

CHAMBER CONNECTIONS



#VisitRaytown



MISSION STATEMENT

The Raytown Area Chamber of Commerce and Tourism supports our business community to enhance the quality of life for our citizens.

RAYTOWNCHAMBER.COM

DECEMBER 2021

2021 CHAMBER CORPORATE SPONSORS



Click on logos & links for more information

INSIDE THIS ISSUE:

Holiday Message, 50/50 Split the Pot and Corporate Sponsors	1
President's Corner	2
Member Market	3
November In Photos	4-6
Capital Campaign Update/Photos	7
Renewals & New Members	8
Holiday Lighting	9
Holiday Message from ServPro	10
Members in the News	11-12
November Calendar	13



TAKE THE PLEDGE TO SUPPORT LOCAL DURING THE HOLIDAYS!

- I pledge to give a gift of local during the holiday season.
- I will buy a gift card from a local business.
- I will make a donation to a local charity.
- I will adopt a family for the holidays.

MERRY CHRISTMAS AND HAPPY NEW YEAR

RAYTOWN CHAMBER BOARD OF DIRECTORS & STAFF

50/50 FUNDRAISER

Raytown Chamber of Commerce Building Foundation

On December 10, 2021, the winner will be notified by RallyUp, a leading online platform for creating professional fundraising experiences with peer to peer fundraising, built-in mobile giving and text to give. They use a certified randomization algorithm to draw winners on raffle campaigns. This ensures fairness and promotes ethical fundraising practices. By choosing RallyUp - Members, Board Members, Staff and Family were able to participate in the buying of raffle tickets.

He/she will be notified and the Building Foundation will make arrangements to deliver a check. An email will be sent out from the Raytown Chamber for the Building Foundation announcing the winner! Before expenses we raised \$3,325 and are grateful to those who purchased raffle entries.

THANK YOU!



THINKRAYTOWNFIRST.COM

Board of Directors

Melvin Norrington, Chair
Evergry

Tamara Wheeler, Chair Elect
United Consumers Credit Union

Patrick Nelson, Secretary/Treasurer
Aviation Institute of Maintenance

Chiki Thompson, Past Chair
Raytown Water Co.

At Large Members

Kaylie Baker
Rok'it Advertising

Board Members

Robert Atkins
Farmers Insurance

Steve Dempsey
Missouri Job Center

ElizaBeth Clayton
Village Hospice

Carmen Kraus
Connection Point Church

Al Maddox
Cave Spring

Linda Roberts
Raytown Lee's Summit Community
Credit Union

Brian Ross
Edward Jones

James Wendleton
Stoney Creek Hotel & Conference
Center

Phylis Goforth, Liaison
Raytown Main Street Assoc.

Chief Matt Mace, Liaison
Raytown Fire Protection Dist.

Dr. Allan Markley, Liaison
Raytown Quality Schools

Dr. Kathrine Swanson, Liaison
Metropolitan Community College—
Longview

Missy Wilson, Liaison
City of Raytown

Staff

Vicki Turnbow, President
president@raytownchamber.com

staff@raytownchamber.com

PRESIDENT'S CORNER

The 2022 budgets for both the Chamber and Building Foundation have been reviewed and will be finalized at the December 9 meeting. As a reminder, the Board of Directors have voted to increase the membership dues for individuals, associate members, additional locations and non-profits by \$5.00 and all others \$10 beginning with the January 1, 2022 renewals. The last time the Chamber took a membership dues increase was in 2011.

I am working on the 2022 calendar of events and if you are interested in hosting a morning coffee or an afterhours make sure to contact me. As we prepare for 2022, unless things change we will be working to have all meetings in person including committee/task force meetings. We hope to offer the capabilities of a hybrid meeting for all meetings held at the Chamber office.

For 2022, I hope to visit all our member restaurants/bars for a one on one with them during a Facebook live conversation. I will be reaching out to each one and setting up a date and time to visit.

Thank you to those businesses who purchased a marketing space in the 2022 Community Profile and Chamber Directory. This publication will be printed this month and be handed out during "Operation Thank You" conducted by the Board of Directors starting in January.

In the January newsletter, the following will be included:

- 2022 Committee Signup Sheet
- 2022 Guiding Public Policy Principles Document
- 2022 Strategic Plan
- 2021 Update on the Building Foundation's Capital Campaign
- 2021 Year In Review

The Chamber office will be closed December 24, 2021 through January 2, 2022. All emails and phone calls will be returned during this time.

