

CHAMBER CONNECTIONS

Follow the Chamber:



#RaytownChamber90



MISSION STATEMENT

The Raytown Area Chamber of Commerce and Tourism supports our business community to enhance the quality of life for our citizens.

RAYTOWNCHAMBER.COM

OCTOBER 2019

2019 CHAMBER CORPORATE SPONSORS



Click on logos & links for more information

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OCTOBER MEMBERSHIP LUNCHEON



Chamber Annual Meeting and Raytown Quality Schools Update



WHEN: Wednesday, October 23, 2019
Networking begins at 11:00 am, Lunch at 11:30 am

WHERE: Raytown Wellness Center
Community Room
10301 E. 350 Hwy
Raytown, MO 64138

LUNCHEON SPONSOR:

COST: Members: \$16.00/person,
Non-Members: \$19.00

[REGISTER HERE BY MONDAY, OCTOBER 21](#)

LUNCHEON RSVP POLICY

- Registrations must be made by **NOON** on the Monday before luncheon.
- Cancellations will be accepted until 24 hours prior to the luncheon.
- Cancellation after 24 hours, or no-shows will be invoiced with a \$2.00 fee added.



business after hours

AFTER HOURS NETWORKING

THURSDAY, OCTOBER 3, 2019
4:30 TO 5:30 P.M.

BEST WESTERN PREMIER KANSAS CITY SPORTS COMPLEX,
4011 BLUE RIDGE CUTOFF, KANSAS CITY, MO 64133

Come by anytime between 4:30 to 5:30 p.m. to have a refreshment and network with other businesses within the community. An added bonus will be to meet the business hosting the After Hours and find out what they have to offer.

We will also have a ribbon cutting to celebrate the remodel and new hotel name - Best Western Premier Kansas City Sports Complex at 4:45 pm.

[REGISTER BY WEDNESDAY, OCTOBER 2](#)





THINKRAYTOWNFIRST.COM

Board of Directors

Chiki Thompson, Chair of the Board
Raytown Water Co.

Melvin Norrington, Chair Elect
KCP&L

Tamara Wheeler, Secretary/Treasurer
United Consumers Credit Union

Rene Purtee, Past Chair
Arvest Bank

At Large Members

Kaylie Baker
Rok'it Advertising

Erik Blaney
Shamrock Cabinet & Fixture Corp.

Paula Fats Cannon
Blue Ridge Bank and Trust Co.

Board Members

Robert Atkins
Farmers Insurance

Dr. Ryan Crider
MCC - Longview

Steve Dempsey
Missouri Job Center

Lauren Jilek
Partners in Primary Care

Stephen Losey
BeneFocus

Brian Ross
Edward Jones

Brian Wagler
ServPro of Raytown/East KC

Phylis Goforth, Liaison
Raytown Main Street Assoc.

Chief Matt Mace, Liaison
Raytown Fire Protection Dist.

Dr. Allan Markley, Liaison
Raytown Quality Schools

Missy Wilson, Liaison
City of Raytown

Staff

Vicki Turnbow, President
president@raytownchamber.com

Kirsten Turnbow,
Operations Coordinator
staff@raytownchamber.com

PRESIDENT'S CORNER

The Raytown Chamber Board of Directors voted to accept the recommendation from the Nominating Committee for the 2020 Officers:



Chair – Melvin Norrington, KCP&L (soon to be Evergy)
Chair Elect – Tamara Wheeler, United Consumers Credit Union
Secretary Treasurer – Dr. Ryan Crider, Metropolitan Community College-Longview
Past Chair – Chiki Thompson, Raytown Water Company



The Board of Directors also accepted their recommendation for the Class of 2022:

Al Maddox, Cave Spring
Melvin Norrington, KCP&L (soon to be Evergy)
Linda Roberts, Raytown-Lee's Summit Community Credit Union
Tamara Wheeler, United Consumers Credit Union



The Class of 2022 will be voted on by those Members in attendance at the October 23, 2019 Annual Meeting set to be held during the October Membership Luncheon. This luncheon will be held at the Raytown Schools Wellness Center Community Room, reservations are required and the speaker will be Dr. Allan Markley giving us an update on the Raytown School District.

