years in a row.

The Lead2Feed Student Leadership Program is the nation's leading and fastest-growing free service learning program, attracting more than a million students in 5,000 schools and clubs across all 50 states. Raytown High School graduate David Novak, the past Executive Chairman of Yum! Brands started the program as an innovative way to get high school and middle school students to tackle hunger in their community. The program is aligned with 21st-century skills and encourages students to develop leadership, literacy, and teamwork skills as part of their curriculum.

Jay Crew invites all schools in the Raytown School District and the community to participate in their Lead2Feed project.



I hope you have been receiving information about [Missouri Intern Connect](#) — our new, free service matching Missouri businesses with talented young workers.

We've seen a strong response since the service launched in mid-January. More than 120 companies are now registered with the site. And even though we haven't yet begun promoting the service to students, nearly 50 students have already created accounts. With February now here, we have entered the busy season for summer internship applications. If you plan on hiring an intern this summer, now is the time to act.

Here are some steps you can take:

- Forward this email to your HR department or the internship coordinator at your workplace. If you manage internships, create an account for your business at [www.mointernconnect.com](http://www.mointernconnect.com) and post your opportunities.
- Take an active role in your search and review student profiles to find a perfect match. If your organization has never hosted an intern before, Missouri Intern Connect offers a comprehensive guide as well as live support.

If you need any assistance with Missouri Intern Connect, please reach out to Kelly Dyer at [kdyer@mochamber.com](mailto:kdyer@mochamber.com) or 573.634.3511.

Sincerely,

Daniel P. Mehan

President and CEO - Missouri Chamber of Commerce and Industry

## *Interested in Sponsoring a Networking Event?*

### **HOST A NETWORKING EVENT AT YOUR BUSINESS!**

The Raytown Chamber is looking for businesses to host networking events. The A.M. Connections Networking events are scheduled for the third Tuesday of each month and by hosting, you agree to provide the coffee from 7:30 to 8:30 a.m. The sponsorship for each event is \$50.00. Listed below are the dates available.

For those who prefer an evening event, the After Hours Networking events are scheduled for the first Thursday of the month from 4:30 to 5:30 p.m. (unless a different day would work better for your business). By hosting an After Hours you agree to provide beverages/refreshments of your choice. The sponsorship for each event is \$50.00.

By hosting a networking event you will receive an advertisement in the monthly newsletter, a posting for 30 days in the weekly Chamber e-mail, a listing on the event calendar on the Chamber's website, and invitations to hand out to your customers or neighboring businesses. Morning Coffees and After Hours are offered on a first come first served basis. Please contact the Chamber office if you would like to sponsor an A.M. Connections or After Hours.

#### **2019 A.M. Connections Available:**

**April 16**, May 14, June 18,  
August 20, September 17, November 19



#### **2019 After Hours Available:**

**April 4**, August 1, October 3,  
November 7, December 5

Considering hosting a networking event at your business?  
Think about dates in connection with anniversaries, remodels,  
new product launches, etc.

Let us help your business thrive!

# Upcoming Chamber Events



## **APRIL MEMBERSHIP LUNCHEON**

### **Celebrating the Home Team**

**WHEN:** Wednesday, April 24, 2019 (this luncheon sells out at 130 reservations)  
Networking begins at 11:00 am, Lunch at 11:30 am

**WHERE:** Kauffman Stadium  
One Royal Way  
Kansas City, MO 64129

**COST:** \$21.00/person

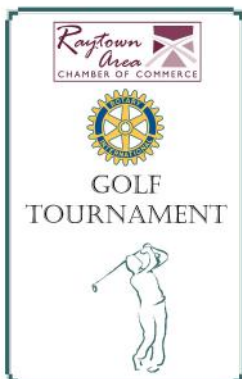
[REGISTER HERE BY MONDAY, APRIL 23](#)

**LUNCHEON SPONSOR:**



### Mark Your Calendars!

**May 10, 2019 - Raytown Night at the Royals**



**May 23, 2019 - Raytown Chamber / Raytown Rotary Golf Tournament**

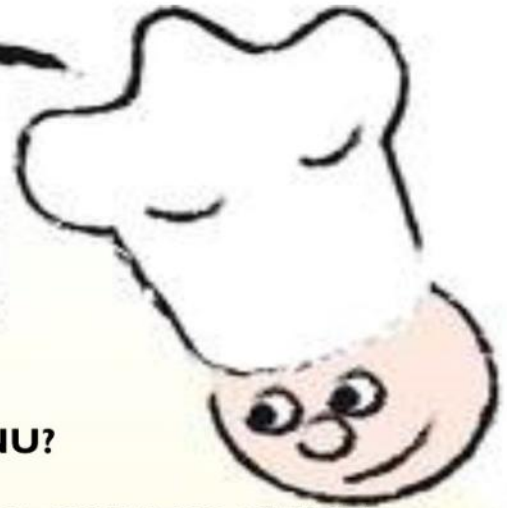
**TITLE SPONSOR:**





## Upcoming Chamber Events

# Menu



### WHAT'S ON THE MENU?

#### **UNDERSTANDING QUICKBOOKS - A BEGINNERS GUIDE**

Discover the basics of using Quickbooks. Bring your questions and a friend!

Topics include:

- Top reasons Quickbooks makes business easier
- How to choose the right version for your business
- Reach your business goals through customized reporting
- How to avoid the top mistakes business owners make with Quickbooks

Our speaker is Tina Joy Cochran who owns Sword of Joy Consulting and a member of the Chamber.

Tina Joy Cochran, founder of Sword of Joy Consulting is an experienced organizational development consultant and Certified Quickbooks ProAdvisor. She is a published author, trainer and coach with MA degree in Human Resource Development and BA degree in Finance. She is also the founder of 501c3 non-profit organization. Her extensive expertise in all aspects of business operations makes her an asset to many organizations including, government, church and education.

Date: Wednesday, April 10, 2019

[\*\*CLICK HERE TO REGISTER\*\*](#)

Time: 11:30 to 12:30

Location: Raytown Wellness Center (10301 E. 350 Highway, Raytown, MO 64138)

Cost per person: \$12.00 (includes lunch)



# MARCH

## 2019

5909 RAYTOWN TRAFFICWAY  
RAYTOWN, MO 64133-3860

816-353-8500 FAX 816-353-8525  
RaytownChamber.com

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
			<p>Check your weekly Chamber Connections C-mail for an up-to-date Calendar</p>		1	2
3	4	5	<p>6 Membership Services Committee 12:00 pm @ Chamber Office</p>	7	8 Office Closed	9
10	11	12	13	<p>14 Board of Director's Meeting 7:30 am @ Chamber Office</p>	<p>15 Government Relations 8:00 am @ Chamber Office</p>	16
17	18	19	<p>20 90 Anniversary Gala Task Force Meeting 10:00 a.m. @Chamber Office</p>	21	22	23
24	25	<p>26 Candidate Forum 6:00 pm @ Raytown Christian Church</p>	<p>27 Membership Luncheon - Chris Kuehl 12:00 pm @ Wellness Center</p>	28	29	30
31						