

CHAMBER CONNECTIONS



#VisitRaytown



MISSION STATEMENT

The Raytown Area Chamber of Commerce and Tourism supports our business community to enhance the quality of life for our citizens.

RAYTOWNCHAMBER.COM

OCTOBER 2021

2021 CHAMBER CORPORATE SPONSORS



Click on logos & links for more information

INSIDE THIS ISSUE:

EJC B.A.S.H. & Corporate Sponsors	1
President's Corner	2
Member Market	3
Raytown's Festival of the Trails	4
State of the City Luncheon	5
September in Photos	6
Capital Campaign Update/Photos	7
Renewals & New Members	8
2022 Community Profile & Directory Marketing Prices	9
Members in the News	10-12
Preparing for Cooler Weather	13
October Calendar	14



IT'S GAME TIME!

EJC B.A.S.H.

Wednesday, 10/13/2021
4:30 p.m. - 7:00 p.m.

Stoney Creek Hotel & Conference Center
18011 Bass Pro Drive, Independence, MO 64055



You are invited to join the team of 300 of your Chamber colleagues for the **Eastern Jackson County Business Associates Social Hour** as we kick-off this fun-filled sports themed event featuring networking, vendor showcases, heavy hors d'oeuvres, a cash bar, and much more.

Get In The Game:

---- **MVP Sponsor: \$300**

Includes 6' table, 4 reservations, logo on program and in-house video display, recognition in 6 Chamber newsletters

---- **Expo Display: \$150 Early Bird (before September 15) or \$175**

Includes 6' table, 2 reservations, and listing on the in-house video display

---- **Add electricity to your booth space for \$25**

Electricity is first come, first serve and vendor must provide extension cord. Have a floor display? Please let us know when registering; space is limited.

Deadline for sponsorships & expo displays is September 15

---- **Individual Registrations: \$25 in advance**

To register for a sponsorship, expo display, or individual registrations visit www.raytownchamber.com. For questions contact the Raytown Chamber at 816.353.8500 or president@raytownchamber.com.

Participating Chambers:



Location Sponsor:



Event Sponsor:



Catering Sponsor:



DEADLINE EXTENDED TO 10/05/2021



THINKRAYTOWNFIRST.COM

Board of Directors

Melvin Norrington, Chair
Evergy

Tamara Wheeler, Chair Elect
United Consumers Credit Union

Patrick Nelson, Secretary/Treasurer
Aviation Institute of Maintenance

Chiki Thompson, Past Chair
Raytown Water Co.

At Large Members

Kaylie Baker
Rok'it Advertising

Board Members

Robert Atkins
Farmers Insurance

Steve Dempsey
Missouri Job Center

Open

Al Maddox
Cave Spring

Linda Roberts
Raytown Lee's Summit Community
Credit Union

Brian Ross
Edward Jones

Open

James Wendleton
Stoney Creek Hotel & Conference
Center

Phylis Goforth, Liaison
Raytown Main Street Assoc.

Chief Matt Mace, Liaison
Raytown Fire Protection Dist.

Dr. Allan Markley, Liaison
Raytown Quality Schools

Dr. Kathrine Swanson, Liaison
Metropolitan Community College—
Longview

Missy Wilson, Liaison
City of Raytown

Staff

Vicki Turnbow, President
president@raytownchamber.com

staff@raytownchamber.com

PRESIDENT'S CORNER

September seemed to fly by. I had the mis-fortune of testing positive for COVID around the 13th of the month and had a tough time. I am grateful to all who checked on me, handled events for me and who continue to offer help. I am taking it easy and continue to take all precautions.

At the September Board of Directors meeting, the Board voted on the Class of 2024 and the 2022 Officers. Those in attendance at the October 20 Chamber membership, luncheon will officially vote on the Class of 2024.

Class of 2024:

Jeff Hirst, Madden Media

Patrick Nelson, Aviation Institute of Maintenance

Brian Ross, Edward Jones

James Wendleton, Stoney Creek Hotel & Conference Center

2022 Officers:

Pat Ertz, Public Water Supply District #2 - Chair

Patrick Nelson, Aviation Institute of Maintenance - Chair Elect

Robert Atkins, Farmers Insurance Agency - Secretary/Treasurer

Melvin Norrington, Evergy - Past Chair

Also, the Board was notified by Brian Wagler, ServPro Raytown/East Kansas City that he will not be able to continue on the Board effective immediately. Melvin will be working to fill two positions currently open on the Board as per the By-Laws.