We are only about 40 days away from the Chamber's 90th Anniversary Gala celebration. You have until October 15 to make your reservations, secure your table sponsorship and/or donate an item for the auction. Call me and we will get you in the system.

At the September 12, 2019 Raytown Chamber Board of Directors meeting, the Board accepted the recommendation of the Government Relations Committee to support/endorse the renewal of the Parks/Storm Water Control Sales Tax Ballot item. Please take a moment to educate yourself and any employees/customers that may live in Raytown who would be voting on this important item. Questions, please contact either Mr. Damon Hodges, City Administrator 816-737-6007 or Mr. Dave Turner, Parks Director at 816-358-4100.

Always remember the Chamber office is a resource for the business community and my door is always open!

Vicki Turnbow, President

Getting to Know the New Logo

New Shape – the updated shape of the logo pays tribute to the Rock Island Rail

It only seemed right to change a portion of the crossroads to also represent the Rock Island Rail as well as the new Rock Island Trail.



By adding "and tourism" to our name, we hope to capitalize on our position on the trail to be a center of information for any visitors.



MEMBER MARKET



NEED A RENTAL HALL?

PARTIES ~ DANCES ~ RECEPTIONS ~ MEETINGS

\$100 discount with this ad!

OFFICE HOURS: Monday-Saturday 8 am-12 pm

5101 BLUE RIDGE CUTOFF 816-356-4962



Waste & Recycling Service for Home & Business



wcawaste.com

(816) 358-1211

Market your business to more than 400 Members in the CHAMBER CONNECTIONS.

Business card, 1/4 page, 1/2 page or full page
Space Available - 3 months or 1 year run
All marketing may include a website link.
All marketing must be prepaid.

Contact the Chamber for more information.

**Your business ad here!
Contact Chamber staff before
the 15th of the month to be in
next month's
Chamber Connection!**



EMPLOYEE BENEFITS



EXCLUSIVE CHAMBER MEMBER INSURANCE PROGRAM

Save on group medical coverage and more with this exclusive program.

Why pay more for coverage when there are better options available to you as a Chamber member? You and your employees deserve the best insurance benefits at the best possible price. We can improve your program now – don't wait any longer. Call today!

- Savings for groups of 5 to 5,000 enrolled
- Exclusive group medical insurance programs
- In addition to medical, discounts available on dental, vision, disability, life, critical illness, accident, and pet
- Fully insured, level funded, and self-insured composite rates
- HSA / FSA/ COBRA Administration
- Ongoing support from your dedicated account team, access to our HR Help Desk, and compliance support
- Online reporting and enrollment services
- Onsite open enrollment



Kent Friend
Employee Benefits and Property & Casualty Consultant
kfriend@bukaty.com
P: 913.777.7535
C: 816.803.7406
F: 913.345.2608



A Look at the Last 30 Days



September 4 - Raytown Day of Prayer



September 5 - Chamber staff was invited for an afternoon at the ballpark with Past Chair, Rene Purtee and Kaylie Baker.



September 7 - Vicki attended Grandview Chamber's Music on Main.



September 13 - Raytown High and Raytown South Hall of Fame weekend festivities



A Look at the Last 30 Days



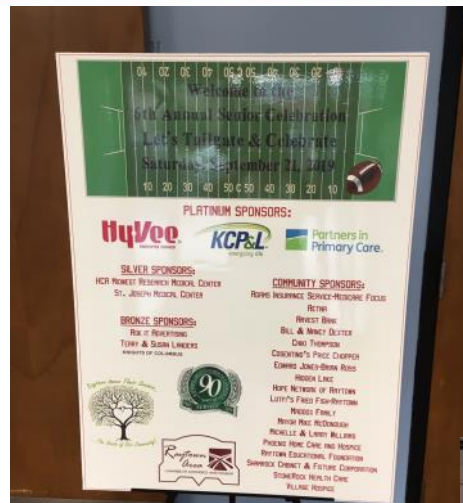
September 14th Raytown Live!
featuring Retroactive Band



