

CHAMBER CONNECTIONS



#RaytownChamber90



MISSION STATEMENT

The Raytown Area Chamber of Commerce and Tourism supports our business community to enhance the quality of life for our citizens.

RAYTOWNCHAMBER.COM

MARCH 2020

2020 CHAMBER CORPORATE SPONSORS



Click on logos & links for more information

INSIDE THIS ISSUE:

March Events, 2020 Corporate Sponsors	1
President's Corner & Networking with the President Dates	2
Member Market	3
A Look at the Last 30 Days	4
A Look at the Last 30 Days	5
A Look at the Last 30 Days	6
A Look at the Last 30 Days	7
A Look at the Last 30 Days	8
A Look at the Last 30 Days	9
Renewals, New Members & Each One Reach One Campaign	10
Upcoming Community Events	11
Members In The News	12
Host a Networking Event	13
Golf Title Sponsor Needed	14
Other Announcements	14
Upcoming Chamber Events	15
March 2020 Calendar	16



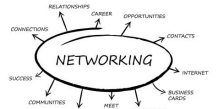
MARCH CHAMBER EVENTS



Thursday, 03/05/2020 - After Hours at the Raytown Chamber office hosted by CareNow/HCA
4:30 to 5:30 [Click here for more details & to register](#)



Tuesday, 03/10/2020 - Networking with the President During an Afterhours @ Stoney Creek 4:30 - 5:30 pm
[Click here for more details & to register](#)



Tuesday, 03/17/2020 - A.M. Connections at Edward Jones / Brian Ross new office from 7:30 to 8:30 with ribbon cutting at 8:30! Stop by have a cup of coffee and see Brian's new office location. [Click here for more details & to register](#)



Edward Jones
MAKING SENSE OF INVESTING



MARCH MEMBERSHIP LUNCHEON

- Wednesday, 03/25/2020
- Luncheon topic: Workforce Development By the Numbers and Who Creates Jobs in our Communities? Presented by Morgan Perry from Square One Small Business Services
- Raytown Wellness Center (10301 E. 350 Hwy)
- \$16.00 per person - a reservation is required
- 11:00 - 11:30 Networking & Registration
- 11:30 - Noon Buffet Lunch
- Noon - 1:00 Program

Lunch Sponsor:

[Click here to Register](#)

LUNCHEON RSVP POLICY

- ▶ Registrations must be made by NOON on the Monday before luncheon.
 - ▶ Cancellations will be accepted until 24 hours prior to the luncheon.
- Cancellation after 24 hours, or No-shows will be invoiced with a \$2.00 fee added.

St. Regis Academy and Early Childhood Center
regisacademy.org

ECC	Academy
6 weeks through 5 years NAEYC Accredited MO State Licensed	Kindergarten through 8th Grade Accredited NCA-CAS1 MO Non Public.
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Everygy

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Chief Matt Mace, Liaison
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Dr. Allan Markley, Liaison
Raytown Quality Schools

Missy Wilson, Liaison
City of Raytown

Staff

Vicki Turnbow, President
president@raytownchamber.com

staff@raytownchamber.com

PRESIDENT'S CORNER

On February 20, 2020 I shared an email with the Membership about #LeapofKindnessDay which is a special way to celebrate the 29th of February. What a great idea this was. Thank you to the Saratoga County Chamber of Commerce for sharing their idea with the rest of us. Hopefully by February 29, 2024 they will have reached many more Chambers.

We continue to work on ways to provide better service to you our members and ways to help promote our community. Have an idea give me a call or send me an email.

- Membership Services Committee will begin to discuss a Membership Drive to happen sometime this year. Be watching for details to come.
- Government Relations Committee meets the third Friday of each month at 8:00 a.m. - meet your City, County, State and Federal representatives.
- Raytown Chamber/Rotary Golf Tournament - May 14 at Hillcrest Golf Course (committee meetings will begin soon)
- Senior Celebration has set their event for Saturday, September 19 and the theme this year is "Bingo". (Committee meetings will begin soon)
- Raytown Night at the Royals - Friday, June 26 (tickets go on sale soon)
- Business Brigade will continue to make face to face visits with members.

Are you interested in being on a Committee? Contact me today and I will get you added to just the right one that helps bring out your talents and gives you more opportunities to gain exposure for your business or organization.

As we prepare for Spring—take a moment to smile and I look forward to seeing you at a future event or meeting.

