

CHAMBER CONNECTIONS



#RaytownChamber90



MISSION STATEMENT

The Raytown Area Chamber of Commerce and Tourism supports our business community to enhance the quality of life for our citizens.

RAYTOWNCHAMBER.COM

FEBRUARY 2021

2021 CHAMBER CORPORATE SPONSORS



Click on logos & links for more information

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WHAT'S ON THE MENU? WEDNESDAY, 02/10/2021

11:30 - 12:30

LIMITED TO THE FIRST 30 RESERVATION

\$15.00 PER PERSON

Deadline is Monday, 02/08/21 at Noon

To limit contact, we will not have the credit card machine

This month's "What's On the Menu?" will be held at Lutfi's Fried Fish-Raytown from 11:30 to 12:30. Owner, Loretha Hayden will host and offer suggestions on how to blacken fish, give us the history of Lutfi's along with an update on what they will offer during Lent and any upcoming changes.

[CLICK HERE TO MAKE A RESERVATION](#)



COMMUNITY HERO AWARD

NOMINATIONS NEEDED

DEADLINE: FRIDAY, 02/12/2021 AT 5:00 P.M. CST



Email your nomination to Vicki Turnbow at staff@raytownchamber.com and she will send you an application to fill out about your "Community Hero"



A "Community Hero" is described as an individual, group, or business who has gone above and beyond during the pandemic of 2020 to provide community service contributions in the Raytown Chamber's service area of the Raytown C-2 School District.





THINKRAYTOWNFIRST.COM

Board of Directors

Melvin Norrington, Chair
Everygy

Tamara Wheeler, Chair Elect
United Consumers Credit Union

Dr. Ryan Crider, Secretary/Treasurer
Metropolitan Community College -
Longview

Chiki Thompson, Past Chair
Raytown Water Co.

At Large Members

Kaylie Baker
Rok'it Advertising

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Steve Dempsey
Missouri Job Center

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HR Solutions On-Call Services

Patrick Nelson
Aviation Institute of Maintenance

Al Maddox
Cave Spring

Linda Roberts
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Credit Union

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Chief Matt Mace, Liaison
Raytown Fire Protection Dist.

Dr. Allan Markley, Liaison
Raytown Quality Schools

Missy Wilson, Liaison
City of Raytown

Staff

Vicki Turnbow, President
president@raytownchamber.com
staff@raytownchamber.com

PRESIDENT'S CORNER

Wow, I can't believe it is February! There is a lot of great information in this month's newsletter. Details are being finalized for this year's golf tournament. This year's application will be sent out soon. Thank you to ServPro Raytown/East Kansas City for signing up to be this year's Title Sponsor.

Do you know a Community Hero? Someone that stepped up during the pandemic in 2020? If yes, take the time to fill out an application and send it to me today. The nomination must be made on the application provided, filled out completely and the criteria listed must be met. Questions, please do not hesitate to call me.

The t-shirt sponsor form for the Raytown's Festival of the Trails event scheduled for September 11, 2021 is included in this newsletter. What a great way to help promote this event than by being a sponsor!

We are still looking for lunch sponsors and for businesses to sign up to be the sponsor of a What's on the Menu or to host a morning coffee or afterhours? Interested, see page 7 for details.

This round of PPP closes March 31, 2021. If you are interested in more information, contact your bank where you have your checking account and if they are not participating contact me and I will give you a list of Banks who are members that can help.

In March, Membership Services will be sending out postcards to about 450 businesses in Raytown that are not members. Reach out to someone and tell them about us. Just like with your business, word of mouth is one of the best ways to get the word out about us.

The Building Foundation continues to apply for grants that fit into the project. Updated information about the project will be sent out soon. Interested in donating to the Capital Campaign, email or call me. If you are a business and would like to donate a product or service, let me know as well.

The office will be closed the week of February 15, all emails and phone calls will be returned.

BE KIND, BE PATIENT, BE RAYTOWN!

Vicki Turnbow, President

MARK YOUR CALENDARS

Raytown Chamber/Raytown Rotary Golf Tournament

Thursday, May 20, 2021

TITLE SPONSOR



DETAILS TO COME!

Raytown Area Chamber of Commerce & Raytown Rotary Club

GOLF TOURNAMENT



THURSDAY, MAY 20, 2021



MEMBER MARKET



NEED A RENTAL HALL?