Please remember my door is always open. If you have a business that you would like me to send them information about joining the Chamber, let me know and I will get information to them.



I would like to thank you from the bottom of my heart for all the support over the past year. From my family to yours, have a great holiday season.

Vicki Turnbow, President

MEMBER MARKET



NEED A RENTAL HALL?

PARTIES ~ DANCES ~ RECEPTIONS ~ MEETINGS

\$100 discount with this ad!

OFFICE HOURS: Monday-Saturday 8 am-12 pm

5101 BLUE RIDGE CUTOFF 816-356-4962



GFL Environmental Inc
7801 E Truman Road
Kansas City, MO 64126

Norbert Love
Account Executive Sales Representative

Email: norbert.love@gflenv.com
C: (816) 341-7680

Market your business to more than 400 Members in the CHAMBER CONNECTIONS.

Business card, 1/4 page, 1/2 page or full page
Space Available - 3 months or 1 year run
All marketing may include a website link.
All marketing must be prepaid.

Contact the Chamber for more information.

YOUR AD COULD BE IN THIS MARKETING SPACE!



EMPLOYEE BENEFITS



EXCLUSIVE CHAMBER MEMBER INSURANCE PROGRAM

Save on group medical coverage and more with this exclusive program.

Why pay more for coverage when there are better options available to you as a Chamber member? You and your employees deserve the best insurance benefits at the best possible price. We can improve your program now – don't wait any longer. Call today!

- Savings for groups of 5 to 5,000 enrolled
- Exclusive group medical insurance programs
- In addition to medical, discounts available on dental, vision, disability, life, critical illness, accident, and pet
- Fully insured, level funded, and self-insured composite rates
- HSA / FSA/ COBRA Administration
- Ongoing support from your dedicated account team, access to our HR Help Desk, and compliance support
- Online reporting and enrollment services
- Onsite open enrollment



Kent Friend
Employee Benefits and Property & Casualty Consultant
kfriend@bukaty.com
P: 913.777.7535
C: 816.803.7406
F: 913.345.2608



November in Photos!

Chamber Meet & Greet held on Thursday, November 4 at Crane Brewing.



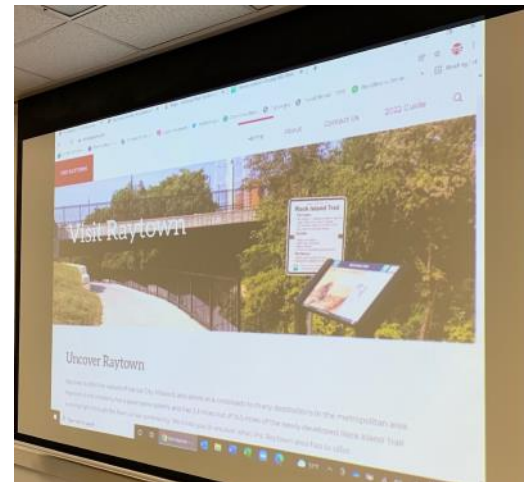
Ribbon cutting at Tacos Del Barrio located at 6633 Raytown Road. Photos taken Tuesday, November 16.



November in Photos!

November Membership Luncheon - Sponsor Terrace Home Health, Wednesday, November 17 held at the Raytown Wellness Center Community Room.

Those in attendance were shown the new Visit Raytown website.



← CLICK ON THE LOGO TO CHECK OUT THE WEBSITE!

DELIVERY OF NEW MEMBER PLAQUE - J & C AUTO GLASS

DELIVERY OF NEW MEMBER PLAQUE - ADAMS INSURANCE SERVICES



NEW WALMART STORE DIRECTOR ISAAC WARE



Other Photos from November



Raytown Chamber of Commerce Building Foundation was awarded a grant from the Truman Heartland Community Foundation to secure some additional items for the trailhead and supplies. Vicki Turnbow received the check at the Grants Luncheon on November 18. Several other non-profits from Raytown received grants. Congrats!

A big thank you to the Raytown Parks Department for putting up Christmas lights and decorations in the pocket park. The lights will be lit on Friday, December 3 at the Raytown Main Street Association holiday lighting.



As we move into the holiday season, please remember to shop local!

Post meeting held at the Chamber office for Raytown's Festival of the Trails. The Committee has agreed to hold the second annual event on Saturday, September 10, 2022! Mark those calendars now!