Looking towards November:

November 1—Deadline to purchase marketing space in the 2022 Community Profile and Chamber Directory

November 3—Membership Services Committee Zoom Meeting

November 4—Meet & Greet at Crane Brewing 4:30 to 6:00 p.m.

November 5—Raytown Tourism Committee Zoom meeting Noon

November 11—Chamber/BF Board Zoom Meeting 8:00 a.m.

November 17—November Membership Luncheon (one week early)

November 19—Government Relations Committee Zoom Meeting 8:00 a.m.

November 25 & 26—office closed Thanksgiving



BE KIND, BE PATIENT, BE RAYTOWN!
Remember to call or stop by if there is anything I can help you with.

Vicki Turnbow, President

Chamber office will have limited hours for a few weeks in October and the office will be closed the week of October 25.

MEMBER MARKET



NEED A RENTAL HALL?

PARTIES ~ DANCES ~ RECEPTIONS ~ MEETINGS

\$100 discount with this ad!

OFFICE HOURS: Monday-Saturday 8 am-12 pm

5101 BLUE RIDGE CUTOFF 816-356-4962

GFL Environmental Inc
7801 E Truman Road
Kansas City, MO 64126

Norbert Love
Account Executive Sales Representative

Email: norbert.love@gflenv.com
C: (816) 341-7680

Market your business to more than 400 Members in the CHAMBER CONNECTIONS.

Business card, 1/4 page, 1/2 page or full page
Space Available - 3 months or 1 year run
All marketing may include a website link.
All marketing must be prepaid.

Contact the Chamber for more information.

YOUR AD COULD BE IN THIS MARKETING SPACE!



EMPLOYEE BENEFITS



EXCLUSIVE CHAMBER MEMBER INSURANCE PROGRAM

Save on group medical coverage and more with this exclusive program.

Why pay more for coverage when there are better options available to you as a Chamber member? You and your employees deserve the best insurance benefits at the best possible price. We can improve your program now – don't wait any longer. Call today!

- Savings for groups of 5 to 5,000 enrolled
- Exclusive group medical insurance programs
- In addition to medical, discounts available on dental, vision, disability, life, critical illness, accident, and pet
- Fully insured, level funded, and self-insured composite rates
- HSA / FSA/ COBRA Administration
- Ongoing support from your dedicated account team, access to our HR Help Desk, and compliance support
- Online reporting and enrollment services
- Onsite open enrollment



Kent Friend
Employee Benefits and Property & Casualty Consultant
kfriend@bukaty.com
P: 913.777.7535
C: 816.803.7406
F: 913.345.2608



Raytown's Festival of the Trails 09/11/2021



State of the City Luncheon



September Photos



A.M. Connections held at new member, Rock Island Coffee KC located inside Crane Brewing on Friday, September 24. ; open Friday through Sunday 7:00 a.m. to 2:00 p.m.

Truman Heartland Community Foundation Gala - September 25, 2021 Celebrating Raytown's Citizen of the Year - Allan Thompson



Building Capital Campaign Update & Rock Island Trail Photos

Additional painting and various small projects were done in the month of September. Furniture has been ordered and deliveries will begin within the next few weeks. Furniture expenditures are being made through the Raytown Chamber. Proceeds from the 90th Gala held in November 2019 are paying for the new desks, etc.

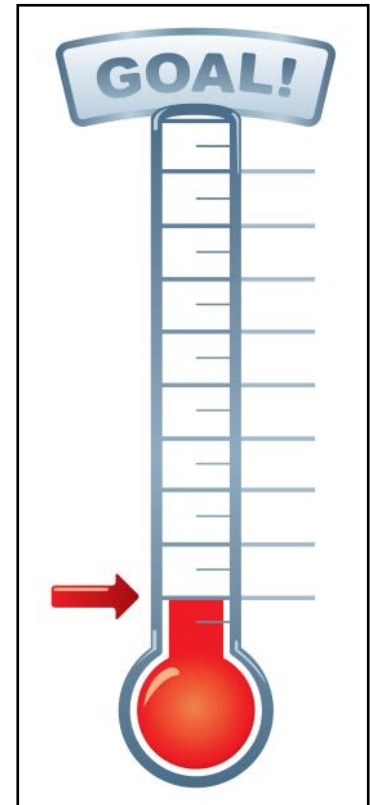
We have received drawings from Shamrock Cabinets and can't wait until we get into the third phase and can remodel the kitchen and work area. A new refrigerator has been purchased from Clark's Appliances!