September 15th
Rice-Tremonti Home
175th Birthday
Celebration



A Look at the Last 30 Days



A Look at the Last 30 Days

September Membership Luncheon City Update & Information on Opportunity Zones

LUNCHEON SPONSORS:



Raytown / East Kansas City



New Member:
Technology Elevated



New Member:
Hilton Garden Inn



A Look at the Last 30 Days



CHAMBER RENEWALS

☺ *We would like to thank our members who gave 110%.*

- ☺ **Best Western Premier Kansas City Sports Complex**, James Wendleton, Ms. LuRue Ashley, 2017
- Blue Rain Roofing & Restoration**, David Lopez, Shannon Webb, 2016
- Connection Point Church**. Carmen Kraus, Clay Withers, Bernard Wesley, 1987
- ☺ **Dick Smith Ford**, Jeff Lewis, Ryan Ortiz, 2016
- ☺ **Farmers Insurance – Atkins Agency**, Robert Atkins, 2017
- Kansas City Zoo**, Linda Falk, Randy Wistoff, 2011
- ☺ **Lee’s Summit Tribune Publishing, LLC.**, Linda Ahern, 2018
- ☺ **Maywood Printing Company, Inc.**, Colleen Pruetting, Brad Courtney, 1998
- MDL Technology**, Mary Dryer, TJ Bloom, 2008
- Messner Bee Farm**, Rachael Messner, 2017
- P.J.’s & Co. Hair & Spa**, Samuel Goforth, 2018
- Raytown Historical Society & Museum**, Larry Short, 2007
- ServPro of Raytown/East Kansas City**, Brian Wagler, Chelsea Ousley, Dan Maddox, Laci, 2013
- The Irish Pub House**, April Harrington, 2007
- UMB**, Felicia Luhnig, 1994
- ☺ **Westhues Electric**, Keith Westhues, James Westhues, 1991

NEW CHAMBER MEMBERS

- ◆ Panda Express
 Haso Bakr
 10139 E 350 Hwy
 Raytown, MO 64138
 Hassoo.Bakr@pandarg.com
 www.pandaexpress.com
 Recruited by: Self

- ◆ Citizens 4 Progress
 John Ivey
 9615 E 63rd St, West Unit
 Raytown, MO 64133
 citizens4progress.com
 Recruited by: Self

Thank you to the following Chamber member’s who have referred a business to us to contact about being a potential member:

Chiki Thompson - Raytown Water Company



NEW MEMBER REFERRALS

Referrals can be companies you buy from companies that buy from you, or companies whom you have a connection with.

Help the Raytown Chamber continue to grow and be able to provide quality services to other businesses just like yourself.

Contact the Chamber office at 816-353-8500 or email staff@raytownchamber.com and we will contact them about joining the Chamber!

EACH ONE → REACH ONE

- Who are your vendors?
- Who are some of your best customers?
- Who would benefit from sitting at this table?
- Who is in your contact list?



Our Members in the News

5K HISTORIC TRAIL RUN FOR EXCELLENCE

The RAYTOWN EDUCATIONAL FOUNDATION will host the 20th **5K RUN FOR EXCELLENCE** in Raytown Saturday, **October 12, 2019**

The 5K Run/Walk begins at 8:30 a.m. from the track at Chittwood Stadium at Raytown High School, 6019 Blue Ridge Blvd.

This course has been measured and certified by USA Track and Field. Our course begins on the track behind Raytown High School and continues northeast on Blue Ridge Boulevard to Woodson Road. It turns creating a loop returning along Blue Ridge Boulevard to finish on the track at Chittwood Stadium behind Raytown High School.



The cost to enter is \$30 adults and \$15 students through 12th grade in advance and \$35 the day of the race.

Run/Walk Entry Forms are available at the Raytown Schools Educational Conference Center (350 Highway), Raytown Quality Schools Wellness Center (350 Highway), Raytown Quality Schools Administration Building (Raytown Road), Raytown Mid-Continent Library, Garry Gribble's Running Sports, Fit for Life, or on the foundation's website: www.raytowneducationalfoundation.org

Additional information is available by calling Martha Cockerell at 816-268-7181 or email REF@raytownschools.org Information available at www.raytowneducationalfoundation.org

Many thanks to our sponsors who help make this event possible.