PARTIES ~ DANCES ~ RECEPTIONS ~ MEETINGS

\$100 discount with this ad!

OFFICE HOURS: Monday-Saturday 8 am-12 pm

5101 BLUE RIDGE CUTOFF 816-356-4962



Waste & Recycling Service for Home & Business



wcawaste.com

(816) 358-1211

Market your business to more than 400 Members in the CHAMBER CONNECTIONS.

Business card, 1/4 page, 1/2 page or full page
 Space Available - 3 months or 1 year run
 All marketing may include a website link.
 All marketing must be prepaid.

Contact the Chamber for more information.

YOUR AD COULD BE IN THIS MARKETING SPACE!



EMPLOYEE BENEFITS



EXCLUSIVE CHAMBER MEMBER INSURANCE PROGRAM

Save on group medical coverage and more with this exclusive program.

Why pay more for coverage when there are better options available to you as a Chamber member? You and your employees deserve the best insurance benefits at the best possible price. We can improve your program now – don't wait any longer. Call today!

- Savings for groups of 5 to 5,000 enrolled
- Exclusive group medical insurance programs
- In addition to medical, discounts available on dental, vision, disability, life, critical illness, accident, and pet
- Fully insured, level funded, and self-insured composite rates
- HSA / FSA/ COBRA Administration
- Ongoing support from your dedicated account team, access to our HR Help Desk, and compliance support
- Online reporting and enrollment services
- Onsite open enrollment



Kent Friend
 Employee Benefits and Property & Casualty Consultant
 kfriend@bukaty.com
 P: 913.777.7535
 C: 816.803.7406
 F: 913.345.2608



January in Photos



The grand re-opening and ribbon cutting for Serenity Café was held on Wednesday, 1/06/2021. We also welcomed Big Momma's back to Raytown. Serenity Café is located at 6109 Blue Ridge Blvd in Raytown.

Hours are 7:00 a.m. to 3:30 p.m. during the week and closed on Sunday. Follow them on Facebook to get updated information about specials.



This was the 12th Zoom Chamber/BF meeting on 01/14/2021. You Board is committed to continuing to serve the membership!



January Membership Zoom Meeting - thank you to Rok'It Advertising for being our sponsor. This photo only shows half the attendees. Photo to the right: Matt Davis Rock Island Project Manager enjoying his passion!! Riding a bike!



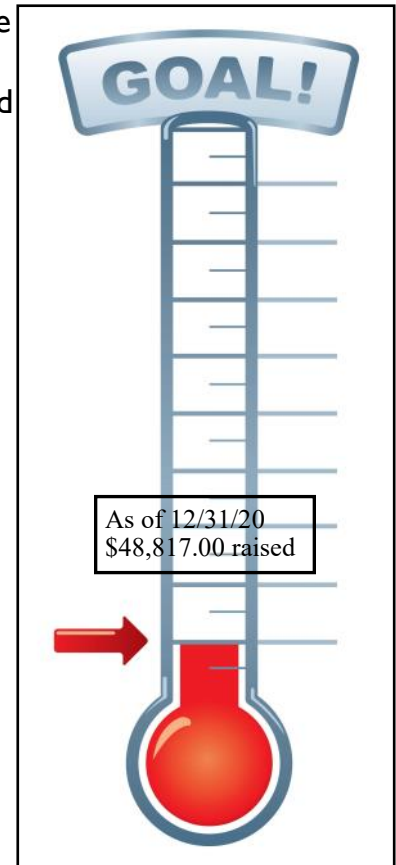
Building Capital Campaign Update & Rock Island Trail Photos

Soon we will be able to announce a new Grant we have received to help with the handicapped portion of our building remodel. We are now working with a Consultant who is donating some time to help us raise the remaining funds to complete the project both inside and outside. The building and grounds will be beautiful and ADA compliant when complete.

The Plaza Area will be set up soon (weather permitting) and the two tenant mailbox will be set. The Plaza Area will have 3 six foot benches, a trash can, two bike racks and one bike repair stand. These amenities were purchased with grants from AARP and Truman Heartland Community Foundation. The Raytown Rotary Club received a grant to purchase a bench and it will be installed as well. Photos to come!