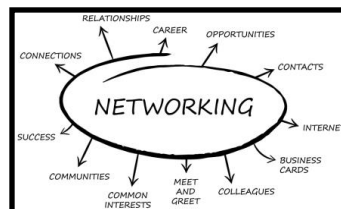
Also, clearing and construction is happening along the Rock Island Corridor - be watching for progress at the Chamber office.

Remember my office is always open!

Vicki Turnbow, President



"Networking with the President"



- **Everyone is responsible for their own expenses.**
- **Held at different times**
- **Breakfast/coffee 7:30**
- **Lunch 11:15**
- **After Hours 4:30**
- **Courtesy registration so I can let the business**

know how many of us will attend. We will make every attempt for all who pre-register to sit together.

- **No set agenda**
- **Great way to support these businesses.**

Dates so far:

- **March 10 - After Hours 4:30 @Stoney Creek Hotel/McCoys Bar**
[Click Here to Register](#)
- **April 29 - Breakfast 7:30 @HyVee Raytown** [Click Here to Register](#)
- **May 11 - Lunch 11:15 @Lutfi's Fried Fish Raytown** [Click Here to Register](#)
- **June 18 - After Hours 4:30 @Best Western Premier** [Click Here to Register](#)

July through December being finalized now

MEMBER MARKET



NEED A RENTAL HALL?

PARTIES ~ DANCES ~ RECEPTIONS ~ MEETINGS

\$100 discount with this ad!

OFFICE HOURS: Monday-Saturday 8 am-12 pm

5101 BLUE RIDGE CUTOFF 816-356-4962



Waste & Recycling Service for Home & Business



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(816) 358-1211

Market your business to more than 400 Members in the CHAMBER CONNECTIONS.

Business card, 1/4 page, 1/2 page or full page
Space Available - 3 months or 1 year run
All marketing may include a website link.
All marketing must be prepaid.

Contact the Chamber for more information.

**Your business ad here!
Contact Chamber staff before
the 15th of the month to be in
next month's
Chamber Connection!**



EMPLOYEE BENEFITS



EXCLUSIVE CHAMBER MEMBER INSURANCE PROGRAM

Save on group medical coverage and more with this exclusive program.

Why pay more for coverage when there are better options available to you as a Chamber member? You and your employees deserve the best insurance benefits at the best possible price. We can improve your program now – don't wait any longer. Call today!

- Savings for groups of 5 to 5,000 enrolled
- Exclusive group medical insurance programs
- In addition to medical, discounts available on dental, vision, disability, life, critical illness, accident, and pet
- Fully insured, level funded, and self-insured composite rates
- HSA / FSA/ COBRA Administration
- Ongoing support from your dedicated account team, access to our HR Help Desk, and compliance support
- Online reporting and enrollment services
- Onsite open enrollment

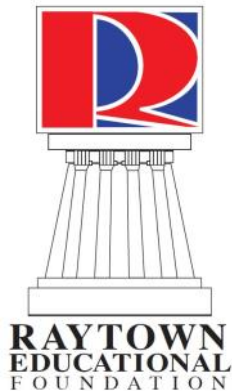
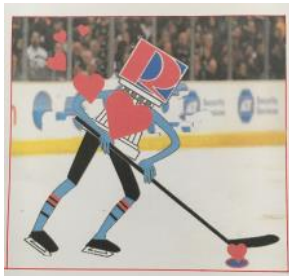
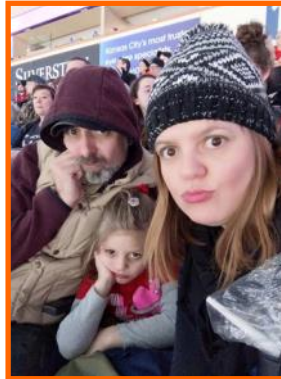


Kent Friend
Employee Benefits and Property & Casualty Consultant
kfriend@bukaty.com
P: 913.777.7535
C: 816.803.7406
F: 913.345.2608