Proceeds from this healthy, calorie-burning event will benefit the RAYTOWN EDUCATIONAL FOUNDATION that supporting grants, scholarships, and student recognition programs in Raytown Quality Schools.

Participants may pick-up Run/Walk Packets at the Chittwood Stadium behind Raytown High the day of the run beginning at 7:00 a.m. Run/Walk packets are also available for pickup FRIDAY before the run, **October 11th**, from **3:30 p.m. – 6:00 p.m.** in the lobby of RSECC located at 10750 East 350 Highway.

FREE Adult Basic Education Classes

The Aviation Institute of Maintenance is offering Adult Basic Education Courses FREE of charge to the surrounding community. Classes begin August 27th and run Tuesdays and Thursdays 2:15pm-4:15pm. Classes offered: Reading, language arts, ESL, math/algebra, computers, financial literacy, life skills, job skills and bonus electives. Call 816-753-9920 and speak to Ms. Jill Johns or stop by the school at 4100 Raytown Road (across from gate 5) to register. Please join us!



Our Members in the News



The Full Employment Council, Inc. (FEC), Fiscal Agent/Managing Entity for the Eastern Jackson County Workforce Development Board, offers career assistance and debt free skill scholarship funding for short term, high demand, career training. Employment assistance and supportive services are available for adults and youth interested in learning a new career or trade, or, skill up in their current career field. High demand certificate training is available in the following sectors: healthcare, advanced manufacturing, information technology, business services, financial services, transportation, logistics and construction. FEC provides eligible participants with transportation, work uniforms, and tools assistance. Exclusive hiring fairs with some of the area's top employers are open to participants who complete the program.

If you are seeking to change your career path or increase your skills to become more marketable, please visit our Independence location at 15301 E. 23rd S. St., Independence, MO or one of our eight locations, listed at www.feckc.org. For more information call 816-521-5700 Allan Hedrick ext. 3274 or Lorna Dempster ext. 3223.

The Full Employment Council, Inc. is an equal opportunity employer/program. Auxiliary aids and services are available upon request to individuals with disabilities. Missouri TTY user: 1-800-735-2966 or 711 for relay Missouri. The FEC/Missouri Job Center is a proud partner of the American Job Center Network.



Local plumber helps bring clean water to children in Kenya

Jeff Morgan, founder of Morgan Miller Plumbing, recently returned from a life-changing trip in Kenya Africa where he helped lead a project to install a rainwater harvesting system for the Miumbuni Primary School. Jeff was chosen to participate in the Missuni Water Project through a collaborative effort between Plumbers Without Borders and Engineers Without Borders - New York.

The Project was initiated through an online project application to Engineers Without Borders USA from the Misuni Development Self Help Group in Kenya with the overall objective to improve health and prevent illness caused by water-borne disease. There is a staggering lack of access to clean water through much of the region.

Members of the local community helped prepare the site before the team arrived. The EWB team and local laborers then installed and tested six 10,000-liter water tanks, providing over 800 schoolchildren access to clean water for the first time in its history.

Jeff's lifelong dream of traveling abroad to help others and his deep commitment to community has also taken him to Haiti a couple times where he helped oversee and instruct local crews install plumbing for infectious disease centers. Jeff says, "To play a small part in such a large, impactful project is very fulfilling. While traveling and working abroad, it's also important to be respectful of their traditions and their way of living."

Jeff remains closely involved with Plumbers Without Borders and plans to continue to help bring clean water and sanitation locally, nationally and globally when called upon.



**MORGAN
MILLER
PLUMBING**



Our Members in the News



Burton Completes MSBA Training

(Raytown, Missouri) Raytown C-2 Board of Education member Alonzo Burton recently completed his requirement for 16 hours of certification training for all newly elected or appointed school board members.

Burton, appointed to the Board on July 15, 2019, participated in workshops sponsored by Missouri School Boards' Association, a private, not-for-profit organization that assists school boards. The training is funded by a grant from the Missouri Department of Elementary and Secondary Education, and is provided at no charge to board members.

The workshops place a strong emphasis on improving student achievement, providing district oversight, legal issues, techniques for establishing school district policy, and fundamentals of school finance.