Remember all monetary donations will receive a charitable tax deduction letter from the Building Foundation. Several companies have reached out and offered discounts and even full donation of items which we greatly appreciate.

If you need a donation/pledge form or have questions, contact Vicki Turnbow at 816-353-8500 or email her at president@raytownchamber.com.



Rock Island Trail Construction Photos January 2021

Additional photos are of the bridge that is being put in place west of Woodson at 72nd Street. These photos were provided by Jackson County. This bridge is named the Wildwood Bridge and it is almost 300 feet long. At the January Membership Zoom meeting, we received an update from Matt Davis, Project Manager for the Rock Island Trail project. Depending on weather, they are hoping the project will be done early April.



CHAMBER RENEWALS

☺ *We would like to thank our members who gave 110%.*

- ☺ Albin's Family Jewelry, LLC, Wayne Albin 1999
Associate Member, Sandra Melton 2019
Awards & T-shirt Specialists, Angela O'Donohoe-Singleton 2012
- ☺ Blue Ridge Bank and Trust, William Esry, Tom Thomas, Paula Cannon, Brandon Richardson 1989
- ☺ Central Bank of the Midwest, Tyler Evans 1991
EscapeThis.Place, Manager 2016
G. A. Precision, George Gardner 2019
- ☺ Heartland Cremation & Burial Society, Andrew Loos, Hannah Rathman 1994
Jackson County, MO, Miriam Hennosy 2013
- ☺ Land Specialties Mfg., Co., Inc., Keith Rogers 1972

- Morgana's Gluten Free Bakery, Morgana Burke 2016
Morgansites.com, Joe Morgan 2020
Network Solutions, Derek Weigel, Ashley Mills, Keith Selk 1994
P.J.'s & Co. Hair & Spa, Samuel Goforth 2018
Players Paradise, Michael Spilker 2012
River Family Church, Pastor Timmy Hensel 2006
Serenity Café, Rebecca Tolbert 2019
- ☺ Southeast Enterprises, Inc., Lauren Hall, David Melton, Sheryl Wilson 1995
- ☺ The UPS Store, Peggy Sundguist 2007
- ☺ University of Central Missouri – Lee's Summit, Rick Smetana 2007
Village Hospice, ElizaBeth Clayton 2016



Have you utilized your member benefits lately?

Thank you to those businesses who paid 110% and are now members of the *110%* CLUB

Big Brothers Big Sisters KC
Shae Perry
1709 Walnut
Kansas City, MO 64108
314-368-2633
shae@bbbskc.org
www.bbbskc.org
Recruited by: Self

Welcome to this new member!



HELP US GROW YOUR CHAMBER

NEW MEMBER REFERRALS NEEDED

Referrals can be companies you buy from companies that buy from you, or companies whom you have a connection with.

Help the Raytown Chamber continue to grow and be able to provide quality services to other businesses just like yourself.

Contact the Chamber office at 816-353-8500 or email staff@raytownchamber.com and we will contact them about joining the Chamber!

Sponsorships - 2021

Networking Sponsorships and Luncheon Sponsorships 2021

2021 Luncheon Dates which still need a sponsor through the first half of 2021:

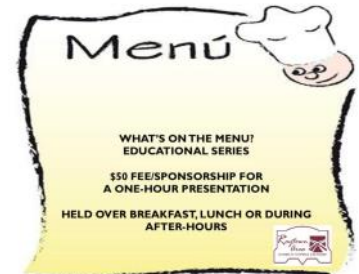
- February 24, 2021 - Zoom meeting - Topic: News at Noon - Sponsor needed
- April Sponsor - Details to be announced
- July 28 Sponsor - Details to be announced

If you are interested in hosting an A.M. Connections (morning coffee)



1630 Networking (After Hours) - please contact the Chamber to talk about dates. The cost to sponsor one of these is only \$50.

New for 2021, we will have a different version of the “lunch and learn” type educational series. Each month from February through November, we will have a specific topic that you will learn about for one full hour. The cost per person will be \$15 and will include breakfast, lunch or even after hours food depending on when the “What’s on the Menu?” is held.



Other sponsorships will be available for the following:

- Raytown Chamber/Rotary Golf Tournament (05/20/2021)
 - Senior Celebration (07/17/2021)
 - Raytown’s Festival of the Trails (09/11/2021)
 - Mega Office Party (Date to be determined)

Email Vicki at president@raytownchamber.com today if interested!