We have applied for several more community grants and looking to hear back on one or two before the end of the year. We are looking into the 50/50 raffle again in November. Great way to take a chance on winning some money in December to help with holiday shopping!

Phase 2 - Building Accessibility Project has been narrowed down to right around \$27,000. This does include 42 feet of cement and the handicapped railings for the ramp. Please consider making a donation to this next phase.

If you need a donation/pledge form or have questions, contact Vicki Turnbow at 816-353-8500 or email her at president@raytownchamber.com.

As of 09/30/2021
\$56,548.00 raised



Historic Signs placed along the Trail in Raytown - thank you Jackson County!



CHAMBER RENEWALS☺ *We would like to thank our members who gave 110%.*

C & S Furnace, Kendall Schottel 1996
 ☺ Connection Point Church, Carmen Kraus, Brian Stone, Bernard Wesley 1987
 Eclipse Bar & Grill, Mike Horne 2015
 ☺ Farmers Insurance, Robert Atkins 2017
 Kansas City Zoo, Dr. Kirk Suedmeyer, Randy Wistoff 2011
 ☺ Knights of Columbus, John Hernandez, Joe Wolfgeher 2012
 MDL Technology, Mark Dryer, TJ Bloom 2008
 ☺ OmniLife VR, Tim Truesdale 2021
 One Hour Heating & Air Conditioning, Denise Kurtz 2021
 ☺ P.J.'s & Co Hair and Spa, Samuel Goforth, 2018

Raytown Chapel Church, Abby Peper 2018
 Secured IT Professionals, Dustin Beeman 2020
 Serc Physical Therapy – South Raytown, Erin Beerman 2015
 ServPro Raytown/East Kansas City, Brian Wagler, Dan Maddox 2013
 Smile Care Raytown, Adrienne Simmons 2017



Have you utilized your member benefits late? Questions about the benefits available to you as a member, call the office today!

Thank you to those businesses who paid 110% and are now members of the

110% CLUB

Rock Island Coffee KC
 Thatcher Rogers
 6515 Railroad Street
 Raytown, MO 64133
 206-427-8712
thatchcoffee@gmail.com
 Recruited by: Chris Meyers

Westlake Ace Hardware
 Bob Beatty
 10130 E. 350 Highway
 Raytown, MO 64138
 816-353-6120
Wlake15@westlakehardware.com
www.westlakehardware.com
 Recruited by: Vicki Turnbow

Welcome these new members!

HELP US GROW YOUR CHAMBER

NEW MEMBER REFERRALS NEEDED

Referrals can be companies you buy from, companies that buy from you, or companies whom you have a connection with.

Help the Raytown Chamber continue to grow and be able to provide quality services to other businesses just like yourself.

2022 Community Profile & Directory Marketing Prices

RAYTOWN ARA CHAMBER OF COMMERCE & TOURISM
2022 MEMBERSHIP DIRECTORY SIZES/RATES
CONTACT THE CHAMBER OFFICE AT 816-353-8500 IF INTERESTED

HALF PAGE
(4.5" X 3.5")
\$450.00

FULL PAGE
(4.5" x 7.5")
\$750.00

**INSIDE FRONT/
BACK COVER**
\$850.00

BACK COVER
\$1000.00

QUARTER PAGE - HORIZONTAL
(4.5" x 1.75")
\$300.00
**All marketing spaces on the Website will be this size.*

**QUARTER PAGE
-VERTICAL**
(2.25" x 3.5")
\$300.00

**Design/creation
services are available for
an additional \$75.**

Members In the News

RAYTOWN CHAMBER OF COMMERCE & TOURISM MEMBER REPRESENTS MISSOURI AT ARAB HEALTH 2021

In the Spring of 2021, the Missouri Department of Economic Development contacted OmniLife and requested that we attend Arab Health in June representing the Governor and the State. This international event is the premier gathering in the Middle East and North Africa (MENA) on an annual basis, for demonstrating the future of healthcare products and services. Having been raised well, we know when the Governor asks you to do something, you do it!