Burton's term expires in April 2020.



It's a win-win. Buy a Grocery Grab coupon from a REF board member for \$5 and enter a chance to win a \$100 Cosentino's gift card or the Grand Prize Grocery Grab. Last year Grand Prizes winners grabbed over \$6,000 in groceries! Coupons can also be purchased by emailing: REF@raytownschools.org.

All proceeds benefit the Raytown Educational Foundation.

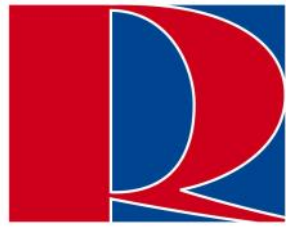


For two years, Tim “the Light Guy” and Michelle Truesdale have been working with commercial and nonprofit clients to provide efficient LED technology. Under the brand of Yellowblue LED, the “dynamic duo” has served 200 facilities, including offices, retail, and industrial clients, as well as churches and nonprofits. In their 1st year of operation, they found half of their clients through their Chamber networking!

As a direct sales organization, Tim & Michelle's company designs, builds, and distributes their own top of the line LED lighting at fair prices. They provide free lighting assessments to evaluate project feasibility, they work directly with utility companies to find rebate options, and identify federal tax credit options. Most projects see a 50-70% reduction in energy usage, and their products last for decades.

And now, Tim & Michelle are excited to announce a rebranding! In the Kansas City Market, Yellowblue LED is becoming Ecologix. This will allow them to expand their service beyond commercial LED to branch into solar, as well as providing residential energy conservation products and fire alarm systems. You can catch them on LinkedIn or Facebook under Tim “the Light Guy” Truesdale. Or by phone or email: at 816-916-6829 or ttruesdale@ecologixglobal.com

Upcoming Community Events



**RAYTOWN
QUALITY
SCHOOLS**
Expect the Exceptional



Raytown Quality Schools invites you to the

GROUND BREAKING CEREMONY

For the Herndon Career Center Culinary Arts Center



@ 2:30
PM

11501 E. State Rte. 350
Raytown, MO 64138

**OPENING
2020**



Raytown Main Street City-Wide Trunk-or-Treat

Join us for our second annual Raytown Trunk-or-Treat evening on Halloween night from 5:30 – 7:30. This year's event includes:

- The Raytown Community Band playing all your scary favorite tunes
- A bounce house for the kids
- Hot chocolate and cider for the older kids and adults
- Door prizes
- And of course, more trunks with treats than ever before

Bring your 12 and unders for Trunk-or-Treating and the rest of the family for the band

Location: Raytown Christian Church (6108 Blue Ridge Blvd)

Sponsored by the Raytown Main Street Association and Raytown Christian Church

==

Business Leaders: Please make reservations to bring your car, pickup truck, etc. to participate in this year's Trunk-or-Treat. The "cooler" the decorated vehicle, the more attention you get! This is a great time to meet your customers, to get your name out there, and to have a good time. (Bring treats for 500 children – last year we had over 350 visit ... that's a lot of families for you to meet and greet!)

Trunkers Registration: <http://peachjar.me/trunk-registration/>



Upcoming Community Event



STEVE MOCK TRIBUTE

GOLF TOURNAMENT

Check in: NOON

SAT 2019
Oct. 12,

• \$70 PER PLAYER
• Proceeds to REAP

**DEADLINE
TO SIGNUP**

**Oct. 4,
2019**

PLACE

TEETERING ROCKS
12040 E 86TH ST.,
RAYTOWN, MO

CONTACT:

Dave - 816-225-8144
OR
Judy - 816-358-2865

Upcoming Chamber Events

What's On The *Menu*



Expertise you experience

Are you tired of paying too much for health care?

Presented by: Kent Friend, National Strategic Benefit Consultant, Bukaty Companies

Date: Tuesday, October 15, 2019

Time: Register and grab breakfast 7:15 a.m. to 7:45 a.m.

Program: 7:45 a.m. to 8:45 a.m.