Member Email Marketing Campaign

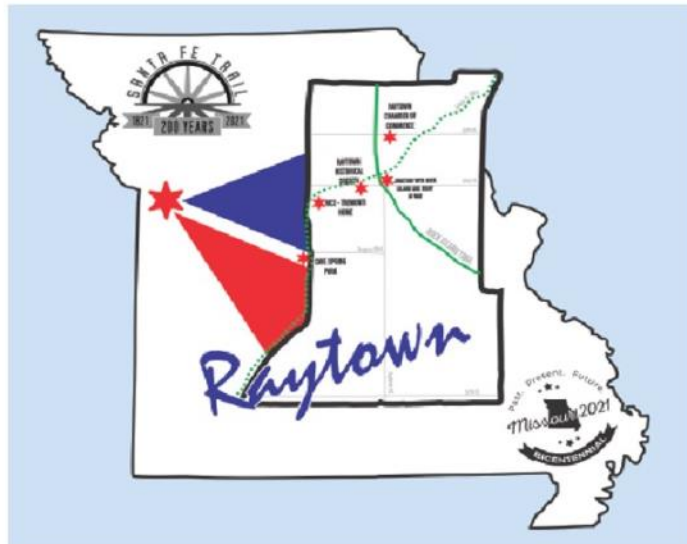


5909 Raytown Trafficway
Raytown, MO 64133
816-353-8500 / Fax: 816-353-8525
president@raytownchamber.com

Member Email Marketing Campaign February 1, 2021

- Email campaign will begin the week of March 1, 2021.
 - Must be a member of the Raytown Chamber.
 - Marketing spaces will be accepted on a first come first served basis per each week.
 - Marketing space must be paid prior to the email date.
 - Dates can be secured and paid for in advance.
 - Limit to one marketing space per member per week but no limit per year.
 - Marketing spaces will be in either color and/or black or white (Members choice)
 - Marketing space must be sent to Vicki in JPEG format.
 - Needs to be received 5 business days before the email is to be sent.
- No video's will be accepted at this time.
- Emails will be sent through Constant Contact.
 - A link to the Member's website and/or email will be provided.
 - All current members and Courtesy members will be sent the email.
- At the bottom of the email, the following statement will be included:
 - This is a member paid, Chamber approved, advertisement.
Marketing spaces can be purchased for \$75 per send. We will send a maximum of 3 advertisements per week. If you have an advertisement you would like the Chamber to send out, please email Vicki at president@raytownchamber.com or call 816-353-8500.

Raytown's Festival of the Trails



Raytown's Festival of the Trails

Saturday, 09/11/2021
8:00 a.m. - 9:00 p.m.
Events happening all day
throughout the City of
Raytown

(Events will be posted as they are finalized - stay tuned!)

The Raytown Chamber is excited about the Raytown area commemorating the 200th anniversary of the Santa Fe Trail and celebrating the State of Missouri's Bicentennial. The Raytown Chamber will be selling light blue t-shirts with the above image on the front in four color print with sizes running from XS to 3XL. Cost of the shirts will be \$20.00 each and we hope you will want to help sponsor these shirts. All sponsors will be listed alphabetically on the back side of the shirt in black print. Don't be left out - send in your form today.

You do not have to be a Chamber member to help sponsor this community t-shirt

Sponsorship Opportunity

T-shirt sponsor - \$100.00

- Sponsorship includes company name listed alphabetically on the backside of the t-shirt in black print
- Listed in the monthly Newsletter once the t-shirt is finalized and ready to sell

Check your sponsorship level and return the form to the Chamber:

Company Name _____

Contact Name _____

Address, City, State, Zip _____

Phone _____

Email _____

_____ Payment Enclosed

_____ Invoice *(Chamber Members only)*

_____ Credit Card or PayPal
 (Staff will contact you)

Please send this completed form to the
 Raytown Area Chamber of Commerce and Tourism along with your payment to

5909 Raytown Trafficway, Raytown, MO 64133 or
 email it to: president@raytownchamber.com

For questions, call 816-353-8500 today!
Deadline for Sponsorship is March 15, 2021!