In the Virtual Reality (VR) world, approximately 90% of all investment has been in the entertainment and gaming industry. And OmniLife participates in that space through our Disciples of Gaming (DOG) division. But we are also heavily involved in VR solutions for K12 Education, Mental and Physical Health, and all kinds of Training, from working on million-dollar jet engines, to learning Business English, to brain surgery.

We showcased three different products at Arab Health:

- The world's best Physical Therapy treatment.

- In-headset training for Medical & Nursing professionals.

- Demo for a Concussion Screening solution we are pioneering for sports, manufacturing, and other high impact activities.

In addition to the Health vertical, we also enjoyed conversation around the launch of our VR Development courses for career development, delivered through an online platform.

OmniLife was the only VR vendor on the floor, among more than a thousand exhibitors. Many of the tens of thousands of conferees stopped by to explore what we had to offer. We laid groundwork with clients representing nearly a dozen different nations in the healthcare space.

We sincerely appreciate all our team members, vendors, clients, and the generous support of the Missouri Department of Economic Development, who helped make Arab Health 2021 such a success. We are laying plans to attend Arab Health 2022 and look forward to continuing our work there.

OmniLife is a global company, based in Kansas City, Missouri, USA. We operate across the entire Extended Reality (XR) space, including VR, AR, MR, and other platforms that haven't reached commercial markets yet. Because we design, build, and distribute our own hardware and software solutions, we provide a one-stop source to see the future. With current business activities in a dozen countries, OmniLife is moving quickly to introduce its cost-effective proven technology solutions across the world.

Tim Truesdale 816-916-6829

Tim.t@omnilifevr.com



Our Members in the News



Indoor kart racing is one of America's fastest growing Motorsports, we feature American-Made Electra Motorsports electric racing karts. Join the Excitement!

Whether you are planning for your family, friends or company we have many Party options for you! Be the one that plans the party that is talked about all next year. Extreme Grand Prix's offers a full arcade, 3 Escape Rooms, Indoor batting

Cages, adult beverages and food.

We have multiple party rooms to pick from for your special occasion. [visit: extremegrandprix.com](http://extremegrandprix.com) for more information or to sign up for our monthly newsletter and specials.

<https://www.facebook.com/ExtremeGrandPrix/>

<https://twitter.com/xtremegrandprix>

<https://www.instagram.com/extremegrandprix/>



MCC-Longview's Career Services office provides a network to hundreds of students and alumni with skills targeted for your business's unique needs. Our dedicated team strives to provide personalized assistance and

successful partnerships beneficial to our community and our college. We all enjoy working with groups and one-to-one with students of all backgrounds and learning experiences.

To post your job openings, visit [MCC Career Central](https://mcckc.joinhandshake.com/login) at <https://mcckc.joinhandshake.com/login> or contact bahar.nobakht@mcckc.edu.

Longview Career Services office provides students free services including:

- Job Search Practices and Strategies
- Resume and Cover Letter Writing
- Create LinkedIn Profile
- Job Interview Prep
- Job Fairs and Employer Recruitment
- Job Shadowing and Internship
- Workplace Professionalism
- Career Networking and Mentoring Opportunities

Contact our professional staff with your employment questions or needs at mail LV.careerservices@mcckc.edu.

Our Members in the News

RAYTOWN EDUCATIONAL FOUNDATION 5K RUN FOR EXCELLENCE SATURDAY, OCTOBER 9, 2021 – 8:30 A.M. START

- Just like Willie Nelson, REF is “On the Road Again” with its 22nd **Run for Excellence**. Join us as we traverse parts of the historic Santa Fe Trail on Blue Ridge Boulevard.
- The run/walk course begins on the Chittwood Stadium track behind Raytown High School, 6019 Blue Ridge Blvd. The 5k course is certified by USA Track and Field.
- The cost to enter the run is \$30 for adults and \$15 for students through 12th grade.
- Run Entry Forms are available online:
 - ⇒ Raytown Educational Foundation Website:
 - ⇒ Main Page: www.raytowneducationalfoundation.org.
 - ⇒ Run Registration: <https://www.raytownschools.org/domain/1703>.

Proceeds from this fun, family, feel-good event will benefit the RAYTOWN EDUCATIONAL FOUNDATION that supports grants, scholarships, and student recognition programs in Raytown Quality Schools.