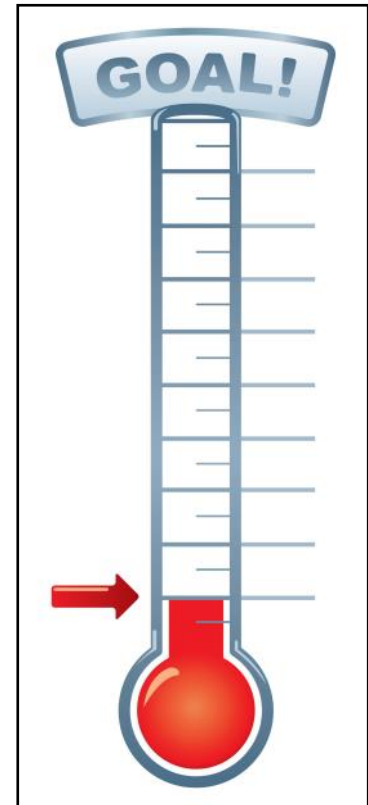


Building Capital Campaign Update & Office Photos

Phase 2 - Building Accessibility Project has been narrowed down to right around \$27,000. This does include 42 feet of cement and the handicapped railings for the ramp. Please consider making a donation to this next phase.

As of 11/30/2021
\$57,323.00 raised

The 50/50 Split the Pot Raffle raised \$3,325 before expenses and the winner will be announced on December 10! The amount listed above the Goal Thermometer does not include the 50/50 Split the Pot income.



If you need a donation/pledge form or have questions, contact Vicki Turnbow at 816-353-8500 or email her at president@raytownchamber.com.



The Staff furniture was delivered and setup in November and looks great in the space. The tables were setup for our first in person meeting in over a year. In December, the final items for the main space will be completed. These items were purchased by the Raytown Chamber using funds from the 90th Gala held in 2019.



CHAMBER RENEWALS☺ *We would like to thank our members who gave 110%.*

☺ Associate Member, Allan Thompson 2015
 ☺ Associate Member, Charlotte Belger 2000
 ☺ Associate Member, Tom Gibbens 2008
 ☺ Aviation Institute of Maintenance, Frederick Thomas, Patrick Nelson 2009
 Bukaty Insurance, Kent Friend 2018
 Centerwell Senior Primary Care, Antoinette Bray 2018
 ☺ Central Bank of the Midwest (Independence), Lana Sellers 2007
 EscapeThis.Place, Manager 2016
 ☺ Friends of Rice-Tremonti Home, Leigh Elmore 2017
 Fraternal Order of Police, Mark Wasko, Paul Brooks, Rick Inghlima, Mandy McKie 2009
 H & H Color Lab, Terry Tuggle, Amy Drum, Dave Drum 2021
 ☺ Heartland Cremation & Burial Society, Andrew Loos, Hannah Rathman 1994

Kansas City Mavericks, Erica Schoenman, Ryan Hiatt, Matt Magana, Carlos Ocampo 2009
 ☺ Maj-R Thrift & Discount Stores, Rhonda Edwards, John Michaels 2016
 Network Computing Solutions, Derek Weigel, Ashley Miles, Keith Selk 1994/2019
 Raytown Rotary Club, 2001
 ☺ Raytown-Lee's Summit Community Credit Union, Linda Roberts 1992
 ☺ Research Medical Center, Kimberle Silkman 2015
 ☺ The Irish Pub House, April Harrington 2007
 ☺ University Of Central Missouri – Lee's Summit, Rick Smetana 2007
 Village Hospice, ElizaBeth Clayton 2016
 Walmart, Isaac Ware 1991

Have you utilized your member benefits late? Questions about the benefits available to you as a member, call the office today!

Thank you to those businesses who paid 110% and are now members of the **110% CLUB**

Adams Insurance Services

Jeff Adams

521 N. Jefferson

Raymore, MO 64083

816-265-0859

Ja1606992@yahoo.com

www.adamsfinanicalonline.com

Insurance

Recruited by: Vicki Turnbow

Associate Member – Paula Cannon

Kansas City, MO

Recruited By: Self

Glass America (opening soon)