Location: Raytown Wellness Center
(10301 E 350 Hwy, Raytown, MO 64138)

Cost per person, includes lunch: Members: \$12.00 Non-Members: \$20.00



[REGISTER HERE BY FRIDAY, OCTOBER 11](#)



Upcoming Community Events



Work That Matters Job Fair - Raytown

READY FOR A BETTER CAREER?
ATTEND THIS FREE JOB FAIR
WEDNESDAY, NOV 6, 2019
3PM – 7PM

6108 BLUE RIDGE BLVD
RAYTOWN, MO 64133

Our Job Fairs are **scheduled in the afternoons and early evenings** to maximize job search efforts. Attendees receive **coaching and interview tips** before meeting a single prospective employer. We limit the number of job seekers with employers at any one time to ensure **one-on-one attention** from each job provider. We provide **refreshments, childcare** and an opportunity for job seekers to debrief in a relaxed atmosphere, including one-on-one prayer before they “hit the streets” again or head for home.

Refreshments and Child Care available

Find our more at: www.RaytownJobFair.com ▶ ▶ ▶

- Meet One on One with Employers
- Receive Career and Job Search Advice
- Discover Motivation and Support
- And More...



Sponsored by:

Raytown Christian Church
& Sword of Joy Consulting

6108 Blue Ridge Blvd
Raytown, MO 64134

www.SwordofJoy.com
www.RaytownCC.org

90th Anniversary Gala



Gala Celebration

Saturday, November 9, 2019

Stoney Creek Hotel & Conference Center
18011 Bass Pro Drive • Independence, MO 64055

Doors Open 5:30 P.M.

GALA SPONSORSHIP OPPORTUNITIES

Gala Sponsor



Venue Sponsor



Print Sponsor



Wine Pull Sponsor



Emerald Sponsor - \$1,500

- Seating for 8 with signage
- Introduction and recognition the night of the event
- Recognition in all promotional materials
- Half-page color advertisement in the event program and the December Chamber newsletter
- Social media recognition

Diamond Sponsor - \$1,000

- Seating for 8 with signage
- Introduction and recognition the night of the event
- Recognition in all promotional materials
- Quarter-page color advertisement in the event program and the December Chamber newsletter
- Social media recognition

Entertainment Sponsor - \$300

- 2 tickets to the event,
- Introduction and recognition the night of the event
- Recognition in all promotional materials
- Quarter-page color advertisement in the event program and the December Chamber newsletter
- Social media recognition

Table Sponsor - \$600

Sponsorship includes seating for 8 with signage

Party of Two - \$150

Two tickets to the event

Party of One - \$75

One ticket to the event

Auction Item Sponsor

- Recognition in the Event Program
- Company Name on the item/basket

For \$50, we do the shopping! If you don't want to worry about getting an item, we will be happy to put something together for you.

Contact us if you may be interested in donating a silent auction item!

Sponsor & Payment Information

Company _____

Contact _____

Phone _____

Email _____

Payment Method:

Total Due: \$ _____

Check Enclosed Credit Card*

Send Invoice

Online Registration

raytownchamber.chambermaster.com/events

* Credit cards accepted in person, by phone or online (PayPal)

Return form before September 1, 2019 to:

staff@raytownchamber.com

Raytown Chamber

5909 Raytown Trafficway

Raytown, MO 64133

Questions: call 816-353-8500




Deadline Extended to October 15!



OCTOBER 2019

5909 RAYTOWN TRAFFICWAY
RAYTOWN, MO 64133-3860

816-353-8500 FAX 816-353-8525
RaytownChamber.com

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
<p>Check your weekly Chamber Connections C-mail for an up-to-date Calendar</p>		1	2 Membership Services Committee 12:00 pm @ Chamber Office	3 After Hours Networking 4:30 pm @ Best Western Premier  business after hours	4	5
6	7	8 Office Closed	9	10 Board of Director's Meeting 7:30 am @ Chamber Office	11	12
13	14	15 What's On the Menu? 7:15 am @ Raytown Wellness Center 	16 Gala Reservation FINAL DEADLINE 	17	18 Government Relations 8:00 am @ Chamber Office	19
20	21	22	23 Membership Luncheon 11:30 pm @ Raytown Wellness Center	24	25	26
27	28	29	30	31		