A Look at the Last 30 Days

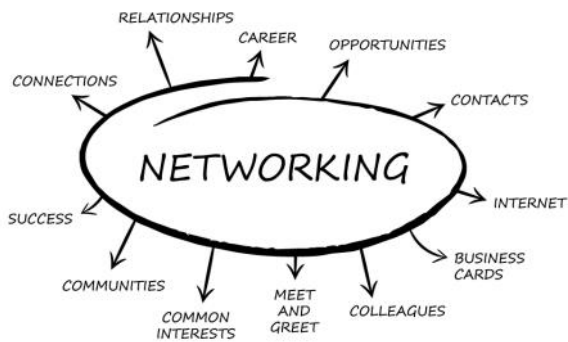
Raytown Night at the Mavericks - 02/14/2020



A Look at the Last 30 Days

February A.M. Connections held at Partners in Primary Care

02/18/2020



Thank you to those who attended the February “Networking with the President” Series. We met for an afterhours at The Irish Pub located at 6332 Raytown Road in downtown Raytown! Owner April Harrington was a gracious host and a good time was had by all who attended.



A Look at the Last 30 Days!



**Chamber Day
at the Capitol
February 25,
2020**

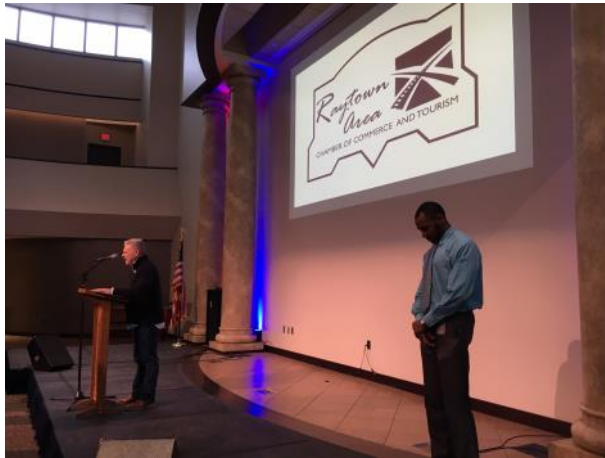


Ribbon cutting and grand opening Serenity Café 02/26/2020



A Look at the Last 30 Days!

STATE OF THE CITY ADDRESS
CONNECTION POINT CHURCH
FEBRUARY 27, 2020



A Look at the Last 30 Days!



Extreme Grand Prix held their 2nd Annual Raytona 500 on Friday, February 28, 2020 in partnership with 610 Sports. Some photos used are courtesy of 610 Sports Facebook page. Thank you Stacey Payne and Matt Tholen for continuing to promote Raytown.



Getting to Know the New Logo

New Shape – the updated shape of the logo pays tribute to the Rock Island Rail

It only seemed right to change a portion of the crossroads to also represent the Rock Island Rail as well as the new Rock Island Trail.



By adding "and tourism" to our name, we hope to capitalize on our position on the trail to be a center of information for any visitors.

ROCK ISLAND TRAIL UPDATE



ROCK ISLAND TRAIL PROJECT UPDATE

Statement from Matt Davis, Rock Island Project Manager

On February 20th, Jackson County entered into a trail use agreement with Union Pacific Railroad (UP), concluding the process commonly known as “railbanking.” This action allows the County to move forward with construction of the second phase of the Rock Island Trail project. Construction on the trail project officially began on Monday February 24th. The County still projects to complete the trail by early 2021, although a more specific date has not been identified. These photos were taken Monday, 02/24/2020 through Friday, 02/28/2020.



CHAMBER RENEWALS

☺ *We would like to thank our members who gave 110%.*

- ☺ Associate Member – Larry Mock 1973
- ☺ Courier Printing, Thomas Lankford 1990
- Faiths of Raytown, Karen Block 2015
- G. A. Precision, George Gardner 2019
- Jackson County Legislator Theresa Galvin
6th District 2015
- P.J.'s Hair & Spa, Samuel Goforth 2018
- ☺ Public Water Supply District #2, Pat Ertz,
Fred Hartwell, Susan Mead, Jim McClanahan,
Joe O'Dwyer, Richard Tush,
George Yocum 1990

- Reece Nichols, Bob Chambers 2010
- ☺ Shamrock Cabinet & Fixture Corp., Erik Blaney, Bill Price, Kelly Lauderback 1980
- ☺ StoneRock Health Care, John Christianson,
Tom Christianson 2015
- Truman Heritage Habitat for Humanity, Patrick Wilkins 2019



Have you utilized your member benefits lately?