Mike Hooper

9050 E. 350 Highway

Raytown, MO 64133

816-682-4527

Auto Service & Repair

Mike.hooper@glassusa.com

www.glassusa.com

Recruited By: Robert Atkins

J & C Auto Glass

Randy Robbins

9909 E. 63rd Street

Raytown, MO 64133

816-813-9223

Auto Service & Repair

randy@jncautoglass.com

www.jncautoglass.com

Recruited By: Self

Tacos Del Barrio

Annette Castro

6633 Raytown Rd

Raytown, MO 64133

816-721-2864

Tacodelbarrio71@gmail.com

Restaurant

Recruited By: Self

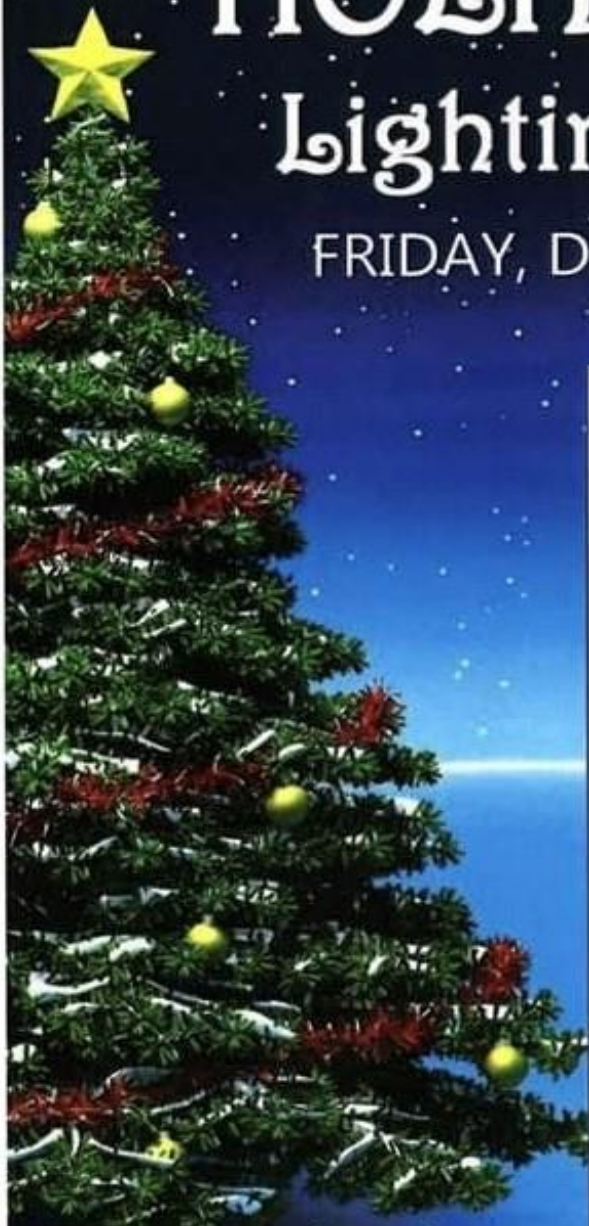


Welcome these new members!

Holiday Lighting

HOLIDAY TREE Lighting Ceremony

FRIDAY, DECEMBER 3, 6 – 8 PM



Bring a can or box of food to help REAP

Pocket Park-Downtown Raytown 63rd Street & Raytown Road

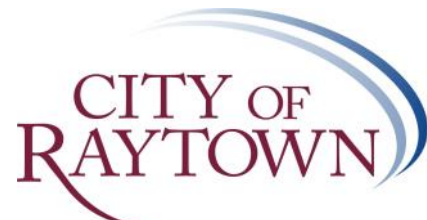
• Santa Will Light Our Holiday Tree
*With Holiday Music by
Raytown South High School Cardinal Chorale
Raytown High School Camerata
St. Regis Academy*

• Stop by Winter Wonderland
at Raytown Water Company
10017 E. 63rd St
Visit With Santa &
Enjoy Cookies & Cider
Music by Raytown Community Band



• First 150 Children will receive
a gift from Santa.
(Parents must accompany all children)

• Hop on a Hay Ride around Downtown
• Smores at Farmers Insurance



Holiday Message from SERVPRO

Merry Christmas!



SERVPRO of Lee's Summit
SERVPRO of Raytown/ East Kansas City
SERVPRO of Harrisonville/ Belton/ Raymore

SERVPRO of Lee's Summit, SERVPRO of Raytown/ East Kansas City and SERVPRO of Harrisonville/ Belton/ Raymore specializes in the cleanup and restoration of residential and commercial property after fire, water, or smoke damage. We can also remediate mold and mildew from your facility. We understand the stress and worry that comes with a fire or water damage and the disruption it causes in your facility and organization. Our goal is to help minimize the interruption to your life and quickly make it "Like it never even happened."



Our Members in the News



**RAYTOWN
QUALITY
SCHOOLS**
Expect the Exceptional

Raytown C-2 School District among the 2021 Healthiest 100 Workplace in America
Springbuk-sponsored program includes Raytown C-2 School District on esteemed list of the top 100 people-centric companies taking proactive steps to support employee health and well-being.