Our Members In The News (Crane & Rotary)



6515 Railroad St, Raytown, MO 64133

#RunItBack

We are just one week away from the Big Game! This is our appreciation beer for our Team, but we want to take a moment to thank everyone who has picked up their case(s) of What's Important Now (WIN)!

Amazing support in helping us raise some awareness and funds for 15 and the Mahomies. We still have some left, but it is looking like we will definitely be selling out before next weekend.

Thanks again, Everyone!! [#RunItBack](#)



REAP RECEIVES NEW VAN WITH THE HELP OF THE COMMUNITY

It has been said that a community is only as strong as the people within it, and that is definitely the case when it comes to RAYTOWN and our surrounding areas! REAP set out last May (in the middle of a pandemic) to raise money in order to purchase a new Van. Their van is so vital to the work they do, and the families they serve. They literally could not do anything without it, just like we could not do anything without YOU ALL; OUR FRIENDS! The list of contributors is endless and they would like to thank everyone who contributed to their campaign, whether it was donating monetarily, sharing a post, or telling someone else about the work we do. WE ARE STILL ACTIVELY FUNDRAISING so you still have time to contribute! 816-356-0054 to donate! Pictured below is Michael Watson, REAP Executive Director with Ryan Ortiz, Dick Smith Ford.

From the Raytown Rotary Club:

Raytown Rotary donated \$5,000 for a new van for REAP. They used \$2,500 of the Club's money and along with a matching District Grant! In the Photo is DeeAnn Stock, chair of the Grants Committee and Michael Watson, Director of REAP, who is also a member of the Club.



Our Members in the News

Blue Ridge Bank and Trust Co. Names Brandon Richardson as Branch Manager in Raytown

Blue Ridge Bank and Trust Co. is pleased to welcome Brandon Richardson as assistant vice president and branch manager of its Raytown location. Richardson joins the Bank with 10 years of experience in the financial services industry.

With a Bachelor of Science degree in business administration and economics from Greensboro College, Greensboro, North Carolina, Richardson will manage Blue Ridge Bank's branch located at 6202 Raytown Trafficway. In this role, he will be responsible for the day-to-day operations, new accounts, customer service, overseeing staff, and more. To further his involvement within the Raytown community, he recently became a member of the Raytown Chamber of Commerce.



Richardson resides in Raytown with his wife, Danielle, and their growing family; they recently welcomed their sixth child in December. In his personal time, he serves as the pastor of his church in Kansas City and is on the executive board for New Ransom Temple Inc. He also enjoys bowling and playing tennis.

[Blue Ridge Bank and Trust Co.](#) is an independently owned community bank with eight branch locations and over \$640 million in assets. Blue Ridge Bank is celebrating over 60 years in Eastern Jackson County.

Raytown School District Announces the Hiring of Raytown South High Football Coach



The Raytown School District is pleased to announce the hiring of William Harris as the Head Football Coach at Raytown South High School.

Harris is a 1999 graduate of Raytown South High and currently serves as the Head Football Coach at Van Horn High School in Independence, Missouri. During his tenure at Van Horn, the team won their first playoff game in school history and had 11 college signees over a five-year period. In 2019, Harris was the Head Coach of the MOKAN All Star Game.

Harris previously served as the Varsity Defensive Coordinator at Raytown High School from 2014 -2016 and Grandview High School from 2008-2013. He also served as the Defensive Ends Coach at Avila University from 2006-2007.

Harris earned his Bachelors of Science in Business and Marketing Education and a Minor in Math from Baker University, Baldwin City, KS. He earned his Certification in Secondary Mathematics from the University of Missouri-Kansas City.



Our Members in the News - Mimosas

Valentine's Day Mimosas with Main Street

We are offering mimosa gift bags!

With your donation you can choose from 2 bottles (.875ml) Cook's champagne, 16oz Pure OJ & 2 champagne glasses filled with chocolates for \$20

OR

1 bottle (750ml) Freixenet champagne, 16oz bottle Pure OJ & 2 champagne glasses filled with chocolate for \$25.

Pick-up locations will be The Irish Pub House, Clark's Appliances or Farmers Insurance located at 10032 E 63rd St. We will also deliver on Sat. February 13th for an extra \$5.

Please call 816-517-2953 to order.