NEW CHAMBER MEMBERS

◆ Missouri Cannabis Clinic
Darby Cook
10001 E. 67th Street
Raytown, MO 64133
816-353-0420
darby@missouricannabis.clinic
Www.Missouricannabis.clinic
Recruited by: Derek Ward



NEW MEMBER REFERRALS

Referrals can be companies you buy from companies that buy from you, or companies whom you have a connection with.

Help the Raytown Chamber continue to grow and be able to provide quality services to other businesses just like yourself.

Contact the Chamber office at 816-353-8500 or email staff@raytownchamber.com and we will contact them about joining the Chamber!

Thank you to the following Chamber member who have referred a business to us to contact about being a potential member:

Refer a potential member and see your name here!

EACH ONE → REACH ONE

- Who are your vendors?
- Who are some of your best customers?
- Who would benefit from sitting at this table?
- Who is in your contact list?



Upcoming Community Events Hosted by Chamber Members



GRAND OPENING & RIBBON CUTTING

The Mid Continent Public Library Raytown would like to invite you to their grand opening of the newly renovated Raytown Branch on **Friday, March 6, 2020** at 10:00 a.m.

[Click Here for More Details](#)



Community Connections



The District's Student Support Services department will host Community Connections, a resource fair for Raytown School District families on Saturday, April 4 from 11 a.m.-2 p.m. at Raytown High School.

The goal of this event is to provide families in the Raytown community with access to a variety of resources including food and utility assistance, educational services, healthcare, and other support organizations, including the police and fire department. Free refreshments, family activities, and prizes will also be available during this time.

If you are interested in serving as a sponsor of the event or have a resource to offer Raytown School District families, please contact the Student Support Services office at (816) 268-7000 or Secretary to the Assistant Director of Student Support Services Erica Byrd at erica.byrd@raytownschools.org.



COMMUNITY CONNECTIONS Resources for Raytown School District Families

Please join us to check out all of the FREE Resources available to you and your family. The Community Connections Resource Fair includes:

**Free lunch | Refreshments | Family Activities
Giveaways & Prizes!***

Access to community supports and resources including:

**Food | Clothing Assistance | Household | Utilities
School District | Educational | Medical | Dental
Support Services | & More!**

* Books and prizes will be given away compliments of local businesses and supporters. Prizes vary and may include Chromebooks, iPad Minis, Kindle Fires, and gift cards. You must have a student enrolled in the Raytown School District to be eligible.

CERT TRAINING IS COMING TO RAYTOWN



Community Emergency Response Team 2020 Classes begin:

- Tuesday, April 7, 14, 21, 28 2020
6:00pm - 9:00pm
- Thursday, April 9, 16, 23, 30 2020
6:00pm - 9:00pm
- Saturday, May 02, 2020
9:00am - 12:00pm (FINAL)

ALL CLASSES MUST BE ATTENDED FOR CERTIFICATION

The Raytown Police Department is proud to present this FREE training to the public.

Following a major disaster, police, fire and medical professionals may not be able to fully meet the demand of those in need. People will have to rely on each other to meet immediate lifesaving and life sustaining needs. CERT Team members assist emergency services agencies in public safety events and critical incidents. Join the team! For more information, visit: <http://www.ready.gov/citizen-corps>

The class will be held at Raytown Fire District Station #1, 6020 Raytown Trafficway. The course curriculum will cover the following modules:

- | | |
|--------------------------------------|-----------------------|
| • Emergency Preparedness | • CERT Organization |
| • Fire Safety | • Disaster Psychology |
| • Emergency Medical Operations 1 | • Terrorism and CERT |
| • Emergency Medical Operations 2 | • Course Review |
| • Light Search and Rescue Operations | • Disaster Simulation |

Participants must be 17 years old or older. Applicants will be required to complete an application form and a background check.

For an application form, contact Captain Dyon Harper at 816-737-6104 or harperd@raytownpolice.org

Upcoming Community Event?

Don't forget the Chamber's online FREE Community Calendar!

Visit raytownchamber.com

⇒ [“Click here to view Events Calendar”](#)

⇒ [“>Click Here to Submit Your Community Event<”](#)

⇒ Fill out all fields and click SUBMIT!

⇒ All events must be approved before going “live” to the public.

Our Members In The News



New Truman Heartland Partnership Provides Job Training for In-Demand Careers

The new community initiative from Truman Heartland Community Foundation (THCF), aims to help break the cycle of poverty by providing no-charge job training for in-demand careers.