The Raytown C-2 School District was named No. 40 on the 2021 Healthiest 100 Workplaces in America by Healthiest Employers® for their investment in the health and well-being of its employees. This award honors the organizations that are demonstrating care for their people by investing in health and well-being solutions and initiatives.

Scoring is based on each organization's Healthiest Employers Index — a metric based on six categories: Culture and Leadership Commitment, Foundational Components, Strategic Planning, Communications and Marketing, Programming and Interventions, and Reporting and Analytics.

The questionnaire, scoring, and benchmarking were formed with the help of a national, non-biased group of representatives from the academic, medical, and wellness communities. The assessment is scored rubric style on a 1-100 scale, with each question totaling .25-3 points.

“We are honored to be considered as one of the Healthiest Employers in the nation,” Superintendent Dr. Allan Markley said. “We hope our efforts to improve the quality of life of our staff members through resources provided by the District will result in higher student achievement through promoting a more positive educational environment.”

Raytown C-2 School District's investment in its employees is part of a broader strategy to be a district of choice in its community. Being named among the top 100 companies in the U.S. is key to supporting the employee experience, retaining good people, and attracting top talent in a tight job market.

The Raytown School District provides each employee, their spouse, and dependents under 18, a free membership to the Raytown Schools Wellness Center. Employees can also take advantage of the Raytown Schools Quality Care Clinic, open to only employees and their families. The District also provides employees with wellness information and hosts challenges to motivate employees to make healthy decisions on a regular basis. Since the opening of the Raytown Schools Quality Care Clinic, the District has experienced a return on investment of over \$2.6 million, which equates to \$1.60 avoided for every \$1 spent. Employees have saved an estimated \$543,000 in out-of-pocket expenses by utilizing the Clinic.

“Healthiest Employers scores hit record highs in the past year, reflecting a deep level of care and empathy by business and benefits leaders who stand out in their support of their employees' well-being,” said Haley Elmore, Healthiest Employers® Program Coordinator. “The effects of COVID-19 will likely affect business operations for many years to come and it is crucial that companies are considering the needs of their employees beyond the immediate crisis.”

Healthiest Employers® was founded over a decade ago by Springbuk to drive meaningful investment in employees' health and wellbeing and to accelerate companies' adoption of data-driven approaches to health initiatives and planning employee benefits.

“Well-being is no longer a nice to have, it is a business imperative to hire and retain top talent,” said Rod Reason, CEO of Springbuk. “Businesses that are not investing in the health of their employees risk losing the talent needed to compete, or even survive.”



Our Members in the News

OmniGlobal Partnership Extends Tech Reach into Worldwide Healthcare Market

Today OmniLife VR is honored to announce the formation of a Strategic Partnership with Vmarsh Healthcare. This follows the announcement last week of an agreement to partner with Rizzel in promoting the best soccer development drills in the world, created in conjunction with players from Manchester United. The North Kansas City based Extended Reality company expects to announce strategic alliances with other high profile partners engaged in significant global initiatives in the next 30 days.

Vmarsh Healthcare is led by professionals with global business exposure across EU, Middle East, Africa, SAARC & APAC in the Healthcare, Biotechnology and Pharmaceutical Industry, as well as Healthcare Advisory Consulting. For more than a decade, they have been successfully serving clients internationally, across brand-building, merchandising, sourcing and consulting services. The company has a deep rooted network of Clients, Knowledge Partners, Resources, Business Representatives in over 32 countries.

The 3-year agreement calls for Vmarsh to promote the Extended Reality company as its Technology Partner. And OmniLife VR will promote Vmarsh as its Healthcare Advisory Consulting & Facilitation partner across the globe.





DECEMBER 2021

5909 RAYTOWN TRAFFICWAY
RAYTOWN, MO 64133-3860

816-353-8500 FAX 816-353-8525
RaytownChamber.com

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
			1 Membership Services Committee Zoom Meeting Noon	2	3 Tourism Committee Zoom Meeting Noon	4
5	6  HAPPY HANNUKAH	7	8	9 Chamber/BF Board Meeting In Person 8:00 a.m. Board Retreat 9:30 a.m.	10	11
12	13	14	15	16	17	18
19  HAPPY HOLIDAYS	20	21	22	23	24 Office Closed	25
26	27 Office Closed	28 Office Closed	29 Office Closed	30 Office Closed	31  Office Closed	