Many thanks to our sponsors who make this event possible.

Additional information including virtual run instructions and t-shirt and mask pick-up is available on the foundation’s website or by calling Martha Cockerell at 816-268-7181 or by emailing REF@raytownschools.org.



On Saturday, September 18th, over 50 community volunteers gathered at The Ridge: A Community Church, 5055 Blue Ridge Blvd. to build 40 beds for kids in our community through the **Sleep in Heavenly Peace** organization. The **Raytown Three Trails Kiwanis** funded the project, **The Ridge** hosted and **Raytown Christian Church** provided snacks. Volunteers came from local churches, organizations, schools, businesses and as service-minded friends. Sleep in Heavenly Peace provided all the tools, helpful experts,

supplies and amazing organization. With Sleep in Heavenly Peace and all the community volunteers 40 beds were built in just 3 hours and all had a great time! Hats off to New Trails Early Learning Center for having the most volunteers at the event.



**Raytown
Three Trails
Kiwanis Club**



Preparing for Cooler Weather - Spire

Spire shares energy saving tips as cooler weather approaches

While natural gas is the most affordable form of energy, simple adjustments can help customers save even more

The first day of fall is here, and with cooler weather on the horizon, Spire is providing energy saving tips to help families stay warm while saving energy and money.

Overall, choosing natural gas appliances and making adjustments to a home or business, can help customers save hundreds of dollars, improve energy efficiency and support the environment. According to the American Gas Association, the direct use of natural gas achieves more than 90% efficiency and cuts carbon emissions nearly in half.

“Natural gas is already the most affordable form of energy, but with simple adjustments, customers can save even more,” said Shaylyn Dean, manager of energy efficiency at Spire. “We want to make sure customers are making the most of their money and their energy.”

Spire recommends the following tips to keep homes comfortable, manage energy usage, and save money:

- During the day, open curtains on south-facing windows to let sunlight heat the home. Close them at night to reduce potential incoming cold from any drafty windows
- If windows feel drafty, install insulating drapes or shades to prevent cold air from seeping in around the seals
- Set thermostats back 10 to 15 degrees for eight hours a day. On average that saves \$10 for every \$100 spent on energy usage
- Seal areas around the home where air could come in. These leaky areas often can be found around pipes that connect to the outside, chimneys, unfinished spaces behind cupboards, recessed lights in insulated ceilings, and closets. It's also recommended to use caulk or weather stripping around leaky doors and windows to seal air leaks
- Replace furnace filters once a month or as needed. Also, have a furnace serviced annually to help keep systems operating efficiently
- Keep clutter away from heaters, registers, and radiators

Place fabric seals at the bottom of doorways and windows. In a pinch, roll up a towel and place that under your doorway.

Customers can even manage their home's energy use when they're away with a programmable thermostat. Spire offers up to 50% in rebates for this energy-saving device.

For more information on Spire rebates for energy efficient items such as furnaces, water heaters and thermostats, visit www.spireenergy.com/rebates.

About Spire

At Spire Inc. (NYSE: SR), we believe energy exists to help make people's lives better. It's a simple idea, but one that's at the heart of our company. Every day we serve 1.7 million homes and businesses making us the fifth largest publicly traded natural gas company in the country. We help families and business owners fuel their daily lives through our gas utilities serving Alabama, Mississippi and Missouri. Our natural gas-related businesses include Spire Marketing, Spire STL Pipeline and Spire Storage. We are committed to transforming our business through growing organically, investing in infrastructure, and advancing through innovation. Learn more at SpireEnergy.com.





OCTOBER 2021

5909 RAYTOWN TRAFFICWAY
RAYTOWN, MO 64133-3860

816-353-8500 FAX 816-353-8525
RaytownChamber.com

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
					1 Tourism Committee Zoom Meeting Noon	2
3	4	5	6 Membership Services Committee Zoom Meeting Noon	7	8	9
10	11	12	13 <i>IT'S GAME TIME!</i> EJC B.A.S.H.	14 Chamber/BF Board Meeting Zoom 8:00 a.m.	15 Government Relations Committee Zoom Meeting 8:00 a.m.	16
17	18 Deadline to RSVP For September Membership Luncheon	19	20 October Membership Luncheon RQS Update	21	22	23
24	25 Office closed week of October 25	26	27	28	29	30
31						