The Job Skills for New Careers initiative is a collaborative partnership with Community Services League, Herndon Career Center, Mid-Continent Public Library and University of Central Missouri (UCM).

“We believe these organizations bring unique assets to the table and by working together, we can help people get connected to the trainings and resources they need to get on the path to a better job and a brighter future,” said Phil Hanson, president and CEO of Truman Heartland Community Foundation.

Through this initiative, Community Services League will match applicants with financial counseling, community resources through Mid-Continent Public Library and opportunities for no-charge trainings available through Herndon Career Center and UCM in fields that pay living wages and are in high demand in the region, including healthcare, other medical fields and skilled industrial trades.

Truman Heartland is hosting two informational sessions leading up to the launch of the first cohort in March. People interested in applying for job training are encouraged to attend one of these sessions. The first session will be held on Thursday, February 6, 2020 at 7 p.m. at the Mid-Continent Public Library – South Independence Branch, 13700 East 35th St S, Independence, MO 64055. The second will be on Monday, February 10, 2020 at 7 p.m. at the Mid-Continent Public Library – North Independence Branch, 317 US-24, Independence, MO 64050. These events are free to attend and open to the public. Children’s programming will be offered concurrently with both informational sessions.

Applications will be reviewed on a rolling basis with the first cohort planned to launch in March. Visit newskills.cslcares.org to learn more and to apply for job training and support through the Job Skills for New Careers initiative.



Truman Heartland Community Foundation (THCF) is a public charity committed to improving area communities by promoting and serving private giving for the public good. Founded in 1982, Truman Heartland serves the region with assets of more than \$54 million and annual grants surpassing \$4.8 million. Truman Heartland serves individuals who, through their private giving, wish to support the public good and help them do it in the most tax-wise and effective manner. Through the Community Foundation, donors can set up their own family foundations, scholarship funds, field of interest funds, endowment funds, charitable gift annuities and many other charitable vehicles, which utilize shared resources of the foundation to maximize the impact of their philanthropic dollars. In addition to donor services, the Community Foundation provides asset development for nonprofit organizations, awards grants to nonprofits, assists organizations in planned giving and serves as a leader in addressing community issues. For more information on charitable giving, visit www.thcf.org or call THCF at 816-836-8189.

Host a Networking Event in 2020

HOST A NETWORKING EVENT AT YOUR BUSINESS!

The Raytown Chamber is looking for businesses to host networking events in 2020. The A.M. Connections Networking events are scheduled for the third Tuesday of each month and by hosting, you agree to provide the coffee from 7:30 to 8:30 a.m. The sponsorship for each event is \$50.00. Listed below are the dates available.

For those who prefer an evening event, the After Hours Networking events are scheduled for the first Thursday of the month from 4:30 to 5:30 p.m. (unless a different day would work better for your business). By hosting an After Hours you agree to provide beverages/refreshments of your choice. The sponsorship for each event is \$50.00.

By hosting a networking event you will receive an advertisement in the monthly newsletter, a posting for 30 days in the weekly Chamber e-mail, a listing on the event calendar on the Chamber's website, and invitations to hand out to your customers or neighboring businesses. Morning Coffees and After Hours are offered on a first come first served basis. Please contact the Chamber office if you would like to sponsor an A.M. Connections or After Hours.

2020 A.M. Connections Available:

April 14, June 16, July 14, August 18, September 15, October 13, November 10

2020 After Hours Available:

April 2, October 1, November 5



Golf Title Sponsor Needed / Announcements

Raytown Area Chamber of Commerce & Raytown Rotary Club

GOLF TOURNAMENT



THURSDAY, MAY 14, 2020



The Raytown Chamber/Rotary Golf Tournament is set to be played at Hillcrest Golf Club on Thursday, May 14, 2020. If you are interested in this sponsorship let me know. The cost is \$1,500 and won't be invoiced until April 1.

The sponsorship includes:

Your business mentioned as Title Sponsor, logo on marketing material, company banner (if supplied by company), one hole sponsorship, a foursome in the tournament, signage at the event, opportunity to provide tee package items, and more. Limit of 1

Be watching for the golf flyer to come out in March with a list of the other sponsorships available. Questions, call the Chamber office today at 816-353-8500 or email staff@raytownchamber.com



The Raytown Chamber would like to congratulate Matt Baird, for being selected to lead the Lee's Summit Chamber of Commerce as their President. I have had the opportunity to work with Matt over the past several years and he will do a great job.