350 Highway Construction Updates

Hwy 350 and Raytown Road Public Improvements Construction Update

On September 30, 2020, one of Bank of America's driveway entrances, as well as the IHOP driveway, will be closed to public access.

The driveway will be closed 3 weeks for the installation of the new extended turn lane.

Please pay attention when using the other Bank of America driveways because temporary changes will be made to accommodate traffic flow during construction.

DRIVE SAFELY!



CONSTRUCTION PHASES:

PHASE 1 Improvements: Upon completion of Phase 1, Wal-Mart Drive will be expanded to two (2) left-turn lanes on to Westbound 350 Hwy. Curbs, sidewalks, and signage will be constructed along sections of Westbound and Eastbound 350 Hwy between Raytown Road and Wal-Mart Drive. Improvements will also be constructed at the intersection of 75th Street and Westbound 350 Hwy.

Times of Construction and Traffic Impact: Westbound 350 Hwy will have single lane closures between **9:00 am to 4:00 pm**. Eastbound 350 Hwy will have channelizers and pavement edge treatment modifying traffic between **8:30am to 3:30 pm**. 75th Street will maintain 2-way-2 lane traffic.

PHASE 2 Improvements: Completion of Phase 2 will result in Raytown Road having two (2) left-turn lanes on southbound Raytown Road to Eastbound 350 Hwy. The median on Raytown Road between Westbound and Eastbound 350 Hwy will be expanded to permanently remove left-turn cut through across Raytown Road to 75th Street. The 75th Street exit off Eastbound 350 Hwy will also be eliminated in Phase 2. New curbs, as well as traffic pattern striping and signals, will be constructed on Raytown Road.

Times of Construction and Traffic Impact: Raytown Road between Westbound and Eastbound 350 Hwy will have single lane closure between **9:00 am and 4:00 pm**. Eastbound 350 Hwy will have single lane closures, as well as channelizers and pavement edge treatment when required, between **8:30am to 3:30 pm**.

PHASE 3 Improvements: The completed improvements will include the expansion of the bike and walking trail and sidewalk along the south side of Eastbound 350 Hwy. New traffic signal equipment and pedestrian signals will be installed at the intersections of Raytown Road and Westbound/Eastbound 350 Hwy. Additionally, the outer access road at the southwest corner of Eastbound 350 Hwy and Raytown Road will be converted to a pedestrian trail only. Raytown Road will be resurfaced between Westbound/Eastbound 350 Hwy and the median will be reconstructed on Raytown Road south of Eastbound 350 Hwy.

Times of Construction and Traffic Impact: Off-peak lane closures and channelizers will be utilized during this phase. Terms of the construction contract include construction delays due to winter weather, thus construction in December, January and February will be limited for lengths of times. The construction plans do not anticipate at any time closing all access drives to any Raytown businesses within the construction zone. Please come out and support the Raytown businesses during the various construction phases!

Construction updates will be posted on the City's website: www.raytown.mo.us .

Continued Updates from Jackson County & Kansas City

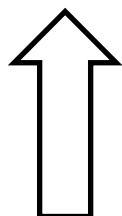
Whose in your bubble?

Your social circle or 'bubble' is much larger than you may think. As COVID-19 continues to spread, keep in mind that even small groups have risk. Keep doing your part to slow the spread by washing your hands, covering your face, and making space. [#HandsFaceSpace](#)



VOLUNTEER

Sign up to volunteer by visiting mrckc.org



CLICK ON THE IMAGE IF INTERESTED IN VOLUNTEERING



FEBRUARY 2021

5909 RAYTOWN TRAFFICWAY
RAYTOWN, MO 64133-3860

816-353-8500 FAX 816-353-8525
RaytownChamber.com

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
	1	2 	3 Membership Services Zoom Meeting Noon	4	5 Tourism Committee Zoom Meeting Noon	6
7 	8 Raytown's Festival of the Trails Hybrid Committee Meeting 2:00 p.m.	9	10	11 Chamber/BF Board Meeting 8:00 a.m. Zoom	12	13
14 	15 OFFICE CLOSED 	16 OFFICE CLOSED	17 OFFICE CLOSED	18 OFFICE CLOSED	19 OFFICE CLOSED	20
21	22	23	24 February Membership Virtual Luncheon Details to come	25	26	27
28	March 1	2	3 Membership Services Zoom Meeting Noon			