Time Line for the 2020 Census

2020 Census
When We Start Mailing

MARCH 12-20 An Invitation to Respond Online to the 2020 Census	MARCH 16-24 A Reminder Letter	<i>IF NO RESPONSE BY MARCH 24</i>	
<i>PRIMARY MAILING FOR MARCH 12</i>		MARCH 26-APRIL 3 A Reminder Postcard	APRIL 8-16 A Reminder Letter and Paper Questionnaire
		APRIL 20-27 A Final Reminder Postcard Before We Follow Up in Person	

6 2020CENSUS.GOV

Shape your future START HERE >

2020 Census

Upcoming Chamber Events



APRIL A.M. CONNECTIONS & RIBBON CUTTING

Come by D.W. Newcomers / Floral Hills anytime between 7:30 to 8:30 a.m. to have a cup of coffee and network with other businesses within the community on Tuesday, April 14, 2020. An added bonus will be to meet the business hosting the A.M. Connections Networking and find out what they can offer you.

Dignity[®]
MEMORIAL

LIFE WELL CELEBRATED[®]

[CLICK HERE TO REGISTER](#)

APRIL 22 MEMBERSHIP LUNCHEON

The April membership luncheon will be in the Royals Diamond Club area. At Kauffman Stadium. **Reservations are required and this luncheon will sell out at 110!** Don't wait until the last minute. Guest speaker to be determined

This luncheon is a kick-off for the beginning of the Royals season and to prepare to sell tickets for Raytown Night at the Royals set for Friday, June 26.

We will also celebrate Administrative Professionals Day so bring your Administrative Assistant to lunch as a thank you for all this person does throughout the year!



Park between the Royals and Chiefs Stadiums and enter through the glass doors by ticketing. Someone will be there to direct you.

Time: 11:00 to 11:30 Networking & Registration
11:30 to Noon Buffet Lunch
Noon to 1:00 pm Program

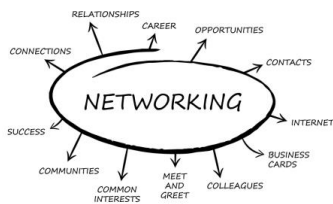
Cost: \$21.00 per person - reservations required before noon on Monday, April 20!

LUNCHEON RSVP POLICY

- Registrations *must* be made by NOON on the Monday before luncheon.
- Cancellations will be accepted until 24 hours prior to the luncheon.
- Cancellation after 24 hours, or No-shows will be invoiced with a \$2.00 fee added.

Sponsored by: 

[Click here to Register](#)



NETWORKING WITH THE PRESIDENT OVER BREAKFAST

Join Vicki Turnbow for the next "Networking with the President" get together on **Wednesday, April 29, 2020**. Send Vicki an email at president@raytownchamber.com to confirm you will meet her for breakfast at HyVee Raytown located at 9400 E. 350 Highway at **7:30 a.m.**

Everyone is responsible for their own expenses. What a great way to network and show support for a Raytown Chamber member.

[CLICK HERE TO REGISTER](#)

HyVee
EMPLOYEE OWNED[®]

Each month this year, a Networking with the President will be set up at a Raytown Chamber member restaurant or bar for coffee, lunch or after hours.



MARCH 2020

5909 RAYTOWN TRAFFICWAY
RAYTOWN, MO 64133-3860

816-353-8500 FAX 816-353-8525
RaytownChamber.com

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
1	2	3	4 Membership Services Committee Meeting Noon - Brown Bag @Chamber	5 AfterHours CareNow/HCA @Chamber Office 4:30 	6 Office Closed	7
8	9	10 Networking with the President During an After Hours 4:30 @Stoney Creek 	11	12 Board of Director's Meeting 7:30 am @Chamber Office	13	14
15	16	17 A.M. Connections & Ribbon Cutting @Edward Jones Brian Ross 	18	19	20 Government Relations Meeting @Chamber Office 8:00 a.m.	21
22	23 Reservation Deadline at Noon for luncheon on 03/25/2020	24	25 Membership Luncheon @Raytown Wellness Center	26 Office Closed	27 Office Closed	28
29	30 Office Closed	31	***** Check your weekly Chamber Connections C-mail for an up-to-date Calendar *****			